



Pricing Proposal  
 Quotation #: 27471280  
 Created On: 4/29/2026  
 Valid Until: 6/12/2026

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## IL-County of DuPage

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### Joe Hamlin

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## Sr. Client Solutions Manager

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### Travis Oberweis

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 Somerset, NJ 08873  
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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 VMware Cloud Foundation (contact Carahsoft for core count) Annual VMware - Part#: VCF-CLD-FND-A Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/17/2026 - 7/16/2027	480	\$423.68	\$203,366.40
2 VMware Cloud Foundation (contact Carahsoft for core count) Annual VMware - Part#: VCF-CLD-FND-A Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/17/2027 - 7/16/2028	480	\$423.68	\$203,366.40
3 VMware Cloud Foundation (contact Carahsoft for core count) Annual VMware - Part#: VCF-CLD-FND-A Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 7/17/2028 - 7/16/2029	480	\$423.68	\$203,366.40
		<b>Total</b>	<b>\$610,099.20</b>

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### Additional Comments

By submitting an order in reference to this quotation, you are providing approval to the below terms:  
 This is a three (3) year non-cancellable term with an annual payment structure. No Mid-Term Cancellations. Customer is subject to full cost of the three (3) year agreement.  
 The customer agrees that all payments will be paid in a timely manner based on the payment schedule below.

Installment Payments: All payments are due NET 30 from their respective invoice date.

By purchasing year 1, customer commits to the following schedule:

Billing schedule:

Year 1 Payment: \$203,366.40 due Net 30 from the original purchase

Year 2 Payment: \$203,366.40 will be invoiced 1 year from the original purchase date and due NET 30

Year 3 Payment: \$203,366.40 will be invoiced 2 years from the original purchase date and due NET 30

Total 3-Year Cost: \$610,099.20

Renewal Term: 7/17/2026 - 7/16/2029

Please Note, Broadcom product lines have the following reinstatement fee policy:

- o Effective immediately, late orders will be charged a 25% reinstatement fee.
- o Every additional week late will result in an incremental 10% fee added

End User agrees it cannot terminate this Order without cause and receive a pro-rata refund of fees not yet incurred, notwithstanding any express or implied right under any legal or equitable theory. For purposes of clarity, in the event End User exercises any right to terminate for convenience under any other contract with Broadcom Inc., along with all its world-wide subsidiaries (collectively, "Broadcom"), any language in such contract requiring termination of all Broadcom agreements shall not apply to this Order and this Order shall remain in full force and effect. End User understands and agrees that any notice of termination of this Order, other than for an uncured breach by Broadcom, shall not relieve End User of its obligation to remit any and all remaining payment(s) contained herein and shall not give rise to any right to a refund of any amount paid hereunder.

Please note, Broadcom's End User Agreement includes detailed termination requirements and is applicable to all Broadcom offerings and product families upon purchase.

<https://www.broadcom.com/company/legal/licensing>

Keep in mind, VMWare recently changed their approval process for reinstatement fees. A completed waiver form and valid business case are required in order to be considered for approval. Please make sure to send over all POs prior to you expiration date to avoid the reinstatement fee.

Please note the following:

- 1) VMware EULA <https://docs.broadcom.com/docs/end-user-agreement-english>
- 2) VMware Does Not offer a standard return policy
- 3) Service offerings are non-refundable. For these products, orders are non-cancellable and non-returnable from point of order.
- 4) PSO Credits are only active for 1 Year

Please note, Broadcom's End User Agreement includes detailed termination requirements and is applicable to all Broadcom offerings and product families upon purchase.

<https://www.broadcom.com/company/legal/licensing>

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; D

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*