

Tina Janopoulos

Experienced Realtor and Certified Negotiation Consultant with a strong background in sales, marketing, and customer service. Skilled in negotiating contracts and managing transactions effectively. Proven track record as a Top Producer, demonstrating leadership and organizational skills.

Work Experience

05/2005 - PRESENT LOMBARD, IL

Licensed Real Estate Broker, CNC JW Reedy Realty

- Negotiate and facilitate successful real estate transactions for clients.
- Develop and implement marketing strategies to attract potential buyers and sellers, resulting in consistent growth in client base.
- Conduct market research and analysis to provide accurate pricing recommendations, resulting in properties being sold at an average of 98% of list price.
- Collaborate with mortgage lenders, attorneys, and other stakeholders to ensure smooth and timely closings on all real estate transactions.
- Develop and implement social media content and marketing to enhance and showcase services provided and inventory available for purchase.

01/2023 - PRESENT VILLA PARK, IL

Licensed Substitute Teacher School District 45

- Lead classroom instruction by following lesson plans and adapting teaching strategies to meet the diverse learning needs of students.
- Maintain a productive classroom environment by enforcing school policies and addressing behavioral issues with effective communication and conflict resolution skills.
- Collaborate with classroom teachers to provide continuity in student learning and ensure a seamless transition between regular and substitute instruction.
- Utilize technology and multimedia resources to enhance lesson delivery and engage students in learning activities.

Education

2002 PALATINE, IL

General Studies | Associates of Arts Harper College

1987 - 1989

Illinois State University

Volunteering

Challenge Master-Illinois Destination Imagination

Shift Coordinator West Suburban Humane Society

Commissioner Village of Villa Park Liquor Commission

Volunteer Coordinator Village of Villa Park Summerfest Commission

Commissioner Village of Villa Park Parks and Recreation Commission

Awards

District 45 Key Contributor School District 45

Brian Buffini 5 Year Mentor Program

Destination Imagination Team Player Award