



## Price Proposal

### Food Service for DuPage County Jail

23-026\_SHF

March 29, 2023

**OPTION 1**

**SECTION 8 - BID FORM PRICING**

The daily population of 550 inmates is a canvassing amount only. The jail population may vary from day to day. This price includes all meals, including those for dietary restrictions and for staff meals (approx. 30 staff meals per week.)

<b>NO.</b>	<b>ITEM</b>	<b>UOM</b>	<b>QTY</b>	<b>PRICE</b>	<b>EXTENDED PRICE</b>
1	Annual Meal Service (625 x 3 x 365)	Meal	684,375	\$ \$1.790	\$ \$1,225,031
<b>GRAND TOTAL</b>					\$ \$1,225,031
GRAND TOTAL (In words)      One million, two hundred and twenty-five thousand, thirty-one					

**ALTERNATIVE BID PRICING – OPTION 2  
REPLACE MILK WITH DAIRY DRINK**

Trinity has provided an alternative pricing option for DuPage County in response to RFP Addendum 1, Question 16. Our main proposed menu includes 1% milk served at breakfast, 7 days per week. We have enclosed the nutritional comparison to offer dairy drink in place of milk and the lower proposed price per meal if DuPage were interested in this option.

Milk

<h1>Nutrition Information</h1>	
1 Servings per container	
<b>Serving Size</b>	<b>1 Each (244g)</b>
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<b>Amount Per Serving</b>	<b>100</b>
<b>Calories</b>	<b>100</b>
<small>% Daily Value*</small>	
<b>Total Fat</b> 2.5g	4%
Saturated Fat 1.5g	7%
<b>Cholesterol</b> 10mg	4%
<b>Sodium</b> 95mg	4%
<b>Total Carbohydrate</b> 13g	4%
<b>Protein</b> 8g	
Calcium 307mg	30%
Iron 0mg	0%

Dairy Drink PC

<h1>Nutrition Information</h1>	
1 Servings per container	
<b>Serving Size</b>	<b>1 Each (22g)</b>
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<b>Amount Per Serving</b>	<b>100</b>
<b>Calories</b>	<b>100</b>
<small>% Daily Value*</small>	
<b>Total Fat</b> 4g	6%
Saturated Fat 1g	4%
<b>Cholesterol</b> 0mg	0%
<b>Sodium</b> 70mg	3%
<b>Total Carbohydrate</b> 15g	5%
<b>Protein</b> 2g	
Calcium 348mg	35%
Iron NA	%

**ALTERNATIVE BID PRICING – REPLACE MILK WITH DAIRY DRINK**

The daily population of 550 inmates is a canvassing amount only. The jail population may vary from day to day. This price includes all meals, including those for dietary restrictions and for staff meals (approx. 30 staff meals per week.)

NO.	ITEM	UOM	QTY	PRICE	EXTENDED PRICE
1	Annual Meal Service (625 x 3 x 365)	Meal	684,375	\$ \$1.757	\$ \$1,202,447
<b>GRAND TOTAL</b>					<b>\$ \$1,202,447</b>
<b>GRAND TOTAL</b> (In words)    One million, two hundred and two thousand, four hundred and forty seven					



*\$1.76 is firm, regardless of Trinity Take-Out participation levels. Trinity would be able to issue the Trinity Take Out commission in the form a monthly check to the DuPage Sheriff's Office, to be deposited into the Inmate Welfare Fund. The County would be able to switch from Option 1 to TTO Option 3 at any time during the contract.*

**ALTERNATIVE BID PRICING – OPTION 3 & OPTION 4  
IMPLEMENTATION of TRINITY TAKE OUT PROGRAM**

**Trinity Take-Out**

As a value add, Trinity Services Group is interested in implementing our “Trinity Take-Out (TTO)” program. This ala carte ordering program was designed specifically for the purpose of inmate behavior management and is detailed in the technical proposal. This program generates revenue that has been used to further reduce the price per meal offered (presented in the example below). In addition, Trinity is offering DuPage County a 15% commission on all TTO sales.

**ALTERNATIVE BID PRICING – PROPOSED BID MENU WITH MILK  
& TRINITY TAKE OUT (OPTION 3)**

The daily population of 550 inmates is a canvassing amount only. The jail population may vary from day to day. This price includes all meals, including those for dietary restrictions and for staff meals (approx. 30 staff meals per week.)

NO.	ITEM	UOM	QTY	PRICE	EXTENDED PRICE
1	Annual Meal Service (625 x 3 x 365)	Meal	684,375	\$ \$1.760	\$ \$1,204,500
<b>GRAND TOTAL</b>					<b>\$ \$1,204,500</b>
<b>GRAND TOTAL</b> (In words) One million, two hundred and four thousand, five hundred					

**ALTERNATIVE BID PRICING – REPLACE MILK WITH DAIRY DRINK  
& TRINITY TAKE OUT (OPTION 4)**

The daily population of 550 inmates is a canvassing amount only. The jail population may vary from day to day. This price includes all meals, including those for dietary restrictions and for staff meals (approx. 30 staff meals per week.)

NO.	ITEM	UOM	QTY	PRICE	EXTENDED PRICE
1	Annual Meal Service (625 x 3 x 365)	Meal	684,375	\$ \$1.727	\$ \$1,181,916
<b>GRAND TOTAL</b>					<b>\$ \$1,181,916</b>
<b>GRAND TOTAL</b> (In words) One million, one hundred and eighty one thousand, nine hundred and sixteen					



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## Financial Considerations

If awarded a contract, Trinity Services Group would like to discuss and negotiate the following financial considerations.

1. Meal prices shall be adjusted annually, effective on the anniversary date of the contract, by an amount equal to the change in the Bureau of Labor Statistics, Consumer Price Index, All Urban Consumers, U.S. City Average, Food Away From Home. Annual price adjustments shall be based on the most current data available sixty (60) days prior to the contract anniversary date and shall be communicated to the Client not less than ten (10) days prior to the effective date of the new prices.
2. In the event of material cost changes in federal, state, or local taxes including, but not limited to, social security taxes, unemployment taxes or payroll based taxes or an increase in the minimum wage rate or the implementing regulations or the enactment or application of any "living wage", "prevailing wage" or similar laws by any governmental entity; and/or an increase in employee benefits whether as a result of a change in federal, state, or local laws or a federal, state, or local legislative or regulatory mandate or otherwise, it is agreed that the parties shall adjust the meal prices to reflect said increases. If other material conditions change due to causes beyond Trinity's control, including, but not limited to menu changes requested by the facility, decreases in inmate population or the availability of inmate labor or changes in federal, state or local standards or regulations or other unforeseen conditions beyond Trinity's control, it is agreed that the parties shall adjust the meal prices to reflect the impact of the change in circumstances.

