



PRICE PROPOSAL

CRM Database for Economic Workforce Development
RFP 26-048-WIOA | DuPage County, Illinois

Submitted by:

Executive Pulse Inc.
155 East 10th Street, Erie, PA 16501
866-397-8573 | smichaels@e-pulse.net
Submitted: June 8, 2026

This Price Proposal is submitted as a separate attachment per Section 8 of the Solicitation for Proposal. All pricing is firm for 120 days from the submission date. Annual platform license is billed at the start of each contract year. The one-time onboarding and implementation fee is invoiced upon contract execution.

Contract Pricing by Year

Description	Billing	Amount
Contract Year 1 July 1, 2026 – June 30, 2027		
ExecutivePulse Platform License - Annual subscription, 6 named users. Includes all core modules: Business Retention & Expansion, Business Attraction Pipeline, Email Campaigns, Reporting & Analytics, Economic Impact Scoring, and Sites & Buildings. Full platform access, all version upgrades, hosting, and technical support.	Annual	\$9,000
Onboarding and Implementation - Guided setup, custom configuration, workflow build-out, Microsoft 365 integration (Outlook Add-In, Teams, SharePoint/OneDrive), branding, and staff training for all 6 named users. One-time fee.	One-time	\$3,500
Year 1 Total		\$12,500
Contract Year 2 July 1, 2027 – June 30, 2028 (Renewal Option 1)		
ExecutivePulse Platform License - Annual subscription, 6 named users, all modules, full technical support, hosting, maintenance, and all platform upgrades.	Annual	\$9,000
Year 2 Total		\$9,000
Contract Year 3 July 1, 2028 – June 30, 2029 (Renewal Option 2)		

ExecutivePulse Platform License - Annual subscription, 6 named users, all modules, full technical support, hosting, maintenance, and all platform upgrades.	Annual	\$9,000
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Year 3 Total		\$9,000
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Contract Year 4 | July 1, 2029 – June 30, 2030 (Renewal Option 3)

ExecutivePulse Platform License - Annual subscription, 6 named users, all modules, full technical support, hosting, maintenance, and all platform upgrades.	Annual	\$9,000
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Year 4 Total		\$9,000
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Four-Year Contract Summary

Period	Description	Amount
Year 1 (2026-27)	Platform license + onboarding	\$12,500
Year 2 (2027-28)	Platform license	\$9,000
Year 3 (2028-29)	Platform license	\$9,000
Year 4 (2029-30)	Platform license	\$9,000
Four-Year Total	Includes onboarding (Year 1 only)	\$39,500

Rate Card for Additional Services

Service	Basis	Rate
Custom report development beyond initial onboarding package	Per report	Quoted on request
Additional training sessions beyond initial onboarding package	Per session	Quoted on request
Custom development and integrations beyond initial scope	Per project	Quoted on request

Pricing Notes

Annual platform license is billed at the start of each contract year. The one-time onboarding and implementation fee is invoiced upon contract execution. Platform updates, bug fixes, and security patches are included in the annual subscription cost. There are no separate maintenance fees. Annual renewal

pricing remains fixed at \$9,000 for each renewal term. All pricing is firm for 120 days from the submission date of June 8, 2026.

Submitted by:

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Signature

Sean Michaels

Printed Name

President

Title

6/5/2026 | 11:26 AM EDT

Date

Company Information:

Executive Pulse Inc.

155 East 10th Street

Erie, PA 16501

866-397-8573

smichaels@e-pulse.net

executivepulse.com

Federal Tax ID: 27-0033956



DuPage County
Finance Department
Procurement Division
421 North County Farm Road
Room 3-400
Wheaton, Illinois 60187-3978

MANDATORY FORM

Section I: Contact Information

Complete the contact information below.

BID NUMBER:	26-048-WIOA
COMPANY NAME:	Executive Pulse Inc.
MAIN ADDRESS:	155 East 10th Street
CITY, STATE, ZIP CODE:	Erie, PA 16501
TELEPHONE NO.:	866-397-8573
BID CONTACT PERSON:	Sean Michaels
CONTACT EMAIL:	smichaels@e-pulse.net

Section II: Contract Administration Information

Complete the contract administration information below.

CORRESPONDENCE TO CONTRACTOR:		REMIT TO CONTRACTOR:	
NAME:	Sean Michaels	NAME:	Sean Michaels
CONTACT:	smichaels@e-pulse.net	CONTACT:	smichaels@e-pulse.net
ADDRESS:	155 East 10th Street	ADDRESS:	155 East 10th Street
CITY, ST., ZIP:	Erie, PA 16501	CITY, ST., ZIP:	Erie, PA 16501
PHONE NO.:	866-397-8573	PHONE NO.:	866-397-8573
EMAIL:	smichaels@e-pulse.net	EMAIL:	smichaels@e-pulse.net

Section III: Certification

The undersigned certifies that they are:

- ☐ The Owner or Sole Proprietor ☐ A Member authorized to X sign on behalf of the Partnership ☐ An Officer of the Corporation ☐ A Member of the Joint Venture

Herein after called the Bidder and that the members of the Partnership or Officers of the Corporation are as follows:

Sean Michaels

(President or Partner)

(Vice-President or Partner)

(Secretary or Partner)

(Treasurer or Partner)

Further, the undersigned declares that the only person or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any other person, firm or corporation; that he has fully examined the proposed forms of agreement and the contract specifications for the above designated purchase, all of which are on file in the office of the Procurement Officer, DuPage County, 421 North County Farm Road, Wheaton, Illinois 60187, and all other documents referred to or mentioned in the contract documents, specifications and attached exhibits, including Addenda No. _____, _____, and _____ issued thereto.

Further, the undersigned proposes and agrees, if this bid is accepted, to provide all necessary machinery, tools, apparatus, and other means of construction, including transportation services necessary to furnish all the materials and equipment specified or referred to in the contract documents in the manner and time and at the price therein prescribed.

Further, the undersigned certifies and warrants that they are duly authorized to execute this certification/affidavit on behalf of the Bidder and in accordance with the Partnership Agreement or by-laws of the Corporation, and the laws of the State of Illinois and that this Certification is binding upon the Bidder and is true and accurate.

Further, the undersigned certifies that the Bidder is not barred from bidding on this contract as a result of a violation of either Chapter 720 Illinois Compiled Statutes 5/33 E-3 or 5/33 E-4, bid rigging or bid-rotating, or as a result of a violation of 820 ILCS 130/1 et seq., the Illinois Prevailing Wage Act.

The undersigned certifies that they have examined and carefully prepared this bid and have checked the same in detail before submitting this bid, and that the statements contained herein are true and correct.

If a Corporation, the undersigned, further certifies that the recitals and resolutions attached hereto and made a part hereof were properly adopted by the Board of Directors of the Corporation at a meeting of said Board of Directors duly called and held and have not been repealed nor modified, and that the same remain in full force and effect. (Bidder may be requested to provide a copy of the corporate resolution granting the individual executing the contract documents authority to do so.)

Further, the Bidder certifies that it has provided equipment, supplies, or services comparable to the items specified in this contract to the parties listed in the reference section below and authorizes the County to verify references of business and credit at its option.

Finally, the Bidder, if awarded the contract, agrees to do all other things required by the contract documents, and that it will take in full payment therefore the sums set forth in the bidding schedule (subject to unit quantity adjustments based upon actual usage).

By signing below, the Bidder agrees to the terms of this Mandatory Form and certifies that the information on this form is true and correct to the best of its knowledge.

Printed Name: Sean Michaels

Signature: 

Title: President

Date: 6/5/2026 | 11:17 AM EDT