



CITY OF  
**TUCSON**

## Contract No. 240078 - 01

Maintenance Repair and Operations (MRO) Supplies, Parts,  
Equipment, and Materials

**Vendor: W.W. Grainger, Inc.**

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CITY OF  
**TUCSON**

1. Vendor's Response to Intent to Negotiate/Best and Final Offer (BAFO)
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Matthew Sage, NIGP-CPP, CPPB  
Procurement Manager  
(520) 837-4137  
Matthew.Sage@tucsonaz.gov

August 14, 2024

Sent this day via email: Ken.White@grainger.com

Ken White  
National Government Sales Manager  
Grainger  
100 Grainger Parkway  
Lake Forest, IL 33544-7925

**RE: City of Tucson RFP No. 240078, Maintenance, Repair, and Operations (MRO)  
Supplies, Parts, Equipment, and Materials – Letter of Concurrence**

Dear Mr. White:

Based upon the previous discussions and negotiations, this letter serves as a request for confirmation that the statements below represent your firm's best and final offer to the City of Tucson regarding the subject solicitation. Points of agreement not identified below are not included in the offer. In the event there is any disagreement with this document or if there is other information that must be included in the document, Grainger must specify such in a written response to this request.

The following contract modifications/clarifications have been accepted and agreed to by the City of Grainger:

**1. Best and Final Pricing:**

Pricing shall be as per the attached Price Page submitted by Grainger on May 31, 2024.

**2. City of Tucson and OMNIA Partners Negotiated Terms and Conditions:**

The agreed upon Terms and Conditions for the City of Tucson and OMNIA Partners is attached to this letter.

**3. Order of Precedence.:**

The order of precedence for documents shall be delineated in the following order:

- 1) Letter of Concurrence
- 2) Negotiated Terms and Conditions, Revised August 14, 2024
- 3) Best and Final Price Page submitted by Grainger on May 31, 2024
- 4) Grainger's response to City's Intent to Negotiate/Best and Final Offer (BAFO)
- 5) City's Intent to Negotiate/BAFO Request
- 6) Grainger's response to City's Request for Proposal (RFP) No. 240078
- 7) RFP No. 240078

This Letter of Concurrence is not an intent to award a contract and does not establish a contractual relationship between the firm and the City.



Matthew Sage, NIGP-CPP, CPPB  
Procurement Manager  
(520) 837-4137  
Matthew.Sage@tucsonaz.gov

Please signify your concurrence by signing this document and returning to my attention via e-mail at [Matthew.Sage@tucsonaz.gov](mailto:Matthew.Sage@tucsonaz.gov) on or before **Thursday, August 15, 2024, at 5:00 p.m.** local Arizona time. If you have any questions regarding this letter, please contact me via e-mail or via my direct phone at (520) 837-4137.

Concurrence by W.W. Grainger, Inc.:

Concurrence by City of Tucson:

**Signature on File** \_\_\_\_\_ 8/15/2024  
Authorized Signature \_\_\_\_\_ Date

Ken White  
Printed Name

**Signature on File** \_\_\_\_\_ 8/16/24  
Authorized Signature \_\_\_\_\_ Date

Matthew Sage  
Printed Name

Sincerely,

**Signature on File**

Matthew Sage, NIGP-CPP, CPPB  
Procurement Manager

Attachments: City of Tucson and OMNIA Partners Negotiated Terms and Conditions, Revised August 14, 2024, Price Page submitted by Grainger on May 31, 2024.





**GRAINGER**  
Industrial Supply

# Grainger

Maintenance, Repair and Operations (MRO) & Industrial Supplies

Grainger is America's #1 source for industrial-grade supplies and safety products. For over 90 years, Grainger has built a tradition of serving businesses, big and small, with effortless ways to get the products and services they need. We do this by providing a huge selection of over 2 million products from 5,000 trusted suppliers. Our world-class supply chain means we can get those products to 97% of the U.S. with next-day delivery. And when you need something the same day, you can stop by one of our 350+ branches nationwide. Grainger backs up this promise to OMNIA Partners members with 24/7 customer service and free technical support from industry experts. And if digital is your thing, Grainger.com® offers powerful online tools and a mobile app that makes ordering (and controlling what you order) fast, easy and ready to go whenever and wherever you are. For all the things you do to get the job done, Grainger's got your back®.



The Bronze Partnership Excellence Award is a testament to the commendable dedication of our valued suppliers. This esteemed medallion is presented to those who have demonstrated a steadfast commitment to our partnership.

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# Public Sector

K-12 Education

Higher Education

State & Local Government

Grainger provides public sector OMNIA Partners participating agencies with MRO supplies and online marketplace cooperative contracts that have been competitively solicited and properly awarded and are available for use today.

Through the OMNIA Partners cooperative contracts, Grainger provides value-added product offerings and solutions for Education, Government, and all public agencies. Public agencies can now browse and purchase from the Grainger cooperative contracts through OPUS.

- **Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services**  
City of Tucson, AZ | 192163
- **Maintenance, Repair, Operations (MRO) Supplies and Related Services**  
University of California, CA | 241830287
- **Maintenance, Repair and Operations (MRO) Supplies & Equipment**  
Regional ESC - TX | 8137017
- **Online Marketplace**  
State of Utah | WAB481
- **Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, and Materials**  
City of Tucson, AZ | 24007521

[VIEW CONTRACT DOCUMENTATION](#)

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## Grainger Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

### Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services

#### City of Tucson, AZ

#### Contract Number: 192163

Initial Term: July 1, 2019 through December 31, 2022

Renewal Options: Option to renew for two (2) additional one-year periods through December 31, 2024

**RENEWED THROUGH December 31, 2024**

#### Executive Summary

- [Executive Summary](#)
- [Pricing](#)
- [Due Diligence](#)

#### Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Documents](#)

- [Contract Amendment 1](#)
- [Contract Amendment 2](#)
- [Contract Amendment 3](#)
- [Contract Amendment 4](#)
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- [Contract Amendment 12](#)
- [Contract Amendment 13](#)
- [Contract Amendment 14](#)

### **Response Evaluation**

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

### **Solicitation Process**

- [Original RFP Document](#)
- [Proof of Publication](#)

## **Maintenance, Repair, Operations (MRO) Supplies and Related Services**

### **University of California, CA**

**Contract Number: 2018.000207**

Initial Term: July 1, 2018 through June 30, 2023

Renewal Options: Option to renew for two (2) additional one-year periods through June 30, 2025

**EXTENDED THROUGH June 30, 2026**

UC may renew the Agreement according to policy for two more years with a maximum contract term of 10 years. Suppliers will be notified in writing before extending the contract past June 30, 2026.

### **Executive Summary**

- [Executive Summary](#)
- [Category Discount Pricing](#)
- [Due Diligence](#)

### **Master Agreement Documents**

- [Official Master Agreement](#)
- [Multi-Award Justification](#)
- [Contract Award Letter](#)
- [Contract Amendment 1](#)
- [Contract Amendment 2](#)
- [Contract Amendment 3](#)
- [Contract Amendment 4](#)
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### **Response Evaluation**

- [Evaluation Documents](#)

### **Solicitation Process**

- [Original RFP Document](#)



- Proof of Publication
- RFP Opening Documents

## Maintenance, Repair and Operations (MRO) Supplies & Equipment

### Region 4 ESC - TX

**Contract Number: R192002**

Initial Term: April 1, 2020 through March 31, 2023

Renewal Options: Option to renew for two (2) additional one-year periods through March 31, 2025

RENEWED THROUGH March 31, 2025

### Executive Summary

- Executive Summary
- Due Diligence

### Master Agreement Documents

- Official Signed Contract
- Contract Award Documents
- Contract Award Letter
- Contract Renewal 1
- Contract Renewal 2
- Contract Update 1
- Contract Update 2
- Contract Update 3
- Contract Update 4
- Contract Update 5
- Contract Update 6
- Contract Update 7
- Contract Update 8
- Contract Update 9

### Response Evaluation

- Supplier Response to RFP
- Evaluation Documents

### Solicitation Process

- Original RFP Document
- Addendum #1
- Addendum #2
- Addendum #3
- RFP Questions & Answers
- Proof of Publication
- RFP Request List
- RFP Opening Documents

## Online Marketplace

### State of Utah

**Contract Number: MA3461**

Initial five-year agreement from May 6, 2020 through May 05, 2025 with no renewal options.

The Contractor shall have the right to enter local "service" agreements with Participating Public Agencies accessing the contract through OMNIA Partners, so long as the effective date of such agreement is prior to the expiration of the Contract. All local agreements may have a



full potential term (any combination of initial and renewal periods) not to exceed five years. Although the scope reflects the needs and requirements of the State of Utah, OMNIA Partners Participating Public Agencies may have different requirements. Participants may elect to negotiate certain terms to conform to their purchasing and contracting requirements.

### **Executive Summary**

- [Executive Summary](#)
- [Due Diligence](#)

### **Master Agreement Documents**

- [Official Signed Contract](#)
- [Contract Award Documents](#)

### **Response Evaluation**

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

### **Solicitation Process**

- [Original RFP Document](#)
- [RFP Questions and Answers](#)
- [Proof of Publication](#)
- [RFP Request List](#)

## **Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, and Materials**

### **City of Tucson, AZ**

### **Contract Number: 240078-01**

**Initial Term:** January 1, 2025 through December 31, 2027

**Renewal Options:** Option to renew for two (2) additional one-year periods through December 31, 2029

### **Executive Summary**

- [Executive Summary](#)
- [Pricing](#)
- [Due Diligence](#)

### **Master Agreement Documents**

- [Official Signed Contract](#)

### **Response Evaluation**

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

### **Solicitation Process**

- [Original RFP Document](#)
- [Proof of Publication](#)



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