



DU PAGE COUNTY

Legislative Committee

Regular Meeting Agenda

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

Tuesday, August 12, 2025

11:30 AM

Room 3500A

**** 11:30 AM or immediately following County Board ****

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF MINUTES
4. PUBLIC COMMENT
5. CHAIR'S REMARKS - CHAIR DESART
6. ACTION ITEMS
 - 6.A. [LEG-P-0002-25](#)

Recommendation for the approval of a contract to Marquardt & Humes, Inc., to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and State Executive Branch, for the period of September 15, 2025 through September 14, 2026, for County Board, for a contract total amount not to exceed \$94,500. Other Professional Services not suitable for competitive bid per 55 ILCS 5/5-1022(c). Vendor selected pursuant to DuPage County Procurement Ordinance 2-353(1)(b).
 - 6.B. [LEG-P-0003-25](#)

Recommendation for the approval of a contract to Raucci & Sullivan Strategies, LLC, to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and State Executive Branch, for the period of September 1, 2025 through August 31, 2026, for County Board, for a contract total not to exceed \$52,500. Other Professional Services not suitable for competitive bid per 55 ILCS 5/5-1022(c). Vendor selected pursuant to DuPage County Procurement Ordinance 2-353(1)(b).
7. OLD BUSINESS
8. NEW BUSINESS
9. ADJOURNMENT



Legislative Purchase Requisition

421 N. COUNTY FARM
ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: LEG-P-0002-25

Agenda Date: 8/12/2025

Agenda #: 6.A.

AWARDING RESOLUTION TO MARQUARDT & HUMES, INC.
FOR CONSULTING SERVICES AS A LOBBYIST
(COUNTY COST; \$94,500.00)

WHEREAS, an agreement has been negotiated in accordance with County Board policy; and

WHEREAS, the Legislative Committee recommends County Board approval for the renewal of a Contract to Marquardt & Humes, Inc., to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and the State Executive Branch regarding legislation important to DuPage County, for the period September 15, 2025 through September 14, 2026, for the DuPage County Board.

NOW, THEREFORE BE IT RESOLVED, that County Contract, covering said, to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and the State Executive Branch regarding legislation important to DuPage County, for the period September 15, 2025 through September 14, 2026, for County Board, be, and it is hereby approved for issuance of a Contract by the Procurement Division to Marquardt & Humes, Inc., 2001 Butterfield Road Suite 1110, Downers Grove, IL 60515, for a contract total amount of \$94,500.00.

Enacted and approved this 26th day of August, 2025 at Wheaton, Illinois.

DEBORAH A. CONROY, CHAIR
DU PAGE COUNTY BOARD

Attest: _____
JEAN KACZMAREK, COUNTY CLERK



Procurement Review Comprehensive Checklist
Procurement Services Division
 This form must accompany all Purchase Order Requisitions

SECTION 1: DESCRIPTION			
<i>General Tracking</i>		<i>Contract Terms</i>	
FILE ID#: LEG-P-0002-25	RFP, BID, QUOTE OR RENEWAL #:	INITIAL TERM WITH RENEWALS: 1 YR + 3 X 1 YR TERM PERIODS	INITIAL TERM TOTAL COST: \$94,500.00
COMMITTEE: LEGISLATIVE	TARGET COMMITTEE DATE: 08/12/2025	PROMPT FOR RENEWAL:	CONTRACT TOTAL COST WITH ALL RENEWALS: \$378,000.00
	CURRENT TERM TOTAL COST: \$94,500.00	MAX LENGTH WITH ALL RENEWALS: 4 years	CURRENT TERM PERIOD: First Renewal
<i>Vendor Information</i>		<i>Department Information</i>	
VENDOR: Marquardt & Humes, Inc.	VENDOR #: 11715	DEPT: County Board	DEPT CONTACT NAME: Evan Shields
VENDOR CONTACT: John "Chip" Humes	VENDOR CONTACT PHONE: 630-688-7552	DEPT CONTACT PHONE #: 630-407-6038	DEPT CONTACT EMAIL: evanshields@dupagecounty.gov
VENDOR CONTACT EMAIL: chip@Marquardtco.com	VENDOR WEBSITE:	DEPT REQ #:	
<i>Overview</i>			
DESCRIPTION Identify scope of work, item(s) being purchased, total cost and type of procurement (i.e., lowest bid, RFP, renewal, sole source, etc.). Consulting Services as a lobbyist representing DuPage County before the Illinois General Assembly and the Executive Branch of the State Government. Previously the county has engaged lobbyists at both the state and federal level. John "Chip" Humes in particular has experience working directly with members of the DuPage delegation and has a strong grasp of county government and county issues.			
JUSTIFICATION Summarize why this procurement is necessary and what objectives will be accomplished It is important that the views of DuPage County government are communicated to the policy makers at the state level.			

SECTION 2: DECISION MEMO REQUIREMENTS	
DECISION MEMO NOT REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is not required. Renewal
DECISION MEMO REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is required.
OTHER PROFESSIONAL SERVICES (DETAIL SELECTION PROCESS ON DECISION MEMO)	

SECTION 3: DECISION MEMO	
SOURCE SELECTION	Describe method used to select source. Professional services selection. Marquardt & Humes, Inc.'s accomplishments this last year: Kept the County represented during negotiations on transit legislation to arrive at an amendable solution to both funding and governance reforms; protected and reappropriated all DuPage County appropriations; protected MFT revenues, allowing for expansion of local roads and streets; assisted in moving DuPage County grants through the DCEO process.
RECOMMENDATION AND TWO ALTERNATIVES	Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request, including status quo, (i.e., take no action). 1. Recommendation of Marquardt & Humes, Inc. - a respected firm located in Wheaton that has a strong grasp of county operations/issues. 2. Selection of other entity 3. Selection of no entity.

SECTION 4: SOLE SOURCE MEMO/JUSTIFICATION

JUSTIFICATION	Select an item from the following dropdown menu to justify why this is a sole source procurement.
NECESSITY AND UNIQUE FEATURES	Describe the product or services that are not available from other vendors. Explain necessary and unique features or services. Attach letters from manufacturer, letters from distributor, warranties, licenses, or patents as needed. Be specific.
MARKET TESTING	List and describe the last time the market has been tested on the applicability of the sole source. If it has not been tested over the last 12 months, explain why not.
AVAILABILITY	Describe steps taken to verify that these features are not available elsewhere. Included a detailed list of all products or services by brand/manufacturer examined and include names, phone numbers, and emails of people contacted.

SECTION 5: Purchase Requisition Information

<i>Send Purchase Order To:</i>		<i>Send Invoices To:</i>	
Vendor: Marquardt & Humes, Inc.	Vendor#: 11715	Dept: County Board	Division:
Attn: John "Chip" Humes	Email: chip@marquardtco.com	Attn: Jeremy Custer	Email: jeremy.custer@dupagecounty.gov
Address: 2001 Butterfield Road, Suite 1110	City: Downers Grove	Address: 421 N County Farm Road	City: Wheaton
State: IL	Zip: 60515	State: IL	Zip: 60187
Phone: 630-688-7552	Fax:	Phone: 630-407-6038	Fax:
<i>Send Payments To:</i>		<i>Ship to:</i>	
Vendor: Marquardt & Humes, Inc.	Vendor#: 11715	Dept:	Division:
Attn: John "Chip" Humes	Email: chip@marquardtco.com	Attn:	Email:
Address: 2001 Butterfield Road, Suite 1110	City: Downers Grove	Address:	City:
State: IL	Zip: 60515	State:	Zip:
Phone: 630-688-7552	Fax:	Phone:	Fax:
Shipping		Contract Dates	
Payment Terms: PER 50 ILCS 505/1	FOB: Destination	Contract Start Date (PO25): Sep 15, 2025	Contract End Date (PO25): Sep 14, 2026

Purchase Requisition Line Details

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/Activity Code	Unit Price	Extension
1	1	EA		Consulting Services as a Lobbyist	FY25	1000	1001	53050		23,625.00	23,625.00
2	1	EA		Consulting Services as a Lobbyist	FY26	1000	1001	53050		70,875.00	70,875.00
<i>FY is required, ensure the correct FY is selected.</i>										Requisition Total	\$ 94,500.00

<i>Comments</i>	
HEADER COMMENTS	Provide comments for P020 and P025.
SPECIAL INSTRUCTIONS	Provide comments for Buyer or Approver (not for P020 and P025). Comments will not appear on PO.
INTERNAL NOTES	Provide comments for department internal use (not for P020 and P025). Comments will not appear on PO.
APPROVALS	Department Head signature approval for procurements under \$15,000. Procurement Officer Approval for ETSB.



July 21, 2025

Deborah Conroy
Chair, DuPage County Board
421 N. County Farm Rd.
Wheaton, IL 60187

Dawn DeSart
Chairwoman, Legislative and Government Affairs Committee
DuPage County Board
421 N. County Farm Rd.
Wheaton, IL 60187

Chair Conroy, Chairwoman DeSart and Members of the County Board,

Our firm has had the opportunity to represent DuPage County for the last six years. This past session, we again successfully brought the County's initiatives to the forefront of the legislators in Springfield with the assistance of our strong DuPage caucus. Below, please find a few of the key highlights:

- Reappropriation of funds for all of DuPage County's capital projects including the CRC.
- Advocated in conjunction with the IL State Association of Counties in furtherance of their legislative agenda.
- Advocated for all initiatives as per the legislative committee's recommendation including but not limited to animal rights and safety and mental health.
- Strongly advocated on the County's behalf during negotiations regarding transit reform. At the time of this letter we are continuing our strong advocacy on behalf of DuPage County regarding ongoing transit negotiations.

As always, we appreciate the opportunity to represent DuPage County and look forward to continuing the relationship. We have been a significant resource for the County for the past six years and we look forward to continuing to promote DuPage County throughout the state of Illinois.

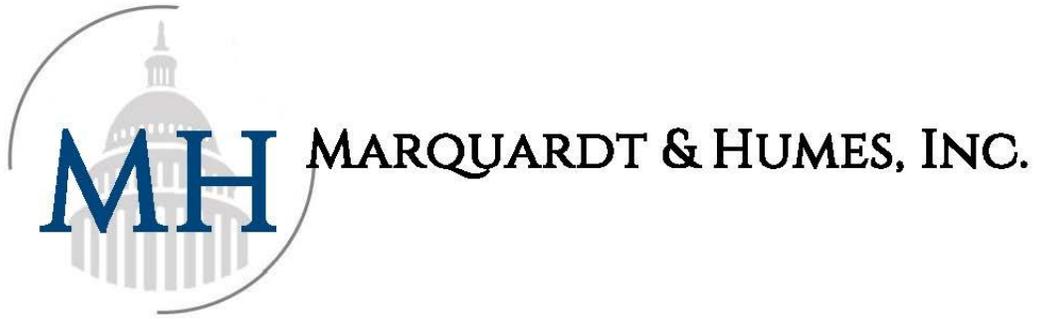
Regards,


John "Chip" Humes - Partner



**MARQUARDT & HUMES, INC.
FIRM PROFILE AND OVERVIEW**

600 S. SECOND ST. • SUITE 400 • SPRINGFIELD, ILLINOIS 62704
311 S. COUNTY FARM RD. • SUITE I • WHEATON, ILLINOIS 60187
PHONE: (217) 523-4200 • FAX: (217) 523-4215

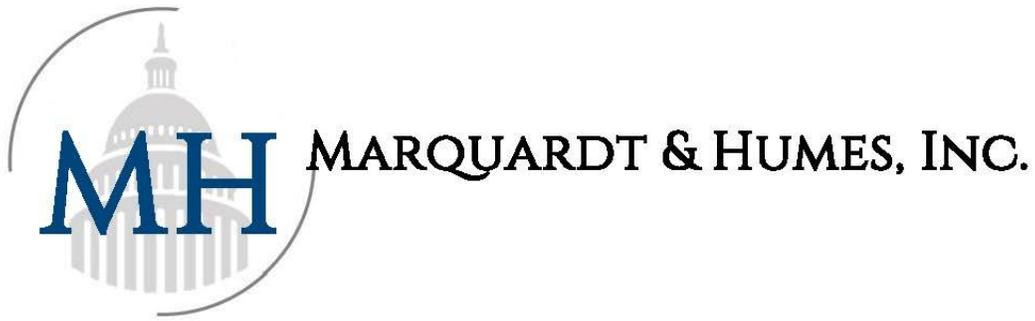


MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

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600 S. SECOND ST. • SUITE 400 • SPRINGFIELD, ILLINOIS 62704
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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

FIRM OVERVIEW

Experienced. Effective. Respected.

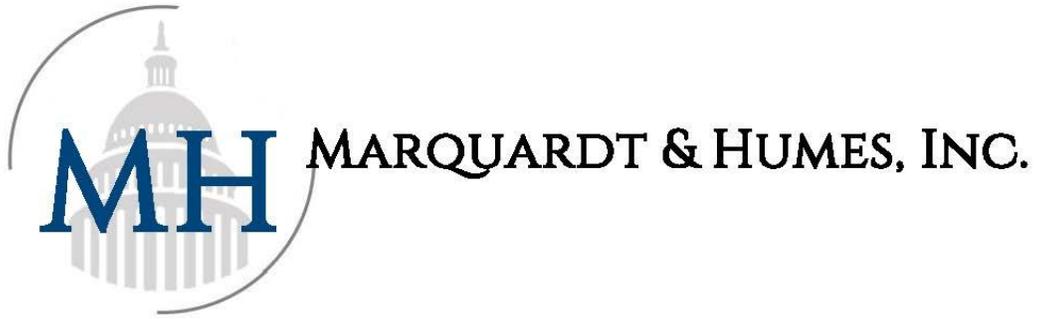
For nearly twenty-five years, the consulting firm of Marquardt & Company, Inc. has through dedication and perseverance, gained respect and proven results in representing its clients before the Illinois General Assembly and the executive branch of state government. In May of 2024, Scott Marquardt & John “Chip” Humes solidified their business partnership, forming the new firm of Marquardt & Humes, Inc.

Our expansive network across all branches of government in Illinois allows Marquardt & Humes to effectively assist our clients with their needs. Over the years we have worked hard to develop and build on our relationships with legislators and staff members in all four caucuses as well as with officials in the executive branch. Today, we are proud of our ability to effectively work with legislators on both sides of the aisle, and on both sides of the rotunda, including those in Senate and House Leadership.

Additionally, our numerous contacts with legislators and staff members in the Illinois General Assembly afford us the opportunity to receive "up-to-the-minute" information regarding critical legislation, often before the legislation is introduced. We have also invested in technology which allows us to more effectively track and monitor vital legislation from our offices in Springfield and Wheaton Illinois.

The varied employment and political experience of the members in our firm has afforded us the opportunity to develop extensive relationships across the state of Illinois with numerous legislators, political leaders and government executives. This demonstrated ability is documented through our success in obtaining and maintaining client contracts. We feel we successfully work with Democrats and Republicans in both legislative chambers, including those serving in committee and caucus leadership positions very effectively.

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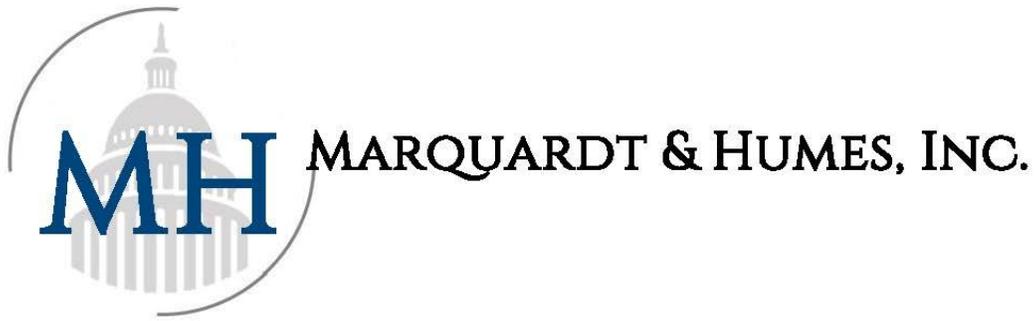
MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

OUR TEAM

Marquardt & Humes, Inc. is comprised of four full-time in-house lobbyists, but associates with various respected consultants to produce results for our clients. Our lobbying team includes:

- Mr. Scott R. Marquardt, Esq.
- Mr. John “Chip” Humes

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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

SCOTT R. MARQUARDT, ESQ.

President and Chief Legal Counsel

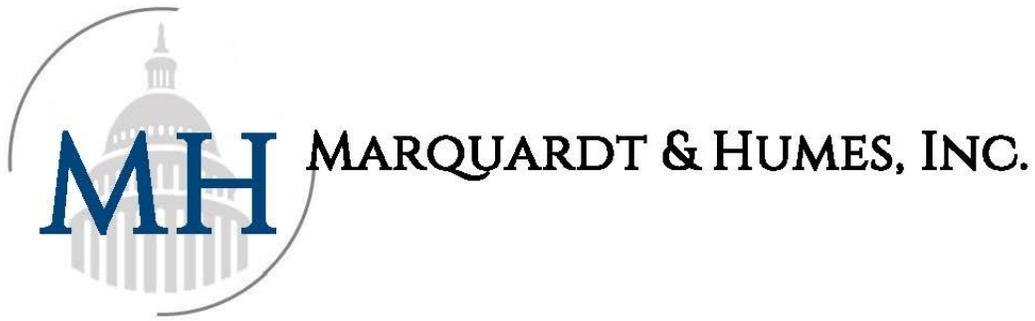
Scott R. Marquardt – Partner and Chief Legal Counsel to Marquardt & Company. Mr. Marquardt has been an independent lobbyist and consultant for various corporations and companies since 1996. Since becoming President of Marquardt & Company in 2002, Mr. Marquardt has focused his attention on assembling a team of consultants capable of providing our clients most comprehensive level of representation available.

Mr. Marquardt began his professional career as a prosecutor in the DuPage County State’s Attorney’s Office. While an Assistant State’s Attorney, he was responsible prosecuting traffic, misdemeanor, and felony offenses and ultimately was placed in charge of the unit responsible for making charging decisions on high-level cases. Upon leaving the State’s Attorney’s Office after five years of service, Mr. Marquardt entered private practice and eventually became a partner and president of the Wheaton-based law firm of Marquardt & Belmonte, P.C. Today, Marquardt & Belmonte, P.C. is one of the largest firms of its kind in DuPage County.

In addition to his business and legal expertise, Mr. Marquardt also possesses a wide array of political campaign management experience -- which further enhances our firm’s statewide network. He has managed numerous local campaigns and provided advice and counsel to dozens of candidates and elected officials at all levels of government.

Mr. Marquardt is a graduate of the University of Illinois at Urbana-Champaign and of the Chicago-Kent College of Law and remains active in his community by serving as a precinct committeeman.

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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

JOHN "CHIP" HUMES

John "Chip" Humes - Partner. As a funeral director and current co-owner of Humes Funeral Home in Addison, he has served families and the community for many years. His commitment to serving others and tending to their needs led him to join Marquardt & Company in 2012 as a lobbyist and consultant and now Partner of Marquardt & Humes, Inc.

Mr. Humes served as President of the Addison Chamber of Commerce for three years. During his time as President he worked to address the needs of businesses in Addison and advance the issues important to them; as well as to attract new businesses to the area. He also served as Legislative Director and President of the IL Funeral Directors Association. Having managed the Funeral Directors and the Chamber of Commerce, he gained vast budgetary knowledge by creating, managing and analyzing the budgets of these associations.

With over 15 years of experience working with legislatures on both a state and national level, Mr. Humes knows how to work in a bipartisan fashion to pass common sense legislation benefitting not only his clients, but the citizens of Illinois. He takes pride in the trust he has built with legislators on both sides of the aisle.

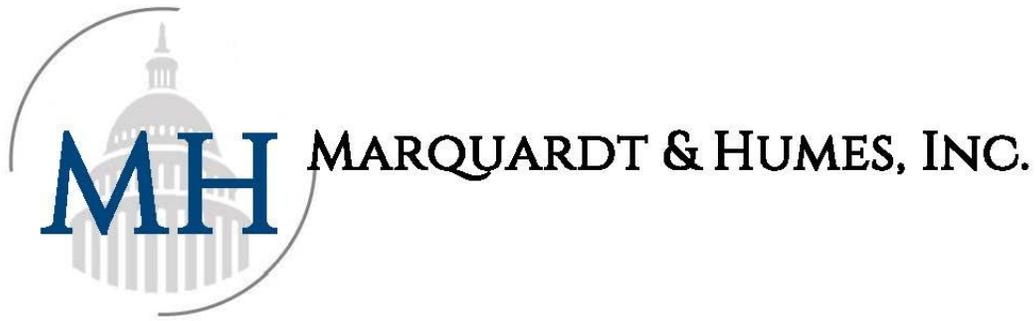
Throughout his career as a lobbyist and consultant, he has worked tirelessly to develop an in-depth understanding of each client to ensure their goals and needs are met and their issues are addressed by developing and executing custom strategies.

In addition to his extensive legislative experience, Chip has many years of political campaign experience as well, having managed numerous campaigns on all levels and providing advice and expertise to new and current candidates.

Mr. Humes is a graduate of Driscoll Catholic High School in Addison. He then attended the College of DuPage and the Elgin Fire Academy, becoming a firefighter and certified paramedic. He later graduated from Worsham College of Mortuary Science.

Proposed Work Plan

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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

SELECTED CLIENT LIST (PAST AND PRESENT)

Business

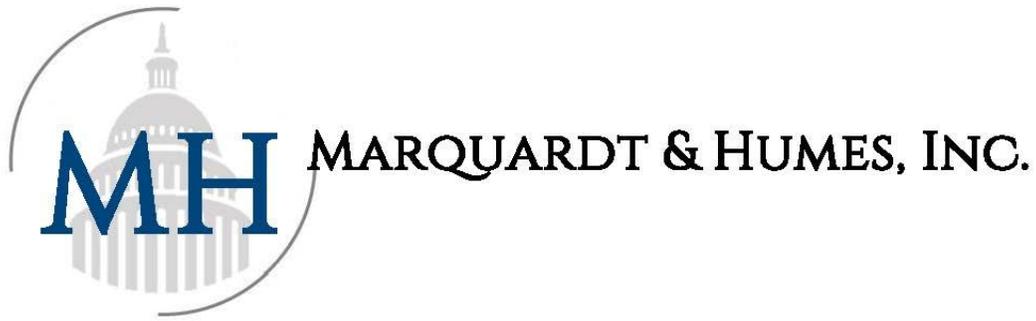
- ACS State & Local Solutions, Inc.
- AVIS-Budget Group
- Carahsoft
- Cable Television & Communications Association of Illinois
- Centerpoint Properties Trust
- Central Illinois Light Company (CILCO)
- Chicago Automobile Trade Association
- Goose Island Beer Co.
- Illinois Chapter, Inc. – American Concrete Pavement Association
- Illinois Propane Gas Association
- Illinois Thoroughbred Breeders and Owners Foundation
- Metropolitan Township Association
- TYCO Electronics Association
- Waste Management

Civic

- The AIDS Foundation of Chicago
- National Safety Council

Education

- Illinois High Schools Association
- Loyola University Chicago
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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

- College of DuPage
- Worsham College

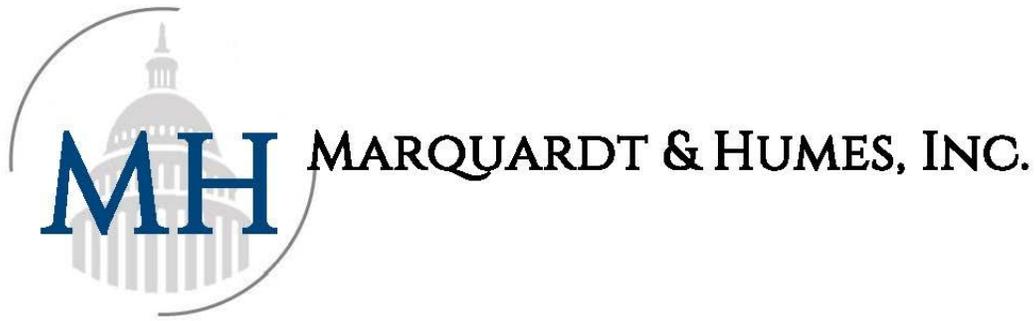
Government

- Addison Fire Protection District
- Addison Township
- County of DuPage
- DuPage County State's Attorney's Office
- City of Galena
- City of Aurora
- City of Naperville
- Village of Lombard
- Illinois Public Risk Fund
- Illinois Fire Chiefs Association
- City of West Chicago
- City of Wood Dale
- Village of Hanover Park
- Better Government Association

Labor

- Decorators Union, Local 17
- DuPage County Building & Construction Trades Council
- Fraternal Order of Police, Troopers Lodge, Local 41
- Machinery Movers, Riggers & Erectors Union, Local 136
- Metropolitan Alliance of Police
- United Steelworkers Union, Local 17
- Paramedic Services of Illinois
- Illinois Merritt Commission

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MARQUARDT & HUMES, INC. EXPERIENCE OVERVIEW

Health Care

- CVS Health/Aetna
- Lilly USA
- Loyola University Medical Center
- McKesson Health Solutions

Professional

- Forensic Services Retirement Initiative
- Illinois Athletic Trainers Association
- Illinois Funeral Directors Association
- Illinois Polygraph Society

Transportation

- Central Illinois Regional Airport
- DuPage Airport Authority
- Illinois Public Airports Association

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The County of DuPage
 Finance Department
 Procurement Division, Room 3-400
 421 North County Farm Road
 Wheaton, Illinois 60187

CONTRACT RENEWAL AGREEMENT

This contract, made and entered into by The County of DuPage, 421 North County Farm Road, Wheaton, Illinois, 60187, hereinafter called the "COUNTY" and Marquardt & Humes, Inc., located at 2001 Butterfield Road, Suite 1110, Downers Grove, IL 60515, hereinafter called the "CONTRACTOR", witnesseth;

The COUNTY and the CONTRACTOR have previously entered into a Contract, pursuant to Bid #24-LOBBYIST which became effective on 9/15/2024 and which will expire 9/14/2025. The contract is subject to the first of three options to renew for a twelve (12) month period.

The contract renewal shall be effective on the date of last signature and shall terminate on 9/14/2026.

The parties now agree to renew said agreement, upon the same terms as previously agreed to, as specified in the original contract.

THE COUNTY OF DUPAGE

CONTRACTOR

 SIGNATURE

Valerie Calvente

 PRINTED NAME

Chief Procurement Officer

 PRINTED TITLE

 DATE



John "Chip" Humes

 PRINTED NAME

Partner

 PRINTED TITLE

7/21/25

 DATE



DuPage County
 Finance Department
 Procurement Division
 421 North County Farm Road
 Room 3-400
 Wheaton, Illinois 60187-3978

REQUIRED VENDOR ETHICS DISCLOSURE STATEMENT

Section I: Contact Information

Please complete the contact information below.

BID NUMBER:	24-LOBBYIST
COMPANY NAME:	Marquardt & Humes
CONTACT PERSON:	John "Chip" Humes
CONTACT EMAIL:	chip@marquardtco.com

Section II: Procurement Ordinance Requirements

Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the County, shall provide to the Procurement Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor to any incumbent County Board member, County Board chairman, or Countywide elected official whose office the contract to be awarded will benefit within the current and previous calendar year. The contractor, union, or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors, and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

Has the Bidder made contributions as described above?

Yes

No

If "Yes", complete the required information in the table below.

RECIPIENT	DONOR	DESCRIPTION (e.g., cash, type of item, in-kind services, etc.)	AMOUNT/VALUE	DATE MADE

All contractors and vendors who have obtained or are seeking contracts with the County shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contractor bid and shall update such disclosure with any changes that may occur.

Has the Bidder had or will the Bidder have contact with lobbyists, agents, representatives or individuals who are or will be having contact with county officers or employees as described above.

Yes

No

If "Yes", list the name, phone number, and email of lobbyists, agents, representatives, and all individuals who are or will be having contact with county officers or employees in the table below.

NAME	PHONE	EMAIL
John "Chip" Humes	630-688-7552	chip@marquardtco.com
Scott R. Marquardt	630-254-3901	scott@marquardtco.com

Section III: Violations

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future County contracts. Continuing and supplemental disclosure is required. The Bidder agrees to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner;
- 30 days prior to the optional renewal of any contract;
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments

The full text of the County's Ethics Ordinance is available at:

[Ethics | DuPage Co. IL](#)

The full text of the County's Procurement Ordinance is available at:

[ARTICLE VI. - PROCUREMENT | Code of Ordinances | DuPage County, IL | Municode Library](#)

Section IV: Certification

By signing below, the Bidder hereby acknowledges that it has received, read, and understands these requirements, and certifies that the information submitted on this form is true and correct to the best of its knowledge.

Printed Name: John "Chip" Humes Signature: 

Title: Partner Date: 7/21/25



Legislative Purchase Requisition

421 N. COUNTY FARM
ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: LEG-P-0003-25

Agenda Date: 8/12/2025

Agenda #: 6.B.

AWARDING RESOLUTION TO RAUCCI & SULLIVAN STRATEGIES, LLC
FOR CONSULTING SERVICES AS A LOBBYIST
(COUNTY COST: \$52,500.00)

WHEREAS, an agreement has been negotiated in accordance with County Board policy; and

WHEREAS, the Legislative Committee recommends County Board approval for the issuance of a Contract to Raucci & Sullivan Strategies, LLC, to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and the State Executive Branch regarding legislation important to DuPage County, for the period of September 1, 2025 through August 31, 2026, for the DuPage County Board.

NOW, THEREFORE BE IT RESOLVED, that County Contract, covering said, to provide Consulting Services as Lobbyists representing DuPage County before the Illinois General Assembly and the State Executive Branch regarding legislation important to DuPage County, for the period of September 1, 2025 through August 31, 2026, for County Board, be, and it is hereby approved for issuance of a Contract by the Procurement Division to Raucci & Sullivan Strategies, LLC, 805 Sylviawood Avenue, Park Ridge, IL 60068, for a contract total amount of \$52,500.00.

Enacted and approved this 26th day of August, 2025 at Wheaton, Illinois.

DEBORAH A. CONROY, CHAIR
DU PAGE COUNTY BOARD

Attest: _____
JEAN KACZMAREK, COUNTY CLERK



Procurement Review Comprehensive Checklist
 Procurement Services Division
 This form must accompany all Purchase Order Requisitions

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COMMITTEE: LEGISLATIVE	TARGET COMMITTEE DATE: 08/12/2025	PROMPT FOR RENEWAL:	CONTRACT TOTAL COST WITH ALL RENEWALS: \$210,000.00
	CURRENT TERM TOTAL COST: \$52,500.00	MAX LENGTH WITH ALL RENEWALS: 4 years	CURRENT TERM PERIOD: First renewal
<i>Vendor Information</i>		<i>Department Information</i>	
VENDOR: Raucci & Sullivan Strategies, LLC	VENDOR #: 31318	DEPT: County Board	DEPT CONTACT NAME: Evan Shields
VENDOR CONTACT: Dave Sullivan	VENDOR CONTACT PHONE: 847-738-7341	DEPT CONTACT PHONE #: 630-407-6038	DEPT CONTACT EMAIL: evan.shields@dupagecounty.gov
VENDOR CONTACT EMAIL: davesullivan6891@yahoo.com	VENDOR WEBSITE:	DEPT REQ #:	
<i>Overview</i>			
DESCRIPTION Identify scope of work, item(s) being purchased, total cost and type of procurement (i.e., lowest bid, RFP, renewal, sole source, etc.). Consulting Services as a lobbyist representing DuPage County before the Illinois General Assembly and the Executive Branch of the State Government. Previously the County has engaged lobbyists at both the federal and state level. Former State Senator Dave Sullivan and Marc Poulos, a member of Gov. Pritzker's transition team and transportation expert will work directly with members of the DuPage delegation and key legislative leaders. They will assist with the development of legislative strategies and the drafting of amendments/bills.			
JUSTIFICATION Summarize why this procurement is necessary and what objectives will be accomplished It is important that the views of DuPage County government are communicated to the policy makers at the state level.			

SECTION 2: DECISION MEMO REQUIREMENTS	
DECISION MEMO NOT REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is not required. Renewal
DECISION MEMO REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is required.

SECTION 3: DECISION MEMO	
SOURCE SELECTION	Describe method used to select source. Professional services selection. Raucci & Sullivan Strategies, LLC's accomplishments: Kept the County represented during negotiations on transit legislation to arrive at an amendable solution to both funding and governance reforms; protected and reappropriated all DuPage County appropriations; protected MFT revenues, allowing for expansion of local roads and streets; assisted in moving DuPage County grants through the DCEO process.
RECOMMENDATION AND TWO ALTERNATIVES	Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request, including status quo, (i.e., take no action). 1. The selection of Raucci & Sullivan, LLC - Dave Sullivan and Marc Poulos have extensive governmental experience in transportation and labor issues and maintain key relationships in Springfield. 2. Selection of other entity 3. Selection of no entity.

SECTION 4: SOLE SOURCE MEMO/JUSTIFICATION

JUSTIFICATION	Select an item from the following dropdown menu to justify why this is a sole source procurement.
NECESSITY AND UNIQUE FEATURES	Describe the product or services that are not available from other vendors. Explain necessary and unique features or services. Attach letters from manufacturer, letters from distributor, warranties, licenses, or patents as needed. Be specific.
MARKET TESTING	List and describe the last time the market has been tested on the applicability of the sole source. If it has not been tested over the last 12 months, explain why not.
AVAILABILITY	Describe steps taken to verify that these features are not available elsewhere. Included a detailed list of all products or services by brand/manufacturer examined and include names, phone numbers, and emails of people contacted.

SECTION 5: Purchase Requisition Information

<i>Send Purchase Order To:</i>		<i>Send Invoices To:</i>	
Vendor: Raucci & Sullivan Strategies, LLC.	Vendor#: 31318	Dept: County Board	Division:
Attn: Dave Sullivan	Email: davesullivan6891@yahoo.com	Attn: Jeremy Custer	Email: jeremy.custer@dupagecounty.gov
Address: 805 Sylviawood Avenue	City: Park Ridge	Address: 421 N County Farm Road	City: Wheaton
State: IL	Zip: 60068	State: IL	Zip: 60187
Phone: 847-738-7341	Fax:	Phone: 630-407-6038	Fax:
<i>Send Payments To:</i>		<i>Ship to:</i>	
Vendor: Raucci & Sullivan Strategies, LLC	Vendor#: 31318	Dept:	Division:
Attn: Dave Sullivan	Email: Davesullivan6891@yahoo.com	Attn:	Email:
Address: 805 Sylviawood Avenue	City: Park Ridge	Address:	City:
State: IL	Zip: 60068	State:	Zip:
Phone: 847-738-7341	Fax:	Phone:	Fax:
Shipping		Contract Dates	
Payment Terms: PER 50 ILCS 505/1	FOB: Destination	Contract Start Date (PO25): Sep 1, 2025	Contract End Date (PO25): Aug 31, 2026

Purchase Requisition Line Details

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/Activity Code	Unit Price	Extension
1	1	EA		Consulting Services as a Lobbyist	FY25	1000	1001	53050		13,125.00	13,125.00
2	1	EA		Consulting Services as a Lobbyist	FY26	1000	1001	53050		39,375.00	39,375.00
<i>FY is required, ensure the correct FY is selected.</i>										Requisition Total	\$ 52,500.00

<i>Comments</i>	
HEADER COMMENTS	Provide comments for P020 and P025.
SPECIAL INSTRUCTIONS	Provide comments for Buyer or Approver (not for P020 and P025). Comments will not appear on PO.
INTERNAL NOTES	Provide comments for department internal use (not for P020 and P025). Comments will not appear on PO.
APPROVALS	Department Head signature approval for procurements under \$15,000. Procurement Officer Approval for ETSB.



The County of DuPage
 Finance Department
 Procurement Division, Room 3-400
 421 North County Farm Road
 Wheaton, Illinois 60187

CONTRACT RENEWAL AGREEMENT

This contract, made and entered into by The County of DuPage, 421 North County Farm Road, Wheaton, Illinois, 60187, hereinafter called the "COUNTY" and Raucci & Sullivan Strategies, LLC located at 805 Sylviawood Ave., Park Ridge, IL 60068, hereinafter called the "CONTRACTOR", witnesseth;

The COUNTY and the CONTRACTOR have previously entered into a Contract, pursuant to Bid #24-LOBBYIST which became effective on 9/1/2024 and which will expire 8/31/2025. The contract is subject to the first of three options to renew for a twelve (12) month period.

The contract renewal shall be effective on the date of last signature and shall terminate on 8/31/2026.

The parties now agree to renew said agreement, upon the same terms as previously agreed to, as specified in the original contract.

THE COUNTY OF DUPAGE

CONTRACTOR

 SIGNATURE

 SIGNATURE

Valerie Calvente

Dave Sullivan

 PRINTED NAME

 PRINTED NAME

Chief Procurement Officer

President - RSS

 PRINTED TITLE

 PRINTED TITLE

 DATE

 DATE

7-14-25

RAUCCI & SULLIVAN STRATEGIES, LLC
805 Sylviawood Ave.
Park Ridge, IL 60068

DAVE SULLIVAN
President
(847) 738-7341
davesullivan6891@yahoo.com

July 28, 2025

Chairwoman Dawn DeSart
421 N County Farm Road
Wheaton, IL 60187

Re: Engagement

Dear Chairwoman DeSart:

Rauci and Sullivan Strategies, LLC ("RSS") thanks you for the opportunity to represent the County's governmental affairs needs over the past year. Marc Poulos and I greatly enjoy working with you and your DuPage team.

RSS successfully advocated for DuPage and collar counties regarding funding for public transportation, and other equitable provisions to protect suburban ridership. And, worked in tandem with ISACo on multi county issues. RSS was able to protect and reappropriate all DuPage County appropriations including CRC funds.

In addition, RSS has been at the forefront of the mass transit fiscal Cliff facing RTA, Metra, CTA and PACE. RSS is coordinating with the service boards and labor to arrive at an amendable solution to both funding and governance reforms.

We look forward to continuing to represent the governmental affairs needs of DuPage County.

Best regards,



Dave Sullivan

Raucci & Sullivan Strategies, LLC

Legislative and Government Consulting

Dave Sullivan and Marc Poulos bring a combined 40 years government and legislative experience to their consulting and lobbying practice. Their keen knowledge of government, the legislative process and the political forces which power the electoral process provides their clients with strategic services, including analysis, testimony, and expertise on all aspects of government. They are committed to producing positive results by providing a hands-on approach, which meets the goals and objectives of the corporations, associations, businesses, and governmental bodies they represent.

Dave Sullivan, President, is the last Republican Senator elected to represent part of the City of Chicago. In 1998 he was appointed to the Illinois State Senate to represent Chicago and the Northwest suburbs. He was elected in 2000 and re-elected in 2002 without opposition. As a lobbyist, he has won the Golden Horseshoe Award for Best Illinois Lobbyist four times.

Recognized as a leader during his legislative career for health care, children's issues, adoption and education, as well as being a leader in the telecommunication and energy policies, Sullivan received numerous awards from associations, labor groups and children's advocacy organizations. As a lobbyist, he has been key to the passage of 2 Constitutional Amendments, Marriage Equality, energy legislation, infrastructure funding, Medicaid reforms and many others.

Sullivan is a graduate of Marquette University with a B.A. in Political Science. Dave and his wife Dru reside in Park Ridge. They have four children and six grandchildren.

Marc Poulos joined the firm in 2018 and won the Springfield Golden Horseshoe Award for Best Illinois Lobbyist. Marc was a Member of Governor Pritzker's and Mayor Lightfoot's Transition Teams. Marc also spent several years managing IUOE, Local 150's labor-management and Governmental Affairs operations. Among other Legislative successes, Marc has twice spearheaded efforts to successfully amend the Illinois Constitution.

Poulos earned his law degree from Chicago-Kent College of Law. He resides in Naperville and has six children.

805 Sylviawood Avenue*Park Ridge, Illinois 60068

847-738-7341

davesullivan6891@yahoo.com



REQUIRED VENDOR ETHICS DISCLOSURE STATEMENT

Section I: Contact Information

Please complete the contact information below.

BID NUMBER:	24-LOBBYIST
COMPANY NAME:	Ravcci + Sullivan Strategies
CONTACT PERSON:	Dave Sullivan
CONTACT EMAIL:	dave.sullivan.6891@yahoo.com

Section II: Procurement Ordinance Requirements

Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the County, shall provide to the Procurement Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor to any incumbent County Board member, County Board chairman, or Countywide elected official whose office the contract to be awarded will benefit within the current and previous calendar year. The contractor, union, or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors, and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

Has the Bidder made contributions as described above?

- Yes
 No

If "Yes", complete the required information in the table below.

RECIPIENT	DONOR	DESCRIPTION (e.g., cash, type of item, in-kind services, etc.)	AMOUNT/VALUE	DATE MADE

All contractors and vendors who have obtained or are seeking contracts with the County shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contractor bid and shall update such disclosure with any changes that may occur.

Has the Bidder had or will the Bidder have contact with lobbyists, agents, representatives or individuals who are or will be having contact with county officers or employees as described above.

Yes

No

If "Yes", list the name, phone number, and email of lobbyists, agents, representatives, and all individuals who are or will be having contact with county officers or employees in the table below.

NAME	PHONE	EMAIL

Section III: Violations

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future County contracts. Continuing and supplemental disclosure is required. The Bidder agrees to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner;
- 30 days prior to the optional renewal of any contract;
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments

The full text of the County's Ethics Ordinance is available at:

[Ethics | DuPage Co, IL](#)

The full text of the County's Procurement Ordinance is available at:

[ARTICLE VI. - PROCUREMENT | Code of Ordinances | DuPage County, IL | Municode Library](#)

Section IV: Certification

By signing below, the Bidder hereby acknowledges that it has received, read, and understands these requirements, and certifies that the information submitted on this form is true and correct to the best of its knowledge.

Printed Name: Dave Sullivan

Signature: 

Title: President - RSS

Date: 7-14-25