



CLEANING SUPPLIES, EQUIPMENT, AND CUSTODIAL RELATED PRODUCTS, SERVICES, AND SOLUTIONS  
Executive Summary

**Lead Agency:** Harford County Public Schools,  
Maryland

**Solicitation:** 25-JH-011

**RFP Issued:** October 22, 2024

**Pre-Proposal Date:** November 7, 2024, 11 AM Local  
Time

**Response Due Date:** December 6, 2024, 12 pm Local  
Time

**Proposals Received:** Nine

**Awarded to:** HD Supply

The Harford County Public Schools, Maryland issued RFP 25-JH-011 on October 22, 2024, to establish a national cooperative contract for Cleaning Supplies, Equipment, and Custodial Related Products, Services, and Solutions.

The solicitation included cooperative purchasing language in Sections 2.1, page 19 of the RFP: Harford County Public Schools, Maryland, as the Principal Procurement Agency, defined in Attachment J, has partnered with OMNIA Partners, Public Sector, Inc., a Delaware corporation ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, nonprofit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. Harford County Public Schools is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners' (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Exhibit C, or as otherwise agreed to. Attachment J contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Harford County Public Schools, Maryland website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)

- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses were notified of the Request for Proposal.

On December 6, 2024, proposals were received from the following offerors:

- Acuity Specialty Products dba ZEP Sales & Service
- BradyPLUS Companies
- Fastenal Company
- HD Supply
- Office Basics
- Quill
- Southeastern Equipment and Supply
- United Sales USA Corp
- Vertiv

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with HD Supply and proceed with a contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

The Harford County Public Schools, Maryland, OMNIA Partners and HD Supply successfully negotiated a contract, and the Harford County Public Schools, Maryland executed the agreement with a contract effective date of July 1, 2025.

Contract includes: A complete line of Cleaning Supplies, Equipment, and Custodial Related Products, Services and Solutions so that a wide array of products, services and solutions are available for cleaning supplies, chemicals, skin care, paper towels, toilet paper, dispensers, cleaning tools and supplies, waste containment and supplies, Cleaning and maintenance equipment and accessories and miscellaneous cleaning supplies.

Term:

The anticipated full term of the contract is six (6) years. The initial term of this contract shall be for two (2) years and shall begin on or about July 1, 2025 through June 30, 2027.

Harford County Public Schools reserves the right, if mutually agreed upon, to renew this contract under the same terms and conditions for two (2) additional, two (2) year periods.