

CONTRACT RELEASE: M-487(5)

DATE: February 08, 2024



Entities that purchase from MMCAP Infuse contracts must be members of MMCAP Infuse in order to access contract pricing. Membership is free and open to state agencies, counties, cities, school districts, federally recognized Indian tribes, and other entities recognized by Minnesota Statutes Section 16C.03. To join MMCAP Infuse or verify your MMCAP Infuse ID, please contact mmcap_infuse.membership@state.mn.us.

Members may access the contracts, attachments, and any contract updates on the MMCAP Infuse website <https://infuse-mn.gov/>. If you do not know your Username and Password, please contact mmcap.infuse@state.mn.us.

MMCAP Infuse releases RFPs for Medical Supplies and Equipment.

If you have questions or are interested in discussing medical products or distribution options, please contact MMCAP Infuse's Senior Healthcare Consultants: <https://infuse-mn.gov/products/product-ordering/index.jsp>

PRODUCT/SERVICE: MEDICAL PRODUCTS, EQUIPMENT AND VALUE-ADDED SERVICES

CONTRACT PERIOD: SEE INDIVIDUAL CONTRACTS BELOW

EXTENSION OPTIONS: SEE INDIVIDUAL CONTRACTS BELOW

MMCAP Infuse Contact: Aron Marks, Line of Business Coordinator

PHONE: 651.201.3043 **E-MAIL:** aron.marks@state.mn.us

MMCAP Infuse Phone: 651.201.2420 **E-mail:** mmcap.infuse@state.mn.us **WEBSITE:** <https://infuse-mn.gov/>

Please provide your MMCAP Infuse ID to each vendor when opening a new account. This will ensure that you are able to access negotiated pricing, products, and/or services. If you need to confirm your MMCAP Infuse ID, please email us at mmcap_infuse.membership@state.mn.us

CONTRACT VENDOR	CONTRACT NO.	TERMS
CARDINAL HEALTH	MMS2200737	October 4, 2023 – May 1, 2025 <i>Extension Options +3 years</i>
CONCORDANCE H.S.	MMS2200731	April 1, 2023 – March 1, 2025 <i>Extension Options +3 years</i>
HENRY SCHEIN, INC.	MMS2200734	November 1, 2023 – May 1, 2025 <i>Extension Options +3 years</i>
MCKESSON MEDICAL SURGICAL	MMS2200736	May 2, 2023 – May 2, 2025 <i>Extension Options +3 years</i>

MEDICAL SOLUTIONS, INC	MMS2200732	June 1, 2023 – May 1, 2025 <i>Extension Options +3 years</i>
MEDLINE INDUSTRIES, LP	MMS2200733	March 3, 2023 – March 1, 2025 <i>Extension Options +3 years</i>
PREMIER MEDICAL DISTRIBUTION	MMS2200735	June 1, 2023 – April 30, 2025 <i>Extension Options +3 years</i>
LOCHNESS MEDICAL SUPPLIES	MMS2200738	April 1, 2023 – March 31, 2025 <i>Extension Options +3 years</i>

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<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>PAYMENT TERMS</u>	<u>DELIVERY</u>
CARDINAL HEALTH Cardinal Health 200, LLC 3651 Birchwood Waukegan, IL 60085 RGH Enterprise, LLC 1810 Summit Commerce Park Twinsburg, OH 44202	MMS2200737	NET 30	FOB Destination; A flat \$10 fee may apply to any order less than \$500

VENDOR NO: 0000977264 LOC 2 **SWIFT #** 243408

New Member Rostering, Data Inquiries and Price Quotes:
 Adam Leirer, Manager, Government Sales and GPO
 Phone: 330.844.8268 | Email: MMCAPorders@cardinalhealth.com or adam.leirer@cardinalhealth.com

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<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>PAYMENT TERMS</u>	<u>DELIVERY</u>
CONCORDANCE H. S. 3901 West 34 th Street North Sioux Falls, SD 57107	MMS2200731	NET 30	FOB Destination, Freight Prepaid and Allowed

VENDOR NO: 0001006211 **SWIFT #** 228427

New Member Rostering, Data Inquiries and Price Quotes:
 Wendy Weiss, Director of Government Business Development
 Phone: 407.923.9469 | Email: wweiss@concordancehs.com

Customer Service for MMCAP Infuse Members:
 Phone: 800.843.7948 | Fax: 605.336.1157 | Email: CustomerService-MMCAP@concordancehs.com

Concordance Account Managers:

Coverage Area	Name	Phone	Email
CT, DE, MD, ME, NC, NH, OH, PA, RI, VT	Vince Contini	614-795-3580	vcontini@concordancehs.com
AL, FL, GA, MS	Sara Reschke	407-257-3680	sreschke@concordancehs.com

IA, IL, KS, MN, ND, NE, SD, WI, WY	Julie Sackett	402-690-0189	jsackett@concordancehs.com
AR, MO, OK	Donna Flanigan	314-374-3319	DFlanigan@concordancehs.com
LA, TX	Diana Savo-Bernola	214-681-9929	DBernola@concordancehs.com
AZ, NM, NV	Chrissy Alexander	520-906-5175	CAlexander@concordancehs.com
SC	Amee Dutko	919-610-6689	ADutko@concordancehs.com
TN, VA, WV	Chris Nipper	304-320-9109	CNipper@concordancehs.com
NY	Christina Lamano	347-236-2574	CLamano@concordancehs.com
KY	Ken Davis	423-494-0544	KDDavis@concordancehs.com
CA, UT	Kristy Whisenant	520-548-5252	KWhisenant@concordancehs.com
DC, MA	Michael Conlon	631-786-1738	MConlon@concordancehs.com
IN	Michelle Miller	317-294-3525	MDMiller@concordancehs.com
MI	Ray Taylor	248-872-8587	RTaylor@concordancehs.com
CO, ID	Renee Hohenstien	314-803-2412	RRibolzi@concordancehs.com
MT, OR, WA	Wade Reid	712-253-3863	WReid@concordancehs.com
NJ	Bob Druckman	732-599-0636	BDruckman@concordancehs.com

Note: Vendor only services the lower 48 states, with the exception of drop-shipments for BD Pyxis to Alaska.

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CONTRACT VENDOR

CONTRACT NO.

PAYMENT TERMS

DELIVERY

HENRY SCHEIN, INC.
135 Duryea Road,
Melville, NY 11747

MMS2200734

NET 30

FOB Destination
Freight
Prepaid and Allowed

VENDOR NO: 0000193953

238174 (SWIFT # for MMS2200734)

New Member Rostering, Data Inquiries and Price Quotes:

Rob Irwin
National Account Manager Government
Henry Schein Medical
Cell Phone: 661.244.7090
Rob.Irwin@HenrySchein.com

Cristina A Bowman
National Account Specialist
Healthcare Services
Phone: 864.381.5900
Cristina.bowman@henryschein.com

CUSTOMER SERVICE CONTACT

For MMCAP Infuse Members
EMAIL: Medsls@HenrySchein.com
PHONE: 1.800.772.4346
FAX: 1.800.329.9109

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CONTRACT VENDOR

CONTRACT NO.

PAYMENT TERMS

DELIVERY

MCKESSON MEDICAL SURGICAL
9954 Mayland Drive, Suite 5176
Richmond, VA 23233

MMS2200736

NET 30

FOB Destination
Freight Prepaid and Allowed;
Handling fee may apply for
orders less than \$100/beyond
7 free deliveries per week

VENDOR NO: 0000197523/0000214927 228422 (SWIFT)

VENDOR 0000197523 (ADDRESS ID #11) IS USED FOR PC (PRIMARY CARE) PAYMENTS ONLY.
IF YOU HAVE A 8-9 DIGIT ACCOUNT NUMBER ON YOUR INVOICE, USE VENDOR NUMBER 0000197523

VENDOR 0000214927 IS FOR EC (EXTENDED CARE) PAYMENTS ONLY.
IF YOU HAVE A 5-6 DIGIT ACCOUNT NUMBER ON YOUR INVOICE, USE VENDOR NUMBER 0000214927

CUSTOMER SERVICE CONTACT:

(Including requests for list pricing for non-core items and bulk order quotes.)

EMAIL: governmentgposupport@mckesson.com

PHONE: 844.57.MMCAP (844.576.6227)

FAX: 800.237.9766

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CONTRACT VENDOR

CONTRACT NO.

PAYMENT TERMS

DELIVERY

MEDICAL SOLUTIONS*
9210 Wyoming Avenue N, Suite 270
Allowed
Brooklyn Park, MN 55445

MMS2200732

NET 30

FOB Destination
Freight Prepaid and

VENDOR NO: 0000269490 228424 (SWIFT)

New Member Rostering, Data Inquiries and Invoice Matters:

David Delgado, President

National Accounts

Phone: 1.888.557.8020

Fax: 877.557.9123

Ddelgado@medicalsolutionsinc.com

David Delgado – Owner/ CEO

Phone: 1.888.557.8020

Fax: 877.557.9123

E-Mail: ddelgado@medicalsolutionsinc.com

Website: MedicalSolutionsinc.com

*Medical Solutions, Inc. is classified as a Targeted Group (TG) vendor by the State of Minnesota. For more information, a directory of the State's certified Targeted Group (TG), Economically Disadvantaged (ED) and Veteran-Owned (VO) Vendors is available here:

<https://mn.gov/admin/osp/government/procuregoodsandgeneralservices/tgedvo-directory/>

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CONTRACT VENDOR
MEDLINE INDUSTRIES, LP
3 Lakes Drive
Northfield, IL 60093

CONTRACT NO.
MMS2200733

PAYMENT TERMS
NET 30

DELIVERY
FOB Destination

VENDOR NO: 0000197818

SWIFT # 228430

New Member Rostering, Data Inquiries and Invoice Matters:

Elizabeth Gordon, Sales Analyst
847.949.2696, ecgordon@medline.com

CUSTOMER SERVICE CONTACT
(7:00AM to 7:00PM ALL US TIME ZONES)
PHONE: 1.800.MEDLINE (633.5463)

AFTER HOURS EMERGENCY SERVICE HOTLINE
PHONE: 563-543-0558

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CONTRACT VENDOR

CONTRACT NO.

PAYMENT TERMS

DELIVERY

PREMIER MEDICAL DISTRIBUTION
12394 S Gateway Park Place, # 300
Draper, UT 84020

MMS2200735

NET 30

FOB Destination
Freight Prepaid and Allowed

Contract Lead, New Member Rostering and Price Quotes and Order placement:

Courtney DeJong – VP of Sales
courtney@pmdistribution.com
Phone: 888.932.0019
Fax: 888.932.0020
PMDistribution.com

This contract is only for: Alabama, Arizona, Arkansas, Colorado, Idaho, Iowa, Georgia, Kansas, Louisiana, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Carolina, North Dakota, Oklahoma, Oregon, South Carolina, South Dakota, Utah, Tennessee, Texas, Virginia, Washington, West Virginia, and Wyoming.

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CONTRACT VENDOR

CONTRACT NO.

PAYMENT TERMS

DELIVERY

LOCHNESS MEDICAL SUPPLIES

2775 Broadway, Suite 100
for Buffalo, NY USA 14227

MMS2200738

NET 30

FOB Destination
Free ground shipping
orders over \$300

VENDOR NO: 0001145708

SWIFT # 230429

Customer Service for Members:

Yifan Wei

yifan.wei@lochnessmedical.com

888-506-2658

www.lochnessmedical.com

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CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- MMCAP Infuse members (email mmcap_infuse.membership@state.mn.us to join or verify your MMCAP Infuse ID)

STATE AGENCY CONTRACT USE. State agencies should make every effort to use the Contract Vendor(s) listed. However, this Contract does not prohibit State agencies from using their delegated local purchasing authority to procure similar products and services from other vendors.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

Detailed instructions for ordering can be found below.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract, you can submit those directly to MMCAP Infuse at mmcap.infuse@state.mn.us.

SPECIAL TERMS AND CONDITIONS

SCOPE. The Contract Vendor will distribute medical Products as set forth in Attachment A. **The Contract Vendor cannot distribute vaccines, pharmaceuticals, diabetic supplies, nutritionals, condoms, drug and alcohol testing products, or dental supplies unless otherwise approved by MMCAP Infuse.**

SCOPE OF WORK. The Contract Vendors will distribute medical supplies and equipment at the price negotiated by MMCAP Infuse.

PRODUCT PRICING. Pricing and Products as set forth on Attachment A will be granted until the expiration dates.

Please contact the Contract Vendor for product ordering procedures. The Contract Vendor will provide products at the prices established. Prices changes will be posted on the MMCAP Infuse website as they occur. The list of Core Products set forth on Attachment A may change from time to time, in order to accommodate the needs of MMCAP Infuse Participating Facilities. Pricing listed in Attachment A are not available after contracts expire.

PRODUCT ORDERING. The Contract Vendor will provide an ordering system/method to each MMCAP Infuse Participating Facility, which allows the option to quickly and accurately, order products within the current and future technological capabilities of that MMCAP Infuse Participation Facility. The Contract Vendor's ordering systems will allow for the input of an individual purchase order number, assigned by the MMCAP facility, for each order submitted. The status of each order will be sent to each MMCAP Infuse Participating Facility on the day the order is placed. The line sequence of such status will match the line sequence of the MMCAP Infuse Participating Facility's purchase order. **THE MMCAP INFUSE WEBSITE IS NOT TO BE UTILIZED AS THE ORDERING PORTAL FOR MMCAP INFUSE PARTICIPATING FACILITIES. FOR ALL ORDERS, MMCAP INFUSE PARTICIPATING FACILITIES MUST UTILIZE THE CONTRACT VENDOR'S PRODUCT ORDERING SYSTEM.**

MMCAP INFUSE REPORTS. Usage and other reports are available upon request by the MMCAP Infuse Participating Facility, and/or MMCAP Infuse Member State.

CONTRACT CHANGES. The Contract Vendor cannot make changes to the Contract with regard to price, manufacturers, or products, without written approval from the MMCAP Infuse Office. The Contract Vendor will enter MMCAP Infuse Contract changes (additions, deletions, price changes, etc.) into the ordering system software of all distribution centers, upon receipt of the MMCAP Infuse documents listing the product changes.

CUSTOMER SERVICE. The Contract Vendor will closely monitor the start-up phase of the Contract and provide visits to each MMCAP Infuse Participating Facility as required. Training will be provided to the MMCAP Infuse Participating Facility personnel on the use of the Contract, ordering procedures, management report usage, and any other in-service education programs determined necessary by the MMCAP Infuse Participating Facility.

The Contract Vendor has assigned a contact person for the MMCAP Infuse Office staff, who will handle matters related to the Contract. The contact person is at the management/administrative level, and has the responsibility, experience, knowledge, and authority, to respond to questions and solve operational problems presented by the MMCAP Infuse Participating Facilities. The contact person will be readily accessible to MMCAP Infuse Participating Facilities via toll-free phone line, fax, or e-mail, during the business day. In addition, the Contract Vendor has knowledgeable customer service representatives, who can answer Contract related questions from individual MMCAP Infuse Participating Facilities.

The Contract Vendor has a customer service department at a toll-free number, available to all MMCAP Infuse Participating Facilities for stock checks, product, or general information requests.

SERVICE LEVEL. The Contract Vendor must maintain a Service Level as specified by each Contract. The Contract Vendor will supply service level information upon the request of the MMCAP Infuse Office, or MMCAP Infuse Participating Facilities.

RETURN GOODS POLICY. The Contract Vendor's Return Goods Policies are set forth in the Contract and is available from the Vendor upon request of the new Contracts.

ADDITIONAL SERVICES. The Contract Vendor will make all services and products not mentioned in the RFP, which are available to general customers, available to all MMCAP Infuse facilities.

REMOVAL OF PRODUCTS. The Contract Vendor will not remove any MMCAP Infuse Product from its ordering system, without notifying the MMCAP Infuse Office in writing and receiving MMCAP Infuse approval in writing.

DEFAULT OF VENDOR. If an MMCAP Infuse Participating Facility has an immediate need for a product that the Contract Vendor is unable to supply, the ordering MMCAP Infuse Participating Facility may buy an equivalent product on the open market. **Note:** It is the Contract Vendor's obligation, to demonstrate that the manufacturer is responsible for the backorder, and not the Distributor. The Distributor may substitute with the MMCAP Infuse Participating Facility's permission.

PRODUCT SUBSTITUTION. The Contract Vendor will not, in any way, cause, condone, or encourage the purchase substitution of an MMCAP Infuse Participating Facility ordered Product, without the approval of the ordering MMCAP Infuse Participating Facility.

MANUFACTURER CONTRACTS. MMCAP Infuse reserves the right to negotiate or contract with manufacturers, to establish pricing for products. In the event this occurs, Vendors may supply the products to MMCAP Infuse Participating Facilities according to the agreed upon terms between MMCAP Infuse and the Vendors.

ADMINISTRATIVE FEE CREDIT. The Contract Vendor will pay an administrative fee to MMCAP Infuse on all purchases (minus any credits) by MMCAP Infuse Participating Facilities.

SERVICE FEE. There are no service fees to MMCAP Infuse members/facilities.

FREIGHT/SHIPPING TERMS. All shipments are FOB Destination, Freight Prepaid and Allowed.

DELIVERY. The Contract Vendor has sufficient distribution centers to assure prompt and effective delivery of standard and emergency product deliveries to all MMCAP Infuse Participating Facilities, regardless of location and purchasing volume.

The Contract Vendor will provide a daily order and delivery schedule (Monday through Friday). The ordering and delivery schedules will provide "late in the day" order submission and next-day delivery.

The Contract Vendor will establish an emergency ordering procedure that the MMCAP Infuse Facility can utilize, to secure hospital and medical supplies by the most expeditious means available. The Contract Vendor will provide a 24 hour a day, seven day a week toll-free telephone number, to be used to initiate an emergency order. The ordering MMCAP Infuse Participating Facility will be responsible for any special shipping charges when requested by the end user, such as overnight, or 2nd Day UPS.

The Contract Vendor will notify the ordering MMCAP Infuse Participating Facility before these charges are incurred, and the cost of the expedited shipping which will be charged to the ordering MMCAP Infuse Participating Facility.

DELIVERY SITES. The Contract Vendor will deliver to a single, mutually agreed site at each MMCAP Infuse facility. Upon the majority agreement of the MMCAP Infuse Participating Facility, MMCAP Infuse Office, and the Contract Vendor, additional delivery sites may be added at an MMCAP Infuse Participating Facility. In the event a distribution center is out of stock of an MMCAP Infuse Contracted Product, the Contract Vendor will supply the requested Product by the most expeditious means possible.

The Contract Vendor will supply only products which have sufficient shelf life, unless the unique properties of a particular product require shorter dating, or upon the approval of the MMCAP Infuse Participating Facility.

SPECIAL HANDLING. The Contract Vendor will provide all legally required documentation and special handling/packaging, for transport of hazardous materials from the Distributor, to the using MMCAP Infuse facility.

DELIVERY REFUSALS. The Contract Vendor will, at no time, refuse to deliver to any MMCAP Infuse Participating Facility, without notification to the MMCAP Infuse Office.

REVISIONS.

- 05/14/2024 Changed McKesson address suite number from 4000 to 5176.
- 03/22/2024 Added the following instruction to the top of the release, *"Please provide your MMCAP Infuse ID to each vendor when opening a new account. This will ensure that you are able to access negotiated pricing, products, and/or services. If you need to confirm your MMCAP Infuse ID, please email us at mmcap_infuse.membership@state.mn.us."*
- 02/08/2024 Updated Cardinal's SWIFT and Vendor numbers.
- 12/13/2023 Updating contact information for Medical Supply. Updating Henry Schein contract number MMS2200734. Removed the old SWIFT ID tied to the old contract number. Updated Lochness contract number MMS2200738. Updated Premier Medical contract number MMS2200735.
- 10/30/2023 Updated SWIFT # for upcoming Henry Schein Medical contract.
- 10/16/2023 Updated contact information for Cardinal Health.
- 10/5/2023 Added contract information for new Henry Schein and Cardinal Health agreements. Updated prohibitions within Special Terms and Conditions – Scope. Updated grammar in Product Pricing. Updated references to MMCAP to MMCAP Infuse. Updated Senior Account Executive to Senior Healthcare Consultant.
- 7/19/2023 Updated contract number for Medical Solutions in body.
- 7/12/2023 Updated customer service email for McKesson.
- 6/23/2023 Updated vendor number for Lochness Medical, updated expiration date for Henry Schein Medical.
- 6/20/2023 Updated contact information for Premier Medical, updated expiration date for Henry Schein Medical, and added SWIFT contract number for Lochness Medical.
- 5/31/2023 Removed information for expiring contracts with Medical Solutions and Premier Medical.
- 5/2/2023 Added SWIFT Contract Number for McKesson
- 5/1/2023 Removed McKesson Contract MMS18000; added Premier Medical Contract MMS2200735, updated ship to states for Premier Medical; updated scope of prohibited products; updated administrative fee section to remove reference to 3% due to variable admin fees by contract; updated general freight/shipping terms; updated SWIFT Contract number for Medline MMS2200733 and Concordance MMS2200731
- 4/3/2023 Added contracts MMS2200731, MMS2200732, MMS2200738 and MMS2200733, updated contact information for Concordance H.S.
- 02/13/2023 Updated expiration date of McKesson MMS18000 to allow for usage up to May 1, 2023.
- 09/09/2022 Updated MMCAP Infuse contact to Christy Fox, updated McKesson contact email for MMCAP Infuse staff, updated Medical Solutions physical address
- 07/01/2022 Removed the Medline Industries Contract to reflect its expiration on 06/30/2022
- 04/11/2022 Updated McKesson and Medline contact information, added Henry Schein address, changed commencement to effective
- 02/17/2022 Updated all contract extensions for each contract
- 01/10/2022 Changed Contract Manager to Jim Losinski and extended contracts for McKesson, Medical Solutions & Medline.
- 05/03/2021 Updated Concordance Contact Information and Added Robbin Tschida as the Contract Manager
- 03/09/2021 Added Contract Extension Dates for Henry Schein Medical, Premier Medical Distribution and Medline Emergency Contract.
- 01/29/2021 Updated expr dates on McKesson, Medical Solutions and Concordance. Update logo and removed outdated info.
- 12/02/2020 Updated contact info for Concordance. MMS 18008
- 09/16/2020 Premier Medical contract extension update
- 04/29/2020 Updated minimum order Info on Medline Emergency Agreement MMS2000161
- 04/17/2020 Medline Industries, Inc Emergency Agreement MMS2000161 contact info was added
- 04/13/2020 H Schein Contract MMS18016 extended till June 25,2021

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04/13/2020 JML Contract MMS18006 was not extended. Contact info removed
02/19/2020 Added Contact Information to Concordance
02/10/2020 Medical Solutions Expiration Date to reflect May 31, 2021
01/30/2020 Contract McKesson MMS18000 and Concordance MMS18008 extended
01/24/2020 Updated contact information for H Schein Medical and Concordance
01/09/2020 Confirmed and updated Contracts starting and expiration dates
06/27/2019 Updated contact info for H Schein
04/30/2018 Terms have been added for Concordance Healthcare Solutions (MMS18008) and JML Medical Supply (MMS18006).
03/07/2018 MCK Med-Surg Contract No. MMS18000 updated in this Contract Release.

For access to the MMCAP Infuse website and to report any pricing discrepancies or for assistance in confirming contract pricing, contact mmcap.infuse@state.mn.us.

Full MMCAP Infuse contract documents are posted on MMCAP Infuse's website. For access to the MMCAP Infuse website, contact mmcap.infuse@state.mn.us.