

PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
 PHONE (703) 871-8585 | FAX (703) 871-8505
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: David Koehler
 Highway Maintenance Supervisor
 DuPage County Division of Transportation
 140 N. County Farm Road
 Wehaton, IL 60187 USA

FROM: Casey Oesterle
 Carahsoft Technology Corp.
 11493 Sunset Hills Road
 Suite 100
 Reston, Virginia 20190

EMAIL: David.Koehler@dupagecounty.gov

EMAIL: Casey.Oesterle@carahsoft.com

PHONE: (630) 407-6920

PHONE: (571) 662-3010

FAX: (703) 871-8505

TERMS: Contract Number: 18CPOGS006
NASPO Master Contract Number: AR2472
 Contract Term: 08/07/2017 to 09/16/2026
 Shipping Point: FOB Destination
 Credit Cards: VISA/MasterCard/AMEX
 Remit To: Same as Above
 Payment Terms: Net 60 (On Approved
 Credit) Sales Tax May Apply

| | |
|-------------------------|-------------|
| QUOTE NO: | 44134739 |
| QUOTE DATE: | 04/03/2024 |
| QUOTE EXPIRES: | 05/31/2024 |
| RFQ NO: | |
| SHIPPING: | GROUND |
| TOTAL PRICE: | \$45,794.05 |
| SHIPPING AMOUNT: | \$350.00 |
| TOTAL QUOTE: | \$46,144.05 |

| LINE NO. | PART NO. | DESCRIPTION | PRICING | QUOTE PRICE | QTY | EXTENDED PRICE |
|---------------------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|-------------|-----|----------------|
| HARDWARE AND ACCESSORIES | | | | | | |
| 1 | HW-VG54-NA-491 | Enhanced Vehicle IoT Gateway for use in North America. Requires CBL-VG-Cxx class cables. Samsara, Inc - HW-VG54-NA | LIST: \$142.00 CONTR: \$139.16 | \$0.00 COOP | 49 | \$0.00 |
| 2 | CBL-VG-COBDII-Y1-491 | Enhanced VG Series OBDII J1962 L-mount cable Samsara, Inc - CBL-VG-COBDII-Y1 | LIST: \$43.00 CONTR: \$42.14 | \$0.00 COOP | 44 | \$0.00 |
| 3 | HW-CM31-491 | Forward-facing AI Dash Cam Samsara, Inc - HW-CM31 | LIST: \$329.00 CONTR: \$322.42 | \$0.00 COOP | 43 | \$0.00 |
| 4 | ACC-RS232-491 | RS-232-to-USB adapter to for RS-232 serial data connectivity. RS-232 port is Female DB9, included adapter can convert to DB9 male. Samsara, Inc - ACC-RS232 | LIST: \$22.00 CONTR: \$21.56 | \$0.00 COOP | 43 | \$0.00 |
| 5 | CBL-VG-CAUX-491 | Breakout Cable for Auxiliary inputs on VG54 Samsara, Inc - CBL-VG-CAUX | LIST: \$17.00 CONTR: \$16.66 | \$0.00 COOP | 43 | \$0.00 |
| 6 | HW-VG54-NAH-491 | Enhanced Vehicle IoT Gateway for use in North America, for Heavy Duty vehicles only. Requires CBL-VG-Cxx class cables. Samsara, Inc - HW-VG54-NAH | LIST: \$142.00 CONTR: \$139.16 | \$0.00 COOP | 43 | \$0.00 |
| 7 | CBL-VG-CJ1939-491 | Enhanced VG Series J1939 or J1708 (9-pin) cable. Samsara, Inc - CBL-VG-CJ1939 | LIST: \$43.00 CONTR: \$42.14 | \$0.00 COOP | 30 | \$0.00 |
| 8 | CBL-VG-CRP1226-491 | Enhanced VG Series RP1226 cable for use with 2019+ Peterbilt, Freightliner, Volvo, Mack or Kenworth vehicles equipped with an RP1226 port. Samsara, Inc - CBL-VG-CRP1226 | LIST: \$43.00 CONTR: \$42.14 | \$0.00 COOP | 13 | \$0.00 |
| 9 | HW-AG52-491 | Samsara powered asset gateway for basic trailer, reefer and equipment tracking with cellular connectivity and real-time GPS location Samsara, Inc - HW-AG52 | LIST: \$164.00 CONTR: \$160.72 | \$0.00 COOP | 11 | \$0.00 |
| 10 | CBL-AG-BPWR-491 | Cable for HW-AG52 Samsara, Inc - CBL-AG-BPWR | LIST: \$43.00 CONTR: \$42.14 | \$0.00 COOP | 11 | \$0.00 |

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|----------------------------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------|-----|--------------------|
| 11 | CBL-VG-CJ1939-491 | Enhanced VG Series J1939 or J1708 (9-pin) cable. Samsara, Inc - CBL-VG-CJ1939 | LIST: \$43.00 CONTR: \$42.14 | \$0.00 COOP | 8 | \$0.00 |
| 12 | HW-VG54-NAH-491 | Enhanced Vehicle IoT Gateway for use in North America, for Heavy Duty vehicles only. Requires CBL-VG-Cxx class cables. Samsara, Inc - HW-VG54-NAH | LIST: \$142.00 CONTR: \$139.16 | \$0.00 COOP | 3 | \$0.00 |
| 13 | CBL-VG-CAUX-491 | Breakout Cable for Auxiliary inputs on VG54 Samsara, Inc - CBL-VG-CAUX | LIST: \$17.00 CONTR: \$16.66 | \$0.00 COOP | 3 | \$0.00 |
| HARDWARE AND ACCESSORIES SUBTOTAL: | | | | | | \$0.00 |
| YEAR 1 LICENSES AND BUNDLES | | | | | | |
| 14 | LIC-CM1-ENT-491 | License for forward-facing dash cam, includes support, software updates, and hosted cloud service. Full HD video with low-light recording for night vision. Built-in audio speaker supports optional in-cab alerts for driver coaching. Advanced edge computi Samsara, Inc - LIC-CM1-ENT Start Date: 06/01/2024 End Date: 05/31/2025 | LIST: \$528.00 CONTR: \$517.44 | \$377.35 COOP | 43 | \$16,226.05 |
| 15 | LIC-AG-PWR-BASIC-491 | License for basic powered asset tracking. Samsara, Inc - LIC-AG-PWR-BASIC Start Date: 06/01/2024 End Date: 05/31/2025 | LIST: \$186.00 CONTR: \$182.28 | \$154.09 COOP | 11 | \$1,694.99 |
| 16 | LIC-FORMS-PREM-491 | License for Forms Premier Samsara, Inc - LIC-FORMS-PREM Start Date: 06/01/2024 End Date: 05/31/2025 | LIST: \$240.00 CONTR: \$235.20 | \$127.66 COOP | 10 | \$1,276.60 |
| 17 | LIC-VG-PS-491 | Vehicle Gateway License without ELD and without WiFi that should be sold to Public Sector customers within a singled bundled price. Samsara, Inc - LIC-VG-PS Start Date: 06/01/2024 End Date: 05/31/2025 | LIST: \$312.00 CONTR: \$305.76 | \$222.65 COOP | 52 | \$11,577.80 |
| 18 | LIC-VG-ENT-491 | License for VG-series gateways, includes support, software updates, hosted service, and cellular connectivity. The Vehicle Gateway provides live GPS tracking, FMCSA-registered ELD capabilities, engine diagnostics, a built-in WiFi hotspot, driver workfl Samsara, Inc - LIC-VG-ENT Start Date: 06/01/2024 End Date: 05/31/2025 | LIST: \$528.00 CONTR: \$517.44 | \$349.27 COOP | 43 | \$15,018.61 |
| YEAR 1 LICENSES AND BUNDLES SUBTOTAL: | | | | | | \$45,794.05 |
| SUBTOTAL: | | | | | | \$45,794.05 |
| TOTAL PRICE: | | | | | | \$45,794.05 |
| SHIPPING AMOUNT: | | | | | | \$350.00 |
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Carahsoft is the NASPO contract holder and Samsara is the approved manufacturer under Carahsoft's NASPO contract.

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

Support and Warranty

Samsara stands behind its Products. Hardware Products that require a valid license to function come with a warranty that lasts as long as you maintain a valid license for such Hardware. All other Hardware Products, such as accessories, come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced pursuant to our Hardware Warranty & RMA policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.