DU PAGE COUNTY

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

ETSB - Emergency Telephone System Board

Final Summary

Wednesday, October 8, 2025 **9:00 AM** **Room 3500B**

Join Zoom Meeting

https://us02web.zoom.us/j/81748853198?pwd=0b0gdTbqCVc8LzyaztQYMiXSLDcfbm.1

Meeting ID: 817 4885 3198

Passcode: 181031

1. CALL TO ORDER

9:00 AM meeting was called to order by Chair Schwarze at 9:10 AM.

2. ROLL CALL

On roll call, Members Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber were present. Members Eckhoff and Johl were absent.

PRESENT	Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
ABSENT	Eckhoff, and Johl

3. PUBLIC COMMENT

There was no public comment.

4. CHAIR'S REMARKS - CHAIR SCHWARZE

There were no comments from Chair Schwarze.

5. MEMBERS' REMARKS

There were no Members' remarks.

6. CONSENT AGENDA

Chairman Schwarze asked for a motion to combine Consent Agenda Items A/Monthly Report for October 8 B/Revenue Report for October 8; C/Minutes Approval Policy Advisory Committee for September 8; D/Minutes Approval Ad Hoc Finance Committee for June 11; E/Minutes Approval Ad Hoc Finance Committee for September 10; F/Minutes Approval ETS Board for September 10. Member Honig motioned, seconded by Member Maranowicz. On voice vote, all Members voted "Aye", motion carried.

Chairman Schwarze asked for a motion to approve Consent Agenda Items A/Monthly Report for October 8 B/Revenue Report for October 8; C/Minutes Approval Policy Advisory Committee for September 8; D/Minutes Approval Ad Hoc Finance Committee for June 11; E/Minutes Approval Ad Hoc Finance Committee for September 10; F/Minutes Approval ETS Board for September

10. Member Wolber motioned, seconded by Member Honig. On voice vote, all Members voted "Aye", motion carried.

6.A. Monthly Staff Report

6.A.1. **25-2188**
Monthly Report for October 8 Regular Meeting

Attachments: October Meeting Monthly Report.pdf

6.B. Revenue Report 911 Surcharge Funds

6.B.1. **25-2191**
ETSB Revenue Report for October 8 Regular Meeting for Fund 5820/Equalization

Attachments: Revenue Report Regular Meeting 10.8.25 Fiscal Year
Revenue Report Regular Meeting 10.8.25 History

6.C. Minutes Approval Policy Advisory Committee

6.C.1. **25-2330**
ETSB PAC Minutes - Regular Meeting - Monday, September 8, 2025

Attachments: 9-8-2025 PAC Minutes Summary

6.D. Minutes Approval Ad Hoc Finance Committee

6.D.1. **25-1677**
ETSB Ad Hoc Finance Minutes - Regular Meeting - Wednesday, June 11, 2025

Attachments: 2025-06-11 ETSB Ad Hoc Finance Minutes Summary.pdf

6.D.2. **25-2442**
ETSB Ad Hoc Finance Minutes - Regular Meeting - Wednesday, September 10, 2025

Attachments: 2025-09-10 ETSB Ad Hoc Finance Minutes Summary.pdf

6.E. Minutes Approval ETS Board

6.E.1. **25-2189**
ETSB Minutes - Regular Meeting - Monday, September 10, 2025

Attachments: 2025-09-10 ETSB Minutes Summary.pdf

RESULT:	APPROVED THE CONSENT AGENDA
MOVER:	Kyle Wolber
SECONDER:	Andrew Honig
AYES:	Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber

ABSENT:	Eckhoff, and Johl

7. VOTE REQUIRED BY ETS BOARD

7.A. Payment of Claims

7.A.1. **25-2187**

Payment of Claims for October 8, 2025 for FY25 - Total for 4000-5820 (Equalization): $305,206.80.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Payment of Claims 10.8.25 FY25

RESULT:	APPROVED
MOVER:	Kyle Wolber
SECONDER:	David Schar

7.B. Change Orders

7.B.1. **25-2192**

ETS-R-0009D-24 - Amendment to ETS-R-0009-24 issued to Voiance Language Services, PO 924001/6848-1, to encumber additional funds in the County Finance software for payment of invoices, to increase the funding in the amount of $17,000, resulting in an amended contract total of $67,000, an increase of 34%.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Voiance 924001 Change Order 4.pdf
Voiance 924001 Decision memo.pdf

RESULT:	APPROVED
MOVER:	Jessica Robb
SECONDER:	Marilu Hernandez

7.B.2. **25-2160**

ETS-R-0074G-21 - Amendment to ETS-R-0074-21 issued to Motorola Solutions, Inc., PO 921054/5522-1, to provide additional portable radio units and accessories to augment the original equipment order to be used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21, to increase the funding in the amount of $4,870,737.99, resulting in an amended contract total of $42,281,102.42, an increase of 13.02%.

Vice Chair Franz asked for a summary of this item as is it a $5M expense.

Executive Director Zerwin said this was discussed at last month's board meeting, there was a memo talking about all of the different changes for the contract that we found a different mobile vendor, which is also on the agenda. This is the replacement for the APX4000s for the County and Agency CSOs and the augment of the cache radios and accessories to round out that equipment. She said there was consensus from the Board last month to move forward with the recommendations. Vice Chair Franz asked if some of this will be reimbursed. Executive Director Zerwin said $1.8M will be reimbursed from the County.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Motorola 921054 Change Order 7.pdf
Motorola 921054 Requisition.pdf
Motorola 921054 Decision Memo.pdf
QUOTE-3259811-4 APX Next Replacments for APX4000 9 29 2025 Rev4.pdf
QUOTE-3246344-8 Change Order 7 9 29 2025 Rev5.pdf
Motorola 921054 Vendor Ethics_Redacted.pdf

RESULT:	APPROVED
MOVER:	Sheryl Markay
SECONDER:	Joseph Maranowicz

7.B.3. **25-2418**

ETS-R-0066G-24 - Amendment to Resolution ETS-R-0066-24, issued to PURVIS Systems Incorporated PO 924025/7298-1, to allow for the purchase of additional optional Fire Station Alerting (FSA) equipment for the Winfield Fire Protection District and the Itasca Fire Department, to increase the funding in the amount of $4,885, resulting in an amended contract total of $702,805, and increase of .70%.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Purvis 924025 Change Order 7.pdf
Purvis 924025 Decision Memo.pdf
Winfield IL FSAS HQ Speakers PC2026-100.pdf
Itasca, IL St 67 Change Order PC2026-148.pdf
Milestone Schedule 10.1.25.pdf

RESULT:	APPROVED
MOVER:	David Schar
SECONDER:	Jessica Robb

7.B.4. **25-2422**

ETS-R-0071C-20 - Amendment to Resolution ETS-R-0071-20, issued to Motorola Solutions, Inc. PO 920153/4951-1, to reconcile the FY25 user radio count operating in the DuPage Emergency Dispatch Interoperable Radio System (DEDIRS) for payment and accounting of contractual obligations of the DMS Radio Manager contract, for no change in contract total amount.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Motorola 920153 Change Order 3.pdf
Motorola 920153 Decision Memo.pdf
DuPage DMS Contract Change Order 3_09-30-2025-3_Redacted.pdf

RESULT:	APPROVED
MOVER:	Kyle Wolber
SECONDER:	Sheryl Markay

7.C. Resolutions

7.C.1. **ETS-R-0052-25**

Resolution declaring equipment, inventory, and/or property on Attachment A and Attachment B, purchased by the Emergency Telephone System Board of DuPage County as surplus equipment.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Surplus Attachment A.pdf
Surplus Attachment B.pdf

RESULT:	APPROVED
MOVER:	Sheryl Markay
SECONDER:	Joseph Maranowicz

7.C.2. **ETS-R-0053-25**

Resolution approving the sale of inventory from the County of DuPage on behalf of the Emergency Telephone System Board of DuPage County to the Vermillion/Livingston County Consortium for an amount of $125,400.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Vermillion Livingston Attachment A.pdf
1 SALES AGREEMENT (Livingston County Mutual Aid Association Batteries) 25DEDIRS051.pdf
3 SALES AGREEMENT (Livingston County Mutual Aid Association Portable Radios) 25DEDIRS053.pdf
5 SALES AGREEMENT (Pontiac Fire Department Portable Radios) 25DEDIRS055.pdf
7 SALES AGREEMENT (VCOM Portable Radios) 25DEDIRS057.pdf

RESULT:	APPROVED
MOVER:	Joseph Maranowicz
SECONDER:	Marilu Hernandez

7.C.3. **ETS-R-0058-25**

Resolution to approve access to the DuPage ETSB CAD System network pursuant to Policy 911-013: Information Technology and Network Security as requested by DU-COMM for use of CommsCoach.

Executive Director Zerwin said this was a capital request for FY26 before the Ad Hoc Finance Committee. There was general consensus to the Board to put this into the FY25 budget because there are sufficient funds to move this project forward.
On voice vote, all Members voted "Aye", motion carried.

Attachments: Attachment A 911-013 Appendix G Interface Request Form DU-COMM signed_Redacted.pdf
Dupage ETSB Eventide GovWorx API Addition at Du Comm.pdf
Memorandum of Understanding Between ETSB and DUCOMM Comms Coach Interface.pdf

RESULT:	APPROVED
MOVER:	Joseph Maranowicz
SECONDER:	Kyle Wolber

7.C.4. **ETS-R-0060-25**

Resolution to adjust the salaries of the Emergency Telephone System Board of DuPage County staff in concurrence with changes as authorized by the DuPage County Board for FY26.

Chair Schwarze said that County is presenting a 3% Cost of Living Adjustment (COLA) to all staff and ETSB is following the County's direction.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Salary Schedule A.pdf

RESULT:	APPROVED
MOVER:	Joseph Maranowicz
SECONDER:	Marilu Hernandez

7.D. Purchase Resolutions

7.D.1. **ETS-R-0050-25**

Recommendation for the approval of a contract purchase order to Insight Public Sector, Inc., PO 924035, for a three (3) year renewal of SolarWinds Observability maintenance and support, for a period of October 13, 2025 through October 13, 2028, for a contract total not to exceed $101,444.89; contract pursuant to the Governmental Joint Purchasing Act, 30 ILCS 525/2 (OMNIA PARTNERS [COBB COUNTY] IT PRODUCTS AND SERVICES [#23-6692-03]).

Vice Chair Franz asked for a little explanation of this item. Executive Director Zerwin said it is just a renewal of this is a monitoring software that is kept on the systems to let the ETSB technicians know when there is a problem.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Insight 925035 PRCC_Redacted.pdf
Quotation #0228702371 - DuPage County ETSB.PDF
23-6692-03_Insight_MAD_Redacted.pdf

RESULT:	APPROVED
MOVER:	David Schar
SECONDER:	Joseph Maranowicz

7.D.2. **ETS-R-0051-25**

Recommendation for the approval of a contract purchase order to ABeep, LLC, PO 925029, to furnish and deliver 594 Tait 9900 mobile radios, for a contract total not to exceed $3,909,700.04; contract pursuant to the Sourcewell Contract 020625-TAIT.

Executive Director Zerwin began by saying this procurement was also in the memo. As you know, there were issues experienced with the Motorola APX8500 and the Fire Focus Group had done some testing. There were drive tests and bench tests of two other manufacturers, and while both units passed, the Tait TM9900 was the preferred unit with better performance, and the issues experienced with the APX8500 could not be reproduced with the Tait TM9900 mobile. Executive Director Zerwin said the Fire and Police Chiefs had the opportunity to see both of the other units, the Tait and the Kenwood. The preference by the agencies was for Tait. She said that based on the memo last month, there was consensus from the Board to move forward with this replacement.

She said ETSB will be getting a credit for Motorola on all the mobiles, even the ones that had been deployed.

Vice Chair Franz asked what is the delta in terms of savings. Executive Director Zerwin said the purchase is a little bit more expensive, but also built into this contract is the monthly maintenance, or the annual maintenance for each unit, which is about $560 per unit for the next three years. In the pricing in Motorola's contract, that is a separate cost. Executive Director Zerwin continues saying by unit, it is a little more expensive, about $300,000 higher. And Motorola will be crediting those mobiles which will go towards services already in that contract. She said in a month or two, there will be a change order to the contract, leveling out that credit and the exchanges which includes some 4000s that were not deployed as well as a few other items.

Vice Chair Franz said, so we will have a memo with all those change orders so we can understand exactly what has happened. Executive Director Zerwin reminded Vice Chair Franz about last month's memo on what was proposed so this approval would bring that memo to fruition based on the Board's direction last month. Vice Chair Franz asked if the maintenance will be done still by Motorola. Executive Director Zerwin said it would be a different radio, so service would be through ABeep, because the mobile is a different manufacturer. She said in three years, the service contract with Motorola for the portables will be up, at which time the mobile service would also be up for renewal. Having had two different vendors servicing the radios, the ETSB could go to bid for service at that point. She said this contract was designed to only go out as far as the Motorola contract, so it could all be done at once if the Board chose to.

Vice Chair Franz asked if the Fire Focus Group was confident that enough testing was done with these mobiles that they are going to not have any surprises in the field. Executive Director Zerwin said they are confident it does not duplicate the issue previously experienced.

Member Wolber asked if ABeep was providing hardware not network services, that ETSB would not be going on their network as far as radio towers or anything. Executive Director Zerwin said, there is a wireless puck for each unit for over the air programming and is built into the cost.

Chair Schwarze asked if there were any other questions, to which there were none. On voice vote, all Members voted "Aye", motion carried.

Attachments: ABeep 925029 PRCC_Redacted.pdf
DuPage -3 Tait.pdf
ABeep 925029 Vendor Ethics_Redacted.pdf
Tait 020625-TAIT Price File.pdf
Tait Contract 020625_Redacted.pdf

RESULT:	APPROVED
MOVER:	Jessica Robb
SECONDER:	Andrew Honig

7.D.3. **ETS-R-0059-25**
Recommendation for the approval of a contract purchase order to Motorola Solutions, PO 925037, for a GovWorx API interface for CommsCoach, for a contract total not to exceed $15,079.93; contract pursuant to the Governmental Joint Purchasing Act, 30 ILCS 525/2 (STARCOM21 Master Contract CMT2028589).

On voice vote, all Members voted "Aye", motion carried.

Attachments: Motorola 925037 PRCC.pdf
Dupage ETSB Eventide GovWorx API Addition at Du Comm.pdf

RESULT:	APPROVED
MOVER:	Kyle Wolber
SECONDER:	Sheryl Markay

7.E. Budget Transfers

7.E.1. **ETS-R-0054-25**
Transfer of funds for FY25 from 4000-5820-54107 (Capital Software) to 4000-5820-53806 (Software & Maintenance) in the amount of $607,000, for maintenance on the Customer Premise Equipment (CPE) Vesta phone system PO 5866-1.

Attachments: BT 54107 to 53806 CPE Vesta FY25.pdf

RESULT:	APPROVED
MOVER:	Jessica Robb
SECONDER:	Marilu Hernandez
AYES:	Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
ABSENT:	Eckhoff, and Johl

7.E.2. **ETS-R-0055-25**

Transfer of funds for FY25 from 4000-5820-54199 (Capital Contingencies) to 4000-5820-54110 (Capital Equipment and Machinery) in the amount of $1,954,851, for the mobile radio replacement project.

Vice Chair Franz asked if this is just an accounting thing. Executive Director Zerwin replied, yes, the money is being moved because the contract calls for 50% upon execution of this contract. This will allow for the invoice to be on next month's bills list and this transfer would move funds into the account, otherwise the auditor would not allow for payment.

Attachments: BT 54199 to 54110 Mobiles FY25.pdf

RESULT:	APPROVED
MOVER:	Kyle Wolber
SECONDER:	Andrew Honig
AYES:	Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
ABSENT:	Eckhoff, and Johl

7.E.3. **ETS-R-0056-25**

Transfer of funds for FY26 from 4000-5820-54199 (Capital Contingencies) to 4000-5820-54110 (Capital Equipment and Machinery) in the amount of $6,651,400, for the fourth and final financing payment on the Motorola PO 5522-1.

Attachments: BT 54199 to 54110 Radios FY26.pdf

RESULT:	APPROVED
MOVER:	Andrew Honig
SECONDER:	Joseph Maranowicz
AYES:	Schwarze, Franz, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
ABSENT:	Eckhoff, and Johl

7.F. FY26 Budget Appropriation

7.F.1. **ETS-R-0057-25**

Annual Appropriation Resolution for the Emergency Telephone System Board of DuPage, State of Illinois, for the Fiscal Period beginning December 1, 2025 and ending November 30, 2026.

Chair Schwarze began by saying we had a lively discussion in our Ad Hoc Finance Committee meeting this morning. We had consensus on approving a revenue projection of $13M for FY26 as opposed to the $14M that has been received in the last few years. He said that is based on what our revenue is going to end up being for 2025. Chair Schwarze said the CommsCoach API access interface was approved and moved to the FY25 budget. He continued saying, by consensus, the Committee recommended approval for a capital request for RapidSOS Communicator. There was consensus to have further discussion on RapidSOS GIS and RapidSOS Intelligent Analysts with the funds staying in the budget. Chair Schwarze said the Committee recommended to amend the expenditure policy regarding use of a one-time state received expenditure to be dispersed through the PSAPs, which Executive Director Zerwin can explain more, if needed. Chair Schwarze said there was a motion to recommend approval the FY26 budget appropriation. It was a six to one vote.

Member Honig thanked Executive Director Zerwin and her staff for doing a great job. He said, even for me as an accountant, in looking at the budget, there are a lot of numbers, but it is very well done and very meticulous, and thoughtful in its farther out projection. Member Honig said, if we get hung up on the immediate and then super far out, you can lose sight of where capital funds go and prioritization of money to the PSAPs and the infrastructure here at ETSB. He again thanked Executive Director Zerwin and Chair Schwarze for being diligent through this process.

Vice Chair Franz said he does appreciate all the work that goes into the budget, that he has asked a number of questions, and got many answers to those questions. He said he does appreciate the time constraints this year, that it was more difficult to schedule finance meetings, and that we have been preoccupied with the radios, which is a huge, incredibly important project. But he felt that we could do better. Vice Chair Franz said, this Board does not fully understand this budget and no one can tell him differently. He said, we do not debate the budget. There was no presentation today. We have revenue projections that are not complete. We have a capital budget I think really needs to be better defined. And I think we need to commit to it. This group should not be dependent on the Finance Committee to do their work for them. We need to work more collaboratively. And I think it starts with making the Finance Committee permanent. It should never have been an ad hoc committee to begin with. I think we should meet regularly during the year. We should dig into a $50M budget more than we do, and we all should understand what's in it. And I think we really need to make a better effort going forward, we need more debate. We should be debating that IGA distribution so we understand that fully. I appreciate the creativity of coming up for some at the 11th hour, but no one has even seen that memo. When we are voting on a budget, it is not the way we should be doing it, it is not good policy. So, I'm not voting for this budget.

Member Honig said, he assumed the budget is on OpenGov like every other budget for the County. He said, there are certain aspects where you can retrieve information. So when we are talking about revenue for the year, it is broken down and aspects such as where our expenses come from. He said on OpenGov you could take a deeper dive or if you want, request more information from ETSB or Executive Director Zerwin. Member

Honig said, reading the memos, it seems like staff does a good job at putting almost everything we talk about into those memos, whether it is a line item and then what's in the line item. He said, you have to look for it, I guess. Member Honig said, his question is that, if there is something that we have a question about, whether it is a line item that has $5M in it, or whether it's in capital improvements, etc, can we see a breakdown of that? Executive Director Zerwin replied, yes, that ETSB is in OpenGov and follows the County format. She said as soon as we present the first part of the budget, we enter all that information, because we follow the County policy.

Chair Schwarze said, this is his fifth year being chair, and we have done five ad hoc finance committees. Everybody on this committee has the opportunity to participate in our ad hoc finance committee. I asked who wanted to volunteer, and we do not turn anybody down. He said, I do appreciate that not everyone has the time for it, and I also appreciate the fact that those who do not have the time for it trust in the members that do.

Member Maranowicz said he has been on the ad hoc committee for all five years. And that in those five years, they were in a place where there was no IGA, and there was a request for money to the PSAPs, and there was some lively debate. He said, that got done, and there was now an increase to potentially see if there is a revenue stream of getting more to the PSAPs. And I believe that has been accomplished. If this gets passed here coming up, I just want to say thank you, because where we were five years ago to where we are now, we moved some mountains. You moved some mountains. So thank you.

Chair Schwarze asked for a roll call. On roll call, nine Members voted "Aye", one Member voted "Nay", motion carried.

Attachments: Budget Summary 10.8.25.pdf

RESULT:	APPROVED
MOVER:	Joseph Maranowicz
SECONDER:	Marilu Hernandez
AYES:	Schwarze, Hernandez, Honig, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
NAY:	Franz
ABSENT:	Eckhoff, and Johl

8. DEDIR SYSTEM UPDATE

PAC Chair Selvik said the fire radios continue to be distributed. We have ten agencies completed, four more scheduled tomorrow and two more on Friday. He said ETSB staff has been working very diligently getting those out and are only waiting on confirmation of scheduling. He said he believes the latest date for distribution is October 17, that it has been a fantastic job by ETSB staff and especially the Fire Focus Group and Chief Clark, who have been doing a tremendous amount of work.

Chair Selvik said the Police Focus Group met last week to review the Police template and cleaned it up in preparation for encryption. He said there had been an encryption meeting with Motorola to review the latest plan, but that we were not very happy with the plan, that it had not changed much since the first time we met with Motorola. PAC Chair Selvik said there is a lot of detail missing to the point that we expressed our concerns that we cannot bring that plan forward to this Board as well as the PSAPs right now, because of the lack of detail. We informed Motorola the plan needs to be very task oriented, detail all the work that needs to be done up front, who will doing it, and then what happens during the cutover/go-live instead of just summaries to bring the plan forward. Member Robb asked when the next meeting date is scheduled. PAC Chair Selvik said it has not yet been scheduled.

PAC Chair Selvik said the Police Focus Group and ETSB are going to meet at the end of the month with Schaumburg and Northwest Central Dispatch to start answering questions regarding CommandCentral Aware and the individual real time crime centers asking for access to CommandCentral Aware for purposes of GPS locations on radios. He said it raises a lot of questions among the Chiefs and concluded by saying they will be looking into it further.

9. DU PAGE ETSB 9-1-1 SYSTEM DESIGN

Executive Director Zerwin had nothing beyond what was in the monthly report.

10. OLD BUSINESS

There was no old business.

11. NEW BUSINESS

There was no new business.

12. EXECUTIVE SESSION

There was no Executive Session.

12.A. Minutes Review Pursuant to 5 ILCS 120/2 (C) (21)

12.B. Personnel Matters Pursuant to 5 ILCS 120/2 (C) (1)

12.C. Security Procedures and the Use of Personnel and Equipment Pursuant to 5 ILCS

12.D. Pending Litigation Matters Pursuant to 5 ILCS 120/2 (C) (11)

13. MATTERS REFERRED FROM EXECUTIVE SESSION

14. ADJOURNMENT

14.A. Next Meeting: Wednesday, November 12 at 9:00am in 3-500B

Member Honig motioned, seconded by Member Maranowicz. The meeting of the ETSB was adjourned at 9:35am.

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2188 **Agenda Date:** 10/8/2025 **Agenda #:** 6.A.1.

Emergency Telephone System Board of DuPage County Monthly Report

October Board Meeting

Submitted for your consideration is the DuPage ETSB monthly report for activity September 1 through September 30. This report highlights the activities of the DuPage ETSB by ETSB and PSAP staff, work groups, committees, and consultants.

Congratulations on a Job Well Done!

Special Recognition – ACDC **Telecommunicator Erin Vallee, Telecommunicator Robert Nudd, Telecommunicators Joseph Okichich** and **Telecommunicator Tina Cavaligos** received a *Special Thanks* from Wood Dale Fire Protection District Fire Chief Johl for their assistance during the Dive Box Alarm response that proved to be an extended operation over difficult terrain, requiring coordination with multiple agencies. The prompt and professional response while maintaining focus during the evening was noted. Chief Johl recognized everyone's efforts during this incident, which ultimately resulted in the successful recovery of a victim.

Certification – ACDC **Director Marilu Hernandez** & **Deputy Director Eric Burmeister** completed the 5-day NENA Center Management Certification (CMCP). The certification is designed to equip supervisors with tools needed to manage the agency effectively through a rigorous 40-hour course of lecture and lab-based education. CMCP also serves to fill in gaps and strengthen core competencies required in communications center management.

Appointment – ACDC **Deputy Director Eric Burmeister** was appointed as a member of the APCO Cybersecurity Committee; there are only 35 members on the committee.

Promotion – Congratulations to ACDC **Telecommunicator Benjamin Koechling** on becoming the ACDC Professional Standards Coordinator.

Welcome to Jennifer Jager, the new Motorola Radio Service Manager. She has hit the ground running! She has been with Motorola for 6 years.

ADMINISTRATION

Ad Hoc Finance Committee

The meeting of the Ad Hoc Finance Committee for August 13 at 8:00am was cancelled in order to hear the Treasurer's presentation of the ETSB financial position and to discuss policies related to the budget at the Board meeting. On the agenda this month for Ad Hoc and ETSB is the Appropriation Resolution for the FY26 Budget. There is a supplemental memorandum.

911 Services Advisory Board (SAB) and 911 Legislation:

October 22 (Wednesday)
November 17 (Monday)
December 15 (Monday)

The next meeting will be on October 22 at the close of the ITPSA Conference, time to be determined.

Discussion continued around finalizing the Administrative Rules, more specifically Part 1325. Comments are due to the Chair October 6. The 8 large counties teleconferenced on September 26

and will again meet telephonically on October 3 to finalize any comments to the SAB Chair. Much of that discussion centered around the reporting requirements.

Also, ISP continues to investigate the surcharge discrepancies and reported that one large carrier had some distribution errors in the collar counties. They are working through a reimbursement schedule and will report when the full review is completed. The Chair cautioned that there are rising costs as well as this issue.

In light of this information and concerns about recession, the 9-1-1 Board voted to allocate $5M for consolidation grants for the next fiscal year. The previous year it was $7.5M. Concerns were expressed regarding rising costs and the duty to fund 9-1-1 Systems first. The Board was reminded that reimbursement grants are available.

Policy

Policy 911-005.8: DEDIR System Subscriber Unit Requirements - Informational

Per the ETS Board, this policy allows the Executive Director to update attachments and equipment without bringing this policy to the Board. New accessories have been added. An update of the policy is attached at the end of this report and will be distributed to the agencies. This update was reviewed by PAC.

Compensation Structure and Wage Adjustment Guidelines

On the agenda this month is a resolution approving a 3% cost of living adjustment for ETSB staff that was incorporated into the FY26 budget. The COLA will be considered for approval by the County Board on November 25, 2025 to be effective at such time as authorized by the DuPage County Board for other County employees.

Procurement / Major Contracts

Change Orders

PURVIS Systems Inc.: Purchase Order 924025/7298-1 Change Order 7

The Winfield Fire Protection District completed their new fire Station #31 and have requested additional equipment for their operations in the amount of $4,740.00. The Itasca Fire Department is in the process of building fire Station #67 and is requesting an exchange/addition of equipment to their build in the amount of $145.00. Both agencies have previously signed an MOU with ETSB financially obligating their individual agency to the portion of this change order as listed on their quote. While the additions are within the Executive Director's signing authority, the request is coming before the Board because it is a change to a large contract. Request for approval of Change Order #7 to PURVIS Systems Incorporated P0924025/7298-1 to add Quotes PC2026-100 and PC2026-148 for additional optional equipment and to document the revised milestone schedule for payment and accounting of contractual obligations.
Total amount of $4,885.00 for a new contract amount of $702,805.00.

Voiance Language Services: Purchase Order 924001/6848-1 Change Order 4

Interpretation Services are used by 9-1-1 telecommunicators when receiving 9-1-1 calls from individuals that do not speak English. Based on current usage at the time of approval of the purchase order, the estimated cost of this contract at a rate of $0.69 per minute used is approximately $50,000.00. The Public Safety Answering Points (PSAPs) have seen an increase in usage. This increase has led to higher monthly invoices than previously accounted for. The last rolling 12 months have seen a usage of 42,397 minutes or a monthly average of 3,533 minutes. For comparison, usage in 2018 was 14,685 minutes and in 2023 was 33,511 minutes.
The total amount of $17,000.00, for a new contract total of $67,000.00.

Motorola Inc.: Purchase Order 921054/5522-1 Change Order 7
This item was discussed and received consensus at the September ETS Board meeting.
This purchase is made through the IL State Master Contract STARCOM21, IL CMT2028589. This request is to provide portable radio units and accessories to be used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. Agencies have been submitting tickets since the first change order for equipment made in August 2023 for equipment based on their budgets and operational needs. This purchase will also restock the ETSB cache. The change order costs will be invoiced separately from the larger financing package. This means that as the equipment is received, funds will be transferred from 54199: Capital Contingency into 54110: Other Capital Equipment and Machinery in FY25-26. A memorandum detailing this purchase has been disseminated to the Board. Additionally, the County Board had questions about the County APX4000 replacements and a memorandum was provided. The Executive Director was available to answer questions at the September 9 County Board Finance meeting.
The total amount of additional capital costs is $4,870,737.99 (County $1,883,819.49; ETSB $2,986,918.50), for a new contract total of $42,281,102.42.

Motorola Solutions, Inc.: Change Order #3 for 920153/4951-1
This change order will true up the number of radios covered under the contract for FY25. The APX7000 series radios were end of life/end of support as of June 30, 2023, meaning the radios could no longer be sent into the depot for repair as part of this contract. The APX4000/6000/8000 series radios will remain in this contract resulting in an adjusted count of 674, for an amount of $16,176.00, for December 1, 2024 through November 30, 2025.
This is a non-monetary change order. This contract expires on November 30, 2025. In early 2026, staff will decrease and close any remaining funds within this contract to release said funds into the ETSB account.

Contracts under $15,000 (Within the Executive Director's Signing Authority)
CDW Government: Purchase Order 924033/7914-1
Recommendation for approval of a one (1) year renewal of ExaGrid maintenance and support, for a period of October 2, 2025 through October 1, 2026. ExaGrid is a network storage solution that works with Veeam to provide backups of CAD data in case of a primary system failure or ransomware attack. This renewal was made utilizing the Sourcewell - State of IL R-257160 (25-448DOIT-TELEC-P-80070). This renewal was made at the same cost as FY25.
Total amount not to exceed: $9,436.00.

Cellco Partnership dba Verizon Wireless: Purchase Order 925036
This request is for an ongoing utility service for wireless connectivity through Verizon for the use of data cards for DU-COMM and ETSB staff. The monthly charges are guaranteed through the master contract CMS793372P at a fixed rate and include the ability to upgrade equipment every ten months. This is for 14 units at an approximate monthly cost of $36 per unit/month.
Total amount of request: $6,100.00.

Contracts over $15,000 (Requiring Board Approval)
Insight Public Sector, Inc.: Purchase Order 925035
This request is for a renewal of SolarWinds Observability, DameWare Mini Remote Control, Engineer's Toolset, and Security Event Manager for a period from October 13, 2025 through October 13, 2028. The SolarWinds Observability license provides the ability to monitor hardware components for troubleshooting and advanced alerting. Security Event Monitoring is a software that is currently being

use for CAD, Absolute Secure (formerly NetMotion) and other ETSB 9-1-1 systems to notify IT staff of various security related issues (unauthorized logins attempts, AD objects creation/modifications, suspicious traffic activity, etc.). This software works in conjunction with Network Performance Monitor and allow preventative action to be taken before a system failure. Two other quotes were requested, one from CDW-G ($123,516.00) and the other from SHI International Corp. ($113,106.06), purchasing through Insight offered the lowest cost. This renewal is being made through the OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES (#23-6692-03) contract.
Total amount of $101,444.89.

ABeep LLC: Purchase Order 925029
This purchase was discussed and received consensus at the September ETS Board meeting.
Recommendation for approval of Purchase Order 925029 to ABeep, LLC, a Tait Communications rep, to provide 594 Tait 9900 series mobile radio units to replace end of support equipment used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. On July 22, the ETSB Podcast included an in-person request for fire agencies in which ASA Winistorfer was also present via Zoom. The purpose was to have the ability to see the two possible replacement models and meet with manufacturers reps who would answer technical questions. A poll was taken after the manufacturer reps were excused and all the fire agencies present preferred the Tait 9900. The police agencies with mobiles were undecided. There are 83 police mobiles. There are approximately 110 ETSB purchased APX8500 mobiles that are deployed in various fire apparatus, for a total of 193, as well as a number of agency owned APX8500 mobiles. A total of 594 Tait 9900 mobile radios and associated accessories, warranties, and services are being purchased through ABeep to replace the 603 Motorola APX8500 mobile radios.
Total amount of $3,909,700.04.

Motorola Inc.: Purchase Order 925037
This purchase is made through the IL State Master Contract STARCOM21, IL CMT2028589. Recommendation for approval of Purchase Order 925037 for a GovWorx Replay, Monitor and Tagging API Access Fee and one (1) year of maintenance post warranty for the CommsCoach interface to the Eventide recorder as requested by DU-COMM. The status of this project can be found under CAD Interface Projects.
Total amount of $15,079.93.

Budget Transfers
Customer Premise Equipment Maintenance: Requested transfer of funds for FY25 from 4000-5820-54107 (Capital Software) to 4000-5820-53806 (Software & Maintenance) for maintenance on the Customer Premise Equipment (CPE) Vesta phone system in the ACDC and DU-COMM PSAPs in the amount of $607,000.00. A supplemental memorandum has been disseminated to the Board.
Total amount of requested transfer: $607,000.00 for a new account total of $3,491,318.00.

Annual Contract Payment #4 for Radio Contract: Requested transfer of funds for FY26 from 4000-5820-54199 (Capital Contingencies) to 4000-5820-54110 (Capital Equipment and Machinery) in preparation for the fourth and final annual lease payment to Motorola Solutions Credit Company, Contract #680-0025142-000, for the DEDIRS radio replacement project PO 5522-1. This is in preparation for the invoice which is due on December 1 in the amount of $6,651,399.48.
Total amount of requested transfer: $6,651,400.00 for a new account total of $6,873,460.00.

Mobile Radio Purchase: Requested transfer of funds for FY25 from 4000-5820-54199 (Capital Contingencies) to 4000-5820-54110 (Capital Equipment and Machinery) in preparation for a 50% payment due upon execution for the ABeep Tait mobile radio replacement Purchase Order 925029. The ETS Board would need to approve this transfer if it approves ABeep Purchase Order 925029 on the October agenda under resolution #ETS-R-0051-25.
Total amount of transfer: $1,954,851.

Open Purchase Orders for FY2025
In FY24, a review of the open purchase order format was recommended by the Auditor's Office in 2010 and was conducted against the changes in the County procurement policy. As a result, there is one open purchase order for FY2025.

Open Purchase Order Utilization

Purchase Order	Total	Year to Date	Remaining Balance
FY25 Motorola	$ 75,000.00	$ 42,187.46	$ 32,812.54

Payment of Claims:
On the agenda this month is the Payment of Claims as listed below. The Payment of Claims includes Chair's authorization letter, Detail listing of obligations vs. budget, and *Bank Account Payment History Report* for Internal and External Payments for FY25.

Bills List FY25
External Payments FY25
Total for Fund 5820 for October 8 meeting: $305,206.80.

Revenue and Expenditures
Equalization Revenue Reports are on the consent agenda. Total revenue: $1,128,664.82.
The May surcharge was received on September 10 in the amount of $1,128,664.82.

Surplus Assets
On the agenda this month is a resolution declaring equipment, inventory, and/or property, as surplus. Per CB-O-0002-24 County Ordinance Section 20-40:(4)(c)(iv) all assets purchased with 9-1-1 surcharge are property of DuPage County. 356 7000XE radios from 2011, listed on Attachment A, are being declared as surplus to allow for their sale to agencies outside of the DEDIR System. The 9-1-1 System Manager recommends these be declared as surplus to allow for reassignment. A resolution for the sale to Vermillion/Livingston County Consortium will finalize the transaction. There are four agencies participating in the Vermillion/Livingston County Consortium purchase.

Also on the surplus list are the Motorola MCC7500 consoles from both PSAPs. The MCC7500s were replaced with the AXS consoles which went live in June 2025.

Sale of Surplus Assets: On this agenda is a resolution for the sale of surplus assets. 248 of the legacy APX7000XE VHF portable radios and 104 APX7500 mobile radios are requested for a joint purchase by the Livingston County Mutual Aid Association, Pontiac Fire Department, Streator Fire Department, and Vermilion Valley Regional Emergency Communications Joint Authority, at a cost of $400.00 each. Because the total value of the sale is over $25,000, approval of four (4) of the seven (7) sales contracts for portable radios and batteries will go on the DuPage County Finance Committee agenda under one

resolution for recommendation to the County Board on October 14, after approval at the ETS Board on October 8. Since the surplus radios were purchased with surcharge funds, which is restricted revenue, the remittance will be deposited into ETSB account 47105: Proceeds for sale of assets, per the Finance Department.
Total Contract value: $125,400.00

9-1-1 CORE SYSTEM MANAGEMENT

ETSB On-Call Events:
There were no On-Call Events for the month of September 2025. Woo hoo!

Priority Dispatch / Emergency Medical Dispatch (EMD):
ProQA Recap. On September 10, ETSB was made aware of an issue that impacted the ProQA system and the FirstWatch data sending out to the vendor. Below is a recap and timeline.

9/10: Received an email from FirstWatch reporting no Fusion data since 9/6. Upon investigation, ETSB found that the Fusion client was not running. Attempts to restart it were unsuccessful. ETSB contacted Eric Roberts at DU-COMM for further assistance.

9/11: Ryan Miller opened a ticket noting that AQUA was not receiving any tickets for the medical alias. After investigating, ETSB discovered that calls were not being written to the medical database file. Connecting this issue with the Fusion problem, it was suspected that there was corruption in the medical database.

- ETSB contacted Priority Dispatch, who confirmed the database was likely corrupted and advised creating a new one.
- ETSB created a new medical database and manually copied over as many settings as possible from the test site.
- ETSB emailed Amanda Schretter and Ryan Miller to review the configuration and identify any missing settings.
- Additionally, ETSB restored a backup of the medical database from 9/5 and set it up as the medical-old alias, allowing them to import historical calls into AQUA.

9/12: Eric Roberts called to report that Ryan Miller was having difficulty with ProQA settings. ETSB contacted Priority Dispatch again, and after some investigation, they directed us to the correct settings file. ETSB restored the settings from the 9/5 backup. Upon completion of the restore everything is functioning correctly.

Customer Premise Equipment (CPE):
Hardware/software and NG911 Migration: There are two remaining punch list issues:

1. Voiance Language Line Services Issue: Still researching, does not impact 9-1-1 service.

2. Genovation Keypad Issue:
   ACDC: Update Complete.
   DU-COMM: Scheduled November 10.

CPE XSTL Configuration Parsing Task:
ACDC: Completed April 2025.
DU-COMM: DU-COMM is ready to proceed.
Pending on availability dates from vendors.

DuPage Justice Information System (DuJIS)

CAD Focus Group. Next meetings are September 9 and 23 at 2pm. This is a standing meeting that meets every two weeks via Zoom.

CAD/MPS Focus Group:

Agency Members	9/9/2025	9/23/2025	ACDC Members	9/9/2025	9/23/2025
DC James Fitzgerald, Westmont FD	A	A	Lindsay Bukovic	A	A
Sgt. Will Fuentes, Addison PD	A	A	Kristina Iazzetto	A	A
DC Jose Gonzalez, Addison PD	A	A	Ben Koechling	A	A
DC Scott Gray, Lisle-Woodridge FPD	A	A	Abby Medina	A	A
Ofc. Robyn Lyons, Wood Dale PD		A	David Dobey		
BC Joe Ostrander, Tri State FPD	A	A	Christopher Norton	A	A
Chief Steve Riley, Westmont FD			Christopher Willadsen	A	A
Ofc. Marcus Rivera, Addison PD	A	A	Marilu Hernandez	A	A
Sgt. Dan Taylor, Lisle PD	A	A	Mike Sampey		
DC Rachel Bata, Roselle PD			Eric Burmeister		
			Michele Beebe	A	A
DU-COMM Members	9/9/2025	9/23/2025	**ETSB Members**	9/9/2025	9/23/2025
Tyler Benjamin			Gregg Taormina		
Steve Pirog	A		Kris Cieplinski		
Eric Roberts	A		Prithvi Bhatt		
Jessica Robb	A	A	Linda Zerwin	A	A
Amanda Schretter	A	A			
Ryan Miller					

The CAD Focus Group met on the 9th and 23rd. The following System Memos were discussed. The following System Memos have been added to the dashboard for discussion on configuration. See the System Memos section for current status.

9-1-1 System Memos:

New Memos:

None in the past month.

Closed Memos:

Memo 133: CAD Config CAD Notes Chronology Cluttered.

Status: Closed

The goal of this request is to reduce the amount of redundant information in the call chronology for better operational efficiency. Some of the suggestions from the group are as follows:

1. Remove “New Comment” lines to minimize unnecessary vertical space -

   HxGN Response- This might be feasible if the goal is simply to remove the "New Comment" string.

Discussed with the group. If Hexagon can remove the wording "New Comment" that may help with the clutter. ETSB has sent communication to Hexagon to clarify that their response was to remove the wording “New Comment”.

2. Eliminate assigned unit counters since totals are already shown in the header.

   HxGN Response - It may be possible, but the effort required is significant.

   Group agreed that this is not that important, and this recommendation can be closed by consensus.

3. Suppress repeated address information during unit status changes (enroute/dispatched).

   HxGN Response- Removing address information from all Unit Action entries is feasible with minimal effort. However, if the goal is to exclude address details from only certain Unit Action entries, this would require moderate effort and a custom converter.

   Group agreed that this information must stay and cannot be removed, and this recommendation was closed by consensus.

4. Streamline station dispatch info by omitting non-essential origin details.

   HxGN Response - Could you clarify which details they want omitted? Is it the station or other items?

   Members did not recall what their request was here. They will look at this again and get back to the group at the next CAD Focus Meeting.

5. Consider removing Informer query results (officer names/plates) to ease FOIA redactions and reduce clutter.

   HXGN Response - Unfortunately, this is not possible.

   CAD Members agreed by consensus to close the request.

Pending Research:

Memo 127: MFA in CommandCentral Aware.
Status : Under Discussion.
The CAD Focus Group feels that the only way to implement two factor authentication in this product is to have individual user IDs created for each user of the application. Additional discussions are taking place with the team members in the upcoming meetings. The scope of this project is broadening to other systems and applications within the environment. Once the team members come to a consensus of the in-scope systems and in-scope user accounts an overall plan will be established to begin the implementation.

Memo 135: Closest Unit Dispatching.
Status: Referred to Fire Standardization Focus Group (FSA).
FSA continues to review this memo and during the last discussion agreed to put this item on hold until all the fire radios have been distributed to the agencies.

Memo 137: Hidden Pop-Up Messages.
Status: Configuration, testing and training.

In 2019, Public Safety Answering Points (PSAPs) requested activation of a Hexagon CAD feature that triggers a two-minute timer popup for new calls that remain unacknowledged or inactive for two minutes. This feature was intended as a safeguard to ensure telecommunicators properly engage with and complete event entries. However, operational challenges have emerged. The popup window, which displays on the workstation's primary monitor, is frequently obscured by other CAD event/unit monitors or external applications. Depending on the telecommunicator's workflow, the popup may be inadvertently sent to the background, requiring manual effort to locate and acknowledge it. While the popup is active, CAD functionality is temporarily reduced, which can give the impression that the system is frozen.

Extensive investigation has revealed that improper screen-clearing practices are contributing to the issue. When screens are not cleared correctly, the CAD system interprets the event as still active, thereby triggering the two-minute popup unnecessarily.

The original intent of this feature was to serve as a safety net—not a disruption. To address the issue, the working group has proposed the following recommendations:

- User Education: Reinforce proper screen-clearing procedures among telecommunicators to prevent unnecessary popup triggers.
- Feature Adjustment – Suppress Non-Critical Popups: Consider suppressing the two-minute popup for non-critical events while retaining essential alerts (e.g., officer emergency notifications). Note: This recommendation did not receive unanimous support.
- Feature Adjustment – Extend Timer Duration: Explore increasing the popup timer beyond the current two-minute threshold to reduce false positives. Note: This recommendation also lacked unanimous consensus.

ETSB continues to work with Hexagon on a potential solution that will allow the operations to have less of an impact when the dialog box appears. The CAD members have made a couple suggestions that have been brought back to Hexagon for review:

- Change the pop-up timer from 2 minutes to 5 minutes.
- Make the pop-up window always on top of other windows so it does not get hidden and is easily located for acknowledgement.
- Educate TCs on proper procedure for screen clearing to also eliminate the false frozen screen issues.

<u>Memo 138 & 139: Ability to run handicap placard and LEADS numbers independently via MPS</u>.
Status: Testing
ETSB CAD Administrator was successful and updating the forms within the MPS system that will allow for the Handicap Placard and the LEADS numbers to be run independently within MPS. Memo 138 (Handicap Placard) was successfully tested by the Roselle Police Department, and this Memo can now be closed out. Memo 139 (LEADS) this was final tested by ETSB the week of September 22 and will be communicated at the next CAD Focus meeting for agencies to perform testing.

<u>Memo 140: Unit Status only Displays Vehicle Location.</u>
Status: Pending Additional Research.
The current officer status within MPS will only display the location of the officer's vehicle, and this can be problematic during foot pursuits and prolonged scenes.

ETSB has reached out to Motorola for feedback on the ability of CommandCentral Aware to feed GPS data into the CAD system. Motorola has responded back that the application does not have this capability to send that GPS data to CAD. However, they did recommend reaching out to our CAD vendor to determine if the use of the Converged API would provide us with the ability to achieve the goal of obtaining the GPS data into the CAD based upon the officer's actual location if they are not within the vehicle.
ETSB has also reached out to our Hexagon vendor for information and details surrounding the Converged API usage within the CAD environment.

Enhancement Request:
Memo 136: Copying Events to another Town.
Status: Pending demo of an alternative.
The ability to copy an event from one town to another is not a seamless process. The group would like to see if there is a possibility to configure the system to support copying events with a simplified process.

- The CAD Focus Group recommendation is to have a dropdown that could auto-populate group information to reduce the need to remember or manually look up the information.

HxGN Response – While we currently do not have the capability to auto-populate these items, we can improve the form by modifying the gadgets for Agency and Group to be drop-lists. This change would enable users to select values from a list, streamlining the process and reducing the need for manual lookups.

The CAD Focus Group asked if it was possible to Hexagon demo what they are proposing. ETSB has reached out to Hexagon to see if it is possible for them to demo their proposal. Pending response.

Computer Aided Dispatch (CAD) and Mobile for Public Safety (MPS):

	Year to Date 2024		2024 Same Month Comparison		Year to Date 2025	
Category	Opened	Closed	Opened	Closed	Opened	Closed
MPS	624	624	423	377	269	205
CAD	516	516	446	488	223	188
Total	1140	1140	869	865	492	393

MPS Ticket Reporting:

Past Month										
Totals		Categories of Open Tickets								
Totals	Closed	Configuration	Unit / Events Not Populating	Connectivity Issue	De-Activate User	GPS Not Working	Installation Help	LEADS Issue	New User Access	Password Reset
26	21	1	7	5	0	3	4	1	2	3

CAD Ticket Reporting:

Past Month					
Totals		Categories of Open Tickets			
Total	Closed	System Error Tickets	Configuration Tickets	Referred to Hexagon	Open/Waiting on Customer
23	18	8	10	0	5

CAD Manager:

Database Management:

Retrieved data from the database to support state and federal agencies with LEADS hit inquiries. Modified the AXON BWC report that retroactively captures a 3-month window, enabling a police agency to backfill its AXON database.

CAD Configuration:

- Administered user accounts within CAD, including onboarding and deactivation as needed.
- Uploaded Preplans to CAD across multiple agencies.
- Delivered comprehensive CAD support, including direct user engagement and troubleshooting.
- Integrated additional units into the CAD system to expand operational capabilities.

CAD Issue Resolution:

Collaborated with Barlett PD to diagnose AXON BWC (Body Worn Camera) data import failures—this was ultimately traced to Bartlett IT infrastructure issue. Conducted similar troubleshooting with Wheaton PD, identifying a local IT-side issue. Resolved a persistent ticketing error caused by packet loss from an agency's independent NetMotion setup, which prevented CAD from receiving the MPS clear unit packet.

System Development and Deployment:

Enhanced MPS LEADS and Handicap Placard form to include LEADS & Handicap Placard Number functionality, enabling individual LEADS & Handicap Placard number queries. Form and backend coding are complete; currently in field testing phase to validate screen resolution compatibility.

Successfully executed a second map roll to the TEST CAD environment—now prepared for production deployment.

Collaboration and Meetings:

ETSB staff to present a search functionality issue in I/Netviewer to Hexagon.

Continuing joint efforts between ETSB and Hexagon to diagnose Forest Preserve MPS anomalies, likely stemming from COM port configuration on local laptops transmitting GPS data to MPS.

Met with DU-COMM staff member to provide training ProQA translation updates.

CAD Interface Projects:

Axon Downers Grove Department: Project started on February 24, 2025. Ticket #16136
Current Status: Expected Go-Live April 30, 2026
ETSB supplied the new view data point configuration to Axon. This implementation will begin once the Oak Brook project has moved into the testing phase.
Estimated Cost: $3,947.32

Axon Oak Brook Police Department**:** Project started on February 21, 2025. Ticket #16108
Current Status: In Process
ETSB has been working with Oak Brook, Axon and DU-COMM to resolve the network issues of Oak Brook accessing the secondary archive system. On August 27, ETSB advised DU-COMM that there are firewall rules that may not be in place to allow access to the ETSB network. DU-COMM and Oak Brook are currently working together to resolve that issue. Testing will begin within the next few weeks.
Estimated Cost: $3,947.32
Flock Drone Oak Brook Police Department**:** Project started on February 21, 2025, Ticket #16109
Current Status: On Hold per Oak Brook
Oak Brook Police Department requested a real-time interface to the 9-1-1 CAD system. The quote was received from Hexagon. The MOU was sent to Oak Brook Police.
ETSB Estimated Cost: $4,508.00
Hexagon Quote Xalt Interface: $28,204.40

DU-COMM CommsCoach: This project was started on April 4, 2025, Ticket #16730
Current Status: Pending MOU, MOU sent to DU-COMM in July
As reported last month, DU-COMM originally requested an asynchronous interface for CommsCoach, a quality assurance (QA) software that uses artificial intelligence (AI). On the agenda this month is the amended application from DU-COMM for this interface.
ETSB Estimated Cost: $4,508.00
Motorola API Interface Quote: $15,079.93

ProQA Version v5.1.152.1 Logic Version 8.0.838
Current Status: Notification June 6, 2025 of issue.
ACDC: Complete. ACDC testing was completed on June 20, 2025.
DU-COMM: DU-COMM to provide translations.

Network

	Year to Date 2024		2024 Same Month Comparison		Year to Date 2025	
Category	Opened	Closed	Opened	Closed	Opened	Closed
Absolute Secure	155	155	97	94	227	215

Past Month						
Totals			Categories of Open Tickets			
Opened	Total	Closed	System Error Tickets	Configuration Tickets	Referred to Comcast	Open/Waiting on Customer
31	31	0	12	19	0	0

ETSB Network – Absolute Secure**:**
ETSB reports no issues reported for the month of September 2025.

Comcast Maintenance/Trouble Tickets:
No trouble tickets were opened for this network in the month of September 2025, and no maintenance was scheduled.

ETSB performed a few Web Filter entries along with some ACL updates in the system.

Windows Patching:
No patching updates for the month of September 2025. Quarterly patching updates will be performed in October 2025.

Absolute Security Upgrade:
Status: Completed
The NetMotion upgrade has been successfully completed. There have been no issues reported and individuals that had devices that were outdated and not in use provided ETSB the information needed to either remove the devices from NetMotion or updated the devices.

ETSB currently has 980 licenses in use.

VMware Maintenance:
No maintenance updates were performed in September 2025. ETSB is planning for the upcoming maintenance on the SQL servers. Waiting for Hexagon to provide details. ETSB has reached out for an update from Hexagon as the SQL updates were originally planned for the month of September.

Tech Focus Group:

County IT	9/8/2025	9/22/2025	**ACDC Members**	9/8/2025	9/22/2025
Don Ehrenhaft			Mike Sampey		
			Keith Marc		
			Jim Connolly		
Sheriff IT	9/8/2025	9/22/2025			
Jason Snow	A	A			
DU-COMM Members	9/8/2025	9/22/2025	**ETSB Members**	9/8/2025	9/22/2025
Erik Maplethorpe	A	A	Gregg Taormina		
Eric Roberts	9/8/2025	9/22/2025	Kris Cieplinski	9/8/2025	9/22/2025
			Prithvi Bhatt		
			Jerry Furmanski		

Discussion Topics:
UPS Battery Replacements Project: Vendor has advised that ship date for the Enersys batteries is October 10, 2025. The current plan is to ship all the batteries to the sites after October 10 and then the replacement schedule will be completed shortly after the delivery date. This will allow for a shorter time window that the batteries will need to be stored at the site.

Purvis Central Server Upgrade: Purvis expected to complete windows and security patching week of September 1, 2025. All security updates and patching have been completed by the Purvis Team. One of the central servers has been moved to ACDC for redundancy. Purvis is now working on mapping out an installation schedule and once ETSB receives that information it will be shared with Fire Standardization Group.

Radio Console Updates: Communicated to focus group members that Motorola continues to work through the resolution of the outstanding issues identified.

Access Interface Requests: ETSB continues to work with Axon as needed to complete the implementation of Oak Brook and Downers Grove RMS projects.

Tech Focus Meeting this month: September 8 and September 22.
September 8: Team reviewed outstanding initiatives noted in the discussion topics above. No new topics were requested by the members.
September 22: Additional updates on the discussion topics above were provided. No new topics were requested by the members.

Fire Station Alerting System (FSAS):

	Year to Date 2024		2024 Same Month Comparison		Year to Date 2025	
Category	Opened	Closed	Opened	Closed	Opened	Closed
FSA	221	221	141	120	147	140

Past Month						
Categories of Open Tickets						
Total	Closed	Hardware Tickets	Software Tickets	Audio Tickets	Station Down	Circuit Issue
12	12	9	0	3	0	1

Purvis Ticket Status Update:

Ticket created - Date	Ticket solved - Date	Location Common Name	Component	Resolution
2025-08-11	2025-09-03	Du-Comm PSAP	DM Console	Customer Restarted CAD Services
2025-08-14	2025-09-05	Warrenville Fire Station 11	Existing Amplifier	Non-Purvis Issue
2025-08-19	2025-09-02	Lisle-Woodridge Fire Station 55	Turn-out Timer, Grid Connect	Replaced Component
2025-09-02	2025-09-11	Bloomingdale Fire Station 23	RTS	Replaced Component
2025-09-04	2025-09-16	Glenside Fire Station 58	Message Board	Replaced Component
2025-09-08	2025-09-12	Carol Stream Fire Station 29	Non-FSAS Issue	Non-Purvis Issue
2025-09-08	2025-09-08	Wheaton Fire Station 39	LogicSupply	Restart/Power Cycle
2025-09-10	2025-09-10	Bloomingdale Fire Station 23	Reader Board	Restart/Power Cycle
2025-09-11	2025-09-22	Lombard Fire Station 45	Non-FSAS Issue	Non-Purvis Issue
2025-09-11	2025-09-11	York Center Fire Station 77	LogicSupply	Configuration Push
2025-09-26	2025-09-30	Lisle-Woodridge Fire Station 55	Non-Customer Hardware Task	Non-Purvis Issue
2025-09-30	2025-09-30	Addison Fire Station 73	Message Board	Restart/Power Cycle

Projects:

Fire Station Alerting System-wide Upgrade:
Status: In-Progress
Security updates and patching on the central servers were completed on schedule. Purvis is in the process of preparing the message board module rollout schedule. Once Purvis provides the initial plan, the proposed schedule will discussed at the Fire Standardization Group meeting.

Message Board Task:
Status: In-Progress
ETSB supplied a Monday.com board with selection dropdowns for each station to select their preference for the Idle Screen Layout and the Alert Screen Layout. All agencies have completed their selections, and the data has been supplied to Purvis for the configuration of the message board modules. Pending update from Purvis of the completion.

Itasca Fire Protection District New Station #67:
Status: Pending Delivery of Equipment
ETSB participated in the station review meeting held on September 2, 2025. ETSB obtained the requested information from the Purvis Project Manager and supplied those results. ETSB has communicated with the Purvis PM that they should be working directly with the Itasca Fire project team and with the CommZone project team.

Purvis advised the ETSB that the Itasca Fire Protection District would like to make a change to the initial hardware design. This will include the removal of two doorbells, and the addition of a speaker horn that will be installed on the back patio area. ETSB advised Purvis and Itasca that the change order would need to be submitted no later than September 30, if they would like this to be on the agenda for the October 8 Board Meeting. The change order was supplied to ETSB on September 29 and is on the agenda for approval.

Fire Standardization Focus Group (FSA):
The meetings for this month: September 11 and September 25 (Informational).

Talk Group	Focus Group Members		Also Attending:
ACDC 2	Chief Patrick Johl, Wood Dale FPD	Co-Chair	**ACDC:**
Fire South	Chief Scott Spinazola, Downers Grove FD	Co-Chair	Eric Burmeister
ACDC 1	Chief Patrick Brenn, Tri-State FD		Michele Beebe
Fire North	Chief Richard Cassady, Glenside FPD		David Dobey
Fire North	Chief Chris Clark, Glen Ellyn VFC		Abby Medina
Fire East	Chief Dick Dufort, Elmhurst FD		Marilu Hernandez
Fire West	Chief Eric Fors, Hanover Park FD		**DU-COMM**
Fire West	Chief William Gabrenya, Bartlett FPD		Tyler Benjamin
ACDC 2	Chief Brock Herion, Addison FPD		Steve Pirog
Fire South	Chief Jimmy Lahanis, Darien-Woodridge FPD		Jessica Robb
ACDC 1	Chief Steve Riley, Westmont FD		**ETSB**
Fire East	Chief Richard Sanborn, York Center FD		Gregg Taormina
			Linda Zerwn

Fire Station Alerting System Enhancements: ETSB has been working with Purvis Systems on the windows updates and security updates of the new Central Servers and message board module

installations at the stations. All of the updates to the central servers have been completed. The agencies completed their alert screen and idle screen layout preferences selections and that information has been communicated to the Purvis project team. Purvis is now mapping out an installation schedule based upon geography. Once that has been completed, ETSB will bring the proposal to the Fire Standardization Group for final discussions, updates/changes prior to moving forward with the installations.

LiveMUM Application: Deccan staff participated in the August 14, 2025 Fire Standardization meeting and covered the below items:

- High Level Overview of how LiveMUM functions
- Review of each item from the system memos created
    - Memo 85 LiveMUM MAF Station Add
    - Memo 90 Change LiveMUM ETB for Arrive Danger to match Arrive
    - Memo 95 Cross Staffed Apparatus in LiveMUM
    - Memo 97 Pre-Planned Relocations in LiveMUM

Deccan provided an overview of how LiveMUM works for the members and hit the key points on how LiveMUM makes recommendations for unit moves. As discussed, how LiveMUM makes unit move recommendations is fully customizable by us, as that is driven by the rules within the MUM engine that we have configured currently, which is to manage Engine, Truck and Medic gaps. All the gaps that MUM identifies are driven by station depths and Estimated Time Back (ETBs). The goal is to provide the most efficient move of units not only based upon the unit depths, but to also understand the types of calls each unit is on and the ETB of those units so the MUM engine does not create unnecessary unit move recommendations.

Certain call types/status can be configured in LiveMUM to have default values. One of those items discussed was Arrive Danger (AD). This call type can have a default value that does not necessarily have to have a long ETB, it can have a short ETB so that the AD status never triggers a unit move recommendation based upon certain CAD types only.

Based upon Memo 85, Deccan recommended that adding mutual aid stations to LiveMUM would not be the ideal solution as this would only benefit DuPage unless we were using a CAD-to-CAD setup. Adding stations to LiveMUM has an associated cost. The recommended suggestion would be to add units to LiveMUM in a garage status since there is no way to know if they are available for coverage as that does not cost anything.

Action Items:

- Unit Review: Determine if there are any units (particularly MA) to add that may be missing from the system. Unit spreadsheet provided to the group
- Incident Types: Review all incident types in the system to ensure nothing is missing, in addition determine if there are incidents that should automatically trigger move ups if a unit is on it.
- System Configured ETB's: From the spreadsheet provided, the items that are highlighted will trigger a long call (and possible move up). Review what will cause a long call and determine if a change is needed. Please note, three things can trigger moves: the combo of unit_type (so long calls can be unique for engine, truck, and medic capabilities), unit_status, and inc_type. As those change, so will the ETB. If an agency wants different move-ups, special unit types can be configured so specialized ETB's can be utilized.

- Special Stations: Review the list of special stations in the application. If the units are in garage, they will not provide coverage in LiveMUM and will not be in the depths. If the units are in Perk, they do not exist in the depths, but if a unit happens to be in that station, it provides bonus coverage, and no move is needed

Geographic Information Systems (GIS):

	Year to Date 2024	
Category	Opened	Closed
GIS	612	612

2024 Same Month Comparison		Year to Date 2025	
Opened	Closed	Opened	Closed
373	285	442	300

Past Month									
Totals					Categories of Open Tickets				
Totals	Closed	Open	Pending Refresh	Pending Production Map Roll/ In Test	Address Point	Common Place	Jurisdiction/ Intersection	Map Layer/ MSAG/ Street Range	Referred to Hexagon
36	2	223	219	155	19	11	3	3	0

GIS Map Roll:
During the week of September 15, 2025, ETSB in collaboration with County GIS, performed another map roll in the test environment. ETSB reached out to each PSAP to perform additional validations within the test system. ACDC has advised that the testing performed on their side showed the mapping to be working as expected. DU-COMM also confirmed and ETSB will be preparing for the production map roll during the week of October 7, 2025.

GIS Redistricting Annual Status:
No new projects in September.

GIS Projects:
Darien-Woodridge Fire Protection District Redistricting
Project started: June 3, 2025 Ticket #17456
Current Status: In Process.
Darien-Woodridge Fire Protection District kicked off their redistricting efforts on June 3, 2025. GIS compiled and sent a large format PDF map on July 17, 2025, of Darien-Woodridge's jurisdictional boundary for Darien-Woodridge to mark up their new fire district boundaries to then send back to GIS. One hour was spent in GIS compiling this PDF map. Darien-Woodridge reached out to County GIS on August 22, requesting a version of the map that contained current zones/beats, 4, 6, 8 & 9 minute travel time rings for each station in a PDF format and shapefile format. County GIS provided the additional files on August 26, and currently pending response from Darien-Woodridge.

Completed Projects:

Agency	Project	Started	Completed	Hours
Winfield FPD	Seven New Districts	12/13/24	2/19/25	ETSB – 9, County GIS -- 20
Wood Dale FPD	New Fire District	1/30/25	2/19/25	ETSB – 6, County GIS -- 2
Tri-State FPD	New Fire District	1/03/25	2/19/25	ETSB – 6, County GIS -- 2

NG9-1-1 GIS Mapping:
Database Version and Updates: Work continues on clean up.

School Critical Incident Mapping:
DuPage School Critical Incident Mapping Task Force (DuSCIM):
As previously reported, DuSCIM is finalizing the database schema that they would like to use for school mapping. Next steps will be discussed after procurement.
DuJIS PRMS:
The RMS Manager's monthly memorandum for this past month has been attached to this report.

DuPage Emergency Dispatch Interoperable Radio System (DEDIR System)

The Motorola System Manager's Report is included at the end of this document. This position is now being filled by Jennifer Jager with transition assistance from Fabian Otalvaro.

AXS Consoles:
ETSB continues to work with Motorola and PSAPs to resolve the open issues with AXS consoles. Below is a list of the outstanding items. Motorola has assigned additional Field Engineers (STs) to help with trouble shooting and data collection if additional issues occur. Additionally, Motorola is working to bring members of their technical support teams to the weekly ETSB call to help answer questions as to what fixes are being worked on for the logging out and speaker issues we continue to face. The Directors discussed the use of the portable radios in the PSAPs as backups to the consoles. There is a radio for every primary dispatch talk group.

Incident Number	Site	Ticket Open Date	Description	Updates
INC0002551262	DU-COMM	6/3/2025 12:36:13 PM	When pressing button for OP14 the AXIO all town request times out	Waiting for recurrence to get Site Ian Captures and sysinfo and config checkers.
INC0002772156	ACDC	7/18/2025 9:40:44 AM	Lost all communication on starcom	FSO attempted to reproduce on 9/22/2025 **Check with Ted**
INC0002903122	DU-COMM	8/14/2025 11:15:09 AM	CSEASTRO-3925 - We have 5 consoles position log themselves out on their own and are locked out.	Fix identified. New software expected Nov/Dec Keep the case open
INC0002923289	DU-COMM	8/18/2025 1:52:31 PM	SZ01401D48-the AXS console displayed the error. Of the consoles that have this capability, 13,14,16, and 22 all experienced this issue. 14 was rebooted which u	Waiting for recurrence to get Site Ian Captures and sysinfo and config checkers. **individual ops losing certain functions- the reboot fixes certain one offs and notice it more during patching week**
INC0002940242	ACDC	8/21/2025 8:49:16 AM	On 8/20 at 16:02 CST they had emergency alerts created by westmont portable radio in which they had to knock the emergency	FSO was not able to reproduce. on 9/18/2025. Engineering wants to look at the logs from the testing. Pulling the logs back from op 5 at acdc and posting for engineering.

			alert down at all 37 OP's individual	
INC0002954745	DU-COMM	8/25/2025 9:25:59 AM	DU-COMM Dispatch - SZ01401D48 - OP15 Street Units Could Not Hear Dispatch	Can not find evidence that were was ever a call. Could not validate the call data so could not be found in the logs. Can not investigate further on this one.
INC0002976535	DU-COMM	8/28/2025 12:54:16 PM	CSEASTRO-3965 - SZ01401D48:DuComm Dispatch CTR- DU PAGE COUNTY ETSB- OP1 logged off	Fix identified. New software expected Nov/Dec
INC0002854831	DU-COMM	8/5/2025 11:08:00 AM	SDM GPIO Modules Red X on all the AXS Consoles	Waiting for recurrence to get Site Ian Captures and sysinfo and config checkers. **Can wait til OCT 8th to close if issue does not occur agian per call 9/24/2025**
INC0003033859	DU-COMM	9/10/2025 4:39:02 AM	CSEASTRO-3983 - SZ01401D48:OP 22:CRITICAL MALFUNCTION:CONSOLE	Engineering investigating Same cause as INC0003057075 INC0003024584
INC0003050072	ACDC	9/12/2025 4:19:27 PM	Previous closed inc#: INC0003013659 New Install CCGW-DCG9000 - having issues with outbound audios - assistance required.	Engineering investigating. DFSI ISSUE
INC0003057075	ACDC	9/15/2025 9:26:58 AM	CSEASTRO-3984 - Op1 not connected. as of 9/12/2025 00:37:12 a	Engineering investigating. This issue is a duplicate of INC0003033859 INC0003024584
INC0003068101	ACDC	9/17/2025 9:05:33 AM	op 29 stopped working 9/16/2025 1750 with a pop-up box opened saying "Disconnected from the system. Attempting to reconnect.	Logs collected. Will be escalating to Engineering. **Pop up has shown at both centers**
INC0003087544	DU-COMM	9/21/2025 3:13:56 PM	Pos 30 Unselect speaker had no volume at all	Need System info and config checker logs generated. Will pull backall other logs and prep for excilation. **Ted is going onsite to look into this issue- per call 9/24/2025** **Erik is confirming if audio is working after reboot 9/24/2025** **after reboot audio was working but 15 mins later continued having issues with radio Audio and unselect/select speakers**

INC0003092574	ACDC	9/22/2025 2:23:52 PM	speakers are DEAD	Will need logs gathered. also need to verify if the issue was before or after the reboot for patching installs. **Ted is going onsite to look into this issue- per call 9/24/2025** **Ducomm also expierenced this issue and plug speakers directly into the PC**
INC0003024584	ACDC	9/8/2025 2:47:41 PM	AXS Console logouts NMD47 OP 19	Engineering investigating. This issue is a duplicate of INC0003033859, INC0003057075
INC0003098713	DU-COMM	9/23/2025 2:39:14 PM	SZ01401D48- OP position 5 random logout. "Authentication Error, You have been logged out, please log in again".	Under Investigation
INC0003104391	ACDC	9/24/2025 12:28:31 PM	SZ01401D47- Radio Op 9, Right headset jack cannot Tx or Rx audio for Phone and Radio	ticket closed
INC0003115971	DU-COMM	9/26/2025 1:28:14 PM	SZ01401D48-Console logged out with a pop-up window in the top center of the screen. Unfortunately, the TC clicked okay before we could see what the box said and	Under Investigation -- Logs are being pulled by Motorola

APXNext XN:

The following the updated schedule for deployment to date.

	Certification	Fleet Map	IGA Received	IGA Approved	Deployed
Agencies that **do** need an IGA					
Bartlett FPD	X	X	X	September 17	August 29
Bloomingdale FPD	X	X	X	September 17	October 9
Carol Stream FPD	X	X	X	September 17	August 21
Clarendon Hills FD	X	X	X	September 17	Waiting on confirmation
Darien-Woodridge FPD	X	X	X	September 17	October 7
Downers Grove FD	X	X	X	September 17	October 7
Elmhurst FD	X	X	X	September 17	October 9
Glen Ellyn VFC	X	X	X	September 17	October 17
Glenside FPD	X	X	X	September 17	October 9
Hanover Park FD	X	X	X	September 17	October 6
Hinsdale FD		X		-	TBD
Lisle-Woodridge FPD	X	X	X	September 17	October 16

Lombard FD	X	X	X	September 17	October 6
Oak Brook FD	X	X	X	September 17	Waiting on confirmation
Oakbrook Terrace FPD	X	X	X	September 17	Waiting on confirmation
Roselle FPD	X	X	X	September 17	September 11
Villa Park FD	X	X	X	September 17	October 6
Warrenville FPD	X	X	X	September 17	August 25
West Chicago FPD	X	X	X	September 17	October 6
Wheaton FD	X	X	X	September 17	October 10
Winfield FPD	X	X	X	September 17	October 10
York Center FPD	X	X	X	September 17	October 17
Total	21	22	21	21	

Agencies that had an IGA					
Addison FPD	X	X	N/A	2022	September 12
Bensenville FPD	X	X	N/A	2022	August 28
Itasca FPD	X	X	N/A	2022	September 2
Pleasantview FPD	X	X	N/A	2022	September 3
Tri-State FPD	X	X	N/A	2022	September 4
Westmont FPD	X	X	N/A	2022	August 26
Wood Dale FPD	X	X	N/A	2022	August 25
Total	7	7		7	Complete
Grand Total	**28**	**29**	**21**	**18**	**12**

Police agencies that have submitted the Certification/IGA as of 09/30/2025:

	Certification	Fleet Map	IGA Received	IGA Approved	IGA Status
Agencies that **do** need an IGA					
Bartlett PD	X	X			
Burr Ridge PD		X			
Carol Stream PD					
Clarendon Hills PD	X	X			
Darien PD					
Downers Grove PD	X	X			
Elmhurst PD					
Glen Ellyn PD					
Hanover Park PD		X			
Hinsdale PD	X	X			
Lisle PD					
Lombard PD	X	X			
Oak Brook PD					
Oakbrook Terrace PD					
Roselle PD					
Villa Park PD					
Warrenville PD	X	X			
West Chicago PD	X	X			
Wheaton PD					
Willowbrook PD		X			

Winfield PD	X	X			
Woodridge PD					
Total	8	11	0		
Agencies that have an IGA					
Addison PD	X		N/A	2022	
Bensenville PD			2022		
Bloomingdale PD			2022		
DuPage County Forest Preserve			2022		
Glendale Heights PD			2022		
Itasca PD			2022		
Westmont PD			2022		
Wood Dale PD			2022		
DuPage County Sheriff	X	X	2022		
Total	2	1	9		
Grand Total	**10**	**12**	**0**		

APX8500 Mobile Replacement: ETSB staff and ASA Winistorfer are working out the procurement details to present a purchase recommendation to the ETS Board. There was a supplemental memorandum provided to the Board regarding this swap in September. A purchase order is on the October agenda for the replacement device as noted previously in this report.

CommandCentral Aware: As reported last month, Motorola gave a presentation on CommandCentral Aware. ETSB is finalizing agency interest and will be working with Motorola on this licensing. This project is in process pending fire radio rollout.

APX4000. An emergency activation configuration change has been applied to 21 agencies/389 radios have been programmed. The following agencies have been reached out to to schedule their APX4000 radios for program updates. The update will take about 15 minutes.

Wheaton PD 1

PAC Focus Groups

The Police Focus Group did not meet in August; no September meeting is scheduled as of the writing of this document.

The Fire Focus Group met on September 24. The following is a summary of the meeting submitted by Chief Clark.

1. Portable Radios
   a. Status of Roll-out
      i. Waiting for approval of the DU-COMM IGA and then should be ready to begin roll-out to remaining DU-COMM agencies. ETSB can generally handle two agencies per day.
   b. Any outstanding issues?
      i. There have been reports of the Emergency Button operating differently on the new radios compared to the old ones on conventional channels. More research is needed.
      ii. Some RSMs were discovered defective “out of the box” ETSB replaced them on the spot.
      iii. Battery life may be compromised because the batteries are two years old.

iv. Request to consider defaulting Bluetooth to off on power up to extend battery life.

v. Two departments requested consideration of reducing the minimum volume level on non-hazard zone channels. New radios are considerably louder than the old ones and potentially disruptive during meetings. Group reviewed the reason the level was set: If a firefighter is operating in the Hazard Zone mode there would be a tendency to turn the volume knob to its minimum setting. If the firefighter then switched to a non-Hazard Zone channel like a dispatch channel, the volume would be so low that traffic could be missed. The group will consider a change after the roll-out is complete based on programming capabilities.

vi. A department requested changes to some channel and talkgroup names and ViQi names to better identify their purpose. Group reviewed that channel and talkgroup names were chosen to comply with standards and the name the channels' owners use to reduce potential confusion. For example, 7AG88D is intended for helicopter use, but that is not obvious to the DuPage radio user. However, if the name was changed to "Helicopter" that would cause confusion for the helicopter crew as any of their available channels could be designated as Helicopter.

2. Mobile Radios
   a. Status of purchase
      i. Purchase will use Sourcewell pricing so it will not need to go out for bid.
   b. Configuration options
      i. Control head
         1. The slightly larger control head with two knobs was chosen and recommended by the group.
         2. All radios are basically the same, but remote and dual head radios include additional parts. Radios can be readily reconfigured in the field.
         3. Due to the reduced footprint of the main radio body, dash mounting may be an option for some applications that could not accommodate the APX 8500 in a dash mount configuration. Agencies may want to reconsider dash configuration for some of their units.

      ii. Antennas
         1. Tait radios have a single mini-uhf antenna port
         2. A triband mobile antenna will be supplied with each mobile radio. Some group members observed a similar antenna mounted on an Addison Fire vehicle. The antennas a shorter and more slender than the multiband antennas provided with the 8500's.
         3. If an agency wants to use separate monoband antennas they will need a diplexer.

      iii. Wifi Puck
         Tait radio will include a wifi "puck" to connect for programming. That unit will connect to the accessory plug on the back of the radio and will also include a breakout connector for interface with vehicle headsets.

c. Availability timeframe
   i. Director Zerwin would like to get the purchase approval on the October ETSB board meeting agenda to keep the project moving forward.
   ii. The current lead time in the equipment indicates delivery in January or February. If the purchase approval is delayed, the factory holiday shut-down would add up to two months to delivery time.
   iii. The group discussed equipment testing and ultimately agreed to support an October purchase approval.
   iv. After ordering, the group will work with Tait on programing options to be ready to program quickly upon receiving the equipment.

Policy Advisory Committee (PAC)
The next meeting is October 6 at 8:15 am.

At the PAC September 8 meeting, the PAC approved a modification to the Hinsdale Township High School District access application. This is an update to their existing, approved application based on the policy changes authorized by the ETS Board. It does not require Board approval.

The PAC is discussing Policy 911-005.6: DuPage Emergency Dispatch Interoperable Radio System (DEDIR System) Use of Emergency Button. This is one of the original policies created by the Radio Steering Committee Policy subgroup as one area that should be a standard response. It was Chief Clark's recommendation that this policy update be put on hold until the APXNext XN radios are operational in order to look at the functionality and compare it to the policy.

Policy 911-005.8: DEDIR System Subscriber Unit Requirements was also on the agenda. This policy allows for ETSB staff to update the policy with any accessory changes for the radios in the fleet without it being brought back to the ETS Board. The changes were noted at the PAC meeting and are posted on the Monday.com policy board. It was also distributed with September 16 Podcast notes.

PAC DEDIR System Monthly Summary
Motorola Wednesday Morning Status Call – September 3, 2025
AXS: Motorola has assigned additional Field Engineers (STs) to help with trouble shooting and data collection if additional issues occur. Additionally, Motorola is working to bring members of our technical support teams to the weekly calls to help answer questions as to what fixes are being worked on for the logging out and speaker issues we continue to face.

DFSI: DFSI has been installed at ACDC but we have a few punch list items we are working to resolve for Jim Connolly. Mainly alias naming and audio levels. The audio level issues points to a limitation in the equipment. Matt Downer is working with the product team to get additional assistance to see if it can be resolved and adjusted.

Encryption: Matt Downer is finalizing the testing of the methods for encryption implementation and applying those to the final plan to be presented to ETSB. We are working to schedule the final review of the encryption plan at the end of September.

Motorola Wednesday Morning Status Call – September 10 , 2025 – no call

Motorola Wednesday Morning Status Call – September 17, 2025

AXS Consoles: No current updates at this time. On Thursday 8/14 both DuPage and ACDC had 6 positions log out and they were unable to log back in, even after restarting the position. In working with technical support, it seems that there was an update at the core and the ZDS router was down for reboot. This caused the consoles to drop off and made them unable to log back in. We are currently working to get additional information as to why this occurred. At this time we also have internal escalation calls to address the ongoing issues that have been seen at DU-COMM with the consoles. I am hoping to have more information on this soon.

DFSI: Jordan is still planning on being at ACDC the week of 8/18 to finish installation and cutover for the DFSI at ACDC. We have worked with Jim Connolley to ensure all pieces of the system will be updated and addressed according to his concerns, including programming consolettes. This work is anticipated to be complete by the end of next week.

Encryption: The next meeting with Motorola and ETSB is scheduled for 8/25 where we will review the changes and updates from our last meeting. This will allow ETSB to address any concerns or changes they need made prior to rolling out the plan.

Subscribers: I was contacted by Chris Chisnell this week about returning a large number of mobile and portable radios. I am currently working with our returns team to organize the return of this equipment. I should soon have shipping labels and will work with our logistics team to have them picked up. As soon as I have more information on this I will share and continue to work with Andy S and ETSB to return the items as planned.

Motorola Wednesday Morning Status Call - September 24, 2025

AXS: Motorola is pulling in additional technical support to address issues with consoles. There were updates done two weeks ago that have helped with some of the issues. There was a patch pushed out the week of 9/15 and we have seen some positions have logging off issues. Please ensure that all PCs get restarted to fully apply patch. Additionally, Motororla invited two new people to the weekly calls to address the open tickets and what steps are being done to get those issues resolved and how to prevent them from happening in the future. This additional support will continue on the calls as needed.

DFSI: Motorola has pulled audio packets and sent them for analysis to see if the audio issues we are seeing at ACDC can be resolved. At first level review, there does not appear to be a resolution, but we are asking for this review to be pushed to higher level engineers to get full information. We are still waiting on a response from that team.

Encryption: Motorola and ETSB have scheduled the final review of the encryption plan for 9/30. At that time Matt Downer will provide the full plan with procedures and address any remaining DuPage County questions.

MOTOROLA SOLUTIONS STARCOM21

Solving for safer. Communities, schools, hospitals, businesses everywhere.

TO: Linda Zerwin, ETSB Executive Director
FROM: Jennifer Jager, Motorola Starcom Field Service
DATE: September 30, 2025
SUBJECT: STARCOM21 DEDIRS Monthly Report

Projects:

DEDIR System Radio Replacement

APXNext Police Portable: ADP to AES encryption plan pending. Motorola Solutions has been reviewing all encryption documents and discussion notes to construct the encryption fleetmap created and provided by ETSB. A meeting for the review of a possible encryption plan has been scheduled for October 2, 2025.

APX 4000 Portable: Emergency activation configuration update was created to address a programming issue and a schedule was developed in Monday.com to update radios. Emergency activation configuration change has been applied to 22 agencies/396 radios have been programmed. There are 2 agencies/2 radios that remain to be programmed. (Elmhurst/1, Wheaton/1). ETSB's Executive Director Zerwin reached out to these agencies to coordinate the updating of the radios. The radios can either be brought in or Motorola can go to the agency location to perform the updates.

Wheaton PD WHP Stienke 426CXZ1209

APX4000 channel limitation evaluation has been submitted to the Motorola encryption team.

APX8500 Mobile: Alternate options to the APX8500 are being considered. APX8500s will be returned to Motorola Solutions, Inc.

APXNext XN Portables: Fire agency test radios were provided on Tuesday 7/22/25. The radios are being tested by the agencies and if issues are found in the programming, they will be submitting change requests via Zendesk tickets. Testing was scheduled to be completed 8/5/25. All 29 Fire Agency specific Main, Alt, Tac, and User Selects are completed and have been applied to the Master for Fire agency testing. As of 9/26/25, 11 agencies have been deployed and 18 agencies are ready once all paperwork is completed.

APX7500 Mobile: Motorola is working with ETSB to establish a plan to upgrade the mobiles to support TDMA, multikey encryption, and AES. Motorola is requesting the mobiles be removed from the vehicles to perform the updates. ETSB will discuss options with the PAC Fire Focus to make a determination as to how to proceed.

Programming – Projects

Code plug updates: None outside of the deployment projects.

Codeplug Creation: There were none last month.

Consolidations: There were none last month.

Radio Alignment: There were none last month.

Service Tickets

2024	Year to Date	
Category	Opened	Closed
APX7000XE	81	81
APXNext (PD)	144	144
APXNextXN (FD)	1	1
APX 8500 mobile)	42	42
APX4000	11	11
Total	279	279

2025	Year to Date		Past Month					
			Totals		Categories of Tickets			
Category	Opened	Closed	Total	Closed	Consumable replaced	Alias or Configuration	Sent to Depot	Other
APX 7000XE	64	55	4	2	0	0	2	2
APX Next (PD)	94	71	18	5	0	12	3	3
APX NextXN (FD)	70	32	27	5	0	11	3	13
APX 8500 (mobile)	13	7	1	0	0	0	0	1
APX4000	23	13	2	1	0	0	1	1
Total	264	178	52	13	0	23	9	20

STARCOM21 Scheduled Maintenance:

System Maintenance: There was none last month.

System Patches:

The Starcom21 team and Motorola RSUS team applied security update patches to the Starcom21 system core in all Zones. The Patching efforts were done by the RSUS team on 9/10 and 9/11. These patches caused an impact to the system in all Zones. It caused RF Site to enter to site trunking and Dispatch Sites to get Red X's on resources.

Thursday, September 11, 2025
8:45 am- Site Trunking Event (~5 Minute Event). Red X's on Consoles for 5 Minutes as well
10:40 AM to 1:55 PM Duration: 3.25 Hours - SmartConnect LTE and the WAVE application were unavailable
2:45 pm - Site Trunking Event (~5 Minute Event). Red X's on Consoles for 5 Minutes as well

Command Central Patches: There were none last month.

SmartConnect Patches: There were none last month.

Radio Central Patches: There were none last month.

Radio Management CPS Patches: There were none last month.

Radio Central Migration:
RadioCentral Migration was completed on 5/14/25. Agency partitioning, programming enhancements, multifactor authentication, and improved organization within the platform are all incorporated into the new platform. The following two portables were not migrated due to pending updates and downloads needed to be completed.

Serial Number	Model Number	Codeplug Version	Firmware Version	Group	Radio Alias	Job Status	Last Contact Time
142CXX1154	H45TGT9PW8AN	R33.00.01	R06.04.00	BAP	BAP JENKINS	Running: Waiting For Device	8/16/2023 9:51:49 AM
142CXX0922	H45TGT9PW8AN	R29.00.01	R04.61.00	BEP	BEP CARRERA	Running: Waiting For Device	1/30/2023 5:55:20 PM

Releases: Firmware application is optional and not mandatory. If there is a fix included with the firmware then efforts will be made to apply to all applicable radios.

- APX CPS and RM feature release 37.00.00 was released on 9/12/25. This is an optional maintenance release. It includes firmware upgrade restrictions for out of support models which will no longer be able to be firmware upgraded (APX6000AN/XE/Li, APX7000/XE, APX7500, SRX2200AN). Additional information is available in the CPS readme.
- APX Portables and Mobiles Firmware R37.01.00 2025.2 is a maintenance release and was available 9/12/25 (CPS R36.00.01). It included new products and features updates. Application is optional.
- APX NEXT Firmware 37.03.00. Effective this release, the radio's firmware version shall hereby be aligned with the CPS client version across all radio platforms. Users will note upon upgrading the radio firmware that the version for this release will be indicated as R37.03.XX. This change standardizes our software versioning system. Application is optional.
- IMPRES 2 Charger Software Release: Enhancements have been made to the software used in the IMPRES 2 multiunit chargers. Software V2.13 April 2025 may improve charging efficiency and capacity reporting. Update is optional.

STARCOM21 Unscheduled System Outages: There were none last month.

Command Central Aware Outage Sep 19, 2025:
Sep 19, 08:58 CDT: LMR Radio locations are not displaying in CommandCentral Aware
Sep 19, 09:09 CDT: Full functionality has been restored to CommandCentral Aware.

SmartConnect (United States) Outage Sept 4, 2025:
Sep 04, 2025 - 09:11 CDT: Users may observe site link alarms for the inactive site on UEM. Site alarms can be ignored as the SmartConnect call processing service remains operational at active sites.

Sep 04, 2025 - 11:23 CDT: SmartConnect functionality has been restored. Inactive regions may still experience connection issues until 12:30 PM CDT.

Meetings: Fire Focus meeting 9/24/25

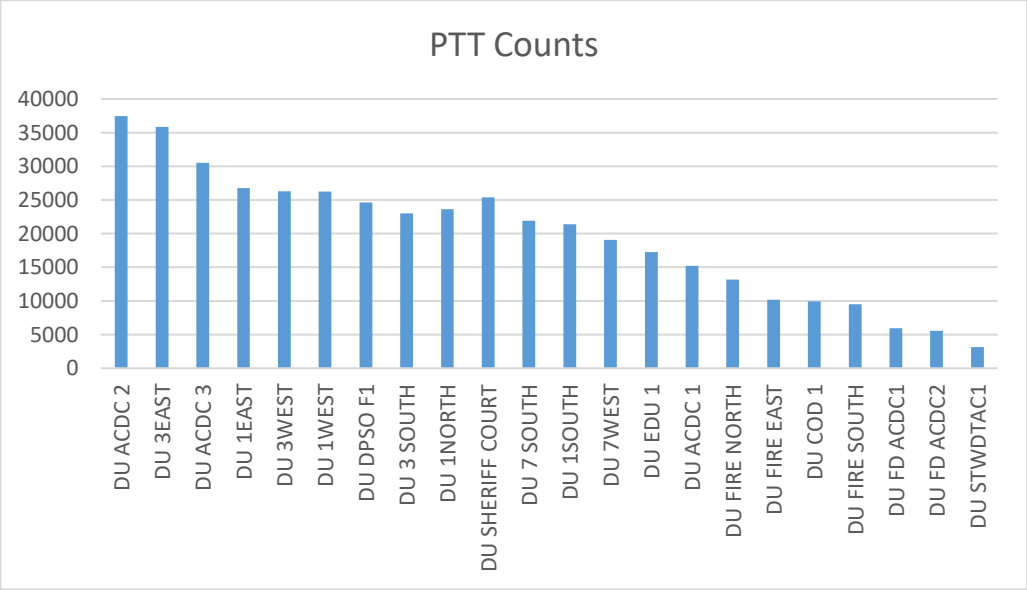
Training: There was none last month.

Grade of Service Reports:

July 2025 Starcom21 GoS Report												
	GoS Calculations					PTT and Busy Data						
Hour	GoS	Utilization	Erlangs	Excess Erlangs	Days of Data	Total PTTs	Total Talk Time (sec)	Average Talk Time (sec)	Total Busy	Total Busy Time (sec)	Average Busy Time (sec)
0:00:00	0.00	23.85	4.05	6.35	31.00	2953.19	14593.90	4.94	0.00	0.00	0.00
1:00:00	0.00	20.70	3.52	6.88	31.00	2515.97	12665.61	5.03	0.00	0.00	0.00
2:00:00	0.00	16.94	2.88	7.52	31.00	2017.16	10370.10	5.14	0.00	0.00	0.00
3:00:00	0.00	13.81	2.35	8.05	31.00	1608.94	8451.74	5.25	0.00	0.00	0.00
4:00:00	0.00	13.13	2.23	8.17	31.00	1517.13	8035.58	5.30	0.00	0.00	0.00
5:00:00	0.00	14.16	2.41	7.99	31.00	1662.00	8664.10	5.21	0.00	0.00	0.00
6:00:00	0.00	15.64	2.66	7.74	31.00	1855.35	9574.35	5.16	0.00	0.00	0.00
7:00:00	0.00	22.73	3.86	6.54	31.00	2654.90	13907.71	5.24	0.00	0.00	0.00
8:00:00	0.00	30.73	5.22	5.18	31.00	3646.42	18806.39	5.16	0.00	0.00	0.00
9:00:00	0.01	35.82	6.09	4.31	31.00	4299.52	21919.23	5.10	0.23	5.10	22.57
10:00:00	0.00	37.02	6.29	4.11	31.00	4482.13	22657.03	5.05	0.16	20.77	128.80
11:00:00	0.00	34.68	5.90	4.50	31.00	4174.58	21224.52	5.08	0.03	0.13	4.00
12:00:00	0.01	34.68	5.90	4.50	31.00	4211.06	21226.19	5.04	0.48	2.77	5.73
13:00:00	0.00	37.14	6.31	4.09	31.00	4494.06	22727.03	5.06	0.00	0.00	0.00
14:00:00	0.02	36.86	6.27	4.13	31.00	4486.35	22558.06	5.03	0.97	9.39	9.70
15:00:00	0.12	39.34	6.69	3.71	31.00	4811.35	24073.48	5.00	5.55	26.97	4.86
16:00:00	0.03	39.11	6.65	3.75	31.00	4767.29	23934.10	5.02	1.39	14.00	10.09
17:00:00	0.00	37.23	6.33	4.07	31.00	4549.00	22785.71	5.01	0.03	1.32	41.00
18:00:00	0.00	34.46	5.86	4.54	31.00	4203.68	21091.26	5.02	0.00	0.00	0.00
19:00:00	0.00	33.78	5.74	4.66	31.00	4160.52	20676.26	4.97	0.00	0.00	0.00
20:00:00	0.00	31.62	5.38	5.02	31.00	3969.77	19351.65	4.87	0.00	0.00	0.00
21:00:00	0.00	32.62	5.55	4.85	31.00	4113.23	19965.71	4.85	0.00	0.00	0.00
22:00:00	0.00	29.97	5.09	5.31	31.00	3826.42	18340.45	4.79	0.00	0.00	0.00
23:00:00	0.00	26.87	4.57	5.83	31.00	3373.42	16444.87	4.87	0.00	0.00	0.00

August 2025 Starcom21 GoS Report												
	GoS Calculations					PTT and Busy Data						
Hour	GoS	Utilization	Erlangs	Excess Erlangs	Days of Data	Total PTTs	Total Talk Time (sec)	Average Talk Time (sec)	Total Busy	Total Busy Time (sec)	Average Busy Time (sec)
0:00:00	0.00	22.88	3.89	6.51	31.00	2868.45	14001.13	4.88	0.00	0.00	0.00
1:00:00	0.00	19.96	3.39	7.01	31.00	2476.39	12213.52	4.93	0.00	0.00	0.00
2:00:00	0.00	17.56	2.99	7.41	31.00	2126.26	10749.35	5.06	0.00	0.00	0.00
3:00:00	0.00	13.79	2.34	8.06	31.00	1640.45	8438.84	5.14	0.03	0.03	1.00
4:00:00	0.00	13.08	2.22	8.18	31.00	1543.23	8006.71	5.19	0.00	0.00	0.00
5:00:00	0.00	13.43	2.28	8.12	31.00	1579.74	8221.71	5.20	0.00	0.00	0.00
6:00:00	0.00	16.24	2.76	7.64	31.00	1959.81	9940.10	5.07	0.00	0.00	0.00
7:00:00	0.00	23.07	3.92	6.48	31.00	2719.23	14117.16	5.19	0.00	0.00	0.00
8:00:00	0.00	31.83	5.41	4.99	31.00	3692.42	19479.35	5.28	0.16	1.61	10.00
9:00:00	0.00	35.21	5.99	4.41	31.00	4228.90	21548.94	5.10	0.19	10.06	52.00
10:00:00	0.00	36.04	6.13	4.27	31.00	4336.71	22054.97	5.09	0.13	0.61	4.75
11:00:00	0.00	34.79	5.91	4.49	31.00	4155.10	21288.48	5.12	0.03	7.10	220.00
12:00:00	0.00	34.56	5.87	4.53	31.00	4270.58	21148.29	4.95	0.13	0.29	2.25
13:00:00	0.00	34.91	5.94	4.46	31.00	4163.81	21367.03	5.13	0.00	0.00	0.00
14:00:00	0.00	35.07	5.96	4.44	31.00	4264.35	21463.13	5.03	0.00	0.00	0.00
15:00:00	0.01	37.35	6.35	4.05	31.00	4543.19	22855.97	5.03	0.45	5.13	11.36
16:00:00	0.00	37.78	6.42	3.98	31.00	4626.74	23119.03	5.00	0.06	0.26	4.00
17:00:00	0.02	36.58	6.22	4.18	31.00	4456.16	22386.39	5.02	0.97	11.58	11.97
18:00:00	0.00	34.16	5.81	4.59	31.00	4415.16	20903.71	4.73	0.00	0.00	0.00
19:00:00	0.00	33.07	5.62	4.78	31.00	4102.94	20239.52	4.93	0.00	0.00	0.00
20:00:00	0.00	32.86	5.59	4.81	31.00	4101.32	20109.19	4.90	0.00	0.00	0.00
21:00:00	0.00	30.73	5.22	5.18	31.00	3839.35	18804.13	4.90	0.00	0.00	0.00
22:00:00	0.00	27.29	4.64	5.76	31.00	3527.39	16704.52	4.74	0.00	0.00	0.00
23:00:00	0.00	26.21	4.46	5.94	31.00	3310.03	16038.68	4.85	0.00	0.00	0.00

Group Alias	PTT Count
DU ACDC 2	37474
DU 3EAST	35862
DU ACDC 3	30519
DU 1EAST	26777
DU 3WEST	26290
DU 1WEST	26235
DU DPSO F1	24643
DU 3 SOUTH	23007
DU 1NORTH	23607
DU SHERIFF COURT	25401
DU 7 SOUTH	21900
DU 1SOUTH	21414
DU 7WEST	19085
DU EDU 1	17240
DU ACDC 1	15207
DU FIRE NORTH	13161
DU FIRE EAST	10185
DU COD 1	9926
DU FIRE SOUTH	9502
DU FD ACDC1	5920
DU FD ACDC2	5544
DU STWDTAC1	3115



911 System Design Standardization Memos

Memo #	Date Opened	Origin	Title	DESCRIPTION	STATUS of MEMO (Pending, In Process/Testing, Pending/Research, Implemented, Closed/Enhancement tot Product Development, Technically Not Feasible, Closed)
1	04/08/20	CAD	Informer Trigger words	Request to eliminate words that trigger an alert when entered into CAD	Closed
2	02/18/20	CAD	Alphanumeric Verification	enables a setting that will allow alphanumeric addresses to geo-verify without a space.	Closed
3	03/17/20	CAD	Auto Verifiation of address	disable automatically geo-verifying addresses that are unique in the system.	Closed
4	03/17/20	CAD	on-off ramp entries	Enhance the TCs' ability to identify on and off ramps for the highways	Closed
5	03/14/20	CAD	Pro-QA data export	Escalate the priority of a data export to facilitate the development of a single server for Pro-QA software	Closed
6	03/18/20	CAD	Elminate the 2 or 3 digit code from Purvis	Removing the 2 or 3 digit code from the Purvis announcement.	Closed
7	03/17/20	CAD	Half addresses	Presentation of two options for how to handle half-addresses.	Closed
8	04/03/20	CAD	Command Line Font size	The font size larger on the command lines- expanded to the multi-command line	Closed
9	04/03/20	CAD	PI-Delay	Adjust an event code that corresponded to a car accident with injuries that was delayed	Closed
10	04/06/20	CAD	Street Aliases	Discuss options for alias street names in CAD system for streets such as North Ave AKA Route 64	Closed
11	01/27/20	FSA	Cover Memo	Outline of the memo process	Closed
12	01/27/20	FSA	Formula for Agency Costs	Costing formula options for exepenses relating to changes in systems	Closed
13	12/19/19	FSA	Standardization of Recommends	Using Z units in CAD	Closed
14	01/23/20	FSA	Activating New Tone	Adding a rules to Engines to faciliate tones	Closed
15	01/05/20	FSA	Add Units to Calls	Add Unit to calls from mobiles without generating a tone	Closed
16	01/27/20	FSA	Optional Equipment Status	Optional equipment formating options	Closed
17	02/28/20	FSA	Open Radio	Leaving the radio open for two minutes after the Purvis alert in the stations	Closed
18	03/05/20	FSA	Dead End Streets	Remove Dead End from the announcement	Closed
19	02/26/20	FSA	LSI Data Into CAD	Add Hazardous Material data from the State into CAD	Closed
20	02/26/20	FSA	Flow MSP	The font size larger on the command lines- expanded to the multi-command line	Closed
21	03/02/20	FSA	Additional Goals	Expand the goal to consider the time from call to responder arrival instead of from the time of call to dispatch	Closed
22	03/01/20	FSA	Non-standard CAD programming	Creating CAD command that are unique to an agency or a small subset of agencies	Closed
23	01/27/20	TECH	Purvis Proposal	Review of the proposal to address the back-up alerting solution	Closed
24	02/02/20	TECH	ICD from Hexagon for LEADS	Review the Hexagon proposal for the LEADS ICD- Hexagon is re-working the proposal	Closed
25	04/20/20	CAD	Assist other priority change	DU-COMM request to change the priority of Assit other from 4 to 2. This will adjust the watchdog times	Closed
26	04/20/20	CAD	Macro request On-Unit	DU-COMM request a macro to combine to add the vehicle when logging a unit on duty	Closed
27	04/20/20	CAD	New Event code request	DU-COMM request to add two new event codes	Closed
28	04/20/20	Tech	Switch Design	DU-COMM recommendation for a switch design review	Closed
29	04/30/20	FSA	Translations	Request to have the PSAPs manage FSA translations	Closed
30	04/04/20	Tech	Enhanced Monitoring	Review the three proposals from Solar winds	Closed
31	05/04/20	CAD	Fire Priorities	Request to re-visit the Fire events priorities from ACDC	Closed
32	05/22/20	FSA	Priority Column	Request to add priority columns back into MPS	Closed
33	05/26/20	FSA	Self-assgin	Request the ability to self-dispatch calls from pending	Closed
34	05/27/20	TECH	LAG	Install LAG on the Comcast side of the Network	Closed
35	05/27/20	TECH	Security	Review Results of the Nessus system testing	Closed
36	05/27/20	TECH	WMware upgrade	Install upgrade to Vmware from 6.0-6.7	Closed
37	05/27/20	TECH	Software Review	Conduct a software review comparable to the cutover review	Closed
38	05/27/20	CAD	9-1-1 Call Flow	Reivew the 9-1-1 Call flow process	Closed
39	05/28/20	CAD	Updated Macro	Request to reduce the CDCMDKEY	Closed
40	06/01/20	CAD	Update LEADS Trigger words	Reintroduce trigger words from SOS for DL status	Closed
41	06/03/20	TECH	NICE Upgrade	Connect lines and positions to the NICE Recorder/DSO end of life update	Closed
42	06/10/20	FSA	Available on Event	Would like the MPS be programmed to change status to AOE	Closed
43	06/15/20	TECH	Dell Storage	Dell offsite storage	Closed
44	06/19/20	Tech	CAD Workstations At DU-COMM	Install the ETSB image on the Workstations at DU-COMM	Closed
45	06/19/20	FSA	BARB procurement	Pros and Cons of the application	Closed
46	07/06/20	CAD	EDIT unit Roster	Change the Display from Employee number to Sign on ID	Closed
47	07/06/20	CAD	Informer Unit Column	Add a column that displays the unit in infomrer	Closed
48	07/06/20	CAD	Multi-Command line	Force CAPS lock on the multicommand line	Closed
49	07/06/20	CAD	Add select event hot key	Eliminate a step when selecting a unit on an event	Closed
50	07/06/20	CAD	Unit Roster	Add the Badge number to the Unit display	Closed
51	07/06/20	CAD	Informer Hot Key	Add a hot key that opens up into Informer	Closed
52	07/06/20	CAD	Dispatch Assign	Dispatch assing to work automatically	Closed
53	07/06/20	CAD	Dispatch Assign mutiple units	Allow dispatch assign to work with multiple units	Closed

Memo #	Date Opened	Origin	Title	DESCRIPTION	STATUS of MEMO (Pending, In Process/Testing, Pending/Research, Implemented, Closed/Enhancement tot Product Development, Technically Not Feasible, Closed)
54	07/06/20	CAD	Monitor preference	Allow the monitors to be saved from each login	Closed
55	07/06/20	CAD	Vin Response	Allow title search to be run in Informer	Closed
56	07/06/20	CAD	Informer history	Develop a way to search for informer history	Closed
57	06/18/20	Tech	Carrier diversity	Request to explore surplus bandwidth to provide carrier diversity	Closed Jan 12, 2021
58	06/16/20	CAD	UL Functionality	Ability to add apartment number using the UL Function	Closed
59	06/16/20	CAD	Commit and Cover	Add Commit and Cover command to the right click list	Closed
60	07/16/20	CAD	TC name in the Remarks	ADD the PSAP and first initial to the TC name in remarks	Closed
61	07/30/20	CAD	Available on Event	Would like AOE to set the timer to 0	Closed
62	07/30/20	CAD	Remove CUS	Remove CUS from Status codes PD RR IC WP TA AD	Closed
63	07/30/20	CAD	Mutiple Clearing units	Change programming to allow multiple units to be cleared	Closed
64	07/30/20	CAD	F2 enhancement	Want F2 to bring to the command line anywhere in the program	Closed
65	07/30/20	CAD	Mutiple On units	Want the ONU command to work for multiple units	Closed
66	07/30/20	CAD	Unit Transport streamline	Get rid of the dashes in the command line for unit transport	Closed
67	07/30/20	CAD	Adjust name and tx field	Add field for alalrm and to companies that doesn't impact LOI	Closed
68	07/30/20	CAD	Alias EMD codes	Want the EMD numeric code entered as alias for event type	Closed
69	04/20/20	TECH	CISA request	Cybersecurity testing	10/12/2021
70	08/04/20		Monday.com	Online project management tool	Closed
71	08/04/20	TECH	Vmware upgrade	Upgrade to VMware version 6.7	Closed
72	08/03/20	CAD	Duplicate and Cancel	Attach the name of the TC that made the original ticket to remarks	Closed
73	08/27/20	FSA	Default MPS CADVIEW screen	Change the default MPS screen to Event list	Closed
74	08/27/20	CAD	Right Click update	Using the Spreadsheet submitted update the right click list	closed
75	09/10/20	CAD	K9 Event codes	Add event codes for the different types of dogs	Closed
76	09/10/20	CAD	Relocate Unit Monitor	Add a new monitor for relocated unites	Closed
77	09/25/20	TECH	ALI Re-bid Times	Review the options to adjust the time for Automatic ALI re-bids	Closed
78	10/20/20	CAD	Call Source	Default Call Source to Phone	Closed
79	10/28/20	CAD	Edit unit Code	Change the two digit unit code for Elgin from EG to EN	Closed
80	10/30/20	TECH	Power Supply	Procure redundant power supllies for switches etc	Closed
81	11/15/20	CAD	Retail Theft	Change the subtype to Reatil-Delay	Closed
82	11/15/20	CAD	Caller Name LOI Search	Disable Caller Name from the LOI Search	Closed
83	12/10/20	CAD	Bomb Threat	Use a code for bomb threat instead of the words in Purvis	Closed
84	01//26/21	CAD	Timers	Remove the shift timers from the system	Closed
85	01/26/21	CAD	Live Mum additions	Add stations to match or come close to matching LiveMUM from CAD	Closed
87	02/23/21	CAD	Common places for DSO	Add common place names for DSO lots for a DSO response	Closed
88	03/31/21	FSA	Available on Event	Add the ability for MPS to self dispatch from Available on event	Closed
89	04/16/21	CAD	KH and Business names Spec Situation	Remove the KH and businesss files from notification	Closed
90	04/19/21	CAD	Live Mum changes	Change the ETB of arrive danger to 40 minutes	Closed
91	05/18/21	TECH	TRE change	Redesign the TRE to ensure it passes to Starcom	Closed
92	05/26/21	CAD	Add subtypes to Assist	Create two new subtypes for assist to the SA and coroner	Closed
93	06/09/21	CAD	TestCase for Pro QA	Turn on the test case option in ProQA	closed
94	06/28/21	CAD	Standardized RR names	Tracks xx where xx is a two/four digit abbreviation for the Railroad	Closed
95	07/12/21	FSA	Cross Staffed Apparatus	"Jump Crews"in Live Mum different than CAD	Closed
96A	07/12/21	FSA	Border Station Depth	Analsyis of station depth for border agencies	Closed
96B	07/12/21	FSA	Border Station Run orders	Adjust the run orders of stations based on Analysis from 96	Closed
96C	07/12/21	FSA	Drive Time Adjustments	Adjust the drive time for Mutual aid agencies	Closed
97	07/12/21	FSA	Pre-planned relos	Add pre-planned relos into LiveMum	Closed
98	07/12/21	FSA	Unit Depletion	Program LiveMUM to make recommends based on unit depletion percetages	Closed
99	07/13/21	CAD	Wayne township Coverage	Add a note to the Wayne township area about for overnight disptaching	Closed
100	07/13/21	FSA	EBT Request	Request DECCAN run two hears of data for more accurate EBT	Paused
101	07/21/21	FSA	COQ report number request	Request a report number for agencies receiving COQ equipment	Closed
102	08/10/21	CAD	Update Skill list	Add Drone to the Skill list	Closed
103	09/07/21	CAD	CAD/Vesta Standardization	Adjust one of the systems to search for intersections using the same syntax	Closed

911 System Design Standardization Memos

Memo #	Date Opened	Origin	Title	DESCRIPTION	STATUS of MEMO (Pending, In Process/Testing, Pending/Research, Implemented, Closed/Enhancement tot Product Development, Technically Not Feasible, Closed)
104	11/02/21	CAD	Add event code	Add Event code for 3Si	Closed
105	11/16/21	CAD	Add a layer to the map	Create a layer for Divison 10 in the CAD map	Closed
106	11/29/21	CAD	in-custody time stamp	Program CAD to include the time stamp in the list of times	Closed
107	11/29/21	FSA	Add new agency to CAD	Create a new agency in CAD for mabas division 12	Closed
108	01/18/22	CAD	ANI/ALI dump work flow	Change the programming so that the keyboard can be used after ANI/ALI dump	Closed
109	02/02/22	CAD	Timer for Delayed call	Want to have a timer for Trbl alarms to delay dispatch 10 minutes	Closed
110	5/2/2022	Tech	Options for Tones	Explore audio setting options for tones on the fire channels	Closed
111	7/30/2022	Tech	Purvis Proposal	Review Purvis Proposal	Closed
112	10/3/2022	CAD	LPR Event	New CAD Event for License plate reader	Closed
113	10/3/2022	CAD	Shot Stab event type	Separate out the shot fired and gunshot into two type codes	Closed
114	1/13/2022	Tech	Open USB ports	Request to open USP ports to the Bridge	Closed
115	1/10/2023	CAD	Train Cleared	Request to add commands to menus and boards	Closed
116	1/10/2023	FSA	Emergency Button Mobile	Request to change the functionality of the emergency button	Closed
117	3/22/2023	FSA	UE Delta Programming	Remove MAF units from CADView	Closed
118	3/22/2023	FSA	Strobe light timing	Up the time out for the strobe units to 2 minutes	Closed
119	3/22/2023	FSA	Recall dispatch	Add a Recall dispatch button to MPS	Closed
120	3/22/2023	FSA	Resync Units and Events	Add a resync button to MPS	Closed
121	8/16/2023	Tech	Shared Drives	Shared drive in the DMZ to reduce Cybersecurity	Closed
122	8/18/2023	TECH	Shared Subnet	Allow traffic point to point for printers for cybersecuirty	Closed
123	8/21/2023	CAD	Task Force Units	Create Monitors for the Task force group	Closed
124	10/3/2023	CAD	New Event code request	New or modified event type for Car vs Building	Closed
125	11/9/2023	CAD	Priority integration	Integrate Priority Aqua program with Eventide	Closed
126	2/20/2024	CAD	New Event code request	New event type for Electric Vehicle fire	Closed
127	5/23/2024	CAD	MFA Command Central Aware	Decision to add MFA to Command Central Aware Website	Pending Research
128	7/11/2024	Tech	MFA Infrstructure/Applications	Decision to implement MFA within the ETSB 911 system	Opened
129	7/30/2024	CAD	Adjust incident types for Alarms	Alarm companies are beginning to use numbers to define alarm types. Request to add those types in CAD	Closed
130	8/9/2024	CAD	Add Macros	Add macros that are currently deployed for 10 and 12 for MABAS Division 16	Closed
131	1/30/2025	CAD	Change town/street code	Change boulavard from "BLVD" to "BL" and Bloomindale from "BL" to "BLD" because of state data	Opened
132	1/29/2025	CAD	New Animal Sub-Type/Nuisance	Add new CAD Sub-Type Nuisance to animal	Closed
133	6/25/2025	CAD	CAD Notes Chronology Cluttered	Remove some of the information that filters into the CAD notes chronology	Opened
134	6/25/2025	CAD	Call Stacking Functionality For Fire Dispatch	Request to allow Call Stacking functionality for Fire dispatching	Closed
135	6/25/2025	CAD/MPS	Cloest Unit Dispatching	During the CAD RFP focus group sessions, it was brought up that the CAD system is not currently set up to perform closet unit dispatching.	Opened
136	6/25/2025	CAD/MPS	Copying Events to Another Town	The ability to copy an event from one town to another is not a seamless process. The user base would like to see if there is a possibility of configuring the system to support copy events with a simplified process	Opened
137	6/25/2025	CAD	Hidden Pop Up Messages	There are pop-up messages that are configured in the CAD system that frequently get hidden behind windows on the user screen that will cause the system to not move forward unless that pop-up message has been acknowledged	Opened
138	6/25/2025	CAD/MPS	Run Handicapped Placard Independently	Communicated that it is not possible to run a Handicapped Placard independent	Closed
139	6/25/2025	CAD/MPS	Run LEADs Number Independently	Communicated that it is not possible to run a LEADS number independent	Opened
140	6/25/2025	MPS	Unit Status Only Displays Vehicle Location	In MPS the Unit Status will display the location of the vehicle and not the officer. They would like that status to show the officer's location, which would be beneficial if the officer is potentially in foot pursuit or away from the vehicle	Opened
			In process/Testing		
			Implemented		
			Pending Research		
			Technically Not Feasible		
			Enhancement tot product development		
			Closed		

Year to Date 9-1-1 System Call Count

For (Call Origin)

Creation Date: 10/01/2025 12:28:41 PM **Grouping: Site & Call Origin**

Date Range: 01/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM **Filter Criteria: Please, refer to the last page.**

Detail Information

Site	Call Origin	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
			Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
ACDC	Incoming	174,166	54,886	119,280	0	2,344	45,983	5,839	197	523	0	3,723	00:00:04
	Internal	9,660	0	9,660	0	0	0	0	0	0	0	0	00:00:00
	Outgoing	43,328	0	43,328	0	0	0	0	0	0	43,328	0	00:00:00
	Total	227,154	54,886	172,268	0	2,344	45,983	5,839	197	523	43,328	3,723	00:00:04
Total		227,154	54,886	172,268	0	2,344	45,983	5,839	197	523	43,328	3,723	00:00:04

Year to Date 9-1-1 System Call Count

For (Call Origin)

Creation Date: 10/01/2025 12:37:22 PM **Grouping: Site & Call Origin**

Date Range: 01/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM **Filter Criteria: Please, refer to the last page.**

Detail Information

Site	Call Origin	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
			Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
DU-COMM	Incoming	550,971	219,741	331,230	0	8,602	175,755	32,393	504	2,487	0	21,984	00:00:06
	Internal	98,573	0	98,573	0	0	0	0	0	0	0	0	00:00:00
	Outgoing	136,748	1	136,747	0	0	0	0	0	0	136,748	0	00:00:00
	Total	786,292	219,742	566,550	0	8,602	175,755	32,393	504	2,487	136,748	21,984	00:00:06
Total		786,292	219,742	566,550	0	8,602	175,755	32,393	504	2,487	136,748	21,984	00:00:06

Monthly 9-1-1 System Call Count

For (Call Origin)

Creation Date: 10/01/2025 12:27:58 PM **Grouping: Site & Call Origin**

Date Range: 09/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM **Filter Criteria: Please, refer to the last page.**

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
ACDC	25,491	6,083	19,408	0	385	4,990	635	16	57	4,643	400	00:00:04
Total	25,491	6,083	19,408	0	385	4,990	635	16	57	4,643	400	00:00:04

Monthly 9-1-1 System Call Count

For (Call Origin)

Creation Date: 10/01/2025 12:34:49 PM

Grouping: Site & Call Origin

Date Range: 09/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM

Filter Criteria: Please, refer to the last page.

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
DU-COMM	86,657	25,377	61,280	0	957	20,445	3,609	57	309	14,500	3,080	00:00:07
Total	86,657	25,377	61,280	0	957	20,445	3,609	57	309	14,500	3,080	00:00:07

Year to Date 9-1-1 System Transfer Count

For (Call Origin)

Creation Date: 10/01/2025 12:29:21 PM

Grouping: Site & Call Origin

Date Range: 01/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM

Filter Criteria: Please, refer to the last page.

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
ACDC	8,500	8,500	0	0	272	7,180	1,043	5	0	0	0	00:00:04
Total	8,500	8,500	0	0	272	7,180	1,043	5	0	0	0	00:00:04

Year to Date 9-1-1 System Transfer Count

For (Call Origin)

Creation Date: 10/01/2025 12:38:37 PM **Grouping: Site & Call Origin**

Date Range: 01/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM **Filter Criteria: Please, refer to the last page.**

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
DU-COMM	25,471	25,471	0	0	304	23,567	1,526	74	0	0	0	00:00:06
Total	25,471	25,471	0	0	304	23,567	1,526	74	0	0	0	00:00:06

Monthly 9-1-1 System Transfer Count

For (Call Origin)

Creation Date: 10/01/2025 12:26:37 PM

Grouping: Site & Call Origin

Date Range: 09/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM

Filter Criteria: Please, refer to the last page.

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
ACDC	956	956	0	0	19	803	134	0	0	0	0	00:00:04
Total	956	956	0	0	19	803	134	0	0	0	0	00:00:04

Monthly 9-1-1 System Transfer Count

For (Call Origin)

Creation Date: 10/01/2025 12:36:23 PM

Grouping: Site & Call Origin

Date Range: 09/01/2025 12:00:00 AM - 09/30/2025 11:59:59 PM

Filter Criteria: Please, refer to the last page.

Summary Information

Site	Total Calls	Call Category			Call Service (Emergency Incoming)					Outgoing (Emergency, Non-Emergency, Other)	Abandoned (Emergency)	Avg Wait (Emergency Incoming)
		Emergency	Non-Emergency	Other	Wire-Line	Wireless	VoIP	SMS	Unknown			
DU-COMM	2,748	2,748	0	0	32	2,557	159	0	0	0	0	00:00:06
Total	2,748	2,748	0	0	32	2,557	159	0	0	0	0	00:00:06

Motorola Monthly Incident Report
September 2025

Incident Number	Site	Status Text	Priority Text	Ticket Open Date	Description	Updates	Ticket Resolution Date	Resolution
INC0002613499	DuComm Dispatch CTR	Closed	P3	6/16/2025 9:23:16 AM	OP27 has a possible dead speaker at DU-COMM Dispatch Site SZ01401D48.	No update on this. Will need Field charateration and sysinfo logs and config check logs generated. **Can be closed per call 9/24/2025** Resolved		
INC0002551262	DuComm Dispatch CTR	In Progress	P2	6/3/2025 12:36:13 PM	When pressing button for OP14 the AXIO all town request times out.	Waiting for recurrence to get Site lan Captures and sysinfo and config checkers.		
INC0002772156	Addison Consolidated Dispatch Center	Pending	P3	7/18/2025 9:40:44 AM	Lost all communication on starcom.	FSO attempted to reproduce on 9/22/2025 **Check with Ted**		
INC0002903122	DuComm Dispatch CTR	Pending	P3	8/14/2025 11:15:09 AM	Chris Shanks/Ducomm/2245756136 requested via phone to open a priority P1 dispatch Incident. He stated we have 5 consoles position log themselves out on their own and are locked out. DS created an incident and dispatched via MOSS. FOLLOW UP: Incident to be updated through MOSS.	Fix identified. New software expected Nov/Dec Keep the case open		
INC0002923289	DuComm Dispatch CTR	Pending	P3	8/18/2025 1:52:31 PM	SZ01401D48-the AXS console displayed the error. Of the consoles that have this capability, 13,14,16, and 22 all experienced this issue. 14 was rebooted which ultimately resolved the issue. The other three have been left in that state so it can be observed by Motorola.	Waiting for recurrence to get Site lan Captures and sysinfo and config checkers. **individual ops losing certain functions- the reboot fixes certain one offs and notice it more during patching week**		
INC0002929270	DuComm Dispatch CTR	Closed	P3	8/19/2025 11:02:56 AM	Assure1 Generated Incident. SiteAlias:SZ01401D48 MSI_ProbeSC:10.1.48.16:vpm_console_local_aliasing_link_fault:339.1 Summary: DOWN NO STATUS	Should be closed SNOW issue		
INC0002929745	DuComm Dispatch CTR	Closed	P3	8/19/2025 11:52:01 AM	Assure1 Generated Incident. SiteAlias:SZ01401D48 MSI_ProbeSC:10.1.48.36:vpm_console_local_aliasing_link_fault:359.1 Summary: DOWN NO STATUS	Should be closed SNOW issue		
INC0002940242	Addison Consolidated Dispatch Center	Pending	P3	8/21/2025 8:49:16 AM	Keith Marc/Village of Addison/16306937519 called in to open and dispatch a P2 case. He stated - On 8/20 at 16:02 CST they had emergency alerts created by westmont portable radio in which they had to knock the emergency alert down at all 37 OP's individually. On the police layers lost radio resource upon rebooting. DS dispatched the incident via MOSS.	FSO was not able to reproduce. on 9/18/2025. Engineering wants to look at the logs from the testing. Pulling the logs back from op 5 at acdc and posting for engineering.		
INC0002945142	Addison Consolidated Dispatch Center	Closed	P3	8/22/2025 7:42:39 AM	Access Dispatch Console: one of the pager buttons is giving an error: cannot begin paging not valid pages in queue.	Issue is an operational issue with Dupage county tones. Dupage wants to send the same page twice with a single button push. this is not a supported action. Working on a writeup of the details and how it was worked around in the past. The work around does not work for trunked pages or assignable pages. **Can be closed per call 9/24/205**		
INC0002954745	DuComm Dispatch CTR	Pending	P3	8/25/2025 9:25:59 AM	DU-COMM Dispatch - SZ01401D48 - OP15 Street Units Could Not Hear Dispatch. DU-COMM Technicians performed a reboot of the OP which resolved the issue in the moment. Can not find evidence that were was ever a call. Could not validate the call data so could not be found in the logs. Can not investigate further on this one.	Can not find evidence that were was ever a call. Could not validate the call data so could not be found in the logs. Can not investigate further on this one.		
INC0002954695	DuComm Dispatch CTR	Closed	P3	8/25/2025 9:26:22 AM	DU-COMM Dispatch - SZ01401D48 - OP5 Radio Log Off. DS created the INC and dispatched via MOSS.	Need to get the time when the op was logged out. With out that time will need to close. this INC **Can be closed per call 9/24/2025**		

Incident Number	Site	Status Text	Priority Text	Ticket Open Date	Description	Updates	Ticket Resolution Date	Resolution
INC0002976535	DuComm Dispatch CTR	Pending	P3	8/28/2025 12:54:16 PM	CSEASTRO-3965 - SZ01401D48:DuComm Dispatch CTR- DU PAGE COUNTY ETSB- OP1 logged off.	Fix identified. New software expected Nov/Dec		
INC0002854831	DuComm Dispatch CTR	Pending	P3	8/5/2025 11:08:00 AM	SDM GPIO Modules Red X on all the AXS Consoles	Waiting for recurrence to get Site lan Captures and sysinfo and config checkers. **Can wait til OCT 8th to close if issue does not occur agian per call 9/24/2025**		
INC0003033859	DuComm Dispatch CTR	Pending	P3	9/10/2025 4:39:02 AM	CSEASTRO-3983 - SZ01401D48:OP 22:CRITICAL MALFUNCTION:CONSOLE	Engineering investigating Same cause as INC0003057075 INC0003024584		
INC0003050072	Addison Consolidated Dispatch Center	In Progress	P3	9/12/2025 4:19:27 PM	Previous closed inc#: INC0003013659 New Install CCGW-DCG9000 - having issues with outbound audios - assistance required.	Engineering investigating. DFSI ISSUE		
INC0003057075	Addison Consolidated Dispatch Center	Pending	P3	9/15/2025 9:26:58 AM	CSEASTRO-3984 - Op1 not connected. as of 9/12/2025 00:37:12 am	Engineering investigating. This issue is a duplicate of INC0003033859 INC0003024584		
INC0003068101	Addison Consolidated Dispatch Center	In Progress	P3	9/17/2025 9:05:33 AM	op 29 stopped working 9/16/2025 1750 with a pop-up box opened saying "Disconnected from the system. Attempting to reconnect.	Logs collected. Will be escalating to Engineering. **Pop up has shown at both centers**		
INC0003087544	DuComm Dispatch CTR	In Progress	P2	9/21/2025 3:13:56 PM	Pos 30 Unselect speaker had no volume at all.	Need System info and config checker logs generated. Will pull backall other logs and prep for excilation. **Ted is going onsite to look into this issue- per call 9/24/2025** **Erik is confirming if audio is working after reboot 9/24/2025** **after reboot audio was working but 15 mins later continued having issues with radio Audio and unselect/select speakers**		
INC0003092574	Addison Consolidated Dispatch Center	In Progress	P3	9/22/2025 2:23:52 PM	Speakers are not responding. Cannot Rx or Tx audio at Radio Op 20 Reported at 0520 9/21/2022	Will need logs gathered. also need to verify if the issue was before or after the reboot for patching installs. **Ted is going onsite to look into this issue- per call 9/24/2025** **Ducomm also expierenced this issue and plug speakers directly into the PC**		
INC0003090954	DuComm Dispatch CTR	Resolved	P3	9/22/2025 9:53:37 AM	Assure1 Generated Incident. SiteAlias:SZ01401D48 MSI_ProbeSC:10.1.48.5:vpm_console_fault:328.1 Summary: UNCONFIGURED RESET 2025-09-22 21:15:08 UTC : (Priority: P3) INC0003093170: SZ01401D48:OP 3:UNCONFIGURED:CONSOLE	Can not find evidence that were was ever a call. Could not validate the call data so could not be found in the logs. Can not investigate further on this one.		
INC0003024584	Addison Consolidated Dispatch Center	Pending	P3	9/8/2025 2:47:41 PM	AXS Console logouts NMD47 OP 19 Engineering investigating.	Engineering investigating. This issue is a duplicate of INC0003033859, INC0003057075		
INC0003098713	DuComm Dispatch CTR	Assigned	Starcom 21	9/23/2025 2:39:14 PM	SZ01401D48- OP position 5 random logout. "Authentication Error, You have been logged out, please log in again".			

Motorola Monthly Incident Report
September 2025

Incident Number	Site	Status Text	Priority Text	Ticket Open Date	Description	Updates	Ticket Resolution Date	Resolution
INC0003104391	Addison Consolidated Dispatch Center	Closed	Starcom 21	9/24/2025 12:28:31 PM	SZ01401D47- Radio Op 9, Right headset jack cannot Tx or Rx audio for Phone and Radio.	ticket closed	9/24/2025 12:33:02 PM	Serial cable to right head set Jack disconnected. Customer resolved, verified working after reconnected this cable.
INC0003115971	DuComm Dispatch CTR	In Progress		9/26/2025 1:28:14 PM	SZ01401D48-Console logged out with a pop-up window in the top center of the screen. Unfortunately, the TC clicked okay before we could see what the box said and was different from the Authentication Error boxes. Upon clicking, the radio screen refreshed to the login in screen. At 07:59:08AM the box was not there and then it appeared at 07:59:09AM. At the time of the logout, the TC was on break with no one was using the radio. Core connected talkgroup resource 1EAST was selected on the OP when the logout occurred.			

INFORMATION TECHNOLOGY

630-407-5000
Fax: 630-407-5001
it@dupageco.org

www.dupageco.org/it

TO: PRMS Oversight Committee and ETS Board

FROM: Don Ehrenhaft, PRMS Manager

DATE: October 01, 2025

RE: DuJIS RMS Monthly Update

Accomplishments:

- OCR 10.0/MFR project is ongoing.
  - Configuration work and product testing continues.
  - Project timeline being reevaluated.
- RMS RFP Steering committee meeting monthly.
- RMS RFP released on 08/26.
- Upgraded current test environment to newest stable version.

Action Items:

- RMS RFP Process
  - Await proposals.
  - Review proposals.
- OCR 10.0/MFR
  - Complete configuration tasks
- OCR 3.7 (current production version)
  - Test version upgrade.
  - Upgrade to newest stable version.
- NetRMS/CJIS
  - Move legacy system off of aging hardware to dedicated server.
  - Phase 1: Transition all agencies to new application and disable mainframe application.(Complete)
  - Preparation for phase 2 (NetRMS) is underway.

Customer Support Collaboration:

- Maintained bi-weekly OCR10.0/MFR project management meeting with Hexagon project manager.
- Established bi-weekly meeting with support team.

Next Month's Actions Items:

- Begin Testing Phase of MFR/OCR 10.0 project.
- Define revised MFR/OCR 10.0 project timeline.
- Overhaul of system support model to improve speed of incident response and strengthen prevention efforts.

September Monthly Report

Customer Name	DuPage County, IL	**Alias**	DUPG2.00.11
Customer PM	Linda Zerwin/Mike Galvin	**Hexagon Sales**	TJ MCGEE
Hexagon Support Manager	Tony Capasso	**Project / Delivery Name**	DuPage ETSB
New Change Requests	**None**	**Reporting Period End**	**September 30, 2025**

Support Overview

Open Tickets		SRs		CRDs		CREs	
On target	☑	P2	5	P2	2	P2	0
Below target	☐	P3	17	P3	6	P3	0
Above target	☐	P4	0	P4	0	P4	0

RED	One or more of the following remain unhandled: significant risks and/or issues; behind schedule by >10%
YELLOW	There is a plan in place to rectify one or more of the following: significant risks and/or issues; behind schedule <=10%
GREEN	No significant risks or issues

Support Performance - Period ending September 30, 2025

GREEN	Continue to have weekly CAD SR Review call with Dupage and Hexagon CAD team. Communication remains high and both sides stay engaged. We have establishe a reoccurring RMS SR Review call as well. This takes place every 2nd and 4th week of the month.

Support Activities

Objectives Completed This Period

1. Weekly meetings were held. No Onsite meetings were held this month.
2. **10** support tickets were resolved in the month of August 2025.
3. CAD Side call with Hexagon support has been reestablished.
4. RMS Side call with Hexagon support has been established as well.
5. MR RN Update in progress

Objectives NOT Completed This Period - Mitigation tasks to align schedule are provided in the Notes Section with the coresponding #

Objectives for Next Period Remaining Project Items (All Numbers are utilizing the DuPage Schedule DUPG2 Schedule)

1. Focus and continued resolution on existing support SRs.

Change Orders	Date	Status	Description

Notes From Above Activites:

August 2025

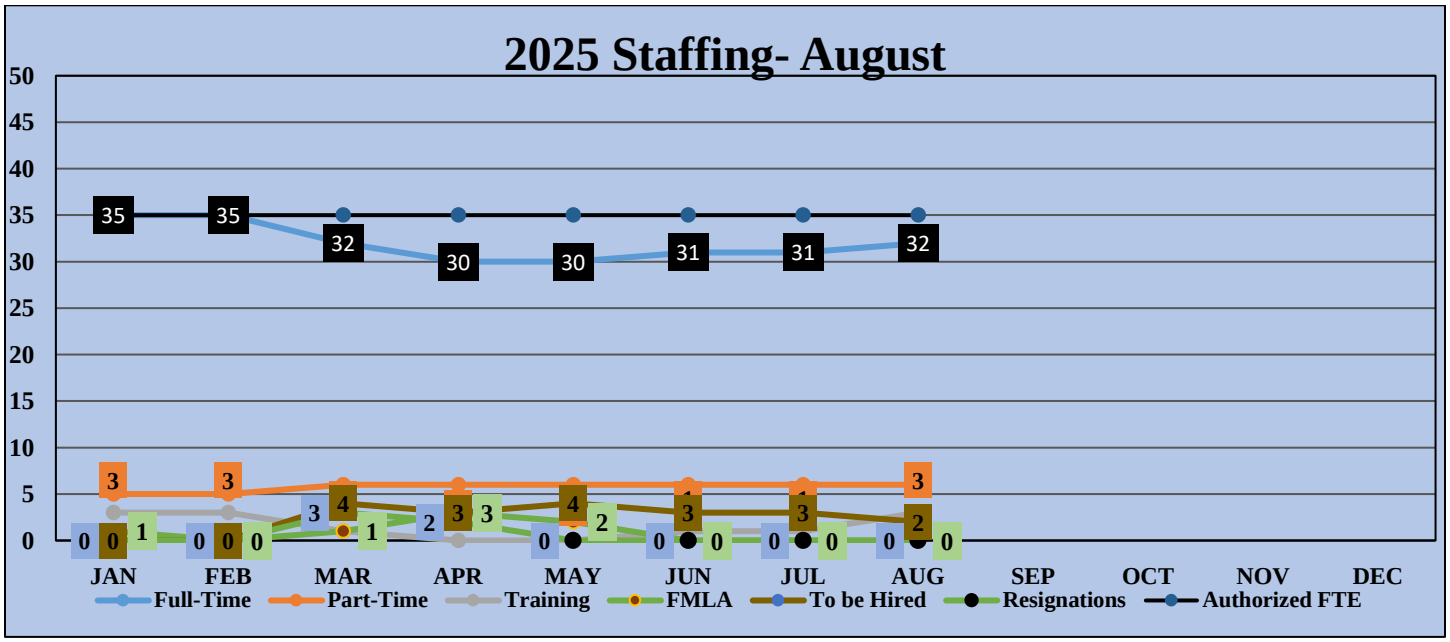
ACDC Monthly Report Prepared by Director Marilu Hernandez

Addison Consolidated Dispatch Center (ACDC)

Staffing

ACDC has an authorized staff of 35 full-time Telecommunicators (TCs), six part-time TCs, and three part-time Alarm Board Operators. Each of the three shifts, typically, have either an Operator in Charge (OIC), Team Lead (TL), or an Operations Manager (OM) working. Additionally, ACDC has an authorized Clerk/Typist, Professional Standards Coordinator (PSC), Deputy Director of Communications, and Director of Communications; furthermore, ACDC has a Village IT Public Safety System Administrator stationed to ACDC.

- *Currently, one Probationary Telecommunicator (PT) completed the Call Taking Phase, and is in the Solo Call-taking Phase and counts as staff alternating between Day Shift, Afternoon Shift, and Z-Shift.*
- *Two Probationary Telecommunicators (PT) finalized Classroom Training and are in the Call-taking Phase with a Communications Training Officer (CTO); one on Day Shift, and one on the Afternoon Shift.*
- *Two potential new hires are completing the remaining requirements of the final steps for a final offer.*
- *The Alarm Board Operator candidate is scheduled for a sit along on September 15, 2025 at 0700hrs.*



Resignation

N/A

Recognition

TCs Vallee, Nudd, Okichich, & Cavaligos received a *Special Thanks* from Wood Dale Fire Protection District Fire Chief Johl for their assistance during the Dive Box Alarm response that proved to be an extended operation over difficult terrain, requiring coordination with multiple agencies. The prompt and professional response while maintaining focus during the evening, was noted. Chief Johl recognized everyone's efforts during this incident, which ultimately resulted in the successful recovery of a victim.

Director Hernandez & Deputy Director (DD) Burmeister completed the 5-day NENA Center Management Certification (CMCP). The certification is designed to equip supervisors with tools needed to manage the agency effectively through a rigorous 40-hour course of lecture and lab-based education. CMCP also serves to fill in gaps and strengthen core competencies required in communications center management.

DD Burmeister was appointed as a member of the APCO Cybersecurity Committee, only 35 members on the committee. *Thanks for representing ACDC!*

Training

ACDC trains on a monthly basis. Training includes call-taking scenarios, in-progress dispatching, policy review, specialty, incident-specific, and miscellaneous hands-on training.

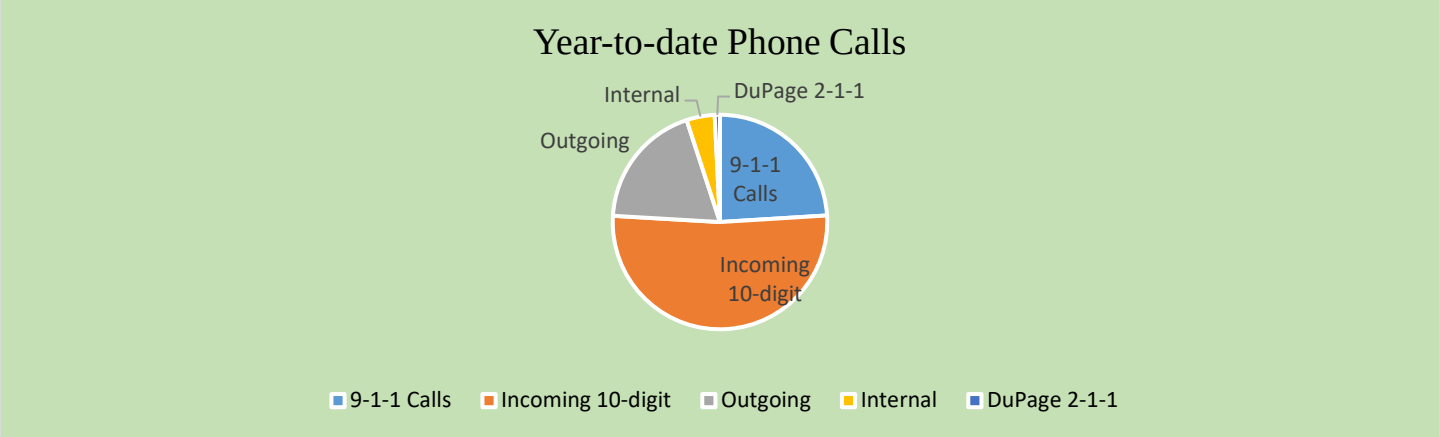
The High-Risk, Low Frequency (HRLF) training scenarios for August: *Canceled*

Additional Training

- The PSC, DD, and Director attended the CALEA Conference in Little Rock
- One TC, recertified as an APCO Communications Training Officer
- One PT attended the AHA BLS Provider CPR training in Elmhurst
- One TC attended the ICS 300 course
- One OM attended the Compass – Priority Dispatch Event
- Two TCs attended the IEMA – *How to Achieve Interoperable Communications*
- One OM attended the Flock Admin Update Webinar
- PSC attended the CALEA Post-Conference Webinar
- Six TCs attended the RTIC Phase 1 Training

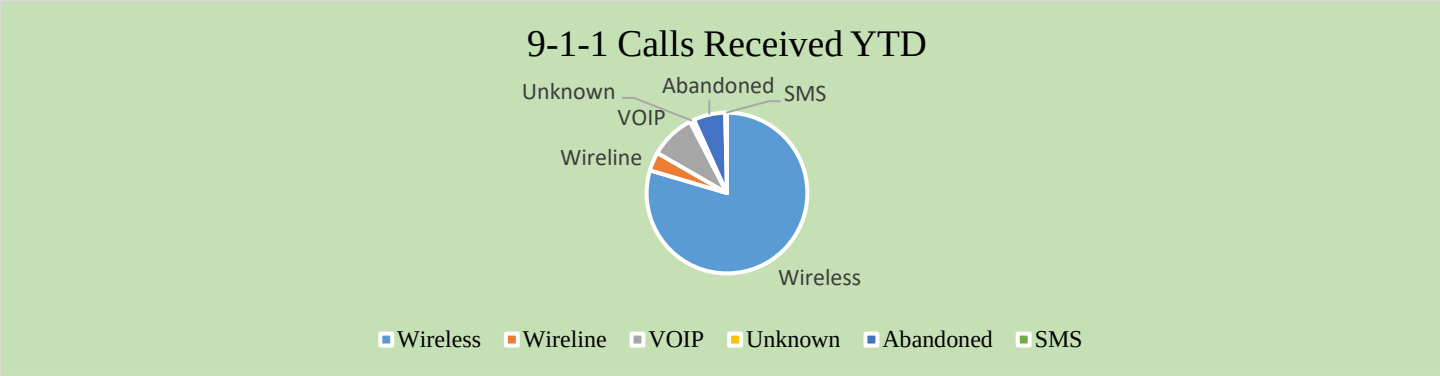
Phone calls answered, outgoing calls, & ACDC internal calls

ACDC PHONE CALLS													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
9-1-1 Calls	6,090	4,934	5,603	5,455	6,250	6,502	7,068	6,901					48,803
Incoming 10-digit	12,876	10,573	12,556	12,246	13,386	13,874	14,992	14,923					105,426
Outgoing	4,820	3,682	4,384	4,401	5,094	5,313	5,650	5,341					38,685
Internal	1,096	876	898	1,041	1,157	1,166	1,270	1,105					8,609
DuPage 2-1-1	197	151	150	140	230	256	247	237					1,608
Total	25,079	20,216	23,591	23,283	26,117	27,111	29,227	28,507	0	0	0	0	203,131



9-1-1 Calls Answered and Text-to-911

9-1-1 CALLS RECEIVED													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Wireless	4,970	4,019	4,642	5,013	5,284	5,596	6,060	5,887					41,471
Wireline	297	219	233	206	224	244	260	276					1,959
VOIP	717	607	639	151	660	601	665	686					4,726
Unknown	59	47	73	61	65	51	70	40					466
Abandoned	403	320	413	411	442	407	491	436					3,323
SMS	47	42	16	24	17	10	13	12					181
Total	6,493	5,254	6,016	5,866	6,692	6,909	7,559	7,337	0	0	0	0	52,126



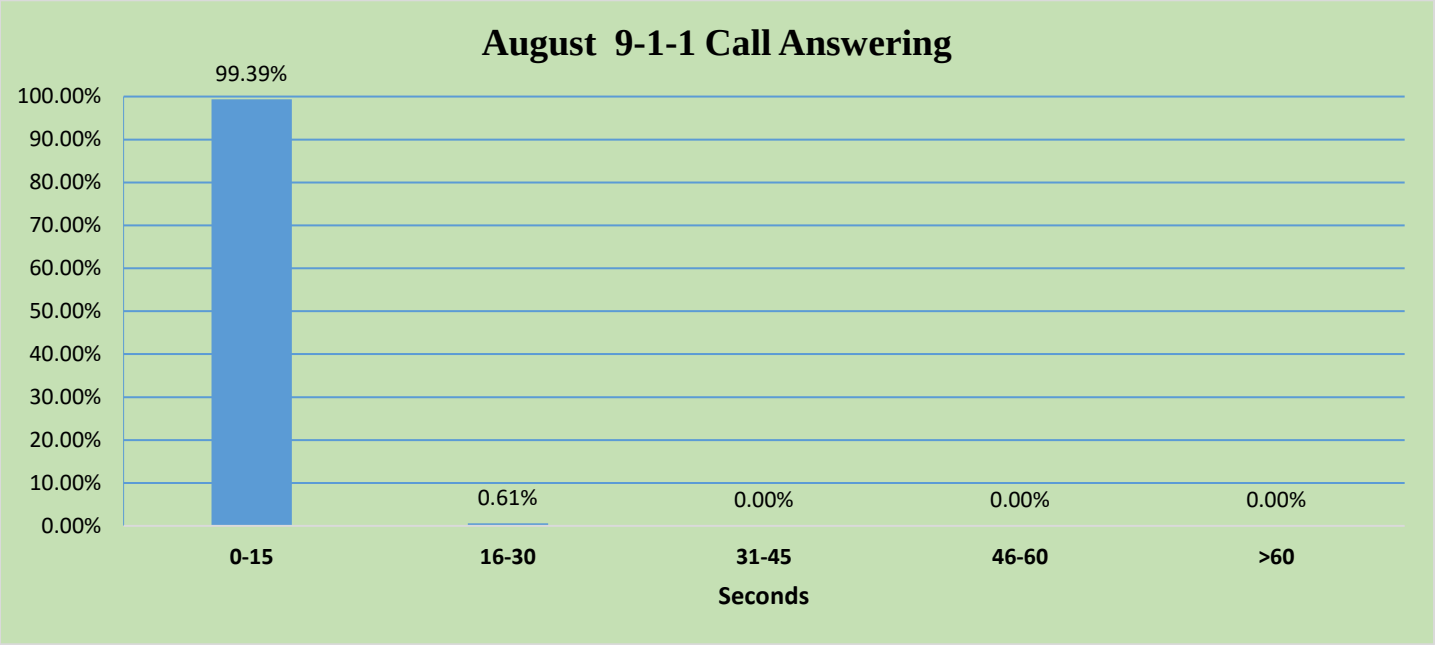
NENA 9-1-1 Call Answering Standard

National Emergency Number Association (NENA):

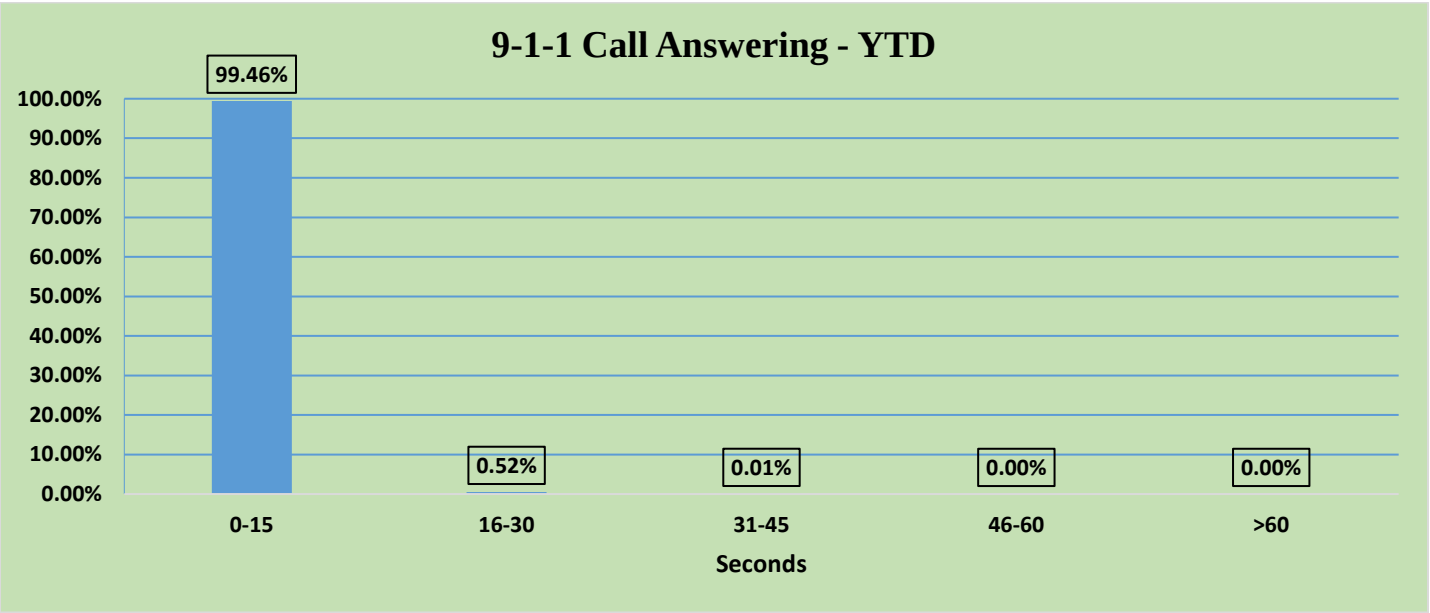
The 9-1-1 Association empowers its members and the greater 9-1-1 community to provide the best possible emergency response through standards development, training, thought leadership, outreach, and advocacy.

NENA's vision is a public made safer by 9-1-1 services delivered by highly-trained emergency communications professionals and powered by the latest technologies.

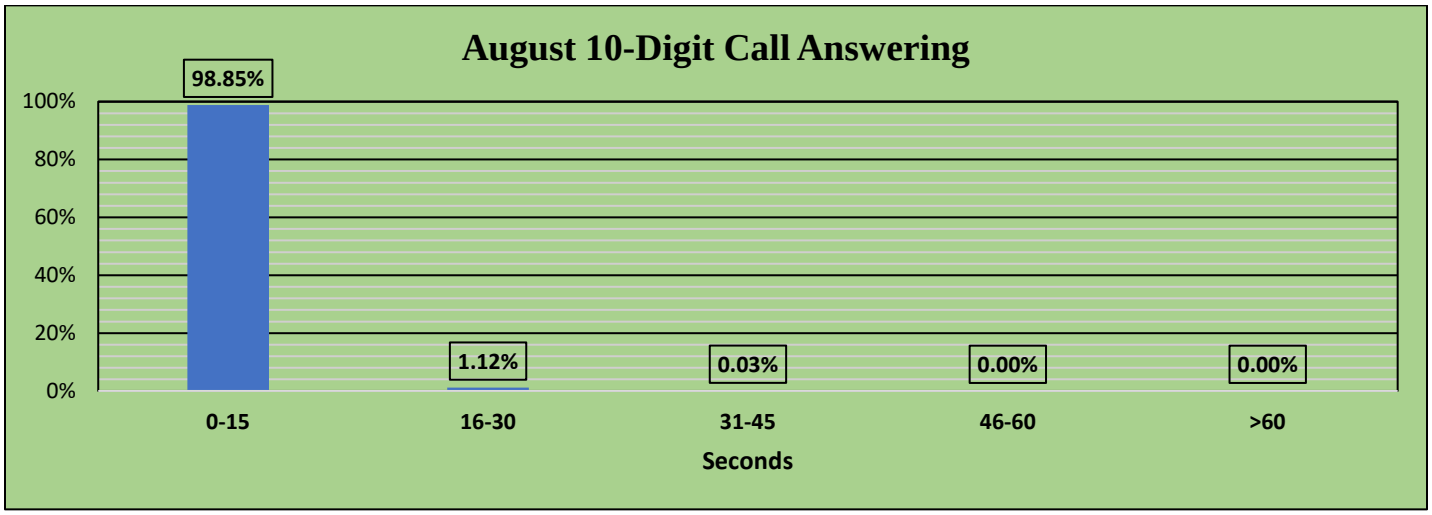
The 9-1-1 Call Answering Standard states that 90% of all 9-1-1 calls be answered within 15 seconds and 95% of 9-1-1 calls be answered within 20 seconds.



911 Call Answering – YTD



10-Digit Call Answering



TOP Call Takers

AUGUST 2025

TOTAL CALLS

VALLEE - - - 1396
MARDULA - - - 1361
MINOR - - - 1250
WILLADSEN - - - 1191
WATERMAN - - 1059
OLIVER - - - 1007
SZCZEPANIAK - - -967
MILNES - - - 939
MAYFIELD - - - 917
MAHN - - -892

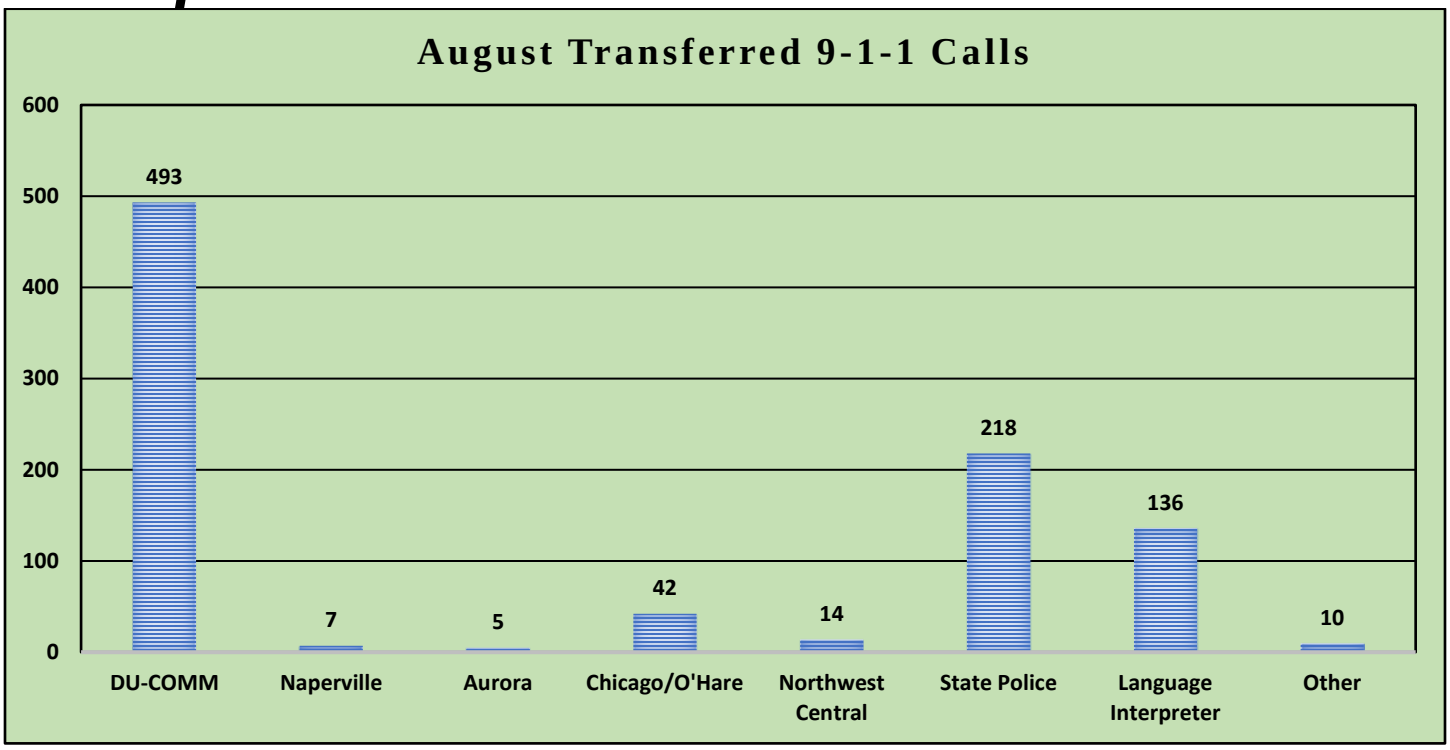
911 CALLS

MARDULA - - - 477
VALLEE - - - 333
WILLADSEN - - -321
OLIVER - - -267
MINOR - - - 265
GODLEWSKI - - - 244
MAHN - - - 240
IAZZETTO - - -233
HAWKINS - - - 233
GRADO - - - 230

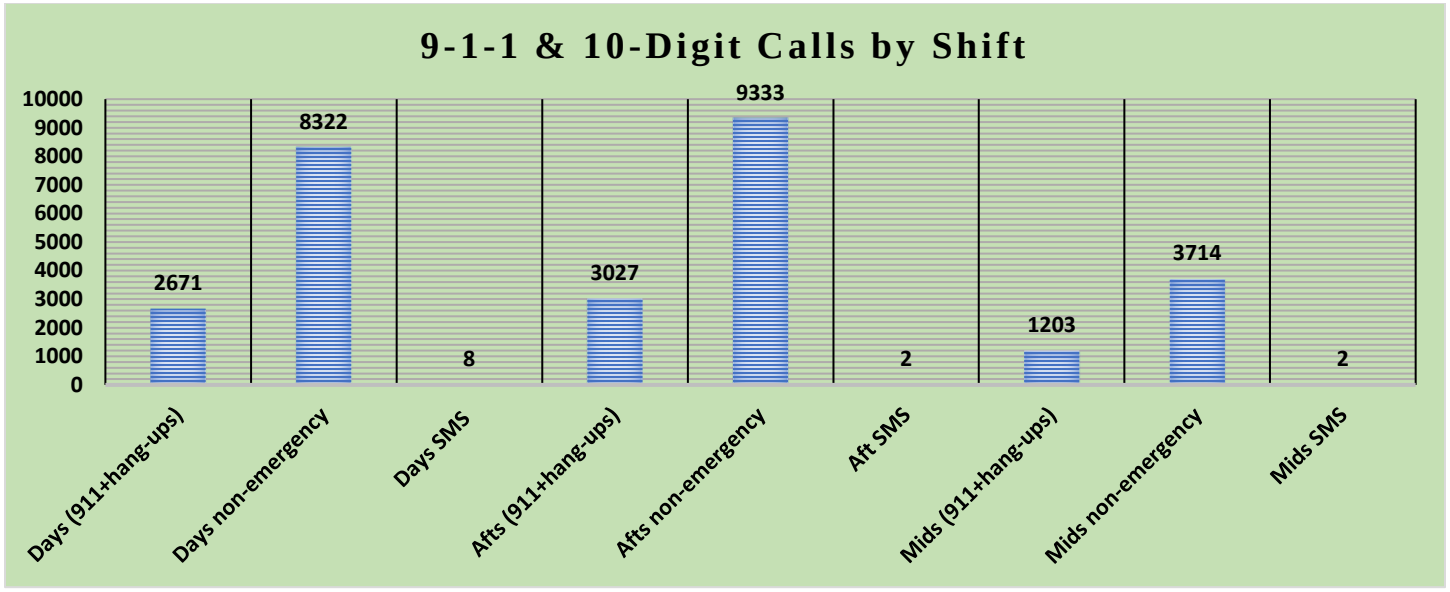
NON-EM

VALLEE - - - 1063
MINOR - - 985
MARDULA - - - 884
WATERMAN - - - 881
WILLADSEN - - - 870
SZCZEPANIAK - - - 826
MILNES - - - 769
VAN ALSTINE - - - 766
OLIVER - - - 740
FICARROTTA - - - 735

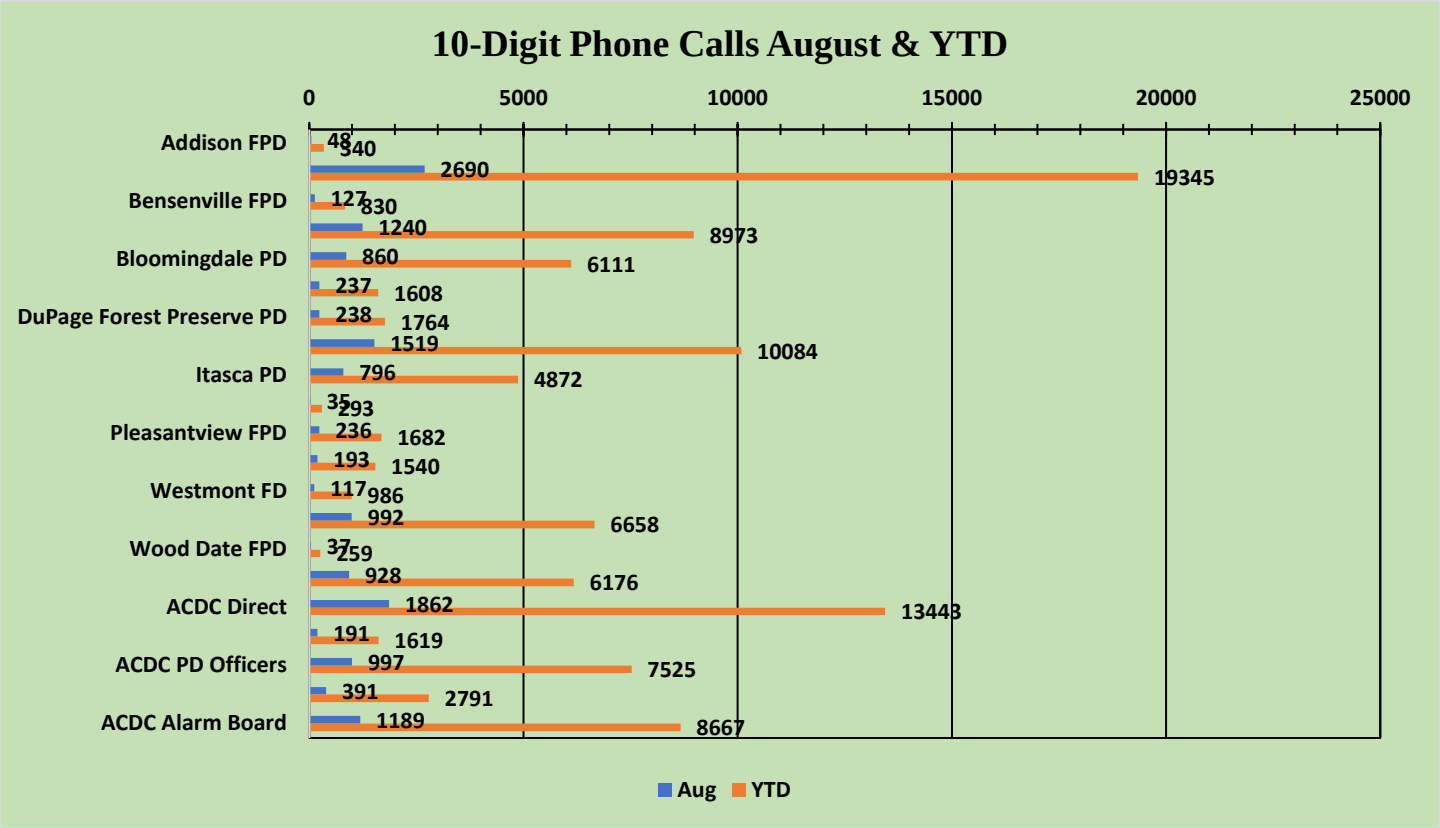
Transferred 911 Calls



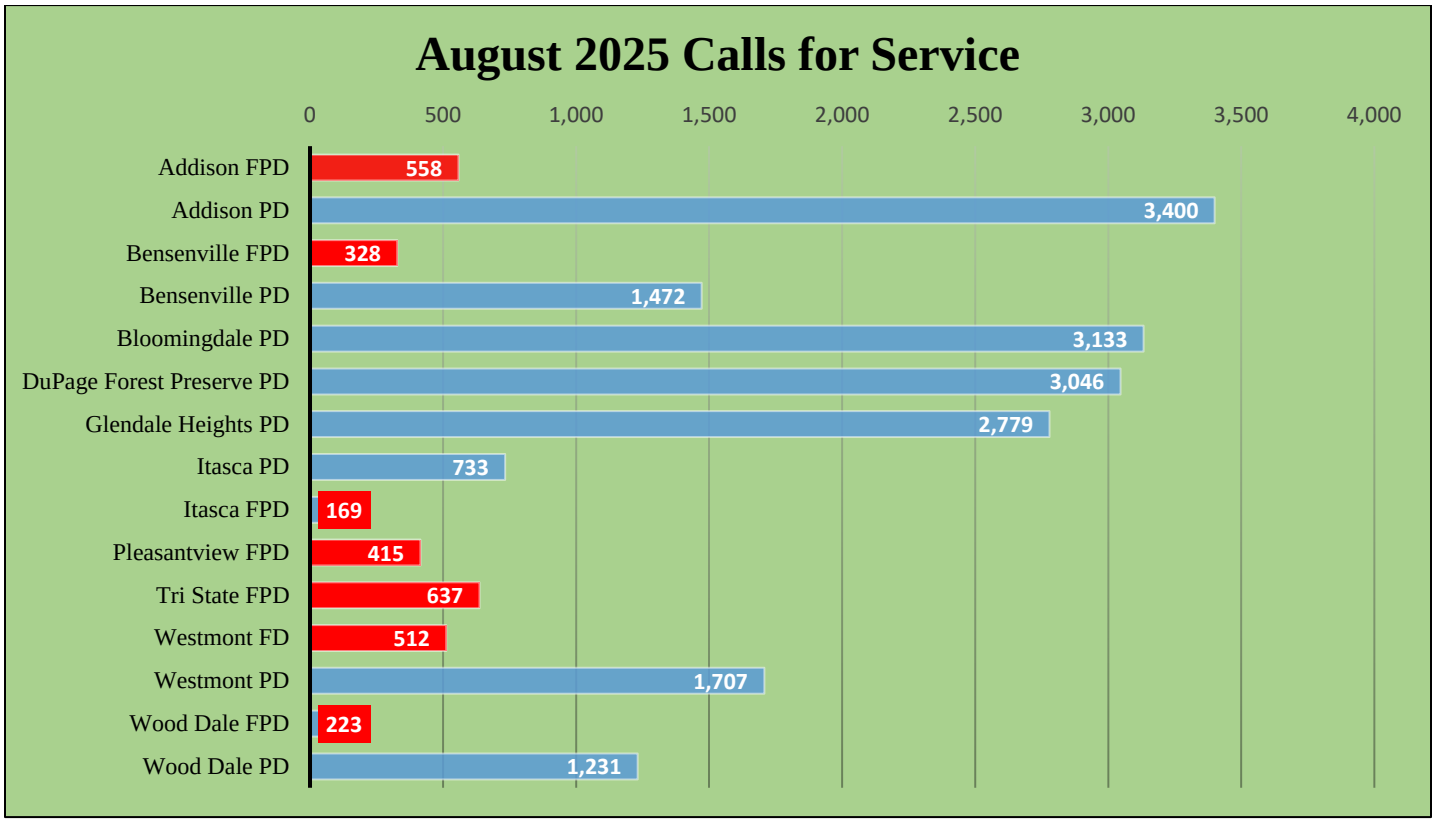
Calls & SMS by Shift – August



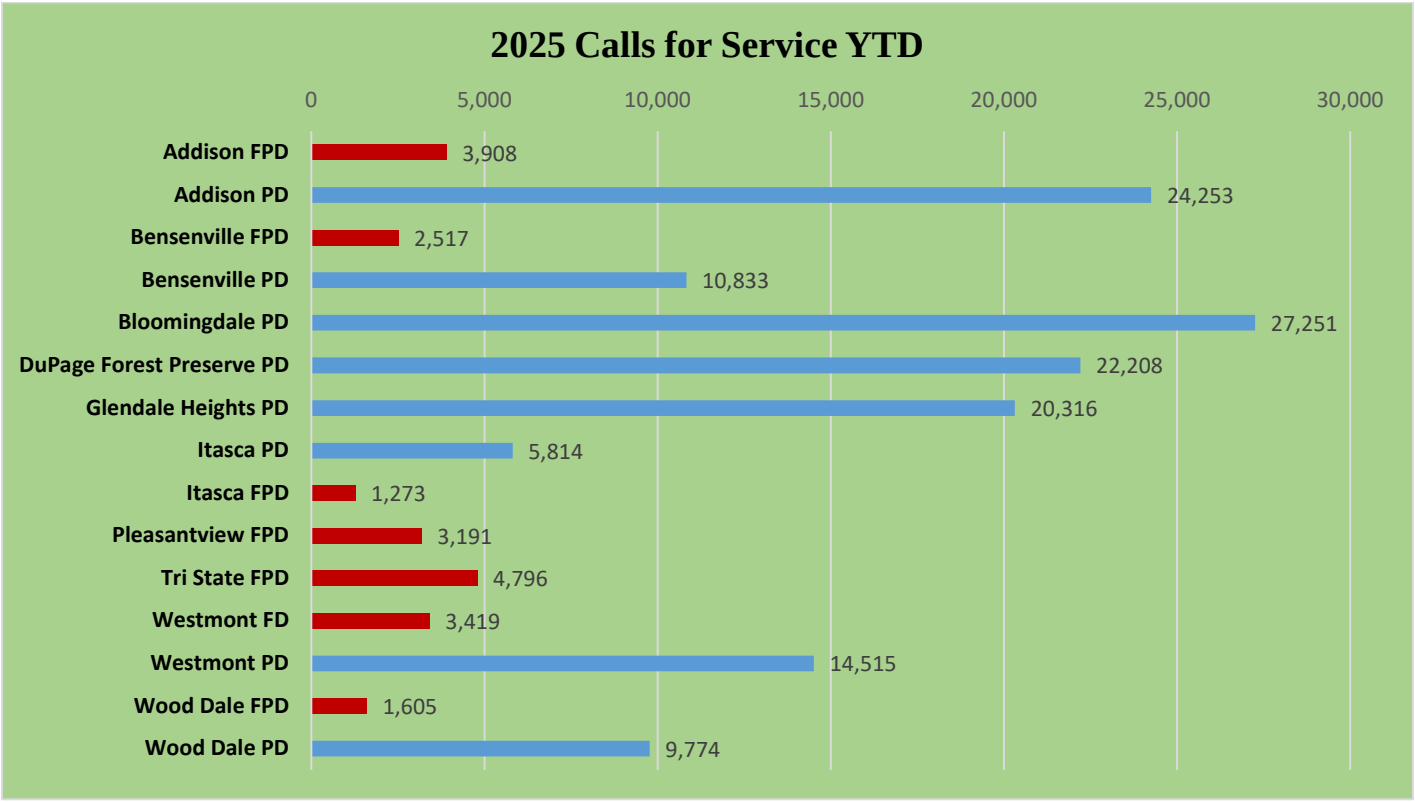
Member Agency & Misc. Phone Calls



Calls for Service-Month (CFS)

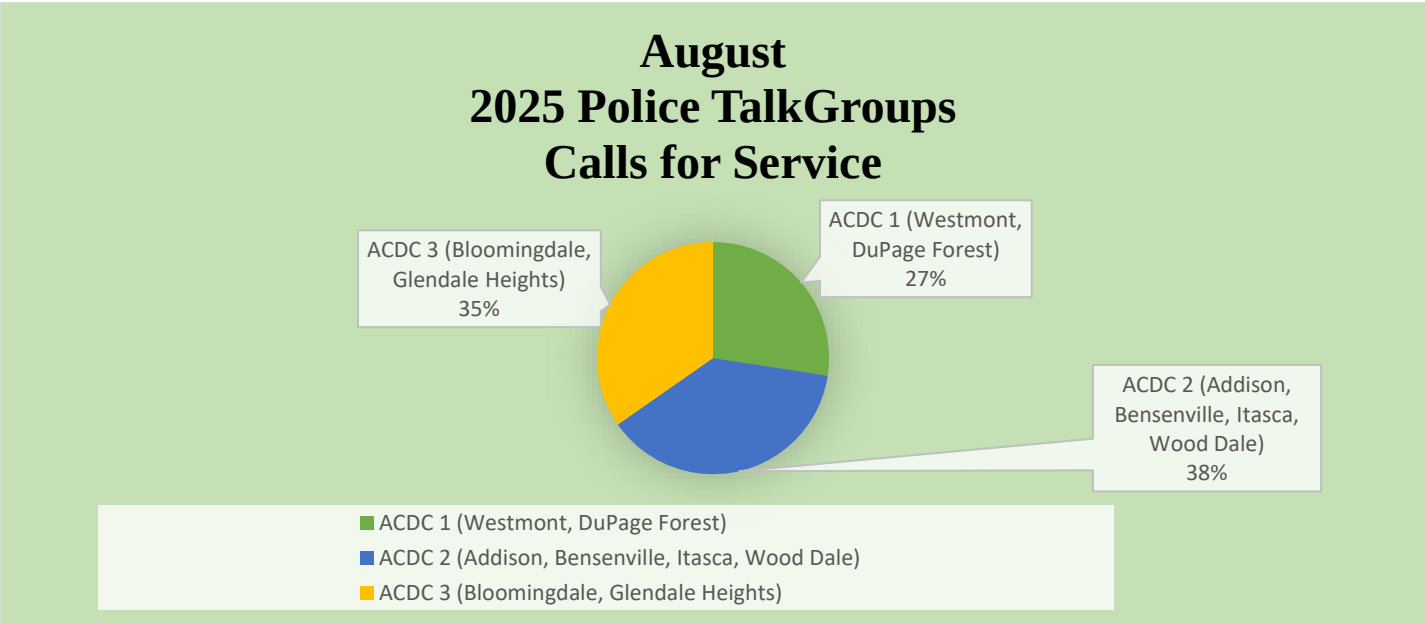


Calls for Service (CFS) - YTD



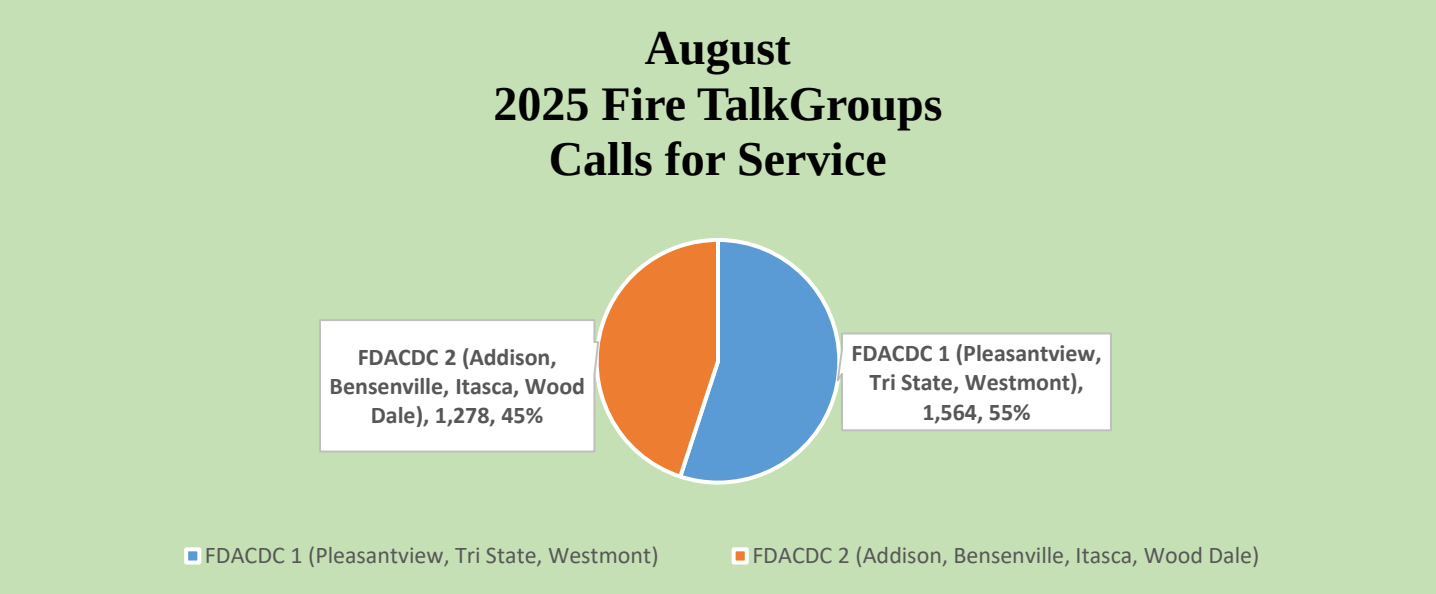
Police Calls for Service by Talk Group – August

ACDC 1 (Westmont, DuPage Forest)	**4,753**
ACDC 2 (Addison, Bensenville, Itasca, Wood Dale)	**6,836**
ACDC 3 (Bloomingdale, Glendale Heights)	**5.912**

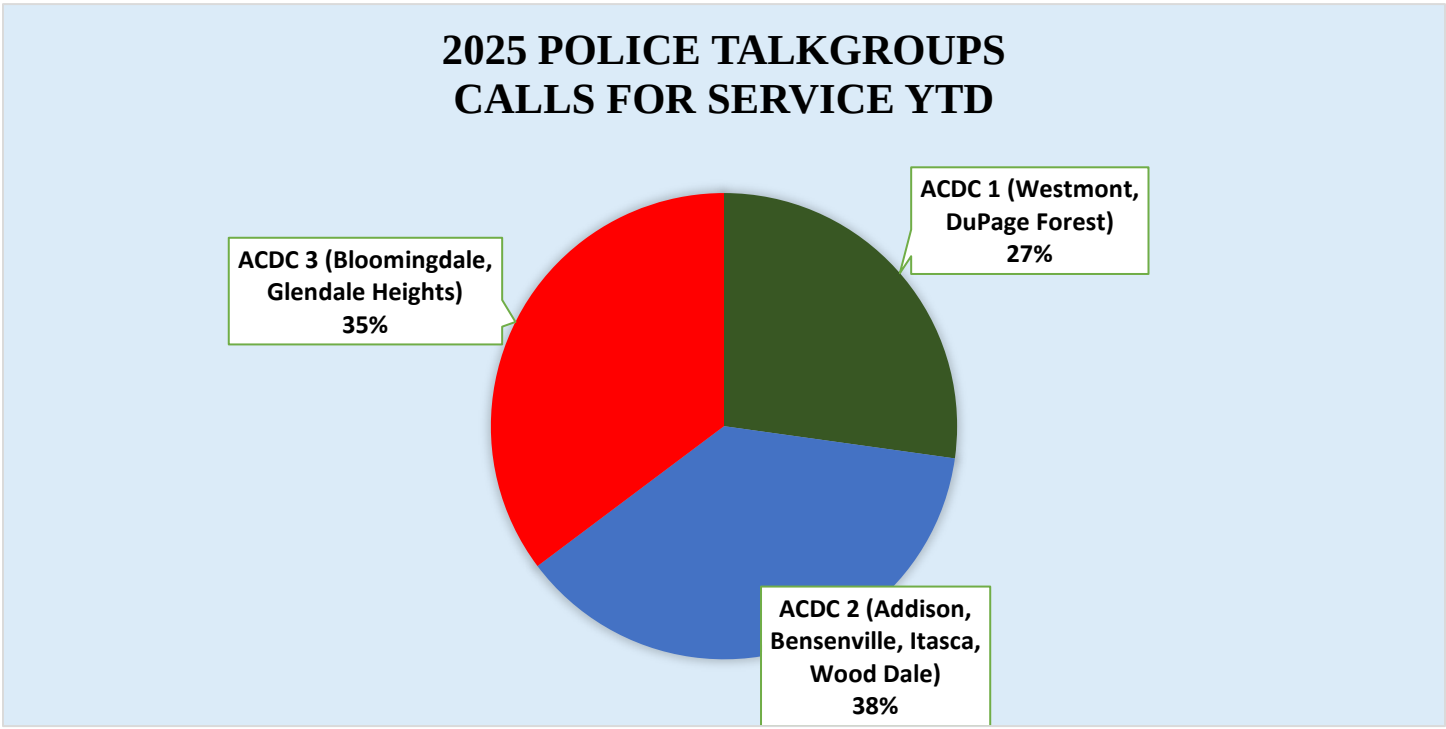


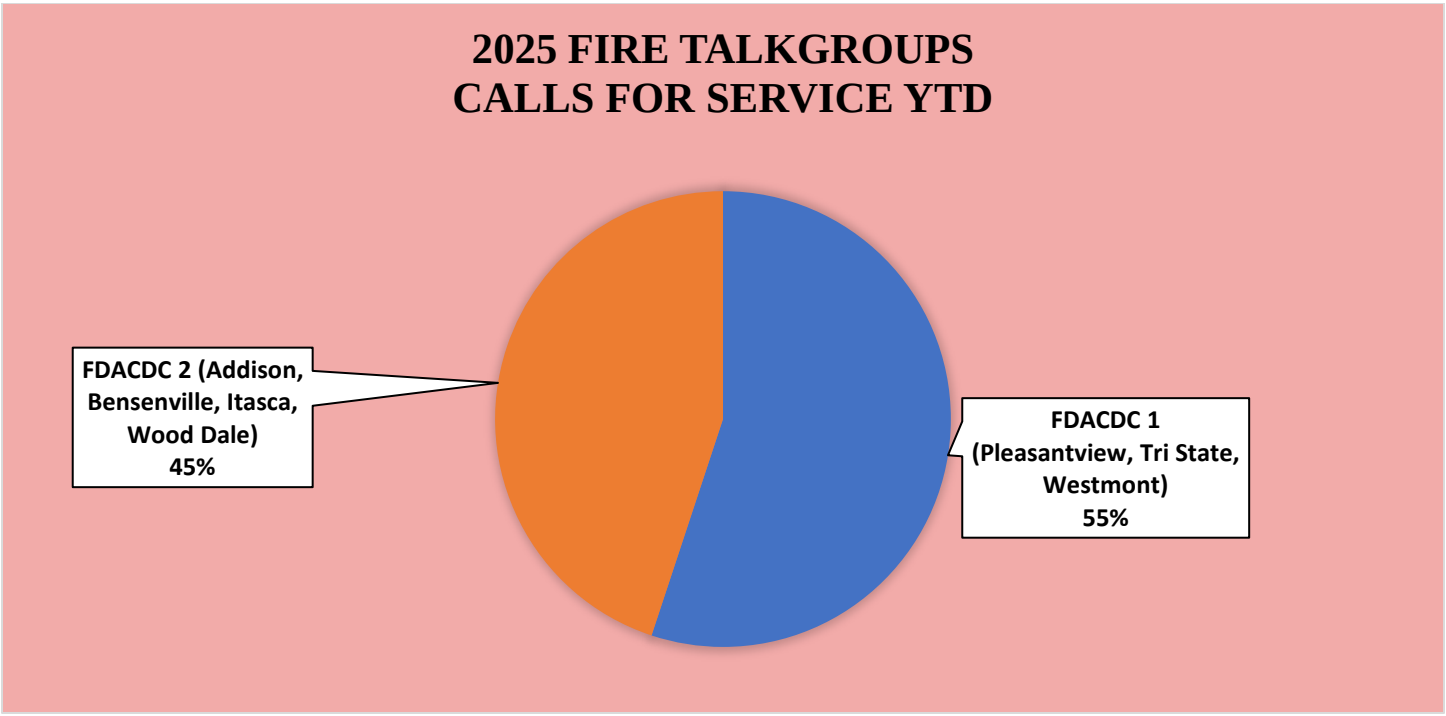
Fire Calls for Service by Talk Group – August

FDACDC 1 (Pleasantview, Tri State, Westmont)	**1,564**
FDACDC 2 (Addison, Bensenville, Itasca, Wood Dale)	**1,278**



Police & Fire Calls for Service by Talk Group – YTD





MABAS Alarms Dispatched -YTD

DATE	TOWN	TYPE	LOCATION
1/24/2025	La Grange Park	Investigators	339 N Ashland
3/15/2025	Brookfield	Investigators	9048 Monroe
3/29/2025	Riverside	Investigators	270 N Delaplaine
4/14/2025	Brookfield	Investigators	3521 Madison
4/24/2025	McCook	Investigators	4908 Grand
5/17/2025	McCook	Fire	4900 S Vernon
5/22/2025	Brookfield	EMS	31st & Hemman
6/15/2025	Hinsdale	Fire	228 S Bruner St
6/27/2025	Burr Ridge	Fire	15W 322 81st
8/7/2025	Westmont	Investigators	315 Cass Ave
8/16/2025	Brookfield	EMS	Park Ave/Ogden Ave
8/21/2025	Westmont	Fire	1130 Buttonwood Dr

Structure Fire Reviews – YTD

2025									
Agency	**Total Generals**	**Within 60 from Time of Call (TOC) to tone**	**Over 60, less than 106 (actual from**	**Over 106 (actual from TOC to Tone)**	**Percent under 60 seconds (goal 90%)**	**Percent over 60 sec, less then 106 (column C/B) (goal**	**Average Total Dispatch Time (seconds)**	**Caller Delayed**	**Entry delayed by Other Agency**
Addison	15								
Bensenville	20								
Itasca	8								
Pleasantview	17								
Tri State	26								
Westmont	16								
Wood Dale	5								
Other FD Agency	14								
Total Reported Fires	121	52	55	15	43%	88%	72	3	0
Actual Fires	**52**	**28**	**22**	**2**	**54%**	**96%**		**0**	**0**
Actual fires: % under 61 seconds. Goal is 90% under 60 seconds		**53.8%**							
Actual fires: % over 60 seconds, but less than 106 seconds. Goal is 95% ***includes actual fires under 61 seconds***			**96.2%**						
Actual fires: % over 106 seconds. Goal is 0%				**3.8%**					
Actual fires delayed by caller or Other PSAP	**0**								
Actual Fires: % of actual fires delayed by caller or other PSAP (% out of the control of	**0.0%**	**0.0%**							
Actual fires received as fire alarm	**10**								
% actual fires received as fire alarm	**19%**								

Performance Measures

Each event is reviewed for accuracy, processing times (<61 seconds), adherence to policy, professionalism, and overall performance. The reviewed calls result in, but not limited to, recognition, training, and/or progressive discipline. In addition, any potential liability to ACDC is documented such as personnel errors, caller error, equipment failures, actions or inactions of callers and/or other PSAPs issues.

Police:

ACDC reviews all High-Risk Low Frequency (HRLF) calls for service involving weapons, physical altercations, and in-progress crimes.

24 Calls Reviewed for – August	
Policy Violations	Violations • Failure to use DU FLASH/Activate alert tones • Failure to self-dispatch
Error in Accuracy	
Performance Issue	Violations • Delay in dispatch
Equipment Malfunctions or CAD Issues	
Other PSAP or Caller Issue	Violation • Other PSAP generated CAD using wrong address • Incorrect transferred from other PSAP

Fire:

General Alarm Review

16 Calls Reviewed – August	
Policy Violations	
Error in Accuracy	
Performance Issue	Violation • Delay on dispatch by call-taker
Equipment Malfunctions or CAD Issues	
Other PSAP or Caller Issue	Violation • Delay by other PSAP

Complaints / Request for Understanding

Agency	Complaint/Inquiry	Explanation	Findings
Addison PD	Failure to properly dissemination LEADS response	Failure to properly run a license plate caused TC to miss a hit on a potential stolen vehicle, once discovered, TC de-emphasized hit, causing confusion	Bonafide
Westmont FD	Change of Quarters (COQ)	COQ requested during severe storm with multiple fires; DU-COMM had none available	Non-bonafide - medic was advised and told TC no need to keep looking
Wood Dale PD	Officer safety	TC failed to notify responders of potential barricaded-suicidal subject	Non-bonafide – other PSAP requested assistance to evacuate, no mention of barricaded subject
Westmont FD	Failure to contact correct board-up company	TC misunderstood request, failed to call the requested board-up company	Bonafide

Collaboration / Committee's / Focus Groups / Miscellaneous

ACDC participates in various working groups and committees that involve collaboration between the Emergency Telephone System Board (ETSB) staff, DU-COMM, and member agencies.
This section will highlight programs or topics of interest.

ETSB Podcast - - - Tuesday, October 14 @ 1300 hrs.
DuPage ETSB is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting
DuPage ETSB is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting
https://us02web.zoom.us/j/87827314683?pwd=ITKTr3mbj3QLDPhJ8X0clfD6M1tSUx.1

Meeting ID: 878 2731 4683
Passcode: 316891

CAD Focus: (CAD Focus is a collaboration between ETSB and the PSAPs for all things CAD)

- The Focus Group will begin with a review of these System Memos that prioritizes the memos.

Fire Standardization: (FSA is a collaboration of Fire Chiefs, ETSB, and the PSAPs for all things fire)

- LiveMUM:
  Deccan LiveMUM staff participated in the August 14, 2025, FSA meeting and covered the items listed below:
  1. High Level Overview of how LiveMUM functions
  2. Review of each item from the system memos created
     a. Memo 85 LiveMUM MAF Station Add
     b. Memo 90 Change LiveMUM ETB for Arrive Danger to match Arrive

c. Memo 95 Cross Staffed Apparatus in LiveMUM
d. Memo 97 Pre-Planned Relocations in LiveMUM

- Review Memo-AD Arrive Danger status
- Itasca FD New Station 67
- Review Memo #135 – Closest Unit Dispatching
- DEDIR System Update:
  • Status of the fire radio deployment
  • Encryption
  • Mobiles

Fire Operations: (Fire Operations is a monthly meeting with fire member agencies discussing operations)

- CALEA Successful Accreditation
- Request to CC: DD Burmeister and Director Hernandez on emails, for operational changes
- Fire North MABAS at ACDC
- TSF Evacuation Tone
- Emergency Operations (general tone & in-station notification)
- Addition of BCs to all interstate calls
- Radio communication clarifications

Police Operations: (Police Operations is a monthly meeting with police member agencies discussing operations)

- PDF Maps of schools and medical facilities to be uploaded in CAD
- TCs will continue to assign officers to assist FD calls, only supervisor can suggest to disregard
- Monday, August 25 scheduled upgrade to ACDC VESTA Phone system
- School Safety presentation, "What to expect when you dial 911"
- RTIC callsign AD99 The ACDC RTIC callsign is Adam99 (AD99), RTIC members providing information via main radio channels and/or DU-FLASH.
- Code Red access

ACDC Visitors

- Four sit-alongs for ACDC applicants
- Glendale Heights Police cadets sit-alongs

Community Outreach

- Addison National Night Out
- Bloomingdale National Night Out
- Itasca National Night Out
- Wood Dale National Night Out
- Henry Hyde Center - End of Summer Bash
- Westmont Fire Cruisin' Night
- Addison Parade
- Addison Rock 'N Wheels

Task Force / Special Detail Participation

- 08/01 Bait Car Detail
- 08/20 Saturation Task Force
- 08/26 Saturation Task Force

Special Events

- Three IL-TERT TCs attended the Prairie Voice Statewide Communications Training drill

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2191 **Agenda Date:** 10/8/2025 **Agenda #:** 6.B.1.

EQUALIZATION SURCHARGE AND REVENUE REPORT FOR FY25

FY25 — REVENUE BY FISCAL YEAR

Equalization $ Remitted for:	Aug 24	Sep 24	Oct 24	Nov 24	Dec 24	Jan 25	Feb 25	Mar 25	Apr 25	May 25			
Month Received:	Dec 24	Jan 25	Feb 25	Mar 25	Apr 25	May 25	Jun 25	Jul 25	Aug 25	Sep 25	Oct 25	Nov 25	TOTALS
State Disbursement	$ 1,055,850.16	$ 1,048,826.08	$ 1,048,032.56	$ 1,074,150.85	$ 1,121,322.86	$ 1,095,618.08	$ 1,200,230.17	$ 1,144,685.51	$ 1,128,326.80	$ 1,128,664.82			$ 11,045,707.89
NG9-1-1 Withholding (1x)								$ 1,614,314.27					$ 1,614,314.27
Misc. Payments													$ -
PRMS Reimbursement								$ 780,310.30					$ 780,310.30
Grant Reimbursement								$ 1,521,663.78					$ 1,521,663.78
Sale of Assets													$ -
CAD Interface Reimbursement													$ -
FSA Optional Equip Reimbursement						$ 13,825.00							$ 13,825.00
DEDIRS Reimbursement		$ 756,532.95				$ 1,822.81							$ 758,355.76
DEDIRS Airtime Reimbursement	$ 32,446.14	$ 1,267.56											$ 33,713.70
Investment Earnings													$ -
Total	**$ 1,088,296.30**	**$ 1,806,626.59**	**$ 1,048,032.56**	**$ 1,074,150.85**	**$ 1,121,322.86**	**$ 1,111,265.89**	**$ 1,200,230.17**	**$ 5,060,973.86**	**$ 1,128,326.80**	**$ 1,128,664.82**	**$ -**	**$ -**	**$ 15,767,890.70**

FY24 — HISTORY BY FISCAL YEAR

Equalization $ Remitted for:		Sep 23	Oct 23	Nov & Dec 23		Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	
Month Received:	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	Oct 24	Nov 24	TOTALS
Total	**$ 859.50**	**$ 1,168,971.56**	**$ 1,178,650.54**	**$ 2,387,090.19**	**$ 32,729.44**	**$ 2,228,214.14**	**$ 1,041,953.80**	**$ 3,863,176.75**	**$ 1,382,731.50**	**$ 1,209,215.64**	**$ 1,217,302.86**	**$ 2,040,059.63**	**$ 17,750,955.55**

FY23

Equalization $ Remitted for:	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul & Aug 23	
Month Received:	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sept 23	Oct 23	Nov 23	TOTALS
Total	**$ 1,205,441.29**	**$ 1,174,607.20**	**$ 1,178,184.35**	**$ 1,207,259.89**	**$ 1,239,871.71**	**$ 1,213,587.19**	**$ 1,072,172.19**	**$ 1,313,566.32**	**$ 1,202,129.95**	**$ 1,248,895.63**	**$ 1,263,874.63**	**$ 5,595,938.60**	**$ 18,915,528.95**

FY22

Equalization $ Remitted for:	Aug & Sep 21		Oct & Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22		May 22	Jun & Jul 22		
Month Received:	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sept 22	Oct 22	Nov 22	TOTALS
Total	**$ 2,281,331.33**	**$ 283,343.34**	**$ 2,295,684.39**	**$ 1,236,187.16**	**$ 1,180,527.91**	**$ 1,148,317.36**	**$ 3,628,564.29**	**$ 1,195,731.64**	**$ 1,783.40**	**$ 1,217,048.99**	**$ 2,588,679.15**	**$ -**	**$ 17,057,198.96**

FY21

Equalization $ Remitted for:	Aug 20	Sep 20	Oct & Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21		Jun 21	Jul 21	
Month Received:	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sept 21	Oct 21	Nov 21	TOTALS
Total	**$ 1,151,538.31**	**$ 1,172,211.67**	**$ 2,283,028.54**	**$ 1,189,281.74**	**$ 1,183,771.22**	**$ 1,129,498.24**	**$ 1,340,002.97**	**$ 1,166,522.22**	**$ 1,162,663.88**	**$ 32,062.24**	**$ 1,178,282.73**	**$ 1,337,665.72**	**$ 14,326,529.48**

FY20

Equalization $ Remitted for:	Aug & Sep 2019		Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun & Jul 2020		
Month Received:	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sept 20	Oct 20	Nov 20	TOTALS
Total	**$ 2,372,557.66**	**$ 237,970.24**	**$ 1,303,902.24**	**$ 1,282,440.05**	**$ 1,289,985.71**	**$ 1,416,758.41**	**$ 1,187,415.00**	**$ 1,336,415.71**	**$ 1,335,142.56**	**$ 1,264,789.84**	**$ 2,554,594.67**	**$ 49,641.50**	**$ 15,631,613.59**

FY19

Equalization $ Remitted for:	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Aug 2019	
Month Received:	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sept 19	Oct 19	Nov 19	TOTALS
Total	**$ 1,163,697.11**	**$ 1,228,103.25**	**$ 1,158,413.81**	**$ 1,237,539.40**	**$ 1,185,868.21**	**$ 1,214,820.52**	**$ 1,265,128.93**	**$ 1,168,117.80**	**$ 1,203,652.90**	**$ 1,170,171.21**	**$ 1,212,817.56**	**$ 1,642,301.51**	**$ 14,850,632.21**

FY18

Equalization $ Remitted for:	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan & Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	
Month Received:	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	Oct 18	Nov 18	TOTALS
Total	**$ 599,817.91**	**$ 566,629.95**	**$ 618,246.90**	**$ 614,106.20**	**$ 754,806.21**	**$ 2,695,870.09**	**$ 1,337,153.75**	**$ 1,203,123.36**	**$ 1,215,516.34**	**$ 1,202,131.11**	**$ 1,188,947.34**	**$ 1,258,080.66**	**$ 13,254,429.82**

FY17

Equalization $ Remitted for:	Jul & Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	
Month Received:	Dec 16	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 7	Sept 17	Oct 17	Nov 17	TOTALS
Total	**$ 1,246,502.41**	**$ 599,721.32**	**$ 594,666.10**	**$ 1,097,049.38**	**$ 681,034.05**	**$ 649,029.93**	**$ 810,751.53**	**$ 723,846.35**	**$ 695,361.11**	**$ 833,344.09**	**$ 557,280.60**	**$ 599,817.91**	**$ 8,832,810.78**

FY16

Equalization $ Remitted for:							Jan & Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016		
Month Received:	Dec 15	Jan 16	Feb 16	Mar 16	Apr 16	May 16	Jun 16	Jul 16	Aug 16	Sept 16	Oct 16	Nov 16	TOTALS
Total	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,123,587.68	$ 743,609.37	$ 674,806.22	$ 726,277.16	$ 713,088.37	$ 518,118.75	$ 4,499,487.55

EQUALIZATION SURCHARGE HISTORY

Month of	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
2016	$ 580,655.87	$ 542,517.55	$ 743,171.81	$ 674,131.18	$ 725,522.32	$ 712,956.19	$ 517,623.85	$ 620,047.11	$ 626,455.30	$ 599,721.32	$ 594,666.10	$ 722,868.38	$ 7,660,336.98
PrePaid Back pay					$ 118,567.00								$ 118,567.00
Wireless Carrier xfer					$ 255,594.00								$ 255,594.00
2017	$ 680,994.05	$ 649,029.93	$ 810,751.53	$ 695,361.11	$749,256.32	$ 833,344.09	$ 557,280.60	$ 599,817.91	$ 566,629.95	$ 618,246.90	$ 614,106.20	$ 754,806.21	$ 8,129,624.80
2018	$ 1,522,691.96	$ 1,173,178.13	$ 1,337,153.75	$ 1,203,123.36	$ 1,215,516.34	$ 1,202,131.11	$ 1,188,947.34	$ 1,258,080.66	$ 1,162,776.33	$ 1,228,103.25	$ 1,158,413.81	$ 1,237,539.40	$ 14,887,655.44
2019	$ 1,176,781.81	$ 1,124,652.57	$ 1,265,128.93	$ 1,168,117.80	$ 1,203,652.90	$ 1,170,171.21	$ 1,212,817.56	$ 1,191,630.05	$ 1,159,547.61	$ 1,303,891.19	$ 1,282,359.45	$ 1,271,244.04	$ 14,529,995.12
2020	$ 1,237,988.13	$ 1,173,880.52	$ 1,280,265.88	$ 1,213,090.68	$ 1,224,007.79	$ 1,287,371.61	$ 1,266,405.76	$ 1,151,538.31	$ 1,144,938.67	$ 1,139,491.71	$ 1,143,518.88	$ 1,189,281.74	$ 14,451,779.68
2021	$ 1,175,626.22	$ 1,114,241.24	$ 1,333,912.53	$ 1,166,022.22	$ 1,154,554.99	$ 1,178,282.73	$ 1,213,170.06	$ 1,149,140.27	$ 1,131,666.06	$ 1,191,512.63	$ 1,104,147.61	$ 1,236,187.16	$ 14,148,463.72
2022	$ 1,175,917.91	$ 1,087,494.93	$ 1,254,382.66	$ 1,167,246.40	$ 1,214,648.99	$ 1,383,485.38	$ 1,193,122.77	$ 1,205,441.29	$ 1,164,779.92				$ 10,846,520.25
NG9-1-1 Withholding (1x)			$ 2,348,343.23										$ 2,348,343.23
2023	$ 1,174,384.35		$ 1,179,289.89	$ 1,239,871.71	$ 1,160,437.01	$ 1,072,172.19	$ 1,285,081.08	$ 1,178,132.95	$ 1,233,355.83	$ 1,227,343.85	$ 2,367,619.76		$ 13,117,688.62
NG9-1-1 Withholding (1x)											$ 2,601,413.84		$ 2,601,413.84
2024	$ 1,166,094.82	$ 1,178,650.54	$ 2,387,090.19		$ 1,307,137.14	$ 1,041,953.80	$ 1,217,316.64	$ 1,365,561.66	$ 1,157,731.43	$ 1,185,197.86	$ 1,159,349.63	$ 1,055,850.16	$ 14,221,933.87
NG9-1-1 Withholding (1x)							$ 2,361,360.11						$ 2,361,360.11
2025	$ 1,048,826.08	$ 1,048,032.56	$ 1,074,150.85	1121322.86	$ 1,095,618.08	$ 1,200,230.17	$ 1,144,685.51	$ 1,128,326.80	$ 1,128,664.82				$ 9,989,857.73
NG9-1-1 Withholding (1x)							$ 1,614,314.27						$ 1,614,314.27

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2330 **Agenda Date:** 10/6/2025 **Agenda #:** 6.C.1.

DU PAGE COUNTY

ETSB - Policy Advisory Committee

Draft Summary

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

Monday, September 8, 2025 **8:15 AM** **Room 3500A**

Join Zoom Meeting

https://us02web.zoom.us/j/88605233946?pwd=p8TvwfamBt6ycHW9L0OKHnmXKboWu4.1

Meeting ID: 886 0523 3946

Passcode: 384962

1. CALL TO ORDER

8:15 AM meeting was called to order by Chair Selvik at 8:15 AM.

2. ROLL CALL

Attendees:
Linda Zerwin, DuPage Emergency Telephone System Board, non-voting Member (Remote)
Gregg Taormina, DuPage Emergency Telephone System Board (Remote)
Eve Kraus, DuPage Emergency Telephone System Board (Remote)
Andres Gonzalez, DuPage Emergency Telephone System Board
Jan Barbeau, State's Attorney's Office (Remote)
Jim Connolly, Village of Addison (Remote)
Craig Gomorczak, Lisle PD (Remote)
Marilu Hernandez, ACDC (Remote)
Bob Murr, College of DuPage (Remote)
Michael Rodriguez, Lisle PD (Remote)
Richard Sanborn Jr., York Center FPD (Remote)

On roll call, Members Benjamin, Burmeister, Clark, Jansen and Selvik were present, which constituted a quorum. Member Fleury (8:26 am) was absent at the time of roll call.

PRESENT	Selvik, Benjamin, Burmeister, Clark, and Jansen
LATE	Fleury

3. PUBLIC COMMENT

There was no public comment.

4. CHAIR'S REMARKS - CHAIR SELVIK

There were no remarks from Chair Selvik.

5. MEMBERS' REMARKS

Vice Chair Clark said he wanted to commend the ETSB on the beginning of the rollout for the Fire radios. He said so far things had been going smoothly and it was good to see progress.

6. CONSENT ITEMS

6.A. **25-2115**

DEDIR System August Maintainer Report

On voice vote, all Members voted “Aye”, motion carried.

Attachments: Motorola System Manager Report August

RESULT:	ACCEPTED AND PLACED ON FILE
MOVER:	Eric Burmeister
SECONDER:	Tyler Benjamin

6.B. **25-2116**

ETSB PAC Minutes - Regular Meeting - Monday, August 4, 2025

On voice vote, all Members voted “Aye”, motion carried.

Attachments: 2025-08-04 PAC Minutes Summary

RESULT:	ETSB RECEIVED AND PLACED ON FILE
MOVER:	Craig Jansen
SECONDER:	Eric Burmeister

7. COMMITTEE APPROVAL REQUIRED

7.A. **25-2117**

Approval of a Memorandum of Understanding Modification between the Emergency Telephone System Board of DuPage County and the Hinsdale Township High School District 86 pursuant to Policy 911-005.2: Access to the DuPage Emergency Dispatch Interoperable Radio System (DEDIR System), and 911-005.9: Access to DEDIR System Non-Public Safety / School Security.

Chair Selvik said the 14 day notification period was completed with no objections.
On voice vote, all Members voted 'Aye', motion carried.

Attachments: DEDIRS Modification Hinsdale HS 8.7.25_Redacted

RESULT:	APPROVED AT COMMITTEE
MOVER:	Chris Clark
SECONDER:	Tyler Benjamin

8. DEDIR SYSTEM

8.A. **25-2119**

September DEDIR System Update

Executive Director Zerwin said so far, all the ACDC Fire agencies APXNext XN radios were rolled out except Addison, which was scheduled for that week. She said the ETSB planned to proceed with a letter of intent, certification, and fleetmap so radios could be distributed in good faith to the IGA process for DU-COMM agencies. Executive Director Zerwin said the schedule for bringing in Police departments to start encryption on those radios would be coming up shortly. She asked Mr. Gonzalez to show the status of certifications and fleetmaps for Police agencies and said those were starting to come in slowly as well. She emphasized that the focus remained on getting Fire radios out first.

Executive Director Zerwin said DU-COMM will have to redo the IGA for Police agencies and that certifications would be added to the files for ACDC agencies. She said the Police would also be receiving new fleetmaps, and if there were any alias changes or final changes to their agency banks or user select banks, they could be made as the radios were brought in and final encryption was completed.

Attachments: DEDIR System Update - 09 2025

8.B. **25-2129**

Discussion of Policy 911-005.8: DEDIR System Subscriber Unit Requirements.

Executive Director Zerwin explained that Policy 911-005.8 allowed the ETSB to amend the accessories list without board approval. She said an updated equipment list for the APXNext XN radios would be added and distributed on the Policy board and on the podcast. Vice Chair Clark said he was concerned the Policy seemed to restrict holsters to the Boston leather option and asked if other protective cases would be acceptable.

Executive Director Zerwin said the concern was mainly about protecting the screen, chiefs could choose what to use, and ETSB only provided the approved list. She said more options would likely become available over time. Vice Chair Clark said he wanted to confirm that other holsters that protected the display would be acceptable, and Executive Director Zerwin said it depended on how the radio was held and reminded him holsters were not part of NFPA certification. She said the ETSB did not provide holsters, only on initial deployment.

Chair Selvik said chiefs could submit requests for other accessories to the PAC for consideration. Vice Chair Clark said many preferred non-leather holsters for cleaning bloodborne pathogens. Executive Director Zerwin said that could be considered but stressed the policy remained limited to the list of approved equipment which included a plastic holster.

Member Fleury arrived at 8:26 a.m.

Attachments: 911-005.8 DEDIR System Subscriber Unit Requirements
ETS-R-0015-23 executed_Redacted

8.C. **25-2157**

Discussion of Policy 911-005.6: DuPage Emergency Dispatch Interoperable Radio System (DEDIR System) Use of Emergency Button

Member Burmeister said that he and Member Tyler had met to discuss the matter. He said ACDC had no issue with the initial policy as written by ETSB, but he understood DU-COMM had some operational needs. Member Tyler said DU-COMM's proposal was that the PSAPs exchange policies and keep each other informed, rather than having a single overarching policy. He said neither of the PSAP policy aligned exactly with the ETSB policy and that it was better to leave it open-ended as long as there was communication. He said Chiefs governed DU-COMM's operations, and if a police or fire Chief wanted to change how emergency button activations were handled, he could not stop them.

Member Burmeister said the PSAPs had already exchanged their policies. Member Jansen said his concern was consistency, asking if both PSAPs operated the same way so agencies moving between centers would not face differences. Chair Selvik said the same concern applied even without a switch, since the centers served as backups for each other during mutual aid. He asked if there were differences in how the PSAPs handled activations. Member Tyler said the code word for false activations was the same, but how telecommunicators contacted users was different. He said he was not concerned with strict uniformity as long as PSAPs kept each other informed. He said mutual aid already presented unknowns with agencies outside the System. He said as far as having black and white language that would tell police and fire Chiefs how they must respond and not allow them to change it, "I don't see how I could bring that to them". Executive Director Zerwin said the IGA for the DEDIR System required agencies to follow the system, and that superseded any internal policy.

Chair Selvik said the bigger question was whether this was a PSAP issue or one that required standardization across the system. He said consistency was important for dispatchers and Chiefs should not dictate conflicting practices. Member Tyler said the policy as drafted was operational, not technological, and that Chiefs might want stricter procedures in the future. He said ETSB policy should not prevent that flexibility. Executive Director Zerwin said such changes should come to PAC, since its purpose was to create standardized system policies. She said once an incident was dispatched, agency response was operational, but the emergency button process was written by Chiefs for consistency and safety.

Vice Chair Clark said he was concerned that if ETSB dictated procedures for the emergency button, it might extend into other operational areas. Executive Director Zerwin said ETSB did not want to go that deep but the Chiefs had asked for consistency. Chair Selvik said he supported consistency, noting the policy had been adopted in 2018 and should evolve but remain standardized. He said whether there was one policy or separate PSAP policies, both should still come through PAC for review.

Member Fleury said he feared that allowing each PSAP to set its own rules would create confusion for dispatchers. He said this might be more of a PSAP issue than an ETSB issue but cautioned against going too far down that path. Vice Chair Clark said the policy might include too much detail and should be broader. Member Fleury said any technological change would also force constant revisions. Vice Chair Clark agreed that room layout and console positions could affect operational details, so ETSB policy should remain broad.

Executive Director Zerwin said the intent of the policy was officer and firefighter safety and ensuring consistent expectations. She said differing practices could cause delays and confusion, and that the Policy Advisory Committee was designed to provide standardized guidance for how the interoperable radio system was used.

Attachments: 911-005.6 DEDIRS Use of Emergency Button executed 11.9.22_Redacted
911-005.6 DuPage Emergency Dispatch Interoperable Radio System (DEDIRS) Emergency Button redline

9. OLD BUSINESS

There was no old business.

10. NEW BUSINESS

Vice Chair Clark said he had a report. He said they were working to schedule a Fire Focus Group meeting to discuss mobile radios, which would also apply to some police mobile radios. He said the vendor had generally been determined, but each radio had different options, and it was important to make sure the correct ones were ordered. He said they hoped to finalize the decisions in the next couple of weeks so the order would be correct the first time. He said the expected delivery date from the vendor was around January, and they were trying to stay ahead of the process as much as possible.

11. ADJOURNMENT

11.A. Next Meeting: Monday, October 6 at 8:15am in Room 3-500A

Member Tyler made a motion to adjourn the meeting at 8:50 am, seconded by Member Burmeister. On voice vote, motion carried.

Respectfully submitted,

Andres Gonzalez

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-1677 **Agenda Date:** 7/9/2025 **Agenda #:** 6.A.

DU PAGE COUNTY

ETSB - Ad Hoc Finance Committee

Draft Summary

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

Wednesday, June 11, 2025 **9:30 AM** **Room 3500B**

Or immediately following the adjournment of the ETS Board meeting

Join Zoom Meeting

https://us02web.zoom.us/j/83522840717?pwd=CsgdFDTeku2XZnnv7YfTrI67wV7OKJ.1

Meeting ID: 835 2284 0717

Passcode: 818266

1. CALL TO ORDER

9:30 AM meeting was called to order by Chair Schwarze at 9:54 AM.

2. ROLL CALL

ETSB STAFF:
Linda Zerwin
Gregg Taormina
Eve Kraus
Andres Gonzalez

STATE'S ATTORNEY:
Mark Winistorfer

ATTENDEES:
Nancy Llaneta, County Finance
Thomas Packard, County Finance

On roll call, Members Schwarze, Franz, Hernandez, Henry, Honig, Maranowicz, Robb, and Wolber were present.

PRESENT	Schwarze, Franz, Hernandez, Henry, Honig, Maranowicz, Robb, and Wolber

3. PUBLIC COMMENT

There was no public comment.

4. CHAIR'S REMARKS - CHAIR SCHWARZE

Chair Schwarze thanked the Members for their participation in this fourth year of the Ad Hoc Finance Committee. Vice Chair Franz also thanked the Members saying he thought this process helps educate the rest of the Board.

5. FY26 BUDGET

5.A. 25-1485

FY26 Operations Review

Chair Schwarze turned the meeting over to Ms. Zerwin. Ms. Zerwin provided a review of the memorandum that had been distributed to the Members which discussed the operating budget. Ms. Zerwin said one of the things to consider is the replacement of the batteries for the portable radios, police and fire, which is a commodity and costs around $800,000 just for police. She said accounting for those costs would cause spikes in the battery line item as those are replaced. In terms of personnel, Ms. Zerwin said there is an open headcount of two (2) positions to address. She reviewed the move of GIS mapping services to County GIS and the cost sharing with County and includes not only GIS/IT, but also the State's Attorney's Office, the Auditor's Office, and Finance. Ms. Zerwin said that she and Deputy Director Taormina had spoken about how to best fill the open headcount and hoped to develop a plan to bring forward. Discussion ensued regarding the expectations of current staff and salary recommendations, including the status of COLA calculated at 3.5% until direction is received from the County, and the approach to take to fill the open headcount.

Vice Chair Franz said he would like to see a breakdown of the transfers made to the County for cost sharing, a plan for capital projects, and he would like $2M transferred to the PSAPs. He said that with ETSB not funding radios going forward, he thought the goal was to give the PSAPs some funding each year to help them meet their operational needs and requested a history of those payments.

Discussion ensued regarding potential changes in the State's strategic plan which will alter the distribution formula for funding, and may affect smaller systems disproportionately, cost-sharing programs for radio replacement, and the unexpected end of year payouts that could be set aside for a radio replacement program to level out costs. There was also further discussion of personnel in regard to maintenance of the system infrastructure and efficiencies in consolidation and contracts. Ms. Zerwin provided a short explanation of the capital contingencies funding model and the reserves/investments handled by the Treasurer's Office. In conclusion, Ms. Zerwin reviewed the budget calendar in terms of upcoming meetings and presentations.

Attachments: Budget Summary.pdf

6. NEW BUSINESS

There was no new business.

7. ADJOURNMENT

7.A. Next Meeting: Wednesday, July 9 at 9:30am or immediately following the adjournment of the ETS Board meeting in 3-500B

Without objection, the meeting of the ETSB Ad Hoc Finance Committee was adjourned at 10:20am.

Respectfully submitted,

Eve Kraus

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2442 **Agenda Date:** 10/8/2025 **Agenda #:** 6.B.

DU PAGE COUNTY

ETSB - Ad Hoc Finance Committee

Draft Summary

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

Wednesday, September 10, 2025 **9:30 AM** **Room 3500B**

Or immediately following the adjournment of the ETS Board meeting

Join Zoom Meeting

https://us02web.zoom.us/j/84236327607?pwd=qZcpS1j4PDO8NdU5qOsq2KdG07le6n.1

Meeting ID: 842 3632 7607

Passcode: 890436

1. CALL TO ORDER

9:30 AM meeting was called to order by Chair Schwarze at 10:58 AM.

2. ROLL CALL

ETSB STAFF:
Linda Zerwin
Gregg Taormina
Eve Kraus
Andres Gonzalez

COUNTY CLERK:
Chad Pierce, Deputy Clerk

STATE'S ATTORNEY:
Mark Winistorfer

On roll call, Members Schwarze, Hernandez, and Wolber were present. Members Franz, Henry, Honig, Maranowicz, and Robb were absent.

Chair Schwarze said that because of the length of the regular ETS Board meeting, a quorum of Members was not present for the Ad Hoc Finance Committee meeting. He said a next meeting would be scheduled.

PRESENT	Schwarze, Hernandez, and Wolber
ABSENT	Franz, Henry, Honig, Maranowicz, and Robb

3. PUBLIC COMMENT

There was no public comment.

4. CHAIR'S REMARKS - CHAIR SCHWARZE

There were no remarks from Chair Schwarze.

5. MEMBERS' REMARKS

There were no Members' remarks.

6. CONSENT ITEMS

6.A. **25-1677**

ETSB Ad Hoc Finance Minutes - Regular Meeting - Wednesday, June 11, 2025

This item was not discussed.

Attachments: 2025-06-11 ETSB Ad Hoc Finance Minutes Summary.pdf

7. PARENT COMMITTEE APPROVAL REQUIRED

8. FY26 BUDGET

8.A. **25-1687**

FY26 Capital Review

This item was not discussed.

Attachments: Budget Summary.pdf

9. OLD BUSINESS

There was no old business.

10. NEW BUSINESS

There was no new business.

11. ADJOURNMENT

11.A. Next Meeting

Without objection, the meeting of the Ad Hoc Finance Committee was adjourned at 10:59am.

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2189 **Agenda Date:** 10/8/2025 **Agenda #:** 6.E.1.

DU PAGE COUNTY

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

ETSB - Emergency Telephone System Board

Draft Summary

Wednesday, September 10, 2025 **9:00 AM** **Room 3500B**

Join Zoom Meeting

https://us02web.zoom.us/j/87054121495?pwd=aS0IyeCpbV6Y3zuJX2OSIg22qtrJGM.1

Meeting ID: 870 5412 1495

Passcode: 771310

1. CALL TO ORDER

9:00 AM meeting was called to order by Chair Schwarze at 9:00 AM.

2. ROLL CALL

ETSB STAFF:
Linda Zerwin
Gregg Taormina
Eve Kraus
Andres Gonzalez
Jerry Furmanski (Remote)

COUNTY CLERK:
Chad Pierce, Deputy Clerk

STATE'S ATTORNEY:
Mark Winistorfer

ATTENDEES:
Gwen Henry, County Treasurer, Member Ex-Officio
Nick Kottmeyer, County Board Office
Tyler Benjamin, DU-COMM
Eric Burmeister, ACDC
Colin Fleury, West Chicago PD
Nancy Llaneta, County Finance
Ryan Miller, DU-COMM
Roy Selvik, Addison PD
Rachel Bata, Roselle PD (Remote)
Kimberly Blair, DMMC (Remote)
Ric Ciszewski, West Chicago Fire (Remote)
Don Cummings, Carol Stream PD (Remote)
Joe Grage, Lombard PD (Remote)
Brandon Hurd, Village of Cicero (Remote)

Jeffery Keefe, West Chicago Fire (Remote)
Jim McGreal, Downers Grove PD (Remote)
Anthony McPhearson, County CIO (Remote)
Bret Mowery, York Center Fire (Remote)
Bob Murr, College of DuPage (Remote)
Jason Norton, Darien PD (Remote)
Michael Rodriguez, Lisle PD (Remote)
Tim Roman, Winfield Fire (Remote)
Matt Theusch, Citizen (Remote)
Livingston County ETSB (Remote)

On roll call, Members Schwarze, Franz, Eckhoff, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber were present. Member Hernandez (9:03 remote, 9:12 present) was absent at the time of roll call.

PRESENT	Schwarze, Franz, Eckhoff, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
LATE	Hernandez

3. PUBLIC COMMENT

There was no public comment.

4. CHAIR'S REMARKS - CHAIR SCHWARZE

Member Eckhoff left the meeting at 9:01am.

Chair Schwarze began by saying there were quite a few accolades this month as last month was cut short with the cutting of the ribbon at the Mental Health Crisis Center.

From the August monthly report, Chair Schwarze congratulated ETSB Administrative Assistant Andres Gonzalez Di Maso who earned the Certified Associate in Project Management credential, completing over 23 hours of education and a 150-question exam. He said this globally recognized credential certifies his knowledge in project management fundamentals, predictive and agile methodologies and business analysis frameworks. The skills gained through this program will allow him to contribute more strategically to ETSB projects.

Chair Schwarze then congratulated Deputy Director Tyler Benjamin, Technical Services Manager Erik Maplethorpe, Training Manager Amanda Schretter, Quality Assurance Manager Ryan Miller and Operations Manager MJ Martin of DU-COMM who earned their Emergency Number Professional (ENP) certifications. He said this nationally recognized achievement demonstrates their high knowledge, expertise and excellence in 911 operations, leadership and public safety leadership and awareness of current issues in the field. The certification has been earned by 1,800 of the 102,700 emergency telecommunicators in the United States and Canada. Passing a 150 question exam requires comprehensive understanding of technology, operations management and policy in our industry.

Chair Schwarze recognized Team Lead Mardula, TC Bukovic, & TC Vertucci who received a

Performance of Duty Memo for their collaboration during a potential arson. On May 16th, multiple 911 calls simultaneously came in for a man with a gas can starting vehicles on fire. TCs processed calls expeditiously, keeping all responders updated, and prioritizing this event as an active incident with the alleged offender still on scene. Shortly after, the alleged offender was apprehended without incident. The manner in which this incident was handled shows dedication to the ACDC Mission and demonstrates the ability to work as a team, the ability to communicate, and provide responder safety.

Member Eckhoff returned to the meeting at 9:04am.

From the September monthly report, Chair Schwarze began by sharing an email from Fire Chief Schultze of Carol Stream. The first fire radios were deployed to the Carol Stream Fire Protection District on Thursday, August 21.
On August 25, Chief Schultze wrote, Good Morning Linda & Eve, I wanted to give you a report that we had a very significant house fire on Saturday (August 23) morning involving all of our companies and multiple mutual aid agencies AND…… All of our portables worked great with no issues. This incident involved changing channels, volumes up & down throughout the incident and prolonged period of time that the radios were on. No problems! Thank you again. Rob Schultz, Fire Chief, Carol Stream, Fire District.
Chair Schwarze said he attended that distribution and our ETSB staff did an outstanding job getting those radios deployed. He said he thought there were about 60 radios and ETSB was there maybe an hour and a half, maybe two hours and that the deployment went super smooth. He thanked ETSB staff for their service and transitioned into the next recognition for ETSB Senior Network Analyst Jerry Fermanski.

Chair Schwarze congratulated Mr. Furmanski on his incredible 15 years of service to the organization. He said, Jerry's dedication and unwavering commitment, professionalism and positive attitude continue to make a profound impact. ETSB is grateful to have you on our team and we look forward to many more years with you as an integral part of the ETSB organization. Chair Schwarze welcomed Mr. Furmanski to say a few words if he would like. Mr. Furmanski said thank you very much for recognizing my 15 years with the ETSB. It's a pleasure to serve with the organization and hopefully I will survive few more years.

Chair Schwarze then recognized ACDC TC Sean Milnes who received a Thank You letter from Elmhurst Police Chief McLean for his professionalism during a search warrant he assisted as the Metro SWAT Dispatcher. Chief McLean commended TC Milnes for his dedication and teamwork that ultimately led to the successful apprehension of an armed and dangerous offender and transported to DuPage County Jail.

Chair Schwarze continued with the recognition of TC Hawkins who dispatched Addison PD to a vacant building on Swift Rd for multiple burglary alarm activations. Upon arrival, officers found broken glass, and simultaneously a witness reported 4-5 subjects inside. A perimeter was established, 15 minutes later, three subjects were taken into custody after exiting the building, two more remained inside. At shift change, TC Bukovic assumed control of the channel and continued managing the situation with composure. The Patrol Sgt requested a live stream from his body camera, TC Bukovic had the stream running in less than 15 seconds. The Sgt placed his

camera into the ceiling, where TC Bukovic observed two suspects hiding. TC Bukovic provided detailed descriptions of the suspects and updates on their movements, leading to the safe apprehension of the final two subjects. Through effective teamwork and skillful use of technology, the incident concluded safely with all five subjects taken into custody which compliments on both Telecommunicator's dedication to the ACDC Mission, and their abilities to multitask, communicate, and work as a team.

Chair Schwarze recognized TC Renee Calzaretta orchestrated an incident involving the Bloomingdale and Addison Police Departments that lead to a short pursuit involving a stolen vehicle. Throughout the incident, TC Calzaretta remained calm, relayed and echoed critical information to responders, and made proper documentation in CAD. The incident was handled flawlessly and concluded safely with the involved subjects in custody.

Chair Schwarze recognized DU-COMM TC II Tracy Severson who has been designated to present at the upcoming IPSTA 2025 Conference in Springfield in October. Her paper, *Answering Our Own Call: The Power of Peer Support,* was selected among several submissions for presentation. He said DU-COMM is extremely proud of Tracy for putting herself out there and showcasing the importance of peer support on such a significant platform.

Chair Schwarze concluded by congratulating five DU-COMM Managers who completed the Center Manager Certification Program (CMCP): Training Manager Amanda Schretter, Quality Assurance Manager Ryan Miller, Operations Manager Bill Barber, Operations Manager Donna Napier, and Operations Manager Steve Pirog.

5. MEMBERS' REMARKS

There were no Members' remarks.

6. CONSENT AGENDA

Chairman Schwarze asked for a motion to combine Consent Agenda Items A/Monthly Report for September 10; B/Revenue Report for September 10; C/Minutes Approval Policy Advisory Committee for August 4; D/Minutes Approval ETS Board for August 13. Member Johl motioned, seconded by Member Wolber. On voice vote, all Members voted "Aye", motion carried.

Chairman Schwarze asked for a motion to approve Consent Agenda Items A/Monthly Report for September 10; B/Revenue Report for September 10; C/Minutes Approval Policy Advisory Committee for August 4; D/Minutes Approval ETS Board for August 13. Member Johl motioned, seconded by Member Honig. On voice vote, all Members voted "Aye", motion carried.

6.A. Monthly Staff Report

6.A.1. **25-2145**
Monthly Report for September 10 Regular Meeting

Attachments: September Meeting Monthly Report.pdf

6.B. Revenue Report 911 Surcharge Funds

6.B.1. **25-2151**
ETSB Revenue Report for September 10 Regular Meeting for Fund 5820/Equalization

Attachments: Revenue Report Regular Meeting 9.10.25 Fiscal Year
Revenue Report Regular Meeting 9.10.25 History

6.C. Minutes Approval Policy Advisory Committee

6.C.1. **25-2116**
ETSB PAC Minutes - Regular Meeting - Monday, August 4, 2025

Attachments: 2025-08-04 PAC Minutes Summary

6.D. Minutes Approval ETS Board

6.D.1. **25-2152**
ETSB Minutes - Regular Meeting - Monday, August 13, 2025

Attachments: 2025-08-13 ETSB Minutes Summary

RESULT:	APPROVED THE CONSENT AGENDA
MOVER:	Pat Johl
SECONDER:	Andrew Honig
AYES:	Schwarze, Franz, Eckhoff, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
ABSENT:	Hernandez

7. VOTE REQUIRED BY ETS BOARD

7.A. Budget Transfers

7.A.1. **ETS-R-0044-25**
Transfer of funds for FY25 from 4000-5820-53828 (Contingencies) to 4000-5820-52250 (Auto/Machinery/Equipment Parts) in the amount of $225,000 for replacement batteries for the APXNext Police portable radios under Bid #25-070-ETSB.

Member Hernandez entered the meeting at 9:12am.

On roll call, all Members voted "Aye", motion carried.

Attachments: BT 53828 to 52250 Batteries.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Kyle Wolber

AYES:	Schwarze, Franz, Eckhoff, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
LATE:	Hernandez

7.A.2 **ETS-R-0045-25**

Transfer of funds for FY25 from 4000-5820-53830 (Other Contractual Expenses) to 4000-5820-53040 (Interpreter Services) in the amount of $3,000 to encumber additional funds for translation services under PO 924001/6848-1.

On roll call, all Members voted "Aye", motion carried.

Attachments: BT 53830 to 53040 Interpreter.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	David Schar
AYES:	Schwarze, Franz, Eckhoff, Hernandez, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber

7.A.3. **ETS-R-0046-25**

Transfer of funds for FY25 from 4000-5820-54199 (Capital Contingencies) to 4000-5820-54110 (Capital Equipment and Machinery) and 4000-5820-54107 (Capital Software) in the amount of $1,167,645, for the third of six financing payments on the Motorola PO 922031/6149-1.

Vice Chair Franz asked if there could be an update on the portable radios given this transfer and Agenda Item 7A regarding batteries for the police portable radios.

Executive Director Zerwin said Agenda Item 7A1 is replacement batteries for police portables. Those radios have been on the street for three years and usable battery life is around three years. She said the police users are starting to see some battery failures and that 7A1 is to order replacement batteries for police. Vice Chair Franz asked if those radios are potentially going to be replaced as well? Executive Director Zerwin replied, no.

Executive Director Zerwin said this purchase order is for radio consoles, the microwave project, and some other bundled services that ETSB financed. She clarified this was a separate financing package from the radio purchase.

On roll call, all Members voted "Aye", motion carried.

Attachments: BT 54199 to 54110 and 54107 Consoles.pdf

RESULT:	APPROVED

MOVER:	Joseph Maranowicz
SECONDER:	Kyle Wolber
AYES:	Schwarze, Franz, Eckhoff, Hernandez, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber

7.B. Payment of Claims

7.B.1. **25-2155**

Payment of Claims for September 10, 2025 for FY25 - Total for 4000-5820 (Equalization): $1,747,401.12.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Payment of Claims 9.3.25 FY25.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Andrew Honig

7.C. Purchase Resolutions

7.C.1. **ETS-R-0047-25**

Recommendation for the approval of a contract to GenServe LLC, PO 925028, for semi-annual inspection, preventive maintenance, and emergency call out service for campus backup emergency generators, for the two-year period from November 1, 2025 through October 31, 2027, for a contract total amount not to exceed $138,832, per renewal option under bid award #23-099-FM. First and final option to renew. ($16,000 for ETSB) (Pending Parent Committee Approval)

On voice vote, all Members voted "Aye", motion carried.

Attachments: GenServe 925028 PRCC.pdf
GenServe 925028 BID TAB - SEMI-ANNUAL INSPECTION, PM & CALL OUT 23-099-FM.pdf
GenServe 925028 Contract Renewal Agreement_Redacted.pdf
GenServe 925028 Pricing_Redacted.pdf
GenServe 925028 Vendor Ethics_Redacted.pdf
Resolution FM-P-0042-25.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Joseph Maranowicz

7.C.2. **ETS-R-0048-25**

Recommendation for the approval of a contract purchase order to Insight Public Sector, Inc., PO 925024, for a three (3) year renewal of maintenance and support on the virtual environment and stand-alone backup servers, for a period of October 16, 2025 through October 16, 2028, for a contract total not to exceed $23,680.22; contract pursuant to the Governmental Joint Purchasing Act, 30 ILCS 525/2 (OMNIA PARTNERS [COBB COUNTY] IT PRODUCTS AND SERVICES [#23-6692-03]).

On voice vote, all Members voted "Aye", motion carried.

Attachments: Veeam 925024 PRCC.pdf
Quotation #0228702698 - DuPage County ETSB.PDF
23-6692-03_Insight_MAD_Redacted.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Joseph Maranowicz

7.C.3. **ETS-R-0049-25**

Recommendation for the approval of a contract to Motorola Solutions, Inc., PO 925019, to furnish and deliver 1,700 Motorola IMPRES 2 replacement batteries for the Police APXNext portable radios, for a contract total not to exceed $223,499; Per lowest responsible bid #25-070-ETSB.

On voice vote, all Members voted "Aye", motion carried.

Attachments: Motorola 925019 PRCC.pdf
BID Tabulation 25-070-ETSB.pdf
Motorola Solutions Pricing & Signature Pages_Redacted.pdf
Motorola 925019 Vendor Ethics_Redacted.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Kyle Wolber

7.D. Resolutions

7.D.1. **ETS-R-0041-25**

Resolution to amend and approve Policy 911-010: Expenditure Policy.

Executive Director Zerwin began by saying that the update of this policy had been a goal of Vice Chair Franz for a couple of years. She said she and ASA Winistorfer felt the language that Member Robb had submitted to the security policy fit better in the expenditure policy because the question is whether ETSB should pay for the CommsCoach interface. Executive Director Zerwin said this allows the policy to be updated according to statute according to ordinance. She said, typically this would be a budget request in the next fiscal year. If there are funds available in the current fiscal

year, then a request could be brought forward to the Board for consideration as pending if it is recommended by the Ad Hoc Finance Committee. She continued saying this revolves around the discussion of whether just because something is an allowable cost should it be paid for and how that procedure works. Executive Director Zerwin said if the goal is to limit the size of what ETSB considered the 9-1-1 system to help more money be available to the PSAPs, then the things they are going to pay for in the future have to be considered. Further, the budget is down $1M in revenue this year and that does not count what the State provides back to the ETSBs for the extra distribution that is in the projection. She said it is the first time surcharge revenue has been down $1M in her 16 years here.

Executive Director Zerwin there is a lot of technology coming through. There are agencies purchasing interfaces to hang off of the system for things they want, like drones, cameras, license plate readers, things like that, that interface with the system. She said the good news is, as the Treasurer reported last month, ETSB is in line with its capital contingencies in terms of replacement or upgrade for the core systems in place today. She said the philosophical decision is how they are going to allow things to come forward.

Discussion ensued around the need to balance ETSB's financial commitments with decreasing 911 surcharge revenue projected to be down, to create a policy that aims to clearly define what ETSB funds and what costs remain the responsibility of PSAPs or agencies, especially with emerging technologies like drones and cameras interfacing with the system, budget requests must come through the budget process, with the Board deciding whether to fund allowable costs, including those involving new system interfaces and mitigates risks of unplanned costs impacting core operations. The Board will require that any unbudgeted mid-year requests for new technology or system interfaces be brought forward through the established budget process for approval. If the Board does not approve a request, only the cost of the interface itself would be charged to the requesting PSAP, while staff time spent supporting the PSAP would not be billed. The Board emphasized the importance of prior communication and approval before agencies purchase technology on a whim to avoid unexpected costs and ensure proper budgeting.

Vice Chair Franz insisted multiple times that there needs to be discussion on this policy, to which Chair Schwarze responded that now is that time. Vice Chair Franz said both PSAPs have a voice at the table and wanted to hear their thoughts on what the impact might be.

Member Robb said that CommsCoach is a critical component of the 9-1-1 System, that is has to do with quality assurance and training, which are both costs that ETSB has historically covered. She said it is not a whimsical request but something that is going to impact their ability to better serve our constituents, our people, in terms of providing them with better training and providing quality assurance, going from being able to maybe QA 2% of our calls to 100% of our calls to identify where there are issues and create training modules. Member Hernandez confirmed ACDC is utilizing the old

software and that it works for them.

There was further discussion in which the Board agreed that the expenditure policy does not restrict bringing new items forward for approval and brought up a question of how to handle separate requests from the PSAPs on things they want and how to keep it equitable in a shared system. Member Robb confirmed she spoke to Member Hernandez regarding CommsCoach and that ACDC was not interested in the software.

Vice Chair Franz asked what CommsCoach is. DU-COMM's Quality Assurance Manager Ryan Miller detailed the CommsCoach software benefits, enabling quality assurance on 100% of calls instead of 2% which is the national standard and can be a struggle to meet when a 7-minute call can take an hour to QA start to finish, and offering simulation training to improve telecommunicator readiness. It supports identifying systemic issues and tailoring training accordingly.

The discussion moved away from a specific software to the policy and processes in the policy. Member Maranowicz pointed out the challenge of who then ultimately owns and maintains interfaces and software purchased by PSAP's but connected to the 9-1-1 System including maintenance and emergency support. For allowable costs, ETSB is responsible for maintenance and cost of maintenance. For software purchased by an agency, the interface cost and annual maintenance is paid by the agency(s). LEADS is an example of a PSAP cost but the interface is ETSB's as it falls under the Hexagon contract.

Member Eckhoff asked to clarify the recommendation of ETSB staff based on the memorandum. ASA Winistorfer said it was originally proposed that the redline language be put in a different policy. The recommendation is to reject putting it in the other policy because it is going into this policy.

Chair Schwarze said there was a motion and a second and asked for a vote. On roll call, 11 Members voted yes, 1 Member voted no, motion carried.

Attachments: 911-010 Expenditure ETS-R-009-004P executed 2.12.2009_Redacted.pdf
Policy 911-010: Expenditure Policy draft
Memorandum re ETSB Policies 8.13.25.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	David Schar
AYES:	Schwarze, Eckhoff, Hernandez, Honig, Johl, Maranowicz, Markay, McCarthy, Robb, Schar, and Wolber
NAY:	Franz

7.D.2. **ETS-R-0042-25**

Resolution to amend and approve Policy 911-018: 9-1-1 System Administration.

Vice Chair Franz asked for a summary of the changes. Executive Director Zerwin said the changes were to clean up the language eliminating outdated references to, adjusting 9-1-1 Coordinator to 9-1-1 System Manager, removal of a reference to Law Enforcement Protocols (EPD) which were originally going to be utilized by DU-COMM but then removed, at DU-COMM's request, in a subsequent contract change order, and adjusting Computer Aided Dispatch (CAD) to 9-1-1 System for interface requests.

On roll call, all Members voted "Aye", motion carried.

Attachments: Policy 911-018: 9-1-1 System Administration draft
Policy 911-018: Exhibit A.pdf

RESULT:	APPROVED
MOVER:	Pat Johl
SECONDER:	Joseph Maranowicz

7.D.3. **ETS-R-0039-25**

Resolution to amend and approve Policy 911-013.1: 9-1-1 System Interface Access and Fees.

The discussion began as a continuation from last month with Member Robb asking whether the PSAP is a member or are we part of what the ETSB is. Would the ETSB be here without the PSAPs? Who serves who? Vice Chair Franz added, it's one team working together tirelessly. Member Robb continued saying they (PSAP staff) participate in Tech Focus, groups that were part of the bill for the API interface for CommsCoach. She said they participate in doing GIS work for the ETSB. Member Robb said they used to have a GIS person on staff, and we do validations. We got rid of that person because the ETSB took over GIS, but we do those validations because it's part of our mission for public safety. We don't charge for that. So where do we draw the line in the sand in my question. And where are we working together collectively. And why are we billing each other?

Executive Director Zerwin brought forward an example that has not yet come to the Board. Drones. Drones as first responders. So, if an ACDC or DU-COMM agency brings the request through the PSAP and the Board says no, but we do it anyway, there could be hundreds of drones. She said in some ways it is a way that the PSAPs can circumvent the intent of the policy for agencies by bringing it through the PSAP, especially with all the emerging technology. If drones are considered an allowable cost, then what is the ETSB putting itself on the hook if those programs expand?

Chair Schwarze asked for any further comments. After hearing none, he said there is a motion and a second. ASA Winistorfer clarified a yes vote means you are approving the changes of the current policy that is in existence. To be more specific, it would basically

mean that any staff time would be unbillable. Or any agency, or PSAP, or PSAPs. Member Robb and Vice Chair Franz said, not any agency, just the PSAPs. Chair Schwarze replied, sorry, yes, just PSAP.

Member Markay asked, do staff recommend this? Executive Director Zerwin replied, no. Chair Schwarze said, a no vote would mean you are not approving these amendments, and the policy will stay as is. Member Markay again, I am just asking. ETSB staff do not support this. Executive Director Zerwin said, correct. Member Markay responded, alright.

On roll call, 3 Members voted yes, 9 Members voted yes, the motion was defeated.

Attachments: Policy 911-013.1 9-1-1 System Interface Access and Fees July 9 2025 draft
Policy 911-013.1: 9-1-1 System Interface Access and Fees August 2025 draft redline JR edits 8.5.25.pdf

RESULT:	DEFEATED
MOVER:	Kyle Wolber
SECONDER:	Pat Johl
AYES:	Franz, Honig, and Robb
NAY:	Schwarze, Eckhoff, Hernandez, Johl, Maranowicz, Markay, McCarthy, Schar, and Wolber

8. DEDIR SYSTEM

8.A. **25-2181**
Memorandum regarding Motorola Change Order #7

Member Maranowicz stepped out of the meeting at 10:32am, briefly returned, and then left the meeting at 10:33am.

Executive Director Zerwin referenced a memorandum posted with the agenda regarding a change order to the Motorola radio contract and discussed the following in detail: replacement of the APX4000 portable radios for County and Police agencies, additional equipment as requested to cover the operational needs of police and fire agencies, return of the APX8500 mobile radios (which will be part of change order #8) and the alternative mobiles, and the budgetary impact of the change orders.

Along with the support of the County Board, whose APX4000 replacement costs are approximately $1.88M of the total cost, the ETS Board supported replacement of the APX4000 radios in the field because of their end of life/end of support vendor status for fleet uniformity and to simplify future replacements and maintenance.

Executive Director Zerwin negotiated the return of all 603 mobile radios purchased from Motorola, including those already deployed in police and fire vehicles. As such, credit to the contract for the mobiles will be utilized to prepay for airtime/smart services.

In conjunction, Executive Director Zerwin brought forward a recommendation to assist agencies in covering the costs of uninstalling deployed mobiles in police and fire vehicles. The board supported reimbursing agencies up to approximately $170,000 for costs related to uninstalling non-working radios, recognizing this as an unexpected expense caused by vendor equipment issues. Only the costs directly associated with the uninstall/install process will be reimbursed, and agencies must submit documentation of their costs, whether the costs were made through a third-party vendor or internal village fleet management, to request reimbursement. Executive Director Zerwin said she would bring back language at next month's meeting regarding these costs and procedures.

Vice Chair Franz questioned the mobiles and whether the radios will be tested before full throttle purchase and deployment. Executive Director Zerwin explained that three manufacturers' radios were bench tested, and drive tested. The radios were taken to locations where the issue with the Motorola APX8500 radios could be duplicated. The other two manufacturers' radios surpassed the performance of the Motorola, in terms of issues we are aware of. She said the Fire Focus Group would be meeting to go through features and configuration of the chosen replacement.

Executive Director Zerwin concluded by saying the changes are confusing and while not quite budget neutral, that the purchase of the Tait mobiles would be an outright cost, but the return of the APX8500s would prepay costs that would offset some costs in the budget for a few years.

Chair Schwarze started to move to the next agenda item. Executive Director Zerwin stopped him and asked the ETS Board, "Before you move on, is, is there, does this seem like the path the Board want to proceed with in terms of the recommendations of the change orders and how we do this before staff gets too far down the road for next month." Chair Schwarze asked for consensus, all Members presented indicated in favor.

Attachments: ETS Board Memorandum re Change Order 7 Radios Sep 3 2025.pdf

8.B. Police

8.C. Fire

PAC Chair Selvik reported that to date, nine agencies had their APXNext XN fire portable radios deployed, with the tenth coming at the end of this week. He said that as ETSB and Motorola are working through the deployments, the encryption project was also being planned and that he and PAC Vice Chair Clark had attended a meeting to discuss further details of the plan. Member Robb asked when the encryption plan would be shared with the PSAPs from an operational perspective. Executive Director Zerwin said the plan to load the police radios with the encryption keys would involve radio staff going to the agencies, such as with the fire radio deployment, so it would take some time. She said the mapping of the rollover into encryption was still being worked on and that there was not a formal plan yet, but that from the preliminary meetings with Motorola, the basic outline needed more detail before it would be shared.

There was some concern from Member Eckhoff that some of the agencies had not yet submitted

their paperwork. Vice Chair Franz and Chair Schwarze addressed his concern by saying that recent meetings should have cleared up any issues. Member Eckhoff would like to see more checkmarks on the status chart.

9. DU PAGE ETSB 9-1-1 SYSTEM DESIGN

Executive Director Zerwin had nothing beyond what was previously discussed and reported in the monthly report.

10. OLD BUSINESS

There was no old business.

11. NEW BUSINESS

There was no new business.

12. EXECUTIVE SESSION

At 10:49am, a motion was made by Member Wolber, seconded by Member Johl, for ETSB to enter into Executive Session. On roll call, all "Ayes", motion carried. Pursuant to the carried vote, ETSB entered Executive Session.

12.A. Minutes Review Pursuant to 5 ILCS 120/2 (C) (21)

March 10, 2021; June 14, 2023; October 9, 2024; March 12, 2025; June 14, 2025; July 9, 2025; August 13, 2025

12.B. Personnel Matters Pursuant to 5 ILCS 120/2 (C) (1)

12.C. Security Procedures and the Use of Personnel and Equipment Pursuant to 5 ILCS

12.D. Pending Litigation Matters Pursuant to 5 ILCS 120/2 (C) (11)

13. MATTERS REFERRED FROM EXECUTIVE SESSION

At 10:55am, the regular meeting of the ETSB reconvened. On roll call, Members Schwarze, Franz, Eckhoff, Hernandez, Honig, Johl, Markay, McCarthy, Robb, Schar, and Wolber were present.

Chair Schwarze asked for a motion to approve and release the minutes of June 14, 2023 and March 12, 2025. Member Eckhoff motioned, seconded by Member Johl. On roll call, all “Ayes”, motion carried.

Chair Schwarze asked for a motion to retain the minutes of March 10, 2021, October 9, 2024, June 14, 2025, July 9, 2025, and August 13, 2025 as presented during Executive Session. Member Eckhoff motioned, seconded by Member Wolber. On roll call, all “Ayes”, motion carried.

14. ADJOURNMENT

14.A. Next Meeting: Wednesday, October 8 at 9:00am in 3-500B

Without objection, the meeting of the ETS Board was adjourned at 10:56am.

Payment of Claims

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2187 **Agenda Date:** 10/8/2025 **Agenda #:** 7.A.1.

EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY
Consolidated 9-1-1 Services for DuPage County
421 N. County Farm Road, Wheaton, Illinois 60187
630-550-7743 ETSB911@dupagecounty.gov

BOARD MEMBERS:

Mr. Greg Schwarze
Chairman
DuPage County Board
Representative

Mr. Mark Franz
Vice Chairman
Village of Glen Ellyn
DuPage Mayors & Managers
Conference Representative

Mrs. Gwen Henry, Ex-Officio
DuPage County Treasurer

Ms. Jean Kaczmarek, Ex-Officio
Secretary - DuPage County Clerk

Mr. Grant Eckhoff
DuPage County Board
Representative

Ms. Marilu Hernandez
Addison Consolidated Dispatch
Center
(ACDC) Representative

Mr. Andrew Honig
DuPage County Board
Representative

Chief Patrick Johl
Wood Dale Fire Protection District
DuPage County Fire Chiefs
Association Representative

Mr. Joseph Maranowicz
Village of Addison
DuPage Mayors & Managers
Conference Representative

Ms. Sheryl Markay
Public Representative

Deputy Chief Dan McCarthy
DuPage Sheriff's Office
Representative

Ms. Jessica Robb
DuPage Public Safety
Communication
(DU-COMM) Representative

Chief David Schar
Village of Winfield
DuPage County Police Chief

Mr. Kyle A. Wolber
Superior Air-Ground
Ambulance Services, Inc.
Emergency Services Representative

Ms. Linda Zerwin
Executive Director
9-1-1 System Coordinator

TO: DuPage County Treasurer's Office

FROM: Greg Schwarze, Chair
Emergency Telephone System Board of DuPage County

DATE: September 10, 2025

SUBJECT: ETSB Payment of Claims List FY25 – September 10, 2025

The payment of the below listed accounts has been approved by the ETS Board at a meeting held on September 10, 2025. You are hereby authorized to pay the invoices as listed on the attached DuPage County Payment Listing Transaction report dated August 29, 2025.

FY2025 Equalization Fund (4000-5820):	$	305,206.80
Total:	$	305,206.80

APPROVED BY:

_____
Greg Schwarze, Chair

ATTEST:

_____
Secretary

EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY
FY25 EXPENDITURE VS. BUDGET

COMP	AU	Account	Description	ANNUAL APPROPRIATION	ACTUAL BUDGET	YEAR TO DATE EXPENDED	YEAR TO DATE ENCUMBERED	REMAINING AVAILABLE	% YTD EXPENDED	% YTD REMAINING
4000	5820	50000-0000	REGULAR SALARIES	$ 1,037,446	$ 1,037,446	$ 693,337.24	$ -	$ 344,108.56	67%	33%
4000	5820	50050-0000	TEMPORARY SALARIES/ON CALL (new)	$ 10,200	$ 10,200	$ 7,781.08	$ -	$ 2,418.92	76%	24%
4000	5820	50080-0000	SALARY & WAGE ADJUSTMENT	$ 33,053	$ 33,053	$ -	$ -	$ 33,052.67	0%	100%
4000	5820	51000-0000	BENEFIT PAYMENTS	$ 13,796	$ 13,796	$ 5,747.78	$ -	$ 8,047.92	42%	58%
4000	5820	51010-0000	EMPLOYER SHARE I.M.R.F.	$ 85,278	$ 85,278	$ 62,607.62	$ -	$ 22,670.42	73%	27%
4000	5820	51030-0000	EMPLOYER SHARE SOCIAL SECURITY	$ 79,365	$ 79,365	$ 50,839.65	$ -	$ 28,524.95	64%	36%
4000	5820	51040-0000	EMPLOYEE MED & HOSP INSURANCE	$ 257,168	$ 257,168	$ 113,594.51	$ -	$ 143,573.79	44%	56%
4000	5820	51050-0000	FLEXIBLE BENEFIT EARNINGS	$ -	$ -	$ -	$ -	$ -	-	-
4000	5820	52000-0000	FURN/MACH/EQUIP SMALL VALUE	$ 39,000	$ 39,000	$ -	$ -	$ 39,000.00	0%	100%
4000	5820	52100-0000	I.T. EQUIPMENT-SMALL VALUE	$ 100,500	$ 100,500	$ 34,067.33	$ 1,880.21	$ 64,552.46	34%	64%
4000	5820	52200-0000	OPERATING SUPPLIES & MATERIALS	$ 2,000	$ 32,579	$ 1,087.09	$ 5.53	$ 31,486.38	3%	97%
4000	5820	52210-0000	FOOD AND BEVERAGE	$ 750	$ 750	$ 489.29	$ -	$ 260.71	65%	35%
4000	5820	52250-0000	AUTO/MACHINERY EQUIPMENT/PARTS	$ 275,000	$ 500,000	$ 49,011.77	$ 256,311.54	$ 194,676.69	10%	39%
4000	5820	52260-0000	FUEL & LUBRICANTS	$ 1,000	$ 1,000	$ -	$ -	$ 1,000.00	0%	100%
4000	5820	52270-0000	MAINTENANCE SUPPLIES	$ 1,000	$ 1,000	$ -	$ -	$ 1,000.00	0%	100%
4000	5820	52280-0000	CLEANING SUPPLIES	$ 1,500	$ 1,500	$ 33.23	$ -	$ 1,466.77	2%	98%
4000	5820	53000-0000	AUDITING & ACCOUNTING SERVICES	$ 151,100	$ 151,100	$ 32,600.00	$ -	$ 118,500.00	22%	78%
4000	5820	53020-0000	I.T. SERVICES	$ 525,383	$ 344,139	$ 51,480.00	$ 292,659.16	$ -	15%	0%
4000	5820	53030-0000	LEGAL SERVICES	$ 60,000	$ 60,000	$ -	$ -	$ 60,000.00	0%	100%
4000	5820	53040-0000	INTERPRETER SERVICES	$ 30,000	$ 33,000	$ 22,210.14	$ -	$ 10,789.86	67%	33%
4000	5820	53090-0000	TECHNICAL/PROFESSIONAL SERVICES	$ 54,000	$ 436,081	$ 50,915.25	$ 201,882.38	$ 183,283.37	12%	42%
4000	5820	53130-0000	PUBLIC LIABILITY INSURANCE	$ 137,928	$ 137,928	$ 96,286.00	$ -	$ 41,642.15	70%	30%
4000	5820	53200-0000	NATURAL GAS	$ 1,000	$ 1,000	$ -	$ -	$ 1,000.00	0%	100%
4000	5820	53210-0000	ELECTRICITY	$ 20,000	$ 20,000	$ 12,403.06	$ -	$ 7,596.94	62%	38%
4000	5820	53220-0000	WATER & SEWER	$ 500	$ 500	$ -	$ -	$ 500.00	0%	100%
4000	5820	53250-0000	WIRED COMMUNICATION SERVICES	$ 1,176,887	$ 1,176,887	$ 635,019.81	$ 262,580.06	$ 279,286.73	54%	24%
4000	5820	53260-0000	WIRELESS COMMUNICATION SVC	$ 1,815,152	$ 1,815,152	$ 1,310,221.80	$ 323,556.92	$ 181,373.28	72%	10%
4000	5820	53300-0000	REPAIR & MTCE FACILITIES	$ 45,000	$ 45,000	$ 6,192.03	$ 7,101.99	$ 31,705.98	14%	70%
4000	5820	53310-0000	REPAIR MAINT INFRASTRUCTURE	$ 50,000	$ 50,000	$ 1,263.46	$ -	$ 48,736.54	3%	97%
4000	5820	53370-0000	REPAIR & MTCE OTHER EQUIPMENT	$ 659,626	$ 659,626	$ 90,201.90	$ 491,038.34	$ 78,386.17	14%	12%
4000	5820	53400-0000	RENTAL OF OFFICE SPACE	$ 20,580	$ 20,580	$ 307.09	$ -	$ 20,272.91	1%	99%
4000	5800	53410-0000	RENTAL OF MACHINERY & EQUIPMENT	$ -	$ -	$ -	$ -	$ -	-	-
4000	5820	53500-0000	MILEAGE EXPENSE	$ 2,000	$ 2,000	$ -	$ -	$ 2,000.00	0%	100%
4000	5820	53510-0000	TRAVEL EXPENSE	$ 50,000	$ 50,000	$ 4,980.27	$ -	$ 45,019.73	10%	90%
4000	5820	53600-0000	DUES & MEMBERSHIPS	$ 1,508	$ 1,508	$ 543.00	$ -	$ 965.00	36%	64%
4000	5820	53610-0000	INSTRUCTION & SCHOOLING	$ 110,000	$ 145,000	$ 34,683.00	$ -	$ 110,317.00	24%	76%
4000	5820	53800-0000	PRINTING	$ 10,000	$ 10,000	$ -	$ -	$ 10,000.00	0%	100%
4000	5820	53800-0001	COPIER USAGE	$ 6,000	$ 6,000	$ 3,891.28	$ -	$ 2,108.72	65%	35%
4000	5820	53801-0000	ADVERTISING	$ 3,000	$ 3,000	$ 50.60	$ -	$ 2,949.40	2%	98%
4000	5820	53803-0000	MISCELLANEOUS MEETING EXPENSE	$ 1,500	$ 1,500	$ -	$ -	$ 1,500.00	0%	100%
4000	5820	53804-0000	POSTAGE & POSTAL CHARGES	$ 3,000	$ 3,000	$ 737.90	$ -	$ 2,262.10	25%	75%
4000	5820	53805-0000	OTHER TRANSPORTATION CHARGES	$ 1,000	$ 1,000	$ -	$ -	$ 1,000.00	0%	100%
4000	5820	53806-0000	SOFTWARE LICENSES	$ 2,884,318	$ 2,884,318	$ 2,428,360.60	$ 261,599.98	$ 194,357.21	84%	7%
4000	5820	53807-0000	SOFTWARE MAINT AGREEMENTS	$ 1,071,660	$ 1,202,408	$ 486,266.19	$ 258,318.58	$ 457,823.09	40%	38%
4000	5820	53810-0000	CUSTODIAL SERVICES	$ 53,000	$ 53,000	$ 40,000.00	$ -	$ 13,000.00	75%	25%
4000	5820	53830-0000	OTHER CONTRACTUAL EXPENSES	$ 1,848,770	$ 1,483,606	$ 9.64	$ 672,360.91	$ 811,235.45	0%	55%
4000	5820	54100-0000	IT EQUIPMENT	$ 97,845	$ 62,845	$ -	$ 62,845.00	$ -	0%	0%
4000	5820	54100-0700	IT EQUIPMENT - CAPITAL LEASE	$ 13,000	$ 13,000	$ 9,460.80	$ -	$ 3,539.20	73%	27%
4000	5820	54107-0000	SOFTWARE	$ 1,019,760	$ 1,072,739	$ 35,874.50	$ -	$ 1,036,864.50	3%	97%
4000	5820	54110-0000	EQUIPMENT AND MACHINERY	$ 651,272	$ 13,330,099	$ 9,122,995.68	$ -	$ 4,207,103.32	68%	32%
			Total	$ 14,511,844	$ 27,468,650	$ 15,495,551	$ 3,092,141	$ 8,880,959	56%	32%
EXPENDITURES FOR PERIOD:			**October 8, 2025**			**$ 305,206.80**	**Internal Transfer:**			

COMP	AU	Account	Description	ANNUAL APPROPRIATION	ACTUAL BUDGET	YEAR TO DATE TRANSFERRED	YEAR TO DATE ENCUMBERED	REMAINING BALANCE	% YTD EXPENDED	% YTD REMAINING
4000	5820	53828-0000	CONTINGENCIES (xfers to Personnel/Contracts/Commodities)	$ 300,000.00	$ 300,000.00	$ (225,000.00)		$ 75,000.00	-75%	25%
4000	5820	54199-0000	CAPITAL CONTINGENCY (xfers to Capital)	$ 32,705,925	$ 32,705,925	$(12,731,806.00)		$ 19,974,119.00	-39%	61%

OFFICE OF THE COUNTY AUDITOR

Bill White, JD, CIA
DuPage County Auditor

421 N. County Farm Road
Wheaton, Illinois 60187
(630) 407-6075
www.dupagecounty.gov/auditor

To: Hon. Greg Schwarze, Chairman
DuPage County Emergency Telephone System Board (ETSB)

ETSB Members

From: Bill White, J.D., C.I.A. *WFW*
County Auditor

Subject: Internal Audit of Accounts Payable
#25-42

Date: October 1, 2025

The Office of the County Auditor has completed a limited scope internal audit of the transaction processing of ETSB invoices submitted for payment. The audit identified three exceptions that required correction by the ETSB.

All of the invoices submitted have been reviewed and released for payment by the County Auditor. The results of the audit are presented below.

Results

My Office has performed voucher pre-audit procedures for the invoices submitted for approval by the ETSB at the October 8, 2025, Board Meeting. The invoices listed on the Bank Account Payment History Report dated September 26, 2025, have been examined and are recommended for payment. The total amount of the expenditures is $305,206.80:

- FY2025 Equalization Fund (4000-5820) $305,206.80

Three exceptions were identified by the County Auditor and Finance Department.

An AT&T invoice for $6,379.78 for telecommunication services was submitted to the Finance Department and entered into MHC with an incorrect purchase order line number written on the authorization label. The County Auditor disapproved the invoice on September 15, 2025. The line number was corrected by the ETSB and resubmitted to the Finance Department on September 15, 2025. The County Auditor recommended the invoice for payment on that same day.

An AT&T invoice for $1,075.25 for telecommunication services was submitted to the Finance Department and entered into MHC with an incorrect invoice amount written on the authorization label. The invoice could not be matched in the Lawson ERP system. The Finance Department deleted the invoice on September 23, 2025. The invoice amount was corrected by the ETSB and resubmitted to the Finance Department on September 24, 2025. The County Auditor recommended the invoice for payment on that same day.

A 1-800-Pack-Rat invoice for $316 for storage unit rent was submitted to the Finance Department and entered into MHC with sales tax included in the invoice total. The County Auditor disapproved the invoice on September 22, 2025. The ETSB corrected the invoice total and resubmitted to the Finance Department on September 23, 2025. The County Auditor recommended the invoice for payment on the following day.

Objective

The County Auditor will perform a series of procedures designed to evaluate the internal controls involved in the processing of transactions in the accounts payable system. The actual procedures performed will depend upon the County Auditor's assessment of risks associated with the transactions.

Background/Audit Scope

Invoices and the related supporting documentation are initially prepared and submitted for payment processing by County departments to the centralized accounts payable function administered by the Finance Department.

The County Auditor performs audit procedures on the payment documentation after the information has been entered into the accounts payable system by the Finance Department. These procedures include reviewing the scanned images of the invoice and supporting documentation and comparing it to the information entered into the system. Significant discrepancies noted between the supporting documentation and the information recorded in the system are identified by the County Auditor as exceptions. In these situations, the County Auditor notifies the Finance Department of the problem. When the discrepancies are resolved, the County Auditor approves the invoice.

A Bank Account Payment History Report is generated by the Finance Department after the invoices have been approved and the County Auditor verifies that each of the recommended payments was properly posted to the County's General Ledger.

Audit Findings and Recommendations

The County Auditor audited 28 invoices submitted for payment, three exceptions were identified.

The ETSB should verify the accuracy of information listed on the authorization labels prior to submitting invoices to the Finance Department for entry into the ERP and MHC systems.

The ETSB should continue to regularly review available ERP reports and real-time transaction information to monitor the progress of invoices submitted for payment to preclude the potential for incorrect payments.

Thank you for your continued assistance.

cc: Linda Zerwin, Executive Director
Jeff Martynowicz, Chief Financial Officer

AP255 Date: 09/26/25 JOB SUBMISSION PARAMETERS
Time: 11:21

User Name: DP\FNDMD
Job Name: AP255-4000
Step Nbr: 1

Pay Group: 4000
Cash Code: 1414 Class C Accounts Payable

Payment Date: 092625 - 092625
Payment Numbers: -
Payment Code:

Bank Account Payment History

Payment Date Range 09/26/25 thru 09/26/25
Cash Code 1414 Bank 071923909 Payment Currency USD
Payment Code ACH

Vendor	Invoice	Voucher	Auth	PL	Due Date	Dsc Date	Scheduled Amount	Discount Amount	Net Payment Amount
Payment Number 536972 Payment Date 09/26/25			Vendor 26753		AMAZON CAPITAL SERVICES			Status Issued	
26753	1NY3-Q7DR-4FTD		IX	102	10/08/25		34.99	0.00	34.99
			*** Payment Total				34.99	0.00	34.99
Payment Number 536973 Payment Date 09/26/25			Vendor 10667		CDW GOVERNMENT INC			Status Issued	
10667	AG1IJ5X		IX	102	10/18/25		3,609.50	0.00	3,609.50
			*** Payment Total				3,609.50	0.00	3,609.50
Payment Number 536974 Payment Date 09/26/25			Vendor 10500		DECCAN INTERNATIONAL			Status Issued	
10500	3719		IX	102	10/01/25		44,050.00	0.00	44,050.00
			*** Payment Total				44,050.00	0.00	44,050.00
Payment Number 536975 Payment Date 09/26/25			Vendor 44522		TOSHIBA AMERICA BUSINESS			Status Issued	
44522	6647097		IX	102	10/04/25		1,310.99	0.00	1,310.99
			*** Payment Total				1,310.99	0.00	1,310.99
		*** Payment Code ACH Total					49,005.48	0.00	49,005.48
		Payment Count					4		

Payment Date Range 09/26/25 thru 09/26/25
Cash Code 1414 Bank 071923909 Payment Currency USD
Payment Code CHK

Vendor	Invoice	Voucher	Auth	PL	Due Date	Dsc Date	Scheduled Amount	Discount Amount	Net Payment Amount
Payment Number 1218659 Payment Date 09/26/25		Vendor 46708	1-800 PACK-RAT, LLC					Status Issued	
46708	506-84217		IX	102	10/17/25		307.09	0.00	307.09
			*** Payment Total				307.09	0.00	307.09
Payment Number 1218660 Payment Date 09/26/25		Vendor 10008	AT&T					Status Issued	
10008	1778715012 2025		IX	102	09/18/25		6,379.78	0.00	6,379.78
			*** Payment Total				6,379.78	0.00	6,379.78
Payment Number 1218661 Payment Date 09/26/25		Vendor 10008	AT&T					Status Issued	
10008	630495190208 2025		IX	102	09/15/25		318.55	0.00	318.55
			*** Payment Total				318.55	0.00	318.55
Payment Number 1218662 Payment Date 09/26/25		Vendor 10008	AT&T					Status Issued	
10008	630665711309 2025		IX	102	10/04/25		1,075.25	0.00	1,075.25
			*** Payment Total				1,075.25	0.00	1,075.25
Payment Number 1218663 Payment Date 09/26/25		Vendor 10008	AT&T					Status Issued	
10008	630R06015908 2025		IX	102	09/15/25		1,826.18	0.00	1,826.18
			*** Payment Total				1,826.18	0.00	1,826.18
Payment Number 1218664 Payment Date 09/26/25		Vendor 10008	AT&T					Status Issued	
10008	S667122122-25233		IX	102	09/20/25		1,013.08	0.00	1,013.08
			*** Payment Total				1,013.08	0.00	1,013.08
Payment Number 1218665 Payment Date 09/26/25		Vendor 10009	AT&T MOBILITY					Status Issued	
10009	287316512139X09082025		IX	102	09/30/25		397.82	0.00	397.82
			*** Payment Total				397.82	0.00	397.82
Payment Number 1218666 Payment Date 09/26/25		Vendor 10023	COM ED					Status Issued	
10023	6819698000 082525		IX	102	09/24/25		243.55	0.00	243.55
10023	8713843000 081925		IX	102	09/18/25		1,711.87	0.00	1,711.87
			*** Payment Total				1,955.42	0.00	1,955.42
Payment Number 1218667 Payment Date 09/26/25		Vendor 12382	COMCAST					Status Issued	
12382	251390750		IX	102	10/15/25		39,083.16	0.00	39,083.16
			*** Payment Total				39,083.16	0.00	39,083.16
Payment Number 1218668 Payment Date 09/26/25		Vendor 10850	DELL MARKETING LP					Status Issued	
10850	10836000569		IX	102	10/13/25		8,996.91	0.00	8,996.91
10850	10836374120		IX	102	10/16/25		247.47	0.00	247.47
			*** Payment Total				9,244.38	0.00	9,244.38
Payment Number 1218669 Payment Date 09/26/25		Vendor 41555	GENSERVE LLC					Status Issued	
41555	0546759-IN		IX	102	09/21/25		330.00	0.00	330.00
			*** Payment Total				330.00	0.00	330.00
Payment Number 1218670 Payment Date 09/26/25		Vendor 25029	INTERGRAPH CORPORATION					Status Issued	
25029	S25-0000534		IX	102	09/19/25		25,981.00	0.00	25,981.00

Payment Date Range 09/26/25 thru 09/26/25
Cash Code 1414 Bank 071923909 Payment Currency USD
Payment Code CHK

Vendor	Invoice	Voucher	Auth	PL	Due Date	Dsc Date	Scheduled Amount	Discount Amount	Net Payment Amount
Payment Number 1218670 Payment Date 09/26/25			Vendor 25029				INTERGRAPH CORPORATION	Status Issued	
			*** Payment Total				25,981.00	0.00	25,981.00
Payment Number 1218671 Payment Date 09/26/25			Vendor 10115				MOTOROLA SOLUTIONS INC	Status Issued	
10115	8282186427		IX	102	09/19/25		105.12	0.00	105.12
			*** Payment Total				105.12	0.00	105.12
Payment Number 1218672 Payment Date 09/26/25			Vendor 10115				MOTOROLA SOLUTIONS INC	Status Issued	
10115	8330312479		IX	102	10/09/25		17,006.24	0.00	17,006.24
			*** Payment Total				17,006.24	0.00	17,006.24
Payment Number 1218673 Payment Date 09/26/25			Vendor 10115				MOTOROLA SOLUTIONS INC	Status Issued	
10115	9642020250804		IX	102	10/01/25		124,921.00	0.00	124,921.00
			*** Payment Total				124,921.00	0.00	124,921.00
Payment Number 1218674 Payment Date 09/26/25			Vendor 10115				MOTOROLA SOLUTIONS INC	Status Issued	
10115	9642320250804		IX	102	10/01/25		7,958.00	0.00	7,958.00
			*** Payment Total				7,958.00	0.00	7,958.00
Payment Number 1218675 Payment Date 09/26/25			Vendor 10115				MOTOROLA SOLUTIONS INC	Status Issued	
10115	1187156010		IX	102	10/19/25		17,521.48	0.00	17,521.48
			*** Payment Total				17,521.48	0.00	17,521.48
Payment Number 1218676 Payment Date 09/26/25			Vendor 39549				ODP BUSINESS SOLUTIONS, LLC	Status Issued	
39549	434601081001		IX	102	09/28/25		283.64	0.00	283.64
39549	434919682001		IX	102	09/28/25		26.03	0.00	26.03
39549	434919683001		IX	102	09/28/25		13.62	0.00	13.62
			*** Payment Total				323.29	0.00	323.29
Payment Number 1218677 Payment Date 09/26/25			Vendor 11201				UNITED STATES POSTAL SERVICE	Status Issued	
11201	34855593 083125 ETSB		IX	102	09/30/25		22.36	0.00	22.36
			*** Payment Total				22.36	0.00	22.36
Payment Number 1218678 Payment Date 09/26/25			Vendor 10597				VERIZON	Status Issued	
10597	6121552003		IX	102	09/19/25		432.12	0.00	432.12
			*** Payment Total				432.12	0.00	432.12
		*** Payment Code CHK Total					256,201.32	0.00	256,201.32
			Payment Count				20		
		*** Cash Code 1414 Total					305,206.80	0.00	305,206.80
			Payment Count				24		
		*** Pay Group 4000 USD Total					305,206.80	0.00	305,206.80
			Payment Count				24		

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2192 **Agenda Date:** 10/8/2025 **Agenda #:** 7.B.1.

RESOLUTION APPROVING CHANGE ORDER #4 TO VOIANCE LANGUAGE SERVICES PO 924001/6848-1 TO ENCUMBER ADDITIONAL FUNDS IN THE COUNTY FINANCE SOFTWARE (TOTAL AMOUNT OF CHANGE ORDER: $17,000.00; NEW CONTRACT AMOUNT: $67,000.00)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of Voiance Language Services Change Order #4 to PO 921054/5522-1, to encumber additional funds in the County Finance software for the remainder of the contract. The total amount of capital costs is $17,000.00, for a new contract total of $67,000.00.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Change Order #4 to PO 924001/6848-1, dated August 25, 2025, covering said, encumber additional funds, be, and is hereby approved by the DU PAGE ETSB, for a total amount of $17,000.00.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Request for Change Order

Procurement Services Division

Attach copies of all prior Change Orders

Date: Aug 25, 2025

MinuteTraq (IQM2) ID #:

Purchase Order #: 924001/6848-1	**Original Purchase Order Date:** Jan 10, 2024	**Change Order #:** 4	**Department:** ETSB
Vendor Name: Voiance Language Services		**Vendor #:** 20971	**Dept Contact:** Eve Kraus

Background and/or Reason for Change Order Request: Change Order #4 for Voiance Language Services PO 924001/6848-1 to encumber additional funds for the remainder of the two (2) year contract which expires January 31, 2026 in the amount of $17,000.00.

IN ACCORDANCE WITH 720 ILCS 5/33E-9

☒ (A) Were not reasonably foreseeable at the time the contract was signed.

☐ (B) The change is germane to the original contract as signed.

☒ (C) Is in the best interest for the County of DuPage and authorized by law.

INCREASE/DECREASE

A	Starting contract value	$50,000.00
B	Net $ change for previous Change Orders	$0.00
C	Current contract amount (A + B)	$50,000.00
D	Amount of this Change Order ☒ Increase ☐ Decrease	$17,000.00
E	New contract amount (C + D)	$67,000.00
F	Percent of current contract value this Change Order represents (D / C)	34.00%
G	Cumulative percent of all Change Orders (B+D/A); (60% maximum on construction contracts)	34.00%

DECISION MEMO NOT REQUIRED

☐ Cancel entire order ☐ Close Contract ☐ Contract Extension (29 days) ☐ Consent Only

☐ Change budget code from: _____ to: _____

☐ Increase/Decrease quantity from: _____ to: _____

☐ Price shows: _____ should be: _____

☐ Decrease remaining encumbrance and close contract ☐ Increase encumbrance and close contract ☐ Decrease encumbrance ☒ Increase encumbrance

DECISION MEMO REQUIRED

☐ Increase (greater than 29 days) contract expiration from: _____ to: _____

☒ Increase ≥ $2,500.00, or ≥ 10%, of current contract amount ☐ Funding Source _____

☒ OTHER - explain below:

ek	630-550-7743	Aug 25, 2025	LMZ	630-878-2509	Aug 25, 2025
Prepared By (Initials)	Phone Ext	Date	Recommended for Approval (Initials)	Phone Ext	Date

REVIEWED BY (Initials Only)

Buyer	Date	Procurement Officer	Date 9/2/2025
Chief Financial Officer (Decision Memos Over $25,000)	Date	Chairman's Office (Decision Memos Over $25,000)	Date

Decision Memo

Procurement Services Division

This form is required for all Professional Service Contracts over $25,000 and as otherwise required by the Procurement Review Checklist.

Date: Aug 25, 2025

MinuteTraq (IQM2) ID #:

Department Requisition #: 924001/6848-1

Requesting Department: ETSB	Department Contact: Eve Kraus
Contact Email: etsb911@dupageco.org	Contact Phone: 630-550-7743
Vendor Name: Voiance Language Services	Vendor #: 20971

Action Requested - Identify the action to be taken and the total cost; for instance, approval of new contract, renew contract, increase contract, etc.

Recommendation for approval of Change Order #4 to PO 924001/6848-1 to encumber additional funds in the County finance software for payment of invoices through the remainder of the contract. Amount of request: $17,000.00.

Summary Explanation/Background - Provide an executive summary of the action. Explain why it is necessary and what is to be accomplished.

Interpretation Services are used by 9-1-1 telecommunicators when receiving 9-1-1 calls from individuals that do not speak English. The service ensures the needs of the individual are identified in a timely fashion and the proper personnel are dispatched to aid the individual. Language interpretation services are provided by Voiance and the current contract is scheduled to expire January 31, 2026.

Strategic Impact

Quality of Life

Select one of the five strategic imperatives in the County's Strategic Plan this action will most impact and provide a brief explanation.

Based on current usage at the time of approval of the purchase order, the estimated cost of this contract at a rate of $0.69 per minute used is approximately $50,000.00.The Public Safety Answering Points (PSAPs) have seen an increase in usage. This increase has led to higher monthly invoices than previously accounted for. The last rolling 12 months has seen a usage of 42,397 minutes or a monthly average of 3,533 minutes. For comparison, usage in 2018 was 14,685 minutes and in 2023 was 33,511 minutes.

Source Selection/Vetting Information - Describe method used to select source.

This is a change to the current contract, no vetting is necessary.

Recommendations/Alternatives - Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request.

1. Approve Change Order #4 for payment and accounting of contractual obligations within the County finance software.
2. Deny Change Order #4 and invoices would have to be paid with unencumbered funds.

Fiscal Impact/Cost Summary - Include projected cost for each fiscal year, approved budget amount and account number, source of funds, and any future funding requirements along with any narrative.

Sufficient funds exist in 4000-5820-53040 to cover $7,790.00. A budget transfer will be utilized in the amount of $3,000.00 from account 4000-5820-53830 to cover the remainder of the contract in FY25. Additional funds will be budgeted appropriately in the FY26 budget. This is a pay as you go service at the cost per minute rate. Increasing the obligation allows the invoices to be paid in a timely manner.

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2160 **Agenda Date:** 10/8/2025 **Agenda #:** 7.B.2.

RESOLUTION APPROVING CHANGE ORDER #7 TO MOTOROLA SOLUTIONS, INC. PO 921054/5522-1 TO PROVIDE ADDITIONAL PORTABLE RADIO UNITS AND ACCESSORIES TO AUGMENT THE ORIGINAL EQUIPMENT REPLACEMENT ORDER TO BE USED ON THE DU PAGE EMERGENCY DISPATCH INTEROPERABLE RADIOS SYSTEM ON STARCOM21
(TOTAL AMOUNT OF CHANGE ORDER: $4,870,737.99;
NEW CONTRACT AMOUNT: $42,281,102.42)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of Motorola Solutions, Inc. Change Order #7 to PO 921054/5522-1, to provide additional portable radio units and accessories to augment the original equipment replacement order to be used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. The total amount of capital costs is $4,870,737.99, for a new contract total of $42,281,102.42.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Change Order #7 to PO 921054/5522-1, dated September 29, 2025, covering said, portable radio units and accessories, be, and is hereby approved by the DU PAGE ETSB to Motorola Solutions, Inc., 500 W. Monroe Street, 44th Floor, Chicago, IL 60661, for a change order amount of $4,870,737.99, and new contract amount of $42,281,102.42.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Request for Change Order

Procurement Services Division

Attach copies of all prior Change Orders

Date: Sep 29, 2025

MinuteTraq (IQM2) ID #:

Purchase Order #: 921054/5522-1	**Original Purchase Order Date:** Nov 10, 2021	**Change Order #:** 7	**Department:** ETSB
Vendor Name: Motorola Solutions, Inc.		**Vendor #:** 10115	**Dept Contact:** Eve Kraus

Background and/or Reason for Change Order Request:	Recommendation for approval of Change Order #7 to Motorola Solutions, Inc. PO 921054/5522-1 to provide additional portable units and accessories to augment the original equipment order to be used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. A portion of this cost will be shared by County ($1,883,819.49) and ETSB portion ($2,986,918.50). The total amount of capital costs is $4,870,737.99 for a new contract total of $42,281,102.42.

IN ACCORDANCE WITH 720 ILCS 5/33E-9

☒ (A) Were not reasonably foreseeable at the time the contract was signed.

☒ (B) The change is germane to the original contract as signed.

☒ (C) Is in the best interest for the County of DuPage and authorized by law.

INCREASE/DECREASE

A	Starting contract value	$34,725,857.91
B	Net $ change for previous Change Orders	$2,684,506.52
C	Current contract amount (A + B)	$37,410,364.43
D	Amount of this Change Order ☒ Increase ☐ Decrease	$4,870,737.99
E	New contract amount (C + D)	$42,281,102.42
F	Percent of current contract value this Change Order represents (D / C)	13.02%
G	Cumulative percent of all Change Orders (B+D/A); (60% maximum on construction contracts)	21.76%

DECISION MEMO NOT REQUIRED

☐ Cancel entire order ☐ Close Contract ☐ Contract Extension (29 days) ☐ Consent Only

☐ Change budget code from: _____ to: _____

☐ Increase/Decrease quantity from: _____ to: _____

☐ Price shows: _____ should be: _____

☐ Decrease remaining encumbrance and close contract ☐ Increase encumbrance and close contract ☐ Decrease encumbrance ☐ Increase encumbrance

DECISION MEMO REQUIRED

☐ Increase (greater than 29 days) contract expiration from: _____ to: _____

☒ Increase ≥ $2,500.00, or ≥ 10%, of current contract amount ☒ Funding Source 4000-5820-54199

☐ OTHER - explain below:

ek	630-550-7743	Sep 29, 2025	LMZ	630-878-2509	Sep 29, 2025
Prepared By (Initials)	Phone Ext	Date	Recommended for Approval (Initials)	Phone Ext	Date

REVIEWED BY (Initials Only)

Buyer	Date	Procurement Officer	Date 10/1/2025
Chief Financial Officer (Decision Memos Over $25,000)	Date	Chairman's Office (Decision Memos Over $25,000)	Date

Purchase Requisition
Procurement Services Division

Date: Sep 29, 2025
MinuteTraq (IQM2) ID #:
Department Req #: 921054/5522-1
RFP, Bid or Quote #:

Send Purchase Order To:			Send Invoices To:		
Vendor: Motorola Solutions, Inc.	Vendor #: 10115		Dept: DuPage ETSB	Division:	
Attn: Chris Chisnell	Email: chris.chisnell@motorolasolutions.com		Attn: 9-1-1 Coordinator	Email: etsb911@dupageco.org	
Address: 2000 Progress Parkway			Address: 421 N. County Farm Road	Room:	
City: Schaumburg	State: IL	Zip: 60196	City: Wheaton	State: IL	Zip: 60187
Phone: 847-489-9379	Fax:		Phone: 630-550-7743	Fax:	
Send Payments To:			**Ship To:**		
Vendor: Motorola Solutions, Inc.	Vendor #: 10115		Dept: DuPage ETSB	Division:	
Attn:	Email:		Attn:	Email:	
Address: 13108 Collections Center Drive			Address: 421 N. County Farm Road	Room:	
City: Chicago	State: IL	Zip: 60693	City: Wheaton	State: IL	Zip: 6018
Phone:	Fax:		Phone:	Fax:	

Payment Terms	F.O.B.	PO 20 Delivery Date	Requisitioner
PER 50 ILCS 505/1	Destination		

Use for PO25 only	Contract Administrator	Contract Start Date	Contract End Date	Use for PO25 only
	Eve Kraus	Nov 10, 2021	Dec 31, 2028	

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Dept #	Acctg Unit	Acct #	Sub-Accts and/or Activity #	Unit Price	Extension
1	82	EA	H55TGT9PW 8AN	Upgrade of the APX4000s to APXNext Radios - Agencies	25 26	4000	5820	54110		6,485.28	531,792.96
2	248	EA	H55TGT9PW 8AN	Upgrade of the APX4000s to APXNext Radios - DSO	25 26	6000	4700	54110		6,485.28	1,608,349.44
3	15	EA	H55TGT9PW 8AN	Upgrade of the APX4000s to APXNext Radios - OHSEM	25 26	6000	1970	54110		6,485.28	97,279.20
4	18	EA	H55TGT9PW 8AN	Upgrade of the APX4000s to APXNext Radios - Probation	25 26	6000	4700	54110		6,485.28	116,735.04
5	1	EA	H55TGT9PW 8AN	Additional APXNext Radio - SAO	25 26	6000	4700	54110		6,485.28	6,485.28
6	1	EA		TDMA, OTAR, RadioCentral, SmartServices - 5 years	25 26	4000	5820	54110		1,087,886.80	1,087,886.80
7	364	EA	NNTN9216A	APXNext IMPRESS2 Batteries	25 26	4000	5820	54110		131.47	47,855.08
8	2	EA	LSV01Q0038 7A	Astro Technical Assistance	25 26	4000	5820	53830		8,000.00	16,000.00
9	1	EA		APX Series Radios and accessories	25 26	4000	5820	54110		1,351,941.98	1,351,941.98
10	1	EA	T8954A	KVL7000 and accessories	25 26	4000	5820	54110		6,412.21	6,412.21
										Requisition Total	$ 4,870,737.99

Header Comments (these comments will appear on the PO20 and PO25 Purchase Order) :

Per Quotes-3246344 and 3259811.

Special Instructions/Comments to Buyer or Approver (these comments will NOT appear on the Purchase Order) :

Please return PO to ETSB to send to the vendor.

User Department Internal Notes (these comments will NOT appear on the Purchase Order) :

Decision Memo

Procurement Services Division

This form is required for all Professional Service Contracts over $25,000 and as otherwise required by the Procurement Review Checklist.

Date: Sep 29, 2025

MinuteTraq (IQM2) ID #:

Department Requisition #: 921054/5522-1

Requesting Department: ETSB	Department Contact: Eve Kraus
Contact Email: etsb911@dupageco.org	Contact Phone: 630-550-7743
Vendor Name: Motorola Solutions, Inc.	Vendor #: 10115

Action Requested - Identify the action to be taken and the total cost; for instance, approval of new contract, renew contract, increase contract, etc.

Recommendation for approval of Change Order #7 to Motorola Solutions, Inc. PO 921054/5522-1 to provide additional portable and mobile radio units and accessories to augment the original equipment order to be used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. This purchase will also upgrade the APX4000 radios in the DuPage Sheriff's Office and for Agencies' Community Service Officers. The total amount of capital costs is $4,870,737.99 for a new contract total of $42,281,102.42.

Summary Explanation/Background - Provide an executive summary of the action. Explain why it is necessary and what is to be accomplished.

The procurement of replacement portable and mobile radios was approved by the ETS Board on November 10, 2021. Motorola is fulfilling a final change order for additional portable equipment at the 47% discount negotiated in 2021.

Strategic Impact

Financial Planning

Select one of the six strategic imperatives in the County's Strategic Plan this action will most impact and provide a brief explanation.

Agencies have been submitting tickets for additional equipment based on their headcount and vehicle changes. This purchase will also include the ETSB cache. The APX4000s were end of life in 2024 and will be end of support in 2030. To upgrade the APX4000s in the DEDIR System, the following quantities would be ordered:

248 Sheriff's Office - County Cost
15 OHSEM (Security) - County Cost
8 Probation - County Cost
1 State's Attorney's Office - County Cost
82 Agency APX4000s now covered by ETSB qty 82 - ETSB Cost

Source Selection/Vetting Information - Describe method used to select source.

This purchase order is made through the IL State Master Contract 24302 - STARCOM21, IL CMT2023269.

Recommendations/Alternatives - Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request.

1. Approve the purchase order to allow for the additional radios.
2. Deny the purchase order and agencies may be short radios for new hires.

Fiscal Impact/Cost Summary - Include projected cost for each fiscal year, approved budget amount and account number, source of funds, and any future funding requirements along with any narrative.

The appropriate funds will be transferred from 54199: Capital Contingencies to 54110: Equipment and Machinery to allow for payment of invoices in FY25-26. Approximately $1.8M will be County costs for radios listed above as approved by the County Board as a budget transfer on September 23, 2025.

Billing Address:
DUPAGE COUNTY ETSB
420 N COUNTY FARM RD
DUPAGE ETSB - EVE KRAUS
WHEATON, IL 60187
US

Quote Date:08/21/2025
Expiration Date:10/20/2025
Quote Created By:
Chris Chisnell
Chris.Chisnell@motorolasolutions.com

End Customer:
DUPAGE COUNTY ETSB
Linda Zerwin
Linda.Zerwin@dupageco.org
630-878-2509

Contract: 24302 - STARCOM21, IL CMT2023269

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Payment Terms: IL Government Prompt Payment Act 50 ILCS 505

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1	NNTN9199A	CHARGER, DESKTOP SINGLE UNIT IMPRES 2 FAST, US/NA	364		$181.43	$96.16	$35,002.24
2	PMMN4136B	XVP830 REMOTE SPEAKER MICROPHONE, NO CHANNEL KNOB	364		$520.00	$275.60	$100,318.40
	APX™ NEXT	APX NEXT MULTI					
3	H55TGT9PW8AN	PORTABLE RADIO APX NEXT; ALL-BAND MODEL 4.5	364		$8,818.00	$4,673.54	$1,701,168.56
3a	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	364		$0.00	$0.00	$0.00
3b	Q629BD	SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP	364		$560.00	$296.80	$108,035.20
3c	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL	364		$0.00	$0.00	$0.00
3d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	364		$607.00	$321.71	$117,102.44
3e	QA09001AM	ADD: WIFI CAPABILITY	364		$353.00	$187.09	$68,100.76

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
3f	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	364		$871.00	$461.63	$168,033.32
3g	QA09028AA	ADD: VIQI VC RADIO OPERATION	364		$118.00	$62.54	$22,764.56
3h	H38DA	ADD: SMARTZONE OPERATION	364		$1,412.00	$748.36	$272,403.04
3i	QA03399AK	ADD: ENHANCED DATA	364		$177.00	$93.81	$34,146.84
3j	QA00580BA	ADD: TDMA OPERATION	364		$530.00	$280.90	$102,247.60
3k	QA09113AA	ADD: BASELINE RELEASE SW	364		$0.00	$0.00	$0.00
3l	Q361CD	ADD: P25 9600 BAUD TRUNKING	364		$353.00	$187.09	$68,100.76
3m	Q173CA	ADD: SMARTZONE OMNILINK	364		$0.00	$0.00	$0.00
3n	QA07710AA	ALT: STUBBY 7-800MHZ 6CM ANTENNA	364		$0.00	$0.00	$0.00
4	PSV01S02944A	PROVISIONING SUPPORT	1		$0.00	$0.00	$0.00
5	SSV01S01407A	SMARTPROGRAMMING	364	5 YEARS	$375.00	$375.00	$136,500.00
6	LSV01S03446A	APX NEXT DMS ESSENTIAL	364	5 YEARS	$384.60	$203.84	$74,197.76
7	SSV01S01406A	APX NEXT SMARTCONNECT SUBSCRIPTION	364	5 YEARS	$375.00	$375.00	$136,500.00
8	SSV01S01476A	SMARTLOCATE	364	5 YEARS	$375.00	$375.00	$136,500.00
9	SSV01S01907A	SMARTMAPPING	364	5 YEARS	$375.00	$375.00	$136,500.00
10	LSV01S03082A	RADIOCENTRAL PROGRAMMING	364	5 YEARS	$160.20	$84.91	$30,907.24
11	PSV03S02463A	APX DMS PROVISIONING PD1	1		$0.00	$0.00	$0.00
12	NNTN9216A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 4400T	364		$248.05	$131.47	$47,855.08
	Product Services						
13	LSV01Q00387A	ASTRO TECHNICAL ASSISTANCE	1		$8,000.00	$8,000.00	$8,000.00

Grand Total $3,504,383.80(USD)

0

Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.

Notes:

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at http://www.motorolasolutions.com/product-terms.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.	Customer
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

- This quote contains items with approved price exceptions applied against them.

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

MOTOROLA SOLUTIONS

QUOTE-3246344
Change Order 7

Billing Address:
DUPAGE COUNTY ETSB
420 N COUNTY FARM RD
DUPAGE ETSB - EVE KRAUS
WHEATON, IL 60187
US

Quote Date:08/21/2025
Expiration Date:10/20/2025
Quote Created By:
Chris Chisnell
Sr. Account Manager
Chris.Chisnell@
motorolasolutions.com
8474899379

End Customer:
DUPAGE COUNTY ETSB
Linda Zerwin
Linda.Zerwin@dupageco.org
630-878-2509

Contract: 24302 - STARCOM21, IL CMT2023269

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Payment Terms: IL Government Prompt Payment Act 50 ILCS 505

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1	NNTN9199A	CHARGER, DESKTOP SINGLE UNIT IMPRES 2 FAST, US/NA	4		$181.43	$96.16	$384.64
2	NNTN9115A	CHARGER, DESKTOP MULTI UNIT IMPRES 2, 6-DISP, US/NA/CA/LA	30		$1,519.61	$805.39	$24,161.70
3	PMMN4138A	PORTABLE RSM XVN500 DIV2, NFPA, GREEN, WITHOUT KNOB	50		$829.00	$439.37	$21,968.50
4	PMMN4162A	ACCESSORY KIT,XVN500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB	57		$871.00	$461.63	$26,312.91
5	PMKN4219A	CABLE, IP68	50		$102.00	$54.06	$2,703.00
6	PMMN4152B	XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITHOUT KNOB, UL	110		$756.00	$400.68	$44,074.80

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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
7	PMMN4136B	XVP830 REMOTE SPEAKER MICROPHONE, NO CHANNEL KNOB	129		$520.00	$275.60	$35,552.40
	APX™ NEXT	APX NEXT MULTI					
8	H55TGT9PW8AN	PORTABLE RADIO APX NEXT; ALL-BAND MODEL 4.5	54		$8,818.00	$4,673.54	$252,371.16
8a	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	54		$0.00	$0.00	$0.00
8b	Q629BD	SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP	54		$560.00	$296.80	$16,027.20
8c	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL	54		$0.00	$0.00	$0.00
8d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	54		$607.00	$321.71	$17,372.34
8e	QA09001AM	ADD: WIFI CAPABILITY	54		$353.00	$187.09	$10,102.86
8f	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	54		$871.00	$461.63	$24,928.02
8g	QA09028AA	ADD: VIQI VC RADIO OPERATION	54		$118.00	$62.54	$3,377.16
8h	H38DA	ADD: SMARTZONE OPERATION	54		$1,412.00	$748.36	$40,411.44
8i	QA03399AK	ADD: ENHANCED DATA	54		$177.00	$93.81	$5,065.74
8j	QA00580BA	ADD: TDMA OPERATION	54		$530.00	$280.90	$15,168.60
8k	QA09113AA	ADD: BASELINE RELEASE SW	54		$0.00	$0.00	$0.00
8l	Q361CD	ADD: P25 9600 BAUD TRUNKING	54		$353.00	$187.09	$10,102.86
8m	Q173CA	ADD: SMARTZONE OMNILINK	54		$0.00	$0.00	$0.00
8n	QA07710AA	ALT: STUBBY 7-800MHZ 6CM ANTENNA	54		$0.00	$0.00	$0.00
9	PSV01S02944A	PROVISIONING SUPPORT	1		$0.00	$0.00	$0.00
10	SSV01S01407A	SMARTPROGRAMMING	54	5 YEARS	$375.00	$375.00	$20,250.00
11	LSV01S03446A	APX NEXT DMS ESSENTIAL	54	5 YEARS	$384.60	$203.84	$11,007.36
12	SSV01S01406A	APX NEXT SMARTCONNECT SUBSCRIPTION	54	5 YEARS	$375.00	$375.00	$20,250.00
13	SSV01S01476A	SMARTLOCATE	54	5 YEARS	$375.00	$375.00	$20,250.00
14	SSV01S01907A	SMARTMAPPING	54	5 YEARS	$375.00	$375.00	$20,250.00

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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
15	LSV01S03082A	RADIOCENTRAL PROGRAMMING	54	5 YEARS	$160.20	$84.91	$4,585.14
16	PSV03S02463A	APX DMS PROVISIONING PD1	1		$0.00	$0.00	$0.00
17	NNTN9216A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 4400T	150		$248.05	$131.47	$19,720.50
	APX™ NEXT	APX NEXT XN ALL					
18	H55TGU9PW8AN	APX NEXT XN; ALL-BAND MODEL 4.5 PORTABLE	47		$11,172.00	$5,921.16	$278,294.52
18a	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	47		$0.00	$0.00	$0.00
18b	Q629BD	SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP	47		$560.00	$296.80	$13,949.60
18c	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL	47		$0.00	$0.00	$0.00
18d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	47		$607.00	$321.71	$15,120.37
18e	QA09001AM	ADD: WIFI CAPABILITY	47		$353.00	$187.09	$8,793.23
18f	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	47		$871.00	$461.63	$21,696.61
18g	QA09028AA	ADD: VIQI VC RADIO OPERATION	47		$118.00	$62.54	$2,939.38
18h	H38DA	ADD: SMARTZONE OPERATION	47		$1,412.00	$748.36	$35,172.92
18i	QA03399AK	ADD: ENHANCED DATA	47		$177.00	$93.81	$4,409.07
18j	Q445BC	ADD: APX PERSONNEL ACCOUNTABILITY	47		$177.00	$93.81	$4,409.07
18k	QA00580BA	ADD: TDMA OPERATION	47		$530.00	$280.90	$13,202.30
18l	QA09113AA	ADD: BASELINE RELEASE SW	47		$0.00	$0.00	$0.00
18m	QA08675AB	ADD: APX NEXT XN 10-PIN ADAPTER	47		$262.00	$138.86	$6,526.42
18n	Q173CA	ADD: SMARTZONE OMNILINK	47		$0.00	$0.00	$0.00
18o	Q361CD	ADD: P25 9600 BAUD TRUNKING	47		$353.00	$187.09	$8,793.23
18p	QA08852AA	ADD: LEATHER CARRY CASE XN	47		$122.00	$64.66	$3,039.02
19	PSV03S02463A	APX DMS PROVISIONING PD1	1		$0.00	$0.00	$0.00

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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
20	PSV01S02944A	PROVISIONING SUPPORT	1		$0.00	$0.00	$0.00
21	PMNN4812A	BATTERY PACK, BATT IMPRES 2 LIION UL DIV2 IP68 3400T	1000		$285.00	$151.05	$151,050.00
22	SSV01S01407A	SMARTPROGRAMMING	47	5 YEARS	$375.00	$375.00	$17,625.00
23	LSV01S03446A	APX NEXT DMS ESSENTIAL	47	5 YEARS	$384.60	$203.84	$9,580.48
24	SSV01S01406A	APX NEXT SMARTCONNECT SUBSCRIPTION	47	5 YEARS	$375.00	$375.00	$17,625.00
25	SSV01S01476A	SMARTLOCATE	47	5 YEARS	$375.00	$375.00	$17,625.00
26	LSV01S03082A	RADIOCENTRAL PROGRAMMING	47	5 YEARS	$160.20	$84.91	$3,990.77
27	SSV01S01907A	SMARTMAPPING	47	5 YEARS	$375.00	$375.00	$17,625.00
	Product Services						
28	LSV01Q00387A	ASTRO TECHNICAL ASSISTANCE	1		$8,000.00	$8,000.00	$8,000.00
	FLASHport Series	APX8000FLASHPORT					
29	T8627A	SOFTWARE LICENSE TDMA	1		$0.00	$0.00	$0.00
29a	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	1		$0.00	$0.00	$0.00
29b	Q498AX	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	4		$1,002.00	$531.06	$2,124.24
29c	QA09008AB	ADD: GROUP SERVICES FLP	4		$203.00	$107.59	$430.36
29d	QA09001AC	SOFTWARE LICENSE ENH: WI-FI CAPABILITY FLP	4		$407.00	$215.71	$862.84
29e	QA03399AB	ADD: ENHANCED DATA	4		$203.00	$107.59	$430.36
	After Market Encryption Upgrades						
30	T7936A	SOFTWARE LICENSE APX UCM UPGRADE CD	1		$61.53	$32.61	$32.61
30a	CA00182AR	ADD: AES ENCRYPTION SOFTWARE	4		$745.00	$394.85	$1,579.40
	FLASHport Series	APX8000XEFLASHPORT					
31	T8627A	SOFTWARE LICENSE TDMA	1		$0.00	$0.00	$0.00
31a	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	1		$0.00	$0.00	$0.00
31b	Q498AX	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	24		$1,002.00	$531.06	$12,745.44

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
31c	QA09008AB	ADD: GROUP SERVICES FLP	24		$203.00	$107.59	$2,582.16
	After Market Encryption Upgrades						
32	T7936A	SOFTWARE LICENSE APX UCM UPGRADE CD	1		$61.53	$32.61	$32.61
32a	CA00182AR	ADD: AES ENCRYPTION SOFTWARE	24		$745.00	$394.85	$9,476.40
	FLASHport Series	APX8000XEFLASHPORT					
33	T8627A	SOFTWARE LICENSE TDMA	1		$0.00	$0.00	$0.00
33a	QA09001AC	SOFTWARE LICENSE ENH: WI-FI CAPABILITY FLP	3		$407.00	$215.71	$647.13
33b	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	1		$0.00	$0.00	$0.00
33c	Q498AX	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	3		$1,002.00	$531.06	$1,593.18
33d	QA09008AB	ADD: GROUP SERVICES FLP	3		$203.00	$107.59	$322.77
	After Market Encryption Upgrades						
34	T7936A	SOFTWARE LICENSE APX UCM UPGRADE CD	1		$61.53	$32.61	$32.61
34a	CA00182AR	ADD: AES ENCRYPTION SOFTWARE	3		$745.00	$394.85	$1,184.55
	KVL 7000						
35	T8954A	KVL7000	1		$10,000.00	$5,300.00	$5,300.00
35a	CA04103AA	ADD: ASTRO 25 MODE	1		$0.00	$0.00	$0.00
35b	CA00182AY	ADD: AES ENCRYPTION SOFTWARE	1		$0.00	$0.00	$0.00
35c	CA00243AK	ADD: ADP PRIVACY	1		$353.00	$187.09	$187.09
36	HKN6182B	KEYLOADING CABLE CGAI ADAPTOR	1		$225.40	$119.46	$119.46
37	HKN6183B	CABLE, CH PROGRAMMING RS-232 (GCAI)	1		$74.25	$39.35	$39.35
38	DSPSA1U1EE	RUGGED USB CLIENT TO ETHERNET ADAPTER WITH USB CABLE BUILT IN.	1		$203.00	$107.59	$107.59
39	DSSTAR56KMODEM	STARTECH USB 2.0 FAX MODEM	1		$95.00	$50.35	$50.35

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
40	NNTN7869B	ADAPTER, GCAI TO 6 PINS HIROSE KEYLOAD	1		$88.11	$46.70	$46.70
41	PMKN4012B	RADIO PROGRAMMING CABLE	1		$84.70	$44.89	$44.89
42	PMKN4013C	RADIO TEST AND ALIGNMENT CABLE	1		$103.40	$54.80	$54.80
43	WPLN6904A	PORTABLE KEYLOAD CABLE	1		$127.12	$67.37	$67.37
44	WPLN6905B	KEYLOAD RS-232 CABLE	1		$229.96	$121.88	$121.88
45	PMKN4265A	RADIO DATA CABLE	1		$60.00	$31.80	$31.80
46	PMLN8334A	PORTABLE ACCESSORY, GCAI MINI TO GCAI ADAPTER	1		$199.00	$105.47	$105.47
47	2871926H02	DB9 GENDER CHANGER M-TO-M W18	1		$7.53	$3.99	$3.99
48	NNTN9216A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 4400T	1		$248.05	$131.47	$131.47

Grand Total $1,366,354.19(USD)

0

Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.

Notes:

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at http://www.motorolasolutions.com/product-terms.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.	Customer
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

- This quote contains items with approved price exceptions applied against them.

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

DuPage County
Finance Department
Procurement Division
421 North County Farm Road
Room 3-400
Wheaton, Illinois 60187-3978

REQUIRED VENDOR ETHICS DISCLOSURE STATEMENT

Section I: Contact Information

Please complete the contact information below.

BID NUMBER:	25-070-ETSB
COMPANY NAME:	Motorola Solutions Inc.
CONTACT PERSON:	Chris Chisnell
CONTACT EMAIL:	chris.chisnell@motorolasolutions.com

Section II: Procurement Ordinance Requirements

Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the County, shall provide to the Procurement Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor to any incumbent County Board member, County Board chairman, or Countywide elected official whose office the contract to be awarded will benefit within the current and previous calendar year. The contractor, union, or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors, and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

Has the Bidder made contributions as described above?

- ☐ Yes
- ☑ No

If “Yes”, complete the required information in the table below.

RECIPIENT	DONOR	DESCRIPTION (e.g., cash, type of item, in-kind services, etc.)	AMOUNT/VALUE	DATE MADE

All contractors and vendors who have obtained or are seeking contracts with the County shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contractor bid and shall update such disclosure with any changes that may occur.

Has the Bidder had or will the Bidder have contact with lobbyists, agents, representatives or individuals who are or will be having contact with county officers or employees as described above.

- ❑ Yes
- ☑ No

If "Yes", list the name, phone number, and email of lobbyists, agents, representatives, and all individuals who are or will be having contact with county officers or employees in the table below.

NAME	PHONE	EMAIL

Section III: Violations

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future County contracts. Continuing and supplemental disclosure is required. The Bidder agrees to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner;
- 30 days prior to the optional renewal of any contract;
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments

The full text of the County's Ethics Ordinance is available at:

Ethics | DuPage Co, IL

The full text of the County's Procurement Ordinance is available at:

ARTICLE VI. - PROCUREMENT | Code of Ordinances | DuPage County, IL | Municode Library

Section IV: Certification

By signing below, the Bidder hereby acknowledges that it has received, read, and understands these requirements, and certifies that the information submitted on this form is true and correct to the best of its knowledge.

Printed Name: Dominick Storelli _____ Signature: _____

Title: IL Sales Manager _____ Date: 9/2/2025 _____

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2418 **Agenda Date:** 10/8/2025 **Agenda #:** 7.B.3.

RESOLUTION APPROVING CHANGE ORDER #7 TO PURVIS SYSTEMS INCORPORATED PO 924025/7298-1 FOR ADDITIONAL OPTIONAL EQUIPMENT FOR THE WINFIELD FIRE PROTECTION DISTRICT AND THE ITASCA FIRE DEPARTMENT (CHANGE ORDER AMOUNT $4,885.00; NEW CONTRACT AMOUNT: $702,805.00)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of PURVIS Systems Incorporated Change Order #3 to Purchase Order 924025/7298-1, to allow for the purchase of additional optional Fire Station Alerting (FSA) equipment for the Winfield Fire Protection District and the Itasca Fire Department and to update the Milestone payment schedule accordingly in the County Finance software. Total amount of the equipment is $4,885.00, for a new contract amount of $702,805.00.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Change Order #7 to Purchase Order 924025/7298-1 dated October 1, 2025, covering said, additional optional FSA equipment for the Winfield FPD and the Itasca FD, be, and is hereby approved by the DU PAGE ETSB to PURVIS Systems Incorporated, 88 Silva Lane, Middletown, RI 02842, in the amount of $4,885.00, and a new contract amount of $702,805.00.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Request for Change Order

Procurement Services Division

Attach copies of all prior Change Orders

Date: Oct 1, 2025

MinuteTraq (IQM2) ID #:

Purchase Order #: 924025/7298-1	**Original Purchase Order Date:** Oct 9, 2024	**Change Order #:** 4	**Department:** ETSB
Vendor Name: PURVIS Systems Incorporated		**Vendor #:** 28678	**Dept Contact:** Eve Kraus

Background and/or Reason for Change Order Request:	Request for approval of Change Order #7 to PURVIS Systems Incorporated PO 924025/7298-1 to add Quotes PC2026-100 and PC2026-148 for additional optional equipment for Winfield Fire and Itasca Fire and to document the revised milestone schedule for payment and accounting of contractual obligations. These equipment costs will be reimbursed by the agency to ETSB. Total amount of $4,885.00, for a new contract amount of $702,805.00.

IN ACCORDANCE WITH 720 ILCS 5/33E-9

☐ (A) Were not reasonably foreseeable at the time the contract was signed.

☒ (B) The change is germane to the original contract as signed.

☒ (C) Is in the best interest for the County of DuPage and authorized by law.

INCREASE/DECREASE

A	Starting contract value	$424,730.00
B	Net $ change for previous Change Orders	$273,190.00
C	Current contract amount (A + B)	$697,920.00
D	Amount of this Change Order ☒ Increase ☐ Decrease	$4,885.00
E	New contract amount (C + D)	$702,805.00
F	Percent of current contract value this Change Order represents (D / C)	0.70%
G	Cumulative percent of all Change Orders (B+D/A); (60% maximum on construction contracts)	65.47%

DECISION MEMO NOT REQUIRED

☐ Cancel entire order ☐ Close Contract ☐ Contract Extension (29 days) ☐ Consent Only

☐ Change budget code from: _____ to: _____

☐ Increase/Decrease quantity from: _____ to: _____

☐ Price shows: _____ should be: _____

☐ Decrease remaining encumbrance and close contract ☐ Increase encumbrance and close contract ☐ Decrease encumbrance ☐ Increase encumbrance

DECISION MEMO REQUIRED

☐ Increase (greater than 29 days) contract expiration from: _____ to: _____

☒ Increase ≥ $2,500.00, or ≥ 10%, of current contract amount ☐ Funding Source 4000-5820-54110

☐ OTHER - explain below:

ek	630-550-7743	Oct 1, 2025	LMZ	630-878-2509	Oct 1, 2025
Prepared By (Initials)	Phone Ext	Date	Recommended for Approval (Initials)	Phone Ext	Date

REVIEWED BY (Initials Only)

Buyer	Date	Procurement Officer	Date
Chief Financial Officer (Decision Memos Over $25,000)	Date	Chairman's Office (Decision Memos Over $25,000)	Date

Decision Memo

Procurement Services Division

This form is required for all Professional Service Contracts over $25,000 and as otherwise required by the Procurement Review Checklist.

Date: Sep 24, 2025

MinuteTraq (IQM2) ID #:

Department Requisition #: 924025/7298-1

Requesting Department: ETSB	Department Contact: Eve Kraus
Contact Email: etsb911@dupagecounty.gov	Contact Phone: 630-550-7743
Vendor Name: PURVIS Systems Incorporated	Vendor #: 28678

Action Requested - Identify the action to be taken and the total cost; for instance, approval of new contract, renew contract, increase contract, etc.

Request for approval of Change Order #7 to PURVIS Systems Incorporated PO 924025/7298-1 to add Quotes PC2026-100 and PC2026-148 for additional optional equipment for Winfield Fire and Itasca Fire and to document the revised milestone schedule for payment and accounting of contractual obligations. These equipment costs will be reimbursed by the agency to ETSB. Total amount of $4,885.00, for a new contract amount of $702,805.00.

Summary Explanation/Background - Provide an executive summary of the action. Explain why it is necessary and what is to be accomplished.

Winfield Fire Protection District completed new fire Station #31 and is making a request for additional equipment for the station. Itasca Fire Department is in process of building Station #67 and is also requesting an exchange/addition of equipment to their build. Both agencies have previously signed an MOU with ETSB financially obligating their individual agency to the portion of this change order as listed on their quote.

Strategic Impact

Quality of Life

Select one of the five strategic imperatives in the County's Strategic Plan this action will most impact and provide a brief explanation.

This is a budget neutral cost for ETSB as the agency will reimburse the charges.

Source Selection/Vetting Information - Describe method used to select source.

The system was vetted and chosen per RFP #16-167-RC, this is an addition to the current system.

Recommendations/Alternatives - Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request.

1. Approval of Change Order #7 will allow Winfield Fire Protection District and Itasca Fire Department to purchase additional equipment for their station to assist in the delivery of the dispatch with additional functionality beyond the core system.
2. Deny Change Order #7 and the agencies will have to purchase individual equipment which will complicate the overall system maintenance and be more expensive.

Fiscal Impact/Cost Summary - Include projected cost for each fiscal year, approved budget amount and account number, source of funds, and any future funding requirements along with any narrative.

Sufficient funds exist for this project in FY25 4000-5820-54110: Capital Equipment. While there will be a capital outlay for this change order in the amount of $4,740.00, the charges will be reimbursed in arrears by the Winfield Fire Protection District and Itasca Fire Department.

PURVIS PRICE QUOTATION

PURVIS SYSTEMS

Tax ID #: 11-2299301

Date: August 6, 2025
Quote #: PC2026-100
Customer: Winfield Fire Protection District
Address: 0N525 County Farm Rd
Winfield, IL 60190
Customer POC: Tim Roman, Deputy Chief
E-mail romant@winfieldfpd.org
Phone #: 630-653-5050

88 Silva Ln
Middletown, RI 02842
Sales: J. Mascola 401-862-1184
jmascola@purvis.com
Contracts: D Flynn 401-845-8432
DFlynn@purvis.com

TASK:

The Winfield Fire Protection District would like PURVIS to procure and install four (4) surface speakers in the new HQ Fire Station. Locations have been identified by the Winfield Fire Protection District.

The proposed speakers will be connected to the closest common zone speaker in each location.

The pricing identified herein is being quoted as a not to exceed price. PURVIS will revise based on the final level of effort.

HARDWARE:

Item	PURVIS Part #	Qty	Unit Price	Adjusted Unit Price	Extended Price
Surface Speaker, 8" (70v)	315-120401-131	4	$95.00	$95.00	$380.00
TOTAL					$380.00
Sales and Use Tax					$0.00
TOTAL HARDWARE					**$380.00**

Hardware Prices do not include installation or any system configuration, if applicable. Any applicable manufacturer warranties
Hardware lead time is at least 2 weeks after receipt of order (ARO)

FIXED PRICE SERVICES:

Description	Unit Price	Adjusted Unit Price	Price
Installation Services	$4,300.00	$4,300.00	$4,300.00
Freight/Shipping & Handling		$60.00	$60.00
1 Year Warranty & Maintenance		Included	$0.00
TOTAL SERVICES			**$4,360.00**

GRAND TOTAL	**$4,740.00**

SALES AND USE TAX: Any required sales and use tax not identified in this quote is responsibility of the quote recipient or Fire Station Alerting System end-user. PURVIS is not responsible for the collection of any required taxes and payments to any tax collection agencies.

PERMITS: Quote does not include any permits that may be required

PREVAILING WAGE RATES: Pricing is not based on prevailing wage rates.

PAYMENT TERMS: Net 30

CREDIT CARD PAYMENT: A 4% processing fee will be applied to all credit card transactions

VALIDITY: This FFP Quote is valid for 90 days

END-USER LICENSE/MAINTENANCE AGREEMENTS: All purchased hardware and software resulting from this quote will be licensed, warrantied and maintained under the existing PURVIS FSAS End-User License Agreement and PURVIS FSAS Warranty, Maintenance and Service Agreement - with the customer.

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.

PURVIS PRICE QUOTATION

PURVIS SYSTEMS

Tax ID #: 11-2299301

Date: September 30, 2025
Quote #: PC2026-148
Customer: DuPage County ETSB
Address: 421 N. County ETSB
Wheaton, IL 60187
Customer POC: Linda Zerwin
E-mail linda.zerwin@dupageco.org
Phone #:

88 Silva Ln
Middletown, RI 02842
Sales: J. Mascola 401-862-1184
jmascola@purvis.com
Contracts: D Flynn 401-845-8432
DFlynn@purvis.com

TASK:

Change order to the DuPage County Purchase Order # 7298-0001 to modify the FSAS components being delivered, implemented, and installed at DuPage County ETSB Station 67.

HARDWARE:

Item	PURVIS Part #	Qty	Unit Price	Adjusted Unit Price	Extended Price
Recessed Speaker Sleeve Bracket	315-130359-131	1	$70.00	$70.00	$70.00
Outdoor/Bay Speaker (70v) 15w	315-150408-131	1	$160.00	$160.00	$160.00
Volume Control Switch (70v) 100w	315-110003-131	1	$55.00	$55.00	$55.00
Remote Push Button, Green, 22mm, Illuminated (Doorbell)	315-280004-131-G	-2	$100.00	$100.00	-$200.00
TOTAL					$85.00
Sales and Use Tax					$0.00
TOTAL HARDWARE					**$85.00**

Hardware Prices do not include installation or any system configuration, if applicable. Any applicable manufacturer warranties
Hardware lead time is at least 8 weeks after receipt of order (ARO)

FIXED PRICE SERVICES:

Description	Unit Price	Adjusted Unit Price	Price
Installation Services		Included	$0.00
Freight/Shipping & Handling		$60.00	$60.00
1 Year Warranty & Maintenance		Included	$0.00
TOTAL SERVICES			**$60.00**

GRAND TOTAL	**$145.00**

SALES AND USE TAX: Any required sales and use tax not identified in this quote is responsibility of the quote recipient or Fire Station Alerting System end-user. PURVIS is not responsible for the collection of any required taxes and payments to any tax collection agencies.

BONDS: Quote does not include any bid, payment, or performance bonds.

PERMITS: Quote does not include any permits that may be required

PAYMENT TERMS: Net 30

VALIDITY: This FFP Quote is valid for 90 days

PURVIS AGREEMENTS: The PURVIS FSAS Standard License Agreement and the PURVIS FSAS Maintenance Agreement must be signed and returned to PURVIS Systems with any initial orders placed for the PURVIS Fire Station Alerting System.

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.

MS (#)	Milestone Deliverable	MS ($)
1A	WFF Installation of FSAS Cabling (Milestone #1 per quote PC2025-182 Core)	$ 31,000.00
2A	WFF Delivery and Installation of FSAS Hardware (Milestone #2 per quote PC2025-182 Core)	$ 31,000.00
3A	WFF Final Testing and Cutover (Milestone #3 per quote PC2025-182 Core)	$ 2,975.00
4A	WFF Installation of FSAS Cabling (Milestone #1 per quote PC2025-183 Optional)	$ 13,000.00
5A	WFF Delivery and Installation of FSAS Hardware (Milestone #2 per quote PC2025-183 Optional)	$ 13,000.00
6A	WFF Final Testing and Cutover (Milestone #3 per quote PC2025-183 Optional)	$ 1,335.00
7A	BLF Delivery and installation of FSAS Hardware (Milestone #1 per quote PC2025-184)	$ 13,000.00
8A	BLF Final Testing and Cutover (Milestone #2 per quote PC2025-184)	$ 825.00
9A	ITP Installation of FSAS Cabling (Milestone #1 per quote PC2026-045 Core)	$ 35,000.00
10A	ITP Delivery and Installation of FSAS Hardware (Milestone #2 per quote PC2026-045 Core)	$ 35,000.00
11A	ITP Final Testing and Cutover (Milestone #3 per quote PC2026-045 Core)	$ 4,285.00
12A	ITP Installation of FSAS Cabling (Milestone #1 per quote PC2026-045 Additional)	$ 9,400.00
13A	ITP Delivery and Installation of FSAS Hardware (Milestone #2 per quotes PC2026-045 Additional and PC2026-148)	$ 9,545.00
14A	ITP Final Testing and Cutover (Milestone #3 per quote PC2026-045 Additional)	$ 990.00
15A	WFF Delivery and Installation of FSAS Hardware (per quote PC2026-100)	$ 4,740.00
	Total Amount Excluding Maintenance	**$ 205,095.00**

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: 25-2422 **Agenda Date:** 10/8/2025 **Agenda #:** 7.B.4.

RESOLUTION APPROVING CHANGE ORDER #3 TO MOTOROLA SOLUTIONS, INC. PO 920153/4951-1 TO RECONCILE THE FY25 USER RADIO COUNT WITHIN THE DMS RADIO MANAGER CONTRACT (NON-MONETARY CHANGE ORDER)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of Change Order #3 to Purchase Order 920153/4951-1 to reconcile the FY25 user radio count operating in the DuPage Emergency Interoperable Radio System (DEDIRS) for payment and accounting of contractual obligations of the DMS Radio Manager contract. This is a non-monetary change to the contract.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Change Order #3 to Purchase Order 920153/4951-1 dated October 1, 2025, covering said, reconciliation of the radio user count for DMS Radio Manager, be, and is hereby approved by the DU PAGE ETSB.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Request for Change Order

Procurement Services Division

Attach copies of all prior Change Orders

Date: Oct 1, 2025

MinuteTraq (IQM2) ID #:

Purchase Order #: 920153/4951-1	**Original Purchase Order Date:** Nov 9, 2020	**Change Order #:** 3	**Department:** ETSB
Vendor Name: Motorola Solutions, Inc.		**Vendor #:** 10115	**Dept Contact:** Eve Kraus

Background and/or Reason for Change Order Request: Recommendation for approval of Change Order #3 to Motorola Solutions, Inc. PO 920153/4951-1 to reconcile the user radio count operating in the DuPage Emergency Interoperable Radio System (DEDIRS) for FY25 for payment and accounting of contractual obligations of the DMS Radio Manager contract. This is a non-monetary change order to the contract to reduce the number of radios covered under the contract for FY25.

IN ACCORDANCE WITH 720 ILCS 5/33E-9

☐ (A) Were not reasonably foreseeable at the time the contract was signed.

☒ (B) The change is germane to the original contract as signed.

☒ (C) Is in the best interest for the County of DuPage and authorized by law.

INCREASE/DECREASE

A	Starting contract value	$448,860.00
B	Net $ change for previous Change Orders	$0.00
C	Current contract amount (A + B)	$448,860.00
D	Amount of this Change Order ☐ Increase ☐ Decrease	$0.00
E	New contract amount (C + D)	$448,860.00
F	Percent of current contract value this Change Order represents (D / C)	0.00%
G	Cumulative percent of all Change Orders (B+D/A); (60% maximum on construction contracts)	0.00%

DECISION MEMO NOT REQUIRED

☐ Cancel entire order ☐ Close Contract ☐ Contract Extension (29 days) ☐ Consent Only

☐ Change budget code from: _____ to: _____

☐ Increase/Decrease quantity from: _____ to: _____

☐ Price shows: _____ should be: _____

☐ Decrease remaining encumbrance and close contract ☐ Increase encumbrance and close contract ☐ Decrease encumbrance ☐ Increase encumbrance

DECISION MEMO REQUIRED

☐ Increase (greater than 29 days) contract expiration from: _____ to: _____

☐ Increase ≥ $2,500.00, or ≥ 10%, of current contract amount ☐ Funding Source _____

☒ OTHER - explain below:

Reconciliation of user radio counts for FY24.

ek	630-550-7743	Oct 1, 2025	LMZ	630-878-2509	Oct 1, 2025
Prepared By (Initials)	Phone Ext	Date	Recommended for Approval (Initials)	Phone Ext	Date

REVIEWED BY (Initials Only)

Buyer	Date	Procurement Officer	Date: 10/2/2025
Chief Financial Officer (Decision Memos Over $25,000)	Date	Chairman's Office (Decision Memos Over $25,000)	Date

Decision Memo

Procurement Services Division

This form is required for all Professional Service Contracts over $25,000 and as otherwise required by the Procurement Review Checklist.

Date: Oct 1, 2025

MinuteTraq (IQM2) ID #:

Department Requisition #: 920153/4951-1

Requesting Department: ETSB	Department Contact: Eve Kraus
Contact Email: etsb911@dupageco.org	Contact Phone: 630-550-7743
Vendor Name: Motorola Solutions, Inc.	Vendor #: 10115

Action Requested - Identify the action to be taken and the total cost; for instance, approval of new contract, renew contract, increase contract, etc.

Recommendation for approval of Change Order #3 to Motorola Solutions, Inc. PO 920153/4951-1 to reconcile the user radio count operating in the DuPage Emergency Interoperable Radio System (DEDIRS) for FY25 for payment and accounting of contractual obligations of the DMS Radio Manager contract. This change order to true up the number of radios covered under the contract for FY25. This is a non-monetary change order to the contract.

Summary Explanation/Background - Provide an executive summary of the action. Explain why it is necessary and what is to be accomplished.

Radio Manager is used to manage the APX numbered series radios that exist in the DEDIR System. This web-based platform allows for tracking of subscriptions, service contracts and tech support status tickets. The APX4000/6000/804 through November 30, 2025.

Strategic Impact

Financial Planning

Select one of the six strategic imperatives in the County's Strategic Plan this action will most impact and provide a brief explanation.

This is a true up for the contract to eliminate radios no longer in service and add radios, such as the APX4000 portables, purchased off the new contract as they are deployed. APXNext radio service is covered under a different program called CommandCentral in a separate contract. The adjusted count will result in a decrease in the contract of $66,096.00 for FY25. The contract dollar amount will not be decreased and closed until contract expires in 2025.

Source Selection/Vetting Information - Describe method used to select source.

This is a change in the count of radios to an existing contract, no vetting is necessary.

Recommendations/Alternatives - Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request.

1. Approve Change Order #3 to allow for payment and accounting of contractual obligations.
2. Deny Change Order #3 and the invoice cannot be reconciled and processed for payment.

Fiscal Impact/Cost Summary - Include projected cost for each fiscal year, approved budget amount and account number, source of funds, and any future funding requirements along with any narrative.

Sufficient funds were budgeted for FY25 in 4000-5820-53830: Other Contractual Services in the amount of $82,272.00. The adjusted count will result in a decrease in the contract of $66,096.00 for FY25. The contract dollar amount will not be decreased and closed until contract expires in 2025.

MOTOROLA SOLUTIONS

CHANGE ORDER

Change Order Number:	3
Date:	09/30/2025
Project Name and Number:	DuPage County APX NEXT
Customer Name:	DuPage County ETSB
Customer Project Mgr:	

The purpose of this Change Order is to: *(highlight the key reasons for this Change Order)*

The purpose of this change order is to amend Year 5 of the ADVANCED RMS maintenance pricing as the Radio count was reduced from a radio qty of 3,428 to Radio qty 674

Contract Project Identifier (Name or Number):	DuPage County ETSB DMS-Radio Management	**Contract Date:**	November 4th, 2020

In accordance with the terms and conditions of the contract identified above between DuPage County ETSB and Motorola Solutions, Inc., the following changes are approved:

Contract Price* Adjustments

Original Contract Price:	$ 435,278.40
Previous Change Order amounts for Change Order numbers	(61,104.00)
This Change Order:	$ (66,096)
Contract Credit (If Applicable):	$ 0
New Contract Price:	$294,496.80

***"Contract Price" does not include taxes.**

Completion Date Adjustments

Original Completion Date:	No Change

MOTOROLA SOLUTIONS

CHANGE ORDER

Current Completion Date prior to this Change Order:	No Change
New Completion Date:	No Change

Equipment Changes: *(additions, deletions or modifications)* Include attachments if needed.

No Equipment Change

Scope of Work Changes: *(additions, deletions or modifications)* Include attachments if needed.

Scope of work based off of Change order 2 had a modified Count of 882 radios. This change order is to reduce the qty of radios from 3,428 to 674 for the terms 12/01/2024-11/30/2025.

SUA/Support Service Changes: *(additions, deletions or modifications)* Include attachments if needed. Must be completed by Project CSM.

N/A

Schedule Changes: *(describe change or N/A)*

N/A

Contract Price Changes: *(describe change or N/A)*

Original pricing for year 5 was $82,272 the change order 3 will reduce the pricing for year 5 to $16,176 for the year to reflect the reduction in radio count from 3,428 to 674

Customer Responsibilities: *(describe change or N/A)*

None

Payment Schedule for this Change Order:
(describe new payment terms applicable to this change order)

No Change

Purchase Order Requirements for this Change Order (select only one).

☐ A Purchase Order is required - included with this change order and is attached.

☐ No Purchase Order is required - Customer affirms that this change order document is the only notice to proceed required, that funding has been encumbered for this change order in its entirety, and that no further purchase orders will be issued against this change order,

MOTOROLA SOLUTIONS

CHANGE ORDER

☐ No Purchase Order required - this is a $0 Change Order, or a decrease in scope.

Unless amended above, all other terms and conditions of the Contract shall remain in full force. If there are any inconsistencies between the provisions of this Change Order and the provisions of the Contract, the provisions of this Change Order will prevail.

IN WITNESS WHEREOF the parties have executed this Change Order as of the last date signed below.

Motorola Solutions, Inc.		**Customer**	
By:		By:	
Printed Name:		Printed Name:	Brianna Harvey
Title:		Title:	Customer Support Manager
Date:		Date:	09/30/2025

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0052-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.C.1.

RESOLUTION DECLARING EQUIPMENT, INVENTORY, AND/OR PROPERTY ON EXHIBIT A, PURCHASED BY THE EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY AS SURPLUS EQUIPMENT

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for the citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, DuPage County is the ultimate owner of property purchased with 9-1-1 surcharge funds; and

WHEREAS, the 356 items on Attachment A were purchased in 2011 for a combined cost of $2,090,788.00, with 9-1-1 surcharge for use by the ETSB in its 9-1-1 DuPage Emergency Dispatch Interoperable Radio System (DEDIRS) are fully depreciated as of November 30, 2021. Further, the MCC7500E workstation items on Attachment B were purchased in 2017 for a combined cost of $2,636,581.00, with 9-1-1 surcharge for use by the ETSB in its Public Safety Answering Points (PSAPs), and are fully depreciated as of 2022; and

WHEREAS, the individual items on Attachment A and Attachment B are still serviceable but have been replaced as part of the end of life/end of support equipment replacement schedules; and

WHEREAS, the 9-1-1 System Manager recommends DU PAGE ETS Board declare the items on Attachment A and Attachment B as Surplus Items to allow for disposal, reassignment, or sale of such personal property by the County of DuPage. Said transfer to be accomplished by separate resolution.

NOW, THEREFORE BE IT RESOLVED, that the ETS Board hereby declares the items on Attachment A and Attachment B as Surplus Items.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Emergency Telephone System Board of DuPage County
Attachment A Equipment List for Resale
8-Oct-25

Includes legacy radios from: ADF, BAF, BEF, CSF, ITF, PLF, TSF, WRF, WDF, WSF, HPF, WCF

Item	Type	Serial Number	Asset Tag #
1	APX7000	655CMB0899	000460
2	APX7000	655CMB1004	000450
3	APX7000	655CLZ8323	001662
4	APX7000	655CLZ7850	001533
5	APX7000	655CMB0735	001341
6	APX7000	655CLZ8143	001292
7	APX7000	655CLZ8139	001551
8	APX7000	655CMB1077	002096
9	APX7000	655CMB1082	002095
10	APX7000 VHF	655CLZ7434	000532
11	APX7000 VHF	655CLZ7863	001421
12	APX7000 VHF	655CLZ7871	001383
13	APX7000 VHF	655CLZ7876	001425
14	APX7000 VHF	655CLZ7877	001384
15	APX7000 VHF	655CLZ7878	001382
16	APX7000 VHF	655CLZ7886	001725
17	APX7000 VHF	655CLZ7948	001473
18	APX7000 VHF	655CLZ7975	001394
19	APX7000 VHF	655CLZ8079	001519
20	APX7000 VHF	655CLZ8093	001698
21	APX7000 VHF	655CLZ8119	001483
22	APX7000 VHF	655CLZ8120	001478
23	APX7000 VHF	655CLZ8124	001484
24	APX7000 VHF	655CLZ8125	001480
25	APX7000 VHF	655CLZ8126	001482
26	APX7000 VHF	655CLZ8127	001485
27	APX7000 VHF	655CLZ8128	001477
28	APX7000 VHF	655CLZ8129	001486
29	APX7000 VHF	655CLZ8183	001591
30	APX7000 VHF	655CLZ8211	001558
31	APX7000 VHF	655CLZ8215	001696
32	APX7000 VHF	655CLZ8317	001661
33	APX7000 VHF	655CLZ8320	001403
34	APX7000 VHF	655CLZ8333	001666
35	APX7000 VHF	655CMB0687	000018
36	APX7000 VHF	655CMB0780	000041

37	APX7000 VHF	655CMB0872	000028
38	APX7000 VHF	655CMB0892	000053
39	APX7000 VHF	655CMB0893	000052
40	APX7000 VHF	655CMB0894	000048
41	APX7000 VHF	655CMB0981	000011
42	APX7000 VHF	655CMB0987	000016
43	APX7000 VHF	655CMB0989	000069
44	APX7000 VHF	655CMB0992	000017
45	APX7000 VHF	655CMB1023	000065
46	APX7000 VHF	655CMB1031	000062
47	APX7000 VHF	655CMB1034	000064
48	APX7000XE	562CMZ0415	003269
49	APX7000XE	562CMZ0435	003215
50	APX7000XE	562CMZ0457	003735
51	APX7000XE	562CMZ0474	003195
52	APX7000XE	562CMZ0481	003264
53	APX7000XE	562CMZ0491	003197
54	APX7000XE	562CMZ0493	003261
55	APX7000XE	562CMZ0494	003259
56	APX7000XE	562CMZ0495	003257
57	APX7000XE	562CMZ0496	003260
58	APX7000XE	562CMZ0498	003262
59	APX7000XE	562CMZ0505	003196
60	APX7000XE	562CMZ0513	003198
61	APX7000XE	562CMZ0518	003263
62	APX7000XE	562CMZ0521	003258
63	APX7000XE	562CMZ0526	003163
64	APX7000XE	562CMZ0527	003162
65	APX7000XE	562CMZ0541	003730
66	APX7000XE	562CMZ0544	003726
67	APX7000XE	562CMZ0554	003157
68	APX7000XE	562CMZ0557	003161
69	APX7000XE	562CMZ0558	003160
70	APX7000XE	562CMZ0561	003159
71	APX7000XE	562CMZ0562	003164
72	APX7000XE	562CMZ0575	003121
73	APX7000XE	562CMZ0577	003510
74	APX7000XE	562CMZ0579	003508
75	APX7000XE	562CMZ0584	003505
76	APX7000XE	562CMZ0585	003506
77	APX7000XE	562CMZ0589	003677
78	APX7000XE	562CMZ0595	003676
79	APX7000XE	562CMZ0599	003675
80	APX7000XE	562CMZ0601	003672

81	APX7000XE	562CMZ0603	003679
82	APX7000XE	562CMZ0609	003678
83	APX7000XE	562CMZ0612	003509
84	APX7000XE	562CMZ0613	003512
85	APX7000XE	562CMZ0618	003507
86	APX7000XE	562CMZ0635	003397
87	APX7000XE	562CMZ0644	003605
88	APX7000XE	562CMZ0646	003603
89	APX7000XE	562CMZ0652	003601
90	APX7000XE	562CMZ0654	003594
91	APX7000XE	562CMZ0656	003395
92	APX7000XE	562CMZ0657	003607
93	APX7000XE	562CMZ0660	003602
94	APX7000XE	562CMZ0661	003606
95	APX7000XE	562CMZ0664	003396
96	APX7000XE	562CMZ0666	003400
97	APX7000XE	562CMZ0667	003394
98	APX7000XE	562CMZ0671	003399
99	APX7000XE	562CMZ0672	003398
100	APX7000XE	562CMZ0688	003335
101	APX7000XE	562CMZ0689	003336
102	APX7000XE	562CMZ0705	003331
103	APX7000XE	562CMZ0713	003333
104	APX7000XE	562CMZ0714	003330
105	APX7000XE	562CMZ0717	003332
106	APX7000XE	562CMZ0719	003334
107	APX7000XE	562CMZ0721	003329
108	APX7000XE	562CMZ0724	003319
109	APX7000XE	562CMZ0725	003320
110	APX7000XE	562CMZ0728	003314
111	APX7000XE	562CMZ0729	003318
112	APX7000XE	562CMZ0732	003313
113	APX7000XE	562CMZ0750	003365
114	APX7000XE	562CMZ0751	003362
115	APX7000XE	562CMZ0755	003315
116	APX7000XE	562CMZ0756	003366
117	APX7000XE	562CMZ0757	003367
118	APX7000XE	562CMZ0759	003368
119	APX7000XE	562CMZ0760	003317
120	APX7000XE	562CMZ0761	003316
121	APX7000XE	562CMZ0919	003428
122	APX7000XE	562CMZ0947	003686
123	APX7000XE	562CMZ0957	003685
124	APX7000XE	562CMZ0971	003687

125	APX7000XE	562CMZ0976	003680
126	APX7000XE	562CMZ0993	003455
127	APX7000XE	562CMZ1000	003230
128	APX7000XE	562CMZ1004	003231
129	APX7000XE	562CMZ1006	003232
130	APX7000XE	562CMZ1008	003456
131	APX7000XE	562CMZ1010	003229
132	APX7000XE	562CMZ1011	003526
133	APX7000XE	562CMZ1013	003522
134	APX7000XE	562CMZ1018	003527
135	APX7000XE	562CMZ1022	003528
136	APX7000XE	562CMZ1028	003459
137	APX7000XE	562CMZ1032	003524
138	APX7000XE	562CMZ1034	003523
139	APX7000XE	562CMZ1061	003418
140	APX7000XE	562CMZ1069	003140
141	APX7000XE	562CMZ1076	003141
142	APX7000XE	562CMZ1077	003724
143	APX7000XE	562CMZ1079	003139
144	APX7000XE	562CMZ1082	003138
145	APX7000XE	562CMZ1090	003217
146	APX7000XE	562CMZ1091	003220
147	APX7000XE	562CMZ1094	003498
148	APX7000XE	562CMZ1099	003497
149	APX7000XE	562CMZ1100	003373
150	APX7000XE	562CMZ1101	003504
151	APX7000XE	562CMZ1107	003369
152	APX7000XE	562CMZ1132	003374
153	APX7000XE	562CND0051	003868
154	APX7000XE	562CND0073	003869
155	APX7000XE	562CND0074	003867
156	APX7000XE	562CND0076	003870
157	APX7000XE	562CND0079	003943
158	APX7000XE	562CND0109	003904
159	APX7000XE	562CND0117	003905
160	APX7000XE	562CND0123	003891
161	APX7000XE	562CND0125	003922
162	APX7000XE	562CND0131	003928
163	APX7000XE	562CND0132	003927
164	APX7000XE	562CND0145	003924
165	APX7000XE	562CND0147	003923
166	APX7000XE	562CND0151	003884
167	APX7000XE	562CND0152	003773
168	APX7000XE	562CND0155	003776

169	APX7000XE	562CND0156	003887
170	APX7000XE	562CND0162	003889
171	APX7000XE	562CND0163	003883
172	APX7000XE	562CND0188	003774
173	APX7000XE	562CND0190	003777
174	APX7000XE	562CND0192	003771
175	APX7000XE	562CND0193	003808
176	APX7000XE	562CND0194	003772
177	APX7000XE	562CND0196	003769
178	APX7000XE	562CND0245	003947
179	APX7000XE	562CND0246	003948
180	APX7000XE	562CND0248	003941
181	APX7000XE	562CNF0689	003847
182	APX7000XE	562CNF0690	003848
183	APX7000XE	562CNF0693	003843
184	APX7000XE	562CNF0696	003846
185	APX7000XE	562CNF0697	003845
186	APX7000XE	562CNF0698	003844
187	APX7000XE	562CNF0711	003839
188	APX7000XE	562CNF0713	003834
189	APX7000XE	562CNF0714	003942
190	APX7000XE	562CNF0716	003840
191	APX7000XE	562CNF0717	003836
192	APX7000XE	562CNM1534	004194
193	APX7000XE	562CTM0006	N/A
194	APX7000XE	562CTM0007	N/A
195	APX7000XE	562CTT0006	N/A
196	APX7000XE	562CTT0007	N/A
197	APX7000XE	562CTT0008	N/A
198	APX7000XE	562CMZ0381	003586
199	APX7000XE	562CMZ0385	003357
200	APX7000XE	562CMZ0386	003590
201	APX7000XE	562CMZ0388	003359
202	APX7000XE	562CMZ0389	003353
203	APX7000XE	562CMZ0390	003591
204	APX7000XE	562CMZ0391	003587
205	APX7000XE	562CMZ0396	003592
206	APX7000XE	562CMZ0398	003585
207	APX7000XE	562CMZ0405	003360
208	APX7000XE	562CMZ0446	003301
209	APX7000XE	562CMZ0447	003302
210	APX7000XE	562CMZ0449	003299
211	APX7000XE	562CMZ0476	003618
212	APX7000XE	562CMZ0487	003617

213	APX7000XE	562CMZ0497	003616
214	APX7000XE	562CMZ0502	003622
215	APX7000XE	562CMZ0511	003621
216	APX7000XE	562CMZ0520	003623
217	APX7000XE	562CMZ0522	003619
218	APX7000XE	562CMZ0668	003274
219	APX7000XE	562CMZ0943	003628
220	APX7000XE	562CMZ0960	003630
221	APX7000XE	562CMZ0978	003578
222	APX7000XE	562CMZ1039	003424
223	APX7000XE	562CMZ1045	003417
224	APX7000XE	562CMZ1054	003421
225	APX7000XE	562CMZ1062	003235
226	APX7000XE	562CMZ1063	003240
227	APX7000XE	562CMZ1064	003420
228	APX7000XE	562CMZ1065	003236
229	APX7000XE	562CMZ1084	003423
230	APX7000XE	562CMZ1086	003422
231	APX7000XE	562CMZ1127	003311
232	APX7000XE	562CMZ1136	003309
233	APX7000XE	562CMZ1137	003308
234	APX7000XE	562CND0058	003818
235	APX7000XE	562CND0059	003822
236	APX7000XE	562CND0060	003820
237	APX7000XE	562CND0061	003821
238	APX7000XE	562CND0063	003819
239	APX7000XE	562CND0064	003825
240	APX7000XE	562CND0067	003823
241	APX7000XE	562CND0068	003824
242	APX7000XE	562CND0124	003897
243	APX7000XE	562CND0126	003894
244	APX7000XE	562CND0128	003892
245	APX7000XE	562CND0129	003890
246	APX7000XE	562CND0139	003895
247	APX7000XE	562CND0143	003893
248	APX7000XE	562CND0144	003896
249	APX7000XE	562CND0160	020001
250	APX7000XE	562CND0165	020008
251	APX7000XE	562CND0166	020006
252	APX7000XE	562CND0167	020002
253	APX7000XE	562CND0168	020005
254	APX7000XE	562CND0169	020007
255	APX7000XE	562CND0170	020003
256	APX7000XE	562CND0172	020004

257	APX7000XE	562CND0180	003803
258	APX7000XE	562CND0184	003809
259	APX7000XE	562CND0185	003807
260	APX7000XE	562CND0186	003806
261	APX7000XE	562CND0187	003805
262	APX7000XE	562CND0191	003804
263	APX7000XE	562CND0195	003802
264	APX7000XE	562CND0205	003799
265	APX7000XE	562CND0209	003831
266	APX7000XE	562CND0210	003833
267	APX7000XE	562CND0212	003830
268	APX7000XE	562CND0213	003828
269	APX7000XE	562CND0214	003832
270	APX7000XE	562CND0215	003827
271	APX7000XE	562CND0216	003826
272	APX7000XE	562CND0228	003801
273	APX7000XE	562CND0230	003796
274	APX7000XE	562CND0232	003800
275	APX7000XE	562CND0233	003795
276	APX7000XE	562CND0234	003798
277	APX7000XE	562CND0237	003797
278	APX7000XE	562CND0239	003794
279	APX7000XE	562CNF0686	003842
280	APX7000XE	562CNF0718	003835
281	APX7000XE	562CMZ0927	003688
282	APX7000XE	562CMZ0934	003689
283	APX7000XE	562CMZ0933	003690
284	APX7000XE	562CMZ0928	003691
285	APX7000XE	562CMZ0929	003692
286	APX7000XE	562CMZ0921	003693
287	APX7000XE	562CMZ0932	003694
288	APX7000XE	562CMZ0923	003695
289	APX7000XE	562CNM1509	004140
290	APX7000XE	562CNM1511	004143
291	APX7000XE	562CNM1514	004144
292	APX7000XE	562CNM1510	004142
293	APX7000XE	562CNM1512	004176
294	APX7000XE	562CNM1518	004145
295	APX7000XE	562CNM1522	004177
296	APX7000XE	562CNM1525	004178
297	APX7000XE	562CNM1523	004179
298	APX7000XE	562CNM1519	004180
299	APX7000XE	562CNM1517	004181
300	APX7000XE	562CNM1521	004182

301	APX7000XE	562CMZ1138	003370
302	APX7000XE	562CNM1529	004195
303	APX7000XE	562CNM1526	004196
304	APX7000XE	562CNM1537	004197
305	APX7000XE	562CNM1528	004198
306	APX7000XE	562CNM1516	004199
307	APX7000XE	562CNM1531	004200
308	APX7000XE	562CNM1533	004201
309	APX7000XE	562CNM1535	004212
310	APX7000XE	562CNM1532	004213
311	APX7000XE	562CNM1527	004214
312	APX7000XE	562CNM1538	004215
313	APX7000XE	562CNM1530	004216
314	APX7000XE	562CNM1536	004217
315	APX7000XE	562CMZ0404	003377
316	APX7000XE	562CMZ0397	003378
317	APX7000XE	562CMZ0406	003379
318	APX7000XE	562CMZ0412	003380
319	APX7000XE	562CMZ0403	003381
320	APX7000XE	562CMZ0409	003382
321	APX7000XE	562CMZ0402	003383
322	APX7000XE	562CMZ0394	003384
323	APX7000XE	562CMZ0479	003441
324	APX7000XE	562CMZ0506	003442
325	APX7000XE	562CMZ0508	003443
326	APX7000XE	562CMZ0515	003444
327	APX7000XE	562CMZ0485	003445
328	APX7000XE	562CMZ0517	003446
329	APX7000XE	562CMZ0504	003447
330	APX7000XE	562CMZ0489	003448
331	APX7000XE	562CMZ1029	003457
332	APX7000XE	562CMZ1028	003459
333	APX7000XE	562CMZ0432	003414
334	APX7000XE	562CMZ1024	003461
335	APX7000XE	562CMZ1033	003462
336	APX7000XE	562CMZ1021	003463
337	APX7000XE	562CMZ1035	003464
338	APX7000XE	562CMZ0524	003529
339	APX7000XE	562CMZ0536	003530
340	APX7000XE	562CMZ0530	003531
341	APX7000XE	562CMZ0529	003532
342	APX7000XE	562CMZ0540	003533
343	APX7000XE	562CMZ0567	003534
344	APX7000XE	562CMZ0539	003535

345	APX7000XE	562CMZ0553	003536
346	APX7000XE	562CMZ0942	003580
347	APX7000XE	562CMZ0941	003581
348	APX7000XE	562CMZ0940	003582
349	APX7000XE	562CMZ0982	003583
350	APX7000XE	562CMZ0973	003584
351	APX7000XE BLK	562CMZ0918	003432
352	APX7000XE BLK	562CMZ0920	003425
353	APX7000XE BLK	562CMZ0922	003429
354	APX7000XE BLK	562CMZ0924	003430
355	APX7000XE BLK	562CMZ0926	003723
356	APX7000XE BLK	562CMZ0931	003431

Emergency Telephone System Board of DuPage County
Attachment A Equipment List for Disposal/Transfer
8-Oct-25

Item	Type	Serial Number	Asset Tag #
1	MCC 7500	MXL3393YTR	013827
2	MCC 7500	MXL3393YXK	013824
3	MCC 7500	MXL3386MPR	013826
4	MCC 7500	MXL3386ML3	013814
5	MCC 7500	MXL3393TR1	013823
6	MCC 7500	MXL3393YWH	013831
7	MCC 7500	MXL3393YWV	013825
8	MCC 7500	MXL33945VS	013813
9	MCC 7500	MXL33943YWM	013822
10	MCC 7500	MXL33945ZZ	013832
11	MCC 7500	MXL3393YXM	013830
12	MCC 7500	MXL3393YSF	013820
13	MCC 7500	MXK3393Z9	013812
14	MCC 7500	MXL339463F	013811
15	MCC 7500	MXL3393YRY	013810
16	MCC 7500	MXL3386MMH	013828
17	MCC 7500	MXL3393YZJ	013809
18	MCC 7500	MXL3386MLT	013808
19	MCC 7500	MXL3393YRT	013829
20	MCC 7500	MXL3393YRZ	013806
21	MCC 7500	MXL33945ZO	013805
22	MCC 7500	MXL3393YV4	013787
23	MCC 7500	MXL33945ZR	013804
24	MCC 7500	MXL3393YVP	013803
25	MCC 7500	MXL33945VM	013788
26	MCC 7500	MXL3393YR9	013833
27	MCC 7500	MXL33946BL	013800
28	MCC 7500	MXL33945ZN	013801
29	MCC 7500	MXL3394655	013802
30	MCC 7500	MXL3386MNV	013816
31	MCC 7500	MXL3386MLH	013818
32	MCC 7500	MXL3386MNX	013834
33	MCC 7500	MXL3386MKY	013815
34	MCC 7500	MXL3386MLP	013819
35	MCC 7500	MXL3386MP3	013817
36	MCC 7500	MXL3386MLK	013821
37	MCC 7500	MXL3386ML7	013907
38	MCC 7500	MXL3393YXN	013908
39	MCC 7500	MXL3393YRV	013909
40	MCC 7500	MXL3386MNK	013910
41	MCC 7500	MXL3386MN6	013911

42	MCC 7500	MXL3386MNM	013912
43	MCC 7500	MXL33945XR	013913
44	MCC 7500	MXL3393YSX	013914
45	MCC 7500	MXL33945XN	013915
46	MCC 7500	MXL3393ZJ7	013916
47	MCC 7500	MXL33945Y7	013917
48	MCC 7500	MXL33945Y2	013918
49	MCC 7500	MXL33945W3	013919
50	MCC 7500	MXL33945ZD	013920
51	MCC 7500	MXL3393ZR2	013921
52	MCC 7500	MXL3386MNR	013922
53	MCC 7500	MXL33945W4	013923
54	MCC 7500	MXL33945Y5	013924
55	MCC 7500	MXL3386MNQ	013925
56	MCC 7500	MXL339469X	013926
57	MCC 7500	MXL3393YRC	013927
58	MCC 7500	MXL33945W2	013929
59	MCC 7500	MXL33945YN	013930
60	MCC 7500	MXL33945XV	013932
61	MCC 7500	MXL33945Z4	013933
62	MCC 7500	MXL3393YRB	013934
63	MCC 7500	MXL3386MMY	013935
64	MCC 7500	MXL3386MM0	013936
65	MCC 7500	MXL3386MP0	013937
66	MCC 7500	MXL3386MNY	013938
67	MCC 7500	MXL33945WF	013939
68	MCC 7500	MXL339467J	013940
69	MCC 7500	MXL3386MPB	013941
70	MCC 7500	MXL33945Y6	013942
71	MCC 7500	MXL33945W9	020839
72	MCC 7500	MXL33945Z7	020840
73	MCC 7500	MXL3386MPL	020842
74	CAD Workstation	3TK5CP2	
75	CAD Workstation	3TJ5CP2	
76	CAD Workstation	3TL5Q2	
77	CAD Workstation	3THWMN2	
78	CAD Workstation	3TM5CP2	
79	CAD Workstation	3TMWMN2	
80	CAD Workstation	3THVMN2	
81	CAD Workstation	C0QFBM2	004846
82	Switch	FJB2336G0V7	010033
83	Switch	FJB2409H05Y	010034
84	Switch	FJB2421H00M	010035
85	Switch	FJB2421H017	010036
86	Switch	FJB2420H012	010037
87	2620-48 Ethernet Switch	CN73DRV03	004939
88	2620-48 Ethernet Switch	CN71DRV0CK	004940
89	2620-48 Ethernet Switch	CN73DRV04F	004941
90	Site Manager Basic	5408254C71	004937

91	GGM 8000 Gateway		004949
92	GGM 8000 Gateway	147CTT2573	004950
93	GGM 8000 Gateway	147CTT2562	004951
94	Acx1100 Universal Access Route Ac V	PW0217170512	004938
95	Netdirector Console KVM	2715BAPCB898100059	004947
96	Fortinet Firewall Appliance	FQ100D3G16613408	004942
97	2620-24 Ethernet Switch	CN77DRR18V	004943
98	32 Channel NRX Base Bundle	828625 - 028 s163	004946
99	Nice Inform Resiliency Bundle	MXQ72506LF	004945
100	Nice Applications Server	MXQ72506LZ	004944
101	Computer, Z440 Workstation Windows	2UA732214V	004948
102	Server	4K3NZ12	
103	ALI/Smart911 Server	FJ39XM2	004929
104	Laptop	HC6P1P2	005043
105	SolarWinds server	35RRCV2	005057
106	RIU ACDC. Pebble Building	153201312	005069
107	APC Smart UPS	C12008180161	010016
108	Latitude	GVFX1Z2	010138
109	ANI ALI Server	3MGZCX3	010210
110	APX Next XN Portable Radio	671CZB0128	010223
111	Nimble Storage Array	5UM2270087	010239
112	HPE server CAD	MXQ2250WZV	010240
113	Various modems, switches, speakers, SAMs, cables, mics, stands, other assorted accessories		

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0053-25 **Agenda Date:** 10/8/2025 **Agenda #:** 15.A.

RESOLUTION APPROVING THE SALE OF INVENTORY FROM THE COUNTY OF DU PAGE ON BEHALF OF THE EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY TO THE LIVINGSTON COUNTY MUTUAL AID ASSOCIATION, PONTIAC FIRE DEPARTMENT, AND VERMILLION VALLEY REGIONAL EMERGENCY COMMUNICATIONS JOINT AUTHORITY (VCOM) (VERMILLION/LIVINGSTON COUNTY CONSORTIUM)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, DuPage County is the ultimate owner of property purchased with 9-1-1 surcharge funds; and

WHEREAS, the DU PAGE ETS Board previously designated 248 legacy APX7000XE portable radios on Attachment A of this resolution as surplus in ETS Resolutions ETS-R-0052-25; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval for the sale of 248 legacy APX7000XE portable radios and 200 batteries listed on Attachment A of this resolution to the Vermillion/Livingston County Consortium; and

WHEREAS, after consultation with the Procurement Office and Finance Director, DuPage County finds and determines that the Surplus Items are no longer necessary and cannot be utilized by another office or department of County government.

NOW THEREFORE, BE IT RESOLVED, that DU PAGE ETS BOARD approves the sale of 248 legacy APX7000XE portable radios and 200 batteries on Attachment A to the Vermillion/Livingston County Consortium.

Enacted and approved this 14th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR
EMERGENCY TELEPHONE SYSTEM BOARD

_____

DEBORAH A. CONROY, CHAIR
DU PAGE COUNTY BOARD

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Emergency Telephone System Board of DuPage County
Attachment A Equipment List for Resale

Item	Type	Serial Number	Asset Tag #
1	APX7000XE	562CMZ0575	003121
2	APX7000XE	562CMZ1082	003138
3	APX7000XE	562CMZ1079	003139
4	APX7000XE	562CMZ1069	003140
5	APX7000XE	562CMZ1076	003141
6	APX7000XE	562CMZ0554	003157
7	APX7000XE	562CMZ0561	003159
8	APX7000XE	562CMZ0558	003160
9	APX7000XE	562CMZ0557	003161
10	APX7000XE	562CMZ0527	003162
11	APX7000XE	562CMZ0526	003163
12	APX7000XE	562CMZ0562	003164
13	APX7000XE	562CMZ0474	003195
14	APX7000XE	562CMZ0505	003196
15	APX7000XE	562CMZ0491	003197
16	APX7000XE	562CMZ0513	003198
17	APX7000XE	562CMZ0435	003215
18	APX7000XE	562CMZ1090	003217
19	APX7000XE	562CMZ1091	003220
20	APX7000XE	562CMZ1010	003229
21	APX7000XE	562CMZ1000	003230
22	APX7000XE	562CMZ1004	003231
23	APX7000XE	562CMZ1006	003232
24	APX7000XE	562CMZ1062	003235
25	APX7000XE	562CMZ1065	003236
26	APX7000XE	562CMZ1063	003240
27	APX7000XE	562CMZ0495	003257
28	APX7000XE	562CMZ0521	003258
29	APX7000XE	562CMZ0494	003259
30	APX7000XE	562CMZ0496	003260
31	APX7000XE	562CMZ0493	003261
32	APX7000XE	562CMZ0498	003262
33	APX7000XE	562CMZ0518	003263
34	APX7000XE	562CMZ0481	003264
35	APX7000XE	562CMZ0415	003269
36	APX7000XE	562CMZ0668	003274
37	APX7000XE	562CMZ0449	003299
38	APX7000XE	562CMZ0446	003301

39	APX7000XE	562CMZ0447	003302
40	APX7000XE	562CMZ1137	003308
41	APX7000XE	562CMZ1136	003309
42	APX7000XE	562CMZ1127	003311
43	APX7000XE	562CMZ0732	003313
44	APX7000XE	562CMZ0728	003314
45	APX7000XE	562CMZ0755	003315
46	APX7000XE	562CMZ0761	003316
47	APX7000XE	562CMZ0760	003317
48	APX7000XE	562CMZ0729	003318
49	APX7000XE	562CMZ0724	003319
50	APX7000XE	562CMZ0725	003320
51	APX7000XE	562CMZ0721	003329
52	APX7000XE	562CMZ0714	003330
53	APX7000XE	562CMZ0705	003331
54	APX7000XE	562CMZ0717	003332
55	APX7000XE	562CMZ0713	003333
56	APX7000XE	562CMZ0719	003334
57	APX7000XE	562CMZ0688	003335
58	APX7000XE	562CMZ0689	003336
59	APX7000XE	562CMZ0389	003353
60	APX7000XE	562CMZ0385	003357
61	APX7000XE	562CMZ0388	003359
62	APX7000XE	562CMZ0405	003360
63	APX7000XE	562CMZ0751	003362
64	APX7000XE	562CMZ0750	003365
65	APX7000XE	562CMZ0756	003366
66	APX7000XE	562CMZ0757	003367
67	APX7000XE	562CMZ0759	003368
68	APX7000XE	562CMZ1107	003369
69	APX7000XE	562CMZ1100	003373
70	APX7000XE	562CMZ1132	003374
71	APX7000XE	562CMZ0667	003394
72	APX7000XE	562CMZ0656	003395
73	APX7000XE	562CMZ0664	003396
74	APX7000XE	562CMZ0635	003397
75	APX7000XE	562CMZ0672	003398
76	APX7000XE	562CMZ0671	003399
77	APX7000XE	562CMZ0666	003400
78	APX7000XE	562CMZ1045	003417
79	APX7000XE	562CMZ1061	003418
80	APX7000XE	562CMZ1064	003420

81	APX7000XE	562CMZ1054	003421
82	APX7000XE	562CMZ1086	003422
83	APX7000XE	562CMZ1084	003423
84	APX7000XE	562CMZ1039	003424
85	APX7000XE	562CMZ0919	003428
86	APX7000XE	562CMZ0993	003455
87	APX7000XE	562CMZ1008	003456
88	APX7000XE	562CMZ1028	003459
89	APX7000XE	562CMZ1099	003497
90	APX7000XE	562CMZ1094	003498
91	APX7000XE	562CMZ1101	003504
92	APX7000XE	562CMZ0584	003505
93	APX7000XE	562CMZ0585	003506
94	APX7000XE	562CMZ0618	003507
95	APX7000XE	562CMZ0579	003508
96	APX7000XE	562CMZ0612	003509
97	APX7000XE	562CMZ0577	003510
98	APX7000XE	562CMZ0613	003512
99	APX7000XE	562CMZ1013	003522
100	APX7000XE	562CMZ1034	003523
101	APX7000XE	562CMZ1032	003524
102	APX7000XE	562CMZ1011	003526
103	APX7000XE	562CMZ1018	003527
104	APX7000XE	562CMZ1022	003528
105	APX7000XE	562CMZ0978	003578
106	APX7000XE	562CMZ0398	003585
107	APX7000XE	562CMZ0381	003586
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111	APX7000XE	562CMZ0396	003592
112	APX7000XE	562CMZ0654	003594
113	APX7000XE	562CMZ0652	003601
114	APX7000XE	562CMZ0660	003602
115	APX7000XE	562CMZ0646	003603
116	APX7000XE	562CMZ0644	003605
117	APX7000XE	562CMZ0661	003606
118	APX7000XE	562CMZ0657	003607
119	APX7000XE	562CMZ0497	003616
120	APX7000XE	562CMZ0487	003617
121	APX7000XE	562CMZ0476	003618
122	APX7000XE	562CMZ0522	003619

123	APX7000XE	562CMZ0511	003621
124	APX7000XE	562CMZ0502	003622
125	APX7000XE	562CMZ0520	003623
126	APX7000XE	562CMZ0943	003628
127	APX7000XE	562CMZ0960	003630
128	APX7000XE	562CMZ0601	003672
129	APX7000XE	562CMZ0599	003675
130	APX7000XE	562CMZ0595	003676
131	APX7000XE	562CMZ0589	003677
132	APX7000XE	562CMZ0609	003678
133	APX7000XE	562CMZ0603	003679
134	APX7000XE	562CMZ0976	003680
135	APX7000XE	562CMZ0957	003685
136	APX7000XE	562CMZ0947	003686
137	APX7000XE	562CMZ0971	003687
138	APX7000XE	562CMZ0927	003688
139	APX7000XE	562CMZ0934	003689
140	APX7000XE	562CMZ0933	003690
141	APX7000XE	562CMZ0928	003691
142	APX7000XE	562CMZ0929	003692
143	APX7000XE	562CMZ0921	003693
144	APX7000XE	562CMZ0932	003694
145	APX7000XE	562CMZ0923	003695
146	APX7000XE	562CMZ1077	003724
147	APX7000XE	562CMZ0544	003726
148	APX7000XE	562CMZ0541	003730
149	APX7000XE	562CMZ0457	003735
150	APX7000XE	562CND0196	003769
151	APX7000XE	562CND0192	003771
152	APX7000XE	562CND0194	003772
153	APX7000XE	562CND0152	003773
154	APX7000XE	562CND0188	003774
155	APX7000XE	562CND0155	003776
156	APX7000XE	562CND0190	003777
157	APX7000XE	562CND0239	003794
158	APX7000XE	562CND0233	003795
159	APX7000XE	562CND0230	003796
160	APX7000XE	562CND0237	003797
161	APX7000XE	562CND0234	003798
162	APX7000XE	562CND0205	003799
163	APX7000XE	562CND0232	003800
164	APX7000XE	562CND0228	003801

165	APX7000XE	562CND0195	003802
166	APX7000XE	562CND0180	003803
167	APX7000XE	562CND0191	003804
168	APX7000XE	562CND0187	003805
169	APX7000XE	562CND0186	003806
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173	APX7000XE	562CND0058	003818
174	APX7000XE	562CND0063	003819
175	APX7000XE	562CND0060	003820
176	APX7000XE	562CND0061	003821
177	APX7000XE	562CND0059	003822
178	APX7000XE	562CND0067	003823
179	APX7000XE	562CND0068	003824
180	APX7000XE	562CND0064	003825
181	APX7000XE	562CND0216	003826
182	APX7000XE	562CND0215	003827
183	APX7000XE	562CND0213	003828
184	APX7000XE	562CND0212	003830
185	APX7000XE	562CND0209	003831
186	APX7000XE	562CND0214	003832
187	APX7000XE	562CND0210	003833
188	APX7000XE	562CNF0713	003834
189	APX7000XE	562CNF0718	003835
190	APX7000XE	562CNF0717	003836
191	APX7000XE	562CNF0711	003839
192	APX7000XE	562CNF0716	003840
193	APX7000XE	562CNF0686	003842
194	APX7000XE	562CNF0693	003843
195	APX7000XE	562CNF0698	003844
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197	APX7000XE	562CNF0696	003846
198	APX7000XE	562CNF0689	003847
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202	APX7000XE	562CND0073	003869
203	APX7000XE	562CND0076	003870
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205	APX7000XE	562CND0151	003884
206	APX7000XE	562CND0156	003887

207	APX7000XE	562CND0162	003889
208	APX7000XE	562CND0129	003890
209	APX7000XE	562CND0123	003891
210	APX7000XE	562CND0128	003892
211	APX7000XE	562CND0143	003893
212	APX7000XE	562CND0126	003894
213	APX7000XE	562CND0139	003895
214	APX7000XE	562CND0144	003896
215	APX7000XE	562CND0124	003897
216	APX7000XE	562CND0109	003904
217	APX7000XE	562CND0117	003905
218	APX7000XE	562CND0125	003922
219	APX7000XE	562CND0147	003923
220	APX7000XE	562CND0145	003924
221	APX7000XE	562CND0132	003927
222	APX7000XE	562CND0131	003928
223	APX7000XE	562CND0248	003941
224	APX7000XE	562CNF0714	003942
225	APX7000XE	562CND0079	003943
226	APX7000XE	562CND0245	003947
227	APX7000XE	562CND0246	003948
228	APX7000XE	562CNM1509	004140
229	APX7000XE	562CNM1510	004142
230	APX7000XE	562CNM1511	004143
231	APX7000XE	562CNM1514	004144
232	APX7000XE	562CNM1518	004145
233	APX7000XE	562CNM1512	004176
234	APX7000XE	562CNM1522	004177
235	APX7000XE	562CNM1525	004178
236	APX7000XE	562CNM1523	004179
237	APX7000XE	562CNM1519	004180
238	APX7000XE	562CNM1517	004181
239	APX7000XE	562CNM1521	004182
240	APX7000XE	562CNM1534	004194
241	APX7000XE	562CND0160	020001
242	APX7000XE	562CND0167	020002
243	APX7000XE	562CND0170	020003
244	APX7000XE	562CND0172	020004
245	APX7000XE	562CND0168	020005
246	APX7000XE	562CND0166	020006
247	APX7000XE	562CND0169	020007
248	APX7000XE	562CND0165	020008

SALES AGREEMENT

Contract No.**:** **25DEDIRS051**
Dated**:** **October 8, 2025**

This is an Agreement by and between The County of DuPage and Emergency Telephone System Board of DuPage County, hereafter called SELLER, and Livingston County Mutual Aid Association, a public safety entity, hereafter called BUYER.

In consideration of the mutual undertakings herein contained, the parties hereto agree as follows:

1. **SALE:** SELLER agrees to sell to BUYER and BUYER agrees to purchase from SELLER portable radios and accessories listed in Attachment A (referred to as the "Equipment") in accordance with the terms and conditions specified herein.

2. **SALE PRICE:** The Sale Price of the Equipment: **$26,200.00.**

   $400.00 per APX7000XE portable ruggedized radio in "as is condition". Radio mics, chargers and batteries will be provided one per portable also in "as is condition."

   0 portable radios @ $400.00 = $0.00

   Associated accessories includes:
   1 remote speaker microphone, 1 plastic holster, 1 battery, 1 single charger.

   $400 per APX7500 dual band VHF mobile radio. APX7500 mobile radios will be available no earlier than January 1, 2026. Radios include TDMA and AES encryption flash kits in purchase price.

   0 mobile radios @ $400.00 = $0.00.

   Batteries
   New IMPRES2 GTS H7038-Li-IM2 batteries may be purchased at an additional cost of $131.00 each.

   200 New IMPRES2 GTS H7038-Li-IM2 batteries @ $131.00 = $26,200.00.

3. **PAYMENT:** BUYER agrees to pay SELLER pursuant to the Illinois Prompt Payment Act (30 ILCS 540). The SELLER will invoice BUYER upon delivery of equipment as shown in Attachment A. The BUYER may remit all costs at any time during the payment period.

4. **DELIVERY:** BUYER shall be responsible for the pickup at 420 County Farm Road, Winfield, Illinois or shipping costs of all items on Attachment A.

5. **WARRANTY: SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE DESIGN, OPERATION, OR AS TO THE QUALITY OF THE MATERIAL OR WORKMANSHIP IN, THE EQUIPMENT AND ALL WARRANTIES INCLUDING WARRANTIES OF, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF THE EQUIPMENT ARE HEREBY EXCLUDED. BUYER AGREES THAT SELLER WILL IN NO EVENT BE LIABLE FOR DAMAGES ARISING IN STRICT LIABILITY OR FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, HOWEVER ARISING. SELLER'S LIABILITY SHALL UNDER NO CIRCUMSTANCES EXCEED THE PURCHASE PRICE OF SUCH ITEM OF EQUIPMENT SET FORTH IN THIS AGREEMENT**.

6. **TITLE:** Title to the Equipment free and clear of all liens, claims and encumbrances of any kind shall vest in BUYER upon final payment by BUYER to SELLER of the full Sale Price required to be paid pursuant to Paragraph 3 hereof.

7. **NOTICES:** Any notice hereunder shall be in writing and shall be deemed to be given when delivered, including but not limited to overnight courier or electronic transmission or, if mailed, on the third day after mailing by registered or certified mail, postage prepaid and addressed to BUYER or SELLER at its respective address shown on the preamble to this Agreement, or to either party at such other address it has designated as its address for purposes of notice hereunder.

8. **FORUM SELECTION, CHOICE OF LAW, AND INDEMNITY:**
   A. The venue for all disputes arising out of this contract will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage County, Illinois;
   B. This contract shall be governed by the laws of the State of Illinois including all matters of construction, validity, performance and enforcement; and
   C. BUYER shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the SELLER and its officers, agents, and employees from and against any and all claims and demands, actions or suits brought against them. BUYER shall likewise be liable for the cost, fees and expenses incurred in the SELLER's defense of any such claims, actions or suits. Notwithstanding this duty to indemnify, the Parties recognize that the DuPage County State's Attorney is the exclusive legal representative of the County of DuPage and the SELLER. Nothing contained herein shall be construed as prohibiting the DuPage County State's Attorney's Office from defending the SELLER, the County, or their officials, directors, officers, agents and employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, suits, demands, proceedings and actions brought against them. Indemnification shall be deemed a waiver

of the SELLER or the County of DuPage's defenses under the Illinois Local Government and Governmental Employees Tort Liability Act.

9. MISCELLANEOUS

A. This Agreement constitutes the entire agreement between SELLER and BUYER with respect to the sale and purchase of the Equipment on Attachment A and supersedes all prior and concurrent offers, promises, representations, negotiations, discussions and agreements that may have been made in connection with the sale of the Equipment. No representation or statement not contained herein shall be binding upon SELLER or BUYER as a warranty or otherwise unless in writing and executed by the party to be bound thereby. If BUYER does not sign this Agreement and return the signed copy of this Agreement to SELLER within sixty (60) days of the receipt of the Agreement, this Agreement may be voided at SELLER'S election.

B. BUYER shall not assign its rights under this Agreement unless it has obtained the prior written consent of SELLER. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

C. This Agreement shall be governed by construed in accordance with the internal laws of the State of Illinois including all matters of construction, validity, performance and enforcement.

D. This Agreement is subject to acceptance by SELLER at its offices referred to in the preamble and shall only become effective on the date thereof.

E. No revision or modification of this Agreement shall be effective unless it is in writing and signed by duly authorized officers of BUYER and SELLER.

F. BUYER'S maintenance included under purchasing contract PO 921054 with Motorola includes maintenance under the Motorola System Manager for the length of the contract and service agreements currently in place at the execution of this contract. Upon expiration of the SELLER's contract with Motorola for services, the BUYER may contract for their own services or execute a new service contract with SELLER. SELLER reserves the right to decline the extension of services to a new contract.

G. BUYER is responsible for arranging maintenance requests through the SELLER's ticketing system.

H. The BUYER further agrees that any options which are integrated as part of the subscriber units including but not limited to SmartLocate, SmartConnect, SmartMessaging or Airtime are the responsibility of the BUYER.

I. The BUYER understands that purchase of equipment does not entitle BUYER to access to the DuPage Emergency Dispatch Interoperable Radio System (DEDIR System). Access to the DEDIR System may be granted through a different application request.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and do each hereby warrant and represent that its signatory whose signature appears below has been and is

on the date of this Agreement duly authorized by all necessary and appropriate corporate action to execute this Agreement.

If this Agreement is not executed by both parties and returned to SELLER within sixty (60) days of receipt, SELLER may terminate this Agreement without notice.

Emergency Telephone System Board
Of DuPage County

By: _____
Greg Schwarze

Title: Chair

Date: _____

BUYER:

By: _____
Authorized Signatory

Title: _____

Date: _____

DuPage County Board

By: _____
Deborah A. Conroy, Chair

Date: _____

SALES AGREEMENT

Contract No.**:** **25DEDIRS053**
Dated**:** **October 8, 2025**

This is an Agreement by and between The County of DuPage and Emergency Telephone System Board of DuPage County, hereafter called SELLER, and Livingston County Mutual Aid Association, a public safety entity, hereafter called BUYER.

In consideration of the mutual undertakings herein contained, the parties hereto agree as follows:

1. **SALE:** SELLER agrees to sell to BUYER and BUYER agrees to purchase from SELLER portable radios and accessories listed in Attachment A (referred to as the "Equipment") in accordance with the terms and conditions specified herein.

2. **SALE PRICE:** The Sale Price of the Equipment: **$95,200.00.**

   $400.00 per APX7000XE portable ruggedized radio in "as is condition". Radio mics, chargers and batteries will be provided one per portable also in "as is condition."

   238 portable radios @ $400.00 = $95,200.00

   Associated accessories includes:
   1 remote speaker microphone, 1 plastic holster, 1 battery, 1 single charger.

   $400 per APX7500 dual band VHF mobile radio. APX7500 mobile radios will be available no earlier than January 1, 2026. Radios include TDMA and AES encryption flash kits in purchase price.

   0 mobile radios @ $400.00 = $0.00.

   Batteries
   New IMPRES2 GTS H7038-Li-IM2 batteries may be purchased at an additional cost of $131.00 each.

3. **PAYMENT:** BUYER agrees to pay SELLER pursuant to the Illinois Prompt Payment Act (30 ILCS 540). The SELLER will invoice BUYER upon delivery of equipment as shown in Attachment A. The BUYER may remit all costs at any time during the payment period.

4. **DELIVERY:** BUYER shall be responsible for the pickup at 420 County Farm Road, Winfield, Illinois or shipping costs of all items on Attachment A.

5. **WARRANTY: SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE DESIGN, OPERATION, OR AS TO THE QUALITY OF THE MATERIAL OR WORKMANSHIP IN, THE EQUIPMENT AND ALL WARRANTIES INCLUDING WARRANTIES OF, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF THE EQUIPMENT ARE HEREBY EXCLUDED. BUYER AGREES THAT SELLER WILL IN NO EVENT BE LIABLE FOR DAMAGES ARISING IN STRICT LIABILITY OR FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, HOWEVER ARISING. SELLER'S LIABILITY SHALL UNDER NO CIRCUMSTANCES EXCEED THE PURCHASE PRICE OF SUCH ITEM OF EQUIPMENT SET FORTH IN THIS AGREEMENT**.

6. **TITLE:** Title to the Equipment free and clear of all liens, claims and encumbrances of any kind shall vest in BUYER upon final payment by BUYER to SELLER of the full Sale Price required to be paid pursuant to Paragraph 3 hereof.

7. **NOTICES:** Any notice hereunder shall be in writing and shall be deemed to be given when delivered, including but not limited to overnight courier or electronic transmission or, if mailed, on the third day after mailing by registered or certified mail, postage prepaid and addressed to BUYER or SELLER at its respective address shown on the preamble to this Agreement, or to either party at such other address it has designated as its address for purposes of notice hereunder.

8. **FORUM SELECTION, CHOICE OF LAW, AND INDEMNITY:**
   A. The venue for all disputes arising out of this contract will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage County, Illinois;
   B. This contract shall be governed by the laws of the State of Illinois including all matters of construction, validity, performance and enforcement; and
   C. BUYER shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the SELLER and its officers, agents, and employees from and against any and all claims and demands, actions or suits brought against them. BUYER shall likewise be liable for the cost, fees and expenses incurred in the SELLER's defense of any such claims, actions or suits. Notwithstanding this duty to indemnify, the Parties recognize that the DuPage County State's Attorney is the exclusive legal representative of the County of DuPage and the SELLER. Nothing contained herein shall be construed as prohibiting the DuPage County State's Attorney's Office from defending the SELLER, the County, or their officials, directors, officers, agents and employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, suits, demands, proceedings and actions brought against them. Indemnification shall be deemed a waiver of the SELLER or the County of DuPage's defenses under the Illinois Local Government and Governmental Employees Tort Liability Act.

9. MISCELLANEOUS

A. This Agreement constitutes the entire agreement between SELLER and BUYER with respect to the sale and purchase of the Equipment on Attachment A and supersedes all prior and concurrent offers, promises, representations, negotiations, discussions and agreements that may have been made in connection with the sale of the Equipment. No representation or statement not contained herein shall be binding upon SELLER or BUYER as a warranty or otherwise unless in writing and executed by the party to be bound thereby. If BUYER does not sign this Agreement and return the signed copy of this Agreement to SELLER within sixty (60) days of the receipt of the Agreement, this Agreement may be voided at SELLER'S election.

B. BUYER shall not assign its rights under this Agreement unless it has obtained the prior written consent of SELLER. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

C. This Agreement shall be governed by construed in accordance with the internal laws of the State of Illinois including all matters of construction, validity, performance and enforcement.

D. This Agreement is subject to acceptance by SELLER at its offices referred to in the preamble and shall only become effective on the date thereof.

E. No revision or modification of this Agreement shall be effective unless it is in writing and signed by duly authorized officers of BUYER and SELLER.

F. BUYER'S maintenance included under purchasing contract PO 921054 with Motorola includes maintenance under the Motorola System Manager for the length of the contract and service agreements currently in place at the execution of this contract. Upon expiration of the SELLER's contract with Motorola for services, the BUYER may contract for their own services or execute a new service contract with SELLER. SELLER reserves the right to decline the extension of services to a new contract.

G. BUYER is responsible for arranging maintenance requests through the SELLER's ticketing system.

H. The BUYER further agrees that any options which are integrated as part of the subscriber units including but not limited to SmartLocate, SmartConnect, SmartMessaging or Airtime are the responsibility of the BUYER.

I. The BUYER understands that purchase of equipment does not entitle BUYER to access to the DuPage Emergency Dispatch Interoperable Radio System (DEDIR System). Access to the DEDIR System may be granted through a different application request.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and do each hereby warrant and represent that its signatory whose signature appears below has been and is on the date of this Agreement duly authorized by all necessary and appropriate corporate action to execute this Agreement.

If this Agreement is not executed by both parties and returned to SELLER within sixty (60) days of receipt, SELLER may terminate this Agreement without notice.

Emergency Telephone System Board
Of DuPage County

By: _____
Greg Schwarze

Title: Chair

Date: _____

BUYER:

By: _____
Authorized Signatory

Title: _____

Date: _____

DuPage County Board

By: _____
Deborah A. Conroy, Chair

Date: _____

SALES AGREEMENT

Contract No.**:** **25DEDIRS055**
Dated**:** **October 8, 2025**

This is an Agreement by and between The County of DuPage and Emergency Telephone System Board of DuPage County, hereafter called SELLER, and Pontiac Fire Department, a public safety entity, hereafter called BUYER.

In consideration of the mutual undertakings herein contained, the parties hereto agree as follows:

1. **SALE:** SELLER agrees to sell to BUYER and BUYER agrees to purchase from SELLER portable radios and accessories listed in Attachment A (referred to as the "Equipment") in accordance with the terms and conditions specified herein.

2. **SALE PRICE:** The Sale Price of the Equipment: **$2,400.00.**

   $400.00 per APX7000XE portable ruggedized radio in "as is condition". Radio mics, chargers and batteries will be provided one per portable also in "as is condition."

   6 portable radios @ $400.00 = $2,400.00

   Associated accessories includes:
   1 remote speaker microphone, 1 plastic holster, 1 battery, 1 single charger.

   $400 per APX7500 dual band VHF mobile radio. APX7500 mobile radios will be available no earlier than January 1, 2026. Radios include TDMA and AES encryption flash kits in purchase price.

   0 mobile radios @ $400.00 = $0.00

   Batteries
   New IMPRES2 GTS H7038-Li-IM2 batteries may be purchased at an additional cost of $131.00 each.

3. **PAYMENT:** BUYER agrees to pay SELLER pursuant to the Illinois Prompt Payment Act (30 ILCS 540). The SELLER will invoice BUYER upon delivery of equipment as shown in Attachment A. The BUYER may remit all costs at any time during the payment period.

4. **DELIVERY:** BUYER shall be responsible for the pickup at 420 County Farm Road, Winfield, Illinois or shipping costs of all items on Attachment A.

5. **WARRANTY: SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE DESIGN, OPERATION, OR AS TO THE QUALITY OF THE MATERIAL OR WORKMANSHIP IN, THE EQUIPMENT AND ALL WARRANTIES INCLUDING WARRANTIES OF, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF THE EQUIPMENT ARE HEREBY EXCLUDED. BUYER AGREES THAT SELLER WILL IN NO EVENT BE LIABLE FOR DAMAGES ARISING IN STRICT LIABILITY OR FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, HOWEVER ARISING. SELLER'S LIABILITY SHALL UNDER NO CIRCUMSTANCES EXCEED THE PURCHASE PRICE OF SUCH ITEM OF EQUIPMENT SET FORTH IN THIS AGREEMENT**.

6. **TITLE:** Title to the Equipment free and clear of all liens, claims and encumbrances of any kind shall vest in BUYER upon final payment by BUYER to SELLER of the full Sale Price required to be paid pursuant to Paragraph 3 hereof.

7. **NOTICES:** Any notice hereunder shall be in writing and shall be deemed to be given when delivered, including but not limited to overnight courier or electronic transmission or, if mailed, on the third day after mailing by registered or certified mail, postage prepaid and addressed to BUYER or SELLER at its respective address shown on the preamble to this Agreement, or to either party at such other address it has designated as its address for purposes of notice hereunder.

8. **FORUM SELECTION, CHOICE OF LAW, AND INDEMNITY:**
   A. The venue for all disputes arising out of this contract will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage County, Illinois;
   B. This contract shall be governed by the laws of the State of Illinois including all matters of construction, validity, performance and enforcement; and
   C. BUYER shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the SELLER and its officers, agents, and employees from and against any and all claims and demands, actions or suits brought against them. BUYER shall likewise be liable for the cost, fees and expenses incurred in the SELLER's defense of any such claims, actions or suits. Notwithstanding this duty to indemnify, the Parties recognize that the DuPage County State's Attorney is the exclusive legal representative of the County of DuPage and the SELLER. Nothing contained herein shall be construed as prohibiting the DuPage County State's Attorney's Office from defending the SELLER, the County, or their officials, directors, officers, agents and employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, suits, demands, proceedings and actions brought against them. Indemnification shall be deemed a waiver of the SELLER or the County of DuPage's defenses under the Illinois Local Government and Governmental Employees Tort Liability Act.

9. MISCELLANEOUS

A. This Agreement constitutes the entire agreement between SELLER and BUYER with respect to the sale and purchase of the Equipment on Attachment A and supersedes all prior and concurrent offers, promises, representations, negotiations, discussions and agreements that may have been made in connection with the sale of the Equipment. No representation or statement not contained herein shall be binding upon SELLER or BUYER as a warranty or otherwise unless in writing and executed by the party to be bound thereby. If BUYER does not sign this Agreement and return the signed copy of this Agreement to SELLER within sixty (60) days of the receipt of the Agreement, this Agreement may be voided at SELLER'S election.

B. BUYER shall not assign its rights under this Agreement unless it has obtained the prior written consent of SELLER. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

C. This Agreement shall be governed by construed in accordance with the internal laws of the State of Illinois including all matters of construction, validity, performance and enforcement.

D. This Agreement is subject to acceptance by SELLER at its offices referred to in the preamble and shall only become effective on the date thereof.

E. No revision or modification of this Agreement shall be effective unless it is in writing and signed by duly authorized officers of BUYER and SELLER.

F. BUYER'S maintenance included under purchasing contract PO 921054 with Motorola includes maintenance under the Motorola System Manager for the length of the contract and service agreements currently in place at the execution of this contract. Upon expiration of the SELLER's contract with Motorola for services, the BUYER may contract for their own services or execute a new service contract with SELLER. SELLER reserves the right to decline the extension of services to a new contract.

G. BUYER is responsible for arranging maintenance requests through the SELLER's ticketing system.

H. The BUYER further agrees that any options which are integrated as part of the subscriber units including but not limited to SmartLocate, SmartConnect, SmartMessaging or Airtime are the responsibility of the BUYER.

I. The BUYER understands that purchase of equipment does not entitle BUYER to access to the DuPage Emergency Dispatch Interoperable Radio System (DEDIR System). Access to the DEDIR System may be granted through a different application request.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and do each hereby warrant and represent that its signatory whose signature appears below has been and is on the date of this Agreement duly authorized by all necessary and appropriate corporate action to execute this Agreement.

If this Agreement is not executed by both parties and returned to SELLER within sixty (60) days of receipt, SELLER may terminate this Agreement without notice.

By: _____ By: _____

Greg Schwarze Authorized Signatory

Title: Chair Title: _____

Date: _____ Date: _____

DuPage County Board

By: _____

Deborah A. Conroy, Chair

Date: _____

SALES AGREEMENT

Contract No.**:** **25DEDIRS057**
Dated**:** **October 8, 2025**

This is an Agreement by and between The County of DuPage and Emergency Telephone System Board of DuPage County, hereafter called SELLER, and Vermilion Valley Regional Emergency Communications Joint Authority, a public safety entity, hereafter called BUYER.

In consideration of the mutual undertakings herein contained, the parties hereto agree as follows:

1. **SALE:** SELLER agrees to sell to BUYER and BUYER agrees to purchase from SELLER portable radios and accessories listed in Attachment A (referred to as the "Equipment") in accordance with the terms and conditions specified herein.

2. **SALE PRICE:** The Sale Price of the Equipment: **$1,600.00.**

   $400.00 per APX7000XE portable ruggedized radio in "as is condition". Radio mics, chargers and batteries will be provided one per portable also in "as is condition."

   4 portable radios @ $400.00 = $1,600.00

   Associated accessories includes:
   1 remote speaker microphone, 1 plastic holster, 1 battery, 1 single charger.

   $400 per APX7500 dual band VHF mobile radio. APX7500 mobile radios will be available no earlier than January 1, 2026. Radios include TDMA and AES encryption flash kits in purchase price.

   0 mobile radios @ $400.00 = $0.00

   Batteries
   New IMPRES2 GTS H7038-Li-IM2 batteries may be purchased at an additional cost of $131.00 each.

3. **PAYMENT:** BUYER agrees to pay SELLER pursuant to the Illinois Prompt Payment Act (30 ILCS 540). The SELLER will invoice BUYER upon delivery of equipment as shown in Attachment A. The BUYER may remit all costs at any time during the payment period.

4. **DELIVERY:** BUYER shall be responsible for the pickup at 420 County Farm Road, Winfield, Illinois or shipping costs of all items on Attachment A.

5. **WARRANTY: SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE DESIGN, OPERATION, OR AS TO THE QUALITY OF THE MATERIAL OR WORKMANSHIP IN, THE EQUIPMENT AND ALL WARRANTIES INCLUDING WARRANTIES OF, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF THE EQUIPMENT ARE HEREBY EXCLUDED. BUYER AGREES THAT SELLER WILL IN NO EVENT BE LIABLE FOR DAMAGES ARISING IN STRICT LIABILITY OR FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, HOWEVER ARISING. SELLER'S LIABILITY SHALL UNDER NO CIRCUMSTANCES EXCEED THE PURCHASE PRICE OF SUCH ITEM OF EQUIPMENT SET FORTH IN THIS AGREEMENT**.

6. **TITLE:** Title to the Equipment free and clear of all liens, claims and encumbrances of any kind shall vest in BUYER upon final payment by BUYER to SELLER of the full Sale Price required to be paid pursuant to Paragraph 3 hereof.

7. **NOTICES:** Any notice hereunder shall be in writing and shall be deemed to be given when delivered, including but not limited to overnight courier or electronic transmission or, if mailed, on the third day after mailing by registered or certified mail, postage prepaid and addressed to BUYER or SELLER at its respective address shown on the preamble to this Agreement, or to either party at such other address it has designated as its address for purposes of notice hereunder.

8. **FORUM SELECTION, CHOICE OF LAW, AND INDEMNITY:**
   A. The venue for all disputes arising out of this contract will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage County, Illinois;
   B. This contract shall be governed by the laws of the State of Illinois including all matters of construction, validity, performance and enforcement; and
   C. BUYER shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the SELLER and its officers, agents, and employees from and against any and all claims and demands, actions or suits brought against them. BUYER shall likewise be liable for the cost, fees and expenses incurred in the SELLER's defense of any such claims, actions or suits. Notwithstanding this duty to indemnify, the Parties recognize that the DuPage County State's Attorney is the exclusive legal representative of the County of DuPage and the SELLER. Nothing contained herein shall be construed as prohibiting the DuPage County State's Attorney's Office from defending the SELLER, the County, or their officials, directors, officers, agents and employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, suits, demands, proceedings and actions brought against them. Indemnification shall be deemed a waiver of the SELLER or the County of DuPage's defenses under the Illinois Local Government and Governmental Employees Tort Liability Act.

9. MISCELLANEOUS

A. This Agreement constitutes the entire agreement between SELLER and BUYER with respect to the sale and purchase of the Equipment on Attachment A and supersedes all prior and concurrent offers, promises, representations, negotiations, discussions and agreements that may have been made in connection with the sale of the Equipment. No representation or statement not contained herein shall be binding upon SELLER or BUYER as a warranty or otherwise unless in writing and executed by the party to be bound thereby. If BUYER does not sign this Agreement and return the signed copy of this Agreement to SELLER within sixty (60) days of the receipt of the Agreement, this Agreement may be voided at SELLER'S election.

B. BUYER shall not assign its rights under this Agreement unless it has obtained the prior written consent of SELLER. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

C. This Agreement shall be governed by construed in accordance with the internal laws of the State of Illinois including all matters of construction, validity, performance and enforcement.

D. This Agreement is subject to acceptance by SELLER at its offices referred to in the preamble and shall only become effective on the date thereof.

E. No revision or modification of this Agreement shall be effective unless it is in writing and signed by duly authorized officers of BUYER and SELLER.

F. BUYER'S maintenance included under purchasing contract PO 921054 with Motorola includes maintenance under the Motorola System Manager for the length of the contract and service agreements currently in place at the execution of this contract. Upon expiration of the SELLER's contract with Motorola for services, the BUYER may contract for their own services or execute a new service contract with SELLER. SELLER reserves the right to decline the extension of services to a new contract.

G. BUYER is responsible for arranging maintenance requests through the SELLER's ticketing system.

H. The BUYER further agrees that any options which are integrated as part of the subscriber units including but not limited to SmartLocate, SmartConnect, SmartMessaging or Airtime are the responsibility of the BUYER.

I. The BUYER understands that purchase of equipment does not entitle BUYER to access to the DuPage Emergency Dispatch Interoperable Radio System (DEDIR System). Access to the DEDIR System may be granted through a different application request.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and do each hereby warrant and represent that its signatory whose signature appears below has been and is on the date of this Agreement duly authorized by all necessary and appropriate corporate action to execute this Agreement.

If this Agreement is not executed by both parties and returned to SELLER within sixty (60) days of receipt, SELLER may terminate this Agreement without notice.

Emergency Telephone System Board
Of DuPage County

By: _____
Greg Schwarze

Title: Chair

Date: _____

BUYER:

By: _____
Authorized Signatory

Title: _____

Date: _____

DuPage County Board

By: _____
Deborah A. Conroy, Chair

Date: _____

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0058-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.C.3.

RESOLUTION TO APPROVE ACCESS TO THE DUPAGE ETSB CAD SYSTEM NETWORK PURSUANT TO POLICY 911-013: INFORMATION TECHNOLOGY AND NETWORK SECURITY AS REQUESTED BY DU-COMM FOR USE OF COMMSCOACH

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB approved Policy 911-013: Information Technology and Network Security to protect the integrity and confidentiality of information on the 9-1-1 System while maintaining accessibility for its users; and

WHEREAS, pursuant to 911-013: Information Technology and Network Security, by application, DU-COMM is requesting a CommsCoach interface be allowed network access to the ETSB logger; and

WHEREAS, the participating agency application has been reviewed and recommended as appropriate for connection pursuant to Policy 911-013: Information Technology and Network Security by the Tech Focus Group; and

WHEREAS, the 9-1-1 System Manager recommends the approval of CommsCoach interface network access by the DU PAGE ETS Board; and

WHEREAS, the DU PAGE ETS Board has received and reviewed the application of the participating agency detailed in Attachment A of this resolution.

NOW, THEREFORE BE IT RESOLVED, that DuPage ETSB hereby grants network access to the participating agency for use of CommsCoach interface, by this resolution.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Emergency Telephone System Board
Of DuPage County
Policy 911-13 Appendix G

TO: Emergency Telephone System Board 9-1-1 System Manager
FROM: Scott Klein
SUBJECT: Interface Request Form

Type of Interface (select one)

☐	**Real Time Interface**
	The current CAD system utilizes *Edge Frontier (Xalt Interface),* which is designed to handle these types of interfaces. *Edge Frontier (Xalt Interface)* allows the applications to receive information without impacting the security and performance of the 9-1-1 System. An *Edge Frontier (Xalt Interface)* interface would be developed and maintained by Hexagon for all non-9-1-1 interfaces at the cost of the requesting agency.
☑	**Asynchronous Interface**
	For this type of interface, a secondary archive server will be utilized to provide the data requested. This data provided is not real time.

With the submission of this form, I confirm that I reviewed and understand the DuPage ETSB Information Technology and Network Security Policy, Policy No: 911-013, [the "Policy"]. I understand that an MOU will be required and there may be fees and costs involved for any interface that is not 9-1-1 related.

Signature

Date: 04/07/2025

Jessica Robb
Print Name of Agency Head

Please include a short description or attach a copy to this request for the following:

- **Technical Requirements:** (will also be reviewed by Tech Focus Group)

Refer to attached document.

- **Desired Project Implementation Schedule:** (include/attach a go-live goal or schedule)

DU-COMM is in the process of procuring ComCoach. The timeline is as soon as possible.

- **Vendor Service Level Agreement (SLA)** (It is important that ETSB know the hours of work)

The system will be deployed during normal business hours.

Emergency Telephone System Board
Of DuPage County
Policy 911-13 Appendix G

Agency:	DU-COMM
Agency Contact:	Scott Klein
Email:	sklein@ducomm.org
Cellphone:	630.260.7523
IT Administrator:	Scott Klein
Cellphone:	630.688.7588
Email:	sklein@ducomm.org
Vendor Name:	GovWorx
Contact:	Scott MacDonald
Cellphone:	303.249.0621
Email:	scott@govworx.ai
Interface:	ComCoach to CAD and Eventide

Internal Review

Recommendation:
Yes = Support of Request
No = Oppose Supporting the Request. (a No Recommendation will provide a brief summary of the opposition to the ETS Board submitted via the 9-1-1 System Coordinator)

Yes No

[ ] [ ] **Tech Focus Group Recommendation** Date:
- [ ] Technical Requirements received
- [ ] Project Implementation Schedule received
- [ ] Vendor SLA received

[ ] [ ] **9-1-1 System Manager**
- [ ] MOU executed

[ ] [ ] **ETS Board Approved**: _____ Chair's Initials:_____
Date

Technical Requirements

ComCoach uses CAD data and Eventide audio to perform quality assurance (QA) on incidents using artificial intelligence. Many of the interface requirements are already in place. The level of effort required by ETSB should be minimal; a read-only SQL account for CAD and a 'Researcher' user account in Eventide will need to be created. Details are below.

CAD: ComCoach provides an application that will query the CAD archive database at regular intervals. The interval can be adjusted, but we anticipate setting it to every 10 minutes. The ComCoach interface is compatible with Hexagon CAD. DU-COMM already has communication access to the CAD Archive via MSSQL (TCP/1433). The interface requires ETSB to provide a read-only SQL account to the CAD Archive database.

Eventide: ComCoach provides an application that will query Eventide at regular intervals. The interval can be adjusted, but we anticipate setting it to every 10 minutes. The ComCoach interface is compatible with Eventide. DU-COMM already has communication access to Eventide via its REST API (TCP/80 or TCP/443) and PostgreSQL (TCP/5432). The interface requires ETSB to provide a 'Researcher' user account in Eventid with access to appropriate resources. [Note: As of Eventide version 2025.1, a "Replay and Live Monitoring" API License is required within the Eventide application. The ComCoach interface requires the "Replay and Live Monitoring" API to function.]

MOTOROLA

Sales Quotation	**Dupage County ETSB**		Date:	9/30/2025
Account Manager	**Chris Chisnell**		Quote#	Dupage ETSB-Sept 2025 Even tide
Prepared by	**Brianna Harvey**	Phone: 615-801-3745	Email: Brianna.Harvey1@motorolasolutions.com	

PREPARED FOR:	**Gregg Taormina**
COMPANY:	Dupage County ETSB
PHONE:	Cell: 630-251-1738
EMAIL:	gregg.taormina@dupagecounty.gov
CONTRACT:	CMT2028589

Equipment Detail and Pricing

Qty	Model	Description	Location	List Price	Sale	Extended
1	DX-GOV	GovWorx Replay, Monitor, and Tagging API Access Fee	Du Comm	$6,222.22	$5,600.00	$5,600.00
1	Install	Installation, training, and project management	Du Comm	$2,333.33	$2,100.00	$2,100.00
1	LSV00Q00378A	FSO Technician services	Du Comm	$1,644.29	$1,479.86	$739.93
1	SVC01SVC2012C	Year 1 Maint- Eventide GovWorx API Addition	Du Comm	$6,640.00		$6,640.00

Nelson systems to provide installation, training and project management service to enable an API interface for Comms Coach.
FSO Technician services have been quoted at a half day.
Eventide GovWorx API Addition 1 year of maintenance post warranty

QUOTE PAGE TOTAL **$15,079.93**

Memorandum of Understanding
9-1-1 System Interface Request
Between the Emergency Telephone System Board of DuPage County (ETSB)
and
DuPage Public Safety Communications (DU-COMM)

This is a Memorandum of Understanding (MOU) between the Emergency Telephone System Board of DuPage County (ETSB) and DU-COMM (Agency) the participating Agency governing the development of an interface and connection to the logger system and an application the agency(s) seeks to have the ability to retrieve data. It shall cover the specific interface as defined in the Interface request form, completed by the agency and recommended by the Tech Focus Group attached to this MOU:

Interface: ETSB Logger

Vendor name: GovWorx

Type of Interface: AI Automated Quality Assurance software

[ ] Real Time Interfaces
The current CAD system utilizes *Edge Frontier (Xalt Interface),* which is designed to handle these types of interfaces. *Edge Frontier (Xalt Interface)* allows the applications to receive information without impacting the security and performance of the 9-1-1 System. An *Edge Frontier (Xalt Interface)* interface would be developed and maintained by Hexagon for all non-ETSB 9-1-1 interfaces at the cost of the requesting agency.

[X] Other 9-1-1 System Component
This will require development and maintenance by a vendor for all non-ETSB 9-1-1 interfaces (e.g. 9-1-1 interfaces not procured by ETSB for which the ETS Board has not previously authorized the expenditure of 9-1-1 surcharge funds) at the cost of the requesting agency.

[ ] Asynchronous Interfaces
For this type of interface, a secondary archive server will be utilized to provide the data requested. This data provided is not real time.

Purpose and Scope
The purpose of this Memorandum of Understanding (Agreement) between the parties is to formalize a usage agreement for the above listed interface connection to the ETSB 9-1-1 system and used by public safety service members within the ETSB 9-1-1 System service area.

Further, this Agreement between the parties is to formalize payment for an interface whose cost is the responsibility of the requesting agency(s) and either not suitable for support with 9-1-1 surcharge funds or not procured by the ETSB and the ETS Board has not previously authorized the expenditure of 9-1-1 surcharge funds for the interface or the application that is the subject of this MOU.

II. Background
Phase 2 of the DuPage Justice Information System (DuJIS), additional applications and interfaces, has been evolving since “go live” in 2019. This MOU will be for Agencies that have requested interface connections to the 9-1-1 System for applications that cannot be supported with 9-1-1

surcharge funds or where the ETSB has not procured the application and the requesting agency has not requested ETSB to purchase the software, does not want ETSB to purchase the software, or the ETS Board has not previously authorized the use of 9-1-1 surcharge funds for the interface or software.

Access for GovWorx AI Automated Quality Assurance software.

The ETSB has had a policy in place since 2012 to address connections to the 9-1-1 system. This policy outlines the system requirements for connections and that each interface request will be reviewed by the Tech Focus Group to make a recommendation on the security and reliability of the submission. The Tech Focus Group has recommended that there should not be any direct connections to the production 9-1-1 system.

III. Responsibilities of the ETSB

The ETSB agrees to make available the CAD system or any other component of the 9-1-1 System where an Asynchronous Interface is possible (9-1-1 system) via an Asynchronous Interfaces or *Edge Frontier* (Xalt Interface) or interface for its users, including the Agency, until or unless by mutual agreement of the users and ETSB, all parties opt to discontinue the interface.

Interfaces to other 9-1-1 System Components: The ETSB will provide the option of a time and material contract (Contract) for users for the development of the requested interface including annual maintenance from the appropriate vendor.

ETSB agrees to inform the Agency of any changes or modifications made to software that will affect the functionality of the interface prior to said change being implemented. The Agency is responsible for any costs associated with any upgrades, configuration changes or modifications to the interface performed by the CAD Administrator or CAD vendor or other ETSB technician. This type of work is not considered normal maintenance. ETSB staff time will be billed at an hourly rate under a project plan to be developed or a scope of work depending upon the complexity of the project.

The ETSB will provide the Agency with an annual invoice for the cost of the Agency's portion of maintenance for the Interface. The annual invoice will be based on the Agency's portion of the total amount of maintenance as determined by the vendor.

The ETSB will provide the Agency with an annual invoice for the cost of the Agency's portion of maintenance for the Interface by ETSB staff. The annual invoice will be based on the Agency's portion of the total amount of maintenance as determined by Attachment B of 911-013.1: 9-1-1 System Interface Funds.

The ETSB will provide the Agency with cost projections for time for ETSB staff as noted on the Interface Cost Estimate.

IV. Responsibilities of the Agency

The Agency agrees to reimburse the cost of the interface as detailed in the Contract's scope of work for the interface detailed above through the execution of this MOU.

The Agency agrees to continue maintenance and reimburse ETSB annually for the cost of maintenance for the interface. Maintenance of the interface entitles the Agency initial service request review and support from ETSB and vendor support if ETSB staff cannot resolve a service issue at the first-tier level.

The Agency agrees to inform the ETSB of any changes or modifications made to software that will affect the functionality of the interface prior to said change being implemented. The Agency is responsible for any costs associated with any upgrades, configuration changes or modifications to the interface performed by the CAD Administrator or vendor or other ETSB staff member. This type of work is not considered normal maintenance. ETSB staff time will be billed at an hourly rate under a project plan to be developed or a scope of work depending upon the complexity of the project.

The Agency agrees to indemnify and hold harmless the County of DuPage and the DuPage County ETSB, and all of its present, former and future officers, including board members, commissioners, employees, attorneys, agents and assigns from and against any and all losses, liabilities, damages, claims, demands, fines, penalties, causes of action, costs and expenses whatsoever, including, but not limited to, attorneys' fees and court costs, present or future, known or unknown, sounding in law or equity that arise out of or from or otherwise relate, directly or indirectly, to this Memorandum or its use of Asynchronous Interfaces to the extent authorized by law. Nothing in this MOU shall affect the DuPage County State's Attorney's status as the exclusive legal representative of DuPage County, including the ETSB. ETSB and the County of DuPage also do not waive any defenses, privileges, or immunities, including, but not limited to, the Illinois Local Governmental and Governmental Employees Tort Immunity Act 745 ILCS 10/2-101 *et seq.* due to indemnification.

The Agency agrees that it shall not sue, institute, cause to be instituted or permit to be instituted on its behalf, or by or on behalf of its past, present or future officials, officers, employees, attorneys, agents or assigns, any proceeding or other action with or before any local, state and/or federal agency, court or other tribunal, against the County of DuPage or the DuPage County ETSB, their board members, officers, commissioners, employees, attorneys, agents or assigns, arising out of, or from, or otherwise relating, directly or indirectly, to this Memorandum or its use of the Asynchronous Interfaces System to the extent authorized by law.

V. Interface Time and Material Funding – Choose one

[ ] (Authorized Agency Initials) The Agency wishes to take advantage of a three-year, equal annual payment plan the first invoice to occur one year from the implementation and payment of the time and material cost to development as defined in the Scope of Work attached to this MOU.

Or

[ ] (Authorized Agency Initials) The Agency wishes to make one payment, invoiced no later than one year from the implementation and payment of the time and material cost to development as defined in the Scope of Work attached to this MOU.

Or

[ ] (Authorized Agency Initials) The Agency wishes to make one payment, invoiced no later than one year from the implementation and payment of the time expended by ETSB staff to develop, implement and deploy this interface in the amount of $ as defined attached to this MOU.

VI. **Fees**
ETSB employees are wholly funded by surcharge. Therefore, all staff time must be related to the 9-1-1 System. Ancillary interfaces covered this policy will require ETSB staff to complete a calculation of their estimated time for the initial project for reimbursement of surcharge funds.

The hourly rate used will be Fiscal Year in which the project was initiated. However, the Parties understand and agree that for maintenance unrelated to the initial implementation or upgrade of this system in the future, the hourly rate of the Fiscal Year of the maintenance event shall be used. Each staff member's task and time per task will be calculated with their hourly rate. ETSB employees do not receive overtime.

Additional costs are shown in the attachment: Interface Cost Estimate 1. If the scope of work changes after it has been agreed upon, a reassessment of the hours' work will be completed and will go back to the agency for sign off prior to submission of any changes to the scope of work to the vendor.

Annual System Maintenance: ETSB will ask for a minimal fee to reboot/restart the agencies application during normal patching and system maintenance of the 9-1-1 system. Any other task beyond this type of work will be preapproved and charged against the retainer.

Retainer: The ETSB will require a minimum retainer of $2,500. This retainer will be used and billed against for any interface cost associated with a ticket that is not based on a CAD or ETSB network issue. If the agency submits a Zendesk ticket and ETSB staff determines that the agency's network is down or the vendor's system is down, the agency will be notified. A quarter hour (.25) will be billed against the retainer for each such ticket. It the ticket requires action by the ETSB tech the time spent will be documented and billed against the retainer. If it is a systemic issue, all parties on the interface will be charged against the total time spent by the tech(s) divided by the number of users per event to their retainer. (ie: 1 hour at $41.05 (hourly rate)/5 users = $8.21). All users will be notified that the event occurred. If multiple tickets are submitted, they will not be considered multiple events.

Each agency will be required to provide authorized agents who can grant permission for additional hours of work against the retainer, if needed. This person should be available to grant permission in off hours as needed. Only persons of record will be recognized by the ETSB tech. Note: If the agency has a business hours only contract with the vendor, ETSB staff cannot assist with any after hours issues that occur with their system. Agencies will be billed one (1) of the on-call tech's hourly rate for after hours calls for systems that have business hours only contracts.

If the agency retainer is eroded to $500, they may add additional funds. ETSB cannot perform additional work without available funding. If there is a zero balance in an agency's retainer, the ETSB staff will not be able to perform any work.

An agency may have one retainer for multiple interfaces. However, when an additional interface is added, the retainer must be rounded to $2,500 with each new interface.

Further Agreements of the Parties

The parties agree that ETSB shall be the contracting party and authorized agent for maintenance and services on behalf of the users. As discussed above, all maintenance unrelated to the initial implementation or upgrade of this system in the future will be billed at the hourly rate of the Fiscal Year of the maintenance event.

The parties agree that ETSB shall have the right to disconnect the interface, with notification, if the interface is determined to adversely impact the 9-1-1 system's ability to function for its primary mission. Such notification shall be via email for documentation and made within a reasonable timeframe prior to disconnection. If exigent circumstances exist, notification shall be made as soon as practicable after disconnection.

VII. 911-013.1: 9-1-1 System Interface Access and Fee Policy

The Agency, specifically the Authorized Agent, has reviewed Policy 911-013.1: 9-1-1 System Interface Access and Fees and understands the process and fees associated with an interface to the 9-1-1 system of DuPage ETSB and agree to follow the policy as part of this MOU.

VIII. Term, Termination, Modification of Agreement, Venue, and Controlling Law

This MOU shall become effective upon its execution by both parties and shall remain in effect until terminated, as provided herein.

The Agency may terminate its participation in this Memorandum of Understanding upon sixty (60) days written notice to the ETSB upon payment of any outstanding costs and fees. All property of the core system shall remain the property of ETSB and DuPage County upon termination. Termination of this MOU constitutes disconnection of the interface unless mutually agreed upon in writing by both parties.

Any remaining funds in the retainer will be refunded when all outstanding fees and costs are satisfied, and the Agency has requested so in writing with their written notice.

The venue for all disputes arising out of this MOU shall be the Circuit Court for the Eighteenth Judicial Circuit Court, Wheaton, DuPage County, Illinois. This MOU shall be governed by the laws of the State of Illinois, including all matters of construction, validity, performance, and enforcement.

Emergency Telephone System Board of DuPage County	(Name of Agency)
By_____	By _____
Greg Schwarze, Chair	Authorized Agent
Date:_____	Date:_____

911-013.1 Computer Aided Dispatch Interface Funds Policy Attachment B
The following is the fee summary for CAD Interfaces for non-surcharge related expenses:

1. **The hourly rate for employees of the ETSB as of FY25**:

Employee	Rate	½ Rate
Executive Director	$104.19	$52.10
Deputy Director IT	$78.53	$39.27
Operations Administrator	$61.00	$30.50
CAD Administrator	$65.00	$32.50
Senior Network Analyst	$50.87	$25.44
CAD Analyst	$43.94	$21.97
Data Analyst	$41.05	$20.53
Administrative Assistant	$30.76	$15.38

2. ETSB Implementation Costs for Non-Surcharge Interface

Task	Employee	Time	Rate	Cost
Scope of Work Development	CAD Administrator	1	$ 65.00	$65.00
	Deputy Director	1	$ 78.53	$78.53
Tech Focus Review (1 meeting)	CAD Administrator	0.5	$ 65.00	$32.50
	Senior Network Analyst	0.5	$ 50.87	$25.44
	CAD Analyst	0.5	$ 43.94	$21.97
	Data Analyst	0.5	$ 41.05	$20.53
	Deputy Director	0.5	$ 78.53	$39.27
Prepare paperwork for Board	Administrative Assistant	1	$ 30.76	$30.76
Procurement Paperwork	Operations Administrator	1	$ 61.00	$61.00
Review, Approval, ASA Review, Bd Prep	Executive Director	1.5	$104.19	$156.29
Installation and Testing and Acceptance	CAD Administrator	3	$ 65.00	$195.00
	Deputy Director	2	$ 78.53	$157.06
Acceptance, Reporting and Invoicing	Administrative Assistant	1	$ 30.76	$30.76
	Subtotal	**14**		**$914.09**
Annual Maintenance			Flat Fee	**$250**
Customer Assistance Retainer	Tickets after install			**$2,500.00**
	Total			**$3,664.09**

The above are the minimum hours for a project. Some interface projects are seamless and require a minimum amount of effort for staff because the CAD vendor already has an interface developed and available and the requesting agency is ready to move forward. Other projects can lag and require more hands on work including work on the agreement. These are reported in the monthly report for the ETS Board which is also administrative work for the Administrative Assistant, Operations Administrator, CAD Administrator, Deputy Director and Executive Director. The retainer will begin with tickets submitted and drill down.

3. Additional Costs:

Employee	Task	Time	Cost
If performed by Admin Assistant	Rebill of past due invoices / each occurrence	.25 hr	$7.69
If performed by Ops Admin	Rebill of past due invoices / each occurrence	.25 hr	$15.25
Operations Administrator	Monthly report accounts receivable	.25 hr	$15.25
None	Postage on rebill, email + 2nd time		Current Rate
None	Postage on rebill, email + 3rd time certified		Current Rate
CAD Administrator	Annual maintenance	Flat fee	$175.00
CAD Administrator	Interface modification assistance	TBD	By Plan

Interface Cost Estimate 1: DU-COMM CommsCoach

Task	Employee	Time	Rate	Cost
Scope of Work Development	CAD Administrator	4	$ 65.00	$ 260.00
	Deputy Director	4	$ 78.53	$ 314.12
Tech Focus Review (Meeting #1 5/5/25)	CAD Administrator	0.5	$ 65.00	$ 32.50
Interface Request Review	Senior Network Analyst	0.5	$ 50.87	$ 25.44
	Data Analyst	0.5	$ 41.05	$ 20.53
	Deputy Director	0.5	$ 78.53	$ 39.27
Tech Focus Review (Meeting #2 TBD)	CAD Administrator	0.5	$ 65.00	$ 32.50
Scope of Work Development	Senior Network Analyst	0.5	$ 50.87	$ 25.44
	Data Analyst	0.5	$ 41.05	$ 20.53
	Deputy Director	0.5	$ 78.53	$ 39.27
Planning Meetings	Deputy Director	2	$ 78.53	$ 157.06
	CAD Administrator	2	$ 65.00	$ 130.00
Prepare paperwork for Board	Administrative Assistant	1	$ 30.76	$ 30.76
Procurement Paperwork	Operations Administrator	1.5	$ 61.00	$ 91.50
Review, Approval, ASA Review, Bd Prep	Executive Director	1.5	$ 104.19	$ 156.29
Installation and Testing and Acceptance	CAD Administrator	3	$ 65.00	$ 195.00
	Deputy Director	2	$ 78.53	$ 157.06
Acceptance, Reporting and Invoicing	Administrative Assistant	1	$ 30.76	$ 30.76
	Subtotal	**26**		**$ 1,758.00**
Annual Maintenance			Flat Fee	**$ 250.00**
Customer Assistance Retainer	Tickets after install			**$ 2,500.00**
	ETSB Estimated Total			**$ 4,508.00**
Real Time Motorola Interface	Estimated Total			$15,079.93
Annual Maintenance	Estimated Total			
	Hexagon Estimated Total			$ 15,079.93
			Total	$ 19,587.93

The above information represents estimates for costs to the best of the ability of the ETSB staff. If additional Tech Focus meetings or meetings with DU-COMM and GovWorx are required, they will be documented and added to this cost estimate along with any other ancillary costs listed in Attachment B of 911-013.1 Computer Aided Dispatch Interface Funds Policy incorporated as part of this MOU.

Hours will be tracked on a Monday.com dashboard that, upon execution of the MOU, DU-COMM staff can view.

A final invoice for implementation will be provided.

Any costs against the retainer will be billed monthly.

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0060-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.C.4.

RESOLUTION TO ADJUST THE SALARIES OF THE EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY STAFF IN CONCURRENCE WITH CHANGES AS AUTHORIZED BY THE DU PAGE COUNTY BOARD FOR FY26

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB, as an agency of DuPage County, is authorized by law and local ordinance to employ sufficient staff to support its statutory duties; and

WHEREAS, the DU PAGE ETS Board has determined it will approve a three percent (3%) COLA increase concurrent with the three percent (3%) COLA increase which will be considered for authorization by the DuPage County Board under November 25, 2025 for Fiscal Year 2026, as shown in Attachment A, which shall be effective as such time as authorized by the DuPage County Board for other County employees; and

WHEREAS, these salary changes shall be concurrent with the date authorized by the DuPage County Board, the DU PAGE ETS Board shall hereby authorize and direct the DuPage County Human Resource Department to ensure payroll documents are implemented for DU PAGE ETSB staff as shown on Attachment A of this resolution.

NOW, THEREFORE BE IT RESOLVED, by this resolution the DU PAGE ETS Board does hereby approve and authorize the wage adjustments as detailed in Attachment A and directs the DuPage County Human Resource Department to ensure the payroll amounts are implemented for its employees.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Emergency Telephone System Board of DuPage County Cost of Living Adjustment for FY2026

Salary Schedule A

Position	Job Code	Current Salary	3% COLA	New FY26 Annual Salary
Executive Director	2341	$ 203,170.50	$ 6,095.12	$ 209,265.62
Deputy Director of Operations	2342	$ 153,426.00	$ 4,602.78	$ 158,028.78
Deputy Director of IT	2343	$ 153,133.50	$ 4,594.01	$ 157,727.51
Operations Administrator	2322	$ 118,950.00	$ 3,568.50	$ 122,518.50
CAD Administator	1492	$ 99,196.50	$ 2,975.90	$ 102,172.40
Sr. Network Analyst	1469	$ 135,000.00	$ 4,050.00	$ 139,050.00
Data Analyst CAD	2347	$ 80,000.00	$ 2,400.00	$ 82,400.00
Data Analyst 911 Systems	2347	$ 93,780.74	$ 2,813.42	$ 96,594.16
Administrative Assistant	1164	$ 71,354.99	$ 2,140.65	$ 73,495.64
Total		$ 1,108,012.23	$ 33,240.37	$ 1,141,252.60

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0050-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.D.1.

AWARDING RESOLUTION TO INSIGHT PUBLIC SECTOR, INC. PO 924033 FOR A THREE (3) YEAR RENEWAL OF SOLARWINDS OBSERVABILITY MAINTENANCE AND SUPPORT FOR THE PERIOD OF OCTOBER 13, 2025 THROUGH OCTOBER 13, 2028
(TOTAL AMOUNT NOT TO EXCEED: $7,683.34)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of Purchase Order 925035 to Insight Public Sector for a three (3) year renewal of SolarWinds Observability, DameWare Mini Remote Control, Engineer's Toolset, and Security Event Manager maintenance and support, for the period of October 13, 2025 through October 13, 2028. The total amount of the request is $101,444.89.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Requisition 925035, dated September 23, 2025, covering said, a three (3) year renewal of SolarWinds maintenance, be, and it is hereby approved by the DU PAGE ETSB to Insight Public Sector, 2701 E. Insight Way, Chandler, AZ 85286, for an amount not to exceed $101,444.89.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Procurement Review Comprehensive Checklist
Procurement Services Division
This form must accompany all Purchase Order Requisitions

SECTION 1: DESCRIPTION

General Tracking		*Contract Terms*	
FILE ID#:	RFP, BID, QUOTE OR RENEWAL #: 0228702371	INITIAL TERM WITH RENEWALS: OTHER	INITIAL TERM TOTAL COST: $30,814.35
COMMITTEE: ETSB	TARGET COMMITTEE DATE: 10/08/2025	PROMPT FOR RENEWAL: 3 MONTHS	CONTRACT TOTAL COST WITH ALL RENEWALS: $101,444.89
	CURRENT TERM TOTAL COST: $30,814.35	MAX LENGTH WITH ALL RENEWALS: THREE YEARS	CURRENT TERM PERIOD: INITIAL TERM

Vendor Information		*Department Information*	
VENDOR: Insight Public Sector, Inc.	VENDOR #: 10809	DEPT: ETSB	DEPT CONTACT NAME: Eve Kraus
VENDOR CONTACT: Bob Erwin	VENDOR CONTACT PHONE: 480-366-7058	DEPT CONTACT PHONE #: 630-550-7743	DEPT CONTACT EMAIL: etsb911@dupagecounty.gov
VENDOR CONTACT EMAIL: teamil@insight.com	VENDOR WEBSITE: insight.com	DEPT REQ #: 925035	

Overview

DESCRIPTION Identify scope of work, item(s) being purchased, total cost and type of procurement (i.e., lowest bid, RFP, renewal, sole source, etc.).
Recommendation for approval of Purchase Order 925035 to Insight Public Sector, Inc. for a renewal of Solarwinds Observability, DameWare Mini Remote Control, Engineer's Toolset, and Security Event Manager for a period from October 13, 2025 through October 13, 2028. Standard contracts are being structured as three-year agreements, with the flexibility to bill annually, to allow for better planning and budgeting, while also locking in pricing and service levels for the next three years. Total amount of $101,444.89.

JUSTIFICATION Summarize why this procurement is necessary and what objectives will be accomplished
The SolarWinds Observability license provides the ability to monitor hardware components for troubleshooting and advanced alerting. Security Event Monitoring is a software that is currently being use for CAD, Absolute Secure (formerly NetMotion) and other ETSB 9-1-1 systems to notify IT staff of various security related issues (unauthorized logins attempts, AD objects creation/modifications, suspicious traffic activity, etc.). This software works in conjunction with Network Performance Monitor and allow preventative action to be taken before a system failure.

SECTION 2: DECISION MEMO REQUIREMENTS

DECISION MEMO NOT REQUIRED Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is not required.

DECISION MEMO REQUIRED Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is required.

COOPERATIVE (DPC2-352), GOVERNMENT JOINT PURCHASING ACT (30ILCS525) OR GSA SCHEDULE PRICING

SECTION 3: DECISION MEMO

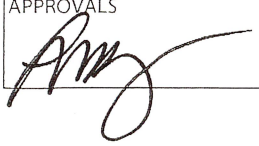
SOURCE SELECTION	Describe method used to select source. This renewal is being made through the OMNIA PARTNERS (COBB COUNTY) IT PRODUCT AND SERVICES (#23-6692-03) contract. Two other quotes were requested, one from CDW-G ($123,516.00) and the other from SHI International Corp. ($113,106.06), purchasing through Insight offered the lowest cost.
RECOMMENDATION AND TWO ALTERNATIVES	Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request, including status quo, (i.e., take no action). 1. Approve Purchase Order 925035 to allow for the continued maintenance of enhanced network monitoring and configuration software. 2. Deny Purchase Order 925035 and not allow for the continued maintenance of network monitoring.

SECTION 4: SOLE SOURCE MEMO/JUSTIFICATION	
JUSTIFICATION	Select an item from the following dropdown menu to justify why this is a sole source procurement.
NECESSITY AND UNIQUE FEATURES	Describe the product or services that are not available from other vendors. Explain necessary and unique features or services. Attach letters from manufacturer, letters from distributor, warranties, licenses, or patents as needed. Be specific. N/A
MARKET TESTING	List and describe the last time the market has been tested on the applicability of the sole source. If it has not been tested over the last 12 months, explain why not. N/A
AVAILABILITY	Describe steps taken to verify that these features are not available elsewhere. Included a detailed list of all products or services by brand/manufacturer examined and include names, phone numbers, and emails of people contacted. N/A

SECTION 5: Purchase Requisition Information			
Send Purchase Order To:		*Send Invoices To:*	
Vendor: Insight Public Sector, Inc.	Vendor#: 10809	Dept: DuPage ETSB	Division:
Attn: Bob Erwin	Email: teamil@insight.com	Attn: 9-1-1 System Manager	Email: etsb911@dupagecounty.gov
Address: 2701 E. Insight Way	City: Chandler	Address: 421 N. County Farm Road	City: Wheaton
State: AZ	Zip: 85286	State: IL	Zip: 60187
Phone:	Fax:	Phone: 630-550-7743	Fax:
Send Payments To:		*Ship to:*	
Vendor: Insight Public Sector, Inc.	Vendor#: 10809	Dept: DuPage ETSB	Division:
Attn:	Email:	Attn:	Email: etsb911@dupagecounty.gov
Address: 2701 E. Insight Way	City: Chandler	Address: 421 N. County Farm Road	City: Wheaton
State: AZ	Zip: 85286	State: IL	Zip: 60187
Phone:	Fax:	Phone:	Fax:
Shipping		Contract Dates	
Payment Terms: PER 50 ILCS 505/1	FOB: Destination	Contract Start Date (PO25): Oct 13, 2025	Contract End Date (PO25): Oct 13, 2028

Purchase Requisition Line Details

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/ Activity Code	Unit Price	Extension
1	1	EA	2256004	SolarWinds Observability Self-Hosted Essentials E250 (up to 250 nodes) - Subscription Conversion Year 1	FY25	4000	5820	53807		9,538.36	9,538.36
2	1	EA	2061001	SolarWinds Engineer's Toolset Per Seat License (includes one desktop install & one web named user) - Subscription Conversion Year 1	FY25	4000	5820	53807		1,769.21	1,769.21
3	5	EA	2119001	SolarWinds DameWare Mini Remote Control Per Technician License - Subscription Conversion Year 1	FY25	4000	5820	53807		175.09	875.45
4	1	EA	2116007	SolarWinds Security Event Manager SEM250 (up to 250 nodes) - Subscription Conversion Year 1	FY25	4000	5820	53807		18,631.33	18,631.33
5	1	EA	2256004	SolarWinds Observability Self-Hosted Essentials E250 (up to 250 nodes) - Subscription Conversion Year 2	FY26	4000	5820	53807		10,491.05	10,491.05
6	1	EA	2061001	SolarWinds Engineer's Toolse Per Seat License (includes one desktop install & one web named user) - Subscription Conversion Year 2	FY26	4000	5820	53807		1,769.21	1,769.21
7	5	EA	2119001	SolarWinds DameWare Mini Remote Control Per Technician License - Subscription Conversion Year 2	FY26	4000	5820	53807		192.59	962.95
8	1	EA	2116007	SolarWinds Security Event Manager SEM250 (up to 250 nodes) - Subscription Conversion Year 2	FY26	4000	5820	53807		20,494.18	20,494.18
9	1	EA	2256004	SolarWinds Observability Self-Hosted Essentials E250 (up to 250 nodes) - Subscription Conversion Year 3	FY27	4000	5820	53807		11,540.44	11,540.44
10	1	EA	2061001	SolarWinds Engineer's Toolset Per Seat License (includes one desktop install & one web named user) - Subscription Conversion Year 3	FY27	4000	5820	53807		1,769.21	1,769.21
11	5	EA	2119001	SolarWinds DameWare Mini Remote Control Per Technician License - Subscription Conversion Year 3	FY27	4000	5820	53807		211.87	1,059.35
12	1	EA	2116007	SolarWinds Security Event Manager SEM250 (up to 250 nodes) - Subscription Conversion Year 3	FY27	4000	5820	53807		22,544.15	22,544.15
FY is required, ensure the correct FY is selected.										Requisition Total	$ 101,444.89

Comments	
HEADER COMMENTS	Provide comments for P020 and P025. Per Quote 0228702371.
SPECIAL INSTRUCTIONS	Provide comments for Buyer or Approver (not for P020 and P025). Comments will not appear on PO. Please send the PO to ETSB to send to the vendor.
INTERNAL NOTES	Provide comments for department internal use (not for P020 and P025). Comments will not appear on PO.
APPROVALS 	Department Head signature approval for procurements under $ 15,000. Procurement Officer Approval for ETSB. LMZ 9/23/25

INSIGHT PUBLIC SECTOR, INC.
2701 E INSIGHT WAY
CHANDLER AZ 85286-1930
Tel: 800-467-4448

Account name: 11044050

DUPAGE COUNTY ETSB
JERRY FURMANSKI
421 N COUNTY FARM RD
WHEATON IL 60187-3978

SHIP-TO

DUPAGE COUNTY ETSB
JERRY FURMANSKI
421 N COUNTY FARM RD
WHEATON IL 60187-3978

Quotation

Quotation Number	:	0228702371
Document Date	:	12-AUG-2025
PO Number	:	
PO Release	:	
Sales Rep	:	Bob Erwin
Email	:	BOB.ERWIN@INSIGHT.COM
Phone	:	+14803667058
Sales Rep 2	:	Christian Mars Gonzales
Email	:	CHRISTIANMARS.GONZALES@INSIGHT.COM
Phone	:	+12132693758

We deliver according to the following terms:

Payment Terms	:	Net 30 days
Ship Via	:	Electronic Delivery
Terms of Delivery	:	FOB DESTINATION
Currency	:	USD

Material	Material Description	Quantity	Unit Price	Extended Price
2256004-DPG	SOLARWINDS OBSERVABILITY SELF-HOSTED ESSENTIALS E250 (UP TO 250 NODES) - SUBSCRIPTION CONVERSION Coverage Dates: 11-AUG-2025 - 10-AUG-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 20032.99 Discount: 52.387% Serial #: SW22303458 Coverage Date: 08/11/2025 - 08/10/2026	1	9,538.36	9,538.36
2061001-DPG	SOLARWINDS ENGINEER'S TOOLSET PER SEAT LICENSE (INCLUDES ONE DESKTOP INSTALL & WEB NAMED USER) - SUBSCRIPTION Coverage Dates: 11-AUG-2025 - 10-AUG-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 2455.99 Discount: 27.963% Serial #: SW22303458 Coverage Date: 08/11/2025 - 08/10/2026	1	1,769.21	1,769.21
2119001-DPG	SOLARWINDS DAMEWARE MINI REMOTE TECHNICIAN LICENSE - SUBSCRIPTION Coverage Dates: 11-AUG-2025 - 10-AUG-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 454.99 Discount: 61.518% Serial #: SW22303458 Coverage Date: 08/11/2025 - 08/10/2026	5	175.09	875.45
2116007-DPG	SOLARWINDS SECURITY EVENT MANAGER TO 250 NODES) - SUBSCRIPTION CONVERSION	1	18,631.33	18,631.33

Material	Material Description	Quantity	Unit Price	Extended Price
	Coverage Dates: 11-AUG-2025 - 10-AUG-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 37632.99 Discount: 50.492% Serial #: SW22303458 Coverage Date: 08/11/2025 - 08/10/2026			
2256004-1-DPG	SOLARWINDS OBSERVABILITY SELF-HOSTED ESSENTIALS E250 (UP TO 250 NODES) - SUBSCRIPTION CONVERSION Coverage Dates: 11-AUG-2026 - 10-AUG-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 20032.99 Discount: 47.631% Serial #: SW22303458 Coverage Date: 08/11/2026 - 08/10/2027	1	10,491.05	10,491.05
2061001-DPG	SOLARWINDS ENGINEER'S TOOLSET PER SEAT LICENSE (INCLUDES ONE DESKTOP INSTALL & WEB NAMED USER) - SUBSCRIPTION Coverage Dates: 11-AUG-2026 - 10-AUG-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 2455.99 Discount: 27.963% Serial #: SW22303458 Coverage Date: 08/11/2026 - 08/10/2027	1	1,769.21	1,769.21
2119001-1-DPG	SOLARWINDS DAMEWARE MINI REMOTE TECHNICIAN LICENSE - SUBSCRIPTION Coverage Dates: 11-AUG-2026 - 10-AUG-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 2455.99 Discount: 92.158% Serial #: SW22303458 Coverage Date: 08/11/2026 - 08/10/2027	5	192.59	962.95
2116007-1-DPG	SOLARWINDS SECURITY EVENT MANAGER TO 250 NODES) - SUBSCRIPTION CONVERSION Coverage Dates: 11-AUG-2026 - 10-AUG-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 37632.99 Discount: 45.542% Serial #: SW22303458 Coverage Date: 08/11/2026 - 08/10/2027	1	20,494.18	20,494.18
2256004-2-DPG	SOLARWINDS OBSERVABILITY SELF-HOSTED ESSENTIALS E250 (UP TO 250 NODES) - SUBSCRIPTION CONVERSION Coverage Dates: 11-AUG-2027 - 10-AUG-2028 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 20032.99 Discount: 42.393% Serial #: SW22303458	1	11,540.44	11,540.44

Material	Material Description	Quantity	Unit Price	Extended Price
	Coverage Date: 08/11/2027 - 08/10/2028			
2061001-DPG	SOLARWINDS ENGINEER'S TOOLSET PER SEAT LICENSE (INCLUDES ONE DESKTOP INSTALL & WEB NAMED USER) - SUBSCRIPTION Coverage Dates: 11-AUG-2027 - 10-AUG-2028 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 2455.99 Discount: 27.963% Serial #: SW22303458 Coverage Date: 08/11/2027 - 08/10/2028	1	1,769.21	1,769.21
2119001-2-DPG	SOLARWINDS DAMEWARE MINI REMOTE TECHNICIAN LICENSE - SUBSCRIPTION Coverage Dates: 11-AUG-2027 - 10-AUG-2028 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 454.99 Discount: 53.434% Serial #: SW22303458 Coverage Date: 08/11/2027 - 08/10/2028	5	211.87	1,059.35
2116007-2-DPG	SOLARWINDS SECURITY EVENT MANAGER TO 250 NODES) - SUBSCRIPTION CONVERSION Coverage Dates: 11-AUG-2027 - 10-AUG-2028 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 37632.99 Discount: 40.095% Serial #: SW22303458 Coverage Date: 08/11/2027 - 08/10/2028	1	22,544.15	22,544.15

Product Subtotal	101,444.89
TAX	0.00
Total	101,444.89

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Bob Erwin
+14803667058
BOB.ERWIN@INSIGHT.COM

Christian Mars Gonzales
+12132693758
CHRISTIANMARS.GONZALES@INSIGHT.COM

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

https://www.insight.com/terms-and-policies

Cobb County

Contract # 23-6692-03

for

Technology Product Solutions and Related Services

with

Insight Public Sector

Effective: May 1, 2023

The following documents comprise the executed contract between the Cobb County, and Insight Pubic Sector effective May 1, 2023:

I. Executed Master Agreement
II. Supplier’s Response to the RFP, incorporated by reference

Reference No. 21070

Reference Number	
Reference Depart.	**Purchasing Department**

Master Agreement

Owner: Cobb County Board of Commissioners
100 Cherokee Street
Marietta, GA 30090

Contractor: Insight Public Sector, Inc.
2701 E. Insight Way
Chandler, AZ 85286

Description: **TECHNOLOGY PRODUCT SOLUTIONS AND RELATED SERVICES:** The undersigned parties understand and agree to comply with and be bound by the entire contents of **Sealed Bid #23-6692** ("the RFP") and the Contractor's Proposal submitted October 13, 2022, which is incorporated herein by reference.

OMNIA PARTNERS, PUBLIC SECTOR: Supplier agrees to extend Goods and/or Services to public agencies (state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit) ("Public Agencies") registered with OMNIA Partners, Public Sector ("Participating Public Agencies") under the terms of this agreement ("Master Agreement").

Governing Law: This Agreement shall be governed by the laws of the State of Georgia. As to any dispute hereunder, venue shall be in the Superior Court of Cobb County, Georgia.

Term: This Agreement shall begin on May 1, 2023, the Effective Date, for a period of thirty-six months, and shall automatically terminate and renew for two (2) additional twelve (12) month periods and shall terminate absolutely on April 30, 2028, unless earlier terminated as provided herein. Pursuant to O.C.G.A. § 36-60-13, this Agreement shall terminate absolutely and without further obligation on the part of the County at the close of the calendar year in which it was executed and at the close of each succeeding calendar for which it may be renewed. The Parties reserve the right to renew, amend or extend the Agreement for additional terms. Either party may terminate this Agreement for convenience and/or due to lack of funding at the end of each annual term.

Price: Prices for services and equipment, if applicable, as stated in the Contractor's proposal

Billing: For purchases made by Cobb Count y Government, all original invoices shall be submitted directly to the Cobb County Finance Department. Invoices shall bill only for items received during the period covered by the invoice and shall clearly identify such items in accordance with invoicing guidelines in the Sealed Bid Proposal. For purchases made by participating public agencies, the Contractor shall comply with each agency' s invoicing and billing requirements outlined on the applicable order.

{SIGNATURES ON NEXT PAGE}

IN WITNESS, WHEREOF, this Agreement has been executed by Owner and accepted by Contractor to be effective as of the date first above written.

Cobb County... Expect the Best!

Cobb County Board of Commissioners
100 Cherokee Street
Marietta, GA 30090

Lisa N. Cupid, Chairwoman
Cobb County Board of Commissioners

5/5/23
Date

APPROVED
PER MINUTES OF
COBB COUNTY
BOARD OF COMMISSIONERS
3/14/23

Insight Public Sector, Inc.
2701 E. Insight Way
Chandler, AZ 85286

Authorized Signature

President
Title

4/4/2023
Date

FEDERAL TAX ID NUMBER

36-3949000

Approved as to form

County Attorney's Office

April 25, 2023
Date

TABLE OF CONTENTS

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1. Cover Letter

The proposer shall provide a cover letter describing a brief history of the Proposer and its organization. The letter will list the Principal or Officer of the organization who will be the County's primary point of contact during clarifications or negotiations. This individual must have the authority to clarify and/or negotiate all aspects on the scope of products and services on behalf of the Proposer.
An officer authorized to bind the Proposer to the terms and conditions of this RFP must sign the cover letter.

Insight Response:

Insight provided a cover letter per RFP requirements; it can be found at the beginning of our proposal document.

2. Executive Summary

The Proposer shall provide an Executive Summary that presents in brief, concise terms a summary level description of the contents of the proposal.

Insight Response:

Insight has carefully read the RFP and we are confident in our ability to exceed the requirements. Insight approaches opportunities to provide solicited services by assigning teams of specialists whose experience and knowledge of government contracts allows them to develop complete solutions to support the entire lifespan of our clients' IT assets.

We understand that operational functionality is a critical component to the success of contracts for any organization similar to Cobb County and OMNIA Partners. As a result, we have created back-office teams dedicated to each aspect of public sector contracts, including—but not limited to—compliance, credit, invoicing, procurement, and publisher paperwork.

As Insight Public Sector is entirely focused on providing IT solutions to public sector clients, we have the resources, processes, and flexibility to provide all levels of government and education clients with equal benefits and attention. We leverage the same tools and cost-saving techniques that utilize economies of scale, which allows us to provide consistent levels of service to large and small participants alike. Furthermore, we understand that budgets represent taxpayer money, and that the responsibilities of procurement and respecting manufacturer and publisher compliancy rules are more heavily weighted as a public sector participant than in a commercial environment. Insight's compliance team assures you meet these commitments.

Experience has taught us that certain segments of our public sector client base require specialized procurement options. Our approach is to ensure that each client receives the individual attention they need; as a result, Insight has divided our resources into vertical segments to match each client (e.g., government and education). This organizational structure ensures each vertical receives maximum support from Insight resources who understand the specific needs of each vertical.

Insight uses eCommerce tools to help our clients reduce cost, increase operational efficiency, eliminate errors, and control rogue purchases. Tools such as our web portal, built-in workflow, on-demand reporting, and license proofs provide equal service levels and cost-saving opportunities regardless of the size of the contract participant, as all our tools are scalable to size. Our eCommerce solutions provide an easy and effective way for us to keep our clients up to date with technological changes.

Although operational functionality and eCommerce are critical components of our approach to providing solicited services, the most important component of Insight's overall approach to this contract is our people. We are proud of the depth of experience and knowledge we make available to Participating Public Agencies through our account teams. Each employee at Insight either supports clients directly or supports someone else who does; we are all equally committed to our clients' satisfaction and success.

Insight's nationwide presence, which includes over 50 offices and over 200 public sector-focused sales and support teammates across the country, makes us the best choice for this contract and provides the 'feet on the street' necessary to make this Master Agreement more successful than ever before. We are 100% dedicated to OMNIA Partners members' continued growth and success.

Insight is offering Cobb County, OMNIA Partners, and all Participating Public Agencies every product and service available through Insight. Our offering also includes nationwide full life-cycle service offerings that allow us to provide out-sourcing of entire IT departments as well as services that allow us to manage a client's technology assets from inception to retirement. Insight has decades of experience providing customized solutions nationally for our clients.

Insight, Cobb County, and OMNIA Partners: A Growing IT Partnership

Insight's core values of hunger, heart, and harmony emphasize a deep commitment to service across all aspects of our business. In addition, our desire to create a positive impact in the lives of our clients, partners, and teammates positions Insight as a world-class partner aligned with Cobb County's and OMNIA Partners' strategic vision.

As an industry leader, Insight will continue to invest in our people, systems, and portfolio of offerings worldwide. By combining technology hardware, software, and services, Insight will regularly offer Participating Public Agencies custom-tailored solutions designed to meet their unique requirements and changing IT goals, while streamlining IT management and reducing their total cost of ownership.

The greatest value that Insight can provide to Cobb County and OMNIA Partners is that we leverage our extensive capabilities and resources to properly evaluate requirements. Our creative thinking and optimized pricing methodologies ensure the solutions we suggest drive significant value to your organizations.

Insight appreciates the opportunity to continue to build a successful partnership with Cobb County and OMNIA Partners, and we look forward to next steps following the RFP process. In the meantime, please contact us regarding any further questions or requests for additional information.

3. Company Background / Profile

Provide information on company background to include the following:

Insight Response:

As part of a $9.4 billion global company, Insight Public Sector, Inc. ("Insight") has successfully delivered solutions to clients like Cobb County for over 34 years.

Our parent company, Insight Enterprises, Inc. now ranks No. 373 on the Fortune 500, fulfilling a mission to help clients maximize the day-to-day value of IT while pursuing more incredible business transformation. Insight is also on the Channel Futures MSP 501, ranking No. 1 of IT service providers globally.

At Insight, we believe diversity is a critical component of our success. As a Fortune 100 Best Workplaces for Diversity company, our people are our greatest strength. We work diligently to promote a culture that celebrates and rewards creative thinking, collaborative decision-making and innovative solutions. Our teammates represent a wide range of backgrounds, life experiences, and viewpoints, which we believe leads to stronger teams.

Central to fostering a rich culture of diversity at Insight is a shared set of values among teammates:

- We respect and take care of each other.
- We exist to serve our clients.
- We act with integrity in all that we do.

Notable achievements include:

- Insight President & CEO Joyce Mullen named Top Channel Influencer by Channel Futures
- Insight Named a Finalist in Fast Company's 2022 World Changing Ideas Awards (Education Category)
- Insight earned a perfect score on the Human Rights Campaign Corporate Equality Index
- ADP's Humanity at Work Award
- Insight ranked at No. 59 for Diversity on Forbes Best Employers List
- Insight ranked at No. 83 on Barron's 100 Most Sustainable Companies
- Insight ranked at No. 95 on World's Best Employers List
- 2022 Corporate Equality Index 100 out of 100
- 2022 Microsoft Partner of the Year Award for Manufacturing
- 2022 Intel North America Partner of the Year
- 2022 Aruba Partner of the Year
- 2021 Microsoft Azure Security Deployment Partner of the Year
- 2021 Veritas Technologies Top National Business Partner of the Year

An organizational chart of our proposed project team is included in **Section 9 – Appendices, Appendix A**. Relevant background and experience for the key team members is as follows:

Team Member	Background & Experience
Scott Friedlander – Senior Vice President, Public Sector	Scott will provide executive leadership and serve as the main point of contact for all executive-level discussions between Insight and OMNIA Partners leadership. He has been in public sector sales for 40 years and with Insight (by way of acquisition) for 4 years.
Erica Falchetti – Sr. SLED Market Leader, Capture & Business Development	Erica will serve as the National Account Manager for OMNIA Partners and will provide direction for the sales teams to drive consistent sales growth and oversee the contract marketing strategy. She has been with Insight for 14 years.
Kevin Hallihan – Field Sales Market Leader, East/Central	Kevin leads our field SLED sales teams in the East and Central. He has been with Insight for 23 years.
Brian Louderback – Field Sales Market Leader, West/TOLA	Brian leads our field SLED sales teams in the West and TOLA. He has been with Insight for 23 years.
Ken Richter – Inside Sales Market Leader	Ken leads our nationwide inside SLED sales teams. He has been with Insight for 23 years.
Clayton Boras – Sales Market Leader, Higher Education	Clayton leads our field and inside higher education sales teams. He has been in public sector sales for 24 years and with Insight for 6 months.
Kathy Kramer – Marketing Manager	Kathy leads our public sector marketing teams. She has been in marketing roles for over 25 years and with Insight (by way of acquisition) for 6 years.
Paul Geils – Sr. Manager, SLED Compliance	Paul and his team will be responsible for ensuring Insight remains compliant with the terms of the contract, specifically as it relates to pricing, reporting, audits, and user access. He has been with Insight for 24 years.

a. *Legal name, address, phone and fax numbers, e-mail, Federal ID#, and website address.*

Insight Response:

Insight Public Sector, Inc.
2701 E. Insight Way
Chandler, AZ 85286
480.333.3071
480.760.9488 fax

erica.falchetti@Insight.com
Federal Tax ID#: 36-3949000
www.ips.insight.com

b. *Date business was established under current name.*

Insight Response:

Insight Public Sector, Inc. was established on April 19, 1994.

On January 3, 2003, there was a reverse merger with a name change from Comark Government & Education Sales, Inc. to Insight Public Sector, Inc.

c. *Size of company including the total number of employees.*

Insight Response:

Insight Enterprises, Inc. (Insight Public Sector, Inc's parent company) has over 12,000 employees globally and earned over $9.4 Billion in revenue in 2021.

d. *Type of ownership or legal structure of business*

Insight Response:

Insight Public Sector, Inc. is an indirect wholly owned subsidiary of Insight Enterprises, Inc. and is the operational entity that conducts business with public sector clients.

e. *Has the company ever failed to complete work for which a contract was issued? If yes, explain the circumstances.*

Insight Response:

To the best of our knowledge, Insight has not defaulted on the fulfillment of any client contract for circumstances within our control.

f. *Are there any civil or criminal actions pending against the firm or any key personnel related in any way to contracting? If yes, explain in detail. Are there any current unresolved disputes/allegations?*

Insight Response:

Insight is not involved in any pending or threatened legal proceedings that we believe would reasonably be expected to have a material adverse effect on its business, financial condition, or results of operations.

From time to time, Insight is party to various legal proceedings incidental to the business, including preference payment claims asserted in client bankruptcy proceedings, indemnification claims, claims of alleged infringement of patents, trademarks, copyrights, and other intellectual property rights, employment claims, claims of alleged non-compliance with contract provisions, and claims related to alleged violations of laws and regulations.

Insight regularly evaluates the status of the legal proceedings in which we are involved to assess whether a loss is probable or there is a reasonable possibility that a loss, or an additional loss, may have been incurred to determine if accruals are appropriate. If accruals are not appropriate, we further evaluate each legal proceeding to assess whether an estimate of possible loss or range of possible loss can be made. Although litigation is inherently unpredictable, we believe that we have adequate provisions for any probable and estimable losses. It is possible, nevertheless, that our consolidated financial position, results of operations, or liquidity could be materially and adversely affected in any particular period by the work required pursuant to any legal proceedings or the resolution of any legal proceedings during such period. Legal expenses related to defense of any legal proceeding or the negotiations, settlements, rulings, and advice of outside legal counsel in connection with any legal proceedings are expensed as incurred.

g. *Has the firm ever been disqualified from working for any public entity? If yes, explain the circumstances.*

Insight Response:

Insight has never been disqualified from working for or with any public entity.

h. *If a Supplier requires additional agreements to be signed by a Participating Public Agency, include a copy of the proposed agreement(s) as part of Supplier's proposal.*

Insight Response:

Please see **Section 9 – Appendices, Appendix B** for the following sample agreement documents, which Participating Public Agencies may be asked to sign at the transaction level:

- Sample Insight Statement of Work (SOW) template
- Sample Amazon Web Services Order Form Agreement
- Sample Google Cloud Platform Order Form Agreement
- Sample Microsoft Azure Order Form

4. Experience

Include a list of the five (5) most relevant or comparable contracts completed by your firm during the past five (5) years with a public entity. For each contract, provide the following information.

a. *Scope of services/contract description.*
b. *Dollar value of contract.*
c. *Assigned project personnel.*
d. *The contracting entity's contact person, current phone number, and current e-mail address as reference information.*

Insight Response:

Contract #1: Fairfax County, Virginia / OMNIA Partners – Technology Products & Services

a. Scope: All products and services
b. Dollar value: $300M annually (includes revenue from all piggybacks)
c. Project personnel: Multiple Insight sales teammates
d. Contact information: Yong Kim, 703.324.3217, yong.kim@fairfaxcounty.gov

Contract #2: State of Iowa OCIO – Technology Products & Services (Piggyback of OMNIA)

a. Scope: All products and services
b. Dollar value: $45M annually
c. Project personnel: Multiple Insight sales teammates
d. Contact information: Pearson Skepnek, 515.414.6107 pearson.skepnek@iowa.gov

Contract #3: City of Los Angeles – Software & Related Services (Piggyback of OMNIA)

a. Scope: Software and related services
b. Dollar value: $35M annually
c. Project personnel: Multiple Insight sales teammates
d. Contact information: Kitty Pai, 909.738.0913, kitty.pai@lacity.org

Contract #4: State of Florida – Technology Products & Services (Piggyback of OMNIA)

a. Scope: Software and related services
b. Dollar value: $24M annually
c. Project personnel: Multiple Insight sales teammates
d. Contact information: Christopher McMullen, 850.922.9867, christopher.mcmullen@dms.fl.gov

Contract #5: Miami-Dade County – Technology Products & Services (Piggyback of OMNIA)

a. Scope: Software and related services
b. Dollar value: $9M annually
c. Project personnel: Multiple Insight sales teammates
d. Contact information: Guillermo Paneque, 305.596.8614, guillermo.paneque@miamidade.gov

5. Product Information / Service Capability

a. *Provide detailed information on service capability and the availability of service centers for maintenance and repairs on a national level. Indicate how many authorized service centers will be available for each state. Will pick up and delivery services be available for service of large equipment items?*

Insight Response:

Insight's manufacturer and publisher partners offer various warranty coverages that agencies have the option to purchase. Insight also partners with several third-party maintenance providers who offer a range of extended warranty options, depending on the product.

Additionally, for specific end user devices (laptops, PCs, printers, tablets), networking equipment, servers, and storage systems, Insight offers a suite of fee-based infrastructure maintenance services, which include the following coverage options:

- Flexible service levels from 24/7 to next day
- On-site, advanced exchange, and depot
- Warranty management
- End-of-life support for legacy products
- Remote diagnostics, monitoring, and call home feature

b. *Provide available payment terms and payment methods – purchase order, credit card (procurement card), etc. If credit cards are accepted, may credit card payment(s) be made online*

Insight Response:

Insight's standard payment terms are net 30 days from date of invoice.

The different payment vehicles supported by Insight include payments to the Lockbox, Credit Card, Procurement Card, and EFT/ACH payments. The preferred payment vehicle is the EFT/ACH payment. Insight accepts American Express, VISA, and MasterCard credit cards and procurement cards.

Insight supports the use of procurement cards/credit cards, with the parties understanding that cards are used for point-of-sale transactions only. Insight is unable to accept procurement cards for payment of orders placed on net terms via purchase orders. Net term payments must be paid by check, wire transfer, or ACH.

Credit card payments for point-of-sale transactions may be made online.

6. Pricing

a. *Suppliers shall provide pricing based on a discount from a manufacturer's price list or catalog. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Supplier and the pricing per item. Multiple percentage discounts are acceptable, if where different percentage discounts apply, different percentages are specified. Additional pricing and/or discounts may be included.*

- Include an electronic copy of the catalog from which discount is calculated. Electronic price lists must contain the following: *(if applicable)*
  - Manufacturer part #
  - Supplier's Part # (if different from manufacturer part #)
  - Description
  - Manufacturer's Suggested List Price and Net Price
  - Net price to Cobb County, GA (net price shall include freight and any additional fees that may be charged such as credit card processing, administrative fees, etc.)

Media submitted for pricing must include the Supplier's company name, solicitation name and bid #, and the bid opening date on a Flash Drive.

Insight Response:

Product Pricing Discount Structure

With a few exceptions, Insight's proposed pricing structure for products is based on a discount off the Insight list price, which is how the majority of product categories are priced on our current OMNIA Partners contract. By offering a discount from the Insight list price, we are providing Participating Public Agencies additional discounts against an already aggressive, market-driven, value-based pricing structure that is continually being benchmarked against our competitors within the industry. Our list price is publicly available on our website and is dynamically updated in real time.

The proposed discounts are as follows:

All Products (except Microsoft Software, Cisco, and AWS)		
Product Category	**Description**	**Discount %**
Accessories	Desktop Accessories	5.0%
	Display Accessories	4.0%
	Handheld Accessories	5.0%
	Keyboards & Mice	4.5%
	Mobile Phone Accessories	1.5%
	Mobile Phones	0.5%
	Networking Accessories	4.5%
	Notebook Accessories	4.0%
	Notebook Batteries	3.5%
	POS Accessories	4.0%
	Power Accessories	4.5%
	Printer Accessories	4.0%

Accessories (continued)	Projector Accessories	4.0%
	Server Accessories	3.5%
	Wireless Accessories	4.0%
	Wireless LAN Accessories	4.0%
Boards	System Components	3.0%
Cables	Cables	7.0%
	Cables Custom	7.0%
	Cables Printer	7.0%
Consumables	Printer Consumables	4.0%
Devices	Desktops	0.5%
	Handhelds	0.5%
	Notebooks	0.5%
Digital Imaging	Imaging Accessories	5.0%
	Imaging Camcorders	3.5%
	Imaging Digital Cameras	3.5%
	Imaging Scanners	3.5%
	Network Video	3.5%
Displays	Displays	1.5%
	Projectors	4.0%
Licensing	Cloud	1.0%
	Licensing Backup	2.0%
	Licensing Business Application	2.0%
	Licensing CAD/CAM	2.0%
	Licensing Cloning	2.0%
	Licensing Collaboration	2.0%
	Licensing Computer Security	2.0%
	Licensing Database	2.0%
	Licensing Development	2.0%
	Licensing Financial	2.0%
	Licensing Flow Chart	2.0%
	Licensing Graphic Design	2.0%
	Licensing Handheld	2.0%
	Licensing Network OS	2.0%
	Licensing OS	2.0%
	Licensing Personal Organization	2.0%
	Licensing Reference	2.0%

Licensing (continued)	Licensing Report Analysis	2.0%
	Licensing Spreadsheet	2.0%
	Licensing Utilities	2.0%
	Licensing Virtualization	2.0%
	Licensing Web Development	2.0%
	Licensing Word Processing	2.0%
Media	Media 4mm Tape	4.5%
	Media AIT Tape	4.5%
	Media DAT Tape	5.0%
	Media DLT Tape	4.5%
	Media LTO/Ultrium Tape	4.0%
	Media Magneto-Optical	4.5%
	Media Optical	4.5%
	Media SLR Tape	4.5%
	Media Travan Tape	4.5%
	Media VXA Tape	4.0%
	Media Zip	4.0%
Memory	Memory Desktop	4.5%
	Memory Flash	4.5%
	Memory Networking	4.0%
	Memory Notebook	4.5%
	Memory Printer/Fax	4.0%
	Memory Server	4.0%
Networking	10/100 Hubs & Switches	2.5%
	Bridges & Routers	2.5%
	Gigabit Hubs & Switches	2.5%
	Hardware Firewalls	3.0%
	Intrusion Detection	3.5%
	KVM	4.0%
	Modems	4.0%
	Network Adapters	3.5%
	Network Testing Equipment	2.0%
	Networking Communications	3.5%
	Repeaters & Transceivers	3.0%
	Telephony	4.0%

POS	POS Displays	4.0%
	POS Scanners	4.0%
	Printers Label	4.0%
Power	Power Data Center	4.0%
	Power Surge Protector	4.5%
	Power UPS	1.5%
Printers	Fax Machine	2.5%
	Multi-Function	2.5%
	Printers Dot Matrix	2.0%
	Printers Inkjet	2.0%
	Printers Laser	1.5%
	Printers Wide Format	0.5%
Servers	Servers 1 Processor	4.0%
	Servers 2 Processor	2.0%
	Servers 4+ Processor	2.5%
	Servers Blade	3.5%
	Servers Tower	2.0%
	Servers Unix	2.0%
Services	Advanced Integration	1.0%
	Asset Disposal	1.0%
	Asset Management	1.0%
	Electronic Services	1.0%
	Internal Lab Service	1.0%
	Lab Fees	1.0%
	Managed Services	1.0%
	Miscellaneous Solutions	1.0%
	PC Lab Order Service	1.0%
	Service Charge	1.0%
	Service Parts	1.0%
Software	Software Backup	2.0%
	Software Barcode/OCR	2.0%
	Software Business Application	2.0%
	Software CAD/CAM	2.0%
	Software Cloning	2.0%
	Software Collaboration	2.0%
	Software Computer Security	2.0%

Software (continued)	Software Database	2.0%
	Software Development	2.0%
	Software Financial	2.0%
	Software Flow Chart	2.0%
	Software Graphic Design	2.0%
	Software Handheld	2.0%
	Software Network OS	2.0%
	Software OS	2.0%
	Software Personal Organization	2.0%
	Software Reference	2.0%
	Software Report Analysis	2.0%
	Software Spreadsheet	2.0%
	Software Utilities	2.0%
	Software Virtualization	2.0%
	Software Web Development	2.0%
	Software Word Processing	2.0%
Storage	Adapters Fibre Channel	3.0%
	Adapters FireWire/US	4.0%
	Adapters IDE/ATA/SAT	4.0%
	Adapters RAID	2.5%
	Adapters SCSI	3.0%
	Disk Arrays	3.5%
	Disk Arrays JBOD	3.5%
	Drives Magneto-Optical	3.0%
	Drives Removable Disk	4.0%
	Hard Disks External	3.0%
	Hard Disks Fibre Channel	3.0%
	Hard Disks IDE/ATA/SAT	4.0%
	Hard Disks Notebook	3.5%
	Hard Disks SCSI	3.0%
	Optical Drives CD-ROM	3.0%
	Optical Drives CD-RW	3.5%
	Optical Drives DVD/CD	2.0%
	Optical Drives DVD-ROM	4.0%
	Optical Drives DVD-RW	3.5%
	Storage Accessories	4.0%

Storage (continued)	Storage NAS	2.0%
	Storage SAN	3.0%
	Tape Autoloaders AIT	3.5%
	Tape Autoloaders DAT	3.5%
	Tape Autoloaders DLT	2.0%
	Tape Autoloaders LTO	2.0%
	Tape Drives 4mm	3.5%
	Tape Drives 8mm/VXA	3.5%
	Tape Drives AIT	2.5%
	Tape Drives DAT	3.5%
	Tape Drives DLT	3.5%
	Tape Drives LTO/Ultra	3.5%
	Tape Drives SDLT	3.5%
	Tape Drives Travan	3.5%
Training	Training Courses	1.0%
	Training Reference Material	1.0%
Warranties	Complex Warranties	2.5%
	Licensing Warranties	2.0%
	Networking Warranties	2.5%
	Software Warranties	2.0%
	Warranties Electronic	2.5%
	Warranties Physical	2.5%

Specific to AWS and Cisco solutions, Insight's proposed pricing structure is based on a discount off the AWS and Cisco MSRP, respectively. This is consistent with how AWS and Cisco AWS solutions are typically priced within the industry.

AWS Solutions	
Product Line	**Discount off MSRP**
All (excluding Marketplace transactions)	1%

Cisco Solutions			
Product Line	**Discount off MSRP (Government)**		**Discount off MSRP (Education)**
Hardware/Software (Cisco Core & Compute)	36%		36%
Cisco Market	10%		10%
Learning Credits / Training	0%		0%
Cisco Technical and Maintenance Services (SKU Based)	8%		8%
Cisco / Insight Advanced & Technical Services (SOW based)	0%		0%
SMARTnet	**Incumbent**	**Non-Incumbent**	**All**
	16%	8%	28%

The final proposed pricing structure for products is for Microsoft software. Insight is proposing a cost plus structure, which is consistent with how Microsoft contracts are priced within the industry.

Microsoft Software	
Product Line	**Cost Plus Percentage**
Microsoft Software (including Cloud)	3.5%
Microsoft CSP /	15.0%

We have provided a list of all manufacturers, publishers, and suppliers we currently offer in **Section 9 – Appendices, Appendix C**. The corresponding discount percentages will be applied to a manufacturer's/publisher's offering based on the pricing structure outlined above. This list represents those manufacturers and publishers Insight is currently authorized to sell. As Insight continues to expand its product portfolio, additional manufacturers and publishers will be added. We will be happy to provide Cobb County, Participating Public Agencies, and OMNIA Partners with a current list at any time throughout the term of the contract.

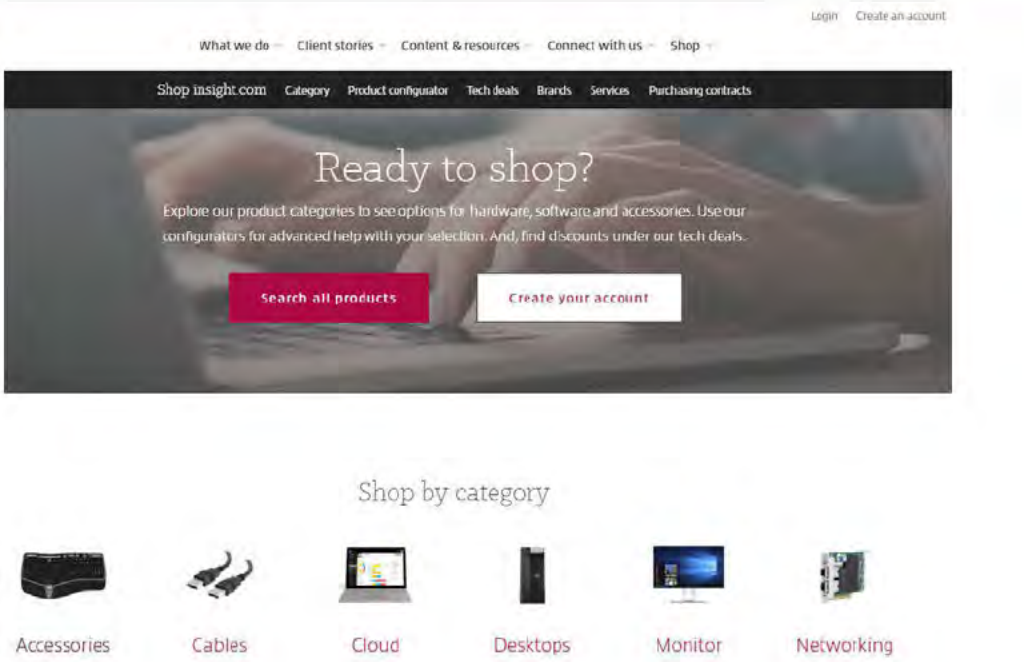
Please note that, at this time, Insight is unable to sell Apple solutions to K-12 schools, since Apple does not currently allow resellers to sell on their behalf to K-12 schools.

Insight's electronic catalog is located on our website, where customers can access manufacturer part numbers, product descriptions, Insight catalog list price, etc.:

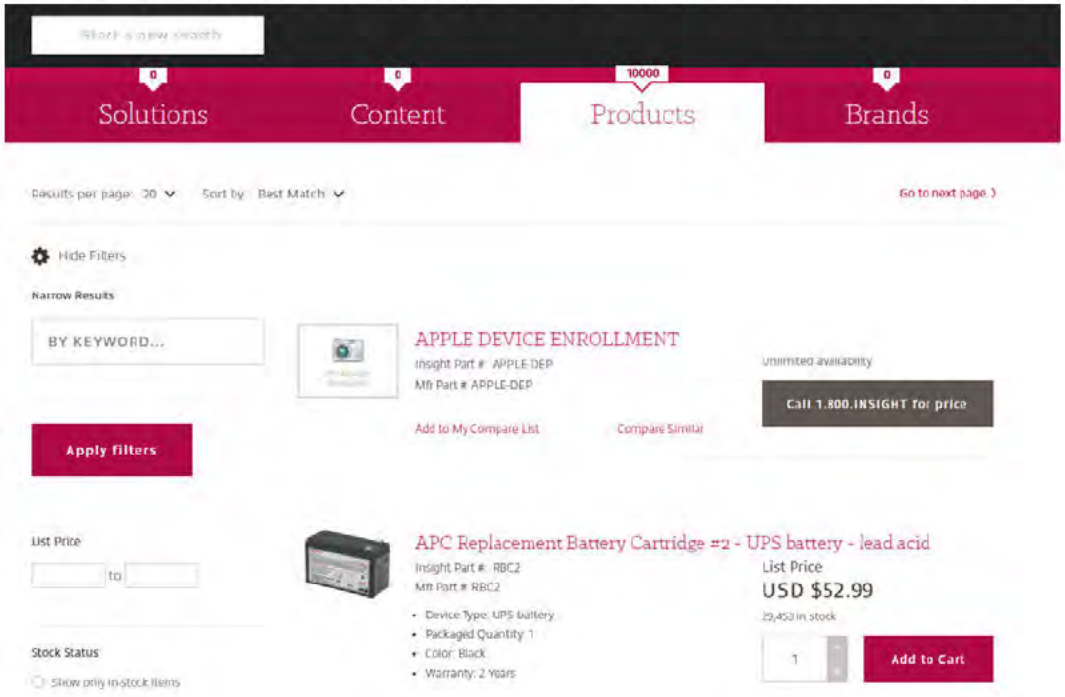
https://www.ips.insight.com/en_US/shop.html

Below, we have provided instructions detailing how to access this information.

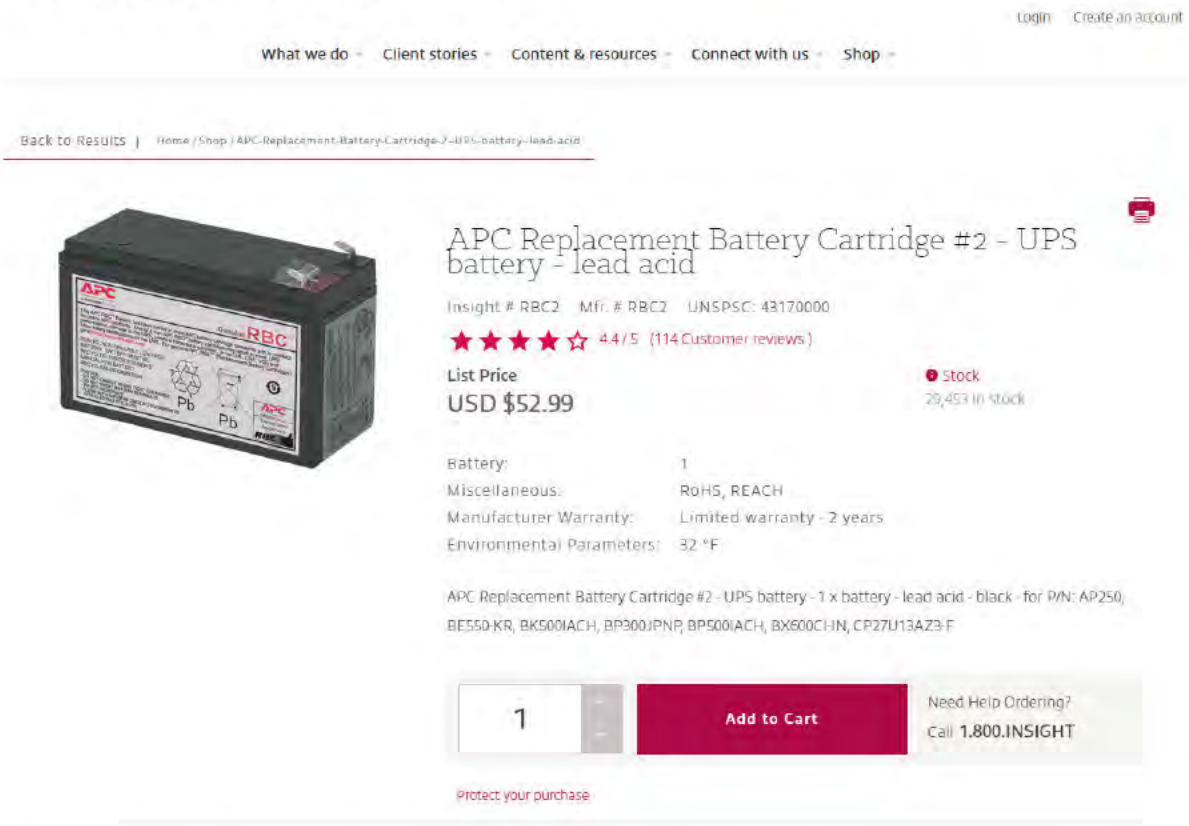
- Click on the link above, and then click "Search all products" to perform a search. (See screenshot below.)
- Customers also have the ability to "Shop by Category".



- Enter a keyword, product name, or part number in the search box, as shown below.



Below is a screenshot of a search result.



The search results presented in the screenshot above show the manufacturer part number, the Insight part number, product description and Insight's list price.

Should Insight be chosen as a successful vendor for this contract, we will update our dedicated OMNIA Partners web page (www.ips.insight.com/omnia) to show the Net Price to Cobb County (i.e., the not-to-exceed contract price).

We have provided a screenshot from our current OMNIA Partners web page for reference:

APC Replacement Battery Cartridge #2 - UPS battery - lead acid

Insight # RBC2 Mfr # RBC2 UNSPSC 43170000

★★★★☆ 4.4 / 5 (114 Customer reviews)

OMNIA PARTNERS PRODUCTS & SERVICES # 4400006644

USD $49.13

In Stock
29,792 in stock

Battery:	1
Miscellaneous:	RoHS, REACH
Manufacturer Warranty:	Limited warranty - 2 years
Environmental Parameters:	32 °F

APC Replacement Battery Cartridge #2 - UPS battery - 1 x battery - lead acid - black - for P/N: AP250, BE550-KR, BK500IACH, BP300JPNP, BP500IACH, BX600CI-HN, CP27U13AZ3-F

1 Add to Cart

Need Help Ordering?
Call 1.800.INSIGHT

Protect your purchase

Services Pricing Discount Structure

With one of the deepest services portfolios in the United States, Insight is pleased to present the following as our proposed pricing structure for services and solutions.

The two components are:

- Service Category Rates
  - Cases where the work to be performed is presented to the client on a fixed fee or per unit basis.
  - Examples include per cable drop, per user, per device, and per engagement.

- Time & Material Rates
  - Cases where Insight is utilizing its internal resources to provide specific services based on contracted hourly rates.

Service category rates are as follows:

Service Category	Discount off Insight List Price
Consulting Services	10%
Consulting services drive value acrorss the entire enterprise through strategy, design, technology, and industry expertise—from guiding Agile and Scrum methodologies to leading OCM and transformation.	
Managed Services	10%
Managed services integrate with a client's operations and provide a full breadth of services ranging from reactive technical support to comprehenstive 24/7 monitoring, management, and reporting as well as services designed to cover infrastructure security.	
Professional and Lifecycle Services	10%
Professional services provide support to optimize IT environments across public, private, and hybrid infrastructure, enabling organizations to expand and evolve to meet the demands of application workloads, accelerating business transformation, and achieving strategic objectives.	
Other Services Not Listed Above	1%
As may be offered by Insight from time to time.	

Time & material rates are as follows:

Functional Role	Insight List Price (Hourly Rate)	Discount off List Price	Contract Not-to-Exceed Price (Hourly Rate)
Material Handler	$55.00	10%	$49.50
Service Desk Representative	$60.50	10%	$54.45
Services Technician – Cabling	$60.50	10%	$54.45
Deployment Coordinator	$66.00	10%	$59.40
Services Operations Specialist	$66.00	10%	$59.40
Services Technician Sr. – Cabling	$66.00	10%	$59.40
Service Desk Representative Sr.	$77.00	10%	$69.30

Systems Administrator	$88.00	10%	$79.20
Associate Consultant I	$104.50	10%	$94.05
Ops Business Analyst 2	$104.50	10%	$94.05
Supervisor Services	$104.50	10%	$94.05
Deployment Manager	$110.00	10%	$99.00
Billing Associate	$115.50	10%	$103.95
Infrastructure Technician II	$115.50	10%	$103.95
Project Coordinator	$115.50	10%	$103.95
Project Coordinator Sr.	$121.00	10%	$108.90
Business Analyst I	$132.00	10%	$118.80
Sr. Supervisor Services	$137.50	10%	$123.75
Infrastructure Technician Sr.	$143.00	10%	$128.70
Service Delivery Manager	$143.00	10%	$128.70
Associate Engineer	$154.00	10%	$138.60
Transition Manager	$159.50	10%	$143.55
Busines Analyst II	$165.00	10%	$148.50
Cabling Project Manager	$170.50	10%	$153.45
Associate Consultant II	$176.00	10%	$158.40
Consultant I	$187.00	10%	$168.30
Services Technician	$187.00	10%	$168.30
Services Technician Sr.	$187.00	10%	$168.30
Sr. Cabling Project Manager	$203.50	10%	$168.30
Client Services Manager I	$220.00	10%	$183.15
Consultant II	$220.00	10%	$198.00
Consultant	$225.50	10%	$198.00
Business Analyst Sr.	$231.00	10%	$202.95

Project Manager	$236.50	10%	$207.90
Consultant Sr.	$253.00	10%	$212.85
Engineer	$253.00	10%	$227.70
Project Manager Sr.	$269.50	10%	$227.70
Transition Manager Sr.	$269.50	10%	$242.55
Manager Programs	$275.00	10%	$247.50
Sr. Consultant	$275.00	10%	$247.50
Client Services Manager II	$286.00	10%	$257.40
Manager Services	$291.50	10%	$262.35
Engineer Sr.	$297.00	10%	$267.30
Delivery Engineer II	$302.50	10%	$272.25
Managing Consultant	$302.50	10%	$272.25
Architect I	$330.00	10%	$297.00
Sr. Managing Consultant	$335.50	10%	$301.95
Delivery Engineer III	$341.00	10%	$306.90
Principal Consultant	$363.00	10%	$326.70
Architect II	$390.50	10%	$351.45
Solutions Architect	$401.50	10%	$361.35
Sr. Principal Consultant	$423.50	10%	$381.15
Architect Sr.	$451.00	10%	$405.90
Sr. Manager Services	$605.00	10%	$544.50
Specialty	$660.00	10%	$594.00

The discount for the functional titles listed above shall remain consistent. The job titles themselves are reviewed annually and are subject to change as determined by Insight. A current price list will always be available at www.ips.insight.com/omnia.

b. *Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods programs, total annual spend, etc. (if offered).*

Insight Response:

Insight will work closely with our manufacturer and publisher partners to provide the best possible prices for each opportunity. Clients will be highly encouraged to contact their sales teams when requesting pricing on larger volume purchases. Each manufacturer and publisher partner has different rules and offers related to large procurements. Insight will drive our internal resources and our partners to offer the best pricing available for each large volume purchase.

c. *If used, trade-ins, leasing/financing, or other offerings are available, provide applicable pricing and discounts.*

Insight Response:

Insight Global Finance (IGF) provides flexible IT financing and leasing services with flexible term lengths and repayment options to meet your organization's specific needs.

IGF offers a wide variety of cost-effective and timely IT financing options to help our clients leverage IGF financing options for hardware, software and services.

- Equipment Lease (FMV) – Allows you to return, purchase or extend at the end of your lease term.
- Capital Lease ($1.00) – Lease purchase vehicle that automatically terminates at the end of your lease term.
- Software Payment Agreement – Structured payments for software licenses and multi-year software subscriptions.
- Maintenance Payment Agreement – Structured payments for multi-year maintenance/warranty agreements.

Payment Options

- One- to Five-year Terms
- Monthly, Quarterly & Annual Payment Options
- 30, 60 & 90 day deferrals
- Custom Payment Streams (Step, Skip & Seasonal)

Leasing Value-Adds

- Small, medium & large ticket origination capabilities to handle any project size or equipment type
- Simple, transparent & fair documentation with no surprises or hidden fees
- No outsourcing. Our in-house knowledgeable, creative pre-sales team is ready to help assess and structure the right plan for your organization.
- Our dedicated, in-house operations team simplifies onboarding, order processing, and reporting.

- Vendor consolidation. Our team can help manage multiple financial solutions with a consolidated, vendor neutral approach.
- Partnership. Insight is a top tier partner with all the major manufacturer's captive financial institutions. We can assist with interactions between your organization and the captives, freeing up your employees' time and resources.

7. Financial Statements

Proposers shall submit a recent history of financial solvency and provide the following:

a. *Financial Statement: Include the most recent, independently certified financial statement. Financial statements must include a balance sheet and income statement.*

Insight Response:

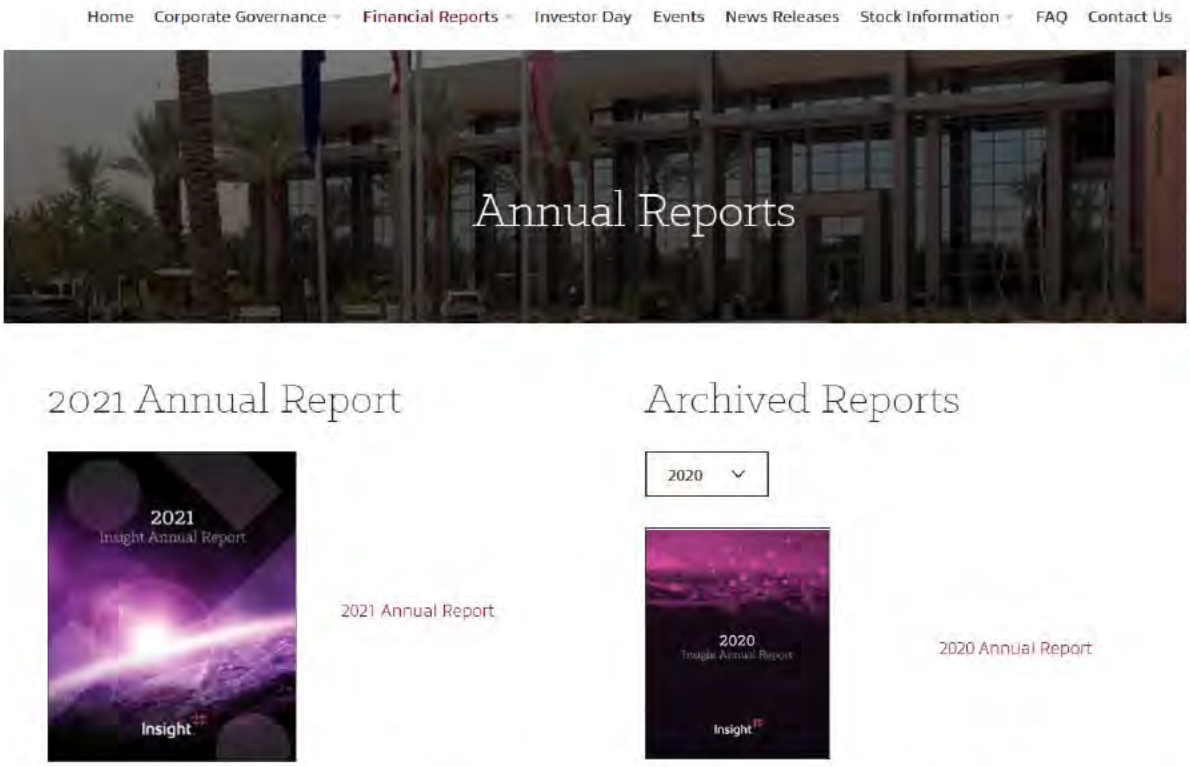
The combined Insight companies and their subsidiaries represent a $9.4 billion global enterprise and are the largest single source solution provider of computer technology and services in the U.S. While remaining small enough to service our public sector clients with personal attention, Insight Public Sector has the resources of the Insight family of companies behind us to support our efforts.

Insight Enterprises, Inc. is a publicly traded company and adheres to general accounting practices and principals. Insight Enterprises' latest Annual Report (year ending 2021) can be found on our corporate website here:

https://investor.insight.com/financial-reports/annual-reports/default.aspx

Our current Annual Report includes a total of three (3) years of the requested financial information. Cobb County can access our audited financial statements on pages 52-56 of our 2021 Annual Report.

Below is a screenshot of the Insight Investor Relations Annual Report Page.



On page 47 (page # listed at the bottom of the page), you will find the Index to Consolidated Financial Statements, identifying the pages in which to find Consolidated Balance Sheets (page 52) and Consolidated Statements of Comprehensive Income (page 54). A screenshot of the Index to Consolidated Financial Statements is below:

INSIGHT ENTERPRISES, INC.
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Item 8. *Financial Statements and Supplementary Data*

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Reports of Independent Registered Public Accounting Firm	48
Consolidated Balance Sheets – December 31, 2021 and 2020	52
Consolidated Statements of Operations – For each of the years in the three-year period ended December 31, 2021	53
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Consolidated Statements of Stockholders' Equity – For each of the years in the three-year period ended December 31, 2021	55
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b. *Name and address of firm preparing the attached financial statement including a letter stating the independent audit or review has been performed by the firm.*

Insight Response:

KPMG LLP (Phoenix, Arizona) is the firm that prepared the financial statements, and we have included a letter from KPMG LLP stating that they have audited said statements. The letter can be found on the following pages.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and Board of Directors
Insight Enterprises, Inc.:

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Insight Enterprises, Inc. and subsidiaries (the Company) as of December 31, 2021 and 2020, the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2021, and the related notes (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2021, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2021, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 18, 2022 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgment. The communication of a critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Evaluation of revenue recognition

As discussed in Note 1 to the consolidated financial statements, the Company recognizes revenue when it satisfies a performance obligation by transferring control of a product or service or by arranging for the sales of a vendor's product or service to a client. The Company measures

revenue based on the consideration received in a contract with a client, and excludes any sales incentives and amounts collected on behalf of third parties. The Company offers hardware and software products, as well as services. Given the number of product and service offerings, significant judgment is exercised by the Company in recognizing revenue, including the following decisions:

- Determining the point in time when a customer takes control of hardware.
- Determining the point in time when the customer acquires or renews the right to use or copy software under license and control transfers to the customer.
- Evaluating the Company as either a principal or an agent for hardware and software products and services, and the related recognition of revenue from the customer on a gross or a net basis.
- Determining an appropriate pattern of revenue recognition for service performance obligations.

We identified the evaluation of revenue recognition as a critical audit matter because the audit effort to evaluate the Company's revenue recognition judgments, including those noted above, was extensive and required a high degree of auditor judgment.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls over the revenue recognition process, including controls related to the timing and pattern of revenue recognition and gross versus net revenue recognition. As part of testing the Company's internal controls, we also involved information technology (IT) professionals with specialized skills and knowledge, who assisted in testing of general IT controls over significant systems and the evaluation of system interface controls and automated controls designed to determine the existence, accuracy, and completeness of revenue. We evaluated the Company's significant accounting policies related to its product and service offerings by reviewing the terms of certain vendor and customer contracts and comparing the policies to the revenue recognition standard. We selected a sample of revenue transactions and performed the following for each selection:

- Obtained evidence of a contract with the customer.
- Compared the amounts recognized and timing of revenue recognition to underlying documentation, including purchase orders, shipping documentation, and evidence of payment, if applicable.
- Evaluated the Company's application of their accounting policies to determine the timing and amount of revenue to be recognized.
- Tested the presentation of revenue as gross or net by comparing the Company's gross or net presentation to the attributes of the underlying vendor support and the Company's accounting policy.

/s/ KPMG LLP

We have served as the Company's auditor since 1990.

Phoenix, Arizona
February 18, 2022

c. *State whether the Proposer has ever had a bankruptcy petition filed in its name, voluntarily or involuntarily. If yes, specify all relevant details.*

Insight Response:

Insight has never had a bankruptcy petition filed in its name, either voluntarily or involuntarily.

8. National Contract

a. *Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses shall highlight experience, demonstrate a strong national presence, describe how Supplier will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and report to OMNIA Partners.*

Insight Response:

Insight's response to **Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative Contract** can be found below.

OMNIA Partners Response for National Cooperative Contract

Supplier must supply the following information for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

COMPANY

A. *Brief history and description of Supplier to include experience providing similar products and services.*

Insight Response:

Over our 34 years in business, Insight has expanded through both organic growth and acquisitions to match the advancement of technology. Having humbly begun in 1988 out of a garage in Tempe, Arizona, Insight Enterprises is now a $9.4 billion industry-recognized solutions integrator. Founders Tim and Eric Crown established Insight Enterprises as Hard Drives International, inspired by a business plan that took root in a college assignment and using a cash advance from a credit card to act on it. Helping our clients on their digital journey is at the heart of what we do. From our original location in the United States, we expanded nationwide and entered Canada in 1997 and the United Kingdom in 1998. We now operate in 18 countries with 39 global locations.

Through acquisitions and organic growth, we continued to increase our geographic coverage and expand our technical capabilities. Our track record of innovation marks our evolution as an industry-recognized solutions integrator differentiated by end-to-end expertise to envision, develop, securely deploy, and manage our clients' modern IT solutions at scale. Insight now ranks No. 373 on the Fortune 500, fulfilling a mission to help clients maximize the day-to-day value of IT while pursuing more incredible business transformation. Insight is also on the Channel Futures MSP 501, ranking No. 1 of IT service providers globally.

Our Offerings

Our offerings in North America and certain countries in EMEA and APAC include hardware, software, and services, including cloud solutions. Our offerings in the remainder of our EMEA and APAC segments consist of powerful software and certain software-related services and cloud solutions. On a consolidated basis, hardware, software, and services represented approximately 62%, 24%, and 14% of our net sales in 2021. This compares to 61%, 25%, and 14% of our net sales in 2020 and 60%, 27%, and 13%, respectively, of our consolidated net sales in 2019.

Our Areas of Expertise

Insight developed comprehensive solutions to meet the market demand and deliver meaningful client outcomes at scale. We quickly adapt to new innovative technology trends to advance our technical expertise. Our nearly 11,500 global teammates help organizations be ambitious in their digital transformation by providing Insight Intelligent Technology Solutions in the following key areas: Modern Workplace, Modern Apps, Modern Infrastructure, Intelligent Edge, Data and AI, and Cybersecurity.

Insight Public Sector, Inc.

Insight Public Sector, Inc. is one of the largest providers of technology to Public Sector clients in the United States. Insight brings a wealth of contract experience to our Public Sector clients, holding more than 250 contracts across the federal, state, local, and education verticals. We currently hold some of the largest contracts in the industry, from federal contracts, such as GSA and NASA SEWP, to national cooperative contracts like OMNIA Partners. We also hold state-wide contracts in over 40 different states. Collectively, these contracts and our dedicated Public Sector sales and services teams allow us to provide customized products and solutions that range from initial consulting, procurement, and product delivery to maintenance and support.

Insight's purpose is to make meaningful connections that help organizations run smarter. Our value is our ability to guide, advise, implement, and manage IT solutions for our customers. Our strategy is to deliver relevant IT solutions to our customers on a scalable support and delivery platform.

Our process knowledge and technical expertise allow us to assess, design and deploy IT solutions to help our customers enable, manage, and secure their IT environments. Our product fulfillment and logistics capabilities, management tools, and technical expertise make designing, deploying, and managing IT solutions easier for our customers while helping them control their IT costs.

B. *Total number and location of salespersons employed by Supplier.*

Insight Response:

Insight Enterprises, Inc.'s (Insight Public Sector's parent company) employee counts, as disclosed in our Annual Report filed for December 31, 2017-2021, are provided below.

	2021	2020	2019	2018	2017
Sales	3,670	3,380	3,193	2,455	2,512
Management; Support; Administration	2,955	2,820	3,961	2,424	2,024
Consulting and Delivery	4,612	4,410	3,822	2,384	2,007
Distribution	387	396	285	154	154
Total	**11,624**	**11,006**	**11,261**	**7,420**	**6,697**

Insight Public Sector, Inc. (Insight) has over 250 state, local, and education (SLED) sales, support, and management teammates located throughout the United States, who either work in one of our 50 North American office locations, or via a home-based office.

Insight Public Sector, Inc.
North America

C. *Number and location of support centers (if applicable) and location of corporate office.*

Insight Response:

Insight's corporate headquarter office is located in Chandler, Arizona.

Distribution Facilities and Square Footage	
• Hanover Park, IL Warehouse (380,000 ft^2) • Lewis Center, OH (84,640 ft^2) • Fontana, CA (4,000 ft^2) • Worthington, OH (126,000 ft^2) • Montreal, Quebec (28,000 ft^2)	• Edmonton, AB (20,500 ft^2) • Calgary, AB (10,750 ft^2) • Sheffield, England (55,000 ft^2) • Ginsheim-Gustavsburg, Germany (21,527 ft^2)
Service Desk Locations	
• Chandler, Arizona • Plano, Texas	• Lewis Center, Ohio • Conway, Arkansas
Insight Hybrid Cloud Data Centers	
• ATL4 – Roswell, GA (Atlanta) (5,200 ft^2) • LAX4 – El Segundo, CA (Los Angeles) (4 Rack Cage)	• CMH1 – New Albany, OH (Columbus) (10,000 ft^2)

D. *Annual sales for the three previous fiscal years.*

Insight Response:

Insight Public Sector, Inc. SLED Sales *(in thousands of US Dollars)*

	2021	2020	2019
Products	$1,362,538	$1,044,098	$617,021
Services	$187,232	$141,190	$89,351
Total	**$1,549,770**	**$1,185,288**	**$706,372**

Insight Enterprises, Inc. Sales *(in thousands of US Dollars)*

	2021	2020	2019
Products	$8,120,127	$7,172,155	$6,732,121
Services	$1,315,986	$1,168,424	$999,069
Total	**$9,436,113**	**$8,340,579**	**$7,731,190**

a. *Submit FEIN and Dun & Bradstreet report.*

Insight Response:

Insight Public Sector's FEIN number is **36-3949000**, and a copy of Insight's 2022 Dun & Bradstreet report can be found in **Appendix D – Dun & Bradstreet Report 2022** at the end of our proposal document.

E. *Describe any green or environmental initiatives or policies.*

Insight is committed to protecting the environment, including pollution prevention to reduce the adverse environmental impacts of our activities and services. Through a program of continual environmental improvement and monitoring, we look for opportunities to reduce consumption and improve efficiency, including the consumption of energy from sustainable sources, monitoring and minimizing the generation of waste at the source, and taking steps so that waste is handled in a safe, environmentally acceptable manner.

We also promote the use of suppliers and contractors who are improving their environmental performance. We involve employees in the process of setting and publishing environmental objectives, improving the working environment, and seeking individual commitments and contributions to our initiatives.

Insight North America Green Initiatives

- Flexible work: We are providing more flexible work options, which reduces commuting and decreases requirements for office space.
- Less travel: We have reduced business travel and increased use of video conferencing with partners and clients to help conserve resources and encourage hybrid work practices.
- Smart lighting: We are replacing fluorescent lighting with energy-efficient LED lighting.
- Repurposing equipment: Office chairs are recycled and old telephony is donated to charity for reuse.
- Conservation efforts: We encourage teams to conserve power and use 100% recycled paper napkins and BioPAK disposable plates and cups in staff rooms.

Corporate Citizenship

Technology is one of our greatest resources for driving progress. In the 2022 Corporate Citizenship Report, learn how Insight continues to find new ways to build meaningful connections to help those we serve work and live smarter, and how the Ten Principles of the UN Global Compact guide how we do business.

Please click the link below to navigate to our 2022 Corporate Citizenship report on Insight.com.

https://www.insight.com/en_US/about/outreach-and-partnerships.html

F. *Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.*

Insight Response:

While Insight is not a minority, veteran or woman-owned small business, we are committed to the development and use of small businesses, including those owned by minorities, women, and veterans, when it makes good business sense and benefits all parties.

Insight recognizes that diversity sourcing is a key business driver for many of our clients. Insight's strategic partnerships can help clients meet these goals. We also recognize that each client brings a different set of requirements as it relates to their current diversity program and procurement process.

Insight offers a variety of programs that allow clients to leverage Insight's value-added services and global buying power, while having the opportunity to work directly with one of our certified diversity partners.

- Direct, strategic partnerships with diversity companies working side-by-side to provide solid business solutions for our shared clients.
- Sourcing products through Insight's supply chain of small and diverse suppliers.
- 3rd party leasing for Insight clients seeking diversity spend.

We believe that by creating long-term relationships and providing business opportunities for minority-owned, woman-owned, and small businesses, we are better able to serve our clients and support the diverse communities in which we do business.

Insight would be happy to discuss all available options should a Participating Public Agency want to learn more about our diversity programs.

G. *Indicate if supplier holds any of the below certifications in any classified areas and include proof of such certification in the response.*

- *Minority Women Business Enterprise*
  Insight Response: No
- *Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)*
  Insight Response: No
- *Historically Underutilized Business (HUB)*
  Insight Response: No
- *Historically Underutilized Business Zone Enterprise (HUBZone)*
  Insight Response: No
- *Other recognized diversity certificate holder*
  Insight Response: No

H. *List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency.*

Insight Response:

Insight has relationships with dozens of subcontractors, some of whom do meet minority-owned standards. At this time, since we do not know what specific services will be requested, we do not have any subcontractors to name in our response. In general, we use subcontractors to augment our services staff so that we are able to assist clients throughout the country. Subcontractors are available for such projects as Microsoft consulting services, cabling, installation of communication systems in fleet vehicles, professional services, staffing, asset disposal, break/fix, and help desk services.

Insight has a formal subcontractor selection process in place which includes an in-depth business case review of the potential subcontractor by Senior Services Management, credit and background checks and execution of a Master Subcontractor Agreement. This review includes a thorough understanding of the subcontractor's capabilities, the ability of the subcontractor to meet Insight and client requirements, and a review of business references. Periodic audits are performed to ensure subcontractors are in compliance with Insight's contract and high performance standards.

I. *Describe how supplier differentiates itself from its competitors*

Insight Response:

Our clients are our number-one priority, so our primary goal is to deliver client value, which helps us earn client loyalty. We expect our clients to achieve advantages by leveraging our unique capabilities to provide end-to-end secure digital transformation solutions and services. From IT strategy and design to implementation and management, we meet clients wherever they are now and work alongside them to get them to where they want to be. Whether implementing public cloud or as-a-service workplace solutions, designing a next-generation or hybrid cloud data center, or leveraging sophisticated Internet-of-Things ("IoT") and artificial intelligence solutions to improve our clients' experiences, we provide technical expertise and advisory services to our clients as an industry-recognized solutions integrator. Our go-to-market framework for our cloud and digital expertise is built on over 30 years of broad IT experience combined with strategic acquisitions, new cloud and digital knowledge, and deep partner relationships. We are uniquely positioned to help our clients maximize the values of their technology today – and accelerate tomorrow.

Each of our areas of expertise represents a discrete area of growth for our business. When connected, they provide a platform for our clients to leverage our breadth of knowledge to solve their most relevant challenges. Powered by Insight's legacy technology supply chain expertise, we can support our services offerings within the hardware, software, and cloud solutions from market-leading and emerging manufacturer brands. We employ centralized and field-based sales, engineering, and services resources to execute our strategy to connect with our clients. We also invested in technical engineers, architects, and software developers who create and deliver integrated IT solutions to our clients globally, a capability we believe differentiates us in the marketplace.

Insight offers the most extensive product selection in the industry and a full range of services, including enterprise consulting, high-performance systems, integration, configuration, deployment, lifecycle management, and networking design. Our status as a global provider of IT products and services with 11,000+ employees located worldwide and our stature as a Fortune 500 company makes Insight a 'Trusted Advisor.' Our breadth of capabilities provides our clients with substantial buying power while following our business model to work with our clients to perform customized services such as you would find with a smaller Value-Added Reseller (VAR).

Single Source Provider & Super Solution Integrator

When evaluating IT suppliers, it is essential to look at the entire procurement process. IT management includes more than just buying a product. The value of the reseller relationship — the ease of having one contact to handle all your IT needs, from product procurement to services to asset disposition is a key component to your success. Using Insight as your single-source provider for IT products and services means you have only one relationship to build and maintain. It eliminates the need for multiple purchase orders, invoices, and chances for error. Today, organizations are facing more challenges than ever before. Organizations are assessing how to optimize IT operations and free up funds for the innovation required to manage today and prepare for a future that could be much different than anticipated.

Manufacturer & Publisher Relationships

Insight receives the best pricing offered by the central IT hardware manufacturers and publishers, such as HP, Inc., IBM, Lenovo, VMware, and Cisco. These strong relationships allow Insight to acquire better product allocations and higher levels of support than many of our competitors. Insight is proactive and aggressive in our efforts to lower our clients' costs continuously. We will employ our extensive manufacturer and publisher relationships to negotiate on our clients' behalf to reduce costs.

J. *Describe any present or past litigation, bankruptcy or reorganization involving supplier.*

Insight Response:

Insight is not involved in any pending or threatened legal proceedings that we believe would reasonably be expected to have a material adverse effect on its business, financial condition, or results of operations. Insight has never filed for bankruptcy.

K. *Felony Conviction Notice: Indicate if the supplier:*

a. *is a publicly held corporation and this reporting requirement is not applicable;*
b. *is not owned or operated by anyone who has been convicted of a felony; or*
c. *is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions;*

Insight Response:

Insight is a wholly-owned subsidiary of a publicly held corporation and the reporting requirement is not applicable.

L. *Describe any debarment or suspension actions taken against supplier.*

Insight Response:

Insight has not had any debarment or suspension actions taken against it.

DISTRIBUTION / LOGISTICS

A. *Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.*

Insight Response:

Insight is offering Cobb County and all Participating Public Agencies our complete portfolio of hardware, software, cloud solutions, and services, including but not limited to the following.

Hardware Product Offerings

We offer products from hundreds of manufacturers, including such industry leaders as Cisco, Dell/EMC, HP Inc., Lenovo, Hewlett Packard Enterprise Company ("HPE"), NetApp, Apple, Microsoft, and IBM. Our scale and purchasing power, combined with our efficient, high-volume, and cost-effective direct sales and marketing model, allow us to offer competitive prices. We believe that providing choices from multiple partners enables us to better serve our clients by providing various product solutions to address their specific technology needs.

In addition to our distribution facilities, we have "direct-ship" programs with many of our partners, including manufacturers and distributors, allowing us to expand our product offerings without increasing inventory, handling costs, or inventory warehousing risk exposure. As a result, we can offer billions of dollars of virtual inventory products to fulfill our performance obligations to our clients. Convenience and product options among multiple brands are vital competitive advantages compared to manufacturers' direct selling programs, which are generally limited to their brands and may not offer clients a complete or best-in-class solution across all product categories.

Our Hardware Life Cycle Services consists of sourcing, procuring, staging, configuring, integrating, testing, deploying, refurbishing, and redeploying IT products spanning endpoints to infrastructure, regionally, or across the globe via the Insight footprint and our extensive engaged network of suppliers.

Software Product Offerings

Our clients acquire software applications from us through licensing agreements with software publishers or boxed products. We offer products from hundreds of publishers, including such industry leaders as Microsoft, VMware, Adobe, IBM Software, Symantec, and Citrix. As software publishers choose different models for implementing licensing agreements, organizations must evaluate the alternatives to ensure that they select the appropriate contracts and comply with the publishers' licensing terms when purchasing and managing their software licenses. With many publishers now offering public cloud-based software solutions in place of licenses consumed on-premise, we expect to continue migration to the cloud-based software alternatives. Our software lifecycle services consist of portfolio management, compliance, integration, and adoption, on-premise or in the cloud, regionally or globally.

Solutions and Services Offerings

As a comprehensive Solutions Integrator (SI), Insight takes a client-focused approach to helping organizations identify, adopt, and manage the most appropriate solutions to drive digital transformation and modernization for innovation. Our Areas of Expertise include the Modern Workplace, Modern Apps, Modern Infrastructure, Intelligent Edge, Cybersecurity, and Data and AI. With proven methodologies and experienced teams, we help enable operational efficiencies,

gain business agility, mitigate risk, manage compliance, address spiraling data growth, and meet the demands of the modern workplace.

Our client-focused approach ensures the most appropriate solutions to drive digital transformation and modernization for innovation.

Modern Workplace

Due to the recent rapid mobilization of the workforce, a dramatic shift in the IT support needs of the landscape of the typical workplace has changed forever. We help our clients modernize essential workplace products, platforms, and workflows to create enhanced environments for secure productivity and flexibility. Insight is dedicated to steadily enhancing end-users' experience as an established leader in the industry.

For five consecutive years, Insight's Workplace Services has been distinguished in Gartner's Magic Quadrant for focusing on clients' needs, having a cost-savings approach, and providing vital support for hybrid workforce and endpoint solutions. Insight can simplify the management of our clients' IT Lifecycle and enable a fast hybrid "work anywhere" environment for their workforce. We will consistently provide comprehensive device services (including DaaS, Managed Endpoint, warehousing, and multi-media messaging) for clients through assessment and strategy engagements.

Modern Apps

The applications our clients leverage to enable workers and delight end users can be a crucial differentiator for your organization. Applications are critical to operations, but it's common to struggle with challenges, from poor user experiences to skills gaps. An underperforming application environment often forces developers to find workarounds and IT to make quick fixes while the organization experiences a significant drag.

We build modern business applications using repeatable methodologies and an agile, user-centric approach to help our clients' organizations innovate, differentiate, and grow. We future proof our clients' critical applications for increased innovation and organizational agility.

Modern Infrastructure

Technology-driven transformation is on a steep growth trajectory. Insight helps organizations modernize to drive value with proven technology architectures and flexible cloud and data solutions. The result is leveraging technology investments to create an engine of growth.

We architect and deliver modern infrastructure solutions, management, and support spanning cloud and data center platforms, modern networks, and edge technologies, to enable our clients' organizations' digital transformation. We strive to exceed our clients' demands to accelerate faster in the cloud, and our knowledgeable teams maintain essential relationships with crucial cloud partners.

Intelligent Edge

Traditional architectures are focused on the data center. Modern architectures incorporate cloud and hybrid cloud, converged solutions, and potential solutions like containers. The intelligent edge extends the perimeter to new places — factory floors, cornfields, retail stores, wind turbines, surgical units, coal mines, and nearly anywhere you could imagine. We architect and deliver edge solutions spanning network, compute, storage, and artificial intelligence ("AI") and machine learning ("ML") to drive value and deliver ongoing support for the IoT.

Although some aspects of the intelligent edge mirror traditional approaches, there are many novel considerations. Go from idea to execution with Insight. Our team can support clients using case identification, strategy, architecture and design, deployment, testing and optimization, and monitoring and management — the full spectrum of realizing your intelligent edge.

Data & Artificial Intelligence (AI)

Insight brings multidisciplinary expertise, hardened skills across all major technology partners, and a depth of vision that outperforms our competition. We modernize data platforms and architectures and build data analytics and AI solutions that transform our clients' operations and user experiences.

What Insight can deliver to our clients:

- Modern data platforms, cloud, and infrastructure.
- Data, AI, and ML solutions use case development, design, and implementation.
- Data and analytics estate development/re-development and unification.
- Security and governance for data and AI solutions.

Cybersecurity / Security and Networking

Innovation and growth are necessary. Thus, networking and security best practices must keep evolving. Our team can offer guidance and technical support at every step, focusing on aligning business and IT strategies. Insight delivers comprehensive ransomware and cyberthreat prevention and protection solutions and strategies while enhancing visibility and context with fewer manual inputs.

What we'll provide to our clients:

- Alleviate large-scale security teams through simplified security management.
- Security framework implementation (Secure Access Service Edge, Zero Trust, software-defined).
- Wireless connectivity architectures and implementations, including CBRS and standup outdoor units.
- Security for hybrid cloud and multi-cloud leveraging automation.
- Artificial Intelligence (AI), machine learning, and advanced methodologies.
- Modern data protection spans cloud, edge, and on-premises environments, encompassing data classification, governance, compliance, and disaster recovery.
- Software-defined technologies, including SD-WAN, SD-LAN, and SDDC.

B. *Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.*

Insight Response:

Insight maintains a primary inventory of $70 to 80 million on hand in Hanover Park, Illinois. This inventory is not shared or divided among other geographic offices. Many of our nationwide competitors can claim to have larger inventories; however, when it is distributed to hundreds of locations or franchises across the country, the inventory is much smaller, diffused, and harder to consistently allocate to our clients. Insight works closely with our major business partners to privatize inventory and will stock additional products to meet specific project and rollout schedules.

Insight's 380,000 square foot distribution center and configuration lab is a state-of-the-art facility ensuring maximum efficiency. The latest innovations in radio frequency monitoring, bar coding, batch/zone picking, and automated product movement, allow Insight to ship over 4,500 orders per day.

Insight also can draw an additional $2 to $3 billion in inventory from several nationwide distribution centers. Insight is currently online (real time) with Ingram Micro and TD Synnex. We can access their inventories from our systems to view additional inventory. Many dealers prefer to wait and receive their own allocation of product from the manufacturer. At Insight, we view second sourcing as an intangible value added that helps us deliver product faster and make our clients more efficient. We can find any product, anywhere in North America.

Product from these locations can be drop shipped and sent via overnight carrier if requested by our clients.

As a product becomes increasingly difficult to procure, Insight will ask for and receive the distribution data history for the product and call all the companies that obtained shipments from the manufacturer.

Finally, Insight has established a network of distribution partners that we utilize on a regular basis. Our purchasing staff will call this channel of contacts and work to procure product when necessary.

C. *Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.*

Insight Response:

Insight takes contract compliance very seriously, and we have a dedicated Contract Compliance team that sits under Legal to ensure we're adhering to the terms and conditions of our contracts.

From a systems perspective, Insight has a Contracts Module that is designed specifically to reduce possible human error. The system calculates the contract sell price, preventing anyone from charging more than the approved contract price. This function disallows the sales team from saving a quote or order unless the price is at or below the contracted price. Insight's Compliance team is the only team capable of assigning a contract to an account. The system, through a series of rules, automatically assigns the products to the contract. Sales cannot misrepresent that a specific product is on contract when it is not. The Compliance team audits the sales activity and reviews every new account for accuracy (so that the contracts related are accurate).

Insight does not have any retail or in-store locations, nor we do sell our products, services, and solutions through distributors. All sales will be made directly through Insight via our sales teammates.

D. *Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.*

Insight Response:

Products shipped from Insight's Distribution Facility in Hanover Park, Illinois, can be shipped via UPS, FedEx, Truckline, major air/heavy freight carriers such as Ceva, PGL, or a client-requested carrier. The number of business days for delivery after receipt of order varies based on the method in which the product was shipped (i.e., UPS, FedEx, etc.) and the priority it was shipped.

Due to our large shipping volume, Insight has negotiated some of the best rates with many of the carriers listed. Insight will ship products using the most aggressive priced carrier depending on poundage and scheduled delivery. Insight will adhere to specific client requests to use a different carrier and/or upgrade to a "Priority" shipment.

Because Insight cares about the security of our clients' shipments, we have instructed our delivery agents not to leave packages at a client location without a signature. Clients may choose to have their order delivered to an alternate location if they will not be available to receive it.

For hardware, we have "direct-ship" programs with many of our partners, including manufacturers and distributors, allowing us to expand our product offerings without increasing inventory, handling costs or inventory risk exposure. As a result, we can provide a product offering with billions of dollars of products in virtual inventory. Convenience and product options among multiple brands are key competitive advantages compared to manufacturers' direct selling

programs, which are generally limited to their own brands and may not offer clients a complete or best-in-class solution across all product categories.

Insight will provide free basic best way ground shipping for all applicable orders placed under the Master Agreement to any Participating Public Agency within the continental United States.

Should a Participating Public Agency require expedited and/or a customized shipping solution or if the product is considered heavy weight, we will provide a written quote of estimated freight charges prior to order placement. As standard business practice, shipments are delivered Monday through Friday, with no deliveries on weekends or holidays. We do offer limited Saturday delivery service; however, this service is not available for all products, from all shipping warehouses, or for all delivery locations. There is no online option for setting a shipment for Saturday delivery. In order to check on the availability of Saturday delivery for your desired product, please call us at **1.800.INSIGHT** (1.800.467.4448).

E. *Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.*

Insight Response:

Insight provides inventory management and warehousing services from our Insight-operated Distribution and Integration Facilities in the United States, Canada, UK, and Germany. Our facilities ensure maximum efficiency, boasting the latest innovations in radio frequency monitoring, bar coding, batch/zone picking, and automated product movement, allowing us to ship over 4,500 orders per day in the U.S. alone.

Insight's flagship Hanover Park facility houses our primary inventory of $70-$80 million in products from over 1,500 leading manufacturers. Our inventory is not shared or divided among other geographic offices. At 380,000 square feet, this location provides us the ability to offer our clients enhanced lifecycle services. The largest of its kind, we offer warehousing, integration, and break/fix services.

Insight's acquisition of PCM in 2019 complemented our supply chain optimization solution offering and added scale by increasing our distribution center footprint in North America. Facilities included with the acquisition include:

- Lewis Center, OH: 84,640 ft^2
- Worthington, OH: 126,000 ft^2
- Fontana, CA: 4,000 ft^2
- Edmonton, AB: 20,500 ft^2
- Calgary, AB: 10,750 ft^2

These facilities allow for a combined 594,000+ ft^2 across North America.

MARKETING AND SALES

A. *Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to.*

   i. *Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days*

   ii. *Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days*

Insight Response:

As a current OMNIA Partners Supplier who has worked with the OMNIA Partners team (and the U.S. Communities team before that) for over thirteen years, Insight has the experience and the knowledge needed to roll out and implement a new OMNIA Partners contract. As such, we fully anticipate a seamless transition from our current contract to a new contract award. As part of that transition, here are the activities we will undertake for implementation of the new Master Agreement.

90-Day Implementation Plan	
Within 10 days of award	Our Senior Vice President of Public Sector, Scott Friedlander, will provide his endorsement and sponsorship of the award as Insight's strategic go-to-market contract vehicle for our SLED customers to the following groups: • Executive senior leadership at OMNIA Partners • Executive senior leadership at Insight • Insight's extended SLED sales teams
Within 30 days of award	Our National Account Manager, Erica Falchetti, will connect with her counterparts at OMNIA Partners to have an initial kickoff call to discuss timelines and expectations. Insight's Contract Compliance Team will set up the new contract in our SAP system, ensuring that the pricing structure proposed in our response is reflected accurately in the system. A required training will be conducted by our National Account Manager and our Contract Compliance Team for all Insight SLED sales, services, and operations teammates to ensure there is a clear understanding of the deliverables, service-levels, and related information.
Within 60 days of award	Insight will reach out to all agencies who have a formal piggyback contract in place under the current contract so that a new formal piggyback contract can be created under the new contract award.
Within 90 days of award	Insight will connect with the OMNIA Partners Sales team and Member Development team to provide training on our new contract.

B. *Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to.*

i. *Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days*

Insight Response:

Please see the 90-Day Implementation Plan above.

ii. *Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days*

Insight Response:

Please see the 90-Day Implementation Plan above.

iii. *Design, publication and distribution of co-branded marketing materials within first 90 days.*

Insight Response:

As a current OMNIA Partners Supplier who has worked with the OMNIA Partners team (and the U.S. Communities team before that) for over thirteen years, Insight has the experience and the knowledge needed to market a new OMNIA Partners contract. Here are the activities we will undertake to market the Master Agreement.

90-Day Marketing Plan	
Within 30 days of award	The Insight and OMNIA Partners marketing teams will meet to discuss and plan activities to promote the new contract. This will include Electronic Direct Mail, marketing collateral, and updates to both Insight's and OMNIA Partners' websites. A deadline will be set for finalizing the deliverables.
Within 60 days of award	The Insight and OMNIA Partners marketing teams will meet to review collateral and discuss any other planned marketing outreach efforts.
Within 90 days of award	All collateral will be finalized and a timeline will be created for distributing the marketing collateral to existing Insight clients and to registered members of OMNIA Partners.

iv. *Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement*

Insight Response:

Insight commits to attend and participate with OMNIA Partners at national, regional, and supplier-specific trade shows, conferences, and meetings throughout the term of the Master Agreement.

v. *Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.*

Insight Response:

Insight commits to attend, exhibit at, participate in, promote, and market the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Insight has been exhibiting at the NIGP Annual Forum for over ten years.

vi. *Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement.*

Insight Response:

Insight will work with OMNIA Partners to create a national print advertising campaign for this contract. Among the possible publications for consideration are Center for Digital Government / Center for Digital Education / Government Technology, EDUCAUSE Review, and American City & County. We currently partner with OMNIA Partners on these types of advertising activities.

vii. *Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.).*

Insight Response:

Insight will continue to work closely with OMNIA Partners in the development of a mutually agreeable marketing plan. We believe that marketing efforts should be primarily focused on decision makers in both procurement and IT, as we have found that marketing to these higher-level decision makers results in a significantly higher return on investment.

The following is a general overview of our marketing commitment.

Insight Commitment

Insight commits to spend up to 0.25% of contract revenue in marketing activities to promote the contract. These activities will include, but not be limited to, participating in tradeshows, creating co-branded marketing collateral, developing sales contests, driving awareness of the contract, and other activities as determined by Insight management.

Incremental Funding

Insight will make a coordinated effort internally to work with our manufacturer and publisher partners to provide incremental marketing funds for promotion of the contract and the manufacturer's/publisher's products and solutions.

Collateral

Insight will work with OMNIA Partners to create marketing collateral, similar to what we've done under the current contract. An example of that collateral is included in **Section 9 – Appendices, Appendix E**.

Case Studies

Insight will work with OMNIA Partners to document case studies, similar to what we've done under the current contract. An example of a case study is included in **Section 9 – Appendices, Appendix F**.

Electronic Direct Mail (EDM)

Insight will create EDMs for our "opted-in" public sector clients to make them aware of the new contract.

viii. *Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:*

- *OMNIA Partners standard logo;*
- *Copy of original Request for Proposal;*
- *Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;*
- *Summary of Products and pricing;*
- *Marketing Materials*
- *Electronic link to OMNIA Partners' website including the online registration page;*
- *A dedicated toll-free number and email address for OMNIA Partners*

Insight Response:

Insight currently has a dedicated OMNIA Partners internet web-based homepage on our website, located here: www.ips.insight.com/omnia. Upon notice of an award, we will update the website with information about the new contract.

C. *Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.*

Insight Response:

As an existing contract holder with OMNIA Partners, Insight has spent the last thirteen years actively marketing and promoting our contract to Participating Public Agencies. During that time, over 5,000 registered agencies have chosen to purchase from us through our OMNIA Partners contract. Insight is completely committed to the marketing and success of this contract and will continue in our go-to-market sales strategies including:

- Insight will seek to leverage this contract with our more than 60,000 current public sector clients by utilizing our existing sales teams and processes, as well as through the marketing activities described elsewhere in this response.
- Insight sales teams will proactively engage the local vendor community to promote this contract's value proposition and its specific value to their relative local contractual situations.

The following is a list of SLED multi-state cooperative contracts held by Insight. This list does not include contracts where Insight has been named as an authorized reseller on a manufacturer-held contract, as we are not the primary contract holder for such contracts.

- NASPO ValuePoint Software VAR
- Equalis Group
- NASPO ValuePoint Cloud Solutions
- Sourcewell (Cisco & Microsoft Unified Communications Solutions)

While we understand that our existing contracts may be viewed as an obstacle to our ability to succeed in and broaden this contract, Insight believes our existing contractual relationships are actually a benefit to OMNIA Partners. We will seek to leverage the existing relationships that we have developed under these contracts to:

- Transition clients over to the OMNIA Partners contract (when possible).
- Position the OMNIA Partners contract with clients as an alternative contract vehicle for all items not covered by their existing contracts.
- Discuss the value of moving their acquisition efforts to the OMNIA Partners contract with procurement officials. Ideally this conversation should be pursued jointly with both the appropriate local vendor partners and the OMNIA Partners Regional Managers and Member Development Managers.

D. *Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.*

Insight Response:

Insight agrees to provide our logo to OMNIA Partners and agrees to provide permission for reproductions of such logo in marketing communications and promotions. Insight also acknowledges that use of the OMNIA Partners logo will require permission for reproduction.

E. *Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:*

i. *Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days*
ii. *Best government pricing*
iii. *No cost to participate*
iv. *Non-exclusive*

Insight Response:

Insight confirms that we will be proactive in our direct sales of goods and services to Public Agencies nationwide and that we will follow up on any leads established by OMNIA Partners. We have an existing email alias, OMNIA@insight.com, where leads are currently sent, and those leads are immediately forwarded to the appropriate Insight sales teammate.

Insight further confirms that all sales materials will be presented to the OMNIA Partners marketing team for review before they are distributed to Public Agencies. Insight commits that our sales materials will communicate 1) executive leadership endorsement and sponsorship, 2) best government pricing, 3) no cost to participate, and 4) the fact that our award is non-exclusive.

F. *Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include*

i. *Key features of Master Agreement*
ii. *Working knowledge of the solicitation process*
iii. *Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners*
iv. *Knowledge of benefits of the use of cooperative contracts*

Insight Response:

Insight confirms that we will train our national sales force on the Master Agreement, and that the training will include 1) key features of the Master Agreement, 2) working knowledge of the solicitation process, 3) awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners, and 4) knowledge of benefits of the use of cooperative contracts.

Upon contract award, our SLED sales teams will participate in mandatory training on the new contract, including all details on our corporate, pricing, and sales commitments. On a continuing basis, extensive training on the OMNIA Partners contract will be provided to all new sales and support staff before entering the sales floor. Additionally, we will provide annual refresher trainings to our sales, services, and support teams so they remain current and focused on our primary offering.

Every Insight teammate who works with public sector clients must go through a series of specific trainings to ensure that the teammate understands not only the public sector client but also acknowledges that they will adhere to all applicable laws, regulations, and policies that are involved with providing service to a client in the public sector, including our contracts.

Training sessions are handled by Insight's Learning & Development and Compliance Teams. We drill down to the individual teammate's responsibilities and specific client base to ensure he or she understands the contracts that will be supported by the teammate.

G. *Provide the name, title, e-mail and phone number for the person(s) who will be responsible for:*

i. *Executive Support*
ii. *Marketing*
iii. *Sales*
iv. *Sales Support*
v. *Financial Reporting*
vi. *Accounts Payable*
vii. *Contracts*

Insight Response:

Insight's OMNIA team is as follows:

i. Executive Support: Scott Friedlander, Senior Vice President – Public Sector, scott.friedlander@insight.com, 703.594.8129

ii. Marketing: Kathy Kramer, Marketing Manager, katherine.kramer@insight.com, 937.415.9427

iii. Sales: Erica Falchetti, Sr. SLED Market Leader – Capture & Business Development, erica.falchetti@insight.com, 480.333.3071

iv. Sales Support: Tone Tuskan, Manager – SLED Client Operations, tone.tuskan@insight.com, 509.742.2283

v. Financial Reporting – Virginia Mace, SLED Compliance Specialist, sledreporting@insight.com, 480.333.3068

vi. Accounts Payable – Virginia Mace, SLED Compliance Specialist, sledreporting@insight.com, 480.333.3068

vii. Contracts – Brittany Dunaway, Manager – SLED Compliance, sledcontracts@insight.com, 480.366.7029

H. *Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.*

Insight Response:

Insight has four Sales Market Leaders who oversee all our sales teams. Kevin Hallihan leads our field sales teams in the East and Central, Brian Louderback leads our field sales teams in the West and TOLA, Ken Richter leads our national inside sales teams, and Clayton Boras leads a team dedicated to higher education entities. All told, we have over 100 dedicated sales teammates and managers who sell only into the state, local, and education space.

These sales teammates are supported by an additional 150+ dedicated SLED client operations, software, services support, business development, and contract compliance teammates. Sales and support teammates are spread throughout the U.S., both in company offices and in remote home offices. This coverage helps to ensure our clients have access to a team of people at Insight, regardless of what time zone they may be in.

We have provided an organizational chart in **Section 9 – Appendices, Appendix A**.

The highest level executive in charge of the sales team is Scott Friedlander, Senior Vice President –Public Sector. His contact information is as follows:

Scott Friedlander, SVP Public Sector
scott.friedlander@insight.com
703.594.8129

I. *Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.*

Insight Response:

Many of Insight's 100+ SLED sales teammates already have relationships with their OMNIA Partners counterparts, both in Sales and in Member Development. Additionally, our sales teams have years of experience in positioning and selling the value of the OMNIA Partners contract. Our commitment to growth is reflected in our contract sales, which have increased steadily over the past 13 years, and which have more than doubled since we were awarded the most recent contract back in 2016.

Additionally, Insight invests more than $500,000 annually in marketing and sales development funds specifically towards growing sales under our existing contract. Upon award of a new contract, we are fully committed to making continued large investments in this area.

Insight will continue to partner with the OMNIA Partners team through joint sales calls, tradeshow attendance, and participation in team calls.

I. *Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set- up, timely contract administration, etc.*

Insight Response:

As an existing Supplier with OMNIA Partners, Insight has over 13 years of experience in managing the national program. We have long-standing relationships with the OMNIA Partners team, including Marketing, Partner Development, Member Development, and Sales.

Upon award of a new contract, we will continue our regular cadence with these teams, which includes a monthly meeting between the Insight and OMNIA Partners marketing teams, regular participation on sales team calls, and consistent communication with our designated Vice President for Partner Development.

Erica Falchetti will continue to serve as Insight's National Account Manager and will be responsible for coordinating activities between Insight and OMNIA Partners. Additionally, Insight's Contract Compliance team will be responsible for the administration of the contract and will ensure that we are remaining compliant with the terms and conditions of the contract.

Any leads that come to us from either the OMNIA Partners Sales team or the Member Development team will be immediately handed over to the Insight account executive for that Participating Public Agency. If we don't have an account set up for the agency (which, in our experience, is rare), the Insight account executive will ensure one is created in a timely manner.

Insight understands that the success of our contract is dependent on clear lines of communication, and we commit to strengthening our relationships with the OMNIA Partners team to ensure the communication continues throughout the term of this Master Agreement.

J. *State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.*

Insight Response:

Insight's gross sales to SLED entities in fiscal year 2021 totaled $1,362,538,000.

Below is a list of Insight's ten largest SLED clients, along with the total purchases for fiscal year 2021. Contacts at the below agencies have not given their approval for their information to be publicly released. Should you need to contact any of these agencies, please reach out to Erica Falchetti, erica.falchetti@insight.com.

- Tennessee Department of Finance and Administration ($46,164,000)
- Washington Consolidated Technology Services ($30,331,000)
- Colorado Governor's Office of Information Technology ($25,959,000)
- Texas Health and Human Services Commission ($21,953,000)
- Mesa Unified School District ($21,089,000)
- New Jersey Judiciary Court System ($19,286,000)
- Miami-Dade County ($18,892,000)
- Kentucky Commonwealth Office of Technology ($17,671,000)
- Iowa Office of Chief Information Officer ($17,330,000)
- New Jersey Office of Information Technology ($15,012,000)

K. *Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.*

Insight Response:

Insight's account management model integrates a deep footprint of field sales representatives and consultants with inside sales personnel in locations around the United States.

Our account management approach ensures our clients have expert support and strategic alignment of their hardware, software, cloud, and services requirements. Our clients' IT technology and procurement teams will benefit by having the advantage of working with a dedicated account team that is familiar with and adheres to their internal processes and methodologies.

Insight utilizes SAP as the internal ERP system for managing client account information. SAP also supports various order entry and inventory control functions.

Quotes and Order Placement

Quotes can be requested electronically through Insight's e-procurement portal, or via an agency's dedicated account team (via email, phone, or fax). All mediums will elicit pricing, product availability, configuration, and shipping information.

Using Insight's web portal, end users can save items in their cart as a quote for purchase later. Saved quotes can also be emailed. Should the user decide to (and have the authority to) purchase the quoted items, the saved quote can be turned into an order that will be placed online.

Insight's web purchasing portal displays an order confirmation screen after the order has been placed. The end user or user account that placed the order will also receive the following via email:

- A copy of the notification confirming the web order has been received
- Advanced Shipment Notification (ASN) when product from the order ships. Below is an example of the Advanced Ship Notification (email that Client/Buyer Receives)

ADVANCE SHIP NOTICE

Your order has been picked and packed for shipping. Please see your tracking number(s) below. If tracking information is not yet available, please check it again the following business day. We appreciate your business and are committed to delivering excellent service.

Material	Description	Order Qty	Shpd Qty	Ship Date
CHS-7080-MFF	OPTIPLEX 7080 MFF I5-10500T 8GB 256SSD B See below Delivery 0820737617	10	10	19-JAN-2021
210-AUNF-CHSPSC	DELL 22 MONITOR - E2220H See below Delivery 0820737617	27	27	19-JAN-2021

Serial #: 9DYXD73, 9F0XD73, 9F0YD73, 9F1XD73, 9F1YD73, 9F1ZD73, 9F2XD73, 9F2YD73, 9F2ZD73, 9F3XD73

For online orders, clients will receive the ASN by default. This setting can be turned off if desired. An additional email can be added at the time of order placement to also receive the ASN. This feature is unique to Insight's ASN tool. Insight's ASN is available via hard copy, verbal and/or web-based purchasing. ASNs are also available for non-web orders placed through Insight's

ordering system by the Insight Account Team. After an order has been placed, end users with appropriate permissions can add an ASN for future shipments from that order.

Tracking Orders

End users will have access to review purchase orders in detail and even track shipped orders. Multiple levels of information are built into the system to provide end users with details, which can be sorted by the following criteria:

- Invoice Number
- Order Date
- Purchase Order Number
- Ship Date
- Tracking information with direct link to shipper's website (i.e., FedEx, UPS)
- Order Numbers
- Ship to Address
- Delivery Status
- Serial Numbers (if applicable)

For added convenience, Insight has integrated our order processing, labeling, and tracking systems with the systems of major freight carriers. Order tracking numbers are hyperlinked to the freight carrier's tracking system for up-to-the-minute information regarding order status. This integration helps to ensure efficient and accurate deliveries that are traceable by both Insight and our clients.

Order Timeframes

Orders containing product available in our $70-$80 million inventory held in Hanover Park, Illinois, will ship the same day providing no configuration services are needed and the order is received by 3:00 p.m. Central Time. Insight will ship all orders missing this cutoff time the following business day as a standard operating procedure. Software orders placed by 3:00 p.m. local time will ship that day. Insight maintains a 99.998% two-business day delivery rate for such "pick and pack" products. As a reseller, product availability is based on the manufacturer, so it will vary by product line.

Should the product need to be configured in our Integration labs, the normal turnaround time is two to three working days. If Insight runs into some extenuating circumstances that would create lab backlogs, the client will be notified so schedules can be changed accordingly. Our configuration labs operate 5 days a week, 24 hours a day.

The integration between our network and our distribution partners ensures advanced levels of service for our clients. For example, our order-processing system automatically chooses the warehouse closest to a client's delivery point so that orders placed by 3:00 p.m. local time are generally shipped that day. Overnight shipment cutoff from our distributor partners is 3:00 p.m. if product is in a west coast warehouse.

Invoices

Invoices are processed and sent to the designated billing address the day following product shipment, or in the case of licensing, the day after order placement, and can be sent via hard copy, EDI, or in a summary billing statement. Maintenance is invoiced in advance of the coverage period, based on the contractual agreement with the publishers.

The current Insight invoice format for products includes purchase order number, invoice number, purchase date, bill to and ship to information, a detailed product description, serial number (if applicable), manufacturer product number, unit pricing, number of units ordered, terms of payment, method of shipment indicating both carrier and terms, cost of delivery, and any applicable sales tax. Non-standard, client-specific information can additionally be provided on Insight invoices and reports. Insight can work with our clients to mutually determine the processes for attaining and providing such information.

For services, Insight itemizes bills based on the client billing requirements and the type of services provided. Insight is willing to discuss and mutually agree upon how bills are itemized, and the level of cost detail required to meet our clients' billing requirements.

In addition to the previously listed billing options, Insight currently offers clients the ability to exchange business documents electronically using both ANSI X.12 EDI (Electronic Data Interchange) and XML B2B (Business-to-Business) standards. These processes are standard Insight functionality that provide highly reliable alternatives for manual business transactions reducing cost and improving turnaround times.

Payments

Payments sent to the retail lockbox are posted to the client's account the same day the bank deposits the check without any intervention from accounts receivable. Payments sent to the retail lockbox that cannot be scanned and posted directly to the client accounts are rejected. These checks are photocopied by the lockbox and overnighted to accounts receivable to post manually to the client's account. Manual payments are posted within 24-48 hours of the bank's deposit. Insight does not use third party partners for billing purposes.

L. *Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").*

Insight Response:

$150,000,000.00 in year one

$175,000,000.00 in year two

$200,000,000.00 in year three

M. *Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.*

i. *Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).*
ii. *If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.*
iii. *Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).*

iv. *If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternative or additional proposal.*

Detail Supplier's strategies under these options when responding to a solicitation.

Insight Response:

As a Supplier with OMNIA Partners (and U.S. Communities before that) for over thirteen years, Insight understands the requirements and confirms our commitment to the above options for responding to a solicitation for Products covered under the Master Agreement. Our first goal is always to present the value of the Master Agreement to Public Agencies by making sure they understand that the contract was competitively-solicited and therefore a separate solicitation is not needed.

However, in those cases where a Public Agency still chooses to put out their own solicitation, Insight will either respond with pricing that is at or below the Master Agreement pricing (and report the subsequent sale to OMNIA Partners) or propose pricing that is higher than the Master Agreement. If a Public Agency allows for alternative proposals, we will include the Master Agreement as an option.

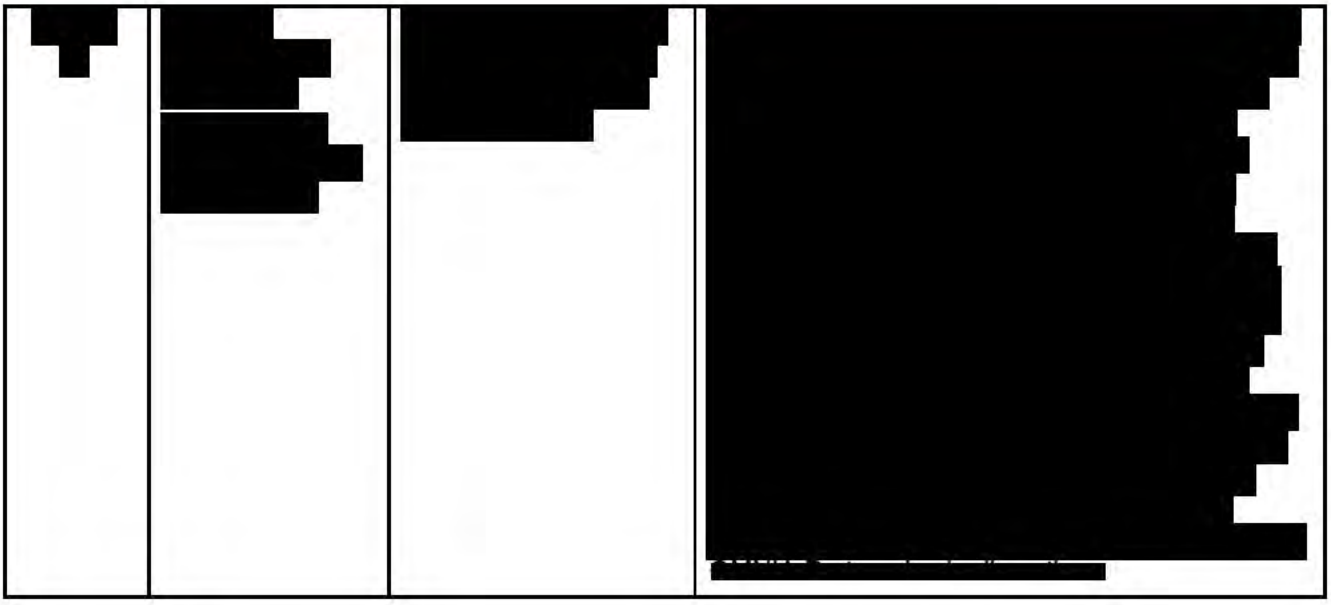
b. *The successful Supplier will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement, Suppliers shall have any reviews required to sign the document prior to submitting a response. Supplier's response shall include any proposed exceptions to the OMNIA Partners Administration Agreement.*

Insight Response:

Insight requests that the following clarifications/exceptions be included in any final terms and conditions of the contract; nevertheless, if Insight is the successful bidder, Insight is amenable to negotiating mutually agreeable terms prior to the commencement of the engagement.

PAGE NUMBER	REFERENCE SECTION/ PARAGRAPH	IDENTIFIED EXCEPTION/NOTE	PROPOSED NEW LANGUAGE/COMMENT
16 (PDF P. 22)	Cobb County General Instructions for Proposers, Terms and Conditions; XIV. Delivery Failures	Supplier proposes to strike delivery penalties as Supply Chain issues are causing extreme delays in some cases, and those factors are beyond our control. Supplier will keep end users updated with expected lead times and delivery dates.	Failure of a contractor to deliver within the time specified or within reasonable time as interpreted by the Purchasing Director, or failure to make replacements of rejected articles/services when so requested, immediately or as directed by the Purchasing Director, shall constitute authority for the Purchasing Director to purchase in the open market or rebid for articles/services of comparable grade to replace the articles/services rejected or not delivered. On all such purchases, the contractor shall reimburse the County within a reasonable time specified by the Purchasing Director for any expense incurred in excess of contract prices, or the County shall have the right to deduct such an amount from monies owed the defaulting contractor. Should public necessity demand it, the County reserves the right to use or consume articles/services delivered which are substandard in quality, subject to an adjustment in price to be determined by the Purchasing Director.

19 (PDF P. 25)	Cobb County General Instructions for Proposers, Terms and Conditions; XXVIII. Indemnification/Hold Harmless, 1st Paragraph	Supplier proposes to strike the 1st 2 sentences as the reps and warranties we are providing are already stated in this agreement and goes beyond the scope of warranties we have already agreed to.	To the fullest extent permitted by law, the Contractor shall defend, indemnify and hold harmless the County and the County's elected and appointed officials, officers, boards, commissions, employees, representatives, consultants, servants, agents and volunteers (individually an "Indemnified Party" and collectively the "Indemnified Parties") from and against any and all claims, suits, actions, judgments, injuries, damages, losses, expenses, and liability of any kind whatsoever, including but not limited to attorneys' fees and other legal expenses, ("Liabilities") to the extent caused by or resulting from negligence, recklessness, or intentionally wrongful conduct arising out of the Work, performance of contracted services, or operations by Contractor, any subcontractor, anyone directly or indirectly employed by the Contractor or subcontractor or anyone for whose acts the Contractor or subcontractor may be liable, regardless of whether or not the negligent act or omission is caused in part by a party indemnified hereunder. This indemnity obligation does not include Liabilities caused by or resulting from the sole negligence of an Indemnified Party. Such obligation shall not be construed to negate, abridge or otherwise reduce other rights or obligations of indemnity which would otherwise exist as to the party or person described in this Section XXVII.
[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]



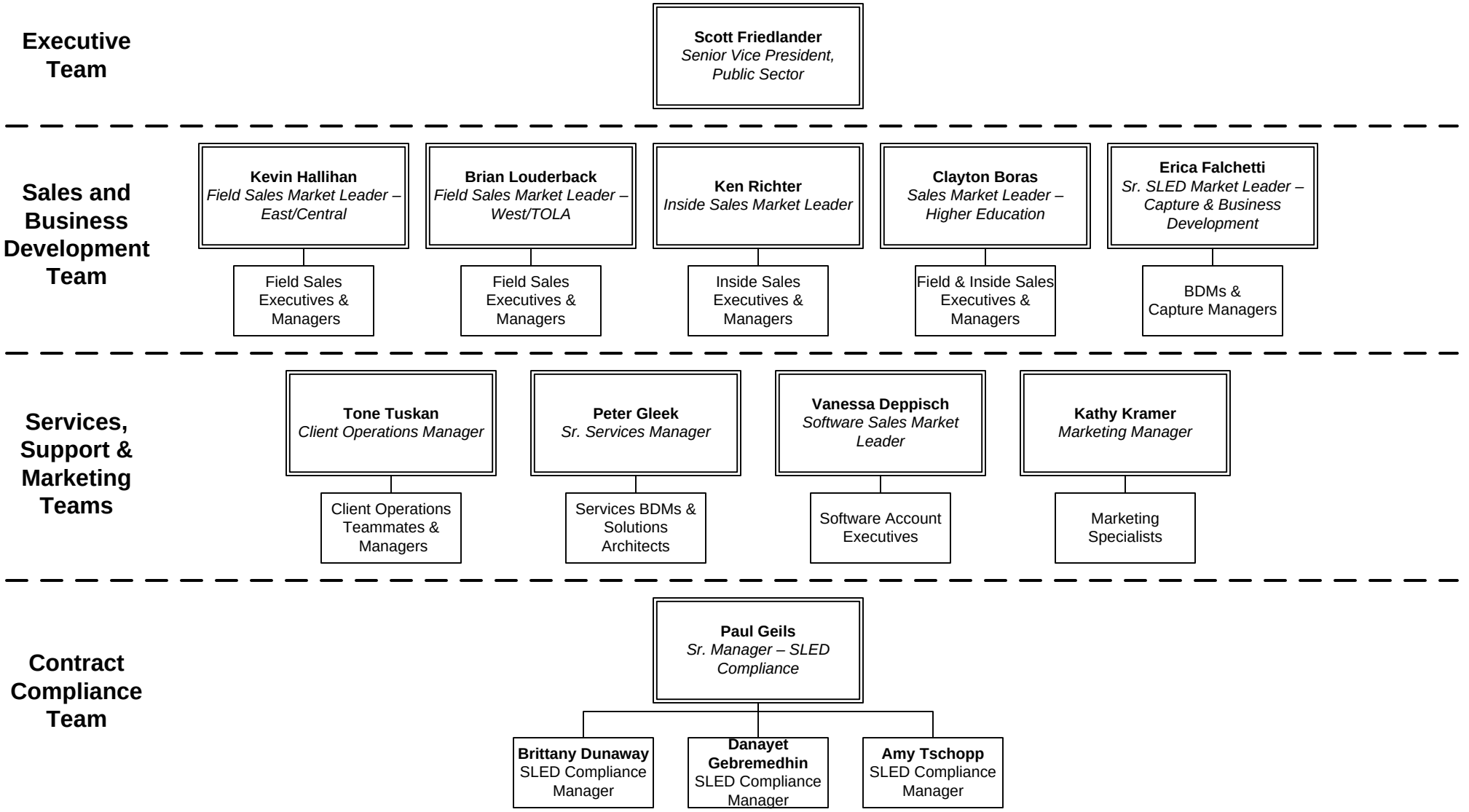
9. Appendices

Below is the list of documents included with our response.

- Appendix A – Organizational Chart
- Appendix B – Sample Agreements
  - Sample Insight Statement of Work (SOW) template
  - Sample Amazon Web Services Order Form Agreement
  - Sample Google Cloud Platform Order Form Agreement
  - Sample Microsoft Azure Order Form
- Appendix C – Manufacturers, Publishers, and Suppliers
- Appendix D – Dun & Bradstreet Report 2022
- Appendix E – Marketing Collateral
- Appendix F – Hidalgo County Case Study
- Bid Submittal Form
- RFP Form
- Exhibit A – Contractor Affidavit and Agreement
- Exhibit F – Federal Funds Certifications
- FEMA Special Conditions
- Exhibit G – New Jersey Business Compliance Forms
  - Statement of Ownership Disclosure
  - Non-Collusion Affidavit
  - Affirmative Action Affidavit
  - Political Contribution Disclosure Form
  - Stockholder Disclosure Certification
  - Certification on Non-Involvement in Prohibited Activities in Iran
  - New Jersey Business Registration Certificate
  - EEOAA Evidence with Certificate of Employee Information Report
  - MacBride Principals Form
- Addendum No. 1
- Addendum No. 2
- Addendum No. 3

Appendix A - Organization Chart

Insight Public Sector
Organization Chart
Cobb County & OMNIA Partners



Insight Client Account Number	
Statement of Work #	
State/Fed Contract	

Statement of Work

("SOW")

Parties and addresses for notice:

"Insight"	"Client"
Company name: Insight Public Sector, Inc.	Company name:
Primary contact:	Primary contact:
Address:13755 Sunrise Valley Drive, Suite 750 Herndon, VA 20171	Address:
Phone number: [update]	Phone number: [update]
Email: [update]	Email: [update]
Secondary contact: [update]	Secondary contact: [update]

Agreed and accepted:

Insight	Client
Authorized signature:	Authorized signature:
Name:	Name:
Title:	Title:
Date:	Date:

Invoicing procedures:

Method (Client MUST select ONE option below.)	PO Process (Client MUST select ONE option below.)
☐ **Mail Invoice** – Hard copy of invoice will be mailed to: Company name: Address: Attention: Accounts Payable or Accounts Payable Contact: Phone:	☐ **Client issues system-generated POs or internal reference numbers for service engagements.** Please fill in the PO number below and attach a hard copy of the PO to this signed SOW. Note: Services cannot be performed until a hard copy of the PO is received, or a billing reference is provided. PO number: PO release number (if applicable): Internal billing reference number/name:
OR ☐ **Email invoice** – Invoice copy will be sent electronically via email to:	OR ☐ Client does NOT issue system generated POs for service engagements. Accordingly, performance of and payment for any Services under this SOW do not require, and are not contingent upon, the issuance of any PO or other similar document.

This SOW is effective as of the date last signed above ("SOW Effective Date"). Client's purchase, receipt, and use of the Services defined herein are subject to: (a) the written agreement for Services executed between Insight and the Client ("Master Agreement"), or (b) if the parties do not have a Master Agreement in place for the Services, the Terms of Sale for Services located at https://www.insight.com/en_US/help/terms-of-sale-services-ips.html (collectively, the "Agreement"). Capitalized terms used but not defined in this SOW will have the meaning given in the Agreement.

1. Purpose

The purpose of this SOW is to set forth the specific Services that Insight will provide to Client in connection with the Agreement.

2. Definitions

a. "Deliverables" means the items created by Insight in connection with the Services and as specifically described in the Scope of Services and Delivery Schedule Section below.

b. "Services" has the meaning given to it in the Scope of Services and Delivery Schedule Section.

3. Scope of Services and Delivery Schedule

Insight will perform the following services ("Services") per the terms of this SOW.

3.1. Service Description

The following is a high-level description of the Services Insight will provide:

1. [update] as outlined in the Exhibit(s) of this SOW.

3.1.1. Location

Performance of the Services will be [remote and/or onsite].

- [client address]

3.2. Project Management

Insight will provide project management as detailed in the applicable Exhibit of this SOW.

3.3. How Services are Accepted

After Insight performs a Service or delivers a Deliverable to Client, if the Service or Deliverable does not meet the material requirements described in the SOW, then Client will provide Insight with a written explanation describing how the requirements were not met within 5 days following the date the Service or Deliverable was delivered to Client. If Client fails to provide the written explanation within this 5-day period, the Service and Deliverable will be deemed accepted by Client.

3.4. Business Hours

Services will be performed during normal United States business hours unless otherwise mutually agreed upon in the attached Exhibit(s). Normal business hours are defined as an 8-hour day, Monday through Friday, excluding designated Insight Holidays.

3.5. Client Responsibilities

Client is responsible for the following:

1. Client will provide a project contact with decision-making authority to support the scope of services described in this SOW and ensure the proper personnel are scheduled to review each completed Service or Deliverable upon notification of completion by Insight.

2. If applicable, Client will provide site contacts for each Client location. Each such contact will provide Insight with sufficient detail regarding his/her site, and will coordinate or perform required onsite work, as reasonably requested by Insight and Client IT, for the duration of the project.
3. Client will provide Insight the necessary access to its internal experts, location(s), critical systems, applications, workspace, and equipment required at each field location to complete the project. Access to Client systems will be provided to Insight via either onsite direct access or remote/VPN access. If Client cannot provide access or required resources under this SOW, then additional project duration, labor hours, travel expenses, and other costs may be incurred and due to Insight by Client.
4. Client will provide the necessary hardware, software, tools, and permits required for the successful completion of the project prior to Insight's arrival. Further, Client is responsible for all licensing requirements to be compliant per their own agreements.
5. Client is responsible for all product and material, including distribution and transport of Client-owned product and material, unless otherwise specified in writing. Product and material are defined as any items purchased, owned and/or provided by Client (or others) that Insight is required to use for fulfillment of any Services described herein.
6. Client is responsible for providing adequate and secure onsite storage for all Client-owned product and material unless otherwise specified in writing.
7. Client will be responsible for managing and maintaining, if applicable: (a) back-up and/or data migration of existing data and Client's information unless otherwise agreed to by Insight; (b) computer system and network designs; (c) component selection as it relates to the performance of the computer system and/or the network; (d) reasonable firewalls and if appropriate encryption; (e) least-privileged-based access controls (including provisioning, de-provisioning, authentication, authorization, and accountability controls); and (f) physical, electronic, and procedural controls to ensure the confidentiality, integrity, and availability of Client's information on all applicable Client computing systems used to store or transmit Client's information, in accordance with current applicable industry standards and best practices.
8. Client and its employees, contractors, and agents will: (a) cooperate with any reasonable request of Insight, (b) provide input throughout the project and will review progress at review meetings requested by Insight; and (c) provide Insight with access to all of Client's information, documentation, and technology, necessary for Insight to perform the Services, including a list of all Client and third-party contacts necessary for Insight to do so.
9. If applicable, Client is responsible for performance of the following OCM-related tasks:
    a. Stakeholder Engagement, including but not limited to:
        i Stakeholder analysis, use case development, and/or persona/user segmentation activities
        ii Stakeholder engagement plan including scheduling of any activities
    b. Communications, including but not limited to:
        i Creation of a communications plan, including content plans for email, online resources, and any other communications channels
        ii Execution/creation of any content outlined in the communications plan
        iii Communications T-minus schedule
    c. Training, including but not limited to:
        i Training plan and schedule
        ii Training content planning, creation and/or execution
    d. Adoption, including but not limited to:
        i Creation or execution of a governance plan
        ii Creation or execution of a post-project end-user adoption plan

3.6. Assumptions

1. If applicable, any onsite skills transfer that takes place during this project will not replace the manufacturer's formal system implementation and administration classes.

2. Outside the scope of this SOW, Insight has no obligation to mount, affix, or otherwise fasten any cable, hardware, or other product to any building or structure (inside or outside), and Insight has no obligation to run cable above, under, behind, or through any ceiling, floor, or wall of any building or structure. If such services are requested by Client, such services may be performed by Insight only to the extent permitted by applicable law and will be subject to a Change Request for additional services.
3. Each party agrees that personnel will not be asked to perform, nor volunteer to perform, engineering and/or consulting tasks that lie outside the skill sets and experience of personnel. Personnel have the right to decline a service request if the request falls outside their scope of experience and expertise.

3.7. Change Request Procedure

If either party identifies any alterations to the scope of work, specifications, or requirements in this SOW, it shall be brought to the attention of the other party's management for pre-authorization by completing and submitting a written Change Request in a manner described in this section and signed by both parties ("Change Request Form").

Without limitation, Change Request Forms are appropriate in the following examples, as well as other situations that alter the scope of work, specifications, or requirements in this SOW:

- Changes to environment, scope, management, performance of projects (regular and special), milestones, tasks, systems, service levels
- Additional resources, scope, projects, new services, tasks
- Changes to management and control of hardware and software
- Adjustments to baselines, assets, volumes, or other areas where changeover time results in the need to adjust pricing
- Additions, deletions, and/or changes to sites where services are provided, or the nature of services provided at a site

If any such change causes an increase or decrease in the cost or time required for the performance of the Services, the price and/or delivery schedule shall be equitably adjusted and identified within the Change Request Form.

If Insight believes an operational change is required and Client does not agree to the change (or the applicable Change Request), Insight will be relieved of any related service level obligations. Any additional resources or costs expended or incurred to address the failure to make the change will be treated as an additional service.

3.8. Project Kickoff

A project kickoff meeting will be held to review project expectations, discuss IT infrastructure design, discover any possible problems/risks, and formulate an appropriate plan (including a firm engagement schedule and downtimes).

3.9. Start Date

The project start date will be mutually determined upon receipt of this signed SOW and, if applicable, a valid Purchase Order (PO). A minimum lead time of at least 20 business days from receipt of both documents may be required for scheduling purposes.

If Client causes any delays to the delivery start date, which was agreed upon by both parties in writing (email is acceptable), Client may incur additional fees based upon such delay, including but not limited to, travel expenses already incurred, if any, and/or other equitable relief as a remedy for such delay. The delays and charges will be defined and communicated through the Change Request process described in this SOW.

Services will be performed over a consecutive timeframe unless otherwise provided herein. If Client requests or causes a change in the schedule that prohibits Services from being delivered in a consecutive timeline, an additional lead time of 20 business days (from written confirmation to resume Services) may be required, new resources may be assigned, and there may be additional fees.

3.10. Estimated Duration

The Services' duration will be approximately [xx] week(s).

4. Pricing and Payments

4.1. *Summary of Pricing*

The table below is a summary of the pricing for all the offerings described in this SOW. Specific information regarding each Service is listed in the Fee sections below.

Offering Name	Fee Type	Quantity or Term	Total Estimated Amount

4.2. *Fixed Fee*

Client shall pay Insight the fixed fee of $ [#.##]. The total amount paid to Insight will not exceed the total fixed fee without the prior written approval of Client. Client will reimburse Insight for travel expenses, if any are required.

The fixed fee is based on the following:

Project Description	Price
[Project Description/Milestone Phase]	[$#.##]
[Project Description/Milestone Phase]	[$#.##]

4.2.1. Invoicing

Insight will invoice Client monthly for Services performed based upon a percentage complete, plus any taxes incurred (if applicable).

4.3. *Time and Materials*

Services will be provided on a time and materials basis. Costs incurred by Client will be based on a 4-hour minimum (per day) for onsite resources, or actual time worked, whichever is greater. Client will not reimburse Insight for travel expenses if any are required.

Charges will be calculated based on the following rates:

Resource Type	Estimated Hours	Hourly Rate	Estimated Price
[Resource]	[#]	$ [$#.##]	$ 0.00
[Resource]	[#]	$ [$#.##]	$ 0.00
[Resource]	[#]	$ [$#.##]	$ 0.00
Total Estimated Amounts	**0**		**$ 0.00**

Note: With the exception of the hourly rate the table above provides budgetary estimates only.

4.3.1. Invoicing

Insight will invoice on a monthly basis for the minimum hours worked or actual hours worked, whichever is greater, plus any taxes incurred (if applicable).

4.4. Pricing Notes

1. Pricing offer is valid for 30 days from the date a copy of this SOW is first presented to Client. This SOW must be executed and returned to Insight by Client within such 30-day period or pricing will expire.
2. Travel expenses, if applicable, are not reimbursable.
3. Pricing and estimated time to complete this engagement are based upon Client providing necessary access to internal experts, location(s), all critical systems, applications, and hardware required to complete the project. Any additional requirements, including without limitation, additional screening, background check, vaccination or covid-related requests and other out-of-scope or previously undisclosed resource-related requests may result in Service commencement or completion delays and additional fees.
4. Client acknowledges that cancellation of this engagement may cause Insight to incur non-refundable pre-approved travel expenses and other costs. Accordingly, if Client cancels this engagement, Client shall pay Insight the fees set forth below. Such cancellation shall be in writing and shall be effective when received by Insight.

Cancellation Period	Cancellation Fee
Less than 3 business days prior to start of engagement	100% of total cost of engagement OR $12,500.00, whichever is less
Between 3 and 10 business days prior to start of engagement	10% of total cost of engagement OR $2,500.00, whichever is less
More than 10 business days prior to start of engagement	None

5. If an Insight resource arrives on site per an agreed-upon schedule and is unable to start or complete the project due to any Client, site, and/or equipment issues, any applicable travel expenses will be incurred.
6. Insight is not responsible for delays or repeated tasks caused by factors outside of Insight's control. These factors include, but are not limited to, availability of Client personnel, equipment, and facilities.
7. Client will compensate Insight for any out-of-scope work requested by Client on an hourly basis at Insight's standard hourly rates (unless otherwise agreed to in writing by the parties).

4.5. Client Work Product

All results of the Services described in and delivered pursuant to this SOW, including Deliverables and Client's proprietary information contained therein, authored or created by Insight specifically for Client as a Work Made for Hire, excluding any Insight IP incorporated therein ("Work Product"), will be and remain the property of Client. Insight retains all right, title, and interest in, without limitation, any intellectual property rights in works of authorship, know-how, or any invention, device, process, method, development, design, specifications, technique, apparatus, reports, schematic, or technical information (whether patentable or not), documentation, software or enhancements, improvements, alterations, interfaces, workflows, and best practices developed, invented, created, or reduced to practice by Insight and used for the Services, including any derivatives or modifications ("Insight IP"). To the extent Work Product includes any works of authorship that are Insight IP, Insight grants Client a nonexclusive and non-transferable license to use each such portion of the Work Product for its internal business purposes, provided that no Insight IP may be unbundled or separated from the Work Product or used on a stand-alone basis.

5. Exhibit – Project Management

Insight will provide the following project management and technical direction:

Project Coordinator

- Serve as the primary point of contact on all project issues, needs, and concerns
- Facilitate introduction kickoff call to review scope and project expectations
- Schedule and coordinate the necessary resources to support the project
- Complete Change Request (CR) documentation as required; and obtain signed CRs for mutually agreed upon changes
- Facilitate closeout meeting, as needed

Project Manager

- Serve as the primary point of contact on all project issues, needs, and concerns
- Provide team leadership and guidance
- Facilitate kickoff meeting to review scope and project expectations, discuss IT infrastructure design, assess Client readiness (hardware, software, infrastructure pre-requisites, etc.), discover any possible problems/risks, formulate an appropriate work breakdown structure for primary project tasks, and create project timeline/schedule (including potential downtimes and maintenance windows)
- In conjunction with Client, measure and communicate weekly progress against mutually agreed-upon milestones
- Maintain a project log proactively to identify and communicate key decisions made, action items to be completed, risks/issues that may impact scope, schedule, and lessons learned; and mitigate and/or escalate any critical risks or issues under Insight's control, as needed
- Manage Client expectations and satisfaction throughout the life of the project
- Schedule and coordinate the necessary resources to support the project
- Schedule and conduct project team update/status meetings
- Prepare written status reports for Client at mutually agreed-upon intervals
- Monitor, manage, and communicate changes to the project's scope, budget, schedule, and resources; complete Change Request (CR) documentation as required; and obtain signed CRs for mutually agreed upon changes
- Facilitate closeout meeting, as needed
- If applicable, perform the following activities related to organizational change management ("OCM") outlined in Insight's Best Practices Guide for OCM for the Services in this SOW:
    - Identify Client contacts for activities related to stakeholder engagement, communications, training, online resources/intranet, support
    - Track the following decisions and deliverables as part of the project plan:
        - Plans for stakeholder engagement, communications, content planning, training, and adoption
        - T-minus schedules for stakeholder engagement, communications, and training
        - Technical dependencies related to OCM activities
    - Where applicable, engage Insight OCM SMEs for advisory purposes, not to exceed 5 hours

Program Manager

- Provide oversite and act as the primary escalation point for the program
- Maintain contact and communication with all Insight project team members and project stakeholders to ensure conformance with requirements of project delivery and Client expectations

- Develop a program-level governance model and work with Client to obtain endorsement for successful implementation
- Oversee program to ensure consistency of project practices (Change Requests, issue management, risk management, decision tracking, etc.); follow and contribute to standard Client implementation methodologies and best practices
- Work with Client to identify the program success criteria and document dependencies, risks, and issues associated with the successful completion of the program
- Develop program communications plan and associated documents, drive cross-project delivery consistency, and coordinate cross-project communications
- Maintain frequent program-level written and verbal communications with all program stakeholders and participants ensuring communications are understood by recipients
- Identify and manage program-level dependencies and critical paths
- Identify, escalate, and document program issues as necessary
- Provide team leadership and guidance throughout the program
- Work closely with the Insight Project Managers and key Client team members and stakeholders to ensure that the program is effectively executed
- Provide a Program Schedule highlighting Deliverables, corresponding milestones, planned project events, and timelines
- Deliver program-level summaries at agreed-upon intervals

5.1. *Project Contacts*

Contact Name	Contact Email
Client Sponsor - [update]	[update]
Client Technical Lead – [update]	[update]
Client Executive - [update]	[update]
Solutions Executive – [update]	[update]@insight.com
Additional Insight Contact – [update]	[update]@insight.com
Services Manager – [update]	[update]@insight.com
Project Manager – [update]	[update]@insight.com

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6. Exhibit – Service Offering Information

6.1. Service Description

The following is a high-level description of the Services Insight will provide:

- [Bullet 1]
    - [Bullet 2]
        - [Bullet 3]
            - [Bullet 4]

6.2. Scope and Approach

Insight will perform the following Services:

[Phase]

- [Bullet 1]
    - [Bullet 2]

[Sub-Phase]

- [Bullet 1]
    - [Bullet 2]

[Sub-Phase]

- [Bullet 1]

6.2.1. Out of Scope

1. The following are considered out-of-scope and are not part of the Services:
    a. Electrical or cabling services
    b. Formal user training
2. Services and Deliverable items not expressly described in the Scope and Approach section is considered to be out of scope. Any out-of-scope items must be pre-authorized and verified by Insight in writing through the Change Request process.

6.3. Deliverables

Overall Project

- [Bullet 1]

Project Management

Project Coordinator

- Communications/escalation contact list

Project Manager

- Communications/escalation contact list
- Weekly status reports on the progress of the project

Program Manager

- Weekly status reports on the process of the program

Deliverables, if any, will be agreed upon by both parties in writing.

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6.4. *Offering-Specific Client Responsibilities*

1. [Enter offering-specific responsibilities here]

6.5. *Offering-Specific Assumptions*

1. [Enter offering-specific assumptions here]

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Amazon Web Services Order Form Agreement

Client Name:		Client Acct. #	
Address		Client Contact Name:	
City, State, Zip		Account Executive:	
State/Fed Contract:		Request Date	Click or tap to enter a date.

This Amazon Web Services ("AWS") Order Form Agreement, together with any attachments or schedules (collectively referred to herein as the "Agreement") contains the terms and conditions that govern access to and use of the AWS Cloud Services provided by Amazon Web Services, Inc. (also referred to as the "Vendor" or "Amazon" or "Service Provider") and purchased through and accepted by Insight Public Sector, Inc., (also referred to as "Solution Provider" or "Insight") on behalf of itself and its affiliates and successors, and is an agreement between Insight and the entity specified in the "Customer Name" field above, on behalf of itself and its affiliates, successors, customers and end-users (hereinafter, "Customer", or "you"). The Effective Date of this Agreement will be the earlier of when this Agreement is manually or electronically signed below and accepted by Insight, the date an order is placed in the AWS customer portal (the "AWS Client Portal"), or the date Cloud Services are enabled or provisioned for use by you. You represent to Insight that the individual signing or accepting this Agreement or placing an order for Cloud Services pursuant to this Agreement, has the legal authority to bind you. FOR AWS GOV-CLOUD, PLEASE REACH OUT TO YOUR INSIGHT REP FOR MORE INFORMATION.

Scope of this Agreement: Scope of this Agreement: Scope of this Agreement: The Cloud Services included within the scope of this Agreement are consumption-based AWS Cloud Services which are ordered directly through Insight. **AWS Marketplace transactions are not covered under this Agreement; therefore, these transactions will not be subject to the terms set forth herein, nor will such transactions be priced in accordance with the underlying Terms of Sale.**

1. Definitions

1.1. **"Acceptable Use Policy"** means the policy currently available at: http://aws.amazon.com/aup as may updated from time to time.

1.2. **"Content"** means any content you upload to the Services under your account or otherwise transfer, process, use or store in connection with your account.

1.3. **"Policies"** means the AWS Acceptable Use Policy, the Site Terms, the Service Terms and all other restrictions described on the AWS site at http://aws.amazon.com.

1.4. **"Services"** means each of the AWS web services made available by AWS.

1.5. **"Service Offerings"** means the Services provided by AWS under this Agreement.

1.6. **"Service Terms"** means the rights and restrictions for particular Services located at http://aws.amazon.com/serviceterms as may be updated from time to time.

1.7. **"Third Party Content"** means content made available to you by any third party on the AWS site or Marketplace in conjunction with the Services.

2. Use of the Service Offerings

2.1. **Generally**. You may access and use the Service Offerings in accordance with this Agreement. You will adhere to all laws, rules, and regulations applicable to your use of the Service

Offerings, including Service Terms, the Acceptable Use Policy and other Policies as defined in Section 1.

2.2. **Your Account**. Once an account has been set up for you, Service Offerings may be enabled and provisioned by you via the AWS Client Portal. Use, reporting, and invoicing of the Service Offerings are based on a consumption or actual use model, as further described below. You will be invoiced for the Service Offerings you consume in accordance with usage reports provided by AWS.

2.3. **Third Party Content**. Third Party Content, such as software applications provided by third parties, may be made available directly to you by other companies or individuals under separate terms and conditions, including separate fees and charges. Because we may not have tested or screened the Third Party Content, your use of any Third Party Content is at your sole risk.

3. **Security and Data Privacy**

3.1. **Your Content**. You are solely responsible for the development, content, operation, maintenance, and use of your Content such as, but not limited to: (a) compliance of your Content with the Acceptable Use Policy, the other Policies and the law; (b) any claims relating to your Content; and (c) properly handling and processing notices sent to you (or any of your affiliates) by any person claiming that your Content violates such person's rights, including notices pursuant to the Digital Millennium Copyright Act.

3.2. **Other Security and Backup**. You are responsible for properly configuring and using the Service Offerings and taking your own steps to maintain appropriate security, protection and backup of your Content, which may include the use of encryption technology to protect your Content from unauthorized access and routine archiving your Content.

4. Fees and Invoicing

4.1. **Fees**: The unit or per seat Fees for Service Offerings payable by you will be the current AWS list price at the time such Service Offerings are consumed by you[, less a [X] percent ([X]%) discount from Insight at invoice. You will receive a discount off of the following AWS Services as set forth at: AWS AUTHORIZED SERVICES LIST, in addition to the Business and Enterprise Support Plans]. The total Fees payable by you[, with Insight's discount (if any),] will be set forth in Insight's invoice in the manner described below. Insight reserves the right to modify the Fees payable as a result of changes implemented by AWS to its partner/distributor program.

4.2. **Invoicing/Payment**: Service Offerings used or enabled by you, including without limitation, any additions, reductions, increases or decreases in the per unit quantity of the Service Offerings used, will be invoiced on an actual use or consumption basis as measured and reported to Insight by AWS. AWS's records and usage reports are taken to be correct unless proven by you to be in error. Insight will invoice you monthly in arrears for the Service Offerings consumed in each preceding monthly billing period on an actual use or consumption basis as reported by AWS. Unless otherwise agreed to in writing between the parties, you must pay all undisputed invoices in full within thirty (30) days of the invoice date.

4.3. **Cloud Service Credits/SLAs**: The Parties agree that AWS's Service Level Agreements, to the extent applicable, will apply to this purchase as set forth at https://aws.amazon.com/legal/service-level-agreements/. To the extent that a Cloud Service credit is due to Client in accordance with the AWS Service Level Agreement(s), the Parties agree that any credit due will be credited by Insight to Client's account within a reasonable time after Insight's notice from Client of the claim and following AWS's verification of Client's claim. Client expressly acknowledges and agrees that Insight is not obligated to provide any Cloud Service credit if AWS is unable to verify Client's claim. ANY CREDITS OR TERMINATION RIGHTS DESCRIBED UNDER THE SLA SHALL BE THE SOLE AND EXCLUSIVE REMEDY OF CLIENT IN CONNECTION WITH ANY UNAVAILABILITY OF THE SERVICE OFFERINGS OR BREACH OF THE SLA.

5. Term / Termination

5.1. **Term**. The term of this Agreement will commence on the Effective Date and will remain in effect until terminated by you or Insight in accordance with Section 5.2.

5.2. **Termination**. (a) Termination for Convenience. You may terminate this Agreement for any reason by: (i) providing Insight notice and (ii) closing your account for all Services for which Insight provides an account closing mechanism. Insight may terminate this Agreement for any reason by providing you 30 days advance notice. (b) Termination for Cause. (i) By Either Party. Either party may terminate this Agreement for cause upon 30 days advance notice to the other party if there is any material default or breach of this Agreement by the other party, unless the defaulting party has cured the material default or breach within the 30 day notice period. (ii) By Insight. Insight may also terminate this Agreement immediately upon notice to you (A) for cause, if any act or omission by you results in a suspension of your account by AWS, or (B) if AWS terminates or no longer provides the Service Offerings under this Agreement for any reason.

5.3. **Effect of Termination**. (a) Generally. Upon any termination of this Agreement: (i) all your rights under this Agreement immediately terminate; (ii) you remain responsible for all fees and charges you have incurred through the date of termination, including fees and charges for in-process tasks completed after the date of termination; and (iii) you will immediately return or, if instructed by Insight, destroy all AWS Content in your possession. (b) Post-Termination Assistance. Unless Insight terminates your use of the Service Offerings pursuant to Section 5.2(b), during the 30 days following termination: (i) AWS will not erase any of Your Content as a result of the termination; (ii) you may retrieve Your Content from the Service Offerings only if you have paid any charges for any post-termination use of the Service Offerings and all other amounts due; and (iii) AWS will provide you with the same post- termination data retrieval assistance that is generally made available to all customers.

6. Indemnification

You will defend, indemnify, and hold harmless Insight, its affiliates, licensors, and each of its respective employees, officers, directors, and representatives from and against any claims, damages, losses, liabilities, costs, and expenses (including reasonable attorneys' fees) arising out of or relating to any third party claim concerning: (a) your use of the Service Offerings; (b) your breach of this Agreement or violation of applicable law; or (c) your Content or the combination of your Content with other applications, Content or processes, including any claim involving alleged infringement or misappropriation of third-party rights by your Content or by the use, development, design, production, advertising or marketing of your Content.

7. Limitation of Liability

INSIGHT WILL NOT BE LIABLE TO YOU FOR ANY DIRECT, INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES (INCLUDING DAMAGES FOR LOST PROFITS, GOODWILL, USE OR DATA), EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, NEITHER WILL INSIGHT BE RESPONSIBLE FOR ANY COMPENSATION, REIMBURSEMENT, OR DAMAGES ARISING IN CONNECTION WITH: (A) YOUR INABILITY TO USE THE SERVICE OFFERINGS, INCLUDING AS A RESULT OF ANY (I) TERMINATION OR SUSPENSION OF THIS AGREEMENT OR YOUR USE OF OR ACCESS TO THE SERVICE OFFERINGS; (II) DISCONTINUATION OF THE SERVICE OFFERINGS; OR (III) WITHOUT LIMITING ANY OBLIGATIONS UNDER THE SLAS, ANY UNANTICIPATED OR UNSCHEDULED DOWNTIME OF ALL OR A PORTION OF THE SERVICE OFFERINGS FOR ANY REASON, INCLUDING AS A RESULT OF POWER OUTAGES, SYSTEM FAILURES OR OTHER INTERRUPTIONS; (B) THE COST OF PROCUREMENT OF SUBSTITUTE GOODS OR SERVICES; (C) ANY INVESTMENTS, EXPENDITURES, OR COMMITMENTS BY YOU IN CONNECTION WITH THIS AGREEMENT OR YOUR USE OF OR ACCESS TO THE SERVICE OFFERINGS; OR (D) ANY UNAUTHORIZED ACCESS TO, ALTERATION OF, OR THE DELETION, DESTRUCTION, DAMAGE, LOSS OR FAILURE TO STORE ANY OF YOUR CONTENT OR OTHER DATA. OUR AGGREGATE LIABILITY UNDER THIS AGREEMENT WILL BE LIMITED TO THE AMOUNT YOU ACTUALLY PAY US UNDER THIS AGREEMENT FOR THE SERVICE OFFERING THAT GAVE RISE TO THE CLAIM DURING THE 12 MONTHS PRECEDING THE CLAIM.

NOTHING IN THIS SECTION 6 WILL LIMIT YOUR OBLIGATION TO PAY US PURSUANT TO SECTION 4 (FEES AND INVOICING).

8. Insight's Terms of Sale

The purchase of AWS Cloud Services are subject to Insight's Terms of Sale for Cloud Services as set forth at https://www.Insight.com/en_US/help/terms-of-sale-cloud-ips.html ("Insight Terms of Sale"). To the extent the terms of this Agreement conflict with the Insight Terms of Sale for Cloud Services, these Agreement terms shall take precedence with respect to the purchase of Service Offerings. For the avoidance of doubt, notwithstanding the presence or acceptance of your order by Insight or Vendor, any applicable service setup information will be for administrative purposes only and subject to this Agreement. This Agreement is a Special Terms addendum to the Insight Terms of Sale, and is hereby incorporated by reference. Capitalized terms used but not defined herein will have the meaning provided in Insight's Terms of Sale.

9. Vendor's Terms of Use – AWS Agreements

By entering into this Agreement, you acknowledge that the use of the AWS Cloud Services provided through Insight is subject to the applicable AWS Public Sector Access Policy, a current version of which is located at: AWS Public Sector Access Policy.

You will be solely responsible for providing each of your affiliates, subsidiaries, customers and end-users with the aforementioned AWS Agreements governing use of the AWS Cloud Services and gain their acceptance prior to any purchase, provisioning and use of such AWS Cloud Services.

BY ENTERING YOUR MANUAL OR ELECTRONIC SIGNATURE BELOW, YOU HEREBY CERTIFY AND AGREE THAT: (1) YOU ARE DULY AUTHORIZED ON BEHALF OF CLIENT TO ACCEPT THIS AGREEMENT AND TO PROCURE, PROVISION AND USE, NOW AND IN THE FUTURE, ALL AWS CLOUD SERVICES ORDERED HEREUNDER; AND (2) YOU ARE PLACING THE ORDER DESCRIBED HEREIN AND ACCEPT THIS AGREEMENT AND ALL APPLICABLE TERMS AND CONDITIONS APPLICABLE TO SUCH ORDER ON BEHALF OF THE CLIENT.

Insight		Client	
By:	_____ *Authorized Representative*	By:	_____ *Authorized Representative*
Print Name:		Print Name:	
Title:		Title:	
Date:		Date:	

1. EXHIBIT A - SUPPLEMENTAL TERMS AND CONDITIONS FOR AWS GOVCLOUD

[Delete this exhibit if it should not be included in the contract]

These Supplemental Terms and Conditions for AWS GovCloud ("AWS GovCloud Supplemental Terms") form an addendum to the Insight AWS Agreement, and set forth the terms and conditions that are specific to the AWS GovCloud Services being purchased by Client from Insight. To the extent these terms conflict with the Insight AWS Agreement, these AWS GovCloud Supplemental Terms will govern with respect your purchase of the AWS GovCloud Services. Terms used but not defined herein will have the meaning given in the AWS Agreement.

1) Use of the AWS GovCloud (U.S.) Region Service Offerings.

You may access the AWS GovCloud (U.S.) Region if you have root level access to the relevant program account.

2) AWS GovCloud (U.S.) Region Representations & Warranties.

Should you gain access to an AWS GovCloud (U.S.) Region account, the AWS Services may not be used to process or store classified data. You are responsible for verifying that all end users accessing Your Content in the AWS GovCloud (U.S.) Region are eligible to gain access to Your Content. You represent and warrant that You: (i) are a U.S. Person, as defined by 22 CFR part 120.15 ("U.S. Person"); (ii) will only assign a U.S. Person as your account owner for the AWS GovCloud (U.S.) Region; (iii) if required by the International Traffic In Arms Regulations ("ITAR"), have and will maintain a valid Directorate of Defense Trade Controls registration; (iv) are not subject to export restrictions under U.S. export control laws and regulations (e.g., you are not a denied or debarred party or otherwise subject to sanctions); and (v) maintain an effective compliance program to ensure compliance with applicable U.S. export control laws and regulations, including the ITAR. If requested, You agree to provide additional documentation and cooperation to verify the accuracy of the foregoing representations and warranties.

3) Your Use of GovCloud Credentials.

a) **GovCloud Region**. AWS will implement reasonable and appropriate measures for the AWS Network in the GovCloud Region designed to: (i) help You secure Your Content against accidental or unlawful loss, access or disclosure; (ii) implement the in-scope Federal Risk and Authorization Management Program ("FedRAMP") controls for the Services identified as FedRAMP compliant; and (iii) maintain physical and logical access controls to limit access to the AWS Network by AWS personnel, including employees and contractors, to U.S. citizens, as defined by 8 USC §1401, et seq. ("U.S. Citizens") ((i), (ii) and (iii) collectively the "Security Objectives"). The GovCloud Region is the only AWS Region that has physical and logical access controls that limit access to the AWS Network by AWS Personnel to U.S. Citizens. (The 'AWS Network' means AWS's data center facilities, servers, networking equipment, and host software systems (e.g., virtual firewalls) that are within AWS's control and are used to provide the Services.)

b) **GovCloud Region Security Standards**.

i) **Information Security Program**. AWS will maintain an information security program (including the adoption and enforcement of internal policies and procedures) designed to: (a) satisfy the Security Objectives; (b) identify reasonably foreseeable and internal risks to security and unauthorized access to the AWS Network; and (c) minimize security risks, including through risk assessment and regular testing. AWS will designate one or more

employees to coordinate and be accountable for the information security program. The information security program will include the following measures:

(1) ***Network Security***. The AWS Network will be electronically accessible to employees, contractors and any other person as necessary to provide the Services. AWS will maintain access controls and policies to manage what access is allowed to the AWS Network from each network connection and user, including the use of firewalls or functionally equivalent technology and authentication controls. AWS will maintain corrective action and incident response plans to respond to potential security threats.

(2) ***Physical Security***.

(a) Physical Access Controls. Physical components of the AWS Network are housed in nondescript facilities (the "Facilities"). Physical barrier controls are used to prevent unauthorized entrance to the Facilities both at the perimeter and at building access points. Passage through the physical barriers at the Facilities requires either electronic access control validation (e.g., card access systems, etc.) or validation by human security personnel (e.g., contract or in-house security guard service, receptionist, etc.). Employees and certain contractors are assigned photo-ID badges that must be worn while the employees and contractors are at any of the Facilities. Visitors and any other contractors are required to sign-in with designated personnel, must show appropriate identification, are assigned a visitor ID badge that must be worn while the visitor is at any of the Facilities, and are continually escorted by authorized employees or contractors while visiting the Facilities.

(b) Limited Employee and Contractor Access. AWS provides access to the Facilities to those employees and contractors who have a legitimate business need for such access privileges. When an employee or contractor no longer has a business need for the access privileges assigned to him/her, the access privileges are promptly revoked, even if the employee or contractor continues to be an employee of AWS or its affiliates.

(c) Physical Security Protections. All access points (other than main entry doors) are maintained in a secured (locked) state. Access points to the Facilities are monitored by video surveillance cameras designed to record all individuals accessing the Facilities. AWS also maintains electronic intrusion detection systems designed to detect unauthorized access to the Facilities, including monitoring points of vulnerability (e.g., primary entry doors, emergency egress doors, roof hatches, dock bay doors, etc.) with door contacts, glass breakage devices, interior motion-detection, or other devices designed to detect individuals attempting to gain access to the Facilities. All physical access to the Facilities by employees and contractors is logged and routinely audited.

ii) **Continued Evaluation**. AWS will conduct periodic reviews of the security of its AWS Network and adequacy of its information security program as measured against industry security standards and its policies and procedures. AWS will continually evaluate the security of its AWS Network and associated Services to determine whether additional or different security measures are required to respond to new security risks or findings generated by the periodic reviews.

(1) **Your Responsibilities**. You are responsible for all physical and logical access controls beyond the AWS Network including, but not limited to, Your account access, data

transmission, encryption, and appropriate storage and processing of data within the GovCloud Region. You are responsible for verifying that all End Users accessing Your Content in the GovCloud Region are eligible to gain access to Your Content. The Services may not be used to process or store classified data. If you introduce classified data into the AWS Network, You will be responsible for all sanitization costs incurred by Insight and AWS. Your liability under this provision is exempt from any limitations of liability.

BY ENTERING YOUR MANUAL OR ELECTRONIC SIGNATURE BELOW, YOU HEREBY CERTIFY AND AGREE THAT: (1) YOU ARE DULY AUTHORIZED ON BEHALF OF CLIENT TO ACCEPT THESE AWS GOVCLOUD SUPPLEMENTAL TERMS AND TO PROCURE, PROVISION AND USE, NOW AND IN THE FUTURE, ALL AWS GOVCLOUD SERVICES ORDERED HEREUNDER; AND (2) YOU ARE PLACING THE ORDER ASSOCIATED HEREWITH AND ACCEPT THESE AWS GOVCLOUD SUPPLEMENTAL TERMS ON BEHALF OF CLIENT.

Client	
By:	_____ *Authorized Representative*
Print Name:	
Title:	
Date:	

Google Cloud Platform Order Form Agreement

Customer Name:		Customer Acct. #	
Address:		Customer Contact:	
State/Fed Contract:		Domain:	

This Order Form ("Agreement") governs access to and use by the customer named above, on behalf of itself and its affiliates, successors, customers, and end users (collectively, the "Customer", "You" or "Your") of the Google Cloud Platform Services supplied by Google, LLC (the "Supplier" or "Google") and provisioned through Insight Public Sector, Inc. ("Insight"). The individual accepting this Agreement on behalf of Customer represents and warrants that he or she: (i) has full legal authority to bind Customer to this Agreement; (ii) has read and understands this Agreement; and (iii) agrees to the Agreement on behalf of Customer. If you do not have the legal authority to bind Customer, please do not accept this Agreement, or provision or use any Services.

1. Definitions.

1.1. "Acceptable Use Policy" or "AUP" means Supplier's acceptable use policy set forth for the Services, found at https://cloud.google.com/terms/aup as modified from time to time.

1.2. "Anthos Products" means the subset of Google Cloud Platform Services described in the Google Cloud Platform suite of services listed here: https://cloud.google.com/terms/services as modified from time to time, and made available to End User through Insight as a reseller.

1.3. "Application(s)" means any web or other application Customer creates using the Google Cloud Platform Services, including any source code written by Customer to be used with the Services or hosted in an Instance.

1.4. "Committed Purchase(s)" have the meaning set forth in the Service Specific Terms.

1.5. "Content" means any content you upload to the Services under your account or otherwise transfer, process, use, or store in connection with your account.

1.6. "Customer Data" means content provided, transmitted, or displayed via the Google Cloud Platform Services by Customer, but excluding any data provided as part of the Customer's Google account (either gmail.com address or an email address provided under the "Google Apps" product line).

1.7. "Google Cloud Platform Services" means Google's Cloud Platform suite of services listed here: https://cloud.google.com/terms/services as modified from time to time, and made available to End User through Insight as a reseller.

1.8. "Google TOS" means the Google Cloud Platform Terms of Service at https://cloud.google.com/terms/.

1.9. "High Risk Activities" means uses such as the operation of nuclear facilities, air traffic control, or life support systems, where the use or failure of the Services could lead to death, personal injury, or environmental damage.

1.10. "Instance" means a virtual machine instance, configured and managed by Customer, which runs on the Google Cloud Platform Services.

1.11. "Intellectual Property Rights" means current and future worldwide rights under patent law, copyright law, trade secret law, trademark law, moral rights law, and other similar rights.

1.12. "Premium Software" means Software which Google has described as "Premium Software" within the Google Cloud Platform Services and is subject to the Service Specific Terms, including, but not limited to: Anthos Products.

1.13. "Project" means a grouping of computing, storage, and API resources for Customer, and via which Customer may use the Google Cloud Platform Services.

1.14. "Services" means the Google Cloud Platform Services.

1.15. "Service Specific Terms" means the terms which are specific to each Google Cloud Platform Service and set forth at https://cloud.google.com/terms/service-terms as modified from time to time.

1.16. "SLAs" means the service level agreements applicable to the Google Cloud Platform solutions found at https://cloud.google.com/terms/sla/.

1.17. "Software" means any downloadable tools, software development kits, or other such proprietary computer software provided by Google in connection with the Google Cloud Platform Services, including Premium Software, which may be downloaded by Customer, and any updates Google may make to such Software from time to time.

1.18. "Third Party Content" means content made available to you by any third party via Insight or the Console in conjunction with the Services.

2. Terms of Sale and Terms of Use for Cloud Services

2.1. **Terms of Sale**. The purchase of the Services will be subject to Insight's Terms of Sale for Cloud Services as set forth at https://www.Insight.com/en_US/help/terms-of-sale-cloud-ips.html ("Insight Terms of Sale"), including, but not limited to, pricing (where applicable) will be set forth in the Google Cloud Platform console, tools or platform used by You to procure Services (the "Console"). For the avoidance of doubt, notwithstanding the presence or acceptance by Insight of any separate purchase order You may provide, to the extent such purchase order contains other terms, it will be for administrative purposes only and the parties agree that the governing terms and conditions shall be those set forth in this Agreement, unless otherwise agreed to in writing by Insight and You. If there is a conflict between the Insight Terms of Sale and any of the other documents that comprise the Agreement ("Conflicting Terms"), the terms of the Agreement ("Prevailing Terms") will take precedence over the Conflicting Terms solely with respect to Your use of the Google Cloud Platform Services. Moreover, the Prevailing Terms shall be construed as narrowly as possible to resolve the conflict while preserving as much of the Agreement as possible, including, but not limited to, preserving non-conflicting provisions contained within the same paragraph, section, or sub-section as the Conflicting Terms. Capitalized terms which are not defined in this Agreement shall have the meaning ascribed to them in the Insight Terms of Sale.

2.2. **Terms of Service**. The Services are provided by the Supplier and are subject to the Google TOS. Such terms, including any additional Supplier terms provided in this Agreement, will apply to Your access to and use of the Services. By provisioning Services through the Console, you represent, warrant and covenant that you will not use the Services unless You have agreed to the Google TOS.

2.3. **Your Account**. Once an account has been set up for you, Services may be enabled and provisioned by you via the Console. Use, reporting and invoicing of the Services are based on a consumption or actual use basis, as further described below. You will be invoiced for the Services you consume in accordance with usage reports provided by the Supplier.

2.4. **Third Party Content**. Third Party Content, such as software applications provided by third parties, may be made available directly to you by other companies or individuals under separate terms and conditions, including separate fees and charges. Because we may not have tested or screened the Third-Party Content, your use of any Third-Party Content is at your sole risk.

3. Security and Data Privacy

3.1. **Your Content**. You are solely responsible for the development, content, operation, maintenance, and use of your Content such as, but not limited to: (a) compliance of your Content with the Acceptable Use Policy, the other Policies, and the law; (b) any claims relating to your Content; and (c) properly handling and processing notices sent to you (or any of your affiliates) by any person claiming that your Content violates such person's rights, including without limitation, notices pursuant to the Digital Millennium Copyright Act.

3.2. **Other Security and Backup**. You are responsible for properly configuring and using the Services and taking your own steps to maintain appropriate security, protection, and backup of your Content, which may include the use of encryption technology to protect your Content from unauthorized access and routine archiving your Content.

3.3. **Privacy Policy**. Google Cloud Platform Services are subject to Google's privacy policy located http://www.google.com/policies/privacy/ as modified from time to time.

4. Fees and Invoicing

4.1. **Fees**. If You exceed the usage limits, fee thresholds, Committed Units or any prepaid credits applicable to the Service, You agree to pay for the fees and charges for such over usage. For any extension of a Services subscription term or the provisioning of a Service upgrade, the then-current price will apply, unless otherwise mutually agreed in writing by You and Insight. Insight, may, from time to time in its sole discretion, change the fees it charges for the Service. Any increase in the fees will take effect at the beginning of the new subscription term. Insight will notify You of any such changes by updating the Console or sending notice by e-mail or regular mail.

4.2. **Invoicing/Payment**. Services used or enabled by you, including without limitation, any additions, reductions, increases or decreases in the per unit quantity of the Services used, will be invoiced on an actual use or consumption basis as measured and reported to Insight by Google. Google's records and usage reports are taken to be correct unless proven by you to be in error. Insight will invoice you monthly in arrears for the Services consumed in each preceding monthly billing period on an actual use or consumption basis as reported by Google. Unless otherwise agreed to in writing between the parties, you must pay all undisputed invoices in full within thirty (30) days of the invoice date. If You have purchased prepaid credits, You will be invoiced monthly against Your prepaid amount. You will have the option to either purchase additional increments of prepaid credits or default to consumption-based billing. Should You fail to purchase additional prepaid credits and Your usage exceeds Your prepaid credit amount, You agree to pay Insight for any and all amounts owed to Google for such over usage and You will continue to be invoiced on an actual use basis as reported to Insight by Google.

4.3. **Google Cloud Platform Service SLAs**. The Google Cloud Platform Services are more fully described at https://developers.google.com/cloud/services and are subject to the service level agreements found at https://cloud.google.com/terms/sla/. ANY CREDITS OR TERMINATION RIGHTS DESCRIBED UNDER THE SLA SHALL BE THE SOLE AND EXCLUSIVE REMEDY OF CUSTOMER IN CONNECTION WITH ANY UNAVAILABILITY OF THE SERVICES OR BREACH OF THE SLA.

5. Term/Termination

5.1. **Agreement Term**. The "Term" of this Agreement will begin on the Effective Date and continue until the Agreement is terminated as set forth in this Section 5 of the Agreement.

5.2. **Termination for Breach**. Either party may terminate this Agreement for breach if: (i) the other party is in material breach of the Agreement and fails to cure that breach within thirty days after receipt of written notice; (ii) the other party ceases its business operations or becomes subject to insolvency proceedings and the proceedings are not dismissed within ninety days; or (iii) the other party is in material breach of this

Agreement more than two times notwithstanding any cure of such breaches. In addition, Insight may terminate any, all, or any portion of the Services or Projects, if Customer meets any of the conditions in Section 9.2(i), (ii), and/or (iii).

5.3. **Termination for Inactivity**. Insight or Google reserves the right to terminate the provision of the Service(s) to a Project upon 30 days advance notice if, for a period of 60 days (i) Customer has not accessed the Admin Console or the Project has had no network activity; and (ii) such Project has not incurred any Fees for such Service(s).

5.4. **Termination for Convenience**. Customer may stop using the Services at any time. Customer may terminate this Agreement for its convenience at any time on prior written notice and upon termination, must cease use of the applicable Services. Insight may terminate this Agreement for its convenience at any time without liability to Customer.

5.5. **Effect of Termination**. If the Agreement is terminated, then: (i) the rights granted by one party to the other will immediately cease; (ii) all Fees owed by Customer to Insight are immediately due upon receipt of the final electronic bill; (iii) Customer will delete the Software, any Application, Instance, Project, and any Customer Data or Customer will transfer billing account direct to Google or a new service provider; and (iv) upon request, each party will use commercially reasonable efforts to return or destroy all Confidential Information of the other party.

6. Additional Required Terms

6.1. **Liability for Breach/Indemnity**. In addition to any liability Customer may have to Insight, Customer agrees that Customer will also be legally responsible directly to Google for any breach of these terms and conditions. Unless prohibited by applicable law, Customer will indemnify, defend, and hold harmless Google from and against all liabilities, damages, and costs (including settlement costs and reasonable attorneys' fees) arising out of a third party claim: (a) regarding any Application, Project, Instance, Customer Data, or Customer trademark; or (b) regarding Customer's, or its end users', use of the Google Cloud Platform Services in violation of the Acceptable Use Policy. Google is a third party beneficiary to this Agreement with respect to the terms and conditions set forth herein.

6.2. **No Warranties**. EXCEPT AS EXPRESSLY SET FORTH IN THE SERVICE SPECIFIC TERMS FOR PREMIUM SOFTWARE, GOOGLE AND ITS SUPPLIERS DO NOT MAKE ANY WARRANTY OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING WITHOUT LIMITATION WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR USE AND NON-INFRINGEMENT.

6.3. **Intellectual Property Rights**. As between the parties, Customer owns all Intellectual Property Rights in Customer Data and the Application or Project (if applicable), and Google owns all Intellectual Property Rights in the Google Cloud Platform Services and Software.

6.4. **Other Restrictions**. Customer will not, and will not allow third parties under its control to: (a) copy, modify, create a derivative work of, reverse engineer, decompile, translate, disassemble, or otherwise attempt to extract the source code of the Google Cloud Platform Services or any component thereof (except to the extent such restriction is expressly prohibited by applicable law); (b) use the Google Cloud Platform Services for High Risk Activities; (c) sublicense, resell, or distribute the Google Cloud Platform Services or any component thereof separate from any integrated Application; (d) use the Google Cloud Platform Services to create, train, or improve (directly or indirectly) a substantially similar product or service, including any other machine translation engine; (e) unless otherwise set forth in the Service Specific Terms, use the Services to operate or enable any telecommunications service or in connection with any Application that allows its end users to place calls or to receive calls from any public switched telephone network; (f) process or store any Customer Data that is subject to the International Traffic in Arms Regulations maintained by the Department of State; or (g) unless expressly permitted to, use the Services for any purpose or in any manner involving Protected Health Information (as defined in HIPAA).

6.5. **Google Cloud Platform Terms of Use for Public Sector**. Customer acknowledges that use of the Google Cloud Platform Services provided through Insight is subject to the applicable Google Cloud Computing End User License Agreement for Public Sector, a current version of which is located at: https://www.carahsoft.com/application/files/3415/7685/7848/Google_Cloud_Master_General_Terms_US_Gov_GCP_12-20-2019.pdf.

6.6. **Acceptable Use Policy**. Customer will comply with the Acceptable Use Policy and ensure that its Applications, Projects, and Customer Data, and use thereof by its end users comply with the Acceptable Use Policy. Google reserves the right to review the Application, Project, and Customer Data to ensure Customer's compliance with the Acceptable Use Policy.

6.7. **Service Specific Terms**. Customer will comply with the Service Specific Terms.

6.8. **Terms Related to Anthos Products**. If Customer is purchasing Anthos Products, the following terms shall apply:

6.8.1. During the Term, or so long as Customer is purchasing Anthos Products under the pay-as-you-go model, Customer must purchase and maintain Google technical support in order to receive technical support for the Anthos Product directly from Google;

6.8.2. Customer may not, on behalf of a hyperscale public cloud provider, without Google's prior written consent, (a) conduct (directly or through a third party) any comparative or compatibility testing, benchmarking, or evaluation (each, a "Test") of the Anthos Products, or (b) disclose the results of any such Test.

BY SIGNING THIS AGREEMENT (OR ISSUING A PO IN LIEU OF SIGNATURE), YOU HEREBY CERTIFY THE FOLLOWING:

THAT (1) YOU ARE DULY AUTHORIZED ON BEHALF OF CLIENT TO ACCEPT THIS ORDER, (2) THAT YOU ACCEPT THIS ORDER AND ALL APPLICABLE TERMS AND CONDITIONS ON BEHALF OF CLIENT, AND (3) THAT YOU AGREE TO PAY FOR ALL ORDERS, CHANGES, AND/OR INCREASES IN USAGE SUBSEQUENTLY PROVISIONED BY YOU UNDER YOUR ACCOUNT.

Client	
By:	_____ *Authorized Representative*
Print Name:	
Title:	
Date:	

1. SCHEDULE A - FEES AND ADDITIONAL ORDER DETAILS

Fees:

All prices set forth in this Schedule A are estimates of monthly Services usage only. Customer is responsible for all actual Services charges accrued in accordance with Sections 4.1 and 4.2 of this Agreement.

Services Order Details:

Type or Description of Services	Price (based on estimated usage)	Notes

MICROSOFT AZURE ORDER FORM

Client Name: Client Account No:

Address:

Address:

Client Contact: Insight Contact:

THIS ORDER IS SUBJECT TO THE TERMS AND CONDITIONS SET FORTH ON THIS ORDER FORM

- **PROVISIONING AND USE OF CLOUD SERVICES.** Insight performs the initial tenant set-up for Client, including adding Client's subscription and configuring Client's owner rights. Once a subscription has been created for Client, Cloud Services may be enabled and consumed by Client via the Microsoft Azure Services Portal. Use, reporting and invoicing of Cloud Services are based on a consumption or actual use model, as further described below. Client will be invoiced for Cloud Services consumed in accordance with usage reports provided by Microsoft.

- **TERM/TERMINATION.** Cloud Services start once provisioned by Insight on Client's behalf. Cloud Services are available on a month-to-month basis. Client can cancel the Cloud Services at any time by providing written notice. If Client terminates its use of Cloud Services, Client will remain responsible to Insight for the prior month's consumption and all accrued charges for such Cloud Services which will be billed in the next scheduled invoice.

- **FEES AND INVOICING.** Client agrees to pay the fees and charges for the Cloud Services as set forth in the provided price list at purchase, as may be amended from time to time. All future quantities used, enabled or consumed for purchased Cloud Services will be invoiced monthly in arrears on an actual use basis (i.e. "pay-as-you-go") as measured and reported to Insight by Microsoft. The unit purchase price (consumption rate) for each of the Cloud Services available to the Client will be made available for Client's review on a monthly basis. For any extension of a subscription term or the provisioning of a Cloud Service upgrade, the then-current price will apply, unless otherwise mutually agreed in writing by Insight and Client. Notwithstanding the foregoing, Insight may, from time to time and in its sole discretion, change the fees it charges all clients for the Cloud Service for reasons including, but not limited to, changes in Microsoft's pricing and changes to its channel partner programs.

- **AZURE RESERVATIONS (Azure Reserved VM Instances)(*Optional).** Client agrees that Azure Reservations purchases will be invoiced up-front, in full, for the entire term. All Azure Reservations have their own unique coverage period (not coterminous to any previous Azure Reservation purchase). No refunds will be granted once the Azure Reservations are provisioned and in use. *By executing this Order Form, Client agrees to pay the Azure Reservations fees listed below up-front on Client's first issued invoice*:

- **FORM OF PAYMENT.** Form of payment must be on file before Insight will provision the Cloud Services. All Cloud Services consumed leveraging this Agreement will automatically be billed to the selected form of payment. If a form of payment change is required, please call Insight Credit Card Services Department for assistance.

Net 30 Payment Terms unless You have a separate purchase agreement signed by both your company and Insight, in which case , the net terms of that separate agreement will govern

Credit Card Payment. Please provide last 4 digits of credit card

*Due to security and compliance standards we require clients to call our Credit Card Services Department at 800-INSIGHT and requesting the Credit Card Services department between the hours of 7:00 and 4:00 MST Monday – Friday to provide the full credit card information.

BY CHECKING THIS BOX, YOU CERTIFY THAT YOU HAVE READ AND AGREE TO INSIGHT'S "MICROSOFT CLOUD SOLUTION PROVIDER (CSP) AGREEMENT" WHICH IS INCORPORATED HEREIN BY REFERENCE AND GOVERNS YOUR ORDER FROM INSIGHT, LOCATED AT THE FOLLOWING URL:
https://www.insight.com/microsoft-csp-agreement-for-us-gov-community

BY CHECKING THIS BOX, YOU CERTIFY THAT YOU HAVE READ AND AGREE TO MICROSOFT'S TERMS OF USE (COLLECTIVELY, THE "MICROSOFT AGREEMENTS"). YOU SHALL BE SOLELY RESPONSIBLE FOR PERIODICALLY REVIEWING DESIGNATED URLS OR SUCCESSOR URLS OF MICROSOFT TO UNDERSTAND AND PERFORM IN ACCORDANCE WITH SUCH AMENDED OR OTHERWISE UPDATED MICROSOFT TERMS.

1. The Microsoft Online Services Terms can found at:
https://www.microsoft.com/en-us/licensing/product-licensing/products.aspx

2. The Microsoft Customer Agreement is available from Client's tenant accessed through the Microsoft Online Services Portal; OR Client accepts the current applicable regional version of the Microsoft Customer Agreement available at:
https://www.microsoft.com/licensing/docs/customeragreement

3. The Microsoft Azure Service Level Agreement can be found at: https://azure.microsoft.com/en-us/support/legal/sla

BY CHECKING THE ABOVE-REFERENCED BOXES, YOU UNDERSTAND AND AGREE TO EACH AND ALL OF THE TERMS AND CONDITIONS OF THIS AGREEMENT THAT ARE LEGALLY BINDING. YOU FURTHER AGREE THAT YOUR SIGNATURE ON THIS DOCUMENT IS AS VALID AS IF YOU SIGNED THE DOCUMENT IN WRITING.

By:	**By:**
Name:	**Name:**
Title:	**Title:**
Date:	**Date:**
Email:	

PO Number (Optional):

Ver. 10/2019

Appendix C - Manufacturers, Publishers and Suppliers

Manufacturers, Publishers and Suppliers

#1 PC DIAGNOSTICS COMPANY
.COM SOLUTIONS
.VANTRONIX
/n software, inc.
@COMM
@XI COMPUTER
02 SOLUTIONS
0XDATA INC
1 BEYOND, INC
1 EDI SOURCE
1 Source Metrology Corp
1 TRIPPLITE
10000ft
101 AUDIO VIDEO INC
1099 EXPRESS.COM
1099 PRO, INC
10by8
10GEN INC
10GTEK TRANSCEIVERS
10TEC COMPANY
10to8
10ZIG TECHNOLOGY/BOSANOVA
123 SYNCHRONIZER
123PROPOSAL AUTOMATION SOFTWARE INC
128 CONSULTING LLC
12GHOSTS INC
16 SOFTWARE
1776 SOFTWARE
17a-4
1-800-BATTERIES/IGO
1E LTD
1PASSWORD
1SPATIAL INC
1STVISION INC
1VISION SOFTWARE
1WORLDSYNC INC
2 TECHNOLOGY PLACE
200
2020 TECHNOLOGIES
203 Trading - Acer Refurbs
203 Trading - Dell Refurbs
203 Trading - HPI Refurbs
203 Trading - Lenovo Refurbs
203 Trading - Microsoft Refurbs
203 Trading - Samsung Refurbs
203 Trading - Viewsonic Refurbs
22 CASES
22 MILES, INC (PENDING)
24U SOFTWARE
2BRIGHTSPARKS PTE LTD
2BrightSparks Pte. Ltd.
2conciliate Business Solutions AB
2D3 LIMITED
2E2
DigiDNA SARL
DigiEffects LLC
DIGIGRAM
DIGIKEY
DIGI-KEY CORPORATION
DIGILENT
DIGILIANT
DIGIMATION
DIGIMIND
DIGINEX
DIGIPEDE TECHNOLOGIES LLC
DIGIPORT
DIGIPOS SYSTEMS
DIGIPOWER
DIGISHUO
DIGISIGNER
DIGISTORE SOLUTIONS
DIGITAL ACCESSORIES CORPORATION
DIGITAL ACOUSTICS CORPORATION
DIGITAL AIRWARE
DIGITAL ANARCHY
DIGITAL ANTENNA, INC.
DIGITAL ATLANTIC CORP
Digital Audio Corp
DIGITAL BLUE INC.
DIGITAL CANAL
DIGITAL CHECK CORP
DIGITAL COMBUSTION INC
DIGITAL CONCEPT
DIGITAL CONFIDENCE LTD
DIGITAL CREATION
Digital Data Services, Inc.
DIGITAL DECK COVERS
DIGITAL DETECTIVE GROUP
DIGITAL DETECTIVE GROUP LTD
DIGITAL DISPLAY SYSTEMS, INC.
DIGITAL ELEMENT
DIGITAL FILM TOOLS
DIGITAL FILMWORKS
Digital Fuel SV LLC
DIGITAL GUARDIAN INC
DIGITAL IMAGE SOLUTIONS SINGAPORE
DIGITAL INNOVATIONS
DIGITAL INTELLIGENCE INC.
DIGITAL JUICE
DIGITAL LIFESTYLE OUTFITTERS
DIGITAL LOGGERS INC
DIGITAL METAPHORS
DIGITAL METROLOGY SOLUTIONS
DIGITAL NETRIX
DIGITAL NETWORKS
DIGITAL PERIPHERAL SOLUTIONS, INC.
DIGITAL PERSONA
DIGITAL PRODUCT
LANGSDOM
LANGUAGE ENGINEERING COMPANY
LANGUAGE LINE SOLUTIONS
LANIER
LANNER INC
LANPARTE
LANSA INC
LAN-SECURE NETWORKS
LANSHACK
Lansweeper
LANSYST LTD
LANTERIA LLC
LANTRONIX
LAPCABBY
LAPLINK SOFTWARE
LAPLINK.COM
LAPP TANNEHILL
LAPTOP CHARGER FACTORY
LAPTOP SERVICE CENTER LLC
LAPWORKS
LARCOM & YOUNG
LARS SAMS
LARSCOM
LARSEN ANTENNAS
LARSON SOFTWARE TECHNOLOGY
LARSON SOFTWARE TECHNOLOGY 2002
LASALLE TECHNOLOGIES
LASCAR ELECTRONICS
LASCO
LASER RECHARGE
LASERFICHE
LaserPecker
LASERSOFT IMAGING, INC.
LASITU
LASKO PRODUCTS
LASTAR, INC.
LASTBIT CORP
LASTPASS
LASUNEY
LATENIGHT SOFTWARE LTD
LATERALWORKS
Latest Solutions USA
LATITUDE GEOGRAPHICS
LATITUDE LEARNING
LATTICE SEMICONDUCTOR
LATTIX INC
LAUBLAB KG
LAUBRASS INC
LAUDONTECH SOLUTIONS INC
LAUNCH 3 VENTURES LLC COMPANY
LAUNCHDARKLY
LAUNSBY CONSULTING
Laurel Bridge Software, Inc.
Lauren Innovations
SAALFELD
Saba Software
SABERLOGIC INC
SABRENT
SACHLTER
SACRAMENTO COMPUTER POWER INC
SADA SYSTEMS INC
SAE
SAFARI BOOKS ONLINE LLC
SAFCO
SAFE HARBOR COMPUTERS
SAFE SECURITIES INC
SAFE SOFTWARE
SAFE TREK INC
SAFE TYPE, INC
SAFECONSOLE
SAFECORE, INC.
SAFEGUARD
SAFEND
SAFENET, INC.
Safepass.me
SAFER NETWORKING LTD
Safe-T Data
SAFETY INNOVATIONS
SAFETY INSPECTION SOLUTIONS LLC
SAFETY SOFTWORKS
SAFETY TECHNOLOGY INTERNATIONAL
SAFETY TECHNOLOGY INTERNATIONAL INC
Safety Videos
SAFEWARE THE INSURANCE AGENCY INC
Safran Software Solutions AS
Saft
SAGAXSOFT
SAGE GROUP
SAGE PUBLICATIONS
SAGE SOFTWARE
SAGEKEY SOFTWARE
SAGELAMP SOLUTIONS INC
SageMath
SAGEM-INTERSTAR
SAGER NOTEBOOK COMPUTER
SAGITTA HPC
SAHARA CASES LLC
SAICOO
SAILPOINT TECHNOLOGIES
SainSmart
SAINT CORPORATION
SAISON INFORMATION SYSTEMS CO.,LTD
SAITECH IT PRIVATE LIMITED
SAITEK INDUSTRIES
SAKAR
SAKETA
SAL JOHNSON & ASSOCIATES INC
SALAMANDER DESIGNS LTD

Manufacturers, Publishers and Suppliers

2FA, INC.
2FLYER
2N USA LLC
2ND QUADRANT INC
2POINT
2Ring
2-SEC LTD
2X SOFTWARE LLC
2X SOFTWARE LTD
3 LEGGED THING
3000AD SYSTEMS PTY LTD
321DONE
352 INC
360WORKS
37 SIGNALS LLC
3AM SYSTEMS LTD
3C CAD INC
3COM
3CORE SOFTWARE
3CX
3D CONTROL SYSTEMS INC
3D IO GMBH
3D ISSUE
3D LASER ADVANTAGE INC
3D NATURE LLC
3D RAPID PRINTS
3D SYSTEMS, INC.
3D To All
3D3 SOLUTIONS LTD.
3DBear Inc
3DCADCO INC
3D-COAT
3DCONNEXION
3DI INC
3D-KSTUDIO.COM
3DLABS
3DQUAKERS.com
3DStudio.nl
3D-TOOL
3DVISTA ESPANA SL
3EYE TECHNOLOGIES
3I'S INC
3M COMPANY
3M TOUCH SYSTEMS
3P Learning Inc.
3PAR
3RP
3SL
3T SOFTWARE LABS GmbH
3WARE
3XLOGIC
4 DEGREES
42GEARS MOBILITY SYSTEMS
45 DRIVES MANUFACTURING
Digital Projection, Inc.
DIGITAL PROTOTYPE SYSTEMS INC
DIGITAL RAPIDS CORPORATION
Digital Reasoning
DIGITAL RIVER
Digital Science & Research
DIGITAL SECURITY CONTROLS
Digital Shadows Inc
Digital Signature Software
DIGITAL SPECTRUM SOLUTIONS, INC.
DIGITAL SPEECH SYSTEMS
DIGITAL STORAGE
Digital Storm
DIGITAL SURF
DIGITAL TIGERS
Digital Transforms
DIGITAL TRANSITIONS
DIGITAL WATCHDOG
Digital Workplace Forum Group
DIGITAL.AI SOFTWARE, INC.
DIGITALINX
DIGITALLINK
DIGITALML USA INC
DIGITALOFFICEPRO INC
DIGITALSTORAGE
DIGITALVOLCANO SOFTWARE LTD
DIGITALVOLCANO SOFTWARE LTD.
Digite Inc.
DIGITECH SYSTEMS
DIGITEK COMPUTER PRODUCTS
DIGITIZE DESIGNS LLC
DIGITIZEIT
DIGITTRADE GMBH
Digitus Biometrics, Inc.
DIGITZONE
DIGIUM
DIGSELL
DIGSILENT GMBH
DILIGENT CORPORATION
DIMASTR
DIMENSION 5
DIMENSIONAL SOLUTIONS INC
DIMPLE SOFTWARE
Dinamenta
DINAMO GMBH
DINCLOUD
DINKUMWARE
DINO SOFTWARE
DINOLITE
DINSPACE
DI-O-MATIC
DIPL-ING. MARTIN AIGNESBERGER
DIRAD TECHNOLOGIES INC
DIRECT BUSINESS TECHNOLOGIES LLC
LAUTERBACH INC
LAVA COMPUTER MANUFACTURING
LAVALIER
LAVASOFT
LAVASTORM ANALYTICS INC
LAVIEW EAGLE EYE TECHNOLOGY
LAVKOW
LAW ENFORCEMENT SUPPLY
LAWVU LIMITED
LAYER 2 GMBH
LAYERED SOLUTIONS
Layout Editor
LAYOUT LIMITED
LAYTON TECHNOLOGY
LAZA WIRELESS LLC
LBM SYSTEMS
LC TECHNOLOGY INTERNATIONAL
L-COM, INC.
LCPtracker
LD PRODUCTS
LDAP SERVICES *USE LDAPSOFT
LDAPSOFT
LDAPSOFT CORPORATION
LDRA SOFTWARE TECHNOLOGY
LE CROZZ
LEA Professional
LEAD TECHNOLOGIES INC
LEADER TECHNOLOGY
LEADERSHIP INFUSION LLC
LEADING MARKET TECHNOLOGIES INC
LEADS ONLINE LLC
LEADTEK
LEADTHEM CONSULTING , LLC
LEAN ENTERPRISE SOFTWARE SOLUTIONS
LEAN SOFTWARE LTD
LEANIX INC
LEANKIT INC
LEAP MOTION, INC.
LEAPFROGBI
LEAPWORK
LEARN IT INC
LEARNING A-Z LLC
LEARNING COMPANY
LEARNING SEED
Learning Tree International
LEARNINGWARE, INC
LEARNITURE FURNITURE
LEARNKEY
LEARNPORT INC.
LEARNPULSE SAS
LEARNQUEST
LEASE ACCELERATOR INC
LEASEQUERY LLC
LEATHERMAN TOOL GROUP INC
SALARY.COM
SALEAE LLC.
SALES BEACON
SALESEDGE LLC
SALESFORCE
SALFORD SYSTEMS
SALIENT PROCESS INC
SALIENT STILLS INC
SALT
SALTED SERVICES
SALTER BRECKNELL
SALTSTACK HEADQUARTERS
SALTY BRINE SOFTWARE
SAM R REDDY DBA EVAP CONSULTING INC
SAMANAGE USA INC
SAMDESK
SAMETOP
SAMLEX AMERICA, INC.
SAMPLE MAGIC LTD
SAMPO
SAMS PUBLISHING
SAMSARA NETWORKS
SAMSILL CORPORATION
SAMSON TECHNOLOGIES CORP.
SAMSONITE
SAMSUNG
SAMSUNG ELEC
SAMSYS TECHNOLOGIES
SAMYS CAMERA INC
SAN DIEGO CAD CAM
SAN JAMAR
SANA SECURITY
SANBOLIC INC
SANDBOXIE
SANDERSON FORENSICS LTD
SANDHILL CONSULTANTS USA LTD
SANDISK
SANDSTORM
SANDUSKY CABINETS
SANDY KNOLL SOFTWARE
SANDY LISA
SANFACE SOFTWARE
SANFORD
SANGEAN
SANGOMA
SANHO
SANITECH
SANKEN MICROPHONE CO. LTD.
SANMAR CORP
SANMINA CORPORATION
SANNET SOLUCIONES LLC
SANOXY
SANRAD, INC.
SANS DIGITAL

Manufacturers, Publishers and Suppliers

4BITS
4CABLING.COM.AU
4CLICKS SOLUTIONS, LLC
4D PAYMENTS INC
4D Systems
4D TECHNOLOGIES
4D, INC
4IMPRINT INC
4M
4N6 FANATICS.COM LLC
4N6XPRT
4TEAM
4TOPS
4URPC
4WHAT INTERACTIVE
4WinKey.
4XEM CORP.
5000FISH INC
508 SOFTWARE LLC
51 DEGREES.MOBI LTD
52 Stairs Studio Inc
5G AUTOMATIKA
5NINE SOFTWARE INC
5S SUPPLY
5SPICE
5TOUCH SOLUTIONS INC
5X TECHNOLOGY LLC
6 WUNDERKINDER GMBH
65BIT SOFTWARE LIMITED
74MPH SOLUTIONS
7EDIT
7PACE
7Signal
84 CODES AB
8E6 TECHNOLOGIES
8TH WALL, INC.
8X8 INC.
90 METER INC
911inform
919LABS
986 LABS INC
9LINE SOFTWARE LLC
9RAYS.NET
A B SCIEX
A BETTER SOLUTION INC
A Cloud Guru
A TO B SOLUTIONS
A!K RESEARCH LABS
A&B
A&B SOFTWARE LLC
A&H SOFTWARE HOUSE
A&I SOLUTIONS INC
A.I. SOLUTIONS INC
A.V. SIMULATION SAS
DIRECT TECHNOLOGY GROUP
DIRECTIONS ON MICROSOFT
DIRECTORY SOLUTIONS GROUP
DIRECTORY WIZARDS
DIRECTV, LLC
DISC MAKERS
DISC SOFT
DISCMASTERS
DISCOURSE ANALYTICS
Discover Headsets
DISCOVER TECHNOLOGIES
DISCREETFX
DISCUS SOFTWARE COMPANY
DISKINTERNALS RESEARCH
DISKOLOGY
DISPATCHING SOLUTIONS INC
DISPLAY IMPORTER
DISPLAY WERKS
DISPLAYMATE TECHNOLOGIES
DISPLAYPORT SOURCE
DISPLAYS2GO
DISPLAYTEN
Dissertation Editor
DISTAT
DISTI
DISTINCT
DISTINCTIVE VOICE AND DATA
DISTINOW
DISTRIBUTION MANAGEMENT CORP
DISTRIBUTIVE MANAGEMENT LLC
DISTRIBUTORX INC
DITEK
DIVELEMENTS LTD
DIVERSE COMPUTING INC
DiverseNet
DIVERSIFIED COMPUTER SYSTEMS, INC.
Diversified Labeling Solutions
DIVERSIFIED MATERIAL SPECIALIST INC
DIVERSIFIED SERVICES NETWORK INC
DIVERSITRACK
Diversity IT LLC
Diversity Resources
DIVEX TURISMO SL
DIVI SPACE
DIVISION M
DIVLOCSOFT
DIVXNETWORKS
DIYATECH
DIYIFE
DIYMALLS
DJ TECHTOOLS
DJI
DJMIXERSOFT
DLI.TOOLS
LECTRA
LECTROFAN
LECTROSONICS INC.
LEDABOUR INC
LEDCO
LEDETECH
LEDNICEKER
LEDTRONICS
LEDwholesalers
LEE FILTERS
LEE HARTMAN & SONS, INC.
LEET CYBER SECURITY
LEEUEE
LEFTA SYSTEMS
LEFTHAND NETWORKS
LEGALSUITE
LEGATO SYSTEM
LEGRAND
LEICA GEOSYSTEMS
LEICA-GEOSYSTEMS
LEIDOS INC
LEIHONG
LEIMBERG & ASSOCIATES
LEIMBERG & LECLAIR, INC.
LEITCH
LEITNER
LEM SOLUTIONS
LEMKESOFT
LEMON MOJO
LeMotech
Lenel
LENEXPO
LENKENG TECHNOLOGY
LENMAR
LENOVO
LENOVO X86
LENOX SOFTWORKS INC
Lenses.io Ltd
LENTE DESIGNS
LENTION
LEOCH BATTERY CORPORATION
LEONARDO
LEORA SOFTWARE COMPANY
LEOSTREAM CORPORATION
LEPA TECHNOLOGY CORP
LEPEI - XOOL
LEPIDE SOFTWARE PVT LTD.
LEPY
LETOUR
LET'S THINK WIRELESS, LLC
LETSIGNIT CORP
LETTER OPENER GMBH
LEVEL 3 AUDIO VISUAL LLC
LEVEL 3 COMMUNICATIONS
SANSPOT
SANSUI
SANSUN
SANTA FE GROUP
SANTESOFT
SANUS SYSTEMS
SANYO
SAP AMERICA, INC.
SAPIEN TECHNOLOGIES
SAPIENCE ANALYTICS
SapiensIT Consulting GmbH
SAPIENT CORP
SAPPHIRE
SAPRO SYSTEMS
Saramonic
SARATECH
SARITASA LLC
SARTORIUS STEDIM DATA ANALYTICS AB
SAS
SAS INSTITUTE
SASE SHAM INC
SASSAFRAS SOFTWARE INC
SATECHI
SATELLITEFORMS
SATINIOR
SATMAXIMUM
SATOAMERICA
SATORI SOFTWARE
SAUCE LABS
SAUNDERS GROUP INC
SAUNDERS MANUFACTURING
SAUTINSOFT
SAVAGE UNIVERSAL
SAVANCE LLC
SAVANT PROTECTION INC
SAVARI INC
SAVIGENT SOFTWARE INC
SAVIN
SAVISION
SAVOX COMMUNICATIONS INC
Savvius Inc
SAVVY LEARNING SYSTEMS
SAWMILL
SAWTOOTH SOFTWARE INC
SAXONICA
SAXONY
SAYHIRED
SB2 SOFTWARE / MATRIZ SB2
SBE
SBE VISION INC
SBOWER INC
SC ACID MEDIA SRL
SC JOHNSON PROFESSIONAL
SC PIXELMACHINE SRL

Manufacturers, Publishers and Suppliers

Â¿Extreme Broadband Engineering
Â¿GOKU STORE
Â¿VZOBLUESTOP
Â¿Yide Machinery Co. Ltd.
A10 NETWORKS INC.
A1A Software LLC
A2MAC1 LLC
A2Z SUPPLIES LLC
A3J GROUP LLC
A4TECH CO LTD
A7SOFT
a9t9 software GmbH
AA PORTABLE POWER CORP
AACS LA LLC
AADS WORLDWIDE LTD
AAEON ELECTRONICS INC
AAOTOKK
AAP
AAPC
AAR INNOVATIONS
AASTRA TELECOM
AAVID
AAXA TECHNOLOGIES, INC
AAXEON TECHNOLOGIES LLC.
AB DISTRIBUTING
AB SCIEX
AB4D d o o.
ABA MORIAH CORPORATION
ABACO SYSTEM
ABACRE
ABACUS SOFTWARE
ABARCODE SOFTWARE
ABATRON AG
ABB
ABB ENTERPRISE SOFTWARE INC
ABBA TECHNOLOGIES
ABBVIE INC
ABBYY
ABCGOODEFG
ABEAM ANALYTICS PTE LTD
ABEL CINE TECH INC
ABERDEEN
ABILITY ENGINEERING LTD
ABILITYONE
ABIT
ABIWAZY
ABL ELECTRONICS
ABLEBITS
ABLEBRIDGE
AbleCine
ABLECONN
ABLEGRID.COM
ABLENET INC
ABLETON
D-LINE
D-LINK SYSTEMS
DLT SOLUTIONS
DLT SOLUTIONS (ADEPT ONLY)
DLT SOLUTIONS, INC.
DM SOLUTIONS INC
Dmarcian
DMC
DMD AMERICA INC
DME Forensics
DMG MORI USA INC
DMH Software
DMITRIY PRIMOCHENKO
DMITRY STREBLECHENKO, USA
DMOOSE
DMSI INTERNATIONAL
DMSOFT TECHNOLOGIES
DMSUITE
DNASTAR
DNC SOFTWARE LTD
DN-COMPUTING
DNN CORPORATION
DNP IMS AMERICA CORPORATION
DNS MADE EASY
DNSFILTER INC
DNSIMPLE CORPORATION
DNSOFT RESEARCH GROUP
DNSSTUFF.COM
DNU - CISCO PRESS
DNU - EMC INSIGNIA (Use EMC)
DNU - INSTALLAWARE
DNU - Jabra
DNU - LG
DNU - Plantronics
DNU ADD-ON COMPUTER PERIPHERALS
DNU Add-On Products
DNU CALENDLY
DNU GEMALTO
DNU HARMAN
DNU HARMAN INTERNATIONAL
DNU HUAWEI
DNU HUAWEI SYMANTEC TECHNOLOGIES
DNU KASPERSKY LAB, INC.
DNU MICROFOCUS
DNU MICRON TECHNOLOGY
DNU Oculus Rift
DNU QUADROTECH SOLUTIONS INC
DNU TRICENTRIC
DNU ZTE CORPORATION
DNU-DO NOT USE
DNV
DO IT WISE BULGARIA LTD
DO PROCESS SOFTWARE
DOBYSOFT INC
LEVEL 7 TECHNOLOGIES
LEVEL ACCESS INC
LEVEL TWO
LEVELELEVEN
LEVELOPS INC
LEVERAGE INFORMATION SYSTEMS
LEVERAGE TECHNOLOGIES INC
Levi Ray & Shoup Inc
LEVITON TELECOM
LEVO
LEVTON
LEXALYTICS INC
LEXAR MEDIA
LEXICON TECHNOLOGIES, INC
LEXIMATION INC
LEXIP
LEXIPOL
LEXIS-NEXIS
LEXMARK
LEXRAY
LEXTECH INC
LEYI
LEZE
LG
LG CNS AMERICA
LG ELECTRONICS
LG SOFTWARE INNOVATIONS
Li Shin International Enterprise Co
LIAISON SOFTWARE CORP
LIAISON TECHNOLOGIES
LIAN LI
LIANTRONICS
LIBELIUM
LIBELLE AG
Libera Inc
LIBERRWAY
LIBERTY AV SOLUTIONS
LIBERTY CABLE
LIBERTY LABS
LIBERTY TECHNOLOGY SYSTEMS, INC
LIBRARY PASS INC
LIBRATEL, INC.
LIBRESTREAM
LICEL CORPORATION
LICENSE DASHBOARD LTD
LICENSE4J
LicenseCrawler
LicenseLogic
LICENSEWATCH
LICHENGBEI BATTERY TECH CO
LICORSOFT LTD
LIDOR SYSTEMS
LIEBERLEIBER SOFTWARE CORP
LIEBERLIEBER SOFTWARE GMBH
SCADA ENGINE
SCALA BROADCAST MULTIMEDIA
SCALA, INC
SCALABIUM SOFTWARE
SCALABLE DISPLAY TECHNOLOGIES
SCALABLE NETWORK TECHNOLOGIES
SCALABLE SOFTWARE
SCALE CENTER OF ARIZONA
SCALE COMPUTING
SCALE LOGIC
SCALEARC
SCALEBASE INC
SCALED AGILE
SCALEOUT SOFTWARE INC
SCALITY
SCAN WIRELESS
SCANAVENGER
SCAND LLC
SCANDIT INC
SCANIE
SCANLAB AMERICA INC
SCANNEX LLC
Scan-Optics LLC
SCANSHARP
SCANSOFT
SCANSOURCE
SCANSYS CCTV, INC.
SCANTRON
SCANVEC
SCAPA TECHNOLOGIES
SCAPOS
SCATE
SCEPTRE
SCHAEFER
SCHAFFNER HOLDING AG
SCHAUDIN.COM NORTH AMERICA
SCHED LLC
SchedMD LLC
SCHEDULE IT LTD
SCHEDULEVIEW
SCHEMATODOC ENTERPRISES
SCHERRER RESOURCES INC
SCHICK TOIKKA
SCHLAGE RECOGNITION SYSTEMS
SCHLUMBERGER CANADA LTD
SCHLUMBERGER WATER SERVICES
SCHMOOZE COMMUNICATIONS LLC
SCHNEIDER AUTOMATION
SCHNEIDER ELECTRIC SA *DO NOT USE *
Schneider Kreuznach
SCHNEIDER OPTICS
SCHOOLHOUSE OUTFITTERS LLC
SCHOOLOUTLET.COM
SCHRODINGER INC

Manufacturers, Publishers and Suppliers

ABLEWE
ABNORMAL SECURITY CORPORATION
ABOVETEK
ABP INTERNATIONAL, INC.
ABR INDUSTRIES LLC
ABRANTIX
ABS CONSULTING HEADQUARTERS
ABSEIRA LTD
ABSINT
ABSOFT
ABSOLUTE SOFTWARE
ABSORB LMS
Abstract
ABT SOFTWARE SERVICES LTD
ABT TECH PTY LTD
ABTO SOFTWARE
ABUS
ABVENT
ABYSS MEDIA
ABZ INC
AC CONNECTORS
AC INFINITY
AC/DC INDUSTRIES
ACACIA AUDIO
ACADEMY TECHNOLOGIES
ACANO
ACAPELA GROUP
ACASYSTEMS
ACBEL POLYTECH INC.
ACCEDIAN NETWORK
Accela Inc
ACCELATIS LLC
ACCELERATED CONCEPTS, INC.
ACCELERATED TECHNOLOGY
ACCELEREYES
ACCELL
ACCELLION
ACCELOPS INC
ACCELQ INC
ACCELRYS
AccelStor
ACCELTEX SOLUTIONS
ACCENTURE
ACCEO SOLUTIONS INC.
ACCESS CONTROL DEVICES INC
ACCESS HARDWARE SUPPLY
ACCESS I/O PRODUCTS
ACCESS INTERFACING SOLUTIONS
Access IS
ACCESS IT GROUP
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DESIGN SCIENCE
DESIGN SIMULATION TECHNOLOGIES
DESIGN WORKSHOP TECHNOLOGIES INC.
DESIGNERVISTA SOFT LLC
DESKCAMERA BALTIC OU
Desklab
DESKO
DESKOVER
DESKPRO LTD
DESKSHARE
DESKTOP AUTHOR
DESKTOPALERT
KORENIX TECHNOLOGY CO., LTD
KORES OFFICE PROFESSIONAL USA INC
KORE-TEK
KORZH
KOSS
Kotem Hungary Ltd
KOUTECH
KOVAI LIMITED
KOVAIR SOFTWARE INC
KOVIA
KPIT medini Technologies AG
KRAFT KENNEDY & LESSER INC
KRAMER ELECTRONICS, LTD.
KRAMER SCIENTIFIC
KRATRONIC
Kreatiives
KRELL SOFTWARE
KRENGEL TECHNOLOGY INC.
KREPLACEMENT
Krisdonia
KRISP TECHNOLOGIES INC.
KRK SYSTEMS
KRKSOFT
KROGER
KROLL ONTRACK INC
KROMTECH ALLIANCE
KRONOS INC.
Kroser
KROWN MANUFACTURING
KROY
KRUSE ANALYSIS INC
Kryon Systems
KSM CONSULTING LLC
KSOFT
KS-SOFT
KSW KINGDO
KT&C
K-TEK
KTI NETWORKS
ktMINE
KUB
KUBECOST
KUBISYS INC
KUBIT USA
KUBOTEK USA INC
KuCharm
KUDELSKI SECURITY
KUDO Inc.
KUDOBOARD LLC
KUMANTECH
KUPTONE
KURMI
Kurzweil Education
KURZWEIL EDUCATION SYSTEMS
ROCKWELL SOFTWARE INC.
ROCKY MOUNTAIN RAM
ROCSCIENCE
ROCSTOR
RODE MICROPHONES LLC
RODECASTER
Rodel Interactive North America, LL
ROD-L ELECTRONICS, INC.
RODNEY WILLIAM MACH DBA HIPERLOGIC
RODOPI SOFTWARE
RODYN VIBRATION ANALYSIS INC
RODYPOLIS LLC
ROGER NELSON DBA MOTIONWERX
rogers communications
ROGUE AMOEBA
ROGUE WAVE SOFTWARE
ROHDE & SCHWARZ
ROHN PRODUCTS INTERNATIONAL L.C.
ROK Technologies
ROKU, LLC
ROLADA
ROLAND CORP
ROLAND DGA CORPORATION
ROLANSTAR
ROLLBAR INC.
ROLLO
ROLLS CORPORATION
ROLODEX
ROLTA INTERNATIONAL INC
RON TURLEY ASSOCIATES, INC
RONCO SPECIALIZED SYSTEMS INC
RONS PLACE SOFTWARE
ROOCASE
ROOFULL
ROOKERY SOFTWARE LTD
ROOP
ROOST
ROSCO LABORATORIES
ROSE ELECTRONIC
Rose Silver Software LLC
ROSETTA STONE (DNU)
ROSETTA TECHNOLOGIES
ROSEWILL
ROSS VIDEO
ROSSLARE SECURITY PRODUCTS INC
ROTARUA LTD
Rotating Machinery Analysis Inc
ROTH TECHNOLOGIES LLC
ROTRONIC INSTRUMENT CORP
ROTTAY
ROUTERSWHOLESALE
ROUTESMART TECHNOLOGIES INC
ROVE MOBILE
ROVTOP
ZEON CORPORATION
ZEPHYR ASSOCIATES, INC.
ZEPHYR CORP
Zeplin, Inc.
ZEPOL PRODUCTIONS INC
ZEPOL PRODUCTIONS INC.
ZERENE SYSTEMS
ZERO CONNECT
ZERO FOX INC
ZERO G SOFTWARE
ZERO GRAVITY
ZERO HEIGHT
ZEROBOUNCE
ZEROCONNECT
Zeronorth
ZEROTURNAROUND
ZEROWAIT CORPORATION
ZERTO
ZESHUO
Zetakey Solutions Limited
ZETETIC LLC
Zetta
ZETX Inc.
ZEUS TECHNOLOGY LTD
ZEVENET
ZEVRIX
Zewa Medical Technology
Zexmte
ZGO TECHNOLOGIES
ZHEN JIA
ZHIYO
ZHIYUN
ZHONE TECHNOLOGIES, INC.
ZIBIZ CORP
ZIDOO TECHNOLOGY LIMITED CO LTD
ZIDSOFT CONSULTING
ZIENA OPTIMIZATION INC
ZIFTEN TECHNOLOGIES , INC
ZIGI WAVE AD
ZIGNAL LABS INC
ZIMBRA, INC.
ZIMPERIUM
ZIMUSOFT
ZINALI, LLC
ZINGCHART
ZINGTREE INC
ZINMARK.COM
ZINSTALL.COM
ZIOTEK
ZIP CODE DOWNLOAD
ZIP-CODES.COM
ZIPCODEWORLD
ZIPCORES ELECTRIC SYSTEMS ENGINEER
ZIPFLOW

Manufacturers, Publishers and Suppliers

DESKTOPSTANDARD CORP
DESTA
DESTRUCTDATA INC.
DET NORSEKE VERITAS
DET NORSKE VERITAS (U.S.A) INC
DETEX CORP
DETONG TECHNOLOGY LTD
DETROIT PACKAGING CO
DETTO
DEV2DEV SOFTWARE
DEVALDI LTD
DEVART
DEVCENTRICS
DEVCOMPONENTS
DEVELOPER EXPRESS
DeveloperPLUS
DevENTERPRISE SOFTWARE Pty Ltd
DEVEXPRESS
DEVIALET
DEVICE42
DEVICELOCK USA
DEVICETRUST GMBH
DEVINAL
DEVJET SOFTWARE
DEVMADS LTD
DEVMO
DEVO TECHNOLOGY INC
DEVOLUTIONS INC
DEVON IT
DEVON TECHNOLOGIES
DEVSCOPE
DEVSENSE
DEVSENSE S.R.O.
DevSoft Baltic
DEVTICA S R O
DEWALT INDUSTRIAL TOOL CO.
DEWENWILS
DEXA SYSTEMS
DEXON USA
DEXPOT GBR
DEXTRONET
DF/NET RESEARCH INC
DFI
DFR SOLUTIONS LLC
DG LOGIK INC
DGMR Software BV
DH INSTRUMENTS INC
DH2I
DHLSOFT
DHTMLX
DIABLO ANALYTICAL
DIABLOTEK INC
DIAGNOSTIC INSTRUMENTS
Diagnosticlink
KUTOOLS
Kuvacode Oy
KUZY
KVH INDUSTRIES
KVISOFT CO, LTD
KVM SWITCHES ONLINE LLC
KWIKBOOST
KWIKOOL (DIVERSITY IND)
KWIZCOM
KWMOBILE
Kwoksys
KWORLD COMPUTER CO.
KWUMSY
KXT
KYASI
KYE INTERNATIONAL
KYOCERA
KYPIPE LLC
KYVOS INSIGHTS INC
L&E MOBLIE MOUNTS
L.H. DOTTIE COMPANY
L0PHT HOLDINGS LLC.
LAB ASPRISE
LAB COMPUTERS
LAB GRUPPEN
LAB PARTNERS ASSOCIATES, INC.
LAB126
LABAIDER
LABCENTER ELECTRONICS
LABEL ACCESSORIES, INC.
LABELMASTER
LABELMATE
LABELRANGE
Labels Direct
Labeltac
LABELVIEW
LABF
LABOR SAVING DEVICES
LABTAM
LABTEC ENTERPRISES
LABTECH SOFTWARE
LABVANTAGE SOLUTIONS INC
LABWARE INC
LACDO
LACIE LTD
LA-CO INDUSTRIES
LACONIC DESIGNS
L-ACOUSTICS
LAE Software
Laguna 2 - Belkin Refurbs
Laguna 2 - NETGEAR Refurbs
LAHEY COMPUTER SYSTEMS
Laird Digital Cinema
LAIRD PLASTICS
ROWBYTE
ROWLEY ASSOCIATES LIMITED
ROXFIT
ROXIE
ROXIO
ROYAL APPLICATIONS
ROYAL BOX GROUP
ROYAL CONSUMER
ROYAL MAIL GROUP PLC
ROYAL RENDER
ROYAL SOVEREIGN INTERNATIONAL, INC.
ROYCHE
RPI CONSULTANTS
RPOST
RPR WYATT
RPS GROUP USA
R-QUEST TECHNOLOGIES, LLC
RRR SCANDINAVIA AB
RS SOFTWARE
RS SOFTWARE.NET
RS2 TECHNOLOGY GROUP INC
RSA SECURITY
RSC EQUIPMENT RENTAL, INC.
RSMEANS
RSPEED INC
RSSBUSS INC.
RStudio
RSUPPORT CO LTD
RSUTDIO, INC
RT SYSTEM
RTCOM USA, INC.
RTI INTERNATIONAL
RTO SOFTWARE INC
R-TOOLS TECNOLOGY INC.
RTT USA INC
RTTD LTD
RUAEODA
Rubber Monkey Software
RUBBERFEET.US
RUBBERMAID
RUBICON COMMUNICATIONS
RUBRIK
RUBU
RUCKUS WIRELESS
RUGGARD
RUGGED DEPOT, LLC
RUGGED NOTEBOOKS
RUKO
RUMBLE INC
RUNDECK
RUNDOWN CREATOR INC
RUNE LUND-HERMANSEN
RUNECAST SOLUTIONS LTD
RUNNER TECH
ZIPINFO
ZIPKORD SOLUTIONS
ZippSlip
ZIPPY TECHNOLOGY CORP
Zipstorm
ZIVARO
ZIVELO INC
ZIX CORP
ZIX CORPORATION
ZIZO
ZJ BOX
ZJMEDIA DIGITAL TECHNOLOGY LTD
ZK CHATS
Zkteco
ZKTECO USA
ZL
Z-Lock
ZMAGS CORP
ZMBROLL
ZMICRO
ZMODO TECHNOLOGY CORPORATION
ZMT COMUNICACOES E TECNOLOGIA LTDA
ZMT Zurich MedTech
ZMUIPNG
ZNITRO
ZOEGAA
ZOHNO INC
ZOHO CORPORATION
ZOIPER
ZONA TECHNOLOGY INC
ZONATHERM PRODUCTS INC
ZONET
ZONIT STRUCTURED SOLUTIONS LLC
ZOOK Software
ZOOM
ZOOM CORPORATION
ZOOM INTERNATIONAL
ZOOM TELEPHONICS
Zoom Video Communications Inc
ZOOMASH LTD
ZOOMCHARTS
ZOOMDATA
ZOOMER ANALYTICS GMBH
ZOOMERANG
ZOOMIFY
ZOOMSWITCH
ZOOMTEXT
ZOPIM TECHNOLOGIES PTE LTD
ZORN SOFTWARE
ZORO
ZOTAC USA INC.
ZPE Systems, Inc.
ZPLANE.DEVELOPMENT
ZS ASSOCIATES

Manufacturers, Publishers and Suppliers

DIAL PROFESSIONAL
DIALOGIC
DIAMOND HEAD ASSOCIATES
DIAMOND LAMPS
DIAMOND LIGHT SOURCE LTD
DIAMOND MULTIMEDIA
DIAMOND VISIONICS
DIASOFT INC
DICENTRAL CORPORATION
DICKSON
DICOTA
DICTAPHONE
DICTRAN
DIDISOFT
Diffblue
DIFFENGINEX LLC
DiffPlug LLC
DIFFRACTION LIMITED
DIGDB
DIGI EFFECTS
DIGI INTERNATIONAL
DIGIARTY SOFTWARE
DIGIBOARD
DIGICARD SVCS ID PRODUCT SOLUTIONS
DIGICERT INC
DIGICON
DIGI-DATA CORPORATION - COLORADO
DIGIDESIGN
LAIRD TECHNOLOGIES
Laiya Consulting
LAKES ENVIRONMENTAL CONSULTANTS INC
LAKES ENVIRONMENTAL SOFTWARE
LAKESIDE SOFTWARE
LAKESIDE SOFTWARE INC
LALKONS
LAMBDA LABS INC
LAMBDA RESEARCH
LAMICALL
LAMINAR RESEARCH
LAMINEX
Lamprey LLC
LAN CABLES DIRECT
LAN POWER
LANCAST NETWORKS
LANCHER
LANCOPE INC
Land Seismic Noise Specialists
LandAirSea Systems
LANDESK
LANDGUARD SOLAR EQUIPMENT SOLUTIONS
LANDING ZONE
LANDIS COMPUTERS
LANDLORDMAX
LANDMARK GRAPHICS CORPORATION
LANDMARK METALS
LANERGY SOLUTIONS
RUNNUR
RUNSCOPE INC
RUNTIME SOFTWARE
RUNTIME TECHNOLOGIES LLC
RUSHFORTH PROJECTS
RUSS BASSETT
RUSSOUND
RUSTED DREAMS
RUSTEMSOFT
RUSTICI SOFTWARE LLC
RUTHERFORD CONTROLS INT'L CORP.
RUWIDO
RVS Systems
RYACO
RYBOZEN
Rycote Microphone Windshields Ltd
RYOBI AMERICA
RYOBI SYSTEMS SOLUTIONS
S & M COMMUNICATIONS LLC
S N J Solutions
S.C. EVERCODER SOFTWARE SRL
S.I. TECH
S.P. RICHARDS
S2 SOLUTIONS
S3 BROWSER
S4I SYSTEMS INC
SA International
SÂ² Solutions
ZSA TECHNOLOGY LABS INC
ZSCALER INC
Z-SPACE TECHNOLOGIES INC
zSpace, Inc.
ZSXP
ZTE CORPORATION
ZTHY TECH INC
ZTOTOPCASES
ZUGU CASE
ZUKEN USA INC (AMERICAN HQ)
ZUMASYS
ZURAGON TECHNOLOGIES LTD
ZUTUBI
ZUZO
ZVETCO BIOMETRICS, LLC
ZY COMPUTING
ZYLAB
ZYLO INC
ZYLOX
Zymbit Inc
ZYME SOLUTIONS INC
ZYMEWIRE
ZYNAMICS
ZYNAPTIQ
ZYXEL
ZyXEL Communication Corp
ZZEE TOOLS CORPORATION
ZZZ PROJECTS INC

Appendix D - Dun and Bradstreet Report 2022

D&B Finance Analytics

Printed By: Cameo Peralta

Date Printed:04/26/2022

LIVE REPORT

INSIGHT ENTERPRISES, INC.

Tradestyle(s): INSIGHT

ACTIVE

D-U-N-S Number: 87-638-3589
Phone: +1 (480) 333-3000

Address: 2701 E Insight Way, Moved From: 6820 S Harl Ave, Tempe, Az, Chandler, AZ, 85286, United States Of America
Web: www.insight.com
Endorsement: cxperalt@insight.com
Exclude from Portfolio Insight:

Summary

KEY DATA ELEMENTS (Formerly: SCORE BAR)

KDE Name		Current Status	Details
PAYDEX®	↑	78	3 days beyond terms
Delinquency Score	↑	79	Low to Moderate Risk of severe payment delinquency.
Failure Score	↓	44	Moderate Risk of severe financial stress.
D&B Viability Rating		1 2 A A	View More Details
Bankruptcy Found		N	
D&B Rating		5A3	5A indicates 50 million and over, Credit appraisal of 3 is fair

DETAILED TRADE RISK INSIGHT™

Days Beyond Terms
1 Days

3 Months
From Feb-22 to Apr-22

Days Beyond Terms Past 3 months : 1

Low Risk:0 ; High Risk:120+

Dollar-weighted average of 36 payment experiences reported from 13 companies.

PAYDEX® TREND CHART

This Company Industry Benchmark

ALERTS

There are no alerts for this D-U-N-S Number.

OWNERSHIP

Subsidiaries	Branches	Total Members
34	15	250

This company is a Global Ultimate, Domestic Ultimate, Headquarters, Parent.

	Global Ultimate	Domestic Ultimate
Name	INSIGHT ENTERPRISES, INC.	INSIGHT ENTERPRISES, INC.
Country	UNITED STATES	UNITED STATES
D-U-N-S	87-638-3589	87-638-3589
Others	-	-

DELINQUENCY SCORE (Formerly Commercial Credit Score)

Company's Risk Level

LOW-MODERATE

Probability of delinquency over the next 12 months

2.69 %

Past 12 Months

Low Risk

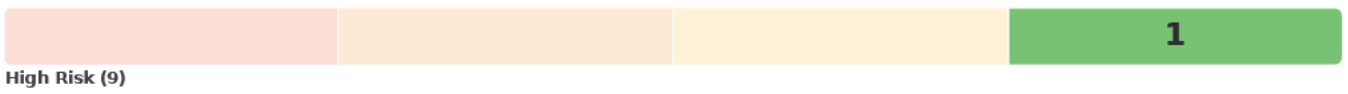
High Risk

D&B PAYDEX - 3 MONTHS

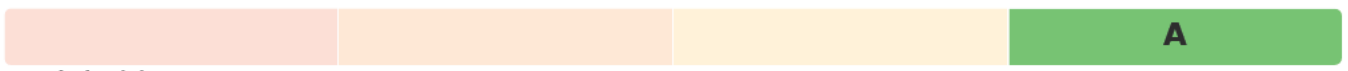
3 days beyond terms

VIABILITY RATING SUMMARY

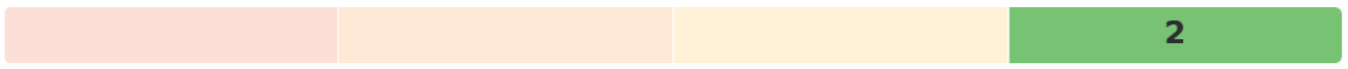
Viability Score



Data Depth Indicator



Portfolio Comparison



Financial Data	Available
Trade Payments	Available: 3+Trade
Company Size	Large: Employees:50+ or Sales: $500K+
Years in Business	Established

COMPANY PROFILE

D-U-N-S 87-638-3589	**Mailing Address** UNITED STATES	**Annual Sales** 9,436,113,000
Legal Form Corporation (US)	**Telephone** +1 (480) 333-3000	**Net Worth** 1,509,227,000
History Record Clear	**Website** www.insight.com	**Employees** 11,006
Date Incorporated 06/04/1991	**Present Control Succeeded** 1988	**Age (Year Started)** 34 Years (1988)
State of Incorporation DELAWARE		**Named Principal** Kenneth T Lamneck, PRES-CEO
Ownership		**Line of Business**

Public: NSIT(NGS)

Computer related services

SIC

73790200

NAICS

541512

Street Address:

2701 E Insight Way, Moved From: 6820 S Harl Ave, Tempe, Az,
Chandler, AZ, 85286,
United States Of America

STOCK PERFORMANCE

Symbol	Last Price	Change	% Change
NSIT	**98.82**	**-2.66 ↓**	**-2.62%**

History		Performance	
Daily High	101.28	Market Cap	3,465,855,062
Daily Low	98.81	P/E:	16.60
52-Week High	111.02	EPS:	5.95
52-Week Low	88.28	Div/Yield	5.95

WEB & SOCIAL POWERED BY FIRSTRAIN

- Royce & Associates LP Has $15.75 Million Holdings in Insight Enterprises, Inc. (NASDAQ:NSIT) MR Modern Readers 23-Apr-2022
- Insight Enterprises, Inc. to Report First Quarter 2022 Financial Results on May 5, 2022 Business Wire, Inc. 21-Apr-2022
- Auckland Council group-buy rattles Microsoft license market Reseller News 19-Apr-2022
- Insight appoints Sumana Nallapati as Chief Information Officer IT Business 18-Apr-2022
- Insight Enterprises, Inc. (NASDAQ:NSIT) Expected to Post Quarterly Sales of $2.41 Billion ETF Daily News 17-Apr-2022
- $2.41 Billion in Sales Expected for Insight Enterprises, Inc. (NASDAQ:NSIT) This Quarter Defenseworld.net 17-Apr-2022
- Insight Enterprises, Inc. (NASDAQ:NSIT) Expected to Post Earnings of $1.60 Per Share WKRB Financial News 15-Apr-2022
- Insight Wins VMware North America 2022 Partner Value Award Business Wire, Inc. 14-Apr-2022
- Zacks Investment Research Downgrades Insight Enterprises (NASDAQ:NSIT) to Hold Defenseworld.net 14-Apr-2022
- Insight Enterprises, Inc. (NASDAQ:NSIT) Expected to Announce Earnings of $1.60 Per Share ETF Daily News 13-Apr-2022

Load More

NOTES

Add Note

No notes is available for this D-U-N-S Number.

The scores and ratings included in this report are designed as a tool to assist the user in making their own credit related decisions, and should be used as part of a balanced and complete assessment relying on the knowledge and expertise of the reader, and where appropriate on other information sources. The score and rating models are developed using statistical analysis in order to generate a prediction of future events. Dun & Bradstreet monitors the performance of thousands of businesses in order to identify characteristics common to specific business events. These characteristics are weighted by significance to form rules within its models that identify other businesses with similar characteristics in order to provide a score or rating.

Dun & Bradstreet's scores and ratings are not a statement of what will happen, but an indication of what is more likely to happen based on previous experience. Though Dun & Bradstreet uses extensive procedures to maintain the quality of its information, Dun & Bradstreet cannot guarantee that it is accurate, complete or timely, and this may affect the included scores and ratings. Your use of this report is subject to applicable law, and to the terms of your agreement with Dun & Bradstreet.

Small Business Risk Insight

ACCOUNT SUMMARIES

Total Current Balance

Total Past Due

Total Past Due Cycle 1

Total Past Due Cycle 2

Total Past Due Cycle 3

Total Past Due Cycle 4

Total Past Due Cycle 5

Total Charge Off Amount

Type	Lender	Date Reported	Open Date	Closed Date	Total Payments	Original Amount/Current Credit Line	Current Balance	Total Current Balance	Total Past Due	Past Due Cycle 1	Past Due Cycle 2	Past Due Cycle 3	Past Due Cycle 4	Past Due Cycle 5	Charge-Off Amount
No data found															

Risk Assessment

D&B RISK ASSESSMENT

OVERALL BUSINESS RISK

HIGH	MODERATE-HIGH	MODERATE	LOW-MODERATE	LOW

Dun & Bradstreet thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD-OF-CONTINUED-OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

MAXIMUM CREDIT RECOMMENDATION

US$ 5,300,000

The recommended limit is based on a moderately low probability of severe delinquency.

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score
Compared to All US Businesses within the D&B Database:

- Level of Risk:**Low Risk**
- Businesses ranked **1** have a probability of becoming no longer viable: **0.2 %**
- Percentage of businesses ranked **1: 0.3 %**
- Across all US businesses, the average probability of becoming no longer viable:**14 %**

Portfolio Comparison
Compared to All US Businesses within the same MODEL SEGMENT:

- Model Segment :**Available Financial Data**
- Level of Risk:**Low Risk**
- Businesses ranked **2** within this model segment have a probability of becoming no longer viable: **0.2 %**
- Percentage of businesses ranked **2** with this model segment: **14 %**
- Within this model segment, the average probability of becoming no longer viable:**0.6 %**

Data Depth Indicator

Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Comprehensive Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. To make the request, click the link below. Note, the company must be saved to a folder before the request can be made.

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

Company Profile:

Company Profile Details:

- Financial Data: **True**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: $500K+**
- Years in Business: **Established: 5+**

A

Financial Data	Trade Payments	Company Size	Years in Business
True	Available: 3+Trade	Large	Established

FAILURE SCORE FORMERLY FINANCIAL STRESS SCORE

44

High Risk (1) Low Risk (100)

- Low proportion of satisfactory payment experiences to total payment experiences
- High proportion of slow payment experiences to total number of payment experiences
- UCC Filings reported
- High number of enquiries to D&B over last 12 months
- Evidence of open judgments

Level of Risk	Raw Score	Probability of Failure	Average Probability of Failure for Businesses in D&B Database	Class
Moderate	**1471**	**0.27 %**	**0.48**	**3**

Business and Industry Trends

△ FAILURE SCORE ⬚ Industry Median Quartile

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms	National %
This Business	44
Region:(MOUNTAIN)	33
Industry:BUSINESS, LEGAL AND ENGINEERING SERVICES	37
Employee range:(500-2300000)	53
Years in Business:(26+)	81

DELINQUENCY SCORE FORMERLY COMMERCIAL CREDIT SCORE

79

High Risk (1) Low Risk (100)

- Higher risk industry based on delinquency rates for this industry
- Proportion of slow payments in recent months
- Proportion of past due balances to total amount owing
- Evidence of open judgments

Level of Risk	Raw Score	Probability of Delinquency	Compared to Businesses in D&B Database	Class
Low-Moderate	**546**	**2.69 %**	**10.2 %**	**2**

Business and Industry Trends

△ DELINQUENCY SCORE ⬚ Industry Median Quartile

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms	National %
This Business	79
Region:(MOUNTAIN)	29

Norms	National %
Industry:BUSINESS, LEGAL AND ENGINEERING SERVICES	37
Employee range:(500-2768886)	76
Years in Business:(26+)	69

D&B PAYDEX

78

High Risk (1) Low Risk (100)

When weighted by amount, Payments to suppliers average 3 days beyond terms

- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median 78
Equals 3 Days Beyond Terms

D&B 3 MONTH PAYDEX

78

High Risk (1) Low Risk (100)

Based on payments collected 3 months ago.
When weighted by amount, Payments to suppliers average 3 days beyond terms

- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median 78
Equals 3 Days Beyond Terms

Business and Industry Trends

7379 - Computer related services

△ PAYDEX ⬚ Industry Lower Quartile ◌ Industry Median Quartile ✳ Industry Upper Quartile

Equals

D&B RATING

Current Rating as of 02/26/2019

Financial Strength
5A : USD 50,000,000 and over in Net Worth or Equity

Risk Indicator
3 : Moderate Risk

Previous Rating

Financial Strength
5A : US$ 50,000,000 and over in Net Worth or Equity

Risk Indicator
2 : Low Risk

History since 02/26/2010

Date Applied	D&B Rating
11/09/2018	5A2
08/15/2018	5A3
08/03/2018	5A2
05/07/2018	5A3
03/02/2018	5A2

Trade Payments

TRADE PAYMENTS SUMMARY (Based on 24 months of data)

Overall Payment Behaviour
3
Days Beyond Terms

Highest Now Owing:
US$ 30,000,000

% of Trade Within Terms
62%

Total Trade Experiences:
90
Largest High Credit:
US$ 30,000,000
Average High Credit:
US$ 701,116

Highest Past Due
US$ 1,000,000

Total Unfavorable Comments :
0
Largest High Credit:
US$ 0

Total Placed in Collections:
0
Largest High Credit:
US$ 0

D&B PAYDEX

78

High Risk (1) Low Risk (100)

When weighted by amount, Payments to suppliers average 3 days beyond terms

- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

D&B 3 MONTH PAYDEX

78

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- Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median 78
Equals 3 Days Beyond Terms

Industry Median 78
Equals 3 Days Beyond Terms

BUSINESS AND INDUSTRY TRENDS

Based on 24 months of data

7379 - Computer related services

△ PAYDEX ⬚ Industry Lower Quartile ◯ Industry Median Quartile ✳ Industry Upper Quartile

	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22	Current 2022
This Business	77	76	77	77	77	78	77	77	78	78	78	78	78	78	78	78	78	78	78	77	77	78	78	78
Industry Quartile																								
Upper	-	80	-	-	80	-	-	80	-	-	80	-	-	80	-	-	80	-	-	80	-	-	80	-
Median	-	78	-	-	79	-	-	78	-	-	78	-	-	78	-	-	78	-	-	78	-	-	78	-
Lower	-	70	-	-	70	-	-	69	-	-	69	-	-	69	-	-	70	-	-	70	-	-	70	-

TRADE PAYMENTS BY CREDIT EXTENDED (Based on 12 months of data)

Range of Credit Extended (US$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	18	US$ 47,850,000	95
50,000 - 99,999	2	US$ 120,000	50
15,000 - 49,999	10	US$ 275,000	63
5,000 - 14,999	13	US$ 105,000	62
1,000 - 4,999	11	US$ 23,000	72
Less than 1,000	15	US$ 4,050	47

TRADE PAYMENTS BY INDUSTRY (BASED ON 24 MONTHS OF DATA)

Collapse All | Expand All

Industry Category	Number of Payment Experiences	Largest High Credit (US$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
27 - Printing, Publishing and Allied Industries	1	10,000	100	0	0	0	0
2711 - Newspaper-print/publ	1	10,000	100	0	0	0	0
35 - Industrial and Commercial Machinery and Computer Equipment	4	2,500	93	7	0	0	0
3579 - Mfg misc office eqpt	3	750	86	14	0	0	0
3585 - Mfg refrig/heat equip	1	2,500	100	0	0	0	0
36 - Electronic and other electrical equipment and components except computer equipment	2	10,000	50	0	0	0	50
3629 - Mfg elect indus equip	1	10,000	0	0	0	0	100
3674 - Mfg semiconductors	1	50	100	0	0	0	0
45 - Transportation by Air	1	100	0	0	0	0	100
4513 - Air courier service	1	100	0	0	0	0	100
47 - Transportation	2	1,000	17	0	33	17	33

Services							
4731 - Arrange cargo transpt	2	1,000	17	0	33	17	33
48 - Communications	7	40,000	59	0	0	41	0
4813 - Telephone communictns	7	40,000	59	0	0	41	0
50 - Wholesale Trade - Durable Goods	16	30,000,000	78	0	7	2	13
5045 - Whol computers/softwr	9	2,000,000	63	0	27	9	1
5065 - Whol electronic parts	5	30,000,000	99	1	0	0	0
5064 - Whol appliances	1	8,000,000	100	0	0	0	0
5063 - Whol electrical equip	1	30,000	50	0	0	0	50
51 - Wholesale Trade - Nondurable Goods	2	10,000	55	0	45	0	0
5113 - Whol service paper	2	10,000	55	0	45	0	0
60 - Depository Institutions	7	1,000,000	100	0	0	0	0
6021 - Natnl commercial bank	7	1,000,000	100	0	0	0	0
61 - Nondepository Credit Institutions	2	750,000	100	0	0	0	0
6153 - Short-trm busn credit	1	750,000	100	0	0	0	0
6159 - Misc business credit	1	20,000	100	0	0	0	0
73 - Business Services	10	1,000,000	26	19	0	0	39
7372 - Prepackaged software	5	250,000	7	61	1	0	31
7373 - Computer system desgn	1	1,000,000	50	50	0	0	0
7374 - Data processing svcs	1	100,000	0	0	0	0	100
7371 - Custom programming	1	100,000	100	0	0	0	0
7359 - Misc equipment rental	1	250	0	0	0	0	100
7389 - Misc business service	1	0	0	0	0	0	0
75 - Automotive Repair, Services and Parking	2	10,000	25	25	25	0	25
7514 - Passenger car rental	2	10,000	25	25	25	0	25
87 - Engineering Accounting Research Management and Related Services	2	50,000	25	0	0	25	0
8734 - Testing laboratory	1	50,000	50	0	0	50	0
8748 - Business consulting	1	0	0	0	0	0	0
91 - Executive Legislative and	2	5,000	100	0	0	0	0

General Government except Finance							
9111 - Executive office	2	5,000	100	0	0	0	0
93 - Public Finance Taxation and Monetary Policy	6	5,000	100	0	0	0	0
9311 - Public finance	6	5,000	100	0	0	0	0
96 - Administration of Economic Programs	1	100	100	0	0	0	0
9611 - Admin economic prgm	1	100	100	0	0	0	0
99 - Nonclassifiable Establishments	4	15,000	100	0	0	0	0
9999 - Nonclassified	4	15,000	100	0	0	0	0

TRADE LINES

Date of Experience	Payment Status	Selling Terms	High Credit (US$)	Now Owes (US$)	Past Due (US$)	Months Since Last Sale
04/22	Pays Promptly	N30	10,000	0	0	1
03/22	Pays Promptly	-	30,000,000	30,000,000	1,000,000	1
03/22	Pays Promptly	-	8,000,000	8,000,000	400,000	1
03/22	Pays Promptly	-	900,000	600,000	0	1
03/22	Pays Promptly	N30	100,000	35,000	0	1
03/22	Pays Promptly	-	100,000	0	0	Between 4 and 5 Months
03/22	Pays Promptly	-	20,000	7,500	100	1
03/22	Pays Promptly	-	15,000	0	0	Between 6 and 12 Months
03/22	Pays Promptly	-	15,000	0	0	Between 6 and 12 Months
03/22	Pays Promptly	-	7,500	7,500	0	1
03/22	Pays Promptly	-	1,000	0	0	Between 4 and 5 Months
03/22	Pays Promptly	-	750	750	0	1
03/22	Pays Promptly	-	250	0	0	Between 6 and 12 Months
03/22	Pays Promptly	N30	50	0	0	Between 4 and 5 Months
03/22	Pays Promptly	-	0	0	0	1
03/22	Pays Prompt to Slow 30+	-	600,000	0	0	1
03/22	Pays Prompt to Slow 30+	-	25,000	10,000	0	1
03/22	Pays Prompt to Slow 30+	-	50	0	0	1
03/22	Pays Prompt to Slow 60+		2,000,000	30,000	30,000	1
03/22	Pays Prompt to Slow 60+	-	10,000	10,000	0	1
03/22	Pays Prompt to Slow 60+	-	10,000	5,000	100	1
03/22	Pays Prompt to Slow 60+	-	500	500	100	1
03/22	Pays Prompt to Slow 90+	N30	700,000	400,000	400,000	Between 2 and 3 Months
03/22	Pays Prompt to Slow 90+	-	25,000	0	0	1
03/22	Pays Prompt to Slow 120+	-	70,000	35,000	30,000	1
03/22	Pays Prompt to Slow 120+	-	30,000	0	0	Between 6 and 12 Months
03/22	Pays Slow 30+	-	100,000	100,000	100,000	1
03/22	Pays Slow 60+	-	2,500	0	0	Between 6 and 12 Months
03/22	Pays Slow 120+	-	100,000	100,000	100,000	-
03/22	Pays Slow 30 120+		10,000	1,000	50	1
03/22	Pays Slow 120+	-	250	250	250	-

Date of Experience	Payment Status	Selling Terms	High Credit (US$)	Now Owes (US$)	Past Due (US$)	Months Since Last Sale
03/22	Pays Slow 120+	-	100	0	0	Between 6 and 12 Months
03/22	-	Cash account	250	0	0	1
03/22	-	Cash account	250	0	0	Between 6 and 12 Months
03/22	-	Cash account	100	0	0	Between 2 and 3 Months
03/22	-	Cash account	100	0	0	1
03/22	-	Cash account	50	0	0	Between 6 and 12 Months
03/22	-	Cash account	50	0	0	1
03/22	-	Cash account	50	0	0	1
03/22	-	Cash account	0	0	0	Between 6 and 12 Months
02/22	Pays Promptly	-	1,000,000	1,000,000	0	1
02/22	Pays Promptly	-	750,000	300,000	0	1
02/22	Pays Promptly	-	500,000	500,000	0	1
02/22	Pays Promptly	-	500,000	500,000	0	1
02/22	Pays Promptly	-	500,000	500,000	0	1
02/22	Pays Promptly	-	100	0	0	Between 6 and 12 Months
02/22	Pays Prompt to Slow 60+	-	40,000	0	0	Between 4 and 5 Months
02/22	Pays Prompt to Slow 90+	-	50,000	50,000	45,000	1
02/22	Pays Prompt to Slow 90+	-	500	0	0	Between 6 and 12 Months
01/22	Pays Promptly	-	5,000	0	0	1
01/22	Pays Promptly	-	2,500	0	0	1
01/22	Pays Slow 60-120+	-	1,000	0	0	Between 6 and 12 Months
12/21	Pays Promptly	-	100	0	0	Between 6 and 12 Months
12/21	-	Cash account	50	0	0	1
11/21	-	Cash account	50	0	0	Between 6 and 12 Months
10/21	-	Cash account	50	0	0	1
09/21	-	Cash account	50	0	0	Between 2 and 3 Months
09/21	-	Cash account	50	0	0	Between 2 and 3 Months
08/21	Pays Promptly	-	20,000	0	0	Between 6 and 12 Months
08/21	Pays Promptly	-	0	0	0	Between 4 and 5 Months
07/21	Pays Promptly	-	5,000	0	0	1
07/21	Pays Promptly	-	5,000	0	0	1
07/21	Pays Promptly	-	2,500	0	0	1
07/21	Pays Promptly	-	2,500	0	0	1
07/21	Pays Slow 60+	-	250	0	0	Between 6 and 12 Months
05/21	Pays Promptly	-	10,000	0	0	Between 2 and 3 Months
05/21	Pays Prompt to Slow 90+	-	40,000	0	0	Between 2 and 3 Months
05/21	Pays Prompt to Slow 90+	-	2,500	0	0	Between 2 and 3 Months
05/21	Pays Prompt to Slow 90+	-	1,000	0	0	Between 2 and 3 Months
05/21	Pays Slow 120+	-	10,000	0	0	Between 6 and 12 Months
05/21	-	Cash account	50	0	0	1
04/21	-	Cash account	50	0	0	1
02/21	Pays Slow 90+	-	100	100	100	-
12/20	Pays Promptly	-	7,500	0	0	Between 6 and 12 Months
12/20	Pays Prompt to Slow 30+	-	45,000	0	0	1
12/20	Pays Slow 30-120+	-	250,000	30,000	20,000	1
09/20	Pays Slow 60+	N30	10,000	0	0	Between 6 and 12 Months
07/20	Pays Promptly	-	2,500	2,500	0	1
05/20	Pays Prompt to Slow 30+	-	1,000,000	0	0	Between 2 and 3 Months
04/20	Pays Promptly	-	2,500	0	0	1

OTHER PAYMENT CATEGORIES

Other Payment Categories	Experience	Total Amount
Cash experiences	18	US$ 1,350
Payment record unknown	1	US$ 1,000
Unfavorable comments	0	US$ 0
Placed for collections	0	US$ 0
Total in D&B's file	90	US$ 48,379,400

Corporate Linkage

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SUBSIDIARIES (DOMESTIC)

Company	City , State	D-U-N-S® NUMBER
ENSYNCH, INCORPORATED	TEMPE , Arizona	05-165-4379
INSIGHT NORTH AMERICA, INC.	TEMPE , Arizona	09-473-3862
SOFTWARE SPECTRUM, INC.	PLANO , Texas	10-259-5865
INSIGHT DIRECT USA, INC.	CHANDLER , Arizona	15-755-2118
PCM, INC.	EL SEGUNDO , California	18-108-7842
INSIGHT TECHNOLOGY SOLUTIONS, LLC	BOWIE , Maryland	05-231-1607
BLUEMETAL ARCHITECTS, INC.	WATERTOWN , Massachusetts	96-586-9675
INSIGHT RECEIVABLES, LLC	BLOOMINGDALE , Illinois	07-849-4005
INSIGHT DIRECT USA, INC.	HANOVER PARK , Illinois	08-113-2421
CALENCE, LLC	TEMPE , Arizona	07-095-9459
INSIGHT DIRECT WORLDWIDE, INC.	TEMPE , Arizona	07-869-3931
INSIGHT GLOBAL FINANCE, INC.	TEMPE , Arizona	82-869-3478
DATALINK HOLDING LLC	TEMPE , Arizona	11-726-0326
DATALINK NEVADA LLC	TEMPE , Arizona	11-726-0329
INSIGHT STADIUM SERVICES, LLC	TEMPE , Arizona	11-727-3767
CALENCE PHYSICAL SECURITY SOLUTIONS, LLC	TEMPE , Arizona	11-726-9176
INSIGHT CONSULTING SERVICES, LLC	MEDFORD , New Jersey	04-749-3391
MV SUB, INC.	TEMPE , Arizona	11-731-3941
CARDINAL SOLUTIONS GROUP-FLORIDA, LLC	TEMPE , Arizona	11-732-0088
CARDINAL SOLUTIONS GROUP-TENNESSEE, LLC	TEMPE , Arizona	11-732-0091
CARDINAL SOLUTIONS GROUP-GEORGIA, LLC	TEMPE , Arizona	11-732-0090
STI ACQUISITION	TEMPE , Arizona	11-731-6884
INSIGHT RECEIVABLES HOLDING, LLC	ADDISON , Illinois	11-739-3170

EN POINTE TECHNOLOGY SALES, LLC	TEMPE , Arizona	11-821-8102
INSIGHT DIRECT PHILIPPINES, LLC	TEMPE , Arizona	11-837-7108

This list is limited to the first 25 subsidiaries.

SUBSIDIARIES (INTERNATIONAL)

Company	City , Country or Region	D-U-N-S® NUMBER
INSIGHT ENTERPRISES UK LIMITED	SHEFFIELD , UNITED KINGDOM	22-049-5803
Insight Holding (Deutschland) GmbH	Garching b. München , GERMANY	32-983-1940
SSI (BRITAIN) LIMITED.	SHEFFIELD , UNITED KINGDOM	37-894-5612
Insight Technology Solutions AG	WALLISELLEN , SWITZERLAND	48-091-3982
INSIGHT TECHNOLOGY SOLUTIONS SAS	VELIZY VILLACOUBLAY , FRANCE	77-614-7852

BRANCHES (DOMESTIC)

Company	City , State	D-U-N-S® NUMBER
INSIGHT ENTERPRISES, INC.	ADDISON , Illinois	80-674-6983
INSIGHT ENTERPRISES, INC.	EASTON , Connecticut	79-766-8824
INSIGHT ENTERPRISES, INC.	ARVADA , Colorado	80-130-8235
INSIGHT ENTERPRISES, INC.	NEW YORK , New York	86-106-4413
INSIGHT ENTERPRISES, INC.	TEMPE , Arizona	07-869-2460
INSIGHT ENTERPRISES, INC.	EDINA , Minnesota	03-670-7575
INSIGHT ENTERPRISES, INC.	COLUMBUS , Ohio	11-655-7789
INSIGHT ENTERPRISES, INC.	EDEN PRAIRIE , Minnesota	11-676-1884
INSIGHT ENTERPRISES, INC.	BAYTOWN , Texas	06-403-5147
INSIGHT ENTERPRISES, INC.	WELLINGTON , Florida	03-451-6918
INSIGHT ENTERPRISES, INC.	MCALLEN , Texas	07-498-1005
INSIGHT ENTERPRISES, INC.	VERNON , Connecticut	01-534-3486
INSIGHT ENTERPRISES, INC.	RALEIGH , North Carolina	11-717-4661
INSIGHT ENTERPRISES, INC.	TAMPA , Florida	11-850-8206
INSIGHT ENTERPRISES, INC.	LEWIS CENTER , Ohio	11-777-4946

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Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	1	0	0	60

	Latest Filing: 12/18/2019	Latest Filing: -	Latest Filing: -	Latest Filing: 04/28/2020

EVENTS

Judgement - Court Judgement

Filing Date	12/18/2019
Filing Number	201911700048CE
Status	Unsatisfied
Date Status Attained	12/18/2019
Received Date	04/24/2020
Award	US$ 12,000
Debtors	INSIGHT ENTERPRISES, INC
Creditors	CITY OF PHILADELPHIA, PHILADELPHIA, PA
Court	PHILADELPHIA MUNICIPAL COURT, PHILADELPHIA, PA

UCC Filing - Continuation

Filing Date	04/28/2020
Filing Number	1156399501214
Received Date	05/04/2020
Original Filing Date	07/10/2015
Original Filing Number	832869600786
Secured Party	KEY EQUIPMENT FINANCE, A DIVISION OF KEYBANK NA, SUPERIOR, CO
Debtors	DATALINK CORPORATION, EDEN PRAIRIE, MN
Filing Office	SECRETARY OF STATE/UCC DIVISION, SAINT PAUL, MN

UCC Filing - Original

Filing Date	08/30/2019
Filing Number	2019 6053479
Received Date	09/27/2019
Collateral	All Assets and proceeds
Secured Party	JPMORGAN CHASE BANK, N. A., AS ADMINISTRATIVE AGENT, CHICAGO, IL
Debtors	INSIGHT ENTERPRISES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Original

Filing Date	05/02/2019
Filing Number	2019 3062739
Received Date	06/04/2019
Collateral	Leased Computer equipment and proceeds
Secured Party	DELL FINANCIAL SERVICES L.L.C., ROUND ROCK, TX
Debtors	INSIGHT ENTERPRISES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Continuation

Filing Date	03/12/2019
Filing Number	1074128301790
Received Date	03/18/2019
Original Filing Date	06/05/2014
Original Filing Number	201436858067
Secured Party	INSIGHT INVESTMENTS, LLC, COSTA MESA, CA
Secured Party	MB FINANCIAL BANK NA, ROSEMONT, IL
Secured Party	US BANK EQUIPMENT FINANCE A DIVISION OF US BANK NATIONAL ASSOCIATION, MARSHALL, MN
Secured Party	US BANK EQUIPMENT FINANCE A DIVISION OF US BANK NATIONAL ASSOCIATION, MARSHALL, MN
Secured Party	WELLS FARGO EQUIPMENT FINANCE INC, MINNEAPOLIS, MN
Debtors	DATALINK CORPORATION, EDEN PRAIRIE, MN
Filing Office	SECRETARY OF STATE/UCC DIVISION, SAINT PAUL, MN

UCC Filing - Continuation

Filing Date	08/10/2017
Filing Number	2017 5301145
Received Date	09/21/2017
Original Filing Date	01/22/2013
Original Filing Number	2013 0262627
Secured Party	BANK ONE, NA, AS AGENT, CHICAGO, IL
Debtors	INSIGHT ENTERPRISES, INC., TEMPE, AZ
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Continuation

Filing Date	11/21/2016
Filing Number	20167206244
Received Date	01/19/2017
Original Filing Date	04/30/2012
Original Filing Number	2012 1663311
Secured Party	WELLS FARGO CAPITAL FINANCE, LLC, AS COLLATERAL AGENT, ENGLEWOOD, CO
Debtors	INSIGHT ENTERPRISES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Continuation

Filing Date	06/08/2016
Filing Number	200614290252
Received Date	07/14/2016
Original Filing Date	07/06/2006
Original Filing Number	200614290252
Secured Party	HEWLETT-PACKARD COMPANY, PALO ALTO, CA

Debtors	INSIGHT CANADA, INC., TEMPE, AZ
Filing Office	SECRETARY OF STATE UCC DIVISION, PHOENIX, AZ

UCC Filing - Original

Filing Date	01/22/2013
Filing Number	2013 0262627
Received Date	02/14/2013
Collateral	Assets including proceeds and products
Secured Party	BANK ONE, NA, AS AGENT, CHICAGO, IL
Debtors	INSIGHT ENTERPRISES, INC., TEMPE, AZ
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Original

Filing Date	04/30/2012
Filing Number	2012 1663311
Received Date	05/24/2012
Collateral	All Assets including proceeds and products
Secured Party	WELLS FARGO CAPITAL FINANCE, LLC, AS COLLATERAL AGENT, ENGLEWOOD, CO
Debtors	INSIGHT ENTERPRISES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

UCC Filing - Continuation

Filing Date	01/25/2011
Filing Number	200614290252
Received Date	02/08/2011
Original Filing Date	07/06/2006
Original Filing Number	200614290252
Secured Party	HEWLETT-PACKARD COMPANY, PALO ALTO, CA
Debtors	INSIGHT CANADA, INC., TEMPE, AZ
Filing Office	SECRETARY OF STATE UCC DIVISION, PHOENIX, AZ

UCC Filing - Amendment

Filing Date	10/02/2008
Filing Number	200614290252
Received Date	11/10/2008
Collateral	Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS
Original Filing Date	07/06/2006
Original Filing Number	200614290252
Secured Party	HEWLETT-PACKARD COMPANY, PALO ALTO, CA
Debtors	INSIGHT CANADA, INC.
Filing Office	SECRETARY OF STATE UCC DIVISION, PHOENIX, AZ

UCC Filing - Original

Filing Date	06/02/2006
Filing Number	011021891
Received Date	06/21/2006
Collateral	Account(s) and proceeds - Computer equipment and proceeds - Business machinery/equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds
Secured Party	BAL GLOBAL FINANCE, LLC, TROY, MI
Secured Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtors	INSIGHT DIRECT USA, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SPRINGFIELD, IL

UCC Filing - Original

Filing Date	06/01/2006
Filing Number	011016448
Received Date	06/21/2006
Collateral	Leased Unspecified
Secured Party	BAL GLOBAL FINANCE, LLC, TROY, MI
Secured Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtors	INSIGHT DIRECT USA, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SPRINGFIELD, IL

UCC Filing - Original

Filing Date	01/10/2006
Filing Number	200614038234
Received Date	02/14/2006
Collateral	AGREEMENTS
Secured Party	WELLS FARGO FINANCIAL LEASING, INC., NEWPORT BEACH, CA
Debtors	INSIGHT DIRECT USA, INC.
Filing Office	SECRETARY OF STATE UCC DIVISION, PHOENIX, AZ

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There may be additional suits, liens, or judgments in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

Special Events

SPECIAL EVENTS

Date	Event Description
04/11/2022	**OFFICER CHANGE: According to published reports, Insight Enterprises announced the appointment of Sumana Nallapati as chief information officer replacing Jeff Shumway.**
04/05/2022	**Business address has changed from 6820 S Harl Ave, Tempe, AZ, 85283 to 2701 E Insight Way, Chandler, AZ, 85286.**

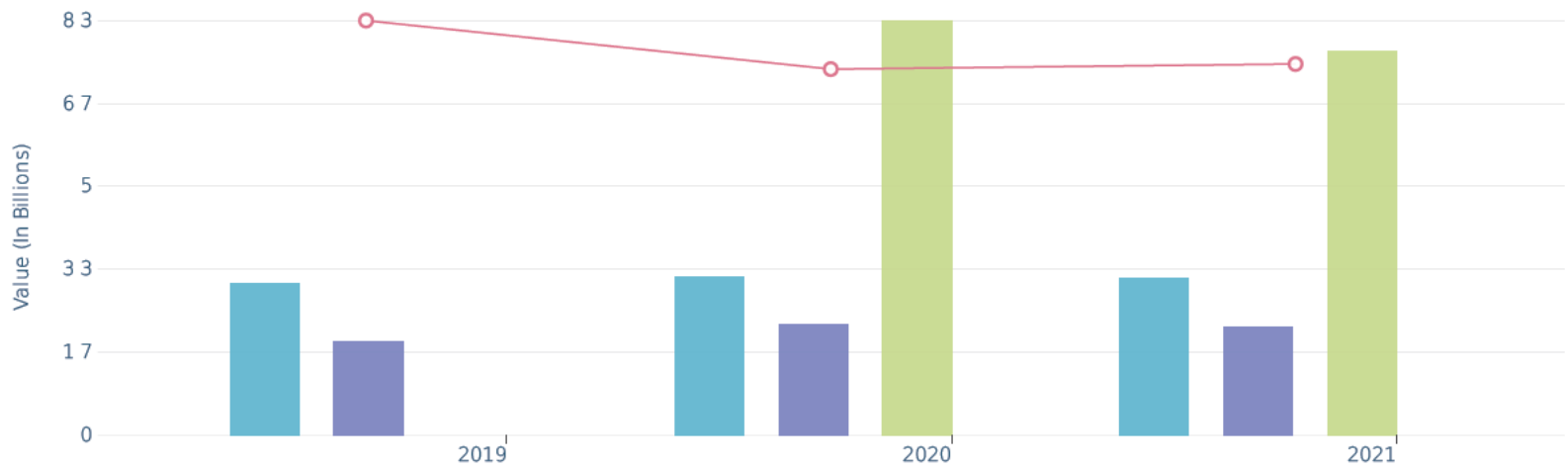
Date	Event Description
02/21/2022	BOARD OF DIRECTORS UPDATE: According to published reports, Insight Enterprises, Inc. announced that it has named Alexander L. Baum as an independent director to its board.
02/10/2022	EARNINGS UPDATE: According to published reports, comparative operating results for the 12 months ended December 31, 2021: Sales of $9,436,113,000, Net Income of $219,345,000; compared to Sales of $8,340,579,000, Net Income of $172,640,000 for the comparable period in the prior year.
11/13/2021	EARNINGS UPDATE: According to published reports, comparative operating results for the 9 months ended September 30, 2021: Sales of $6,870,090,000, Net Income of $157,212,000; compared to Sales of $6,049,264,000, Net Income of $119,252,000 for the comparable period in the prior year.

Financials - D&B

Financials

Source: D&B | Currency: All figures shown in USD unless otherwise stated

FINANCIAL STATEMENT COMPARISON



	Interim Consolidated 03/31/2021	Fiscal Consolidated 12/31/2020	Fiscal Consolidated 12/31/2019	Last 3 years
Current Assets	3,153,693,000	3,176,450,000	3,048,032,000	
Current Liabilities	2,175,072,000	2,227,464,000	1,883,528,000	
Tangible Net Worth	1,383,166,000	1,342,429,000	1,160,318,000	
Sales	-	8,340,579,000	7,731,190,000	
Net Income	-	172,640,000	159,407,000	
Current Ratio	1.45	1.43	1.62	
Working Capital	978,621,000	948,986,000	1,164,504,000	
Other Assets	1,100,914,000	1,134,282,000	1,130,147,000	
Long Term Liabilities	696,369,000	740,839,000	1,134,333,000	

STATEMENT INFORMATION

Source Information	Statement obtained in outside quarters. Statement obtained from Securities and Exchange Commission. Prepared from statement(s) by Accountant: KPMG LLP, Phoenix, Arizona.
Statement Explanation	Explanations: The net worth of this company includes intangibles.

Financials

Source: D&B | Currency: All figures shown in USD unless otherwise stated

BALANCE SHEET

Balance Sheet

Assets

Current Assets	Fiscal 12/31/2021	Fiscal 12/31/2020	Last 2 years
Accounts Receivable	USD 2,936,732,000	USD 2,583,716,000	
Cash	USD 103,840,000	USD 138,753,000	
Other Current Assets	USD 199,638,000	USD 177,927,000	
Inventory	USD 328,101,000	USD 253,297,000	
Total Current Assets	USD 3,568,311,000		

Long Term Assets	Fiscal 12/31/2021	Fiscal 12/31/2020	Last 2 years
Intangible Assets-Net	USD 214,788,000	USD 239,833,000	
Property, Plant, Fixtures & Equipment	USD 176,263,000	USD 148,531,000	
Goodwill	USD 428,346,000	USD 429,757,000	
Other long term assets	USD 301,372,000	USD 282,793,000	
Total Assets	USD 4,689,080,000		

Liabilities

Total Current Liabilities	Fiscal 12/31/2021	Fiscal 12/31/2020	Last 2 years
Accounts Payable-Inventory Fin	USD 311,878,000	-	
Accruals	USD 423,489,000	USD 404,995,000	
Current Portion Of Long Term Debt	USD 36,000	USD 830,000	
Accounts Payable	USD 1,779,854,000	USD 1,460,172,000	
Total Current Liabilities	USD 2,515,257,000		

Long Term Liabilities	Fiscal 12/31/2021	Fiscal 12/31/2020	Last 2 years
ACCUM OTHER COMPREHENSIVE LOSS	(USD 27,094,000)	(USD 15,535,000)	
Other Long Term Liabilities	USD 255,953,000	USD 246,005,000	
Preferred Stock	USD 349,000	-	
Long-Term Debt	USD 361,570,000	USD 416,401,000	
Retained Earnings	USD 1,167,690,000	USD 1,036,413,000	
Additional Paid In Capital / Capital Surplus	USD 368,282,000	USD 361,935,000	
Deferred Income Taxes	USD 47,073,000	USD 33,963,000	
Total Liabilities & Net Worth	USD 4,689,080,000		

PROFIT AND LOSS INFORMATION

Date	Description
12/31/2021	From JAN 01 2021 to DEC 31 2021 annual sales $9,436,113,000; cost of goods sold $7,988,556,000. Gross profit $1,447,557,000; operating expenses $1,115,496,000. Operating income $332,061,000; other income $1,012,000; other expenses $40,516,000; net income before taxes $292,557,000; Federal income tax $73,212,000; net income $219,345,000.
12/31/2020	From JAN 01 2021 to MAR 31 2021 sales $2,193,068,000; cost of goods sold $1,861,594,000. Gross profit $331,474,000; operating expenses $264,450,000. Operating income $67,024,000; other expenses $10,357,000; net income before taxes $56,667,000; Federal income tax $13,499,000. Net income $43,168,000.

Financial Ratios

Source: Edgar | Currency: All figures shown in USD unless otherwise stated

BALANCE SHEET

Solvency Ratios	Fiscal Consolidated 12/31/2021	Fiscal Consolidated 12/31/2020	Fiscal Consolidated 12/31/2019
Current Ratio	1.42	1.43	1.62
Quick Ratio	1.21	1.26	1.39
Current Liabilities to Net Worth (%)	166.66	165.93	162.33

Total Liabilities/Net Worth (%)	210.69	221.11	260.09
Current Liabilities to Inventory (%)	766.61	1,199.82	987
Fixed Assets to Net Worth (%)	11.68	10.88	11.28
Cash Ratio	0.04	0.06	0.06

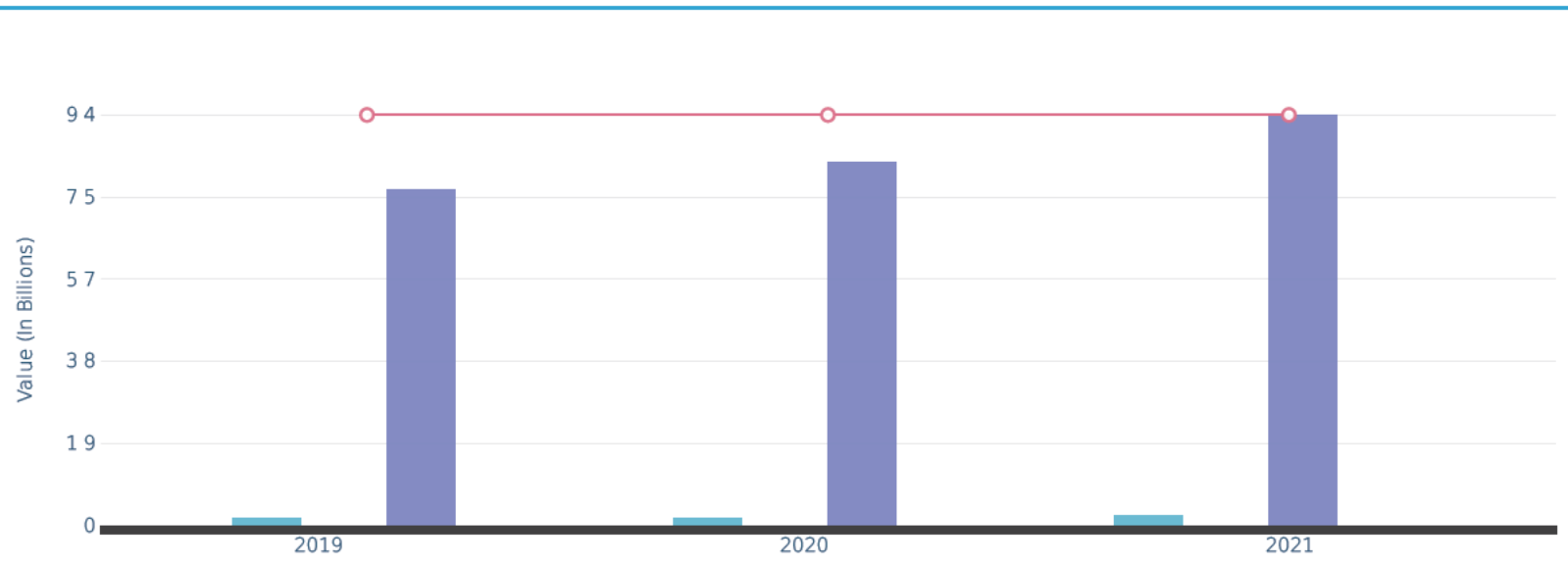
Efficiency Ratios	Fiscal Consolidated 12/31/2021	Fiscal Consolidated 12/31/2020	Fiscal Consolidated 12/31/2019
Accounts Payable to Sales Ratio	0.27	0.27	0.24
Sales to Working Capital Ratio	8.96	8.79	6.64
Sales To Inventory (%)	2,875.98	4,492.64	4,051.29
Assets/Sales	49.69	51.68	54.04
ROCE (%)	15.32	12.96	10.47

Profitability Ratios	Fiscal Consolidated 12/31/2021	Fiscal Consolidated 12/31/2020	Fiscal Consolidated 12/31/2019
Return On Net Worth (%)	14.53	12.86	13.74
Return on Assets (%)	4.68	4	3.82
Return on Sales (%)	3.53	3.24	3.11
Gross Profit Margin (%)	15.34	15.59	14.72
Operating Margin (%)	3.52	3.26	3.11
Pre-Tax Profit Margin (%)	3.1	2.74	2.74
Profit Margin (%)	2.32	2.07	2.06
Pre-Tax Return on Equity (%)	19.38	17.02	18.25
After Tax Return on Equity (%)	14.53	12.86	13.74
Operating Income to Interest Ratio	8.2	6.53	8.45

Leverage Ratios	Fiscal Consolidated 12/31/2021	Fiscal Consolidated 12/31/2020	Fiscal Consolidated 12/31/2019
EBITDA to EBIT Ratio	1.22	1.3	1.22
Debt to Income Ratio	14.5	17.19	18.93
Debt to Equity Ratio	2.11	2.21	2.6
Equity Ratio (%)	32.19	31.14	27.77
Interest Coverage Ratio	8.22	6.49	8.43
Interest Coverage to EBITDA Ratio	10.01	8.46	10.29

Income Statement

Source: Edgar | Currency: All figures shown in USD unless otherwise stated



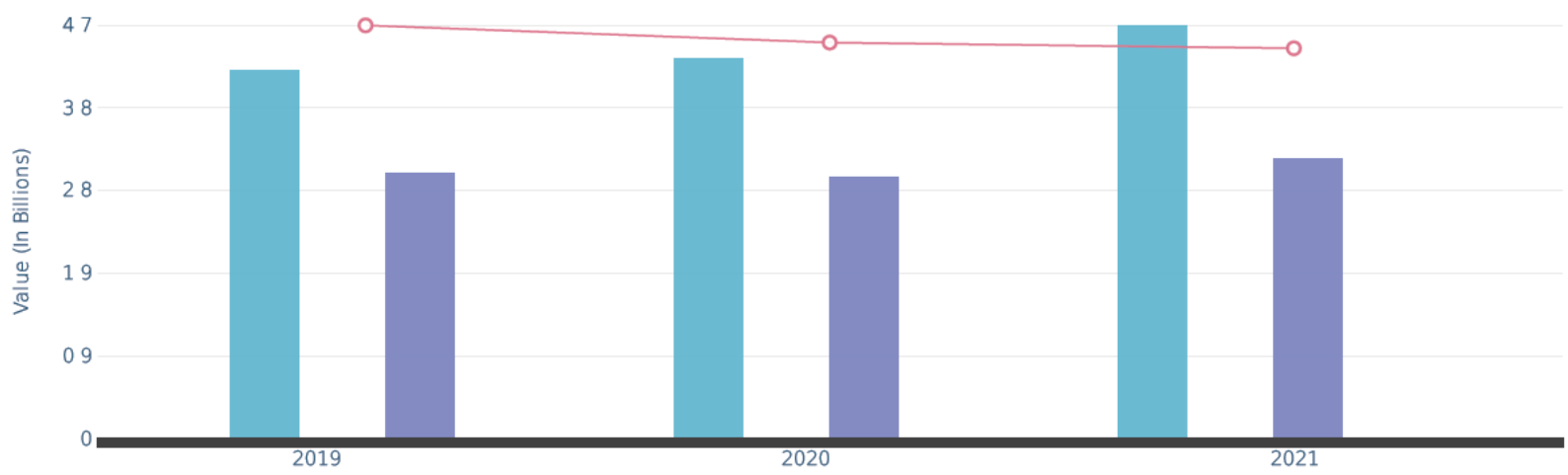
	Interim 12/31/2021	Interim 12/31/2020	Interim 12/31/2019	Last 3 years
Sales (Revenue)	9,436,113,000	8,340,579,000	7,731,190,000	
Cost of Revenue	7,988,556,000	7,040,637,000	6,593,092,000	
Gross Profit	1,447,557,000	1,299,942,000	1,138,098,000	
Sales and General Admin	1,117,130,000	1,013,765,000	880,737,000	
Research and Development Expense	-	-	-	-
Non-Recurring Expenses	(1,634,000)	14,602,000	16,767,000	
Other Operating Items	-	-	-	-

Operating Income	332,061,000	271,575,000	240,594,000	
Net Total Other Income and Expenses	1,012,000	(1,529,000)	(400,000)	
Earnings Before Interest and Taxes	333,073,000	270,046,000	240,194,000	
Interest Expense	40,516,000	41,594,000	28,478,000	
Earnings Before Tax	292,557,000	228,452,000	211,716,000	
Income Tax Expense	73,212,000	55,812,000	52,309,000	
Equity Earnings or Loss	-	-	-	-
Minority Interest Expense	-	-	-	-
Net Income from Continuing Operations	219,345,000	172,640,000	159,407,000	
Discontinued Operations	-	-	-	-
Effect of Accounting Changes	-	-	-	-
Extraordinary Items	-	-	-	-
Net Income	219,345,000	172,640,000	159,407,000	
Preferred Stocks & Other Adjustments	-	-	-	-
Net Income Applicable to Common Shares	219,345,000	172,640,000	159,407,000	

Balance Sheet

Source: Edgar | Currency: All figures shown in USD unless otherwise stated

FINANCIAL STATEMENT COMPARISON



Assets	Interim 12/31/2021	Interim 12/31/2020	Interim 12/31/2019	Trends
Cash and Cash Equivalents	103,840,000	128,313,000	114,668,000	
Short Term Investments	-	-	-	-
Net Trade Receivables	2,936,732,000	2,685,448,000	2,511,383,000	
Inventory	328,101,000	185,650,000	190,833,000	
Other Current Assets	199,638,000	177,039,000	231,148,000	
Total Current Assets	3,568,311,000	3,176,450,000	3,048,032,000	
Fixed Assets	176,263,000	146,016,000	130,907,000	
Long Term Investments	-	-	-	-
Deferred Long Term Asset Charges	-	-	-	-
Other Assets	301,372,000	311,983,000	305,507,000	
Goodwill	428,346,000	429,368,000	415,149,000	
Total Assets	4,689,080,000	4,310,732,000	4,178,179,000	
Accumulated Amortization	-	-	-	-
Intangible Assets	214,788,000	246,915,000	278,584,000	

Liabilites	Interim 12/31/2021	Interim 12/31/2020	Interim 12/31/2019	Trends
Accounts Payable	2,515,221,000	2,226,359,000	1,881,837,000	
Short Term and Current Long Term Debt	36,000	1,105,000	1,691,000	
Other Current Liabilities	-	-	-	-
Total Current Liabilities	2,515,257,000	2,227,464,000	1,883,528,000	
Long Term Debt	361,570,000	437,581,000	857,673,000	
Deferred Long Term Liability	47,073,000	33,209,000	44,633,000	

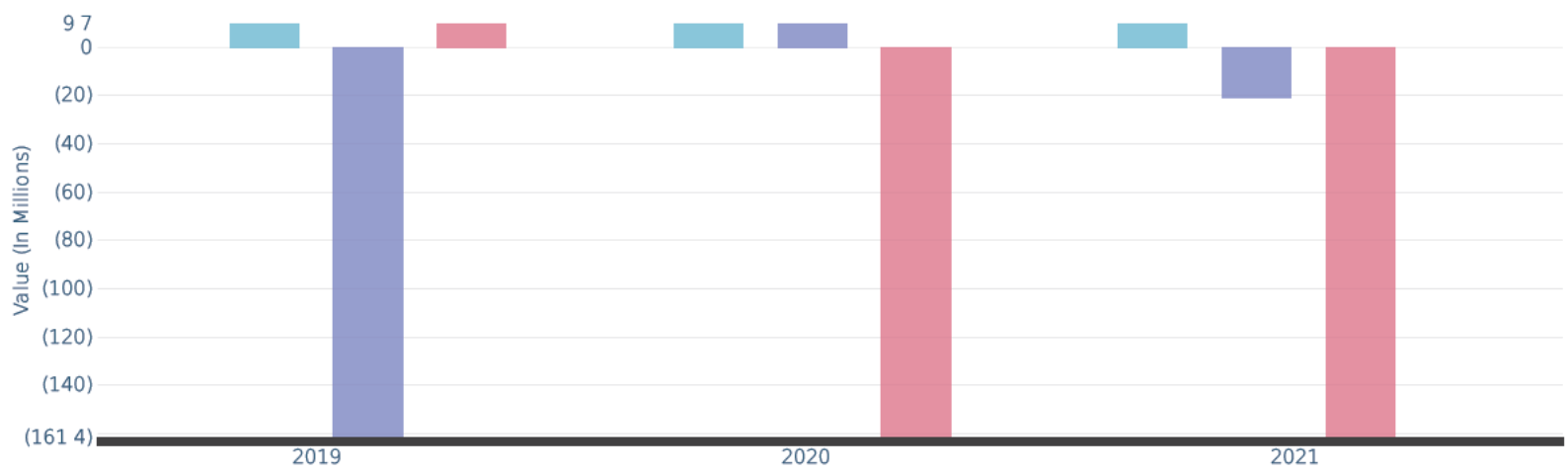
Charges				
Negative Goodwill	-	-	-	-
Minority Interest	-	-	-	-
Other Liabilities	255,953,000	270,049,000	232,027,000	
Misc Stocks, Options & Warrants	-	-	-	-
Total Liabilities	3,179,853,000	2,968,303,000	3,017,861,000	

Shareholder's Equity	Interim 12/31/2021	Interim 12/31/2020	Interim 12/31/2019	Trends
Preferred Stocks	0	0	0	-
Common Stocks	349,000	351,000	353,000	
Retained Earnings	1,167,690,000	993,245,000	841,097,000	
Treasury Stocks	-	-	-	-
Capital Surplus	368,282,000	364,288,000	357,032,000	
Other Equity	(27,094,000)	(15,455,000)	(38,164,000)	
Total Equity	1,509,227,000	1,342,429,000	1,160,318,000	

Cash Flow

Source: Edgar | Currency: All figures shown in USD unless otherwise stated

CASH FLOW



	Interim 12/31/2021	Interim 12/31/2020	Interim 12/31/2019	Last 3 years
Depreciation	72,296,000	81,777,000	52,861,000	
Net Income Adjustments	34,662,000	20,916,000	33,402,000	
Changes in Liabilities	293,458,000	204,452,000	118,978,000	
Changes in Accounts Receivables	289,009,000	132,599,000	118,971,000	
Changes in Inventories	148,941,000	(1,029,000)	(11,944,000)	
Changes in Other Operating Activities	18,100,000	(7,367,000)	129,745,000	
Net Cash Flows - Operating Activities	163,711,000	355,582,000	127,876,000	
Capital Expenditures	52,079,000	24,184,000	69,086,000	
Investments	-	-	-	-
Other Cash Flows from Investing Activities	31,005,000	33,890,000	(664,287,000)	
Net Cash Flows - Investing Activities	(21,074,000)	9,706,000	(733,373,000)	
Dividends Paid	-	-	-	-
Sale and Purchase of Stock	(50,000,000)	(25,000,000)	6,541,000	
Net Borrowings	(87,000,000)	(431,384,000)	697,221,000	
Other Cash Flows from Financing Activities	(10,030,000)	(8,661,000)	(9,396,000)	
Net Cash Flows - Financing Activities	(161,385,000)	(361,791,000)	577,587,000	
Effect of Exchange Rate	(5,857,000)	10,788,000	(86,000)	
Change in Cash and Cash Equivalents	(24,605,000)	14,285,000	(27,996,000)	

Company Profile

COMPANY OVERVIEW

D-U-N-S
87-638-3589

Legal Form
Corporation (US)

History Record
Clear

Date Incorporated
06/04/1991

Business Commenced On
1988

State of Incorporation
DELAWARE

Ownership
Public: NSIT(NGS)

Mailing Address
UNITED STATES

Telephone
+1 (480) 333-3000

Website
www.insight.com

Present Control Succeeded
1988

SIC
73790200

NAICS
541512

Annual Sales
US$ 9,436,113,000

Net Worth
US$ 1,509,227,000

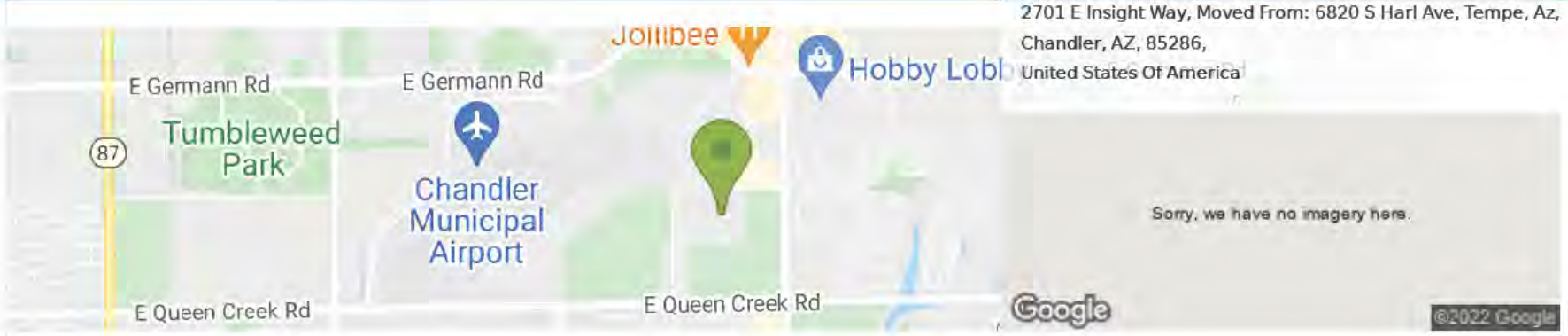
Employees
11,006

Age (Year Started)
34 Years(1988)

Named Principal
Kenneth T Lamneck, PRES-CEO

Line of Business
Computer related services

Street Address:
2701 E Insight Way, Moved From: 6820 S Harl Ave, Tempe, Az,
Chandler, AZ, 85286,
United States Of America



BUSINESS REGISTRATION

Corporate and business registrations reported by the secretary of state or other official source as of: 2012-04-21
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name	INSIGHT ENTERPRISES, INC.
Corporation Type	Corporation (US)
State of Incorporation	DELAWARE
Date Incorporated	06/04/1991
Registration ID	2264818
Registration Status	STATUS NOT AVAILABLE
Filing Date	06/04/1991
Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION

Registered Agent

Name	CORPORATION SERVICE COMPANY
Address	2711 CENTERVILLE ROAD SUITE 400, WILMINGTON, DE, 198080000

PRINCIPALS

Officers

KENNETH T LAMNECK, PRES-CEO+
TIMOTHY A CROWN, NON EXEC CHB+
GLYNIS A BRYAN, CFO
RACHAEL BERTRANDT, CAO-GLOBAL CORP CONTRL
SAMUEL C COWLEY, SR V PRES-GENERAL COUNSEL-SEC
SUMANA NALLAPATI, CIO

Directors

DIRECTOR(S): The officers identified by (+) and Richard E Allen, Bruce W Armstrong, Linda M Breard, Catherine Courage, Anthony A Ibarguen, Kathleen S Pushor, Girish Rishi and Alexander L Baum.

COMPANY EVENTS

The following information was reported on: 04/11/2022

The Delaware Secretary of State's business registrations file showed that Insight Enterprises, Inc. was registered as a Corporation on June 4, 1991, under the file registration number 2264818.

Business started 1988.

The company (Insight) began operations in Arizona in 1988, incorporated in Delaware in 1991 and completed its initial public offering (IPO) in 1995. The company was formerly known as Insight Distribution Network, Inc.

The company's common stock is traded on The NASDAQ Global Select Market under the symbol "NSIT". As of February 12, 2021, there were 46 stockholders of record. As of March 15, 2021, those shareholders identified by the company as beneficially owning 5% or more of the outstanding shares were: BlackRock, Inc. (16.50%); FMR LLC (15.00%); The Vanguard Group (10.63%); and Dimensional Fund Advisors LP (7.30%). As of the same date, officers and directors as a group beneficially owns 1.94% of the outstanding shares.

RECENT EVENT.

On August 30, 2019, the company completed its acquisition of PCM, Inc. acquiring 100% of the issued and outstanding shares of PCM for a cash purchase price of $745,562,000, which included cash and cash equivalents acquired of $84,637,000 and the payment of PCM's outstanding debt.

KENNETH T LAMNECK. Director since 2010. He was appointed President and CEO of the company effective January 2010.

TIMOTHY A CROWN. Director since 1994. He assumed the position of Non-Executive Chair of the Board in November 2004. He is a co-founder of the company.

GLYNIS A BRYAN. She joined the company in December 2007 as the company's CFO.

JEFFERY SHUMWAY. He served as the company's Chief Information Officer (CIO). He joined the company September 2005 as a consulting information systems analyst. He held various positions of increasing responsibility at the company including Vice President of Application Development from August 2010 to September 2017 and Senior Vice President of Global IT Operations from October 2017 until May 2019, when he was promoted to Global CIO.

RACHAEL A BERTRANDT CRUMP. She joined Insight in December 2016 as Vice President of Finance, Controller - North America and was appointed Principal Accounting Officer (CAO) and Global Corporate Controller in September 2018. She is a CPA. Prior to joining Insight, she served as the Senior Director Controller, Global Accounting at Amkor Technology, Inc. from 2006 to 2016.

SAMUEL C COWLEY. He joined the company in June 2016 as Senior Vice President and General Counsel. Prior to joining Insight, he served as General Counsel and Vice President, Business Development of Prestige Brands Holdings, Inc. from February 2012 to June 2016. He previously served as Executive Vice President, Business Development and General Counsel of Matrixx Initiatives, Inc. and Executive Vice President and General Counsel of Swift Transportation Co., Inc.

RICHARD E ALLEN. Director since 2012. He served at J.D. Edwards & Company from 1985 to 2004, most recently as the Executive Vice President, Finance and Administration.

BRUCE W ARMSTRONG. Director since 2016. Since 2015, he has served as an Operating Partner at Khosla Ventures.

LINDA M BREARD. Director since 2018. She is a CPA. From February 2017 to July 2017, she served as the Executive Vice President and CFO of Kaiser Foundation Health Plan of Washington.

CATHERINE COURAGE. Director since 2016. Since October 2016, she has served as the Vice President of Experience for Ads and Commerce at Google.

ANTHONY A IBARGUEN. Director since 2008. He has served as CEO of Quench USA, Inc., since October 2010.

KATHLEEN S PUSHOR. Director since 2005. She has operated an independent consulting practice since June 2009.

GIRISH RISHI. Director since 2017. He is CEO of Blue Yonder.

ALEXANDER L BAUM. Antecedents are unknown.

SUMANA NALLAPATI. Antecedents are unknown.

ANNOUNCED BUSINESS MOVE: On November 1, 2019, the company completed the purchase of real estate in Chandler, Arizona for approximately $48,000,000 that it intends to use as its global corporate headquarters. The property contains a building and some infrastructure in place that the company expects will be ready for its use in 2022.

Business address has changed from 6820 S Harl Ave, Tempe, AZ, 85283 to 2701 E Insight Way, Chandler, AZ, 85286.

BUSINESS ACTIVITIES AND EMPLOYEES

The following information was reported on: 04/11/2022

Business Information

Trade Names	INSIGHT
Description	The company provides information technology hardware, software, and services solutions. It provides solutions to gain insights to network enabled devices, and spots patterns and trends through mass analysis; custom applications to help clients create disruption; custom-developed mobile, cloud, and IoT applications; and custom-developed solutions to help clients review actionable insights within their data, including artificial intelligence for prediction, optimization, cognitive, and vision services. The company also offers various services, such as hybrid cloud, migration and consolidation, workload-platform alignment, converged/hyper converged solutions, and software-defined data center; data platform modernization services; integrated network and security solutions; and consulting, professional, managed, and support services. In addition, it sources, procures, stages, configures, integrates, tests, refurbishes, and redeploys IT products spanning endpoints to infrastructure; and offers software life cycle, and hardware warranty and software maintenance services. Further, the company provides desktop, notebook, tablet, and mobile devices coupled with cloud-based productivity solutions; workplace services, including virtual technical support, remote service desk and automated self-service solutions; and procures, stages, provides, manages, and disposes hardware assets. Additionally, it sells hardware and software products. Terms are cash and Net 30 days. Sells to commercial concerns. Territory : International.
Employees	11,006 which includes officer(s). Undetermined employed here.

Business Information	
Financing Status	Secured
Financial Condition	Fair
Seasonality	The company experience some seasonal trends in its sales of IT hardware, software and services. For example: software sales are typically higher in the company's second and fourth quarters, particularly the second quarter. Business clients, particularly larger enterprise businesses in the United States, tend to spend more in the company's fourth quarter and less in the first quarter; sales to the federal government in the United States are often stronger in the company's third quarter, while sales in the state and local government and education markets are stronger in the company's second quarter. Sales to public sector clients in the United Kingdom are often stronger in the company's first quarter. These trends create overall seasonality in its consolidated results such that sales and profitability are expected to be higher in the second and fourth quarters of the year.
Facilities	Occupies premises in a building.

Related Concerns

SIC/NAICS Information

Industry Code	Description	Percentage of Business
7379	Computer related services	-
73790200	Computer related consulting services	-
50650202	Electronic tubes: receiving and transmitting, or industrial	-
50650200	Communication equipment	-
50450100	Computer peripheral equipment	-

NAICS Codes	NAICS Description
541512	Computer Systems Design Services
423690	Other Electronic Parts and Equipment Merchant Wholesalers
423690	Other Electronic Parts and Equipment Merchant Wholesalers
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

GOVERNMENT ACTIVITY

Activity Summary	
Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No

Your Information

Record additional information about this company to supplement the D&B information.

> Note: Information entered in this section will not be added to D&B's central repository and will be kept private under your user ID. Only you will be able to view the information.

In Folders: View

Account Number	Endorsement/Billing Reference *	Sales Representatives
	robert.yellowhair@insight.com	
Credit Limit	**Total Outstanding**	
0	0	

Last Login : 04/26/2022 07:07:01 AM

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OMNIA Partners, Public Sector Cooperative Purchasing Organization

Insight PUBLIC SECTOR

Appendix E - Marketing Collateral

Why Insight and OMNIA Partners?

At Insight Public Sector, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. Our strong supply chain optimization and workplace solutions combined with our data center transformation expertise and modernized applications keep business running, foster flexible work environments and put you at the forefront of innovation.

- Exclusive access to low pricing through the public sector contracts
- Experienced IT specialists ready to help
- Strong client relationships that support your entire IT lifecycle
- Customized solutions that drive efficiency and reduce costs
- Flexible, convenient ways to manage technology through leasing

Official contract:

Technology Products, Services, Solutions, and Related Products and Services

Contract number:

4400006644

Start date:

May 1, 2016

Current end date:

April 30, 2023

Competitively solicited through Fairfax County, VA (Lead Public Agency)

How our OMNIA Partners contract helps your organization

As a contract holder in the OMNIA Partners (formerly U.S. Communities) portfolio, Insight is uniquely positioned to sell both technology products and IT services, including solutions from Apple, Cisco, Citrix, Commvalut, Dell EMC, Hewlett Packard Enterprise, HP Inc., Microsoft, Lenovo, NetApp, Panasonic, Symantec, Veritas and VMware.

By taking advantage of our competitively solicited contract for Technology Products, Services, Solutions, and Related Products and Services available through OMNIA Partners, you're assured our best available price on our full portfolio of products and solutions.

- Save time and money with no user fees or comparison shopping.
- Eliminate duplicated efforts by countless agencies.
- Leverage economies of scale with no minimum purchase requirements.

Insight Public Sector: The perfect partner for government

Modern Work-place	Intelligent Edge	Modern Apps	Data and AI	Modern Infrastructure	Cybersecurity
Modern endpoint provisioning & management	Artificial intelligence	Align business with defined framework	AI-enhanced workflow management	Automation management	Carrier and connectivity services
Product Lifecycle services	Internet of Things (IoT)	Agile development cycle	Automate repetitive work	As a Service and Storage	Community wireless broadband
End user support	Insight Connected Platform	Optimize operations	Onboard data	Converged and Hyperconverged infrastructure (CI/HCI)	Digital architecture acceleration program
Adoption & employee experience	Computer vision		Reduce waste with real-time analytics	Hybrid Cloud	Software-defined data center
UCaaS & CCaaS				Platform migration and consolidation	Selling security toolkit

About OMNIA Partners

OMNIA Partners, Public Sector, is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Its immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Through the economies of scale created by OMNIA Partners, participants now have access to an extensive portfolio of competitively solicited and publicly awarded agreements. The lead agency contracting process continues to be the foundation on which the organization is founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education and K–12 education organizations, as well as nonprofits.

For more information, visit omniapartners.com/publicsector.

About Insight Public Sector

Insight Public Sector is proud to have served public entities for more than 20 years. We offer hardware and software from the world's leading manufacturers and publishers, in addition to advanced IT services and solutions.

Our mission is simple: to assist state, local and federal government agencies, educational institutions, public safety entities and nonprofit organizations in leveraging technology to cost-effectively deliver on their mission to the public.

To learn more ways Insight can help you deliver on your mission to the public, contact us at 800.546.0578 or omnia@insight.com. You can also visit IPS.insight.com/omnia.

Case Study

U.S. County Brings Free Public Wi-Fi to More Than 30,000+ Rural, Low-Income Students and Workers

The client

A county government in a Southern U.S. state was facing extreme pressure to complete a Wi–Fi project by Dec. 31, 2020 (the deadline for CARES Act Funds spending). The county shortened the procurement cycle by avoiding a full RFP, and instead, they leveraged Insight Public Sector's existing OMNIA Partners contract — saving an estimated four weeks of time.

The challenge: Narrowing the digital divide at a critical time

As the COVID-19 pandemic has swept through the country, various regions and demographics have been hit harder than others. The county had received critical funding as a part of federal government aid and needed to apply these funds strategically to navigate its most pressing challenges.

Each city within the county had claimed its portion of the federal aid to support its citizens; however, residents located outside of city limits had a different set of challenges. Unlike city dwellers, the county's rural population lacked internet access and is generally living on the less privileged side of the so-called digital divide.

As a result of the pandemic and social distancing guidelines, the county needed to embrace both remote work and distance education. But without proper internet access at home, launching these initiatives proved to be a daunting challenge.

Industry:

Government

Insight provided:

- Multilayered network design
- Planning and deployment of a reliable wireless network
- Electrical remediation services and tower construction
- Ongoing network monitoring and maintenance
- Professional services

Three layer network approach:

1. Fiber and wireless pointto-point (PTP) equipment connects base stations
2. Wireless Point-to-MultiPoint (PTMP) extends connectivity to the street level.
3. Wi-Fi mesh nodes with rooftop mesh access points (RAPs) and mesh access points (MAPs) extend to the client level.

The solution: A multiphased approach and multilayered network with ongoing expert support

The county requested Insight propose a solution for strategy, design and deployment of a free public internet access Wi-Fi network across several precincts. The Insight Cloud + Data Center Transformation (CDCT) team, in collaboration with SmartWAVE, was selected to help the county with this large-scale and time-sensitive project.

As of August 2020, the Insight services team is in the process of multiphased project delivery planned to occur over a couple of months. This includes planning, design, electrical remediation, and tower construction and installation. Each phase addresses the core and access network and wireless network, including radio frequency (RF) analysis and field site surveying. The new multivendor network is comprised of Cisco, Palo Alto Networks and Ruckus® wireless mesh.

Our team is also providing the county with three years of ongoing support services to respond to issues as they arise and maintain the network for peak performance. This includes monitoring, data analytics, optimization, software updates and engineering support.

The result: Broad, free internet access to support education and remote work

Through working with Insight and SmartWAVE, the county can provide free public Wi-Fi internet access to more than 30,000 students and teleworkers. The network design has built-in safety and compliance features to ensure user and business data and privacy are protected.

Our three-layer network design leveraged as much existing infrastructure as possible — water tanks, light and telephone poles — to expedite services delivery and control costs. Insight's engineering services will help the county continue to deliver reliable, secure internet access to residents in need for years to come.

About Insight Public Sector

At Insight Public Sector, we help organizations of all sizes navigate complex challenges through our four key solution areas: Digital Innovation, Cloud + Data Center Transformation, Connected Workforce and Supply Chain Optimization. With deep expertise and end-to-end capabilities, we'll help you manage today's priorities and prepare for tomorrow's needs.

About OMNIA Partners

OMNIA Partners is a leading group purchasing organization (GPO) in procurement and supply chain management. Comprised of four subsidiaries: Corporate United, Prime Advantage, National IPA and U.S. Communities, OMNIA Partners serves over 35 industries in both the private and public sector.

Benefits:

Free public Wi-Fi access to
30,000+
students and remote workers

Secure, wireless network design

Cost-effective solution leveraging existing infrastructure

Eliminates aspects of the growing digital divide at an important time

Well-maintained and optimized network through an expert support team

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BID SUBMITTAL FORM

SUBMIT BID/PROPOSAL TO:
Cobb County Purchasing Department
122 Waddell Street NE
Marietta, GA 30060

BID/PROJECT NUMBER: 23-6692
Request for Proposals
Technology Product Solutions and Related Services
Cobb County Purchasing Department

DELIVERY DEADLINE: OCTOBER 13, 2022 BEFORE 12:00 (NOON) EST
(NO BIDS/PROPOSALS WILL BE ACCEPTED AFTER THIS DEADLINE).

Bid Opening Date: October 13, 2022 @ 2:00 P.M. in the Cobb County Purchasing Department, 122 Waddell Street NE, Marietta, Georgia, 30060.

BUSINESS NAME AND ADDRESS INFORMATION:

Company name: Insight Public Sector, Inc.

Contact name: Erica Falchetti

Company address: 13755 Sunrise Valley Drive, Suite #750, Herndon, VA 20171

E-mail address: Erica.Falchetti@Insight.com

Phone number: 480.333.3071 **Fax number:** 480.760.9488

NAME AND OFFICIAL TITLE OF OFFICER GUARANTEEING THIS QUOTATION:

Lisanne Steinheiser — Global Compliance Officer
(PLEASE PRINT/TYPE) NAME — TITLE

SIGNATURE OF OFFICER ABOVE: _____
(SIGNATURE)

TELEPHONE: 480.333.3012 FAX: 480.760.9488

BIDDER WILL INDICATE TIME PAYMENT DISCOUNT: Not Applicable

BIDDER SHALL INDICATE MAXIMUM DELIVERY DATE (UNLESS OTHERWISE SPECIFIED IN BID SPECIFICATIONS)
Will be communicated to end user at time of order placement.

Bids received after the date and time indicated will not be considered. Cobb County reserves the right to reject any and all bids, to waive informalities, to reject portions of the bid, to waive technicalities and to award contracts in a manner consistent with the county and the laws governing the state of Georgia.

The enclosed (or attached) bid is in response to Bid Number **23-6692**; is a firm offer, **as defined by section O.C.G.A. (s) 11-2-205 of the code of Georgia (Georgia laws 1962 pages 156-178),** by the undersigned bidder. This offer shall remain open for acceptance for a period of 90 calendar days from the bid opening date, as set forth in this invitation to bid unless otherwise specified in the bid documents.

Cobb County...Expect the Best!

REQUEST FOR PROPOSALS

Sealed Bid # 23-6692
Technology Product Solutions and Related Services
Cobb County Purchasing Department

Bid Opening Date: October 13, 2022

Pre-Proposal Meeting via WebEx: September 14, 2022 at 3:00 PM Eastern
Join from meeting link
https://cobbcounty.webex.com/cobbcounty/j.php?MTID=m6334e0c9e0f46364cc2157383bc375a6
Meeting number (access code): 2317 292 4027
Meeting password: fxZKmmi3p93
Join by phone
+1-415-655-0004 US Toll

Proposals Are Received in the Cobb County Purchasing Department
122 Waddell Street NE
Marietta, GA 30060

Before 12:00 (Noon) By the Bid Opening Date

Proposal Will Be Opened in the Cobb County Purchasing Department at 2:00 pm
122 Waddell Street NE
Marietta, GA 30060

VENDORS ARE REQUIRED TO SUBMIT THE ORIGINAL, TWO (2) COPIES & TEN (10) FLASH DRIVES OF BID
(UNLESS OTHERWISE SPECIFIED IN BID SPECIFICATIONS)

NAME: Insight Public Sector, Inc.

ADDRESS: 13755 Sunrise Valley Drive, Suite #750, Herndon, VA 20171

REPRESENTATIVE: Erica Falchetti

PHONE: 480.333.3071 FAX: 480-760.9488

E-MAIL Erica.Falchetti@Insight.com

NOTE: The Cobb County Purchasing Department will not be responsible for the accuracy or completeness of the content of any Cobb County Invitation to Bid or Request for Proposal or subsequent addenda thereto received from a source other than the Cobb County Purchasing Department.

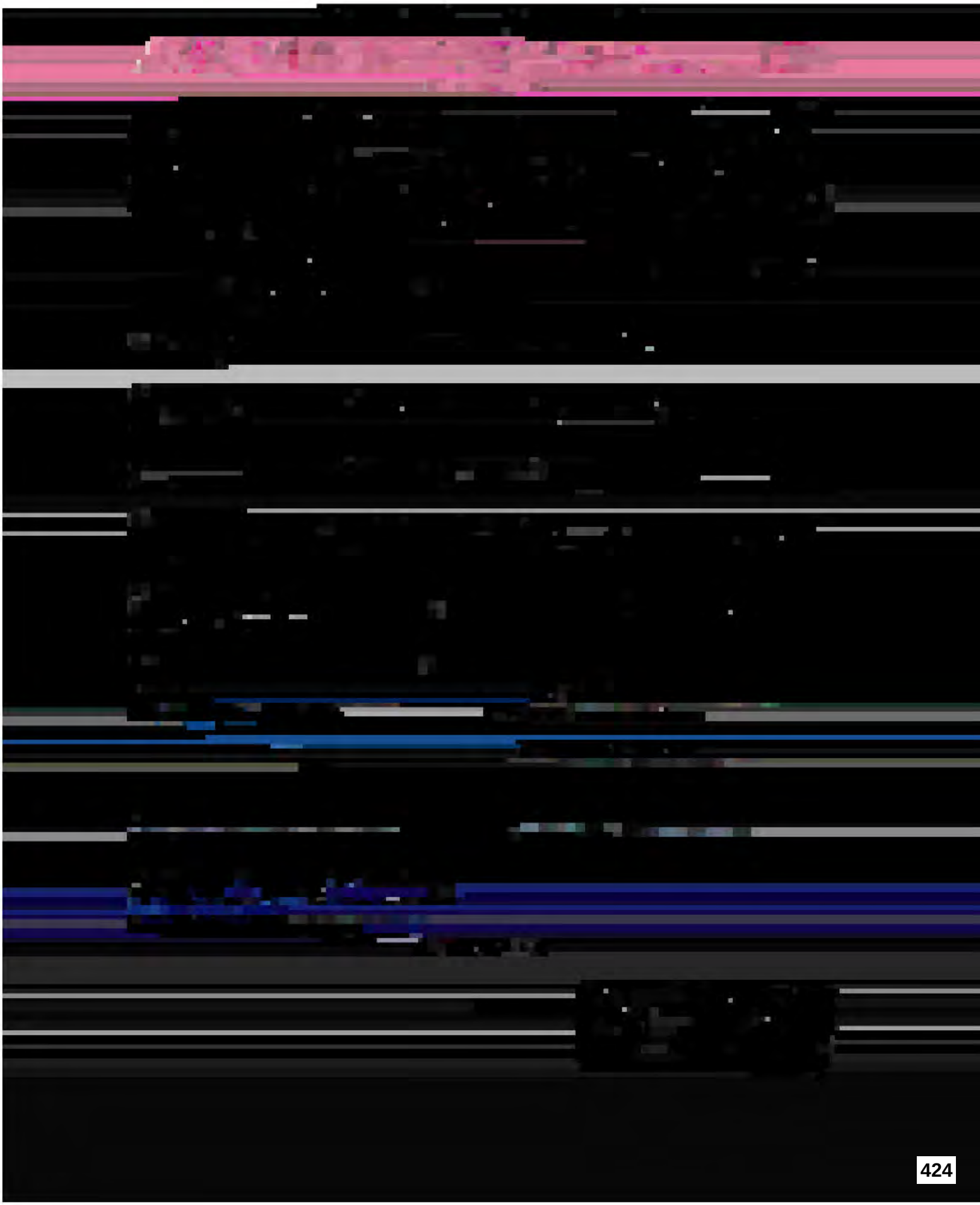


Exhibit F
Federal Funds Certifications

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non–Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non–Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non–Federal entity that, consistent with 31 U.S.C. 6302–6305:

(a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non–Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;

(b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non–Federal entity in carrying out the activity contemplated by the Federal award.

(c) The term does not include:

(1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or

(2) An agreement that provides only:

(i) Direct United States Government cash assistance to an individual;

(ii) A subsidy;

(iii) A loan;

(iv) A loan guarantee; or

(v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non–Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

(a)(1) The Federal financial assistance that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or

(2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.

(b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.

(c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).

(d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non–Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:
(a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
(b) Is not organized primarily for profit; and
(c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non–Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non–Federal entity during the same or a future period.

Pass-through entity means a non–Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non–Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non–Federal entity may purchase property or services using small purchase methods. Non–Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is $250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non–Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Per FAR 52.204-24 and FAR 52.204-25, solicitations and resultant contracts shall contain the following provisions.

52.204-24 Representation Regarding Certain Telecommunications and Video Surveillance Services or Equipment (Oct 2020)

The Offeror shall not complete the representation at paragraph (d)(1) of this provision if the Offeror has represented that it "does not provide covered telecommunications equipment or services as a part of its offered products or services to the Government in the performance of any contract, subcontract, or other contractual instrument" in paragraph (c)(1) in the provision at 52.204-26, Covered Telecommunications Equipment or Services—Representation, or in paragraph (v)(2)(i) of the provision at 52.212-3, Offeror Representations and Certifications-Commercial Items. The Offeror shall not complete the representation in paragraph (d)(2) of this provision if the Offeror has represented that it "does not use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or services" in paragraph (c)(2) of the provision at 52.204-26, or in paragraph (v)(2)(ii) of the provision at 52.212-3.

(a) *Definitions.* As used in this provision—
Backhaul, covered telecommunications equipment or services, critical technology, interconnection arrangements, reasonable inquiry, roaming, and substantial or essential component have the meanings provided in the clause 52.204-25, Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment.

(b) *Prohibition.*

(1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. Nothing in the prohibition shall be construed to—

(i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract or extending or renewing a contract with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract. Nothing in the prohibition shall be construed to—

(i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(c) *Procedures.* The Offeror shall review the list of excluded parties in the System for Award Management (SAM) (https://www.sam.gov) for entities excluded from receiving federal awards for "covered telecommunications equipment or services".

(d) *Representation.* The Offeror represents that—

(1) It □ will, □ will not provide covered telecommunications equipment or services to the Government in the performance of any contract, subcontract or other contractual instrument resulting from this solicitation. The Offeror shall provide the additional disclosure information required at paragraph (e)(1) of this section if the Offeror responds "will" in paragraph (d)(1) of this section; and

(2) After conducting a reasonable inquiry, for purposes of this representation, the Offeror represents that—

It □ does, □ does not use covered telecommunications equipment or services, or use any equipment, system, or service that uses covered telecommunications equipment or services. The Offeror shall provide the additional disclosure information required at paragraph (e)(2) of this section if the Offeror responds "does" in paragraph (d)(2) of this section.

(e) *Disclosures.*

(1) Disclosure for the representation in paragraph (d)(1) of this provision. If the Offeror has responded "will" in the representation in paragraph (d)(1) of this provision, the Offeror shall provide the following information as part of the offer.

(i) For covered equipment—

(A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the original equipment manufacturer (OEM) or a distributor, if known);

(B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and

(C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.

(ii) For covered services—

(A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or

(B) If not associated with maintenance, the Product Service Code (PSC) of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.

(2) Disclosure for the representation in paragraph (d)(2) of this provision. If the Offeror has responded "does" in the representation in paragraph (d)(2) of this provision, the Offeror shall provide the following information as part of the offer:

(i) For covered equipment—

(A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the OEM or a distributor, if known);

(B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and

(C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.

(ii) For covered services—

(A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or

(B) If not associated with maintenance, the PSC of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.

52.204-25 Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment (Aug 2020).

(a) *Definitions.* As used in this clause—

Backhaul means intermediate links between the core network, or backbone network, and the small subnetworks at the edge of the network (*e.g.*, connecting cell phones/towers to the core telephone network). Backhaul can be wireless (e.g., microwave) or wired (*e.g.*, fiber optic, coaxial cable, Ethernet).

Covered foreign country means The People's Republic of China.

Covered telecommunications equipment or services means–

(1) Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities);

(2) For the purpose of public safety, security of Government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities);

(3) Telecommunications or video surveillance services provided by such entities or using such equipment; or

(4) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

Critical technology means–

(1) Defense articles or defense services included on the United States Munitions List set forth in the International Traffic in Arms Regulations under subchapter M of chapter I of title 22, Code of Federal Regulations;

(2) Items included on the Commerce Control List set forth in Supplement No. 1 to part 774 of the Export Administration Regulations under subchapter C of chapter VII of title 15, Code of Federal Regulations, and controlled-

(i) Pursuant to multilateral regimes, including for reasons relating to national security, chemical and biological weapons proliferation, nuclear nonproliferation, or missile technology; or

(ii) For reasons relating to regional stability or surreptitious listening;

(3) Specially designed and prepared nuclear equipment, parts and components, materials, software, and technology covered by part 810 of title 10, Code of Federal Regulations (relating to assistance to foreign atomic energy activities);

(4) Nuclear facilities, equipment, and material covered by part 110 of title 10, Code of Federal Regulations (relating to export and import of nuclear equipment and material);

(5) Select agents and toxins covered by part 331 of title 7, Code of Federal Regulations, part 121 of title 9 of such Code, or part 73 of title 42 of such Code; or

(6) Emerging and foundational technologies controlled pursuant to section 1758 of the Export Control Reform Act of 2018 (50 U.S.C. 4817).

Interconnection arrangements means arrangements governing the physical connection of two or more networks to allow the use of another's network to hand off traffic where it is ultimately delivered (*e.g.*, connection of a customer of telephone provider A to a customer of telephone company B) or sharing data and other information resources.

Reasonable inquiry means an inquiry designed to uncover any information in the entity's possession about the identity of the producer or provider of covered telecommunications equipment or services used by the entity that excludes the need to include an internal or third-party audit.

Roaming means cellular communications services (*e.g.*, voice, video, data) received from a visited network when unable to connect to the facilities of the home network either because signal coverage is too weak or because traffic is too high.

Substantial or essential component means any component necessary for the proper function or performance of a piece of equipment, system, or service.

(b) *Prohibition.*

(1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. The Contractor is prohibited from providing to the Government any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104.

(2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract, or extending or renewing a contract, with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract.

(c) *Exceptions.* This clause does not prohibit contractors from providing—

(1) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(2) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(d) Reporting requirement.

(1) In the event the Contractor identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Contractor is notified of such by a subcontractor at any tier or by any other source, the Contractor shall report the information in paragraph (d)(2) of this clause to the Contracting Officer, unless elsewhere in this contract are established procedures for reporting the information; in the case of the Department of Defense, the Contractor shall report to the website at https://dibnet.dod.mil. For indefinite delivery contracts, the Contractor shall report to the Contracting Officer for the indefinite delivery contract and the Contracting Officer(s) for any affected order or, in the case of the Department of Defense, identify both the indefinite delivery contract and any affected orders in the report provided at https://dibnet.dod.mil.

(2) The Contractor shall report the following information pursuant to paragraph (d)(1) of this clause

(i) Within one business day from the date of such identification or notification: the contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(ii) Within 10 business days of submitting the information in paragraph (d)(2)(i) of this clause: any further available information about mitigation actions undertaken or recommended. In addition, the Contractor shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

(e) *Subcontracts.* The Contractor shall insert the substance of this clause, including this paragraph (e) and excluding paragraph (b)(2), in all subcontracts and other contractual instruments, including subcontracts for the acquisition of commercial items.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of

Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at $250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of $10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of $10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES _____ Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non - Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any

federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(l) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding $100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (l) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding $100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICAN PROVISIONS

Unless Supplier is exempt *(See FAR 25.103)*, when authorized by statute or explicitly indicated by Participating Public Agency, Buy American requirements will apply where only unmanufactured construction material mined or produced in the United States shall be used *(see Subpart 25.6 – American Recovery and Reinvestment Act-Buy American statute for additional details).*

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: Insight Public Sector, Inc.

Address, City, State, and Zip Code: 13755 Sunrise Valley Drive, Suite #750, Herndon, VA 20171

Phone Number: 480.333.3012 Fax Number: 480.760.9488

Printed Name and Title of Authorized Representative: Lisanne Steinheiser, Global Compliance Officer

Email Address: Lisanne.Steinheiser@Insight.com

Signature of Authorized Representative: _____ Date: October 10, 2022

FEMA SPECIAL CONDITIONS

Awarded Supplier(s) may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Supplier is accepted these FEMA Special Conditions required by the Federal Emergency Management Agency (FEMA).

"Contract" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as the "Master Agreement".

"Contractor" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as "Supplier" or "Awarded Supplier".

Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3. i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of the Participating Public Agency nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended, as described in and subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension), must be rejected and cannot receive contract awards at any level.

Public Policy

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

a. Equal opportunity and nondiscrimination laws

b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7

c. Applicable prevailing wage laws, regulations, and executive orders

Affirmative Steps

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

Prevailing Wage Requirements

When applicable, the awarded Contractor (s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

Federal Requirements

If products and services are issued in response to an emergency or disaster recovery the items below, located in this FEMA Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. CONTRACT REMEDIES

Contracts for more than the federal simplified acquisition threshold (SAT), the dollar amount below which an NFE may purchase property or services using small purchase methods, currently set at $250,000 for procurements made on or after June 20, 2018,4 must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms and must provide for sanctions and penalties as appropriate.

1.1 Applicability

This contract provision is required for contracts over the SAT, currently set at $250,000 for procurements made on or after June 20, 2018. Although not required for contracts at or below the SAT, FEMA suggests including a remedies provision.

1.2 Additional Considerations

For FEMA's Assistance to Firefighters Grant (AFG) Program, recipients must include a penalty clause in all contracts for any AFG-funded vehicle, regardless of dollar amount. In that situation, the contract must include a clause addressing that non-delivery by the contract's specified date or other vendor nonperformance will require a penalty of no less than $100 per day until such time that the vehicle, compliant with the terms of the contract, has been accepted by the recipient. This penalty clause should, however, account for force majeure or acts of God. AFG recipients should refer to the applicable year's Notice of Funding Opportunity (NOFO) for additional information, which can be accessed at FEMA.gov.

2. TERMINATION FOR CAUSE AND CONVENIENCE

a. Standard. All contracts in excess of $10,000 must address termination for cause and for convenience by the non-Federal entity, including the manner by which it will be effected and the basis for settlement. See 2 C.F.R. Part 200, Appendix II(B).

b. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

3. EQUAL EMPLOYMENT OPPORTUNITY

When applicable:

a. Standard. Except as otherwise provided under 41 C.F.R. Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60- 1.4(b), in accordance with Executive Order 11246, *Equal Employment Opportunity* (30 Fed. Reg. 12319, 12935, 3 C.F.R. Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, *Amending Executive Order 11246 Relating to Equal Employment Opportunity*, and implementing regulations at 41 C.F.R. Part 60 (Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor). See 2 C.F.R. Part 200, Appendix II(C).

b. Key Definitions.

i. Federally Assisted Construction Contract. The regulation at 41 C.F.R. § 60-1.3 defines a "federally assisted construction contract" as any agreement or modification thereof between any applicant and a person for construction work which is paid for in whole or in part with funds obtained from the Government or borrowed on the credit of the Government pursuant to any Federal program involving a grant, contract, loan, insurance, or guarantee, or undertaken pursuant to any Federal program involving such grant, contract, loan, insurance, or guarantee, or any application or modification thereof approved by the Government for a grant, contract, loan, insurance, or guarantee under which the applicant itself participates in the construction work.

ii. Construction Work. The regulation at 41 C.F.R. § 60-1.3 defines "construction work" as the construction, rehabilitation, alteration, conversion, extension, demolition or repair of buildings, highways, or other changes or improvements to real property, including facilities providing utility services. The term also includes the supervision, inspection, and other onsite functions incidental to the actual construction.

c. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

d. Required Language. The regulation at 41 C.F.R. Part 60-1.4(b) requires the insertion of the following contract clause.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or

purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

The applicant further agrees that it will be bound by the above equal opportunity clause with respect to its own employment practices when it participates in federally assisted construction work: *Provided,* That if the applicant so participating is a State or local government, the above equal opportunity clause is not applicable to any agency, instrumentality or subdivision of such government which does not participate in work on or under the contract.

The applicant agrees that it will assist and cooperate actively with the administering agency and the Secretary of Labor in obtaining the compliance of contractors and subcontractors with the equal opportunity clause and the rules, regulations, and relevant orders of the Secretary of Labor, that it will furnish the administering agency and the Secretary of Labor such information as they may require for the supervision of such compliance, and that it will otherwise assist the administering agency in the discharge of the agency's primary responsibility for securing compliance.

The applicant further agrees that it will refrain from entering into any contract or contract modification subject to Executive Order 11246 of September 24, 1965, with a contractor debarred from, or who has not demonstrated eligibility for, Government contracts and federally assisted construction contracts pursuant to the Executive Order and will carry out such sanctions and penalties for violation of the equal opportunity clause as may be imposed upon contractors and subcontractors by the administering agency or the Secretary of Labor pursuant to Part II, Subpart D of the Executive Order. In addition, the applicant agrees that if it fails or refuses to comply with these undertakings, the administering agency may take any or all of the following actions: Cancel, terminate, or suspend in whole or in part this grant (contract, loan, insurance, guarantee); refrain from extending any further assistance to the applicant under the program with respect to which the failure or refund occurred until satisfactory assurance of future compliance has been received from such applicant; and refer the case to the Department of Justice for appropriate legal proceedings.

4. DAVIS-BACON ACT

a. Standard. All prime construction contracts in excess of $2,000 awarded by non- Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction). See 2 C.F.R. Part 200, Appendix II(D). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.

b. Applicability. The Davis-Bacon Act applies to the Emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant

Program.

c. Requirements. If applicable, the non-federal entity must do the following:

i. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

ii. Additionally, pursuant 2 C.F.R. Part 200, Appendix II(D), contracts subject to the Davis-Bacon Act, must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti- Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.

iii. Include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction").

Suggested Language. The following provides a sample contract clause:

Compliance with the Davis-Bacon Act.

a. All transactions regarding this contract shall be done in compliance with the Davis-Bacon Act (40 U.S.C. 3141- 3144, and 3146-3148) and the requirements of 29 C.F.R. pt. 5 as may be applicable. The contractor shall comply with 40 U.S.C. 3141-3144, and 3146-3148 and the requirements of 29 C.F.R. pt. 5 as applicable.

b. Contractors are required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor.

c. Additionally, contractors are required to pay wages not less than once a week.

5. COPELAND ANTI-KICKBACK ACT

a. Standard. Recipient and subrecipient contracts must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States").

b. Applicability. This requirement applies to all contracts for construction or repair work above $2,000 in situations where the Davis-Bacon Act also applies. It DOES NOT apply to the FEMA Public Assistance Program.

c. Requirements. If applicable, the non-federal entity must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). Each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA. Additionally, in accordance with the regulation, each contractor and subcontractor must furnish each week a statement with respect to the wages paid each of its employees engaged in work covered by the Copeland Anti-Kickback Act and the Davis Bacon Act during the preceding weekly payroll period. The report shall be delivered by the contractor or subcontractor, within seven days after the regular payment date of the payroll period, to a representative of a Federal or State agency in charge at the site of the building or work.

Sample Language. The following provides a sample contract clause:

Compliance with the Copeland "Anti-Kickback" Act.

a. Contractor. The contractor shall comply with 18 U.S.C. §874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.

b. Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

c. Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. §5.12."

6. CONTRACT WORK HOURS AND SAFETY STANDARDSACT

a. Standard. Where applicable (see 40 U.S.C. §§ 3701-3708), all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II(E). Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. Further, no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous.

b. Applicability. This requirement applies to all FEMA contracts awarded by the non- federal entity in excess of $100,000 under grant and cooperative agreement programs that involve the employment of mechanics or laborers. It is applicable to construction work. These requirements do not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of

intelligence.

c. Suggested Language. The regulation at 29 C.F.R. § 5.5(b) provides contract clause language concerning compliance with the Contract Work Hours and Safety Standards Act. FEMA suggests including the following contract clause:

Compliance with the Contract Work Hours and Safety Standards Act.

(1) *Overtime requirements.* No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

(2) *Violation; liability for unpaid wages; liquidated damages.* In the event of any violation of the clause set forth in paragraph (b)(1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section, in the sum of
$27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section.

(3) *Withholding for unpaid wages and liquidated damages.* The Federal agency or loan/grant recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section.

(4) *Subcontracts.* The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section.

7. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT

a. Standard. If the FEMA award meets the definition of "funding agreement" under 37C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the non- Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any

implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II(F).

b. Applicability. This requirement applies to "*funding agreements*," but it DOES NOT apply to the Public Assistance, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as FEMA awards under these programs do not meet the definition of "funding agreement."

c. Funding Agreements Definition. The regulation at 37 C.F.R. § 401.2(a) defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

8. CLEAN AIR ACT AND THE FEDERAL WATER POLLUTION CONTROL ACT

a. Standard. If applicable, contracts must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q.) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II(G).

b. Applicability. This requirement applies to contracts awarded by a non-federal entity of amounts in excess of $150,000 under a federal grant.

c. Suggested Language. The following provides a sample contract clause.

Clean Air Act

1. The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.

2. The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

3. The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

1. The contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as

amended, 33 U.S.C. 1251 et seq.

2. The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

3. The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

9. DEBARMENT AND SUSPENSION

a. Standard. Non-Federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension).

b. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

c. Requirements.

i. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II(H); and 2 C.F.R. § 200.213. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530.

ii. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipients.

iii. Specifically, a covered transaction includes the following contracts for goods or services:

1. The contract is awarded by a recipient or subrecipient in the amount of at least $25,000.

2. The contract requires the approval of FEMA, regardless of amount.

3. The contract is for federally-required auditservices.

4. A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of$25,000.

d. Suggested Language. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified.

Suspension and Debarment

(1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such, the contractor is required to verify that none of the contractor's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and2 C.F.R. pt. 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by the Participating Public Agency. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the Participating Public Agency, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

10. BYRD ANTI-LOBBYING AMENDMENT

a. Standard. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. FEMA's regulation at 44 C.F.R. Part 18 implements the requirements of 31 U.S.C. § 1352 and provides, in Appendix A to Part 18, a copy of the certification that is required to be completed by each entity as described in 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the Federal awarding agency.

b. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs. Contractors that apply or bid for a contract of $100,000 or more under a federal grant must file the required certification. See 2 C.F.R. Part 200, Appendix II(I); 31 U.S.C. § 1352; and 44 C.F.R. Part 18.

c. Suggested Language.

Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of $100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency.

d. Required Certification. If applicable, contractors must sign and submit to the non-federal entity the following certification.

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Contractor, Insight Public Sector, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Official

Lisanne Steinheiser, Global Compliance Officer

Name and Title of Contractor's Authorized Official

October 10, 2022

Date

11. PROCUREMENT OF RECOVERED MATERIALS

a. Standard. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. See 2 C.F.R. Part 200, Appendix II(J); and 2 C.F.R. §200.322.

b. Applicability. This requirement applies to all contracts awarded by a non- federal entity under FEMA grant and cooperative agreement programs.

c. Requirements. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds
$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

d. Suggested Language.

i. In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired—

1. Competitively within a timeframe providing for compliance with the contract performance schedule;
2. Meeting contract performance requirements; or
3. At a reasonable price.

ii. Information about this requirement, along with the list of EPA- designated items, is available at EPA's Comprehensive Procurement Guidelines web site, https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program.

iii. The Contractor also agrees to comply with all other applicable requirements of Section 6002 of the Solid Waste Disposal Act."

12. DOMESTIC PREFERENCES FOR PROCUREMENTS

As appropriate, and to the extent consistent with law, CONTRACTOR should, to the greatest extent practicable under a federal award, provide a preference for the purchase, acquisition, or use of goods, products or materials produced in the United States. This includes, but is not limited to, iron, aluminum, steel, cement, and other manufactured products.

Applicability For purchases in support of FEMA declarations and awards issued on or after November 12, 2020, all FEMA recipients and subrecipients are required to include in all contracts and purchase orders for work or products a contract provision encouraging domestic preference for procurements.

Domestic Preference for Procurements As appropriate, and to the extent consistent with law, the contractor should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States. This includes, but is not limited to iron, aluminum, steel, cement, and other manufactured products. For purposes of this clause: Produced in the United States means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States. Manufactured products mean items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber."

13. ACCESS TO RECORDS

a. Standard. All recipients, subrecipients, successors, transferees, and assignees must acknowledge and agree to comply with applicable provisions governing DHS access to records, accounts, documents, information, facilities, and staff. Recipients must give DHS/FEMA access to, and the right to examine and copy, records, accounts, and other documents and sources of information related to the federal financial assistance award and permit access to facilities, personnel, and other individuals and information as may be necessary, as required by DHS regulations *and* other applicable laws or program guidance. See DHS Standard Terms and Conditions: Version 8.1 (2018). Additionally, Section 1225 of the Disaster Recovery Reform Act of 2018 prohibits FEMA from providing reimbursement to any state, local, tribal, or territorial government, or private non-profit for activities made pursuant to a contract that purports to prohibit audits or internal reviews by the FEMA administrator or Comptroller General.

Access to Records. The following access to records requirements apply to this contract:

i. The Contractor agrees to provide Participating Public Agency, the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

ii. The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

iii. The Contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

iv. In compliance with the Disaster Recovery Act of 2018, the Participating Public Agency and the Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.

14. CHANGES

a. Standard. To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope.

b. Applicability. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

15. DHS SEAL, LOGO, AND FLAGS

a. Standard. Recipients must obtain permission prior to using the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials. See DHS Standard Terms and Conditions: Version 8.1 (2018).

b. Applicability. FEMA recommends that all non-Federal entities place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

c. "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

16. COMPLIANCE WITH FEDERAL LAW, REGULATIONS, AND EXECUTIVE ORDERS

a. Standard. The recipient and its contractors are required to comply with all Federal laws, regulations, and executive orders.

b. Applicability. FEMA recommends that all non-Federal entities place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable Federal law, regulations, executive orders, and FEMA policies, procedures, and directives.

c. "This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The contractor will comply with all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives."

17. NO OBLIGATION BY FEDERAL GOVERNMENT

a. Standard. FEMA is not a party to any transaction between the recipient and its contractor. FEMA is not subject to any obligations or liable to any party for any matter relating to the contract.

b. Applicability. FEMA recommends that the non-Federal entity include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

c. "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

18. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS

a. Standard. Recipients must comply with the requirements of The False Claims Act (31 U.S.C. §§ 3729-3733) which prohibits the submission of false or fraudulent claims for payment to the federal government. See DHS Standard Terms and Conditions: Version 8.1 (2018); and 31 U.S.C. §§ 3801-3812, which details the administrative remedies for false claims and statements made. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.

b. Applicability. FEMA recommends that the non-Federal entity include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.

c. "The Contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the Contractor's actions pertaining to this contract."

Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.

Offeror's Name: Insight Public Sector, Inc.

Address, City, State, and Zip Code: 13755 Sunrise Valley Drive, Suite #750, Herndon, VA 20171

Phone Number: 480.333.3012 Fax Number: 480.760.9488

Printed Name and Title of Authorized Representative: Lisanne Steinheiser, Global Compliance Officer

Email Address: Lisanne.Steinheiser@Insight.com

Signature of Authorized Representative:

Date: October 10, 2022

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: Insight Public Sector, Inc.

Organization Address: 2701 E. Insight Way, Chandler, AZ 85286

Part I Check the box that represents the type of business organization:

☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)

☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)

☒ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)

☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)

☐ Other (be specific): _____

Part II

☒ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. (**COMPLETE THE LIST BELOW IN THIS SECTION**)

OR

☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. (**SKIP TO PART IV**)

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
Insight Enterprises, Inc.	2701 E. Insight Way, Chandler, AZ 85286

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed**.

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s
https://investor.insight.com/financial-reports/sec-filings/sec-filings-details/default.aspx?FilingId=15584698	82
https://investor.insight.com/financial-reports/proxy-statements/default.aspx	31

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above**. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address
N/A	

Part IV Certification

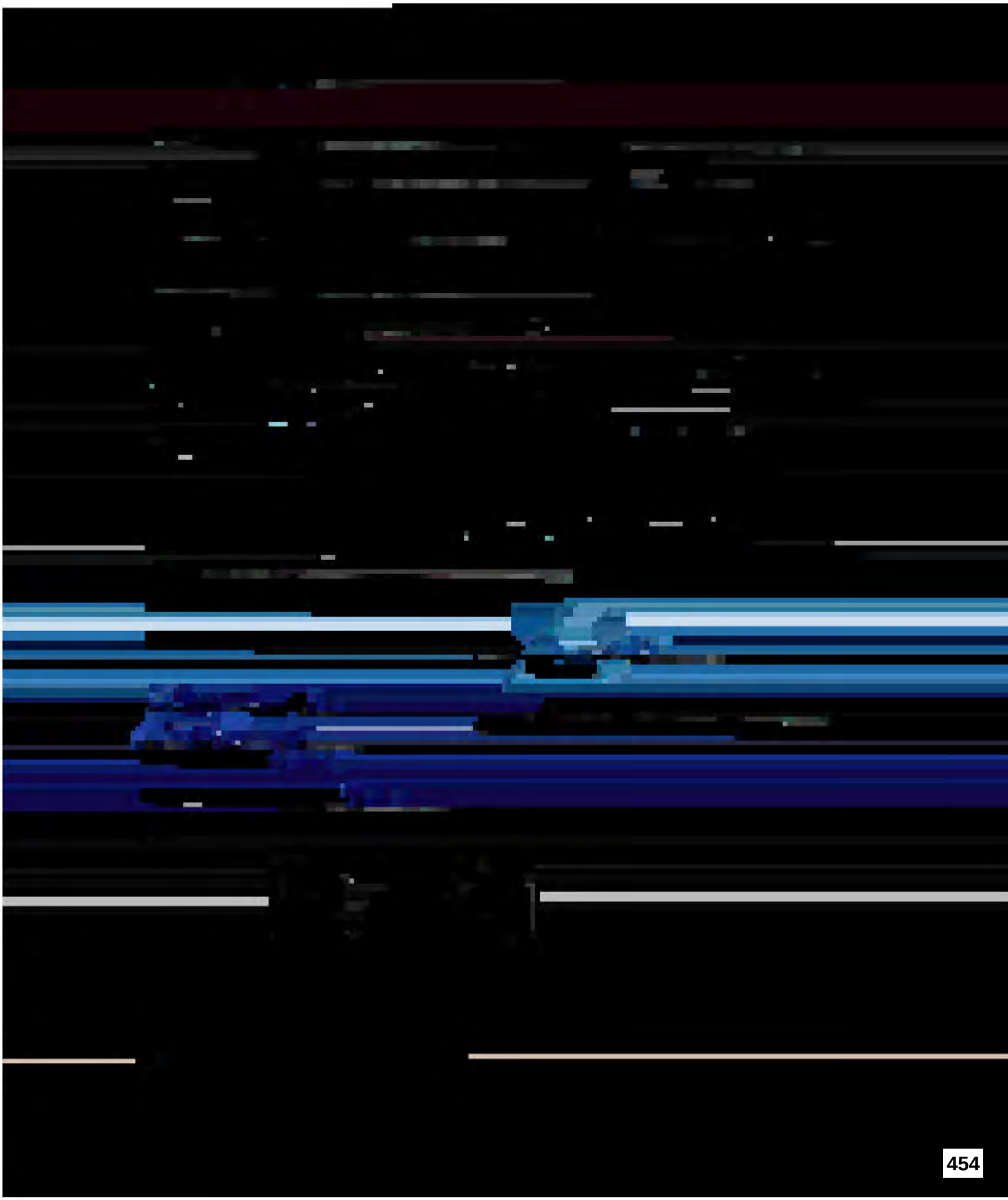
I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the ***<name of contracting unit>*** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with ***<type of contracting unit>*** to notify the ***<type of contracting unit>*** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the ***<type of contracting unit>*** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Lisanne Steinheiser	Title:	Global Compliance Officer
Signature:		Date:	October 5, 2022

DOC #2

NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE	
	Reference: VII-H
Name of Form:	**NON-COLLUSION AFFIDAVIT**
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15
Instructions Reference:	Statutory and Other Requirements VII-H
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.



DOC #3

AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)

Company Name: Insight Public Sector, Inc.

Street: 2701 E. Insight Way

City, State, Zip Code: Chandler, AZ 85286

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photocopy of a valid letter that the contractor is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

   OR

2. A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-4;

   OR

3. A photocopy of an Employee Information Report (Form AA302) provided by the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts and distributed to the public agency to be completed by the contractor in accordance with N.J.A.C. 17:27-4.

Public Work – Over $50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201. A project contract ID number will be assigned to your firm upon receipt of the completed Initial Project Workforce Report (AA201) for this contract.

B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein. are complete and correct to the best of my knowledge and belief.

10/5/2022
Date

Global Compliance Officer
Authorized Signature and Title

Version August 19, 2022

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of $17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).

2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.

3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.

4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.

    a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12. They will be updated from time-to-time as necessary.
    b. A public agency using these forms **should edit them to properly reflect the correct legislative district**(s). As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
    c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
    d. The form may be used "as-is", subject to edits as described herein.
    e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
    f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.

5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
    - of the public entity awarding the contract
    - of that county in which that public entity is located
    - of another public entity within that county
    - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed $300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

DOC #4, continued

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	Insight Public Sector, Inc.		
Address:	2701 E. Insight Way		
City:	Chandler	State: AZ	Zip: 85286

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Signature | Lisanne Steinheiser (Printed Name) | Global Compliance Officer (Title)

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than $300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form

Contributor Name	Recipient Name	Date	Dollar Amount
None			$

☐ Check here if the information is continued on subsequent page(s)

Version August 19, 2022

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

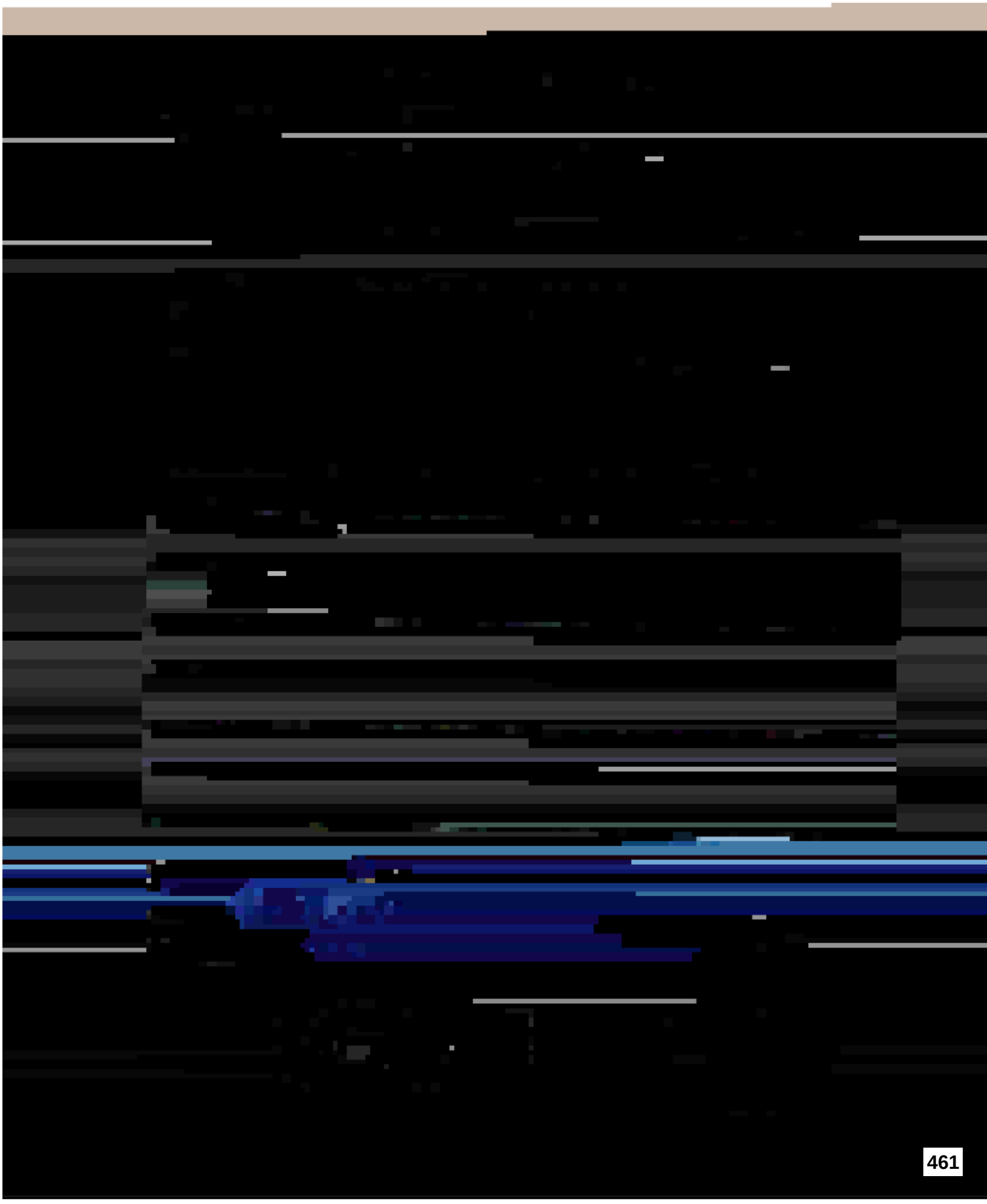
County Name:
State: Governor, and Legislative Leadership Committees
Legislative District #s:
State Senator and two members of the General Assembly per district.

County:

Freeholders	County Clerk	Sheriff
{County Executive}	Surrogate	

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.



DOC #6

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here: http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN FORM

STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY - DIVISION OF PURCHASE AND PROPERTY
33 WEST STATE STREET, P.O. BOX 230 TRENTON, NEW JERSEY 08625-0230

BID SOLICITATION # AND TITLE: 23-6692

VENDOR NAME: Insight Public Sector, Inc.

Pursuant to N.J.S.A. 52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4) any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must certify that neither the person nor entity, nor any of its parents, subsidiaries, or affiliates, is identified on the New Jersey Department of the Treasury's Chapter 25 List as a person or entity engaged in investment activities in Iran. The Chapter 25 list is found on the Division's website at https://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf. Vendors/Bidders must review this list prior to completing the below certification. If the Director of the Division of Purchase and Property finds a person or entity to be in violation of the law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

CHECK THE APPROPRIATE BOX

☑ I certify, pursuant to N.J.S.A. 52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4), that neither the Vendor/Bidder listed above nor any of its parents, subsidiaries, or affiliates is listed on the New Jersey Department of the Treasury's Chapter 25 List of entities determined to be engaged in prohibited activities in Iran.

OR

☐ I am unable to certify as above because the Vendor/Bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the New Jersey Department of the Treasury's Chapter 25 List. I will provide a detailed, accurate and precise description of the activities of the Vendor/Bidder, or one of its parents, subsidiaries or affiliates, has engaged in regarding investment activities in Iran by completing the information requested below.

Entity Engaged in Investment Activities _____
Relationship to Vendor/ Bidder _____
Description of Activities _____

Duration of Engagement _____
Anticipated Cessation Date _____
**Attach Additional Sheets If Necessary.*

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I may be subject to criminal prosecution under the law, and it will constitute a material breach of my contract(s) with the State, permitting the State to declare any contract(s) resulting from this certification void and unenforceable.

Signature _____ Date 10/05/2022

Lisanne Steinheiser, Global Compliance Officer
Print Name and Title

DOC #7

NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

https://www.njportal.com/DOR/BusinessRegistration/

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name:	INSIGHT PUBLIC SECTOR, INC.
Trade Name:	INSIGHT PUBLIC SECTOR, INC.
Address:	6820 S. HARL AVE. TEMPE, AZ 85283
Certificate Number:	1002602
Effective Date:	July 15, 2003
Date of Issuance:	October 04, 2022

For Office Use Only:

20221004125800006

DOC #8

EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action
Goods, Professional Services & General Service Projects

EEO/AA Evidence

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at:
https://www.state.nj.us/treasury/contract_compliance/documents/pdf/guidelines/pa.pdf
for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: Lisanne Steinheiser Title: Global Compliance Officer

Signature: Date: October 5, 2022

DOC #9
MACBRIDE-PRINCIPLES

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230
TRENTON, NEW JERSEY 08625-0230

MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: 23-6692 **VENDOR/BIDDER:** Insight Public Sector, Inc.

VENDOR'S/BIDDER'S REQUIREMENT TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS AND NORTHERN IRELAND ACT OF 1989

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

CHECK THE APPROPRIATE BOX

[X] The Vendor/Bidder has no business operations in Northern Ireland; or

OR

[ ] The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of **my** agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.

Signature

October 5, 2022
Date

Lisanne Steinheiser, Global Compliance Officer
Print Name and Title

Version August 19, 2022

COBB COUNTY
Purchasing Department

122 Waddell Street NE
Marietta, Georgia 30060
(770) 528-8400• fax: (770) 528-8428
purchasing@cobbcounty.org

Roger Ball
Purchasing Director

ADDENDUM No. 1

Sealed Bid # 23-6692
Request for Proposals
Technology Product Solutions and Related Services
Cobb County Purchasing Department

Date: September 19, 2022

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

This Addendum consists of:

- **Minutes, Questions and Clarifications from Pre-Proposal Meeting held via Webex on September 14, 2022**
- **Sign-In Sheet(s) from Pre-Proposal Meeting**
- **Questions Submitted in Writing**
- **Attachment - Financial Ratio Evaluation Excel Spreadsheet**

Receipt of addendum MUST be acknowledged in the submitted proposal. It is the Proposer's ultimate responsibility to ensure that they have all applicable addenda prior to bid submittal.

This acknowledgment form must be signed, dated, and included with your submitted proposal

Insight Public Sector, Inc.
Company Name

October 4, 2022
Date

Signature

Lisanne Steinheiser, Global Compliance Officer
Please Print Name

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 122 Waddell Street NE, Marietta, GA 30060.

COBB COUNTY
Purchasing Department
122 Waddell Street NE
Marietta, Georgia 30060
(770) 528-8400• fax: (770) 528-8428
purchasing@cobbcounty.org

Roger Ball
Purchasing Director

ADDENDUM No. 2

Sealed Bid # 23-6692
Request for Proposals
Technology Product Solutions and Related Services
Cobb County Purchasing Department

Date: September 30, 2022

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

This Addendum consists of:

- **Questions Submitted in Writing**

Receipt of addendum MUST be acknowledged in the submitted proposal. It is the Proposer's ultimate responsibility to ensure that they have all applicable addenda prior to bid submittal.

This acknowledgment form must be signed, dated, and included with your submitted proposal

Insight Public Sector, Inc.
Company Name

October 4, 2022
Date

Signature

Lisanne Steinheiser, Global Compliance Officer
Please Print Name

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 122 Waddell Street NE, Marietta, GA 30060.

COBB COUNTY
Purchasing Department
122 Waddell Street NE
Marietta, Georgia 30060
(770) 528-8400• fax: (770) 528-8428
purchasing@cobbcounty.org

Roger Ball
Purchasing Director

ADDENDUM No. 3

Sealed Bid # 23-6692
Request for Proposals
Technology Product Solutions and Related Services
Cobb County Purchasing Department

Date: October 5, 2022

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

This Addendum consists of:

- **Questions Submitted in Writing**

Receipt of addendum MUST be acknowledged in the submitted proposal. It is the Proposer's ultimate responsibility to ensure that they have all applicable addenda prior to bid submittal.

This acknowledgment form must be signed, dated, and included with your submitted proposal

Insight Public Sector, Inc.
Company Name

October 5, 2022
Date

Signature

Lisanne Steinheiser, Global Compliance Officer
Please Print Name

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 122 Waddell Street NE, Marietta, GA 30060.

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0051-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.D.2.

AWARDING RESOLUTION TO ABEEP, LLC PO 925029 TO PROVIDE 594 MOBILE RADIO UNITS TO THE AGENCIES TO REPLACE END OF LIFE AND END OF SUPPORT EQUIPMENT USED ON THE DU PAGE EMERGENCY DISPATCH INTEROPERABLE RADIO SYSTEM ON STARCOM21 (TOTAL AMOUNT: $3,909,700.04)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Manager recommends DU PAGE ETS Board approval of Procurement Purchase Order Requisition 925029 to ABeep, LLC to provide 594 Tait 9900 mobile radio units to the Agencies to replace end of life and end of support equipment used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. The purchase amount is $3,909,700.04.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB Requisition 925029, dated September 29, 2025, covering said, 594 mobile radios and support, be, and is hereby approved by the DU PAGE ETSB to ABeep, LLC, 3900 Rock Creek Boulevard, Unit 2, Joliet, IL 60431, for a total amount of $3,909,700.04.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Procurement Review Comprehensive Checklist
Procurement Services Division
This form must accompany all Purchase Order Requisitions

SECTION 1: DESCRIPTION

General Tracking		*Contract Terms*	
FILE ID#:	RFP, BID, QUOTE OR RENEWAL #:	INITIAL TERM WITH RENEWALS: OTHER	INITIAL TERM TOTAL COST: $3,909,700.04
COMMITTEE: ETSB	TARGET COMMITTEE DATE: 10/08/2025	PROMPT FOR RENEWAL: 6 MONTHS	CONTRACT TOTAL COST WITH ALL RENEWALS: $3,909,700.04
	CURRENT TERM TOTAL COST: $3,909,700.04	MAX LENGTH WITH ALL RENEWALS:	CURRENT TERM PERIOD:
Vendor Information		*Department Information*	
VENDOR: ABeep LLC	VENDOR #: 10478	DEPT: DuPage ETSB	DEPT CONTACT NAME: Eve Kraus
VENDOR CONTACT: Frank Anderson	VENDOR CONTACT PHONE: 855-530-2378	DEPT CONTACT PHONE #: 630-550-7743	DEPT CONTACT EMAIL: etsb911@dupagecounty.gov
VENDOR CONTACT EMAIL: frank@abeep.com	VENDOR WEBSITE: abeep.com	DEPT REQ #: 925029	

Overview

DESCRIPTION Identify scope of work, item(s) being purchased, total cost and type of procurement (i.e., lowest bid, RFP, renewal, sole source, etc.). Recommendation for approval of Purchase Order 925029 to ABeep LLC a Tait Communications rep to provide 594 Tait 9900 series mobile radio units to replace end of support equipment used on the DuPage Emergency Dispatch Interoperable Radio System on STARCOM21. Total contract amount of $3,909,700.04.

JUSTIFICATION Summarize why this procurement is necessary and what objectives will be accomplished
The current mobile radios are end of life and end of support. Replacing this equipment ensures continued interoperability for the dispatch and receipt of requests for emergency services. The replacement of these units was approved in 2021.

SECTION 2: DECISION MEMO REQUIREMENTS

DECISION MEMO NOT REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is not required.
DECISION MEMO REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is required.
COOPERATIVE (DPC2-352), GOVERNMENT JOINT PURCHASING ACT (30ILCS525) OR GSA SCHEDULE PRICING	

SECTION 3: DECISION MEMO

SOURCE SELECTION	Describe method used to select source. This purchase is being made utilizing the Sourcewell Contract 020625-TAIT which expires on 7.24.29.
RECOMMENDATION AND TWO ALTERNATIVES	Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request, including status quo, (i.e., take no action). 1. Approve the purchase order to allow for the replacement of mobile radios. 2. Deny the purchase order and delay replacement of radios that are end of life/end of support.

SECTION 4: SOLE SOURCE MEMO/JUSTIFICATION	
JUSTIFICATION	Select an item from the following dropdown menu to justify why this is a sole source procurement.
NECESSITY AND UNIQUE FEATURES	Describe the product or services that are not available from other vendors. Explain necessary and unique features or services. Attach letters from manufacturer, letters from distributor, warranties, licenses, or patents as needed. Be specific. N/A
MARKET TESTING	List and describe the last time the market has been tested on the applicability of the sole source. If it has not been tested over the last 12 months, explain why not. N/A
AVAILABILITY	Describe steps taken to verify that these features are not available elsewhere. Included a detailed list of all products or services by brand/manufacturer examined and include names, phone numbers, and emails of people contacted. N/A

SECTION 5: Purchase Requisition Information			
Send Purchase Order To:		*Send Invoices To:*	
Vendor: ABeep, LLC.	Vendor#: 10478	Dept: DuPage ETSB	Division:
Attn: Frank Anderson	Email: frank@abeep.com	Attn: 9-1-1 System Manger	Email: etsb911@dupagecounty.gov
Address: 3900 Rock Creek Blvd, Unit 2	City: Joliet	Address: 421 N. County Farm Road	City: Wheaton
State: IL	Zip: 60431	State: IL	Zip: 60187
Phone: 855-530-2378	Fax:	Phone: 630-550-7743	Fax:
Send Payments To:		*Ship to:*	
Vendor: ABeep, LLC.	Vendor#: 10478	Dept: DuPage ETSB	Division:
Attn:	Email:	Attn: 9-1-1 System Manager	Email: etsb911@dupagecounty.gov
Address: 3900 Rock Creek Blvd, Unit 2	City: Joliet	Address: 421 N. County Farm Road	City: Wheaton
State: IL	Zip: 60431	State: IL	Zip: 60187
Phone: 855-530-2378	Fax:	Phone:	Fax:
Shipping		Contract Dates	
Payment Terms: PER 50 ILCS 505/1	FOB: Destination	Contract Start Date (PO25): Oct 8, 2025	Contract End Date (PO25): Oct 8, 2030

Purchase Requisition Line Details

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/ Activity Code	Unit Price	Extension
1	133	EA		TM9900 - TM9900 Dash Multiband FY25-26 Includes Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028		4000	5820	54110		6,152.76	818,317.08
2	6	EA		TM9900 - TM9900 Dash Single Band 800 Control Station FY25-26 Includes Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028		4000	5820	54110		5,939.64	35,637.84
3	212	EA		TM9900 - TM9900 Single Remote Head FY25-26 Includes Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028		4000	5820	54110		6,347.16	1,345,597.92
4	193	EA		TM9900 - TM9900 Dual Remote Head FY25-26 Includes Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028		4000	5820	54110		7,133.40	1,376,746.20
5	50	EA		TM9900 - TM9900 Single Remote Head - Single Band FY25-26 Includes Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028		4000	5820	54110		5,483.16	274,158.00
6	1	EA		Programming Cables and System Keys FY25-26		4000	5820	54110		1,979.28	1,979.28
7	1	EA		Encryption Loading Cables FY25-26		4000	5820	54110		3,949.20	3,949.20
8	1	EA		Services - Training Delivery - Programming (5 Days of mobile radios programming trainning for 5-10 people) FY25-26		4000	5820	54110		18,975.00	18,975.00
9	1	EA		EnableFleet Cloud service FY25-26		4000	5820	54110		16,523.00	16,523.00
10	1	EA		Services provided for Enable Fleet cloud setup and remote training to get started FY25-26		4000	5820	54110		6,435.00	6,435.00
11	1	EA		Tait Advantage TAM Yr#1 Infra No Warranty FY25-26		4000	5820	54110		382.95	382.95
12	1	EA		Tait Advantage TAM Yr#2 Infra No Warranty FY26-27		4000	5820	54110		382.95	382.95
13	1	EA		Tait Advantage TAM Yr#3 Infra No Warranty FY27-28		4000	5820	54110		382.95	382.95
14	1	EA		Tait Advantage TAM Yr#4 Infra No Warranty FY28-29		4000	5820	54110		382.95	382.95
15	1	EA		Tait Advantage TAM Yr#5 Infra No Warranty FY29-30		4000	5820	54110		382.95	382.95
16	1	EA		Extended Warranty TAM Infrastructure Yr#3 FY27-28		4000	5820	54110		75.59	75.59
17	1	EA		Extended Warranty TAM Infrastructure Yr#4 FY28-29		4000	5820	54110		75.59	75.59
18	1	EA		Extended Warranty TAM Infrastructure Yr#5 FY29-30		4000	5820	54110		75.59	75.59
19	1	EA		P25 Cloud OTAP Tait EnableFleet 100 Lic (Years 2-5) FY26-30		4000	5820	54110		25,872.00	25,872.00

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/ Activity Code	Unit Price	Extension
20	1	EA		Services Credit - $16,632.00 FY25-30						-16,632.00	-16,632.00
FY is required, ensure the correct FY is selected.										Requisition Total	$ 3,909,700.04

Comments	
HEADER COMMENTS	Provide comments for P020 and P025. Per Quote dated 9/30/25. Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028 *Includes initial code plug programming *Quarterly OTAP/WiFi code plug updates *Firmware updates via OTAP/WiFi as needed (Requires OTAP networking to be provided) *Assistance with warranty administration *Requires sufficient spare radios on hand *Does not include shipping charges *On-site radio support billed at time and material rate of $150.00 per man hour
SPECIAL INSTRUCTIONS	Provide comments for Buyer or Approver (not for P020 and P025). Comments will not appear on PO. Please return the PO to ETSB to send to the vendor.
INTERNAL NOTES	Provide comments for department internal use (not for P020 and P025). Comments will not appear on PO. 50% due with order; 40% due with receipt on unprogrammed radios; 10% due after completion of initial programming.
APPROVALS	Department Head signature approval for procurements under $15,000. Procurement Officer Approval for ETSB. LMZ 9/29/25

DuPage County ETSB	A Beep, LLC
421 N. County Farm Rd.	3900 Rock Creek Blvd Unit 2
Wheaton, IL 60187	Joliet IL 60431
	815-740-1780

Pricing based on Sourcewell Contract

Part Number	Description	DuPage Quantity	DuPage Unit Price	DuPage Quantity Price
TM9900 - TM9900 Dash Multiband			**TM9900 - TM9900 Dash Multiband**	
T02-00065-4001	TCH8 Local Control Head 11Ky Kit Blk	**133**	**$ 6,152.76**	**$ 818,317.08**
T02-00005-AAAA	TM Standard Microphone TDMA			
TM9900N0DA-T	TM9900 Full HP 136-941M MUHF ExtAlm			
T02-00026-2001	Kit Mobile Mount U-Cradle			
T02-00026-1004	Kit Mobile Cable MUHF 30-50W			
T02-00004-0207	Rugged External Spkr 15W for 30-50W Radio			
TMAS134	SFE Key - Multi Band Radio			
TMAS160	Multi Protocol SFE Bundle (99)			
TMAS152	P25 Trunking PH2(94/96)			
TMAS153	P25 CAP Encrypt AES/DES (94/96)			
TMAS102	ARC4 Encryption			
TMAS156	P25 OTAR (94/96)			
TMAS109	Single Privacy Key			
TMAS080	DMR Trunking (Digital)			
SRVADV-P25-TWW-3	Tait Assurance P25 3 Yr Term w/warranty (5 Years Total)			
ANT-KIT Multi Band wifi GPS Low Profile	FLEXI 155MHz/U2/821MHz ANT ELEMENT, FLEXI 155MHz/U2/821MHz ANT ELEMENT, PCTEL - UHF/VHF Mobile Antenna Mount, 3/4", Thru-Hole, 17' RG-58/U, & No Connector, Mini-UHF Male Crimp Connector, RG58, LMR195, Logic Puck WiFi, Ignition Sense wire included.			
SRV-REM-ADM	Extended Services & Maintenance Support			
TM9900 - TM9900 Dash Single Band 800 Control Station			**TM9900 - TM9900 Dash Single Band 800 Control Station**	
T02-00065-4001	TCH8 Local Control Head 11Ky Kit Blk	**6**	**$ 5,939.64**	**$ 35,637.84**
T02-00005-AAAA	TM Standard Microphone TDMA			
TM9900N0DA-T	TM9900 Full HP 136-941M MUHF ExtAlm			
T02-00026-2001	Kit Mobile Mount U-Cradle			
T02-00026-1004	Kit Mobile Cable MUHF 30-50W			
T02-00004-0207	Rugged External Spkr 15W for 30-50W Radio			
T02-00007-ABAA	Line Interface Card			
TMAS160	Multi Protocol SFE Bundle (99)			
TMAS152	P25 Trunking PH2(94/96)			
TMAS153	P25 CAP Encrypt AES/DES (94/96)			
TMAS102	ARC4 Encryption			
TMAS156	P25 OTAR (94/96)			
TMAS109	Single Privacy Key			
TMAS080	DMR Trunking (Digital)			
SRVADV-P25-TWW-3	Tait Assurance P25 3 Yr Term w/warranty			
ANT-KIT Multi Band wifi GPS Low Profile	FLEXI 155MHz/U2/821MHz ANT ELEMENT, FLEXI 155MHz/U2/821MHz ANT ELEMENT, PCTEL - UHF/VHF Mobile Antenna Mount, 3/4", Thru-Hole, 17' RG-58/U, & No Connector, Mini-UHF Male Crimp Connector, RG58, LMR195, Logic Puck WiFi, Ignition Sense wire included.			
Power Supply Control Station Kit	Power Supply Control Station Kit			
SRV-REM-ADM	Extended Services & Maintenance Support			
TM9900 - TM9900 Single Remote Head				
T02-00065-5001	TCH8 Remote Control Hd 11Ky Kit Blk		**TM9900 - TM9900 Single Remote Head**	
T02-00005-AAAA	TM Standard Microphone TDMA	**212**	**$ 6,347.16**	**$ 1,345,597.92**
TM9900N0DA-T	TM9900 Full HP 136-941M MUHF ExtAlm			
T02-00307-AAAA	TM Remote E B/End Dual Hd B (6M/20 Foot Cable)			
T02-00026-2001	Kit Mobile Mount U-Cradle			
T02-00026-1004	Kit Mobile Cable MUHF 30-50W			
T02-00004-0206	Rugged External Spkr 15W for 30-50W Radio			
T02-00026-1007	Kit Mobile Remote Head Power Cable			
TMAS134	SFE Key - Multi Band Radio			
TMAS160	Multi Protocol SFE Bundle (99)			
TMAS152	P25 Trunking PH2(94/96)			
TMAS153	P25 CAP Encrypt AES/DES (94/96)			
TMAS102	ARC4 Encryption			

TMAS156	P25 OTAR (94/96)			
TMAS109	Single Privacy Key			
TMAS080	DMR Trunking (Digital)			
SRVADV-P25-TWW-3	Tait Assurance P25 3 Yr Term w/warranty			
ANT-KIT Multi Band wifi GPS Low Profile	FLEXI 155MHz/U2/821MHz ANT ELEMENT, FLEXI 155MHz/U2/821MHz ANT ELEMENT, PCTEL - UHF/VHF Mobile Antenna Mount, 3/4", Thru-Hole, 17' RG-58/U, & No Connector, Mini-UHF Male Crimp Connector, RG58, LMR195, Logic Puck WiFi, Ignition Sense wire included.			
SRV-REM-ADM	Extended Services & Maintenance Support			
TM9900 - TM9900 Dual Remote Head				
T02-00065-5001	TCH8 Remote Control Hd 11Ky Kit Blk		**TM9900 - TM9900 Dual Remote Head**	
T02-00005-AAAA	TM Standard Microphone TDMA	**193**	**$ 7,133.40**	
TM9900N0DA-T	TM9900 Full HP 136-941M MUHF ExtAlm			**$ 1,376,746.20**
T02-00307-AAAA	TM Remote E B/End Dual Hd B (6M/20 Foot Cable)			
T02-00009-0103	Cable Shielded 8 Core with RJ45 Grommet 6m (20ft)			
T02-00026-2001	Kit Mobile Mount U-Cradle			
T02-00026-1004	Kit Mobile Cable MUHF 30-50W			
T02-00004-0207	Rugged External Spkr 15W for 30-50W Radio			
T02-00026-1007	Kit Mobile Remote Head Power Cable			
TMAS134	SFE Key - Multi Band Radio			
TMAS160	Multi Protocol SFE Bundle (99)			
TMAS152	P25 Trunking PH2(94/96)			
TMAS153	P25 CAP Encrypt AES/DES (94/96)			
TMAS102	ARC4 Encryption			
TMAS156	P25 OTAR (94/96)			
TMAS109	Single Privacy Key			
TMAS080	DMR Trunking (Digital)			
SRVADV-P25-TWW-3	Tait Assurance P25 3 Yr Term w/warranty			
ANT-KIT Multi Band wifi GPS Low Profile	FLEXI 155MHz/U2/821MHz ANT ELEMENT, FLEXI 155MHz/U2/821MHz ANT ELEMENT, PCTEL - UHF/VHF Mobile Antenna Mount, 3/4", Thru-Hole, 17' RG-58/U, & No Connector, Mini-UHF Male Crimp Connector, RG58, LMR195, Logic Puck WiFi, Ignition Sense wire included.			
SRV-REM-ADM	Extended Services & Maintenance Support			
TM9900 - TM9900 Single Remote Head - Single Band				
T02-00065-5001	TCH8 Remote Control Hd 11Ky Kit Blk		**TM9900 - TM9900 Single Remote Head - Single Band**	
T02-00005-AAAA	TM Standard Microphone TDMA	**50**	**$ 5,483.16**	**$ 274,158.00**
TM9900N0DA-T	TM9900 Full HP 136-941M MUHF ExtAlm			
T02-00307-AAAA	TM Remote E B/End Dual Hd B (6M/20 Foot Cable)			
T02-00026-2001	Kit Mobile Mount U-Cradle			
T02-00026-1004	Kit Mobile Cable MUHF 30-50W			
T02-00004-0206	Rugged External Spkr 15W for 30-50W Radio			
T02-00026-1007	Kit Mobile Remote Head Power Cable			
TMAS160	Multi Protocol SFE Bundle (99)			
TMAS152	P25 Trunking PH2(94/96)			
TMAS153	P25 CAP Encrypt AES/DES (94/96)			
TMAS102	ARC4 Encryption			
TMAS156	P25 OTAR (94/96)			
TMAS109	Single Privacy Key			
TMAS080	DMR Trunking (Digital)			
SRVADV-P25-TWW-3	Tait Assurance P25 3 Yr Term w/warranty			
ANT-KIT Multi Band wifi GPS Low Profile	FLEXI 155MHz/U2/821MHz ANT ELEMENT, FLEXI 155MHz/U2/821MHz ANT ELEMENT, PCTEL - UHF/VHF Mobile Antenna Mount, 3/4", Thru-Hole, 17' RG-58/U, & No Connector, Mini-UHF Male Crimp Connector, RG58, LMR195, Logic Puck WiFi, Ignition Sense wire included.			
SRV-REM-ADM	Extended Services & Maintenance Support			
Programming Cables and System Keys				
TMAA23-03	Enable Protect ASK Starter Kit - x 1 Prime Key x3 Pass Keys		**Programming Cables and System Keys**	
TMAA23-05	Enable Protect ASK Pass Key	**1**	**$ 786.24**	**$ 786.24**
		2	**$ 241.92**	**$ 483.84**
USB -> RJ11 programming adapter				
T03-00118-0601	USB to RJ11 Programming Cable			
		5	**$ 118.08**	**$ 590.40**
RJ12 -> TM9xxx(RJ45) programming adapter				
TMAA20-04	Adaptor RJ12 Socket/RJ45 Plug			
		5	**$ 23.76**	**$ 118.80**

Encryption Loading Cables				
TIA -> Tait Adapter for KVL				
TPA-SV-020	Tait 9000 Series to TIA KFD Adapter		**Encryption Loading Cables**	
TIA adapter -> RJ12		**5**	**$ 587.52**	**$ 2,937.60**
TPA-SV-006	TP8/9/TM8/9/TB7 Rad Programming Lead - Serial PC to RJ12			
USB Power cable required for some KVL4000+		**5**	**$ 59.76**	**$ 298.80**
T03-00060-0006	Cable Encryption Key Fill Adaptor Box RJ45 to USB Pwr			
RJ12 -> TM9xxx(RJ45) programming adapter		**5**	**$ 118.80**	**$ 594.00**
TMAA20-04	Adaptor RJ12 Socket/RJ45 Plug			
		5	**$ 23.76**	**$ 118.80**
SVF-TDL	Services - Training Delivery - Programming (5 Days of mobile radios programming training for 5-10 people)			
		1	**$ 18,975.00**	**$ 18,975.00**
Enable Fleet Cloud service				
One time cost				
TE1001-0411-0200-0000-10	On Premises OTAP Agent Mid Level Server AC for P25 Enable Fleet		**Enable Fleet Coud service**	
		1	**$ 7,659.00**	**$ 7,659.00**
Required Annual Maintenance				
TEFC120	P25 Cloud OTAP Tait Enable Fleet 100 Lic (Year 1)			
		1	**$ 6,468.00**	**$ 6,468.00**
Optional Mobile IP Router				
TT0006-0001	Home Agent Router AC 4P (Required for OTAP via Starcom)			
		1	**$ 2,396.00**	**$ 2,396.00**
Services provided for Enable Fleet cloud setup and remote training to get started.				
SVF-PMN	Services - Project Management - OTAP		**Enable Fleet cloud setup and remote training to get started.**	
SVF-COM	Services - Commissioning - OTAP	**1**	**$ 4,400.00**	**$ 4,400.00**
		1	**$ 2,035.00**	**$ 2,035.00**
Tait Advantage (Support)				
SRVADV-INW-TAM-1	Tait Advantage TAM Yr#1 Infra No Warrant		**Tait Advantage (Support)**	
SRVADV-INW-TAM-2	Tait Advantage TAM Yr#2 Infra No Warrant	**1**	**$ 382.95**	**$ 382.95**
SRVADV-INW-TAM-3	Tait Advantage TAM Yr#3 Infra No Warrant	**1**	**$ 382.95**	**$ 382.95**
SRVADV-INW-TAM-4	Tait Advantage TAM Yr#4 Infra No Warrant	**1**	**$ 382.95**	**$ 382.95**
SRVADV-INW-TAM-5	Tait Advantage TAM Yr#5 Infra No Warrant	**1**	**$ 382.95**	**$ 382.95**
		1	**$ 382.95**	**$ 382.95**
Extended Hardware Maintenance (Years 1 & 2 included)				
EPW-INF-TAM-3	Extended Warranty TAM Infrastructure Yr#3		**Extended Hardware Maintenance (Years 1 & 2 included)**	
EPW-INF-TAM-4	Extended Warranty TAM Infrastructure Yr#4	**1**	**$ 75.59**	**$ 75.59**
EPW-INF-TAM-5	Extended Warranty TAM Infrastructure Yr#5	**1**	**$ 75.59**	**$ 75.59**
		1	**$ 75.59**	**$ 75.59**
Tait Enable Annual Licenses				
TEFC120	P25 Cloud OTAP Tait Enable Fleet 100 Lic (Year 2-5)		**Tait Enable Annual Licenses**	
		1	**$ 25,872.00**	**$ 25,872.00**
Extended Services & Maintenance Support Through January 31, 2028				
SRV-REM-ADM	Extended Services & Maintenance Support period: October 8, 2025 - January 31, 2028 *Includes initial code plug programming *Quarterly OTAP/WiFi code plug updates *Firmware updates via OTAP/WiFi as needed (Requires OTAP networking to be provided) *Assistance with warranty administration *Requires sufficient spare radios on hand *Does not include shipping charges *On-site radio support billed at time and material rate of $150.00 per man hour		**Extended Services & Maintenance Support Through January 31, 2028**	
Credit	Services Credit - $16,632.00	**-1**	**$ 16,632.00**	**$ (16,632.00)**

Total Project	**$ 3,909,700.04**
50% Due with Order	**$ 1,954,850.02**
40% Due with receipt of unprogrammed radios	**$ 1,563,880.02**
10% Due after completing of initial programming	**$ 390,970.00**
Total Project	**$ 3,909,700.04**

Required Vendor Ethics Disclosure Statement

Failure to complete and return this form may result in delay or cancellation of the County's Contractural Obligation.

Date: 8-22-25

Bid/Contract/PO #:

Company Name:	A BEEP, LLC	Company Contact:	FRANK ANDERSON
Contact Phone:	815-740-1780	Contact Email:	FRANK@ABEEP.COM

The DuPage County Procurement Ordinance requires the following written disclosures prior to award:

1. Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the county resulting in an aggregate amount at or in excess of $25,000, shall provide to Procurement Services Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor within the current and previous calendar year to any incumbent county board member, county board chairman, or countywide elected official whose office the contract to be awarded will benefit. The contractor, union or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

☒ **NONE (check here) - If no contributions have been made**

Recipient	Donor	Description (e.g. cash, type of item, in-kind services, etc.)	Amount/Value	Date Made

2. All contractors and vendors who have obtained or are seeking contracts with the county shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contractor bid and shall update such disclosure with any changes that may occur.

☒ **NONE (check here) - If no contacts have been made**

Lobbyists, Agents and Representatives and all individuals who are or will be having contact with county officers or employees in relation to the contract or bid	Telephone	Email

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future county contracts.

Continuing disclosure is required, and I agree to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner
- 30 days prior to the optional renewal of any contract
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments

The full text for the county's ethics and procurement policies and ordinances are available at:
http://www.dupageco.org/CountyBoard/Policies/

I hereby acknowledge that I have received, have read, and understand these requirements.

Authorized Signature

Printed Name: FRANK B. ANDERSON

Title: CEO

Date: 8-22-25

Attach additional sheets if necessary. Sign each sheet and number each page. Page 1 of 1 (total number of pages)

Tait #020625-TAIT

Pricing for contract #020625-TAIT to Sourcewell participating agencies is:

Tait Manufactured Core Products – 28% off list
P25 infrastructure and terminals
DMR infrastructure and terminals
AS-IP Conventional Infrastructure
Tait Developed Applications such as EnableSuite Products

Tait Manufactured Other Products - 15% off list
Axiom products
Tait LifeX products

OEM Products (non-Tait manufactured) – offered at List Price
RFI equipment - for antennas, combiners, coax cables
Professional Services

Docusign Envelope ID: 011FB248-6623-4370-BF97-B4CE091B27B1

MASTER AGREEMENT # 020625
CATEGORY: Public Safety Communications Technology and Hardware Solutions
SUPPLIER: Tait North America, Inc.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Tait North America, Inc., with offices at 1315 W. Sam Houston Pkwy. N., Suite 140, Houston, TX 77043 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.

4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

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Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is approximately four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on July 24, 2029, unless it is cancelled or extended as defined in this Agreement.

   a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

   b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

   1. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #020625 to Participating Entities. In Scope solutions include:

      Sourcewell is seeking proposals for Public Safety Communications Technology and Hardware Solutions, including communications technology and hardware designed or primarily intended for use by Public Safety agencies, such as:

      a. In-station Public Safety alerting or paging systems;
      b. Dispatch/control room consoles and associated integrated communications equipment;
      c. Wearable or portable communication devices, including biomonitoring wearables, alerting or paging systems;
      d. Connectivity and interoperability devices, hardware, and equipment for the connection of communication systems and endpoints, including:
         i. Satellite communications equipment;
         ii. Portable and deployable wireless hubs, routers, and networks;
         iii. Mesh networks and mesh radios;
         iv. Land mobile/broadband radios;
         v. Push to talk over Cellular (PoC) handsets; and,
         vi. High Power User Equipment (HPUE) for LTE; and,
      e. Airborne, marine, and underwater communication systems.

   2. Complimentary equipment, accessories, and services directly related to the offering of systems or solutions described in subsections 1. a. – e. above.

7) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

8) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

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9) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

10) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

11) **Open Market.** Supplier's open market pricing process is included within its Proposal.

12) Supplier Representations:

i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended in accordance with Products Specifications and Manuals published by the manufacturer.

13) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

14) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

15) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The

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following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by

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Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees

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or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

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xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2:
Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

1) **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:

   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;
   - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
   - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

   A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

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3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
    - Maintenance and management of this Agreement;
    - Timely response to all Sourcewell and Participating Entity inquiries; and
    - Participation in reviews with Sourcewell.

    Sourcewell's Authorized Representative is its Chief Procurement Officer.

4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

    The Report must contain the following fields:

    - Participating Entity Name (e.g., City of Staples Highway Department);
    - Participating Entity Physical Street Address;
    - Participating Entity City;
    - Participating Entity State/Province;
    - Participating Entity Zip/Postal Code;
    - Sourcewell Participating Entity Account Number;
    - Transaction Description;
    - Transaction Purchased Price;
    - Sourcewell Administrative Fee Applied; and
    - Date Transaction was invoiced/sale was recognized as revenue by Supplier.

    If collected by Supplier, the Report may include the following fields as available:

    - Participating Entity Contact Name;
    - Participating Entity Contact Email Address;
    - Participating Entity Contact Telephone Number;

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7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

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15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**
    a) **During the term of this Agreement:**
        i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

        ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Sourcewell by Supplier in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

    b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

    c) **Use; Quality Control.**
        i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

        ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this

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section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.

- $1,500,000 each occurrence Bodily Injury and Property Damage
- $1,500,000 Personal and Advertising Injury
- $2,000,000 aggregate for products liability-completed operations
- $2,000,000 general aggregate

b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

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c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3:
Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

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2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.

3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

1) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

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By: Sourcewell

By: _____

Name: Jeremy Schwartz

Title: Chief Procurement Officer

Date: 8/4/2025 | 6:46 PM CDT

By: Tait North America, Inc.

By: _____

Name: Kevin W. Sumrell

Title: President - Americas

Date: 8/4/2025 | 2:27 PM CDT

RFP 020625 - Public Safety Communications Technology and Hardware Solutions

Vendor Details

Company Name:	Tait North America, Inc.
Does your company conduct business under any other name? If yes, please state:	Tait Communications
Address:	15352 Park Row Houston, TX 77084
Contact:	Walter Bolil
Email:	walter.bolil@taitcommunications.com
Phone:	281-703-0480
Fax:	561-267-3199
HST#:	74-2209324

Submission Details

Created On:	Tuesday January 07, 2025 16:38:01
Submitted On:	Thursday February 06, 2025 14:22:44
Submitted By:	Walter Bolil
Email:	walter.bolil@taitcommunications.com
Transaction #:	f6047fc4-fb8f-47f2-8207-2ccf4fd9d73c
Submitter's IP Address:	147.243.178.142

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Tait North America, Inc.	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Tait North America, Inc., does business as Tait Communications. Tait Communications is a subsidiary of Tait International Limited.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Tait's CAGE code is: OHSL8	*
5	Provide your NAICS code applicable to Solutions proposed.	Tait Communications' NAICS code is: 423690	
6	Proposer Physical Address:	1315 W. Sam Houston Pkwy N Suite 140 Houston, Texas 77043	*
7	Proposer website address (or addresses):	www.taitcommunications.com	*
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Kevin W. Sumrell, President Tait Americas Kevin.Sumrell@taitcommunications.com 1+ (713) 252-3157 1315 W. Sam Houston Pkwy N Suite 140 Houston, Texas 77043	*
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Walter Bolil, Sales Contract Director Walter.Bolil@taitcommunications.com 281-312-4959 1315 W. Sam Houston Pkwy N Suite 140 Houston, Texas 77043	*
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Cornelia Van Herel, Director Bids & Proposals Cornelia.vanherel@taitcommunications.com 346.733.0329 Cindy Langston, Bids & Proposals Director Cynthia.Langston@taitcommunications.com 832.589.3646	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *	

11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	Tait Communications is a leading manufacturer of radio communication solutions. For over 55 years, Tait has applied its expertise in mission-critical communications, delivering some of the most advanced P25, DMR, and analog radio systems to cities, counties, and critical infrastructure organizations across the United States and around the world with an emphasis on enhanced safety and improved efficiency of the workforce. As demands on Public Safety organizations increase, so do the challenges on effective and reliable communications solutions. Tait Communications provides truly "seamless" unified communications solutions across LTE, LMR, Wi-Fi, and satellite for a myriad of personnel and vehicular use cases. Tait's reputation is built upon a history of going above and beyond for its customers to meet their needs with innovative, well-architected, mission-critical communications solutions. Key to this success is our focus on: • Providing expertise to assist our customers find the best communications solutions for their business needs. • Interconnecting networks by way of our commitment to open standards. • Investing in R&D to create innovative products and solutions. • Engaging with industry-leading partners and suppliers to achieve the best customer outcome. Our ownership structure is a further testament to Tait's commitment to our customers. Tait is majority owned by a charitable trust that shares our operating profits across three investment streams: research and development, regional reinvestment, and education. Tait's operating model enables us to maintain an independent, stable and long-term presence in the industry, singularly focused on developing world class communication solutions. Tait core values: 1) Commitment to listen: We know that one size does not fit all. We listen to your unique needs and design solutions that enable clear communication, both now and in the future. 2) Courage to act: We push technology forward, innovating and experimenting to create communication solutions that exceed your expectations, but not your budget. 3) Integrity to deliver what we promise: We don't hide behind contracts or charge hidden fees. We work hard to guarantee your satisfaction, then we stand beside you for the life of your network. Today our customers operate in more diverse and challenging environments, characterized by overlaid communications technologies and an increasing use of data and analytics. To address these challenges, Tait has developed and introduced the Tait Axiom platform which integrates critical communication systems with the latest technology, converging diverse technologies like LMR, LTE and Wi-Fi, based on open standard protocols that you can expand with your needs. We're passionate about the future of critical communications We love solving problems and approach each one with innovative, customer-focused thinking. Our aim is to be cutting edge, to give customers reliable tools that provide positive change to the way their organization works. Our vision is to create safer, more proactive organizations by redefining the boundaries of critical communications. As a trusted global leader in mission-critical communications, Tait is committed to providing reliable, secure, and innovative communications solutions for public safety agencies that are open standards based, high-performance, scalable, and cost-effective. First responders and critical infrastructure organizations worldwide trust our solutions.
12	What are your company's expectations in the event of an award?	If awarded a contract with Sourcewell, Tait will collaborate with Sourcewell to educate Tait's direct and indirect sales channels on how to promote and maximize Participating Entity's use of the Sourcewell contract. Tait's training will include instruction on compliance with the Sourcewell terms and conditions. Tait has over 200 channel partners in the U.S. and Canada, but there no contract vehicle in Canada comparable to the Sourcewell contract. Thus, Tait looks forward to leveraging this contract and the relationship with Sourcewell to sell Tait products and services within the Canadian market. Working with the Tait marketing team, we would expand the visibility of this contract at trade shows, dealer events, and our newsletters and blogs, leading to more opportunities for both Sourcewell and Tait.

13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	Tait has attached its 2023 Audited Financial Statement.	*
14	What is your US market share for the Solutions that you are proposing?	Tait's U.S. market share for our proposed solutions vary by solution and is estimated to be less than 7% of total market.	*
15	What is your Canadian market share for the Solutions that you are proposing?	Tait's Canadian market share for our proposed solutions vary by solution and is estimated to be less than 7% of total market.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	None	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Tait is a manufacturer that sells, designs, deploys and supports its own portfolio of radio communication products and systems. Tait Direct and Indirect Sales & Support Team: Tait currently employs 5 channel managers in support of over 200 channel partners/dealers and 3 business development managers focused on direct sales, all dispersed regionally throughout the United States and Canada. They cover all 50 states, Canada, Puerto Rico, and the Virgin Islands. Tait additionally employs a Canadian country manager based out of the Greater Toronto Area who supports both direct and indirect customers within that market. Finally, Tait also has strategic account managers who handle key accounts with a specific focus on large investor-owned utilities, as well as the mining and transportation verticals and customers purchasing through cooperative purchasing agreements. Tait Service/Support Team: Tait directly employs a service force of trainers and field and project engineers who assist in commissioning, training, and general service and support of Tait customers in North America. In addition, Tait has a staff of 4 support team members in the U.S. who respond to phone and email support inquiries from 8am-5pm, 5 days a week. This online support is free and separate from our support contracts. In addition to Tait support team members, Tait's channel partners bring an additional 500 service technicians supporting and maintaining Tait radios and infrastructure throughout North America. Dealer Network: Tait has a national distributor and a vast network of over 200 dealers in the U.S. and Canada who purchase, resell, install and maintain Tait radio components and systems, as well as other products Tait resells from others.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Compliance Tait Communications is committed to ensuring that all products comply with the regulatory requirements of its' markets. Quality is at the core of the Tait philosophy and core manufacturing processes are certified to meet the stringent requirements of ISO 9001:2015. Tait is also committed to the Environment, certified to ISO 14001:2015, to Safety, certified to ISO 45001:2018, and to Information Security, certified to ISO 27001:2013. Tait requires the following professionals on staff: - Professional Engineers (P.E.) on staff to approve RF system coverage design. - Cisco Certified Internetwork Expert (CCIE) - Certified Information Systems Security Professional (CISSP) - PMP Certified Project Managers Tait meets these requirements.	*

19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	None	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	2024 Christchurch Energy Champion, Leadership in Energy Efficiency Tait was named winner of the Christchurch Energy Champion award, in recognition of its leadership in energy efficiency and innovation during the Christchurch rebuild. Tait Communications was recognized for its new high-tech campus at the prestigious EECA awards ceremony held at the Auckland Museum on Wednesday, 28 May. 2023 APCO Technology Award, Village of Melrose Park, Illinois, The Village of Melrose Park in Illinois, USA for winning the APCO 2023 Technology Leadership Award for their Enterprise Dispatch & Interoperability Project! The solution connects their Tait DMR Tier 3 network into the state P25 system and a variety of other analog channels and broadband services, delivered by Alpha Prime Communications, a Tait and Omnitronics dealer. 2106 NZ GovHack Award A team of Tait software engineers has won an award at the GovHack NZ event creating an application that uses public information to improve travel routes. Taking their name from Tait founder Sir Angus Tait, “Team Angus” consisted of Senior Design Engineers John Carter, Daniel Hughes and Alexander Zinovyev. Their award winning concept employed available public data from Google Maps, the Transport Agency and City Council to “give personalized information for a customer’s journey that makes the trip predictable, enjoyable and interesting.” 2012 APEX Award from Utilities Telecom Council The robustness of MiMOMax’s IP linking was put to the test in 2011 during the 6.3 magnitude earthquake in Christchurch, New Zealand. Orion, the country’s leading electricity provider, has a private network which survived the natural disaster, and allowed personnel to start energy restoration while maintaining communications in the field. “After the earthquake, when public access systems were overloaded and some microwave linking solutions were knocked out of alignment, radio worked. Radio worked when other systems failed [thanks to the IP linking solution],” stated Paul Daigneault, Managing Director, MiMOMax. This was crucial in getting both Orion and the entire community up and running after the earthquake. The great success of this communications network – that utilizes a hardened MiMOMax UHF IP linking solution – was recently recognized by the Utilities Telecom Council (UTC) with the award of the prestigious Apex Award for 2012. “Because our wireless links operate in licensed UHF frequencies and have relatively wide-beam antennas, antenna towers can be skewed up to 45 degree angles and still remain functional,” explains Neville Digby, Senior Systems Engineer at Orion. This proved very useful after the earthquake changed the Christchurch landscape. Digby adds that the earthquake “…simply confirmed our choice of UHF IP linking as a mission-critical solution. There was, and still is, no other alternative”	*
21	What percentage of your sales are to the governmental sector in the past three years?	Tait’s percentage of sales in the governmental sector for the past three years is approximately 70% of its total sales.	*
22	What percentage of your sales are to the education sector in the past three years?	In the past 3 years, Tait’s sales to the education sector have doubled over this time as our product range has expanded to better fit the needs of our education customers. We expect that number to continue to climb significantly with recent awards to higher education and local independent school districts.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	Tait has two (2) state cooperative purchasing agreements in place with the following entities: • Houston Galveston Area Council (HGAC) • NASPO Value Point • NASPO participating addendums are in place with the following states: HI, CA, WA, OR, ID, OK, AR, IL, IA, MO as well as numerous municipal entities. The annual sales for each of these contracts is approximately $200K-$300K.	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Tait does not currently hold a GSA contract. However, Tait does have an award from the U.S. Dept of State, which is a five year, not to exceed $36M IDIQ award for their global radio infrastructure refresh. Tait sales against that IDIQ award vehicle exceeded $2.5M in year one.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Sonoma County Sheriff's Office, California	Terry Adair – Senior Telecom Technician	(707) 565-2677	*
Village of Melrose Park, Ilinois	Philip Schwarz – Police Chief	(708) 683-0000	*
Lancaster County, Pennsylvania	Brad Shenk – Radio System Manager	(717) 664-1303	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Direct Sales: Tait employs five (5) Business Development Managers focused on direct sales, dispersed regionally throughout the United States and Canada. The 3 Business Development Managers cover all 50 states, Canada, Puerto Rico, and the Virgin Islands. Tait also employs Strategic Account Managers responsible for managing key accounts with a specific focus on large investor-owned utilities, as well as the mining and transportation verticals and state and local government sales. Indirect Sales: Tait currently employs four (4) Channel Managers and two (2) inside sales representatives supporting over 200 Channel Partners positioned across the United States. Canada: Tait's Canadian Country Manager is based out of the Greater Toronto Area and supports both direct and indirect customers within that market. The sales force includes a dynamically assigned team of twelve (12) Pre-Sales Engineers who provide technical oversight for customer sales for both direct and indirect sales teams during the sales process.	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	Tait contracts with national distributors in both the United States and Canada to support a vast network of over 200 dealers who purchase, resell, install and maintain Tait radio components and systems, as well as industry related products Tait utilizes from third party partners. All of Tait's channel partners are part of the One Tait Dealer Program, organized around our 3 core values: • Commitment to Listen • Courage to Act • Integrity to Deliver We integrate these core values into our One Tait Dealer Program and expect our channel partners to adhere to them. By encouraging these values, we can exceed customer expectations with the way we conduct business, share our expertise, and deliver world-class critical communications solutions. The One Tait Dealer Program is comprised of five membership levels incorporating benefits and rewards. Details of the entire program can be found on the One Tait Dealer Program Handbook attached.	*
28	Service force.	Tait Service Force: Tait directly employs a service force of trainers and field and project engineers who assist in commissioning, training, and general service support of Tait customers throughout North America. Tait Online Support: In addition, Tait has a staff of 4 support team members who respond to phone and email support inquiries from 8am-5pm, CST 5 days a week. This online support is free and separate from "for fee" support contracts. Channel Partner Support: Inclusive of our indirect channel partners, Tait has over 500 service technicians supporting and maintaining Tait radios and infrastructure throughout North America.	*

29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Ordering from Tait Price Book: To place orders from the standard Tait price book items, simply contact a Tait distributor or dealer. A complete list of Tait's U.S. and Canada based channel partners can be found here: https://www.taitcommunications.com/find-a-dealer Ordering Large System: Requests and orders for a large Tait radio system can be quoted directly through Tait. A sales inquiry can be initiated through the Tait website: www.taitcommunications.com or by contacting the Sales Contract Director, Walter Bolil: walter.bolil@taitcommunications.com. Dealer/Distributor Order Process: Sourcewell participating entity simply submits a Purchase Order through their local Dealer, who in turn places an order on Tait. Tait will respond to the Distributor/Dealer Order within 48 hours with an order confirmation and shipping date for standard price book products. Some assumptions and expectations are outlined below: a. Purchase Orders should include the Tait Sourcewell contract award number. b. For Intrinsically Safe (IS) products, the end Customer bears the responsibility to ensure the IS rating of the Product is appropriate for the end Customer's required conditions of use as set out in the Terms and Conditions of Sale. c. Tait distributors or dealers must communicate the Sourcewell compliance requirements to the end Customer, including applicable discounts and other contract terms.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Customer Service & Support Process: Products with Service Agreement: Products purchased together with a Tait service agreement include predefined Service Levels applicable for the specific order. Service/Support for products without service agreement: For products purchased without service agreements, Tait's first line of service/support is provided by the applicable distributor/dealer that processed the Sourcewell Participating Entity (SPE) order. Tait further supports its distributors/dealers as they provide the direct local customer service and support for SPE. Customer service response times depend on the product or system involved and aligned with the customer's requirements. Tait recommends Sourcewell Participating Entities (SPE) maintain spare equipment. For products requiring Repair Materials Authorization (RMA), the SPE will initiate the RMA request directly from the distributor/dealer that processed the order. Tait provides the distributor/dealer with a Tait RMA which is to be delivered to the SPE with shipping instructions. Authorized RMA products will be shipped directly to Tait's Houston, Texas Repair Center and returned directly to the SPE.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	Tait is able, willing and enthusiastic to provide our products and services to any Sourcewell Participating Entities in the United States.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	As stated above, Tait is able, and enthusiastic to provide our products and services to any Sourcewell Participating Entities in Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	None. Tait can serve all geographic areas of North America.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	Tait does not plan to restrict any Participating Entity's access to or use of the Sourcewell Agreement.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no restrictions in Alaska or Hawaii but in Puerto Rico, all P25 sales must be processed through our local channel partner North Sight Communications	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, Tait will extend the terms of any Sourcewell Agreement to eligible nonprofit entities.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	

37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Tait Communications is committed to effectively promoting the Sourcewell IDIQ contract vehicle to key government and enterprise decision-makers. Our marketing strategy includes, but is not limited to, the following key elements: Targeted Outreach and Organic Digital Campaigns We will engage in direct outreach to government agencies and large enterprises, highlighting the benefits of utilizing Tait's Sourcewell IDIQ contract vehicle. This outreach campaign will include email and targeted online advertising across platforms like LinkedIn and key industry websites, driving awareness of the Tait Sourcewell partnership. Tait Dealer Webinars Tait will host informational webinars for our dealer community, One Tait Dealer Program, to explain how the Sourcewell IDIQ vehicle can streamline procurement and development. These sessions will detail the process of accessing services and products through Sourcewell, engaging key stakeholders with the ease and flexibility the contract provides. Strategic Partnerships and Trade Shows We will collaborate with industry partners and consultants to expand the reach of the Sourcewell IDIQ contract vehicle. Our efforts will include participation in trade show events where we can showcase the value of partnering with Tait through Sourcewell. Content Marketing and Case Studies When opportunities arise, Tait will develop case studies and content demonstrating the success of our solutions through the Sourcewell IDIQ vehicle. By showcasing real-world applications, we will emphasize the efficiency and cost-effectiveness agencies can expect when leveraging Sourcewell for their procurement needs. This multi-pronged strategy ensures that Tait Communications effectively promotes the Sourcewell IDIQ contract, helping agencies and organizations understand the full value of this opportunity.	*
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Tait Communications uses advanced technology and digital data to optimize the promotion of the Sourcewell IDIQ contract vehicle, including but not limited to: Targeted Digital Advertising Our marketing team is adept with the usage of data insights to run targeted campaigns on platforms like LinkedIn and Google Ads, reaching key decision-makers in government and enterprise sectors. Retargeting strategies help keep prospects engaged and informed about the Sourcewell contract. Social Media Engagement By analyzing social media metrics, we adjust our messaging to enhance reach and engagement on platforms like LinkedIn. Real-time interactions allow us to engage with prospects and highlight the benefits of the Sourcewell contract. Website Analytics and SEO Our marketing team is capable of tracking user behavior through tools like Google Analytics to optimize landing pages and improve search engine visibility for Sourcewell-related content, ensuring high discoverability. CRM and Email Automation Using CRM data and email marketing automation, we tailor our outreach to prospects and track engagement metrics to refine campaigns and prioritize high-potential leads. By leveraging technology and data, Tait enhances marketing effectiveness, ensuring targeted and efficient promotion of the Sourcewell IDIQ contract.	*
39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Tait's expectation is that we will collaborate with an intention to grow sales with Sourcewell and to train and educate users on how to use and maximize the value of this agreement to Tait's field sales team, customer support team, and to our Canadian and U.S. based channel partners. As noted above, integrating the Sourcewell agreement into our sales process will be a combination of marketing awareness campaigns, posting a notice and links to the award on our website and One Tait Dealer Portal, as well as in person training by our channel management team on how to quote and submit compliant orders. Tait will also integrate training on Sourcewell during our monthly "Under the Hood" webinars highlighting new products, new marketing initiatives, and sales processes to educate our North American channel partner network.	*
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Tait does not currently use an e-procurement process but is considering deploying one soon to address commercial customers who do not require traditional direct sales engagement.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *	
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Training on Tait products and services can be accomplished a number of ways: classroom instructor led classes, virtual training over the internet led by engineers or sales members, and self-paced/self-directed training. All training is optional but highly recommended if new to Tait or building a full radio system. Tait's P25/DMR training course catalogs are attached and can be delivered both in person or virtually as the customer requires. Classroom led instruction is a for fee service and can be quoted upon request. Tait offers extensive training resources for our channel partners via Learn at Tait, accessed through our One Tait dealer Portal. Both technical and sales training are available at no charge via Learn at Tait, it is a critical part of our sales enablement strategy for the channel partners. All Sourcewell participating entities can also access the Tait Radio Academy (www.taitradioacademy.com) The mission of the Tait Radio Academy is to give the world free educational content about critical communications and is unique in the industry. Tait offers a variety of training programs for our Tait LifeX multimedia dispatch console. Tait channel partners and customers are able to attend on-site and remote sessions regarding technical training (installation, configuration, maintenance and support) of the Tait LifeX system, as well as training for system users.	*
42	Describe your proposed solutions integration and interoperability capabilities with other communication and technology components.	Open Standards Interoperability Open standards such as P25, DMR, TCP/IP and LTE offer you freedom of choice and avoids the pitfalls of proprietary hardware and software. Tait has earned a reputation as a vendor with genuine support for standards-based solutions. We advocate industry standards and play an active part in designing, refining and implementing those standards. Open standards offer numerous benefits, including; • Ability to communicate with partner agencies and organizations, • Value for money through competitive procurement, • Value throughout the life of your investment, not locked into a single vendor, able to choose the right mix of equipment for the job • Ecosystem of complementary solutions and applications (such as Tait Technology Partners that also support open standards and multi-vendor compatibility). Membership to Associations Tait is committed to promoting in all respects open-standards and is an active member of the following industry organizations: • Telecommunications Industry Association (TIA P25) • European Telecommunications Standards Institute Charter Member (DMRA – DMR) • Public Safety Technology Interest Group (PTIG) • Enterprise Wireless Alliance (EWA) • Utilities Telecommunications Council (UTC) • Association of Public Safety Communications Officials (APCO) Our activity in these organizations is designed to facilitate radio communications industry best-practices, utilizing open standards. Dispatch consoles are designed to be the focal point for integrated interoperable voice communications with multiple radio networks and users. The Tait LifeX platform addresses this critical need and provides customers with the ability to seamlessly connect with P25, DMR, LTE radio systems and protocols (P25 CSSI/DFSI, analog, AIS, ED-137), as well as utilize telephony and multimedia data (live streaming of video, instant messaging/chat) for collaborating and communicating. Tait LifeX also leverages commercial off the shelf hardware and software, eliminating the need for proprietary hardware/software for core system components, and has an open API to enable integration of other customer applications within the Tait LifeX platform.	*
43	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	Tait has environmental engineering design processes and checks-and-balances in place when designing new products. These processes are facilitated and ensured by maintaining ISO14001:2015 certification for Tait's Christchurch manufacturing facility, covering the design and manufacture of our products. Tait is conscious of global ESG initiatives and contributes to this effort, as an example our enhanced product packaging policy removes foam inserts and in place uses paper/water compressed inserts that are biodegradable. In general, this is a continuous and evolving commitment within Tait and aligns with other global industry efforts to reduce our carbon footprint.	*

44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Tait has received specific compliance documents and test reports related to energy efficiency from the DoE, CEC, and NRCan for Tait portable radios, batteries, battery chargers, and Intrinsically Safe products can be provided upon request. Tait is also open to becoming certified as a part of the State of Minnesota e-steward program (Producer Responsibility Program) if Sourcewell requires. Tait is committed to working with third-party technology partners who uphold the highest standards of compliance and sustainability. Our partners adhere to all relevant regional compliance requirements, including but not limited to CE, FCC, Safety compliances, RoHS, and WEEE regulations, ensuring that their designs and manufacturing processes meet or exceed industry standards. Additionally, our technology partners demonstrate environmental responsibility by acting in a "green" manner, such as recycling e-waste and reducing their carbon footprint, in alignment with global sustainability efforts. Many of our partners also hold internationally recognized eco-labels, ratings, or certifications, which further reinforce their commitment to environmental stewardship. To become a technology partner and fully benefit from the advantages of our global presence, potential technology partners must meet specific eligibility criteria. These criteria ensure that all Tait technology partners uphold the same high standards of compliance, quality, and environmental responsibility" https://www.taitcommunications.com/about-us/technology-partners	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	Unlike many in the communications industry, Tait is unique in that we are not a publicly traded company or owned by private equity. We are a privately held company, dedicated to providing state-of-the-art communications solutions that are customer driven. This also allows Tait the ability to be nimble as market conditions change, and make key investments in innovation, as well as manage risk, without impacts from external shareholders. Tait is accountable to its employees and customers. Our ownership structure is a testament to Tait's commitment to our customers. Tait is majority owned by a charitable trust that shares our operating profits across three investment streams: research and development, regional reinvestment, and education. Tait's operating model means we are an independent, stable and long- term presence in the industry, singularly focused on developing world class communication solutions. Tait is also unique in our industry in that we are a manufacturer of radio system components, and do not offshore our core manufacturing to other countries. This allows us to maintain control of product design, development and manufacturing under the same umbrella. Tait LifeX Multimedia Dispatch Console The way Sourcewell's customers communicate internally and externally is changing. While legacy "voice-only" dispatch consoles have served their purpose well, with the introduction of smart phones, users of these systems have come to expect more. Tait LifeX addresses this need by providing enabling radio and telephony voice communications in use today, and enhanced multimedia (live, video steaming, text/IM, and data) for increased communication and collaboration between dispatch/operations centers and field personnel. In terms of the unique features of Tait LiveX, the system: • Can be accessed via any device at any time via a traditional web browser interface enabling remote worker features and access. • Provides both hardware and software redundancy in its core, providing industry leading uptime and resiliency required for mission critical communications. • Can be delivered as a single tenant with multiple users, departments and roles, or as a multi-tenant solution with many separate agencies sharing a single system. This capability makes it an excellent choice for multiple public safety agencies wanting separate radio communications but also enables the ability to share system costs between a group of agencies. • Includes an optional long term multimedia recorder, enabling the capture and replay of video, voice, text and data communications for events, making it easier for data collection and aggregation to support after action reports for key events/incidents. • Locates and enables PTT communication with first responders from its map-based interface. As an example, should a radio user's man down function or button be triggered, the user can be quickly located and communicated with using PTT capabilities from the map in order to provide immediate assistance. • Provides an open API for integration of other agency applications with the Tait LifeX platform, enabling a unified communication experience versus having dispatchers manage multiple applications, screens and peripherals (monitors, keyboards, mice, etc.). Client Specific Development (CSD) Tait customers have many different needs, and in some cases, these may not be	

satisfactorily addressed by the functionality and configurability of our mainstream products and integrated solutions. Tait offers the Client -Specific Development service to tailor solution elements to fit individual customer needs. A defining characteristic of the service is the application of development engineering expertise for unique customer requirements, rather than a broad market-based solution. Examples:
- Transportable repeaters to improve radio coverage
- Customized functionality/applications to improve worker safety in field
- Customized system operation to expedite radio system deployment & minimize downtime during migration

Digital Fixed Station Interface (DFSI) Monitoring (A CSD Project)
The DFSI monitoring tool allows observation of the health of a channel group, validating rx signal, steering, and selective tx control. The tool also provides audio testing and passing audio from within the application. This enables more efficient monitoring, as well as reduced effort in troubleshooting via receive and transmit status indicators and enhanced selectivity on conventional voted radio systems.

TB9400 base station
The Tait TB9400 base station is a world class product known for the following unique characteristics:
- Ease of migration

To ensure a smooth migration from Analog to P25 or DMR, the TB9400 features Analog-Simulcast IP, P25 Phase 1, P25 Phase 2, DMR Tier 2 and DMR Tier 3.

- Reliability you can depend on

The TB9400 is MIL-STD designed and tested for reliability to mitigate network outages. With its intelligence and reliability, the TB9400 base station is the cornerstone of a Tait P25 Phase 2 system: helping to keep your staff safe and your organization running to its full potential.

- Efficient network management

The TB9400 features remote management and monitoring options including inbuilt diagnostics and access level control, multiple user accounts, remote fault diagnosis, and detailed alarm monitoring and management via IP.

- Flexibility

The TB9400 operates in 700/800MHz, VHF and UHF bands. Its modular design and IP connectivity provide flexibility in network design and scalability, allowing your network to easily expand to suit the needs of your organization.

- Secure communications

The extensive remote management and monitoring options supported by the TB9400 have a focus on security, ensuring data and communications remain confidential.

- Open standards compliant

Designed for mission-critical operations, the TB9400 is open standards compliant, ensuring interoperability with other agencies and enabling greater choice for a mission-critical communications solution to best meet your requirements.

- Customization

Control, customize, and enhance base station operations with TaskBuilder, by creating rules that extend the functionality of the base station. Rules can control channel changes, digital outputs, timers, and alarms, based on events and external signals. *

Below are the unique advantages that set the Tait TB9400 apart from competitors:
1. Versatile and Sustained Investment
- Multi-Protocol Supports Reusability: The Tait TB9400 base station supports a range of communication protocols, including simulcast, analog, DMR II, DMR III, P25 conventional, and P25 trunking modes (when licensed accordingly). This flexibility allows you to adapt to evolving needs without replacing the entire system. Hundreds of cities and counties around the world have adopted the TB9400 for its reusability feature, allowing Tait base stations to be easily repurposed when additional communication resources are needed to meet changing organizational priorities, thereby safeguarding your investment.
- Easy Migration: The base station's ability to support multiple protocols and base stations in a consistent rack footprint simplifies migration and scaling to match the growth of any customer's system needs as they evolve over time.

2. Simplified and Lower Cost Maintenance
- Modular Configuration: The TB9400 features a modular design, which means that if a particular module (e.g., power or receive module) fails, only that module needs to be replaced. This results in reduced maintenance costs, faster repairs, and minimal downtime, as you can keep spare modules on hand instead of entire base stations.
- Integrated Spectrum Analyzer: The base station can be managed remotely and includes a built-in spectrum analyzer, eliminating the need for costly external hardware, reducing the number of components requiring maintenance, and increasing reliability of the system. This allows a technician to know in advance what the issues are rather than discover upon arrival
- Local Display: Each base station has a local alphanumeric display that shows the

corresponding channel name or agency, ensuring easy, secure, error proof channel information.
• Dual Power Supply: When properly equipped, the base station can function with an integrated auto-switch AC and DC power supply. This design ensures that maintenance of your battery system can be performed without causing downtime to the overall system.
3. Optimized Rack Space Usage
• Space-Efficient Design: The Tait TB9400 is designed to maximize space efficiency. Each chassis can hold up to four receivers, allowing for more compact installations and reducing the overall system footprint and operating costs.
• Dual Base Station Configuration: When configured properly, a single chassis can house dual 50W base stations simultaneously operating on different protocols (e.g., P25 and DMR) side by side, offering a versatile and cost-effective solution for systems supporting multiple communication standards or user groups.
• Air Cooling. Front to back air cooling allows for safe stacking within rack space, for economy of rack space.
4. Web-Based Programming
• Ease of Configuration: The TB9400 features a web-based programming interface, meaning no special proprietary software is required. This ensures easy configuration, reduces reliance on specialized training, and simplifies ongoing system management.

TP9900 Multiprotocol Multiband Radio
Tait's TP9900 significantly improves community safety outcomes with enhanced interoperability between first responders, schools, utilities, and other public safety organizations with the following capabilities:

• Maximum Connectivity
Connect to the range of networks in current operations or future technology migrations: Conventional Analog, P25 Conventional Digital, P25 Trunking Phase 1 and Phase 2, DMR Tier 2 and Tier 3. Integrated GNSS enables Location Services options, Bluetooth® for wireless voice accessories and Wi-Fi OTAP are supported. Analog signaling includes Two Tone decode, MDC1200, PL (CTCSS), DPL (DCS), and Selcall.

• MultiBand Connectivity
The TP99 is a Multiband radio covering VHF, UHF 7/800 and the 900 Bands. During the ordering process there is no need to specify which band is to be used, except for selecting the appropriate antenna Thus the radio is active in all bands based on configuration and the , and deciding on single band, Dual Band or Multiple Band license.

• Enhanced Worker Safety
Man Down and Lone Worker features are included as standard to send automated safety alerts and can combine with location data and Tait GeoFencing software options to guide an effective response. The programmable Emergency key can also send these safety alerts manually. Enable eyes up operation with voice annunciation of radio settings and battery levels.

• Rugged, Lightweight Design
Experience the most compact multiprotocol, multiband portable radio on the market with up to 19 hours shift life in TDMA mode in a highly reliable Tait Tough design built to withstand rough treatment in harsh environments.

• Secure Communication
Ensure only authorized personnel can hear your communications with end-to- end encryption management options, FIPS 140-2 certified module, AES, DES and ARC4 algorithms, all provisioned with the Tait EnableProtect Key Fill Device or Key Management Facility.

• Ergonomic User Experience
The TP9900 is designed for easy use in emergency situations, with ergonomic, easy-grip controls; four programmable function keys and a three-way selector; and a range of accessories to tailor your experience.

• Exceptional Audio
Hear and be heard even in the most extreme environments, with a powerful 3W speaker, and dual microphone active noise cancellation that removes background noise in both analog and digital modes.

• Proven P25 & DMR Interoperability
Enable multi-agency response and multi-vendor compatibility for voice, data and encryption methods – the TP9900 is designed to meet the TIA-102 P25 Compliance Assessment Program and the DMR ETSI standards for interoperability.

Tait Axiom Broadband Solutions
The TAIT AXIOM mobile and wearable products integrate critical communications systems with the latest technology, converging diverse technologies like LMR, LTE, and Wi-Fi. By converging multiple networks, devices and applications, Tait provides simple, secure, and flexible solutions to improve safety and efficiency for your organization.

Tait supports open 3GPP standards for Mission Critical Push-to-Talk (MCPTT) and provides

		platforms that you can build on over time to leverage your investment, delivering value now and in the future.	

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
46	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or re-sellers if available. Select all that apply.		(•) Yes ( ) No	See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
47		Minority Business Enterprise (MBE)	( ) Yes (•) No	N/A	*
48		Women Business Enterprise (WBE)	(•) Yes ( ) No	Prairie Mobile Communications - Canadian Advanced Communications & Electronics, Inc. See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
49		Disabled-Owned Business Enterprise (DOBE)	(•) Yes ( ) No	Radio Communications Management See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
50		Veteran-Owned Business Enterprise (VBE)	(•) Yes ( ) No	Stolz Telecom, Tait Dealer Radio Communications Management Allcan Distributors Inc. - Canadian See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
51		Service-Disabled Veteran-Owned Business (SDVOB)	(•) Yes ( ) No	Stolz Telecom, Tait Dealer Radio Communications Management See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
52		Small Business Enterprise (SBE)	(•) Yes ( ) No	Stolz Telecom, Tait Dealer Radio Communications Management Advanced Communications & Electronics, Inc. See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
53		Small Disadvantaged Business (SDB)	(•) Yes ( ) No	Radio Communications Management See Tait Supplement to Section 5B for Certifications at WMBE Documents	*
54		Women-Owned Small Business (WOSB)	(•) Yes ( ) No	Prairie Mobile Communications - Canadian Advanced Communications & Electronics, Inc. See Tait Supplement to Section 5B for Certifications at WMBE Documents	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	

55	Describe your payment terms and accepted payment methods.	Payment is due net 30 days from invoice date. Payments can be made via check, credit card, ACH, or P-Card. There are no additional payment fees. A late payment charge of 1.25% may be added to all past due accounts. This charge covers the cost of recordkeeping requirements arising from failure to make timely payments	*
56	Describe any leasing or financing options available for use by educational or governmental entities.	Leasing/Financing Tait works with established leasing companies in the government sector to provide options for Sourcewell participating entities. Government Capital: website https://www.govcap.com/ Government Capital Corporation offers a broad range of public financing solutions to the municipal marketplace and provides financial solutions tailored to our client's specific needs. Unlike many financial institutions who only understand commercial credit, we thrive on understanding the unique nature of the various types of issuers we represent (e.g. cities, counties, schools, hospitals, special districts, etc.) and the various legal borrowing authorities unique to each. Additional Options Alternatively, some of our customers find the following resources useful: Grant writing services – via our partnership with Lexipol to offer grant funding to qualified authorities available to all participating entities purchasing Tait equipment customers. Lexipol offers the following: Custom Comprehensive Grant Assistance More than $600 billion in nationwide grants are available to public safety agencies and local government each year. But it can be difficult to navigate through the grant process. Few agencies have grants experts on staff, or the time to research opportunities and develop grant applications. Lexipol's pre-award grant services provide customized solutions enabling applicants to tap into federal, state and private grants. They offer three unique grant solutions: • GrantFinder is a grant database search tool • Grant Writing Services for stand-alone projects and programs • Grant Assistance Platform program for applicants in need of support for multiple projects and programs on an annual basis A team of expert grant writers, researchers and project managers is invested in helping the local government community. Lexipol helps customers build customized grants.	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Tait uses the following standard transaction documents: Order Form Standard Warranty Software Warranty Standard Template for Tait Support Agreement Return Materials Authorization Form (RMA) Advanced System Key Request Form Tait Enable Software Suite Forms For customers requiring detailed Support Agreement with specific Service Level Agreements (SLA) beyond what the standard warranty covers, these can be addressed using a customer specific Tait Support Agreement.	*
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	The P-card is acceptable and there is no additional fee for Sourcewell participating entities.	*

59	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Tait's pricing model is by line item. The US and Canadian Customers have separate price lists in local currency. For Price Lists, please see attached the "Pricing Documents"	*
60	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Tait will offer a pricing discount from List Pricing Participating entities purchasing through Sourcewell are offered the following discounts: Tait Manufactured Core Products – 28% P25 infrastructure and terminals DMR infrastructure and terminals AS-IP Conventional Infrastructure Tait Developed Applications such as EnableSuite Products Tait Manufactured Other Products- Axiom products -15% Tait LifeX products 15% TP2210 Portable range -10% Minimum Order Quantities Apply Original Equipment Manufacturer (OEM) Products (non-Tait manufactured) – offered at List Price RFI equipment - for antennas, combiners, coax cables For specific product pricing please see the Attached "Price List" which has itemized information. For detailed Product Catalogs, please see attached the "Additional Documents" Professional Services	*
61	Describe any quantity or volume discounts or rebate programs that you offer.	Tait may offer volume or special promotional pricing, and these will be extended to Sourcewell participating entities when available.	*
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Pricing available upon request.	*
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Where a request for a quote includes Professional Services, such as Training, System Design, Coverage Analysis, or other services, those Professional Services will be included in the Participating Entity's quote. Exclusions will be clearly identified.	*
64	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	For any freight fees discussed in this section, fees will be the responsibility of the distributor or dealer, who may pass those fees to the end customer. Equipment Purchase Freight Equipment will be shipped by Tait to the specified Distributor, Reseller or end Customer address on the Purchase Order. Term of Sale will be Carriage and Insurance Paid – CIP (INCOTERMS 2010). Tait will pay all transportation costs and any costs associated with bringing the goods to their final destination (including insurance, import duties, and import taxes.), and recharge these costs to the Distributor or reseller. Tait is responsible for loading of the goods on collecting vehicles and clearing them for export and import. If expedited shipping is requested, the Distributor pays the difference of standard shipping and requested transport.	*
65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Delivery is available for these areas. Contact the distributor/dealer teams for a quote. For Tait direct orders please contact Tait for a quote.	*
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Delivery is available for unique distribution. Contact the distributor/dealer teams for a quote. For Tait direct orders please contact Tait for a quote.	*

67	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	Tait conducts formal audits every other year, as well as self- auditing via standard order entry checklists to ensure order accuracy. All orders using cooperative agreements (like Sourcewell) have the contract award number referenced on the sales order to track contract compliance. Tait and their distribution partners will run monthly or quarterly reports to capture data to ensure Sourcewell pricing discounts are properly applied, and administrative fees are accurately calculated and paid.	*
68	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Tait will track the following metrics to determine success: • Top line gross sales • Sales by product • Sales by region/country • Sales by vertical segment	*
69	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Tait offers an administrative fee of 1% percent on total sales through this contract.	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
70	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	See Pricing	*

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Line Item	Question	Response *	
71	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	Tait provides two-way radio infrastructure and terminals, and associated products and services based on industry standards. These products conform to the P25 TIA and ETSI DMR as well as Analog Conventional. Within the TIA P25, Tait provides P25 Conventional and Trunked Phase 1 and Phase 2, stand-alone, Multi-Site as well as Simulcast system. Within the ETSI DMR standard, Tait provides both DMR Tier 2 and Tier 3 products in stand-alone, multi-site, and simulcast. Tait also provides convergence (Broadband and LMR) products under the Axiom portfolio as well as Dispatch consoles under the Tait LifeX portfolio. The Tait AS-IP (analog simulcast IP) infrastructure is an excellent example of our unique solution capabilities. This solution is the base infrastructure platform from which a customer can build a future P25 or DMR system, without having to replace hardware. Most industry solutions require physical hardware and software replacement (which cannot be repurposed or reused), to move from one land mobile radio technology to another. The Tait solution, built upon the highly flexible TB9400 base station, only requires software replacement/upgrades without undergoing a costly and time-consuming replacement of radio base station hardware. Another unique solution from Tait is our EnableFleet – radio fleet management platform. This solution can be deployed in the cloud or on customer premise and works over both wi-fi or the radio system itself. Customer benefits for this EnableFleet are numerous: •Control and centralized management -Centralized approval process that provides gates to allow crosschecks and operational awareness for fleet managers -“One source of truth” for firmware versions, configurations and personalization of the radio itself •Confidence -Fleet managers know devices on the radio fleet are configured with an audit trail that can be validated •Simplified configuration and updates -Minimize negative operational impact, by pushing out changes to parts of the network at a time that suits •Lower cost of programming radios -Less re-work or incorrect programming of radios -Less skilled people required -more time to focus on other tasks •Maximize the use of fleet assets -Able to upgrade or re-configure radios more often and the ability to re-assign radios within an organization whenever needed •Reporting -A single view of the entire fleet, allowing for better use of radio assets with definitive proof that your radio system is well managed The Tait EnableFleet solution makes managing your radio fleet easier, controlled and more effective, with workflow tools to apply firmware updates, device configuration and personalization tools that deliver operational efficiency, cost savings and software version surety for the end user.	*
72	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	P25 capable radios and infrastructure DMR capable radio and infrastructure Legacy MPT radios and infrastructure Accessories Applications Third Party Solutions Cloud Subscriptions Professional Services Axiom Solutions	*

Table 7B: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offerings	Offered *	Comments	
73	In-station Public Safety alerting or paging systems;		(•) Yes ( ) No	TaitNet AS-IP networks support paging using any two-tone combination. Tait LifeX incl 2-tone paging See ASIP Catalog	*
74	Dispatch/control room consoles and associated integrated communications equipment;		(•) Yes ( ) No	Tait LifeX Dispatch Console (includes rack mounted hardware and peripherals such as headsets, microphones, speakers, monitors, and workstations.	*
75	Wearable or portable communication devices, including biomonitoring wearables, alerting or paging systems		(•) Yes ( ) No	Portable Radios: TP9000 series including TP93, TP94, TP95, TP96, TP97, TP98, TP99 – operating on Analog, DMR and P25 depending on model. TP93/94/95/96 also available as Intrinsically safe devices TP2 - Analog and DMR Tier2 only TWX556 – Tait Axiom Wearable Speaker/Mic– Wi-Fi and LTE standalone or extension to TP9000 series radios. See TP9000 Catalog See TP2210 Sales Brief See Axiom Catalog	*
76	Connectivity and interoperability devices, hardware, and equipment for the connection of communication systems and endpoints, including:		(•) Yes ( ) No	Gateways: TN9500 – InterNetworking Gateway bridging system such as MPT to DMR and Axiom PTToX. TN92XX – Analog Gateways for connecting legacy devices to DMR Tier 2 and Tier 3 (TN9271) and P25C and P25 Trunked (TN9275) networks DMR licensing to connect to Consoles using AIS (TNAS304) Voice Recorders (TNAS305) P25 Licensing: TNAS505- CSSI TNAS506 – Voice recorder TNAS507/8 – ISSI See TN9300 Catalog for TN9271 description, TN9400 Catalog for TN9275. See TN9300 Catalog See TN9400 Catalog	*

77		Satellite communications equipment;	○ Yes ◉ No	N/a	*
78		Portable and deployable wireless hubs, routers, and networks	◉ Yes ○ No	TB7304 - Transportable repeaters	*
79		Mesh networks and mesh radios	○ Yes ◉ No	N/A	*
80		Land mobile/broadband radios	◉ Yes ○ No	TM93 DMR Mobile radios TM94 P25 Mobile Radios TM99 – available 2H2025 Description can be found in Mobile radio Catalog	*
81		Push to Talk over Cellular (PoC) handsets	○ Yes ◉ No	PoC and LMR will be available late in 2025.	*
82		High Power User Equipment (HPUE) for LTE	○ Yes ◉ No	High Power User Equipment (HPUE) for LTE	*
83	Airborne, marine, and underwater communication systems		○ Yes ◉ No	N/A	*

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - Tait Pricebook in USD - CAD List Price and Discount for Sourcewell.pdf - Thursday February 06, 2025 00:19:40
- Financial Strength and Stability - TUS Annual Report 2023 Final.pdf - Sunday February 02, 2025 16:44:56
- Marketing Plan/Samples - Tait Marketing Plan.zip - Wednesday February 05, 2025 23:25:49
- WMBE/MBE/SBE or Related Certificates - Tait WBME.zip - Wednesday February 05, 2025 13:59:25
- Standard Transaction Document Samples - Tait Standard Transaction Documents.zip - Wednesday February 05, 2025 13:59:53
- Requested Exceptions - [REDLINES - Jan 31 2025] RFP_020625_Public Safety_Communications_Eqpt_Master_Agreement (2).docx - Wednesday February 05, 2025 14:00:33
- Upload Additional Document - Tait Additional Documents.zip - Thursday February 06, 2025 14:16:34

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Cynthia Langston, Bids & Proposal Manager, Tait North America, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_12_Public_Safety_Communications_Eqpt_RFP_020625 Wed January 29 2025 03:10 PM	☑	4
Addendum_12_Public_Safety_Communications_Eqpt_RFP_020625 Wed January 29 2025 03:09 PM	☑	4
Addendum_11_Public_Safety_Communications_Eqpt_RFP_020625 Tue January 28 2025 01:37 PM	☑	1
Addendum_10_Public_Safety_Communications_Eqpt_RFP_020625 Mon January 27 2025 04:19 PM	☑	1
Addendum_9_Public_Safety_Communications_Eqpt_RFP_020625 Mon January 27 2025 10:15 AM	☑	1
Addendum_8_Public_Safety_Communications_Eqpt_RFP_020625 Tue January 21 2025 09:01 AM	☑	1
Addendum_7_Public_Safety_Communications_Eqpt_RFP_020625 Thu January 16 2025 03:36 PM	☑	1
Addendum_6_Public_Safety_Communications_Eqpt_RFP_020625 Wed January 8 2025 11:08 AM	☑	1
Addendum_5_Public_Safety_Communications_Eqpt_RFP_020625 Fri January 3 2025 03:19 PM	☑	1
Addendum_4_Public_Safety_Communications_Eqpt_RFP_020625 Mon December 30 2024 04:32 PM	☑	1
Addendum_3_Public_Safety_Communications_Eqpt_RFP_020625 Fri December 27 2024 09:56 AM	☑	1
Addendum_2_Public_Safety_Communications_Eqpt_RFP_020625 Tue December 24 2024 01:46 PM	☑	1
Addendum_1_Public_Safety_Communications_Eqpt_RFP_020625 Wed December 18 2024 08:04 AM	☑	1

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0059-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.D.3.

AWARDING RESOLUTION TO MOTOROLA SOLUTIONS INC. PO 925037 FOR A GOVWORX API INTERFACE FOR COMMSCOACH (TOTAL AMOUNT: $15,079.93)

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DU PAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, an agreement has been negotiated in accordance with the DU PAGE ETSB by ordinance; and

WHEREAS, the 9-1-1 System Coordinator recommends DU PAGE ETS Board approval of Procurement Purchase Order 925037 to Motorola Solutions, Inc., for a GovWorx API interface to the ETSB Eventide recorder for CommsCoach with one (1) year of maintenance post warranty. The total amount of the contract is $15,079.93.

NOW, THEREFORE BE IT RESOLVED, that DU PAGE ETSB PO 925037 dated October 3, 2025, covering said, a GovWorx API interface, be, and is hereby approved by the DU PAGE ETSB to Motorola Solutions, Inc., 2000 Progress Parkway, Schaumburg, IL 60196, for an amount of $15,079.93.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

Procurement Review Comprehensive Checklist
Procurement Services Division
This form must accompany all Purchase Order Requisitions

SECTION 1: DESCRIPTION

General Tracking		*Contract Terms*	
FILE ID#:	RFP, BID, QUOTE OR RENEWAL #: Dupage ETSB-Sept 2025 Ever	INITIAL TERM WITH RENEWALS: OTHER	INITIAL TERM TOTAL COST: $15,079.93
COMMITTEE:	TARGET COMMITTEE DATE:	PROMPT FOR RENEWAL:	CONTRACT TOTAL COST WITH ALL RENEWALS: $15,079.93
	CURRENT TERM TOTAL COST: $15,079.93	MAX LENGTH WITH ALL RENEWALS: TWO YEARS	CURRENT TERM PERIOD: INITIAL TERM
Vendor Information		*Department Information*	
VENDOR: Motorola Solutions, Inc.	VENDOR #: 10115	DEPT: ETSB	DEPT CONTACT NAME: Eve Kraus
VENDOR CONTACT: Chris Chisnell	VENDOR CONTACT PHONE: 847-489-9379	DEPT CONTACT PHONE #: 630-550-7743	DEPT CONTACT EMAIL: etsb911@dupagecounty.gov
VENDOR CONTACT EMAIL: brianna.harvey@motorolasolutions.com	VENDOR WEBSITE: motorolasolutions.com	DEPT REQ #: 925037	

Overview

DESCRIPTION Identify scope of work, item(s) being purchased, total cost and type of procurement (i.e., lowest bid, RFP, renewal, sole source, etc.). Recommendation for approval of Purchase Order 925037 to Motorola Solutions, Inc. for a GovWorx Replay, Monitor and Tagging API Access Fee and one (1) year of maintenance post warranty. Total amount of $15,079.93.

JUSTIFICATION Summarize why this procurement is necessary and what objectives will be accomplished
CommsCoach is a cloud-hosted AI platform which automates quality-assurance and training lifecycles in 9-1-1, making it more efficient and broader than what any human can provide on their own.

SECTION 2: DECISION MEMO REQUIREMENTS

DECISION MEMO NOT REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is not required.
DECISION MEMO REQUIRED	Select an item from the following dropdown menu to identify why a Decision Memo (Section 3) is required.
COOPERATIVE (DPC2-352), GOVERNMENT JOINT PURCHASING ACT (30ILCS525) OR GSA SCHEDULE PRICING	

SECTION 3: DECISION MEMO

SOURCE SELECTION	Describe method used to select source. Motorola holds the contract for the Eventide recorder. CommsCoach requires the installation of a software based data agent on any virtual machine that queries the CAD and audio recorder. This purchase order is made through the IL State Master Contract STARCOM CMT2028589.
RECOMMENDATION AND TWO ALTERNATIVES	Describe staff recommendation and provide justification. Identify at least 2 other options to accomplish this request, including status quo, (i.e., take no action). 1. Approve Purchase Order 925037 to allow for the purchase the quality assurance and training module. 2. Deny Purchase Order 925037 and staff will continue quality assurance utilizing the current software.

SECTION 4: SOLE SOURCE MEMO/JUSTIFICATION	
JUSTIFICATION	Select an item from the following dropdown menu to justify why this is a sole source procurement.
NECESSITY AND UNIQUE FEATURES	Describe the product or services that are not available from other vendors. Explain necessary and unique features or services. Attach letters from manufacturer, letters from distributor, warranties, licenses, or patents as needed. Be specific. N/A
MARKET TESTING	List and describe the last time the market has been tested on the applicability of the sole source. If it has not been tested over the last 12 months, explain why not. N/A
AVAILABILITY	Describe steps taken to verify that these features are not available elsewhere. Included a detailed list of all products or services by brand/manufacturer examined and include names, phone numbers, and emails of people contacted. N/A

SECTION 5: Purchase Requisition Information			
Send Purchase Order To:		*Send Invoices To:*	
Vendor: Motorola Solutions, Inc.	Vendor#: 10115	Dept: DuPage ETSB	Division:
Attn: Brianna Harvey	Email: brianna.harvey@motorolasolutions.com	Attn: 9-1-1 System Manager	Email: etsb911@dupagecounty.gov
Address: 2000 Progress Parkway	City: Schaumburg	Address: 421 N. County Farm Road	City: Wheaton
State: IL	Zip: 60196	State: IL	Zip: 60187
Phone: 847-489-9379	Fax:	Phone: 630-550-7743	Fax:
Send Payments To:		*Ship to:*	
Vendor: Motorola Solutions, Inc.	Vendor#: 10115	Dept: DuPage ETSB	Division:
Attn:	Email:	Attn: 9-1-1 System Manager	Email: etsb911@dupagecounty.gov
Address:	City:	Address: 421 N. County Farm Road	City: Wheaton
State:	Zip:	State: IL	Zip: 60187
Phone:	Fax:	Phone:	Fax:
Shipping		Contract Dates	
Payment Terms: PER 50 ILCS 505/1	FOB: Destination	Contract Start Date (PO25): Oct 8, 2025	Contract End Date (PO25): Oct 7, 2027

Purchase Requisition Line Details

LN	Qty	UOM	Item Detail (Product #)	Description	FY	Company	AU	Acct Code	Sub-Accts/ Activity Code	Unit Price	Extension
1	1	EA	DX-GOV	GovWorx Replay, Monitor, and Tagging API Access Fee FY25-26		4000	5820	53830		5,600.00	5,600.00
2	1	EA	Install	Installation, training, and project management FY25-26		4000	5820	53830		2,100.00	2,100.00
3	1	EA	LSV00Q00378A	FSO Technician services FY25-26		4000	5820	53830		739.93	739.93
4	1	EA	SVC01SVC2012C	Year 1 Maint- Eventide GovWorx API Addition FY26-27		4000	5820	53806		6,640.00	6,640.00

FY is required, ensure the correct FY is selected. Requisition Total $ 15,079.93

Comments	
HEADER COMMENTS	Provide comments for P020 and P025. Per Quote Dupage ETSB-Sept 2025 Eventide
SPECIAL INSTRUCTIONS	Provide comments for Buyer or Approver (not for P020 and P025). Comments will not appear on PO. Please return the PO to ETSB to send to the vendor.
INTERNAL NOTES	Provide comments for department internal use (not for P020 and P025). Comments will not appear on PO.
APPROVALS	Department Head signature approval for procurements under $15,000. Procurement Officer Approval for ETSB. LMZ 10/3/25

MOTOROLA

Sales Quotation	**Dupage County ETSB**		Date:	9/30/2025
Account Manager	**Chris Chisnell**		Quote#	Dupage ETSB-Sept 2025 Even tide
Prepared by	**Brianna Harvey**	Phone: 615-801-3745	Email:	Brianna.Harvey1@motorolasolutions.com

PREPARED FOR:	**Gregg Taormina**
COMPANY:	Dupage County ETSB
PHONE:	Cell: 630-251-1738
EMAIL:	gregg.taormina@dupagecounty.gov
CONTRACT:	CMT2028589

Equipment Detail and Pricing

Qty	Model	Description	Location	List Price	Sale	Extended
1	DX-GOV	GovWorx Replay, Monitor, and Tagging API Access Fee	Du Comm	$6,222.22	$5,600.00	$5,600.00
1	Install	Installation, training, and project management	Du Comm	$2,333.33	$2,100.00	$2,100.00
1	LSV00Q00378A	FSO Technician services	Du Comm	$1,644.29	$1,479.86	$739.93
1	SVC01SVC2012C	Year 1 Maint- Eventide GovWorx API Addition	Du Comm	$6,640.00		$6,640.00

Nelson systems to provide installation, training and project management service to enable an API interface for Comms Coach.
FSO Technician services have been quoted at a half day.
Eventide GovWorx API Addition 1 year of maintenance post warranty

QUOTE PAGE TOTAL **$15,079.93**

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0054-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.E.1.

BUDGET TRANSFER FOR THE EMERGENCY TELEPHONE
SYSTEM BOARD OF DUPAGE COUNTY
FOR FISCAL YEAR 2025

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DUPAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, the 9-1-1 System Coordinator recommends DUPAGE ETS Board approval for the following Fiscal Year 2025 budget transfers:

Amount: $607,000.00

From Fund/Object Code: 4000-5820-54107: Capital Software

To Fund/Object Code: 4000-5820-53806: Software & Maintenance

Purpose: Budget transfer for FY25 to move funds from 4000-5820-54107: Capital Software to 4000-5820-53806: Software & Maintenance for maintenance on the Customer Premise Equipment (CPE) Vesta phone system PO 5866-1.

NOW, THEREFORE BE IT RESOLVED, by the DUPAGE ETS Board that the transfer amount of $607,000.00 from 4000-5820-54107: Capital Software to 4000-5820-53806: Software & Maintenance, be, and is hereby approved to be made within the indicated object codes.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

DuPage County, Illinois
BUDGET ADJUSTMENT
Effective April 1, 2025

From: 4000 (Company #)

ETSB-EQUALIZATION
From: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance: Prior to Transfer	Finance Dept Use Only Available Balance: After Transfer	Date of Balance
5820	54107		**SOFTWARE**	$ 607,000.00			
			Total	$ 607,000.00			

To: 4000 (Company #)

ETSB-EQUALIZATION
To: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance: Prior to Transfer	Finance Dept Use Only Available Balance: After Transfer	Date of Balance
5820	53806		**SOFTWARE & MAINTENANCE**	$ 607,000.00			
			Total	$ 607,000.00			

Reason for Request:

Budget transfer for FY25 to move funds from 4000-5820-54107 (Capital Software) to 4000-5820-53806 (Software & Maintenance) for maintenance on the Customer Premise Equipment (CPE) Vesta phone system. [Total Transfer Amount: $607,000.00]

Department Head _____ Date _____

Chief Financial Officer _____ Date _____

Activity _____ (optional)

******Please sign in blue ink on the original form******

Finance Department Use Only

Fiscal Year _____ **Budget Journal #** _____ **Acctg Period** _____

Entered By/Date_____ **Released & Posted By/Date**_____

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0055-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.E.2.

BUDGET TRANSFER FOR THE EMERGENCY TELEPHONE
SYSTEM BOARD OF DUPAGE COUNTY
FOR FISCAL YEAR 2025

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DUPAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, the 9-1-1 System Coordinator recommends DUPAGE ETS Board approval for the following Fiscal Year 2025 budget transfers:

Amount: $1,954,851.00

From Fund/Object Code: 4000-5820-54199: Capital Contingencies

To Fund/Object Code: 4000-5820-54110: Capital Equipment & Machinery

Purpose: Budget transfer for FY25 to move funds from 4000-5820-54199: Capital Contingencies to 4000-5820 -54110: Equipment & Machinery for 50% due upon execution for the ABeep Tait mobile radio replacement project.

NOW, THEREFORE BE IT RESOLVED, by the DUPAGE ETS Board that the transfer amount of $1,954,851.00 from object code 4000-5820-54199: Capital Contingencies to object code 4000-5820-54110: Capital Equipment and Machinery, be, and is hereby approved to be made within the indicated object codes.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

DuPage County, Illinois
BUDGET ADJUSTMENT
Effective April 1, 2025

From: 4000
Company #

ETSB-EQUALIZATION
From: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance Prior to Transfer	After Transfer	Date of Balance
5820	54199		**CAPITAL CONTINGENCY**	$ 1,954,851.00			
			Total	$ 1,954,851.00			

To: 4000
Company #

ETSB-EQUALIZATION
To: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance Prior to Transfer	After Transfer	Date of Balance
5820	54110		**EQUIPMENT AND MACHINERY**	$ 1,954,851.00			
			Total	$ 1,954,851.00			

Reason for Request:

Budget transfer for FY25 to move funds from 4000-5820-54199 (Capital Contingency) to 4000-5820-54110 (Capital Equipment and Machinery) for 50% due upon execution for the ABeep Tait mobile radio replacement project. [Total Transfer Amount: $1,954,851.00]

Department Head — Date

Chief Financial Officer — Date

Activity _____ (optional)

******Please sign in blue ink on the original form******

Finance Department Use Only

Fiscal Year _____ **Budget Journal #** _____ **Acctg Period** _____

Entered By/Date_____ **Released & Posted By/Date**_____

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0056-25 **Agenda Date:** 10/8/2025 **Agenda #:** 7.E.3.

BUDGET TRANSFER FOR THE EMERGENCY TELEPHONE
SYSTEM BOARD OF DUPAGE COUNTY
FOR FISCAL YEAR 2026

WHEREAS, the DuPage County Emergency Telephone System Board ("DU PAGE ETSB") is an emergency telephone system board, established pursuant to Section 15.4 of the Local Government Emergency Telephone System Act, 50 ILCS 750/15.4 ("Act"); and

WHEREAS, the DU PAGE ETSB is authorized and empowered, pursuant to Section 15.4 (b) of the Act to plan, implement, upgrade, and maintain an Emergency 9-1-1 System for citizens of the County of DuPage and portions of Cook, Kane and Will counties; and

WHEREAS, the DUPAGE ETSB is authorized by law and local ordinance to make disbursements from the 9-1-1 surcharge funds it receives pursuant to law for costs related to products and services necessary for the implementation, upgrade and maintenance of the emergency telephone system; and

WHEREAS, the 9-1-1 System Coordinator recommends DUPAGE ETS Board approval for the following Fiscal Year 2026 budget transfers:

Amount: $6,651,400.00

From Fund/Object Code: 4000-5820-54199: Capital Contingencies

To Fund/Object Code: 4000-5820-54110: Capital Equipment & Machinery

Purpose: Budget transfer for FY26 to move funds from 4000-5820-54199: Capital Contingencies to 4000-5820-54110: Equipment & Machinery for the fourth and final payment on the DEDIR System radio replacement project PO 5522-1.

NOW, THEREFORE BE IT RESOLVED, by the DUPAGE ETS Board that the transfer amount of $6,651,400.00 from object code 4000-5820-54199: Capital Contingencies to object code 4000-5820-54110: Capital Equipment and Machinery, be, and is hereby approved to be made within the indicated object codes.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

DuPage County, Illinois
BUDGET ADJUSTMENT
Effective April 1, 2025

From: 4000 (Company #)

ETSB-EQUALIZATION
From: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance: Prior to Transfer	Finance Dept Use Only Available Balance: After Transfer	Date of Balance
5820	54199		**CAPITAL CONTINGENCY**	$ 6,651,400.00			
			Total	$ 6,651,400.00			

To: 4000 (Company #)

ETSB-EQUALIZATION
To: Company/Accounting Unit Name

Accounting Unit	Account	Sub-Account	Title	Amount	Finance Dept Use Only Available Balance: Prior to Transfer	Finance Dept Use Only Available Balance: After Transfer	Date of Balance
5820	54110		**EQUIPMENT AND MACHINERY**	$ 6,651,400.00			
			Total	$ 6,651,400.00			

Reason for Request:

Budget transfer for FY26 to move funds from 4000-5820-54199 (Capital Contingency) to 4000-5820-54110 (Capital Equipment and Machinery) for the fourth/final annual payment on the DEDIRS radio replacement project PO 5522-1. [Total Transfer Amount: $6,651,400.00]

Department Head _____ Date _____

Chief Financial Officer _____ Date _____

Activity _____ (optional)

******Please sign in blue ink on the original form******

Finance Department Use Only

Fiscal Year _____ **Budget Journal #** _____ **Acctg Period** _____

Entered By/Date_____ **Released & Posted By/Date**_____

421 N. COUNTY FARM ROAD
WHEATON, IL 60187
www.dupagecounty.gov

File #: ETS-R-0057-25 **Agenda Date:** 10/8/2025 **Agenda #:** 8.A.

ANNUAL APPROPRIATION RESOLUTION FOR EMERGENCY TELEPHONE SYSTEM BOARD
OF THE COUNTY OF DU PAGE, STATE OF ILLINOIS,
FOR THE FISCAL PERIOD BEGINNING DECEMBER 1, 2025
AND ENDING NOVEMBER 30, 2026

BE IT ORDAINED BY THE COUNTY BOARD OF THE COUNTY OF DU PAGE, ILLINOIS, AT THIS ADJOURNED MEETING OF THE SEPTEMBER SESSION HELD AT 421 NORTH COUNTY FARM ROAD IN WHEATON, DU PAGE COUNTY, ILLINOIS, ON THIS 8th DAY OF OCTOBER, A.D., 2025, THAT THE FOLLOWING AMOUNTS, OR SO MUCH THEREOF AS MAY BE AUTHORIZED BY LAW AS MAY BE NEEDED, BE AND THE SAME ARE HEREBY APPROPRIATED FOR THE PURPOSES OF THE DU PAGE COUNTY EMERGENCY TELEPHONE SYSTEM AS SPECIFIED BELOW, FOR THE EMERGENCY TELEPHONE SYSTEM BOARD FOR THE FOLLOWING FUNDS:

EQUALIZATION (4000-5820) OPERATING	$13,811,954
EQUALIZATION (4000-5820) CAPITAL	$ 432,940
EQUALIZATION (4000-5820) CAPITAL CONTINGENCIES	$34,754,072
EQUALIZATION (4000-5820) FY25 TOTAL AMOUNT	$48,998,966

I, JEAN KACZMAREK, COUNTY CLERK AND SECRETARY OF THE EMERGENCY TELEPHONE SYSTEM BOARD IN DU PAGE COUNTY, STATE OF ILLINOIS, AND KEEPER OF THE RECORDS AND FILES THEREOF, DO HEREBY CERTIFY THE FOREGOING TO BE A TRUE AND CORRECT COPY OF A RESOLUTION ADOPTED AS AMENDED BY THE EMERGENCY TELEPHONE SYSTEM BOARD AT A MEETING AT THE COUNTY CENTER, 421 NORTH COUNTY FARM ROAD IN WHEATON, ILLINOIS, ON THE 8th DAY OF OCTOBER, A.D., 2025.

Enacted and approved this 8th day of October, 2025 at Wheaton, Illinois.

_____

GREG SCHWARZE, CHAIR

Attest: _____

JEAN KACZMAREK, COUNTY CLERK

EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY

FY2026 BUDGET SUMMARY

COMP	AU	Account	Description	FY2025 Budget Appropriation	FY2025 Budget Actual (as of October 1)	FY2026 Projections Obligations	Difference FY25 to FY26	% of Difference FY25 to FY26	% of Operating Budget
4000	5820	50000-0000	REGULAR SALARIES	$ 1,037,446	$ 693,337	$ 1,141,253	$ 103,807	10%	9%
4000	5820	50050-0000	TEMPORARY SALARIES/ON CALL	$ 10,200	$ 7,781	$ 10,404	$ 204	2%	0%
4000	5820	51000-0000	BENEFIT PAYMENTS	$ 13,796	$ 5,748	$ 14,210	$ 414	3%	0%
4000	5820	51010-0000	EMPLOYER SHARE I.M.R.F.	$ 85,278	$ 62,608	$ 110,017	$ 24,739	29%	1%
4000	5820	51030-0000	EMPLOYER SHARE SOCIAL SECURITY	$ 79,365	$ 50,840	$ 87,306	$ 7,941	10%	1%
4000	5820	51040-0000	EMPLOYEE MED & HOSP INSURANCE	$ 257,168	$ 113,595	$ 304,565	$ 47,397	18%	2%
4000	5820	51050-0000	FLEXIBLE BENEFIT EARNINGS	$ -	$ -	$ -	$ -	0%	0%
			PERSONNEL TOTAL	$ 1,516,305	$ 933,908	$ 1,667,754	$ 151,449	10%	12%
4000	5820	52000-0000	FURN/MACH/EQUIP SMALL VALUE	$ 39,000	$ -	$ 39,000	$ -	0%	0%
4000	5820	52100-0000	I.T. EQUIPMENT SMALL VALUE	$ 100,500	$ 34,067	$ 77,500	$ (23,000)	-23%	1%
4000	5820	52200-0000	OPERATING SUPPLIES & MATERIALS	$ 2,000	$ 1,087	$ 2,000	$ -	0%	0%
4000	5820	52210-0000	FOOD AND BEVERAGE	$ 750	$ 489	$ 750	$ -	0%	0%
4000	5820	52250-0000	AUTO/MACH REPLACEMENT PARTS	$ 275,000	$ 49,012	$ 475,000	$ 200,000	73%	3%
4000	5820	52260-0000	FUEL & LUBRICANTS	$ 1,000	$ -	$ 1,000	$ -	0%	0%
4000	5820	52270-0000	MAINTENANCE SUPPLIES	$ 1,000	$ -	$ 1,000	$ -	0%	0%
4000	5820	52280-0000	CLEANING SUPPLIES	$ 1,500	$ 33	$ 1,500	$ -	0%	0%
			COMMODITIES TOTAL	$ 420,750	$ 84,689	$ 597,750	$ 177,000	42%	4%
4000	5820	53000-0000	AUDITING & ACCOUNTING SERVICES	$ 151,100	$ 32,600	$ 164,600	$ 13,500	9%	1%
4000	5820	53020-0000	INFORMATION TECHNOLOGY SERVICES	$ 525,383	$ 51,480	$ 349,054	$ (176,329)	-34%	3%
4000	5820	53030-0000	LEGAL SERVICES	$ 60,000	$ -	$ 60,000	$ -	0%	0%
4000	5820	53040-0000	INTERPRETER SERVICES (new)	$ 30,000	$ 22,210	$ 36,000	$ 6,000	20%	0%
4000	5820	53090-0000	TECHNICAL / PROFESSIONAL SERVICES	$ 54,000	$ 50,915	$ 207,329	$ 153,329	284%	2%
4000	5820	53130-0000	PUBLIC LIABILITY INSURANCE	$ 137,928	$ 96,286	$ 158,617	$ 20,689	15%	1%
4000	5820	53200-0000	NATURAL GAS	$ 1,000	$ -	$ 1,000	$ -	0%	0%
4000	5820	53210-0000	ELECTRICITY	$ 20,000	$ 12,406	$ 20,000	$ -	0%	0%
4000	5820	53220-0000	WATER & SEWER	$ 500	$ -	$ 500	$ -	0%	0%
4000	5820	53250-0000	WIRED COMMUNICATION SERVICES	$ 1,176,887	$ 635,020	$ 1,032,035	$ (144,852)	-12%	7%
4000	5820	53260-0000	WIRELESS COMMUNICATION SVC	$ 1,815,152	$ 1,310,222	$ 1,636,652	$ (178,500)	-10%	12%
4000	5820	53300-0000	REPAIR & MTCE FACILITIES	$ 45,000	$ 6,192	$ 75,000	$ 30,000	67%	1%
4000	5820	53310-0000	REPAIR MAINT INFRASTRUCTURE	$ 50,000	$ 1,263	$ 50,000	$ -	0%	0%
4000	5820	53370-0000	REPAIR & MTCE OTHER EQUIPMENT	$ 659,626	$ 90,202	$ 684,482	$ 24,856	4%	5%
4000	5820	53400-0000	RENTAL OF OFFICE SPACE	$ 20,580	$ 307	$ 20,580	$ -	0%	0%
4000	5820	53500-0000	MILEAGE EXPENSE	$ 2,000	$ -	$ 2,000	$ -	0%	0%
4000	5820	53510-0000	TRAVEL EXPENSE	$ 50,000	$ 4,980	$ 30,000	$ (20,000)	-40%	0%
4000	5820	53600-0000	DUES & MEMBERSHIPS	$ 1,508	$ 543	$ 1,544	$ 36	2%	0%
4000	5820	53610-0000	INSTRUCTION & SCHOOLING	$ 110,000	$ 34,683	$ 60,000	$ (50,000)	-45%	0%
4000	5820	53800-0000	PRINTING	$ 10,000	$ -	$ 10,000	$ -	0%	0%
4000	5820	53800-0001	COPIER USAGE	$ 6,000	$ 3,891	$ 6,000	$ -	0%	0%
4000	5820	53801-0000	ADVERTISING	$ 3,000	$ 51	$ 3,000	$ -	0%	0%
4000	5820	53803-0000	MISCELLANEOUS MEETING EXPENSE	$ 1,500	$ -	$ 1,500	$ -	0%	0%
4000	5820	53804-0000	POSTAGE & POSTAL CHARGES	$ 3,000	$ 738	$ 3,000	$ -	0%	0%
4000	5820	53805-0000	OTHER TRANSPORTATION CHARGES	$ 1,000	$ -	$ 1,000	$ -	0%	0%
4000	5820	53806-0000	SOFTWARE LICENSES	$ 2,884,318	$ 2,428,361	$ 2,788,266	$ (96,052)	-3%	20%
4000	5820	53807-0000	SOFTWARE MAINT AGREEMENTS	$ 1,071,660	$ 486,266	$ 1,097,583	$ 25,923	2%	8%
4000	5820	53810-0000	CUSTODIAL SERVICES	$ 53,000	$ -	$ 55,000	$ 2,000	4%	0%
4000	5820	53828-0000	CONTINGENCIES	$ 300,000	$ 40,000	$ 300,000	$ -	0%	2%
4000	5820	53830-0000	OTHER CONTRACTUAL EXPENSES	$ 1,848,770	$ 10	$ 2,691,709	$ 842,939	46%	19%
			CONTRACTUAL TOTAL	$ 11,092,912	$ 5,308,626	$ 11,546,450	$ 453,538	4%	84%
4000	5820	54100-0000	IT EQUIPMENT	$ 97,845	$ -	$ -	$ (97,845)	-100%	0%
4000	5820	54100-0700	IT EQUIPMENT - CAPITAL LEASE (new)	$ 13,000	$ 9,461	$ 13,000	$ -	100%	0%
4000	5820	54107-0000	SOFTWARE	$ 1,019,760	$ 35,875	$ 197,880	$ (821,880)	-81%	1%
4000	5820	54110-0000	EQUIPMENT AND MACHINERY	$ 651,272	$ 9,104,672	$ 222,060	$ (429,212)	-66%	2%
			CAPITAL TOTAL	$ 1,781,877	$ 9,150,007	$ 432,940	$ (1,348,937)	-76%	3%
4000	5820	54199-0000	**CAPITAL CONTINGENCIES**						
			CAPITAL CONTINGENCIES TOTAL			$ 34,754,072			

	FY26
5820 Total Personnel, Commodities, Contractual, Capital	**$ 14,244,894**
Personnel, Commodities, Contractual only	**$ 13,811,954**
5820 Total All Categories with Capital Contingencies	**$ 48,998,966**