

SECTION 9 - MANDATORY FORMS

#18-172-CC PROPOSAL FORM

(PLEASE TYPE OR PRINT THE FOLLOWING INFORMATION)

Full Business Name of Proposer	Tyler Technologies, Inc.
Main Business Address	One Tyler Way
City, State, Zip Code	Moraine, Ohio 45439
Telephone Number	800.800.2581
Fax Number	866.658.4258
Proposal Contact Person	Troy Fryman, Senior Account Executive
Email Address	troy.fryman@tylertech.com
Federal Tax Identification Number	

TO: The DuPage County Procurement Services Division

The undersigned certifies that he is the Owner/Sole Proprietor

☐

a Member of the
Partnership

☒

an Officer of the
Corporation

☐

a Member of the Joint
Venture

Herein after called the Proposer and that the members of the Partnership or Officers of the Corporation are as follows:

H. Lynn Moore, Jr.
(President or Partner)

Brian K. Miller
(Vice-President or Partner)

Abigail M. Diaz
(Secretary or Partner)

Brian K. Miller
(Treasurer or Partner)

Further, the undersigned declares that the only person or parties interested in this proposal as principals are those named herein; that this proposal is made without collusion with any other person, vendor or corporation; that he has fully examined the proposed forms of agreement and the contract specifications for the above designated purchase, all of which are on file in the office of the Procurement Officer, DuPage Center, 421 North County Farm Road, Wheaton, Illinois 60187, and all other documents referred to or mentioned in the contract documents, specifications and attached exhibits,

including Addenda No. #1, #2 and _____ issued thereto;

Further, the undersigned proposes and agrees, if this proposal is accepted, to provide all necessary machinery, tools apparatus and other means of construction, including transportation services necessary to furnish all the materials and equipment specified or referred to in the contract documents in the manner and time therein prescribed.

Further, the undersigned certifies and warrants that he is duly authorized to execute this certification/affidavit on behalf of the Proposer and in accordance with the Partnership Agreement or by-laws of the Corporation, and the laws of the State of Illinois and that this Certification is binding upon the Proposer and is true and accurate. Further, the undersigned certifies that the Proposer is not barred from bidding on this contract because of a violation of either 720 Illinois Compiled Statutes 5/33 E-3 or 5/33E-4, bid rigging or bid-rotating or because of a violation of 820 ILCS 130/1 et seq., the Illinois Prevailing Wage Act.

The undersigned certifies that he has examined and carefully prepared this proposal and has checked the same in detail before submitting this proposal, and that the statements contained herein are true and correct.

If a Corporation, the undersigned further certifies that the recitals and resolutions attached hereto and made a part hereof were properly adopted by the Board of Directors of the Corporation at a meeting of said Board of Directors duly called and held and have not been repealed, nor modified and that the same remain in full force and effect. *(Proposer may be requested to provide a copy of the corporate resolution granting the individual executing the contract documents authority to do so.)*

The undersigned, by submission of this Offer, hereby agrees to be obligated, if selected as the Contractor, to provide the stated goods and/or services to the County, for the term as stated herein, and to enter a Contract with the County, in accordance with the Conditions, Scope and Terms, as well as the Form of Contract, together with any written addendum as specified above.

The undersigned hereby accepts all administrative requirements of the RFP and will follow such requirements.

Further, the Proposer certifies that he has provided equipment, supplies or services comparable to the items specified in this contract to the parties listed in the reference section below and authorizes the County to verify references of business and credit at its option.

Finally, the Proposer, if awarded the contract, agrees to do all other things required by the contract documents, and that he will take in full payment therefore the sums set forth in the agreement schedule.

The Contractor agrees to provide the equipment, service, and/or supplies as described in this solicitation and subject, without limitation, to all specifications, terms, and conditions herein contained. Proposer shall acknowledge receipt of each addendum issued in the space provided on the proposal form.

Tyler certifies that it complies with all terms, conditions, and requirements set forth in the RFP, **except as taken exception to, as modified by, and as otherwise set forth in Tyler's proposal.**

X **Signature on File**

Inside Sales Manager
(Signature and Title)

Corporate Seal (if available)

RFP MUST BE SIGNED AND NOTARIZED (WITH SEAL) FOR CONSIDERATION

Subscribed and sworn to before me this 13th day of November, 2018

KAREN A JACKSON, Notary Public
In and for the State of Ohio
My Commission Expires Feb. 25, 2022

Signature on File

(Notary Public) 8

My Commission Expires: _____

Notary Seal



**THE COUNTY OF DUPAGE
FINANCE - PROCUREMENT**

#18-172-CC PROPERTY TAX SOFTWARE

RFP Evaluation Scorecard

Criteria	Available Points	Tyler Technologies	DEVNET	Avenu Insights & Analytics
Firm Qualifications	10	9.0	7.2	5.4
Key Qualifications	10	8.6	7.0	4.8
Project Understanding	60	56.0	50.0	40.6
Price (Scored by Procurement)	20	11.2	20.0	12.8
Total	100	84.8	84.2	63.6

NOTES:

- 1) Review team shortlisted DEVNET and Tyler Technologies and provided a one-day onsite demonstration.
- 2) The County issued a Best and Final Offer request to Tyler Technologies (see detail below).
- 3) Tyler Cashiering and iasWorld Field Mobile was offered as an option and was accepted by the review team.
- 4) Tyler Tech development team expects to start in Q4, FY19 or Q1, FY20; this is dependent on other client projects winding down.
- 5) A contingency of \$280,000 is being requested.

RFP Posted/Advertised	8/28/2018
Invitations Sent	89
Total Requesting Documents	45
Total RFP Responses Received	3
RFP Opening Attended by	JEM, CH

Price Scoring (rd 1 - to determine shortlist)			
Total - Years 1 to 4 Price	\$ 7,726,087	\$ 4,145,597	\$ 6,453,600
Percentage of Points	54%	100%	64%
Points awarded (wtd against lowest price)	11	20	13

TYLER TECHNOLOGIES Best And Final Offer	One-time Fee	Year 1 (Dec-1-2019)	Year 2	Year 3	Year 4	Year 5
Implementation Services	\$ 2,801,537					
Annual - Five Year (Cloud-hosting, Database Mgmt Services, Licensing and Support)		\$ 896,540	\$ 896,540	\$ 896,540	\$ 896,540	\$ 896,540
Tyler Cashiering and iasWorld Field Mobile Licensing		\$ 96,855	\$ 96,855	\$ 96,855	\$ 96,855	\$ 96,855
Implementation Services - Cashiering and iasWorld Field Mobile	\$105,340					
Implementation Services - Cashiering and iasWorld Field Mobile (BAFO Discount)	\$ (105,340)					
	\$ 2,801,537	\$ 993,395	\$ 993,395	\$ 993,395	\$ 993,395	\$ 993,395
GRAND TOTAL						\$ 7,768,512

NOTE - Best and Final Offer

The original submittals were scored based on one-time implementation and four year total cost of ownership. To arrive at the BAFO total, \$105,340 is deducted from one-time fees; an additional line item is added in at \$96,855; the annual fee changes from \$1,120,000 to \$993,395; a fifth year was added since Tyler Tech is holding that price firm for five years.

March 28, 2019

Ms. Jean Kaczmarek
County Clerk for The County of DuPage
DuPage County Finance Department
421 North County Farm Road, Room 3-400
Wheaton, IL 60187-3978

One Tyler Way
Moraine, Ohio 45439
P: 800.800.2581
F: 937.278.3711
www.tyler-tech.com

Re: Best and Final Offer – Property Tax Software #18-172-CC

Dear Ms. Kaczmarek:

Thank you for the opportunity to present this Best and Final Offer (BAFO) to DuPage County for the above referenced RFP. This letter will address all the items requested in the County's email dated March 21, 2019 from Mr. McGuire.

Revised Tyler Pricing

Enclosed with this letter is a revised Pricing form that reflects the adjustments to the Tyler proposed pricing described herein. As part of our review of your thorough RFP requirements and our understanding of the structure of the DuPage County assessment and property tax environment, our initial price proposal as it pertains to professional services for the core software proposed remains unchanged. We are, however, pleased to make the following pricing concessions:

- Annual Subscription Fee for the base software is reduced 10% to \$896,540.
 - iasWorld CAMA \$401,510
 - iasWorld Tax \$352,415
 - iasWorld Appeals \$63,635
 - iasWorld Public Access \$45,600
 - iasWorld SmartFile \$33,380
- Annual Subscription Fee for the optional software is reduced 10% to \$96,855.
 - Tyler Cashiering \$70,230
 - iasWorld Field Mobile \$26,625
- Professional Services – Tyler is offering to include the optional software – Tyler Cashiering and iasWorld Field Mobile – for no additional Professional Services cost. This is a total discount to the Professional Services cost of \$105,340.
- County Interfaces – the following County Interfaces are included in the proposed scope and price as described in our original and BAFO price proposal on the Interfaces tab.
 - MyDec
 - Control Book
 - Lawson
 - Tax System
 - Input System (5)