

Michael V. Ledonne, MBA CSCP
– Lombard, IL

Strategic Supply Chain Executive

Data Driven Analytics | Increase Revenue Streams | Improve Service Levels

Data-driven, consultative relationship builder in creating successful multi-disciplined teams to communicate strategic goals through all levels of the organization. Positive attitude leader who consistently exceeds objectives and gains stakeholder trust using integrity. Change management champion, using LEAN methodology to achieve best practices. Proactive & collaborative in approach to supply chain solutions. Over 10 years of Executive & Board management. Published expert & speaker in Supply Chain.

- Aviation Leadership
- Operational Excellence
- Financial Management
- E-commerce Supply Chain
- Continuous Improvement
- SIOP Process Ops.
- Supply Chain Speaker
- Board Management
- Consulting Expertise
- Change Management
- Contract Negotiations
- AI & ML Data Analytics

Current Public Service History:

DuPage Airport Authority, West Chicago, IL **2014 – Present**

Illinois 3rd busiest airport - responsible for over \$1.5B in regional economic impact

Board Treasurer – Finance Committee Chairman - Commissioner

DAA Board Member for the 9 Member Board of Commissioners. Provided expertise to DAA leadership and board for financial planning and development of the business park. As Finance Chair & Treasurer, I am responsible for reviewing and approving annual budgets and capital expense forecasts.

- Managed tax abatements – returning \$1.5M to DuPage County & not increasing the levy over 10 yrs.
- Delivered 39.5% ROI to DuPage taxpayers on Pheasant Run property acquisition & sale.
- Oversaw budget process which received the GFOA Distinguished Budget Award 2018-2024

Relevant Professional History:

Network Distribution, Schaumburg, IL **2018 – Present**

A \$25bn Member-Owned Distribution Company

Director Analytics & Supply Chain - May 2018 - Present

Direct program management, analytic & process services for 125 distribution companies in the US. Responsible for department P&L & lead team of 9 total reports. Develop & own site relationships with c-suite staff and leadership. Responsible for KPI presentation reviews with Member-owners & executive team at both public & private gatherings. Direct teams in implementing new inventory management and DC optimization tools. Actively manage supply chain transformation process within Jan-San, Packaging, Grocery & Food Service environment. Create annual budgets and revenue forecasts aligned with corporate strategies.

- Increased Member projects by 240% YOY and increased revenues 150%
- Delivered over \$50M in operational savings to distributor network in 2023.
- Created new & advanced KPI reporting, network optimization, supply chain design, supplier/procurement strategies, transportation optimization and cost to serve analytics.
- Developed white paper demonstrating roadmap deployment of supply chain strategies & governance.
- Represented Network on Federal DHS & FEMA COVID-19 Private Sector Supply Chain Task Force

Advocate Healthcare, Downers Grove, IL **2017 – 2018**

An \$11bn Healthcare provider

Regional Director, Multi-Site Supply Chain Operations - July 2017- January 2018

Directed all supply chain strategic planning & fulfillment activities for 5 hospital facilities in Illinois. Oversaw ~\$400M inventory policies & spend within over 600 supply rooms. Motivate & lead a team of 6 direct reports and 110 indirect reports.

- Created a new storeroom optimization process saving \$642K in inventory control.
- Implemented network optimization & standardization plan - \$15M in cost reduction.
- Achieved P&L budgetary reviews & goals for 4 of 5 sites, 5th within 90%.

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Sears Holdings Corp, Hoffman Estates, IL

2008 – 2017

A \$22bn National Retailer

Director, Supply Chain Operations 2013 – June 2017

Directed strategic programs and high-profile executive suite initiatives for fully integrated supply chain solutions. Owned business partner relationships and S&OP process for both internal units and external 3rd party clients. Direct & collaborate for all customer focused activities for Third Party logistics contracts and implementing operational process across the logistics network of 39 facilities, and supply chain support of new product category launches. Responsible for internal and external customer problem resolution for logistics & ecommerce.

- Created e-commerce strategy - 10% increase in operating margin & increased sales revenue.
- Saved \$8.6M in capital budget - Directed multiple projects for four distribution centers.
- Relationship management for logistics 3PL services contracts - \$70M total value
- Increased on-time transportation performance 2.8% within 12 months.

Project Integration Manager 2012-2013 - Inventory Manager 2008-2012

Other Professional History:

The True Value Company, Chicago, IL

1995 – 2007

A \$2bn National Retailer

Buyer/ Senior Demand Planner 2000 - 2007

Responsible for hardlines contract negotiations with domestic & Asian sourcing vendors. Successful in managing vendor compliance and improvements.

- Collaborated with China suppliers & manufacturing to develop forecasts, MRP schedules.
- Pursued price negotiations resulting in 7% cost savings.

Presentations

Supply Chain Visibility in an Omnichannel World

Retail Delivery Connect Conference, August 2015

Supply Chain KPI's in National Distribution

Loyola University Chicago, November 2019

What Happened to the Toilet Paper? – A Look Back at Supply Chain Effects of COVID

Loyola University Chicago, October 2020, September 2021

Arizona State University, February 2021, April 2021

Protect your supply chain in turbulent times – Lessons learned from the Pandemic.

Building Service Contractors Association International (BSCAI) Contracting Success Conference, Nov 2021

Education

Certified Supply Chain Professional (CSCP) – 2019 Association for Supply Chain Management

Masters in Business Administration (MBA) - 2003 - Lake Forest Graduate School of Management

Bachelors of Arts in History, Minor in Business Administration. – 1994 - Loyola University Chicago

LEAN Yellow Belt – 2016 - Sears Holdings Corporation

Languages

Fluent in Italian

Leadership

Member – ASCM formerly APICS & Loyola University Supply Chain & Sustainability Center

Board Member – 100 Club of DuPage County

Member, Community Relations Committee – Village of Lombard

Member, Senior Advisory Committee – York Township