



Allsteel

Designed to do more.

The way we work is always changing. Together, apart, or somewhere in between, our workplaces - like our work behaviors - are evolving. At Allsteel, we work every day to help transform workplaces for the better. It starts with a focus on collaboration, and it starts with putting people at the center of the experience.

With design methods like Work Geometry, we are bringing a human-centric, research-backed approach to creating the physical and perceived elements of workplaces.

Offices are for people, and Allsteel's warm modern aesthetic is designed for humans - drawing from organic elements and bringing residential features into the workplace that promote employee wellness, productivity, and retention. We are designing products and workplace solutions for real people and their ambitions.

At Allsteel, we are designed to do more.

Click Your Industry

Education | Government

Nonprofit

Public Sector

K-12 Education

Higher Education

State & Local Government

Through the cooperative contract with OMNIA Partners, Allsteel offers an adaptable portfolio of seating, systems, casegoods, tables, movable walls and accessories. Allsteel partners with public sector agencies to address their needs for today and tomorrow. Save time and money by utilizing the cooperative contract with Allsteel and OMNIA Partners today!

- **Furniture**

Region 14 ESC - TX | 07-76

- **Furniture, Installation and Related Services**

Region 4 ESC - TX | R191802

Allsteel Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

Furniture

Region 14 ESC - TX

Contract Number: 07-76

Initial Term: September 1, 2022 through September 30, 2025

Renewal Options: Option to renew for five (5) additional one-year periods through September 30, 2030

Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Letter](#)
- [Contract Update 1](#)
- [Contract Update 2](#)

Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

Solicitation Process

- [Original RFP Document](#)
- [Proof of Publication](#)

Furniture, Installation and Related Services

Region 4 ESC - TX

Contract Number: R191802

Initial Term: May 1, 2020 through April 30, 2023

Renewal Options: Option to renew for two (2) additional one-year periods through April 30, 2025

RENEWED THROUGH April 30, 2025

Executive Summary

- [Executive Summary](#)
- [Pricing](#)
- [Due Diligence](#)

Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Documents](#)
- [Contract Renewal 1](#)
- [Contract Renewal 2](#)
- [Notice of Material Change](#)
- [Contract Updates 2020-2021](#)
- [Contract Updates 2022-2023](#)
- [Contract Update 1](#)
- [Contract Update 2](#)
- [Contract Update 3](#)
- [Contract Update 4](#)
- [Contract Update 5](#)

Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

Solicitation Process

- [Original RFP Document](#)
- [RFP Addendum 1](#)
- [RFP Questions and Answers](#)
- [Proof of Publication](#)
- [RFP Request List](#)
- [RFP Opening Documents](#)

Previous Contract

- [Previous Contract](#)

Furniture, Installation, and Related Services

Region 4 ESC - TX

Contract Number: R240102

Initial Term: December 17, 2024 through December 31, 2027

Renewal Options: Option to renew for two (2) additional one-year periods through December 31, 2029

Executive Summary

- [Executive Summary](#)
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- [Due Diligence](#)

Master Agreement Documents

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- [RFP Receipt List](#)



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Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Allsteel LLC
(Vendor Name) hereby provides notice of the following update to

Contract number: R191802 for Office Furniture on this date 12/3/2024.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

- ☐ **Authorized Distributors/Dealers**
____ Addition
____ Deletion
____ Supporting Documentation
- ☒ **Price Update**
☒ Supporting Documentation
- ☐ **Products/Services**
____ New Addition
____ Update Only
____ Supporting Documentation
- ☐ **Discontinued Products/Services**
____ Supporting Documentation
- ☐ **States/Territories**
____ Supporting Documentation
- ☐ **Other** _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).
Allsteel LLC is requesting to update Contract R191802 to the Allsteel, Architectural Product, Gunlocke, and HBF February 1, 2025 List Pricers, effective February 1, 2025.

Submitted By: Cindy Hermann

Title: Public Sector Contract Analyst

Contact Number: R191802

Email Address: allsteelgovcontracts@allsteeloffice.com

☐ **Approved Date** 12/4/2024 | 2:39 PM CST

☐ **Denied Date** _____

Region 4 ESC 1st Review
Signed By: _____
Signature on File
Region 4 ESC: _____
A5A9F62707BB46B...
Signature



December 3, 2024

ATTN: Jorgannie Carter
Chief Financial Officer
Region 4 – Education Service Center
7145 West Tidwell Road
Houston, TX 77092

RE: Contract Update for Allsteel LLC OMNIA Region 4 Furniture, Installation and Related Services Contract R191802

Dear Jorgannie:

Please accept this letter as Allsteel's formal request to update the current OMNIA list prices for Allsteel, Gunlocke, Architectural Products, and Hickory Business Furniture (HBF) brand products offered under their Region 4 Furniture, Installation and Related Services Contract R191802 as outlined below.

Effective February 1, 2025

To align with our ongoing business investments, sustained inflationary pressures and increased labor costs, we will be making a modest adjustment to our prices.

Effective February 1, 2024, we will implement a 2% average net price increase for Furniture under our Allsteel & Gunlocke Brands. We will not be taking a price increase on Architectural Products; however, a limited number of price corrections will be made across Architectural Products.

Additionally, effective February 1, 2025, HBF will implement a 2% price increase across the portfolio. The following products are exempt and will not receive an increase at this time: Firma Table Collection and Kubi Lounge Collection.

Overall, we remain focused on ensuring our pricing practices allow us to compete successfully in the market.



Thank you for your continued business and opportunity to provide Region 4 customers with quality Allsteel, Gunlocke, Architectural Products, and HBF branded products.

If you have any questions, please do not hesitate to contact me at allsteelgovcontracts@allsteeloffice.com.

Sincerely,

Signature on File ✓

Cindy Hermann
Public Sector Analyst