## MICHAEL J. LINDSEY, MAI, CAE, CCIM, SRA

### REAL ESTATE APPRAISER & ASSESSMENT PROFESSIONAL

#### Utilizes Valuation Experience to Assist Clients in Appealing Property Taxes

Diligent, experienced, analytical real estate professional with recognized expertise in real estate valuation, real estate assessment, and general contracting/development. Certified Real Estate Appraiser with extensive practical experience in valuing and reviewing appraisals for tax appeal purposes. Adept at identifying valuation issues, interpreting market data and trends, and valuing and reviewing multiple property types. Skilled manager and effective communicator with ability to multi-task and work with other team members. Insightful, creative leader and team player with bias to action to accomplish team goals.

#### **CORE PROFICIENCIES**

Real Estate Mass Appraisal Modeling | Tax Assessment | Valuation Research & Analysis | Leadership Communication | Contract Management | Negotiation | Entrepreneurial Spirit | Relationship Management

#### **ACCOMPLISHMENTS**

- Achieved both the MAI designation (Appraisal Institute) and the CAE designation (IAAO) while continually developing my skillset through continuing education.
- Streamlined and standardized the mass appraisal models, implementing additional valuation approaches and researched market-supported inputs for modeling purposes.
- Managed, trained, reviewed, and elevated analysts' skill sets, enabling broader contributions and strengthening their ability to support the appeal process while implementing process improvements.

#### PROFESSIONAL EXPERIENCE

#### Cook County Assessor's Office (CCAO), Chicago, IL 60602 Manager of Industrial/Commercial Assessment

11/2019 — 9/2023

Direct the assessment process and industrial property group staff to value multiple property types on a mass appraisal basis. Review attorney documentation and appraisals for appeals as well as selecting properties for tax appeal before the Board of Review.

- Introduced new valuation spreadsheet modeling for first pass assessments and reviewed appeal dockets/appraisals in working through second pass appeals.
- Monitored and compiled market data to support analysts throughout appeals process.

# Premier Valuation Services, Inc., Oak Brook, IL Managing Principal & Founder

05/2014 — 11/2019

Performed detailed inspections of property to determine condition and gather property-specific information. Collected and analyzed market data to value property using the sales, cost, and income capitalization approaches and produced detailed narrative commercial appraisals for individual clients, financial institutions, government agencies, or private companies in a timely, professional manner throughout Illinois, Indiana, Ohio, and Wisconsin.

#### **Premier Valuation Services, Inc., (Continued)**

 Achieved 100% on-time submissions comprised of high-quality, detailed narrative reports on multiple property types to assist clients in meeting financial and government timelines.

#### Independent Contractor, Chicago Metro Area Commercial Real Estate Appraiser

06/2010 - 04/2014

Served several appraisal firms that offered commercial real estate valuation services for various investment-grade property types, including multi-family, industrial, office, retail, senior housing, and special purpose real estate for lending and asset valuation purposes.

 Managed aggressive deadlines for multiple clients while providing vigorous, comprehensive narrative valuations enabling timely transactions.

#### **Additional Relevant Experience**

General Contractor & President | Parkview Custom Homes, LLC & Parkview Development Partners, LLC; Partnered with Architects/Engineers to develop plans and specs for construction. Navigated entitlement process for permitting and re-zoning. Refined construction processes/efficiencies while working with buyers, brokers, attorneys, lenders, and contractors to oversee high-quality construction.

#### Residential Appraiser & Principal | Appraisal One, Inc.

Interacted with property owners, Real Estate Brokers, and Assessors to collect and interpret market data for residential valuation purposes. Marketed to and developed potential clients while building, training, and managing staff.

#### **EDUCATION & SKILLS**

Bachelor of Business Degree in Finance, Western Illinois University, Macomb, IL

Continuing Education: Appraisal Institute (AI), International Association of Assessing Officers (IAAO)

Appraisal Certification and Broker's License Education

Examination(s): Illinois Department of Revenue, Board of Review Examination Skills: Tyler iasWorld, CoStar, Compstak, Trepp, Reiss, Core Logic, Microsoft Suite

#### **CERTIFICATIONS & LICENSES**

Certified Assessment Evaluator (CAE), International Association of Assessing Officers (IAAO)

Certified Commercial Investment Member (CCIM)

MAI & SRA Designation, Appraisal Institute (AI)

Illinois Certified General Real Estate Appraiser –	
Illinois Licensed Real Estate Managing Broker –	

#### **PROFESSIONAL AFFILIATIONS**

Appraisal Institute (AI)
International Association of Assessing Officers (IAAO)
Certified Commercial Investment Member (CCIM)
National Association of Realtors (NAR)
Illinois Coalition of Appraisal Professionals (ICAP)