MJC STRATEGIC CONSULTING, LLC

Michael J. Cabrera
CEO
MJC Strategic Consulting, LLC

PROFILE

Michael Cabrera is the CEO of MJC Strategic Consulting. MJC Strategic Consulting (MJCSC) is a consulting firm focused on Utility Consulting, Business Strategy, Relationship Management, Business Development, Community Engagement and Supplier Diversity dedicated to helping middle market firms, developers and Fortune 500 companies.

MJCSC specializes in working with clients to create a customized business strategy to support client goals and deliver successful outcomes. Industry expertise combined with in-depth experience allows MJCSC to create the right strategy and deliver the best results for our clientele.

PROFESSIONAL HISTORY

Mr. Cabrera previously served as Vice President Central/East of INTREN, a MasTec Company. In this role, Mr. Cabrera lead a $300M+ Exelon account across ComEd, PECO, PHI and BGE. Essential functions included Strategic Plan Execution, Safety, Corporate Leadership, Customer Relationship Management, Financial Performance, Business Development, Employee Development and Operational Support.

Before joining INTREN, Mr. Cabrera lead a world class Supplier Diversity Program at ComEd/Exelon. Primary responsibilities included being the representative for the Supplier Diversity Program managing internal and external stakeholders, ComEd business unit

executives, Exelon Supply leadership and key management, legislative and regulatory agencies and supplier diversity advocacy organizations.

Prior to ComEd/Exelon, Mr. Cabrera held numerous leadership roles over 15 years at UBM Services, one of the largest certified Hispanic-owned companies in the Midwest with over $85 million in revenue and 2,500 employees, serving as President from 2012-2017. UBM Services was a premier facility maintenance company serving Fortune 100 Firms including ComEd, AT&T, Nicor, Walgreens, CVS and CITGO.

CIVIC INVOLVEMENT

Mr. Cabrera currently serves as Board Chairman of the St. John the Baptist Catholic School and previous board participation includes the Chicago Minority Supplier Development Council (ChicagoMSDC), Illinois Hispanic Chamber of Commerce (IHCC), El Valor and the Catholic Education Foundation Diocese of Joliet (CEF).

Mr. Cabrera has been recognized by several organizations for his leadership and community commitment. In December 2021 he was presented with the Jerry Garland Award from the Illinois Utilities Business Diversity Council (IUBDC) which is presented annually to individuals who demonstrate exceptional results in advancing the practice of diversity and inclusion. In August of 2020 was presented with the Anders C. Rassmusen Award from the ChicagoMSDC which annually recognizes one Supplier Diversity Executive who has served as a catalyst for minority business opportunities within their company and the corporate community. Additional recognition includes receiving an award from the Illinois Hispanic Chamber of Commerce (IHCC) for 7 years of board service and being included in the Negocios Now Latino 40 under 40 list in 2015.

Mr. Cabrera earned his B.A. from the University of Illinois Urbana-Champaign in 2001 and currently resides in the western suburbs with his wife and three children.