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Memo

Date: February 10, 2025
To: Economic Development Committee
From: Griffin Leininger, Business Services Lead, DuPage Workforce Development Division
RE: Incumbent Worker Training Application – Mindsight

Mindsight is industry-recognized for delivering secure IT solutions and thought leadership that addresses clients' infrastructure and communications needs. Mindsight consultants serve emerging to enterprise organizations around the globe with expertise in risk management, data security, business growth, team collaboration, and technology optimization.

Developing Azure administrators how to plan, deliver, and manage virtual desktop experiences and remote apps, for any device, on Azure. Almost all of our clients use both Azure and on-premise networks and will be taught how to connect the cloud and data center and support any problems.

The Microsoft training is imperative because Mindsight clients rely heavily on Microsoft technology and solutions. Because Microsoft touches so many aspects of Mindsights client's computing environment, Mindsight engineers must continue to be specialists in new Microsoft technologies. This training allows engineers to support critical aspects of clients' computing environment.

Cisco networking and security are the primary technologies used by Mindsight's clients for their networking infrastructure. This training is expert level training covering Cisco's core solutions in network and security.

As a result of these trainings, Mindsight anticipates up to \$1,000,000 in new revenue and up to eight new customers over the course of the year. Mindsight will also be able to retain three engineers who might otherwise be reduced due to lack of work that matches their skillset before training. All trainees will receive a wage increase as a result of training. Mindsight is hopeful that they will also increase staff by two engineers because of the training.

Notes:

- * Mindsight - 60 Employees
- * Located in Downers Grove, Illinois
- * Number of Incumbent Workers to be Trained: 8
- * Total Amount Approved: \$12,208.50