MOTOROLA SOLUTIONS

Proposal

DuPage County, IL

DuPage County ETSB Change Order 8

October 31, 2025

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PS-000202346

Motorola Solutions, Inc.
500 Monroe Street; Suite 4400
Chicago, IL 60661

October 31, 2025

Ms. Linda Zerwin
Executive Director
DuPage County ETSB
421 N. County Farm Road
Wheaton, IL 60187

RE: Change Order #8 Essential Warranty - Smart Apps Extension Proposal

Dear Ms. Zerwin:

Motorola Solutions, Inc. (“Motorola”) is pleased to have the opportunity to provide the DuPage County ETSB with quality communications products and services.

Motorola’s proposal includes subscriber Essential Warranty extensions and subscriber Smart Application extensions.

The proposal is subject to the terms and conditions of the Illinois Starcom21 State Contract. DuPage County may accept this proposal by issuing a purchase order referencing Starcom21 State Contract and this proposal. Motorola would be pleased to address any concerns you may have regarding the proposal. Any questions can be directed to your Motorola Account Executive, Chris Chisnell, at 847-489-9379.

We thank you for the opportunity to furnish the DuPage County ETSB with our products and services. Our goal is to provide you with the best products and services available in the communications industry.

Sincerely,

Jay Burla
MSSSI Vice President
Motorola Solutions, Inc.

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Section 1

Subscriber Smart Apps Extension

Attached is itemized pricing for Subscriber Smart Applications Extension to December 31, 2031.

QUOTE-3292429

DUPAGE COUNTY ETSB

Billing Address: 421 N COUNTY FARM RD, WHEATON, IL 60187

Quote Date: 09/09/2025
Quote Expiration Date: 12/01/2025
Quote Created By: Julia Mendoza

Customer: DUPAGE COUNTY ETSB

Customer #: 1036363365
Contract Number:
Contract Modifier:
Contract Start Date: 04/03/2027
Contract End Date: 12/31/2031
Payment Cycle: IMMEDIATE
PO#:

Line #	Item Number	Description	Quantity	Term	List Price	Sale Price	Ext. Sale Price
1	LSV01S03446A	APX NEXT DMS Essential	1588	56.9 MONTHS	$364.73	$364.73	$579,189.65
2	SSV01S01407A	SmartProgramming	1588	56.9 MONTHS	$683.16	$355.81	$565,030.25
3	SSV01S01406A	SmartConnect	1588	56.9 MONTHS	$683.16	$355.81	$565,030.25
4	SSV01S01476A	SmartLocate	1588	56.9 MONTHS	$683.16	$355.81	$565,030.25
5	SSV01S01907A	SmartMapping	1588	56.9 MONTHS	$683.16	$355.81	$565,030.25
7	LSV01S03082A	RadioCentral Programming	1588	56.9 MONTHS	$152.00	$152.00	$241,380.92
8	LSV01S03446A	APX NEXT DMS Essential	1103	40.5 MONTHS	$259.28	$259.28	$285,990.80
9	SSV01S01407A	SmartProgramming	1103	40.5 MONTHS	$485.40	$252.81	$278,852.19
10	SSV01S01406A	SmartConnect	1103	40.5 MONTHS	$485.40	$252.81	$278,852.19
11	SSV01S01476A	SmartLocate	1103	40.5 MONTHS	$485.40	$252.81	$278,852.19
12	SSV01S01907A	SmartMapping	1103	40.5 MONTHS	$485.40	$252.81	$278,852.19
14	LSV01S03082A	RadioCentral Programming	1103	40.5 MONTHS	$108.00	$108.00	$119,125.65
15	LSV01S03446A	APX NEXT DMS Essential	231	35.6 MONTHS	$228.26	$228.26	$52,728.08
16	SSV01S01407A	SmartProgramming	231	35.6 MONTHS	$427.32	$222.56	$51,411.94
17	SSV01S01406A	SmartConnect	231	35.6 MONTHS	$427.32	$222.56	$51,411.94
18	SSV01S01476A	SmartLocate	231	35.6 MONTHS	$427.32	$222.56	$51,411.94
19	SSV01S01907A	SmartMapping	231	35.6 MONTHS	$427.32	$222.56	$51,411.94
21	LSV01S03082A	RadioCentral Programming	231	35.6 MONTHS	$95.08	$95.08	$21,963.18
22	LSV01S03446A	APX NEXT DMS Essential	486	12 MONTHS	$76.92	$76.92	$37,383.12
23	SSV01S01407A	SmartProgramming	486	12 MONTHS	$144.00	$75.00	$36,450.00
24	SSV01S01406A	SmartConnect	486	12 MONTHS	$144.00	$75.00	$36,450.00
25	SSV01S01476A	SmartLocate	486	12 MONTHS	$144.00	$75.00	$36,450.00
26	SSV01S01907A	SmartMapping	486	12 MONTHS	$144.00	$75.00	$36,450.00
27	LSV01S03082A	RadioCentral Programming	486	12 MONTHS	$32.04	$32.04	$15,571.44
28	SSV00S04179A	CommandCentral AWARE Standard with APX NEXT Device Location	3408	56 MONTHS	$5,500.00	$5,500.00	$154,775.00

Net Total	**$5,235,085.36**
Estimated Tax	$0.00
Estimated Freight	$0.00
Grand Total	**$5,235,085.36**

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Purchase Terms and Conditions govern the purchase of the Products. THE PURCHASE OF SUBSCRIPTION SERVICES REQUIRES MONTHLY OR ANNUAL PAYMENTS AND SUCH SERVICES ARE GOVERNED BY THE MOTOROLA SUBSCRIPTION SERVICES TERMS WHICH ARE SUPPORTING MATERIALS USED TO AFFECT THE SALE OF THE SERVICE. Motorola's Standard Terms of Use, Purchase Terms and Conditions and Subscription Services terms can be found at http://www.motorolasolutions.com/msi/omterms.

Section 2

Essential Warranty Service Extension

Attached is itemized pricing for Subscriber Essential Warranty Service Extension to December 31, 2031.

SERVICE AGREEMENT

500 W Monroe Street
Chicago, IL. 60661
(888) 325-9336

Quote Number : QUOTE-3297941
Contract Number:
Contract Modifier:

Date: 09/12/2025

Company Name:	DUPAGE COUNTY ETSB
Attn:	
Billing Address:	421 N COUNTY FARM RD
City, State, Zip:	WHEATON , IL, 60187
Customer Contact:	Eve Kraus
Phone:	630-550-7743

Required P.O. :	
PO # :	
Customer # :	1036363365
Bill to Tag # :	
Contract Start Date :	01-Jan-2026
Contract End Date :	31-Dec-2031
Payment Cycle :	IMMEDIATE

Qty	Service Name	Service Description	Extended Amt
	LSV01S00020A	ESSENTIAL SERVICE RENEWAL - ASTRO PORTABLE	$42,800.04
	LSV01S00019A	ESSENTIAL SERVICE RENEWAL - ASTRO PORTABLE	$13,860.00

108: APX8000'S 35: APX4000'S	Subtotal - Recurring Services	$4,721.67	$56,660.04
	Subtotal - One-Time Event Services	$0.00	$0.00
	Total		$56,660.04

THIS SERVICE AMOUNT IS SUBJECT TO STATE AND LOCAL TAXING JURISDICTIONS WHERE APPLICABLE, TO BE VERIFIED BY MOTOROLA

Section 3

Pricing

Pricing Summary

DuPage County ETSB Subscriber & Airtime Pricing Summary	
Subscriber Essential Warranty Extension Total (Extend Service to 12/31/2031)	$56.660.04
APXNext Smart Apps Extension Total (Extend Service to 12/31/2031)	$5,235,085.36
Loyalty Discount	-$1,347,795.20
Return Credit for APX8500's, APX4000's, Consolettes & Accessories	-$3,943,950.20
Grand Total	**$0.00**

Payment Schedule

Except for a payment that is due on the Effective Date, Customer will make payments to Motorola Solutions per the Illinois Prompt Payment Act (50 ILCS 505/1).

Section 4

Contractual Documentation

The proposal is subject to the terms and conditions of the Illinois Starcom21 State Contract Agreement.