Telcom Innovations Group
Phone: 630-350-0700 Fax: 630-350-0711
125 N. Prospect
Itasca, IL 60143

Quote

No.: **37281**
Date: 5/6/2025

Quote Prepared for:
Joe Bulaga (630) 407-5151

Du Page County Admin.
421 N. County Farm Road
Wheaton, IL 60187-3978 U.S.A.

Prepared by: Randy Borchardt
rborchardt@ask-tig.com
Account No.: 760
Phone: (630) 407-6500

Qty.	Description	UOM	Sell	Total
1	Mitel Maintenance August 8, 2025 -August 7, 2026	EA	$31,835.80	$31,835.80
1	Mitel Software Assurance (SWA) August 8, 2025- August 7, 2026	EA	$56,918.70	$56,918.70

Pricing per Sourcewell Contract #120122.

Item Total: $88,754.50

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All orders over $5,000.00 may require a deposit.

Valid until this date unless otherwise noted. 8/7/2025 12:00:00AM

Notes:

Mitel product with an active subscription to Software Assurance provides TIG with access to: New software releases and updates (labor and parts for installation is billable). Functionality enhancements, and Mitel Technical Support services. Mitel offers no grace period. Any SWA allowed to lapse, one day past the expiration date, will be subject to a Mitel re-enlist penalty.

Confirm Preference: **TIG Installed** ☐ **To be shipped** ☐

Check here for Credit Card Purchase ☐

Name and number for TIG to contact for Credit Card information:

Name: Phone Number:

All credit card purchases are subject to a 3% fee at time of purchase. *For security reasons do not place CC number on quote. A TIG representative will call the contact shown.* Visa, MasterCard and Discover accepted.

Approved by: _____ **Date:** _____

Telcom Innovations Group, LLC Confidential and Proprietary Information

PRICING ON THIS QUOTE IS GOOD FOR 90 DAYS

Pricing on this quote is subject to change due to US Government tariffs

ANY ADDITIONAL SOFTWARE ADDS WILL INCUR ADDITIONAL SOFTWARE ASSURANCE CHARGES

Sourcewell# 120122-MBS

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THERE WILL BE AN ADDITIONAL 3% CHARGE FOR ALL CREDIT CARD PURCHASES

Excludes applicable sales tax, labor, shipping & handling and trip charge. All parts carry a 90 day warranty.

Any SWA allowed to lapse will be subject to a Mitel re-enlist penalty.

All Labor is subject to current TIG trip charges.

T & M Labor Rates
Labor to be billed at $155.00 per hour regular time and $232.50 per hour overtime for Standard Telephony.
Labor to be billed at $210.00 per hour regular time and $315.00 per hour overtime for Professional Services.

Maintenance Labor Rates
Labor to be billed at $145.00 per hour regular time and $217.50 per hour overtime for Standard Telephony.
Labor to be billed at $200.00 per hour regular time and $300.00 per hour overtime for Professional Services.

Labor Rate Notice:
Regular time = M-F 8am – 5pm
Overtime = M-F 6am – 8am and 5pm – 10pm; Saturday through 5pm (straight time X 1.5 will be charged.)
Double time = Any hours not listed in Regular or Overtime definitions above (straight time X 2.0 will be charged)

Due to labor agreements, all weekday overtime charges commence at 5 PM. Overtime billing will continue through the work's completion. Weekend labor will be billed from the time the technician arrives until the time they leave. All overtime labor will be charged a portal-to-portal trip fee of $225.00 for each time a technician is requested on site. All remote labor will be billed in accordance with this policy, the trip fee will only be charged if the technician is dispatched.

Note: For all digital carrier circuits (T-1, PRI & BRI), TIG will guarantee that all of the required PBX hardware and software will be installed, programmed and tested by the providers due date. TIG cannot guarantee any services provided from third parties or their performance in delivering those services. Any failure of third party providers may result in additional charges from TIG.

CUSTOMER PROVIDED SERVERS: All customer-provided servers will comply with manufacturer server specifications and minimally meet the specifications provided to you by your TIG Account Executive. All hardware, operating system and application software (SQL, Excel, Internet Explorer, etc.) required will be assembled, preloaded and tested prior to being shipped to TIG. Any labor required to bring any customer-provided equipment up to application specifications will be billed on an hourly basis at TIG's Professional Services labor rate.

UPGRADES:
The pricing provided includes manufacturer incentives which require the return of certain system components. These components must be returned to TIG within 2 weeks for the proposed pricing to be held. In the event the parts are not returned to TIG within two weeks, TIG will invoice the amount of the incentive back to the customer.