

SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)
380 New York Street
Redlands, CA 92373



DATE: September 22, 2025

TO: Whom It May Concern

RE: **Sole Source Justification for Advantage Program (AP)**

This letter confirms Esri is the sole-source provider of all U.S. domestic based Advantage Programs (AP). The program offers customers focused account and technical management, a flexible spending program for Esri services support, and other exclusive advantages. While some training and services are available through value-added resellers on a unit priced basis, Esri is the only source for a packaged broad-based support program of this type.

If you have further questions, please feel free to call Dave Sweeney, Principal Contract Specialist at 909-369-7905.

Stacy McEwan
Associate Director – PS Contracts